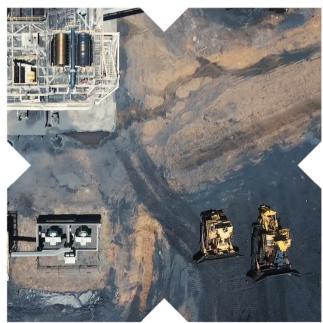




Wilsons Rapid Insights Conference 30 MAY 2019



## Important information

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# **Stanmore Coal Overview -** Certainty

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### Independent Australian coal company

Positioned predominantly in metallurgical coal with a track record of delivery



Isaac Plains Complex expansion operational with demonstrated performance

Validation that the company can source, develop, operate and rehabilitate coal resources



Isaac Plains Complex represents the company's platform asset

Certainty in near-term growth underpinned by existing capacity and low capital incremental growth options delivering competitive cost structures and long mine lives

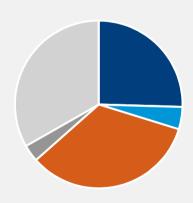


The 'combined effect' driving certainty in delivering returns to shareholders

The combination of the operating performance, a disciplined investment pipeline and the foundation of a fully prepared company drives focus on costs / margin / cash generation





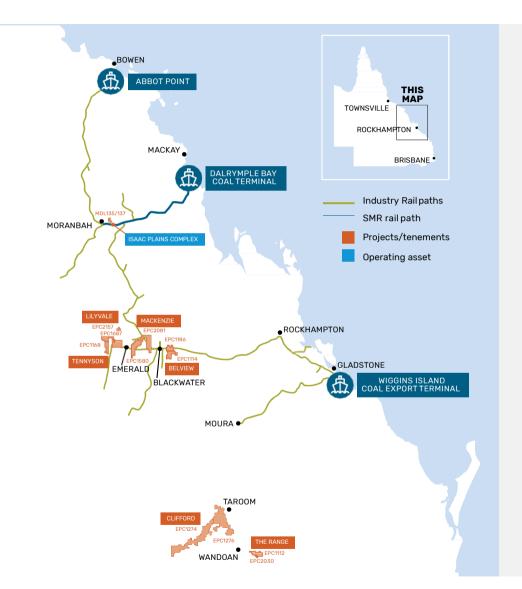


- Golden Energy & Resources
- Institutions
- Private & Other

- Corporate
- Employees and Directors

# Overview of Stanmore logistics

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### **Operations and Projects**

#### Foundations in Metallurgical Coal

- Isaac Plains Complex (IPC) operational with a capacity of 3.5Mt ROM¹ (approx. 2.4Mt product)
- IPC Marketable Reserves of 37Mt<sup>2</sup>
- SMR Total Resources of 1.7bn tonnes<sup>2</sup> across all projects



### **RAIL**

# Logistics to port matching IPC Infrastructure

- 177km to Dalrymple Bay Coal Terminal
- SMR 2.4 Mt contracted



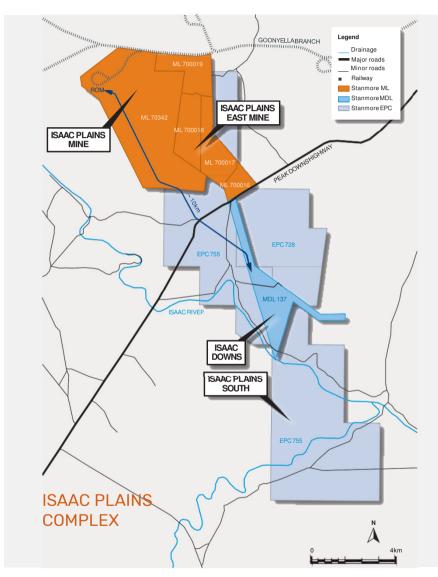
**PORT** 

#### Path to Market Secured

- 85 Mt capacity multi user port
- SMR 2.4Mt contracted
- 2 x 1.2Mt capacity tranches with a 5 and 10 year term and 'evergreen' rights

# Isaac Plains Complex - Value accretive leverage

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### Operations

- Isaac Plains operational in 2016 at 1.2Mt rate
- Expansion with Isaac Plains East completed 2018 taking production to 2.15Mt product FY19



### Infrastructure / Equipment

- 100% owned CHPP¹ / Rail loop and infrastructure areas with 3.5Mt ROM² capacity
- · Mining operations contracted



### Development / Projects

- Isaac Downs acquired in 2018. Consenting and approvals underway
- Majority semi-soft coking coal currently, migrating into semi-hard coking coal
- Isaac Plains South in exploration phase



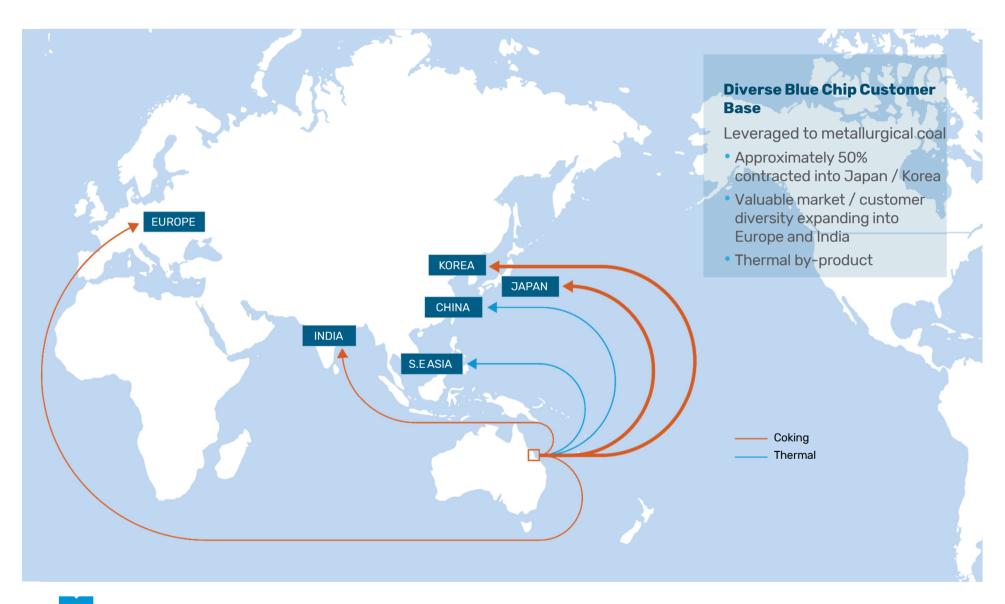
### Region

- Multi operation region
- Incremental capacity increases available leading to a "combined effect' in value
- SMR footprint with a track record of sourcing, development, operating and rehabilitating



- <sup>1</sup> Coal handling and preparation plant
- <sup>2</sup> Run of mine

# Overview - Stanmore customer base



## **Certainty** in strategy

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## THE COMBINED EFFECT

PROJECT / INVESTMENT PIPELINE - SOURCE ROM COAL PIPELINE WITH DISCIPLINE COAL QUALITY | COST STRUCTURE | STRIP RATIO

Isaac Plains Complex 2.0Mt → 2.4Mt

Saleable Production

Regional Coal Hub
2.4Mt → 5.0Mt

Saleable Production

Emerging Integrated Coal Company

Margin Focused

2019 - 2020

2021 - 2022

### Source ROM coal with discipline

- CHPP to full capacity of 3.5Mt ROM
- 2 Stage cost structure
- Ramp-up / ramp-down capability
- Strip Ratio /Cost Structure /Coal Quality
- Matched logistics

## Maximise the 'combined effect'

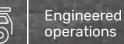
- Multiple sources to upstream increased CHPP feed capacity up to potentially 7Mt ROM
- Capital 'light' expansion on existing footprint giving superior IRR's in the current climate

### Fully prepared company

- Multiple hubs forcing a combined effect
- Benchmark performance for each \$ or piece of equipment deployed
- Positioned for growth at any point in the cycle

OPERATING PERFORMANCE IN WHAT COUNTS

Equipment (performance ()





Operations leadership



# **Certainty** with the combination

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### SOURCE ROM COAL PIPELINE WITH DISCIPLINE

Near term

3.5Mt ROM

COAL
SOURCES

LIFE

- PIPELINE / CAPACITY SECURED
- Isaac Plains
- Isaac Plains East
- Isaac Downs

Mid term

COAL

UP TO 7.0Mt ROM
+20years
LIFE

# INCREMENTAL CAPACITY AVAILABLE

- Isaac Plains South
- Underground / Open cut targets
- Low capital CHPP capacity increases

## A PREPARED COMPANY

- No debt (but capacity)
- + share price
- Dividend yield
- Substantial cash built
- Positive cash flow in low price environment

FOUNDATION



- 'Bolt-on' additions to existing footprints
- Earnings growth / cost reductions
- Counter cycle capacity
- 'Cycle Proofed' margin

## A BUSINESS THAT DRIVES CERTAINTY

in delivering returns to shareholders

Certainty.

**Operations Performance** 

# Continuing Strong Operational Performance and Run Rates Pushing Infrastructure Capacities

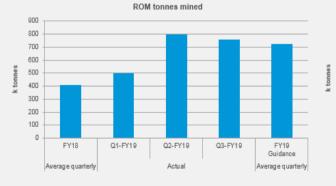
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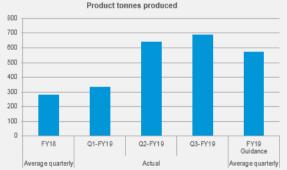
The performance is driving FY19 guidance of 2.3Mt production, A\$88 FOB unit costs (ex - state royalty) and underlying EBITDA<sup>2</sup> of A\$140 - A\$155m



|                             | Quarter Ended |             |              |             |              | Year-to-date |          |              |
|-----------------------------|---------------|-------------|--------------|-------------|--------------|--------------|----------|--------------|
| Thousands of tonnes         | Mar<br>2019   | Dec<br>2018 | Change<br>%* | Mar<br>2018 | Change<br>%* | Mar 2019     | Mar 2018 | Change<br>%* |
| ROM¹ coal produced          | 759           | 798         | (5%)         | 382         | 99%          | 2,056        | 1,096    | 88%          |
| ROM strip ratio (BCM/ROM t) | 7.3           | 9.3         | (21%)        | 15.3        | (52%)        | 8.9          | 13.7     | (35%)        |
| Saleable coal produced      | 691           | 641         | 8%           | 302         | 129%         | 1,669        | 814      | 105%         |
| Saleable coal purchased     | -             | -           | n.a.         | 10          | n.a.         | 10           | 10       | n.a.         |
| Total coal sales            | 740           | 573         | 29%          | 404         | 83%          | 1,632        | 998      | 64%          |
| Product coal stockpiles     | 127           | 177         | (28%)        | 85          | 50%          | 127          | 85       | 50%          |
| ROM coal stockpile          | 103           | 171         | (40%)        | 10          | 941%         | 103          | 10       | 941%         |
|                             |               |             |              |             |              |              |          |              |

<sup>\*</sup> Note: Change is favourable/unfavourable







9

<sup>1</sup> Run of Mine

🗸 ACHIEVED 🔤 ONTRACK 🔢 REQUIRED

<sup>2</sup> Non-IFRS Measure

## With the right inputs, outcomes are the focus

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Successful relocation of full mining operations to Isaac Plains East

Coking coal split at 100% and total yield in excess of 80%

Excavator and truck performance ahead of plan

**Dragline Performance (BE1370) YTD is on track:** 



Operating Hours YTD (Mar 19) /

5630 hrs

Operating Rate YTD (Mar 19) /

1927 bcm/op. hr

Annualised Operating Hours /

7500 hrs (6950 with shut)

Annualised Operating Rate /

1950 bcm/op. hr

**Industry Benchmark** 

6500

Industry Benchmark

1800-2000



OPERATING PERFORMANCE IN WHAT COUNTS

Equipment 7



Engineered operations



Operations leadership



# .... for all parts of our business in delivering certainty

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## **Driving for certainty in our safety performance**





### <u>Stanmore Rehabilitation Performance</u> (% of mining area rehabilitated)

| FY17             | 14% |
|------------------|-----|
| FY18             | 26% |
| FY19             | 35% |
| FY20 (projected) | 44% |







Isaac Plains Rehabilitation and Flood Protection

Development and Outlook



**Outlook** stanmore coal

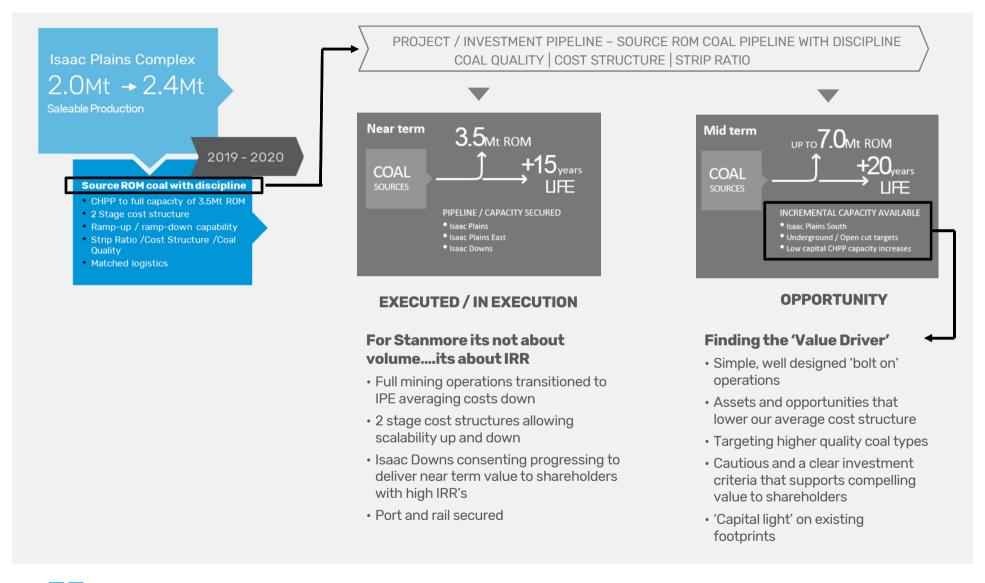
From creating certainty in outcomes and returns to sourcing further ROM coal and preparing the company for the next stage



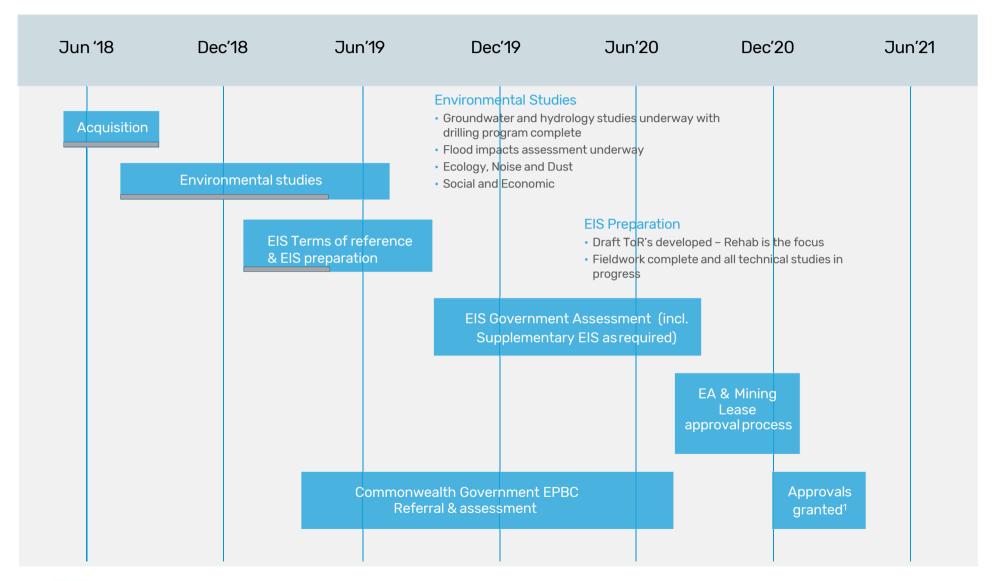
- During the FY2019 March quarter, Stanmore achieved US\$132/t for coking coal, being a 15% premium to the SSCC spot price over the same period
- Metallurgical coal pricing has remained very well supported
- A combination of lower global investment in projects, continued strong Chinese steel output and metallurgical coal and coke production rationalisation has held pricing up

| Semi-soft Benchmark Summary (US\$/t, Financial Year) | Q1-19 | Q2-19 | Q3-19 | Q4-19 |
|--|-------|-------|-------|-------|
| Forward looking                                      | 137   | 130   | 131   | 126.5 |
| Index based (backward looking)                       |       | 136   | 130   | TBA   |

# Disciplined near term and mid term growth options are key elements of our strategy



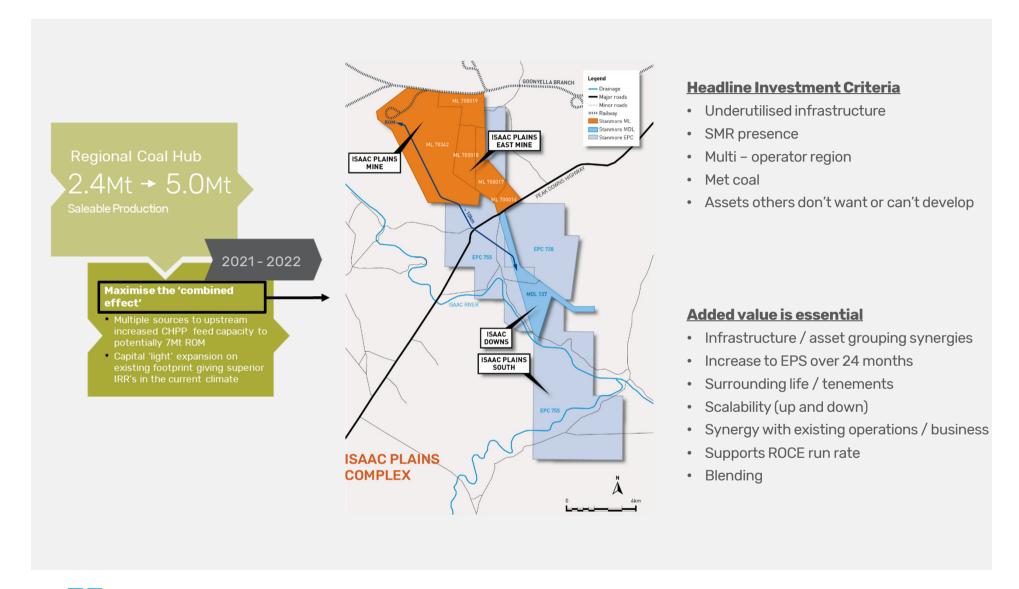
## Isaac Downs Project Execution Timeline



<sup>15</sup> 

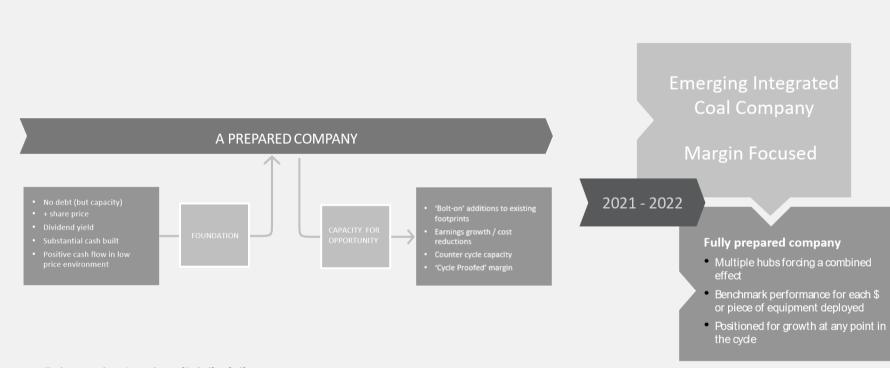
<sup>&</sup>lt;sup>1</sup> Based on no material objections arising during public notification processes or any matters requiring Land Court determination

## The 'Combined Effect' gives returns



## Stanmore has prepared for opportunities

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### Balance sheet and capital discipline

- Net cash increased to \$58.4m being a prudent level for projected future production profiles
- An interim fully franked dividend of 3cps paid during April 19
- No debt
- Instigation of an on-market share buy back of up to 10% of the Company's fully paid shares

## THE COMBINED EFFECT

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Equipment q



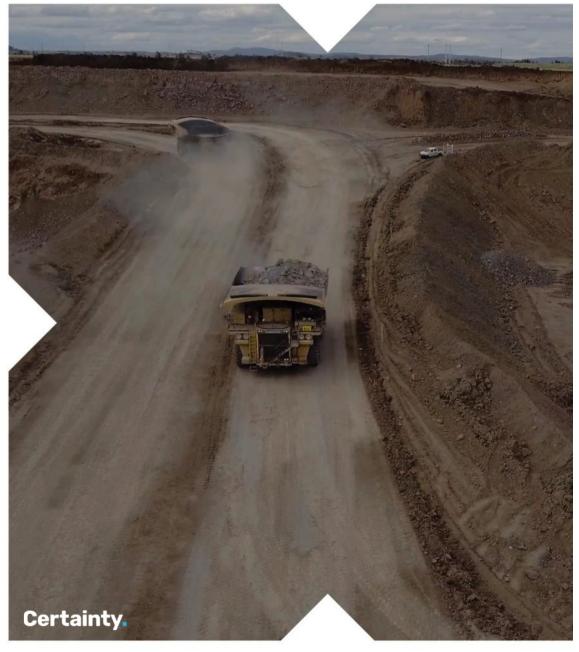
Engineered operations



Operations leadership



**Background Information** 



## **Board of Directors**

### **stanmore**coal

### Wealth of experience creating the building blocks for a growing organisation



# STEWART BUTEL Non-executive

Chairman

- 40 years of experience in operational management and board roles in the resources industry in New South Wales, Queensland and Western Australia.
- Stewart joined Wesfarmers
   Limited in 2000 as
   Managing Director of the
   Curragh mine, and was
   Managing Director of
   Wesfarmers Resources.
- He has held several directorships and was President of Queensland Resources Council.



**DAN CLIFFORD** *Managing Director* 

- More than 20 years' experience in the coal mining industry.
- Has worked in Australia, South Africa and New Zealand.
- Substantial open-cut and underground coal mining experience.
- Previous roles were with Solid Energy, Glencore, Anglo Coal and BHP Billiton.



STEPHEN BIZZELL

Non-executive Director

- Chairman of boutique corporate advisory and funds management group Bizzell Capital Partners Pty Ltd.
- He was an Executive
   Director of Arrow Energy
   Ltd until its acquisition in
   2010 by Shell and
   PetroChina for \$3.5 billion.
   He was instrumental in
   Arrow's corporate and
   commercial success and its
   growth from a junior
   explorer to a large
   integrated energy company.
- Stephen has considerable experience in the resources and energy sectors in Australia and Canada with various public companies.



**NEAL O'CONNOR** 

Non-executive Director

- 30 years of legal experience in private practice in Australia and the United Kingdom, and within the resources industry.
- He was Company Secretary and General Counsel of the global copper business unit of Xstrata plc, prior to which he was the General Manager Legal at MIM Holdings.
- He is currently a nonexecutive director of Mitchell Services (ASX: MSV) and Dingo Software.
- Neal is admitted to practice as a solicitor in Queensland and England and Wales. He is also a Member of the Australian Institute of Company Directors.



**DARREN YEATES**Non-executive Director

- Darren has over 30 years' operational management and board roles in Queensland and Western Australia.
- Darren's roles include CEO of GVK Hancock Coal, Acting Managing Director and Chief Operating Officer for Rio Tinto Coal Australia.
- Darren is currently a nonexecutive director of Emeco Holdings Limited and WorkPac Pty Ltd
- Darren is a Fellow of the Australian Institute of Company Directors.

## **stanmore**coal



**DAN CLIFFORD** *Managing Director* 

- More than 20 years' experience in the coal mining industry.
- Has worked in Australia, South Africa and New Zealand
- Substantial open-cut and underground coal mining experience.
- Previous roles were with Solid Energy, Glencore, Anglo Coal and BHP Billiton.



IAN POOLE
Chief Financial Officer

- 30 years' experience in financial and commercial roles in the resources industry in Australia and the United States.
- Previously CF0 of ASXlisted minerals processing and infrastructure company Sedgman Limited.
- Formally with Rio Tinto Coal Australia Pty Ltd and Pasminco Resources.



BERNIE O'NEILL General Manager – Operations

- More than 30 years' experience in the coal sector in New South Wales and Queensland.
- Previously General
   Manager of Newlands
   /Collinsville Coal for
   Glencore Coal Australia,
   responsible for open-cut
   and underground
   operations across the
   Newlands and Collinsville
   complex in the northern
   Bowen Basin.
- As Group Manager, Business
  Development for Glencore
  Coal Australia Bernie was
  responsible for feasibility
  studies and financial
  evaluation of new projects
  and brownfield expansions.



**JON ROMCKE** 

### General Manager – Development

- Previously Head of Iron Ore Assets with Glencore International. Jon also worked for Xstrata Iron Ore in Switzerland and Xstrata Coal in Queensland.
- Identification, targeting and the development of new business opportunities is underpinned by his technical, financial and commercial skills.
- Provides the step changes required to successfully develop our business and provide our shareholders with great sustainable and cost-effective returns.