

# ASX Announcement

12 May 2021

## Results for Announcement to the Market AusNet Services Full Year 2021 Results

Enclosed is an announcement made by AusNet Services, which is provided for the information of AusNet Services Holdings Pty Ltd noteholders.

Authorised by:

**Naomi Kelly**  
Company Secretary

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# ASX Announcement

12 May 2021

## Results for Announcement to the Market AusNet Services Full Year 2021 Results

The following documents are attached:

1. ASX Appendix 4E – Year ended 31 March 2021
2. AusNet Services Ltd 2021 Annual Report

**Naomi Kelly**  
Company Secretary

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This announcement was authorised for release by the Board of AusNet Services Ltd.

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AusNet Services Ltd  
ABN: 45 603 317 559



Appendix 4E  
Year ended 31 March 2021

**Results for announcement to the market for the year ended 31 March 2021**

	<b>31 March 2021</b>	31 March 2020	% change	Up / down
Revenue from ordinary activities (\$M)	<b>1,924.5</b>	1,977.6	2.7	down
Net profit from ordinary activities after tax attributable to shareholders (\$M)	<b>302.1</b>	290.7	3.9	up
Net profit for the year attributable to shareholders (\$M)	<b>302.1</b>	290.7	3.9	up
Net tangible assets per share (cents)	<b>77 cents</b>	66 cents		

**Dividends for the year ended 31 March 2021**

	<b>Final FY2021 Cents per share</b>	<b>Interim FY2021 Cents per share</b>	<b>Total FY2021 Cents per share</b>	<b>Final FY2020 Cents per share</b>	<b>Interim FY2020 Cents per share</b>	<b>Total FY2020 Cents per share</b>
Franked	1.90	1.90	<b>3.80</b>	2.55	2.55	<b>5.10</b>
Unfranked	<u>2.85</u>	<u>2.85</u>	<u><b>5.70</b></u>	<u>2.55</u>	<u>2.55</u>	<u><b>5.10</b></u>
Total	4.75	4.75	<b>9.50</b>	5.10	5.10	<b>10.20</b>
Record date	21 May 2021	17 November 2020		21 May 2020	19 Nov 2019	
Payment date	24 June 2021	17 December 2020		25 June 2020	19 Dec 2019	

Refer to the Directors' report within the attached Financial Report for explanation of revenues, profits after income tax and dividends.

**Dividend Reinvestment Plan**

The AusNet Services Ltd DRP is in operation for the FY2021 final dividend. Eligible shareholders participating in the DRP for the FY2021 final dividend will be issued with AusNet Services shares at the average trading price (2% discount applies). The average trading price will be the average of the volume weighted average price of shares in AusNet Services Ltd sold in ordinary market transactions on the ASX during the 10 trading days from 25 May 2021 to 7 June 2021 (inclusive).

The deadline for the receipt of elections for participation in the DRP for the FY2021 final dividend is 5.00pm (Australian Eastern Standard Time) on 24 May 2021.

Participation is subject to the DRP Rules - available at [www.ausnetservices.com.au](http://www.ausnetservices.com.au) (> Investor Centre > Shares and Investors > Dividend Reinvestment Plan).

# Annual Report 2021



**Connecting  
communities**

Our company reports include:

- Corporate Governance Statement
- Infrastructure Entity Statement
- Modern Slavery Statement
- Task Force on Climate-related Financial Disclosures Report
- Tax Transparency Report

All reports are available on our website:

 [ausnetservices.com.au/  
company-reports](https://ausnetservices.com.au/company-reports)

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**Front cover:** Employee, Olivia Harrington pictured with transmission assets at Rowville terminal station

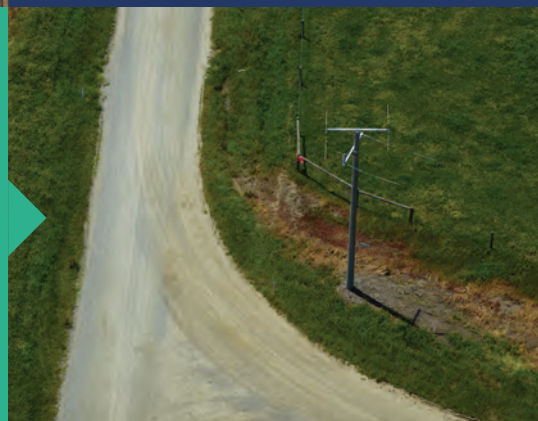


### Electricity transmission

Our transmission network transports electricity from where it is generated, through terminal stations and high-voltage powerlines across the state, to Victoria's five lower-voltage distribution networks.

### Electricity distribution

Our electricity distribution network feeds lower-voltage electricity to customers across all of eastern and north-eastern Victoria and in Melbourne's north and east.



### Gas distribution

Our gas distribution network supplies natural gas to residential and business customers in western Melbourne, central and western Victoria, through our network of underground gas pipelines.

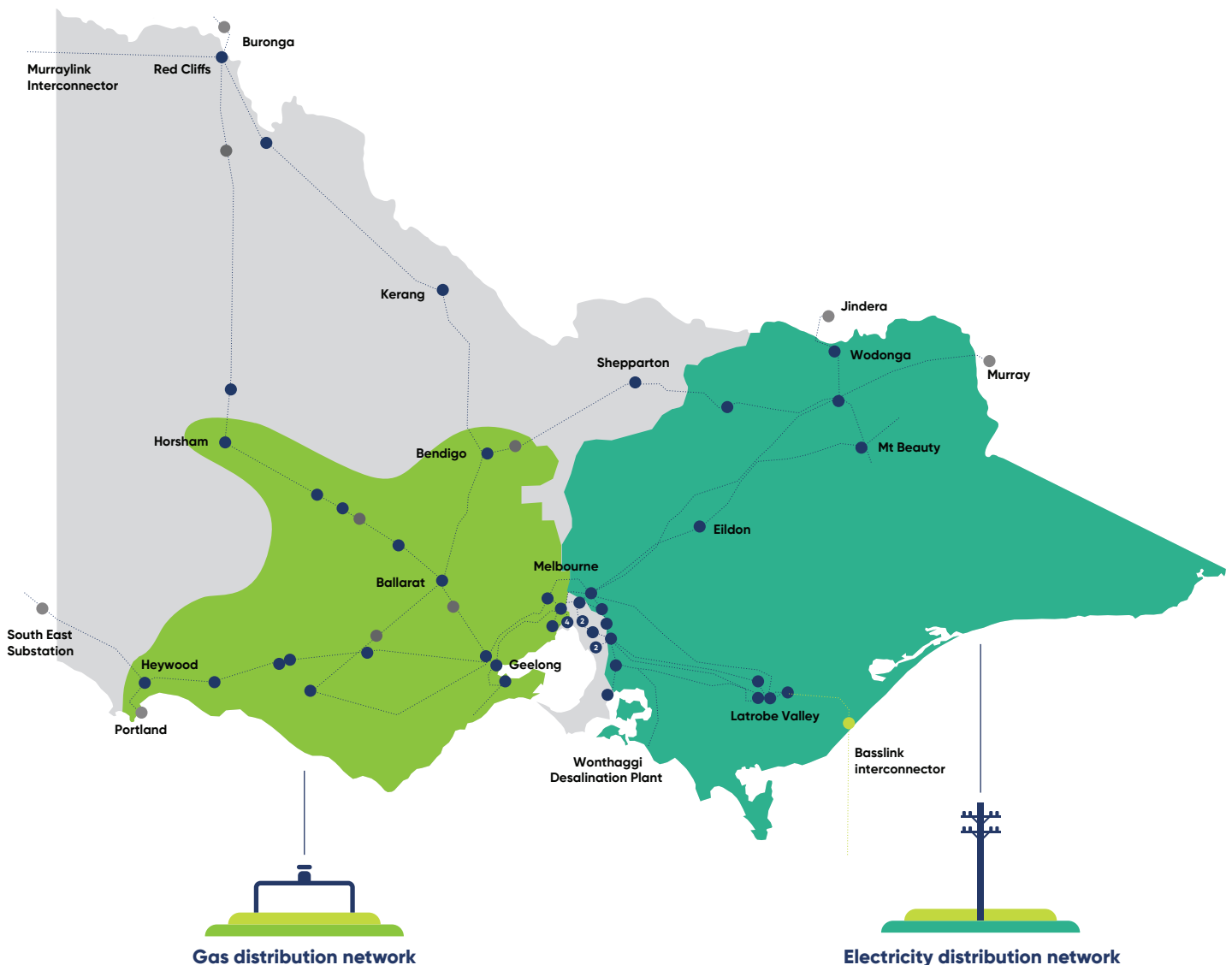
### Growth & Future Networks (including Mondo)

Growth & Future Networks provides contracted infrastructure asset and energy services, as well as a range of asset and utility services, to support the management of electricity, gas, and water networks. The contracted infrastructure business builds, owns and operates a portfolio of assets that fall outside the regulated asset base.





# Our electricity and gas networks



- ..... Transmission lines
- Terminal/switching station
- Gas distribution network
- Electricity distribution network
- Basslink converter station
- Non-AusNet Services terminal/switching station
- ..... Non-AusNet Services transmission lines

This map shows a stylised, high-level snapshot of our networks. For more detail and information on our networks, scan this QR code, or visit: [ausnetservices.com.au/en/About/Who-we-are#map](https://ausnetservices.com.au/en/About/Who-we-are#map)



# About us

## Who we are

**Who we are is  
captured by our  
refreshed purpose,  
values and strategy**





## Our purpose

**Connect communities  
with energy and  
accelerate a  
sustainable future**

Our refreshed purpose is to “connect communities with energy and accelerate a sustainable future”. This purpose drives our efforts in line with our strategic goals to create long-term value for our customers, communities and investors.

By connecting new, decentralised energy sources and empowering customer choice, we can bring renewable energy to communities through partnerships and new technology. By maintaining and adapting existing networks, we can also improve the energy network to enable flexible grids for transmission and storage.

We will deliver on our purpose by operating a diversified Australian energy infrastructure business. We currently own over \$11 billion of electricity and gas network and connection assets. These assets deliver energy to more than 1.5 million customers across Victoria. In addition to our role in Victoria, our electricity transmission network plays a pivotal role in the National Electricity Market (NEM), connecting into New South Wales, South Australia and Tasmania. Our position in the energy supply chain, and our role within Victoria, guide how we define our customers: they are the end-users of our networks and services. Our network and connection assets are operated by more than 1,500 employees across regulated networks and Growth & Future Networks (G&FN) business (including Mondo).



## About us continued

### Our values

**Our values guide the  
actions of all our  
people every day**

They capture our focus on safety, how we work with our customers and communities, and how we treat each other.



**We work  
safely**

**We're one  
team**

**We do  
what's right**

**We deliver**

# Our strategy

**Own and operate the best energy networks, growing through connecting people with new energy**



Our refreshed purpose and strategy acknowledge the rapid changes occurring across the energy industry.

Our strategy is: 'own and operate the best energy networks, growing through connecting people with new energy.' For us, 'best' networks provide safe, reliable and affordable energy and are able to adapt, anticipate, respond and support customer choices and the transition to renewable energy.

As a networks business, we are conscious of the role we play in the energy supply chain to enable this transition. In doing so, we are growing and investing in our business and delivering value to investors. Our strategy is delivered through a focus on our four key strategic priorities. These four priorities help us to achieve our strategy now and into the future. They guide us as we address the current challenges in our operating environment, and inform our business model and the markets we operate in. As we do this, we strive to deliver strong financial outcomes and pursue growth opportunities.

## Customer passion



Guides us in everything

## Energised people



Thriving and supported to achieve

## Operational excellence



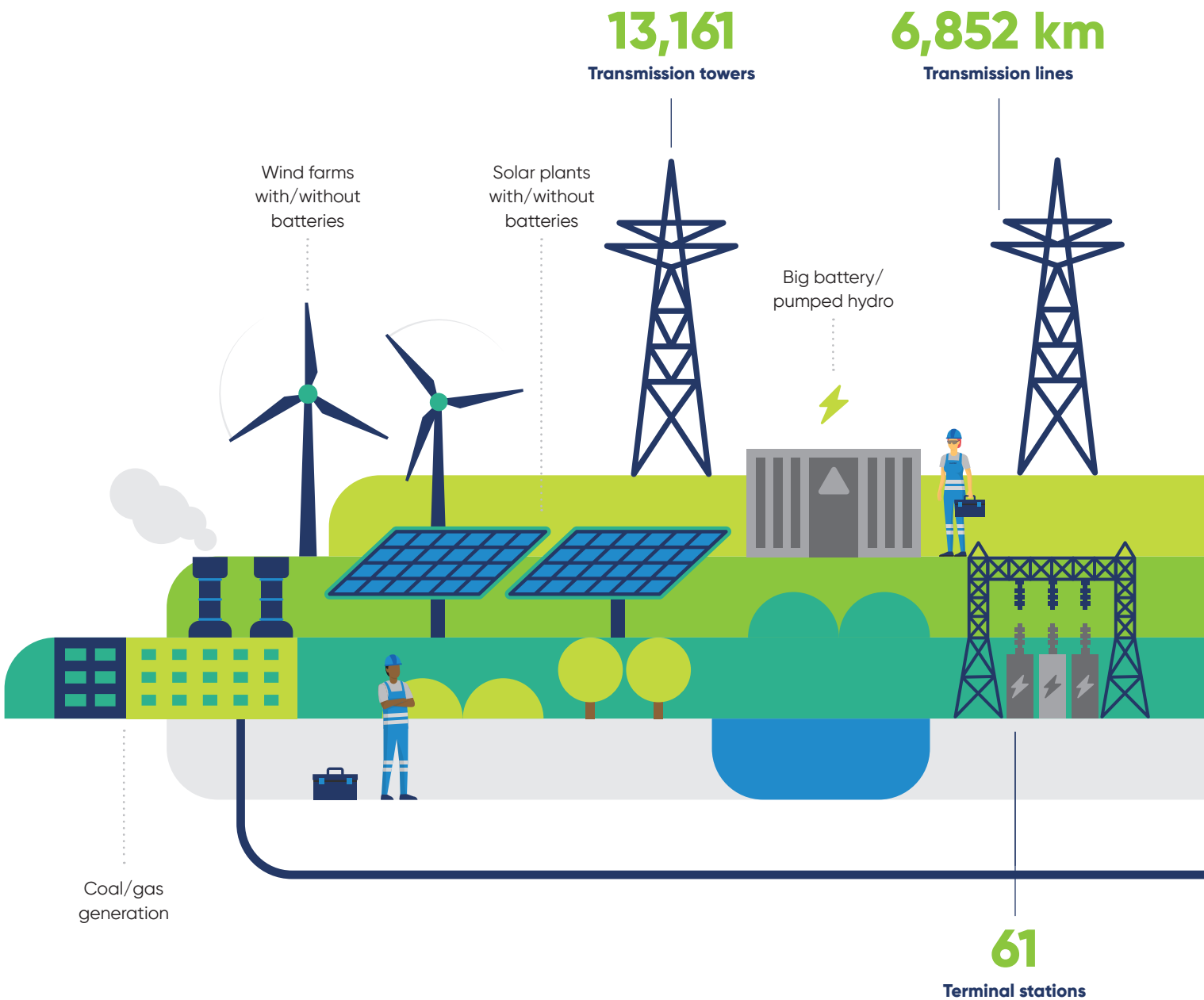
Always finding the best and safest way

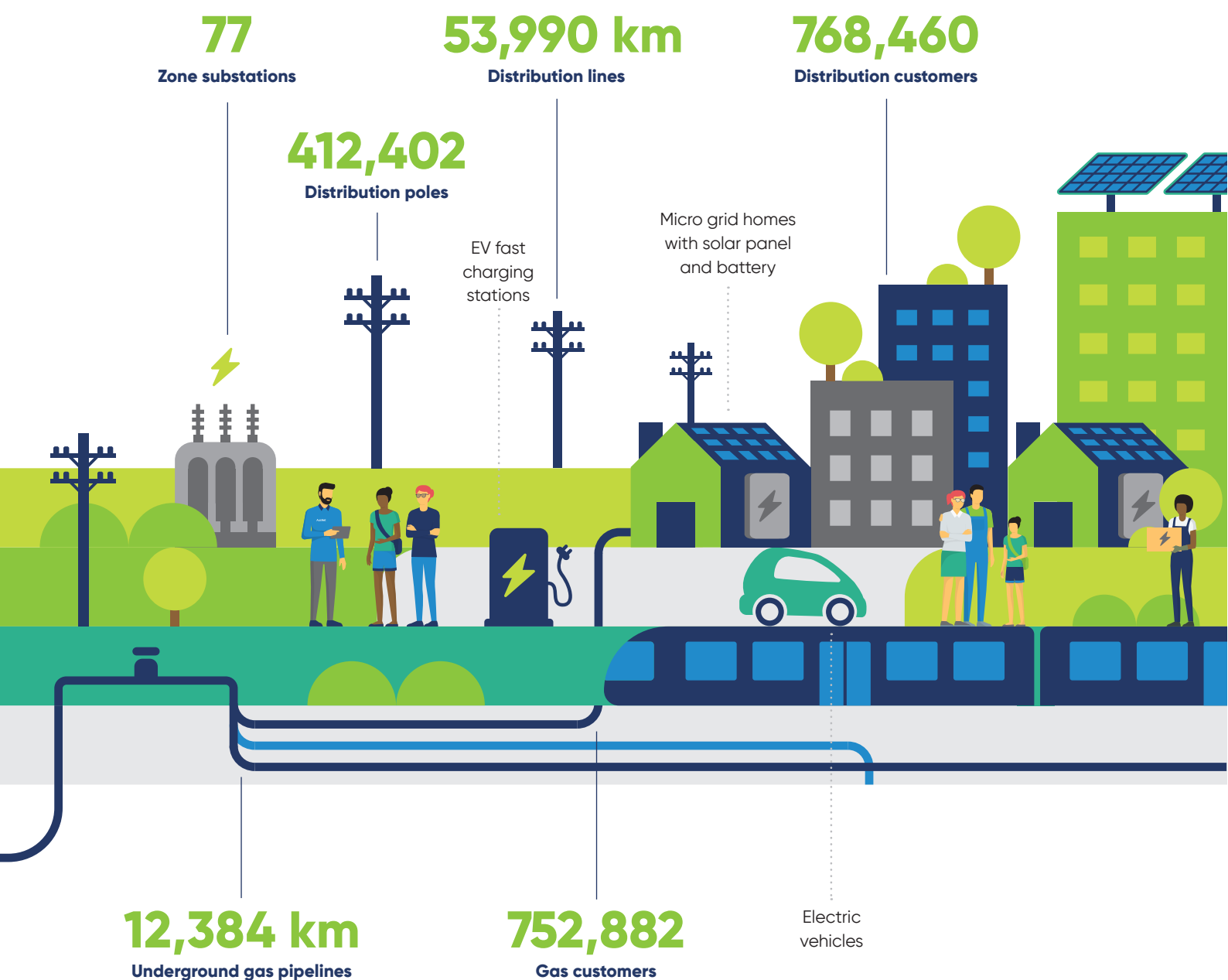
## Accelerate growth



Through the energy transition

# The energy supply chain





Note: Network data as at 31 March 2021



# Our highlights

**9.50cps**

**(40% franked)  
FY21 Dividend**

**\$845M**

**Cash flow  
↑17%**



**\$302M**

**NPAT  
↑4%**

**\$1,155M**

**EBITDA  
↓4%**

## Five year results summary

	2017	2018	2019	2020	2021
Revenue (\$M)	1,881.5	1,909.8	1,861.5	1,977.6	1,924.5
EBITDA (\$M)	1,073.3	1,142.9	1,134.2	1,196.6	1,154.6
EBIT (\$M)	647.4	700.5	677.8	732.1	690.7
Profit for the year (\$M)	255.1	291.4	253.9	290.7	302.1
Regulated & contracted asset base	9,366	9,812	10,289	10,857	11,164
Net debt to asset base (%)	67.9	66.7	67.1	67.4	66.6





# 2.71

**Recordable Injury  
Frequency Rate (RIFR)**  
↓32%



# 7.2/10 (avg)

**Electricity  
Distribution  
Customer  
Satisfaction**  
↑3%



# 8.3/10 (avg)

**Gas Distribution  
Customer  
Satisfaction**  
↑5%

Five year results summary (continued)	2017	2018	2019	2020	2021
Net gearing (%)	63	66	70	71	<b>68</b>
Dividends per share (cents)	8.80*	9.25	9.72	10.20	<b>9.50</b>
Free cash flow** per share	11.5	13.3	13.0	11.4	<b>13.4</b>
Earnings per share (cents)	7.15	8.08	7.01	7.88	<b>8.04</b>
Capital expenditure (\$M)	839.6	750.2	969.8	989.1	<b>765.2</b>
Operating cash flows (\$M)	742.8	886.4	813.7	720.6	<b>844.5</b>

\* excludes 1 cent per share special dividend

\*\* Free cash flow per share = EBITDA (excluding non-cash items) less net interest paid and income tax paid, less maintenance capex, divided by weighted average number of shares on issue

# 2020/21 operating environment

## There were three factors that defined the year

### Our response to the COVID-19 pandemic

COVID-19 continues to have a profound impact on our customers and our people. The lockdowns experienced in Victoria resulted in hardship for some of our customers and a significant change to their use of, and reliance on, energy. In addition, our people adopted new ways of working in both the office and field, to ensure their safety and the continuity of our operations.

At the start of FY2021, COVID-19 presented a highly uncertain environment. As a business, we responded quickly and proactively by implementing a two-phase response.

### Ensuring the safety and wellbeing of our people and customers

In line with our values and to help our people during the pandemic and beyond, we introduced a range of wellbeing and mental health support programs. Investments over the last few

years to transition to a more flexible workplace meant we had the resources and culture in place to adapt quickly and enable our people to continue to work productively away from the office.

We introduced a Network Relief Package for our residential and small business customers, which was extended into 2021. We also deferred non-essential maintenance to minimise disruption and outages while customers were working from home.

### Cash preservation and operating model review

Our ongoing efficiency and cost management focus, combined with our proactive response to COVID-19, allowed us to decrease operating expenses through a combination of one-off and sustainable savings. This response enabled us to enhance our support to customers and communities.

An early step in our transformation program was to implement a new



## Our response to the significant events during the year has demonstrated our company's resilience and has sharpened our focus on our role in the energy transition

operating model. This operating model aims to provide clearer accountabilities and greater individual empowerment to make decisions, reduce duplication and make it easier for our people to get things done. We continue to invest in our people, systems and processes to further optimise our operating model. The fully outsourced field services delivery model, introduced in FY2020, has continued to deliver cost efficiencies and improve resource allocation.

### Extreme weather events

Extreme weather continues to be a feature of our operating environment. In late August 2020, there was a major storm that impacted around 140,000 customers. This was the largest storm event to impact the electricity distribution network since 2003, and resulted in extensive damage, with major construction works required to restore the network.

An event of this nature requires robust emergency management processes and

coordinated responses across multiple teams. The display of teamwork from our people and delivery partners, and the commitment to restoring supply to our customers as soon and as safely as possible during the pandemic was a true reflection of our values in action.

### Energy regulation and policy

Developments in energy policy have continued to shape the sector in 2021.

The Victorian Government continues to pursue its legislated goal of 50 per cent renewable generation by 2030. The 2020–2021 budget included \$540 million to establish six Renewable Energy Zones, administered by a new body known as VicGrid, with whom we are looking forward to constructive engagement. The Solar Homes Program, which will contribute to an estimated one million homes with rooftop solar by 2028, has been extended. The announced closure of a large coal generator in Victoria

in 2028 provides seven years' notice to address the challenges to system strength this will pose.

At a federal level, the government has indicated support for carbon neutrality by mid-century and has launched initiatives supporting the integration of renewables into the grid. Government intervention to deliver new sources of generation continues to impact the broader sector.

We continue to position our business to manage and succeed in an environment of government policy change and intervention, extreme weather events and technological change. To help us sustainably achieve our strategy and play our role in the transition to a net zero carbon future, we have accelerated our transformation program. The program is designed to make our organisation fit for growth and to support step-change improvements across our four key strategic priorities.

# Chair and Managing Director's message



Peter Mason AM, Chair



Tony Narvaez, Managing Director

The energy industry is transforming at an accelerating pace. At the heart of this transformation is growing community advocacy and influence on governments, regulators, companies and investors to achieve carbon neutrality in response to climate change. This also provides the impetus to offer customers greater choice and empowerment in their energy use.

The role of energy policy and regulation to support this transformation has never been more crucial. We have seen considerable intervention by various governments during the year, and a number of critical reviews are in progress that will shape the future of the energy industry.

At the same time, the COVID-19 pandemic continues to present major challenges for our communities, our people, our company and the broader economy. We outline the external environment, and the key factors that have occurred during the year, in more detail in the 2020/21 operating environment section. This environment, and the energy transformation, present both risk and opportunities that we are anticipating and carefully managing. This cuts right across our strategy and business operations, as we continue to play our role in connecting communities with energy. Our position and role in the energy supply chain has enabled us to leverage our financial and operating strengths as we execute our strategy.

## Purpose and strategy

We continue to adapt our organisation and strategy to navigate and support the energy transformation and deliver value to all our stakeholders. Our refreshed strategy directs our activities, and places a stronger emphasis on investment and growth to connect people to new energy sources. Our strategy articulates our role in supporting the energy transition and a carbon neutral future, as well as our broader commitment to sustainability which we continue to review, expand and embed across the organisation.

As we look to navigate and grow, we maintain our focus on providing safe and reliable energy through our networks, while improving the customer experience and closely managing our cost base. This is being driven through the organisation-wide transformation program that we introduced during the year.

The successful execution of our strategy requires a disciplined and proactive approach to the management of our capital structure. During the year we successfully completed two sizeable hybrid transactions to strengthen our financial standing. We also continue to actively manage our dividend settings in accordance with our core principle of providing long-term, sustainable returns to our shareholders.

**"We are proud of how our business and our people have performed during this year's challenges."**

## Performance

We are proud of how our business and our people have performed during this year's challenges.

The ongoing effects of COVID-19 have seen continued focus on the safety, health and wellbeing of our people and communities. We are never complacent about safety and maintain our commitment of ensuring zero harm.

Our solid financial performance for the year has allowed us to deliver a dividend outcome at the top end of our guidance at 9.5 cents per share. Our early response to COVID-19 resulted in the reprioritisation of our work, enabling us to manage our costs while maintaining our networks. Our revenues for the year were positively impacted by volume outperformance in electricity distribution, which will be returned to customers throughout FY2022.

The reprioritisation of our work, including the deferral of some non-critical replacement work, and the different phase of our unregulated infrastructure pipeline, resulted in a reduced capital program. Despite this, our future capital expenditure requirements remain strong, and we are excited by the investment opportunities in front of us.

Further details of our performance are contained in the Operating and Financial Review section of our Directors' Report.

## Board and Governance

The rapidly emerging nature of events during the year has required close and considered oversight from our Board and Board Committees, as well as building management capability to support a refreshed strategy. The Board has guided progress on an environmental, social and governance framework and our first Task Force for Climate-related Financial Disclosures report. In addition, the Board has overseen the publication of our inaugural Modern Slavery Statement, outlining our company's framework and actions to manage the risk of modern slavery in our operations and supply chain.

## Outlook

We remain focused on driving improvement across our key strategic priorities of customer passion, energised people, operational excellence and accelerating growth. We are also committed to maintaining strong capital management settings.

This will enable us to successfully manage risks and take advantage of the future opportunities, deliver long-term shareholder value, and ultimately, play our role in contributing to a sustainable energy future.



**Peter Mason AM**  
Chair



**Tony Narvaez**  
Managing Director

## Annual General Meeting

We look forward to engaging with shareholders at AusNet's Annual General Meeting on **Thursday 15 July 2021**. The meeting will be held as a hybrid meeting (physical and virtual meeting with online facilities). Shareholders will be notified separately of details of the business of the meeting.





# Sustainability

**We embrace our role in keeping the lights on for our customers and communities. We operate our business so that we can play our role in accelerating a sustainable future**

## **Our approach to sustainability**

For AusNet, sustainability means operating an economically, environmentally and socially sustainable business. This is achieved through a robust and evolving strategy to deliver safe and reliable energy to customers and communities.

Our purpose, values and strategy support the creation of shared value for our customers, communities, employees and, ultimately, shareholders. AusNet plays an important role in shaping Australia's energy future, and our stakeholders rely on us to act responsibly and with integrity. We treat this responsibility as a privilege and an opportunity to make a difference and contribute to society. We recognise that to provide long-term value for investors and meet the needs of our stakeholders, we must deliver more than just financial returns.

## **Environmental, social and governance**

Our management of key environmental, social and governance (ESG) risks and opportunities supports our long-term growth and performance. We continue to look at ways of further developing and embedding assessment of key ESG considerations into our strategic planning processes. We are increasing our focus on sustainability reporting, with increased transparency on ESG and effective disclosures on how we operate and manage risks.

Our sustainability commitments are overseen and managed by our Board and Executive. The Board, through the Audit and Risk Committee, is responsible for oversight and management of risks. The Chief Financial Officer is accountable for the development of sustainability reporting, working with a cross-functional team composed of the

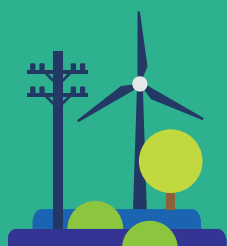
Executive General Manager, People and Safety, the Executive General Manager, Governance and other senior managers working in key areas of ESG risk.

The following table outlines our commitments to ensuring the sustainability of our business, and our achievements during the year. It shows our steps towards further embedding sustainability initiatives and reporting across our business and operations.

In this Annual Report, we aim to report on those areas that matter most to our stakeholders and where our business can make the greatest impact. They include:

- Climate change risks and our response
- Our monitoring and management of cyber security risks
- Environmental management, including legacy gas sites
- Health, safety and wellbeing of our people and the communities we operate in
- Supporting our customers and empowering their energy choices
- Promoting diversity and inclusion
- Investing in future talent
- Governance and managing supply chain risks

## Environment



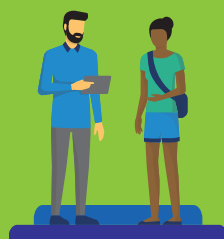
### Our commitment

We are committed to managing the impacts of climate change and our effect on the environment.

### FY2021 achievements

- Readiness to comply with the new *Environmental Protection Amendment Act 2018* (Vic)
- Expanded risk assessment of climate-related risks and inaugural Task Force for Climate-related Financial Disclosures report

## Social



### Our commitment

We are committed to protecting and supporting our people and customers, whilst having a positive impact in the communities in which we operate.

### FY21 achievements

- Lowest RIFR on record
- Prioritised mental health and wellbeing of our people
- Launched Employee Network Groups
- Provided customer hardship relief
- Continued community energy projects

## Governance



### Our commitment

We are committed to ethical, robust and transparent business practices.

### FY21 achievements

- Published inaugural Modern Slavery Statement
- Progressed a framework for AusNet's ESG initiatives
- Commenced our Risk Excellence Program

# Governance

**Robust and transparent governance practices guide our decisions and how we manage risks, helping us to operate sustainably and meet stakeholder expectations**

## Our approach to governance

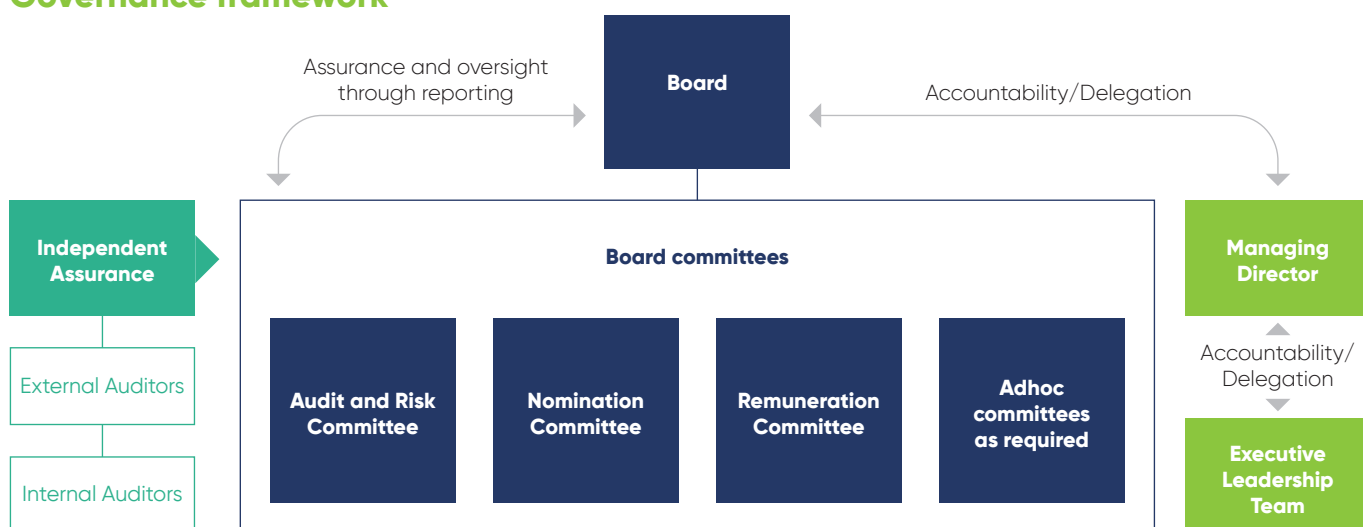
Our governance framework is central to the development and delivery of our business strategy. It enables us to set and monitor performance against our business objectives, articulate our risk appetite and manage our risks.

Further information on AusNet's governance framework, including our statement of compliance with the 4th edition of the ASX Corporate Governance Council's Principles and Recommendations, is detailed in our FY2021 Corporate Governance Statement. This is available on our website together with key governance documents, including charters and policies.



[ausnetservices.com.au/  
-/media/corporate-  
governance-statement](https://ausnetservices.com.au/-/media/corporate-governance-statement)

## Governance framework



## Role of the Board

The Board is responsible for representing all shareholders and acting in the best interests of AusNet. This requires the Board to:

- provide leadership and overseeing strategic and financial direction
- monitor and guide the culture, reputation and standards of conduct
- oversee AusNet's Risk Management Framework and set risk appetite
- monitor AusNet's approach to the management of both financial and non-financial risks.

## Board composition and skills

Our Board has extensive global experience in the energy sector. The Board works collaboratively to guide strategic direction while maintaining the independence of thought necessary for robust Board discussion while working alongside management in the best interests of AusNet.

The Board uses a skills matrix to assess the combined skills and experience of Directors, to highlight those considered relevant to the strategic direction of the business, and to ensure strong leadership and governance.

## FY2021 focus areas

During the year, the Board has guided management in its implementation of AusNet's strategy.

Key focus areas for strategic guidance and oversight included:

### Our customers and community

- The response to the COVID-19 pandemic, managing impacts on our customers and communities, including the introduction of a customer hardship package (Network Relief Package).

### Our people

- Supporting significant change in the composition of the Executive Leadership Team and
- Introduction of a new operating model to support our strategy.

### Sustainability

- The publication of AusNet's inaugural Modern Slavery Statement; and
- Progressing a framework for AusNet's environmental, social and governance (ESG) initiatives
- The publication of our first Task Force on Climate-related Financial Disclosures (TCFD) report.

### Capital management

- Issue of hybrid securities in September 2020 and March 2021
- Successfully priced A\$400 million of Australian Dollar bonds
- Extended weighted average debt maturity profile to 7.6 years from 6.8 years.

### Strategy and risk

- Refreshed company strategy
- Managed impacts of extensive changes in external environment
- Launched Risk Excellence Program.

## Managing modern slavery risks

We have taken the first steps in our journey to assess and address modern slavery risks in our operations and supply chains.

In late 2020, we published our first Modern Slavery Statement, which outlines our risk management framework and activities to combat modern slavery, in compliance with the Commonwealth *Modern Slavery Act (Cth) 2018* for the period 1 April 2019 to 31 March 2020. During FY2021 we progressed our supplier self-assessment initiatives, developed new tools and deepened our engagement with suppliers, as well as improved awareness across the business. In accordance with legislative requirements, we will publish our Modern Slavery Statement for FY2021 by September 2021.

To help us do this, we have worked with our industry peers to develop a pilot program to assist with prioritising and assessing supplier risks. This pilot program won a 'Highly Commended' rating in the World Commerce and Contracting awards in the category of 'Social and Economic Benefit'.



[ausnetservices.com.au/  
-/media/modern-slavery-  
statement](https://ausnetservices.com.au/-/media/modern-slavery-statement)



**Highly  
Commended**  
Social and  
Economic Benefit



# Health and safety

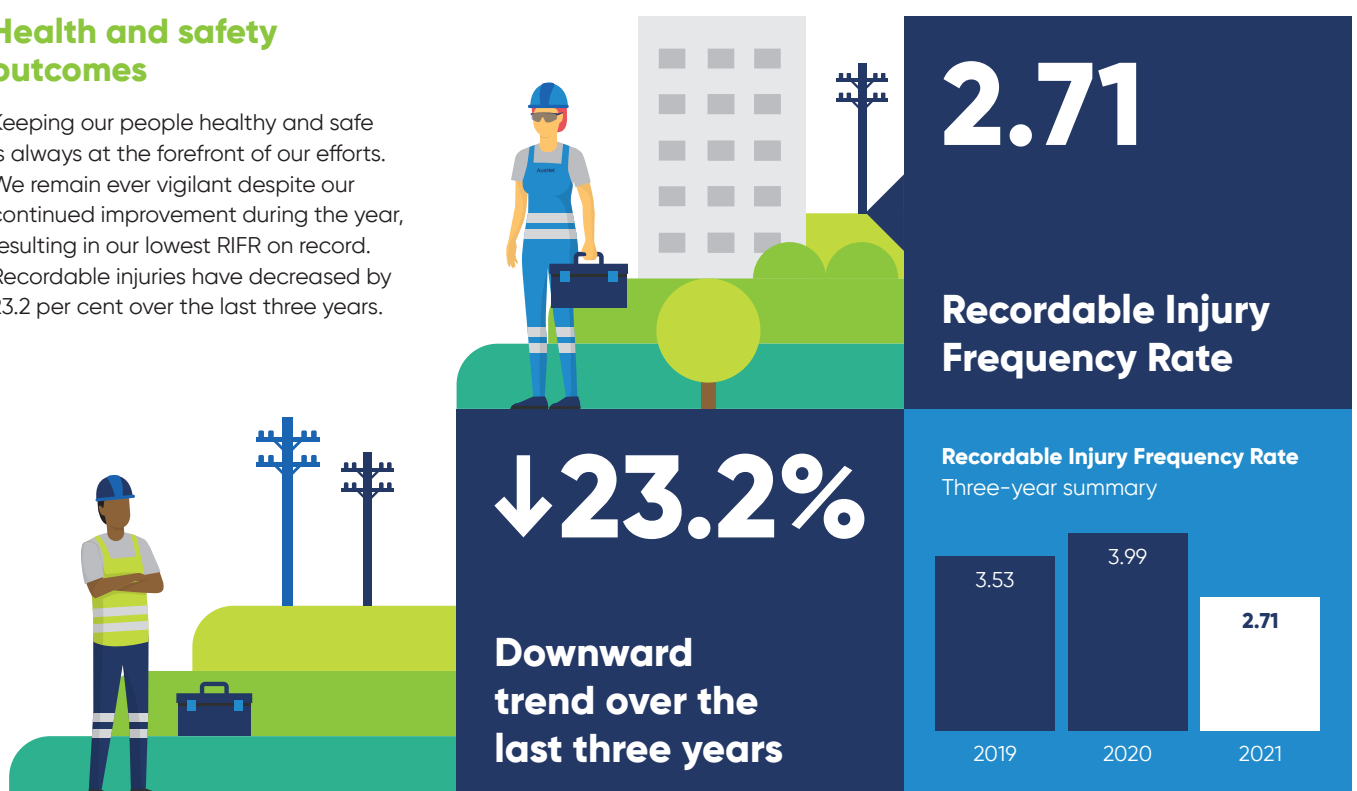




**The health and safety of our people, customers and communities has never been more critical than during the COVID-19 pandemic. In a difficult year, we have adapted our programs to external risks and to focus on what matters most**

### Health and safety outcomes

Keeping our people healthy and safe is always at the forefront of our efforts. We remain ever vigilant despite our continued improvement during the year, resulting in our lowest RIFR on record. Recordable injuries have decreased by 23.2 per cent over the last three years.



## Health and safety continued

### Risk management

Risk management is at the core of our missionZero vision and strategy. As our business evolves, we adapt how we manage our risks, including critical risks that can lead to significant injuries.

In 2019, we further expanded our use of delivery partners across our distribution network and worked to review company-wide and local risks to ensure our delivery partners understand and comply with our Critical Risk Program. We have

developed local risk registers and audited critical risks to ensure we have robust controls in place.

We remain committed to missionZero. During 2020 we undertook an external review to look at ways to improve. This review will ensure we have the right initiatives and systems in place across the four cornerstones of Safety Leadership, Safety Behaviour, Safe Work Environment, and Systems and Measurement.

### Bushfire mitigation

We are installing leading-edge technology across our electricity network to reduce the risk of powerline-related bushfires. The technology, known as Rapid Earth Fault Current Limiter (REFCL) is part of the Victorian Government's Powerline Bushfire Safety Program. We continue to rollout the program, and all our tranche 1 and several tranche 2 REFCL units were in service over the 2020/21 summer. This was the second summer of operating REFCLs on our electricity network, and we continue to learn and embed safety improvements.





## Huddle for Health and Wellbeing

We focused on helping our people to look after their health and wellbeing and to stay connected with colleagues during lockdown. 'Huddle for Health and Wellbeing' was an initiative to encourage people to check in as a team every week to talk about wellbeing, mental health and resilience, and how to support each other.

The huddles generated some great ideas among team members to help each other, stay connected and focus on physical and mental health, including end-of-week and themed social gatherings, virtual lunches and exercise challenges.

## Focus on wellbeing and resilience

COVID-19 has presented significant challenges for our people's health and wellbeing. Over the past year, we prioritised initiatives to connect teams, build resilience and give our people practical tools to support their mental wellbeing.

We added COVID-19 as one of two new health risks to our Critical Risk Program. This reflects the pandemic's dynamic nature and the impact it has had on our operations.

Supporting our people, many of whom have been working from home during the pandemic, as they progressively return to the workplace is a key focus for the year ahead.

We have prepared our workplaces with sanitation stations and social distancing guidelines, QR codes, enhanced cleaning schedules, and we've reshaped workplaces and protocols for using our shared spaces. Our aim is to make our people's return to the workplace as safe, stress-free and seamless as possible, while maintaining additional flexibility and trialling new ways of working.



# Customers

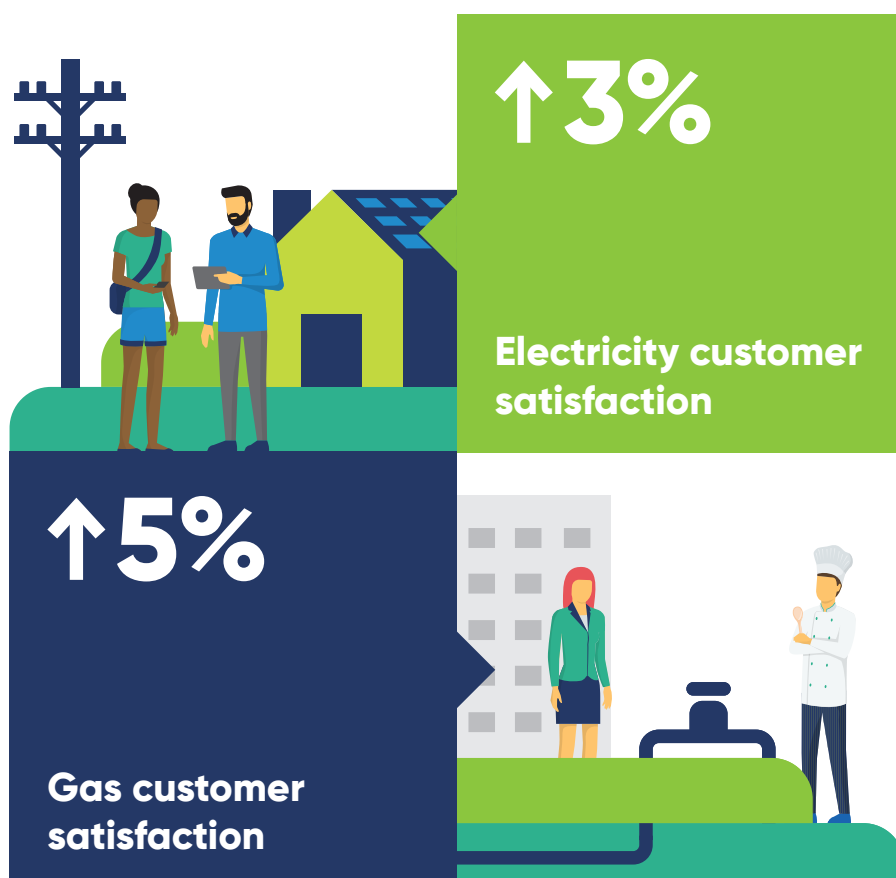


**We know our customers have had a difficult year, so we've prioritised initiatives to support them. Driven by our passion for the customer, we have made clear commitments to improve the customer experience**

### Supporting our customers

We introduced a range of measures designed to ease the challenges faced by our customers during COVID-19 restrictions. These measures included:

- deferring or rebating electricity and gas network charges for customers impacted by hardship, in line with other Australian energy network businesses
- waiving electricity and gas network charges from 1 April to the end of June 2020 for small businesses that suspended trading, where average consumption was 75 per cent below the same period in 2019. This was extended to December 2020 for gas customers and January 2021 for electricity customers
- minimising supply disruptions to customers at home during lockdowns.





## Customers continued



### A home in time for Christmas

Mallacoota in eastern Victoria was one of the towns heavily impacted by bushfires in early 2020, and still has a long way to go to rebuild.

As part of the recovery efforts, Bushfire Recovery Victoria provided some local residents who had lost their homes in the bushfires with temporary modular homes.

Working alongside Downer and Red Energy, we connected power to 15 modular homes in just 13 days.

Typically, a connection time for this kind of project would take around six weeks to complete.

Our support for this project and other recovery efforts will, we hope, help our customers return to their everyday lives.

# 15

Modular homes

# 13

Days to deliver

### Our customer commitments

We have strengthened our commitments to our customers and increased our accountabilities. As part of an Australian-first trial, a Customer Forum engaged directly with our electricity distribution customers for our electricity distribution price-setting process for 2021 to 2026. In September 2020, we released our first Customer Interactions and Monitoring Report, a publicly available report of our progress against seven customer experience commitments developed with the Customer Forum.



[ausnetservices.com.au/cimr](https://ausnetservices.com.au/cimr)

The Australian Energy Regulator's (AER) final decision on our pricing proposal endorsed our approach to customer engagement. In addition, a new incentive scheme will financially reward or penalise AusNet based on our annual customer satisfaction scores across key services in our electricity distribution network.

## Our Customer Interactions and Monitoring Report Commitments



Building our understanding of customers' needs and expectations



Collaborating with the community and taking care of our most vulnerable customers



Making the claims process easier



Making our organisation easier to deal with



Aligning our incentives with customer outcomes



Fixing customer pain points and improving the customer experience



Establishing a clearer accountability for customers

## Improving the customer experience

Our customers have told us that the most critical areas when they deal with us are:

- connecting energy
- responding to an unplanned or planned outage
- managing energy use and costs
- making a complaint.

Based on the insights we gained, we have mapped the insights and opportunities to identify nine customer 'journeys' and used them to make operational improvements that are monitored and tracked for effectiveness.

### Planned outages: a customer 'journey'

To help us connect communities with safe and reliable energy, we need to maintain resilient networks. Sometimes, this means interrupting supply to our customers so we can undertake essential upgrades and repairs. We know this can inconvenience our customers, especially during periods when many of them have spent more time at home.

We wanted to understand how our customers experience planned, or scheduled, outages, and how we can do better. Our initial discovery work involved customer research, surveying approximately 100 customers and speaking in-depth to 18 survey respondents and three focus group participants. This led us to discover four areas that matter most to our customers and what they expect from us.

Customers want us to:

- reduce the frequency and customers impacted by planned outages
- keep them informed
- communicate with them effectively
- provide guidance and support.

We have used the insights to develop our COVID-19 response package to reduce outages during lockdown and we have updated our online outage hub to make outage information more accessible. We are continuing work to redesign how we track planned outages, with some good results in improving the accuracy of our outage notifications. We are also working to improve our digital communications around planned outages.

100

Customers surveyed

18

In depth respondents

3

Focus groups

# Community and social responsibility





## We are working with communities to create shared value, connecting them with renewable energy through partnerships and new technology

### Partnering with communities

Mondo is pioneering community mini grids and regional energy hubs that enable homes and businesses to generate, manage, store and share energy.

We have continued our partnership with the community of Yackandandah on a range of projects in support of their ambition to become 100 per cent renewable by 2022. The community's work to set up its Virtual Power Plant has been publicly acknowledged, winning the Community category in the Victorian Premier's Sustainability Awards 2020. The Virtual Power Plant is a network of publicly owned buildings across the local area that generate, store and share electricity.

The project has resulted in the installation of 650kW of solar energy, generating 3.9GWh of renewable energy. Mondo has provided technology to the project,

its Ubi™ Energy Management Platform, to enable customers to manage and optimise their combined energy generation and consumption.

#### Yackandandah community project highlights:

**650kW**

**Solar energy installed**

**3.9GWh**

**Renewable energy generated**

**100%**

**Renewable energy target by 2022**

### Summer Safety campaign

Ahead of each bushfire season, we engage with our customers, communities and key stakeholders to outline the steps we are taking to strengthen the network and to provide practical energy tips over summer.

The campaign for summer 2020/21 was designed to ensure we demonstrated COVID-19 safety at the same time as providing energy efficiency tips to help manage energy costs if working from home.

## Community and social responsibility continued

### Supporting communities

Our response to the August 2020 storms was to focus on restoring power to customers as safely and quickly as possible, considering the additional challenges presented by COVID-19 and a second storm front that impacted our restoration efforts.

Working with our delivery partners, we were able to restore power to most affected customers within four days, which was a major achievement given the scale and severity of the storm damage. We prioritised our customers' safety and welfare in a number of ways:

- We set up a dedicated Storm Support Line and introduced a customer call back service for regular welfare checks and outage updates.
- We provided \$200 food vouchers for severe hardship cases.
- We supplied local generators for a limited number of hardship cases.
- Our Customer Service Team called all impacted Life Support customers in addition to support visits from the Department of Human Health and Services.

We also support communities through targeted donations. This year we made financial donations to Goulburn Options, a not-for-profit community organisation in North East Victoria that provides a range of services for adults with a disability and their carers. In line with our focus on mental health and wellbeing initiatives during COVID-19, we also donated to Lifeline, a national charity that provides Australians experiencing emotional distress with access to 24-hour crisis support.







**Pictured:** The Class of 2021 – graduates taking part in our 2021 Graduate Program

## Supporting future talent

We have delivered an expanded Graduate Program, our largest ever cohort of 19 graduates across a wider range of business disciplines, including business management, commerce, computer science, economics, finance, information technology, in addition to the existing electrical and electronic engineering intake.

We have also expanded our Deakin University and Sacred Heart College partnership. The Women in Power Scholarship program enables the promotion of STEAM (science, technology, engineering, arts, mathematics) by supporting scholarship recipients from the start of their VCE to the end of their Bachelor of Electrical and Electronic Engineering at Deakin University.

# 19

graduates across a wide range of business disciplines

# 63%

Female participation in the 2021 Graduate Program





# People



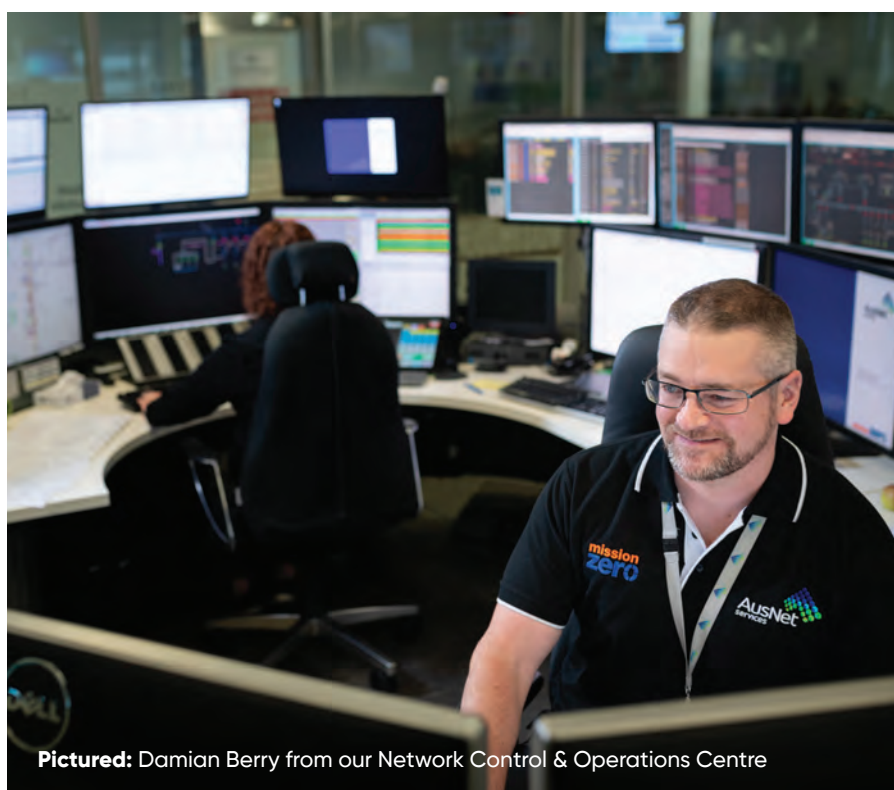
**Pictured:** Blaire Fernley (left) and Fiona Pober (right) from the Mondo Water and Gas team

**We are investing in building capability and setting our people up to succeed today and in the future. Together we are building an inclusive organisation in which every person is valued and uniquely contributes to the delivery of our strategy**

### **Evolving our culture and future ways of working**

Our culture is the most significant enabler of our strategy. We have started to simplify our operating model to enable faster decision-making, provide clearer accountabilities and empower every employee.

To help accelerate this culture shift, we are listening more often and more actively to our people. We launched Vibe, a new monthly survey, to provide a regular check on engagement and wellbeing. Using data and analytics, we responded to what our people told us, which was especially important this year. We also used their feedback to develop our future workplace program that will 'reset' and modernise our ways of working, following COVID-19.



**Pictured:** Damian Berry from our Network Control & Operations Centre



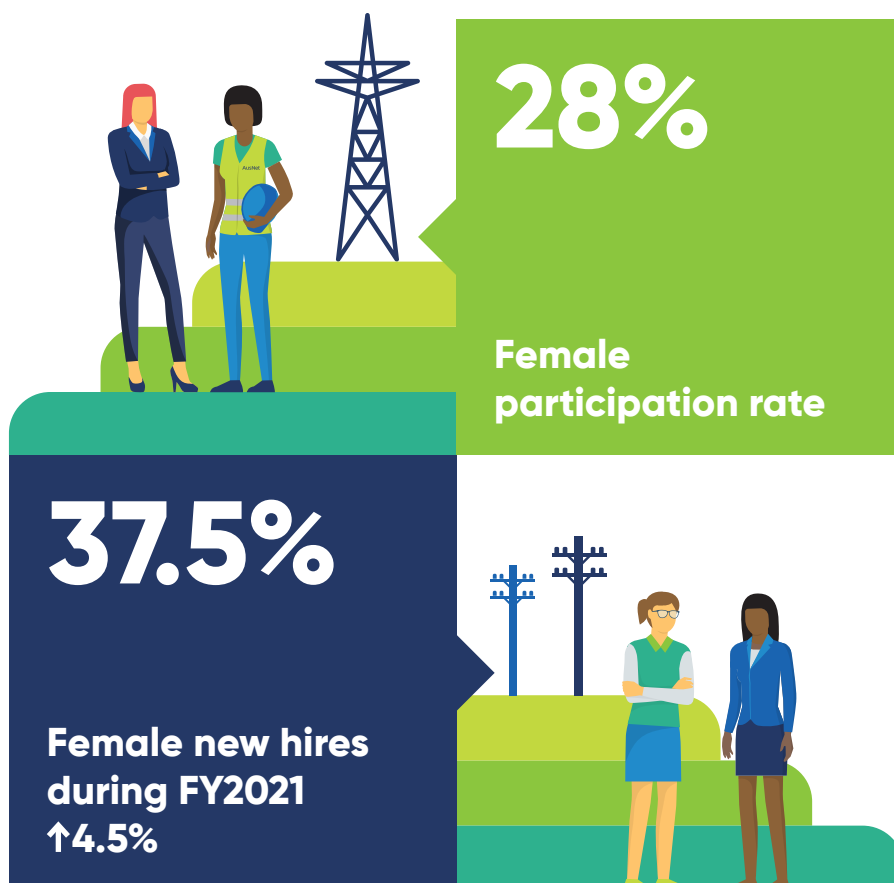
## People continued

### Diversity and inclusion

We have continued to focus on fostering an inclusive organisation in which every employee feels valued. We launched additional Employee Network Groups (women, disability working parents, and cultural and ethnic awareness), in addition to our young professionals network, to connect and empower teams across our locations to actively shape how we work.

We have made progress on some key gender metrics in our Diversity and Inclusion Strategy:

- We are on track to increase female participation across our organisation to 30 per cent by FY2022 (our current female participation rate is 28 per cent).
- We are supporting the development of a gender diverse talent pipeline. Female participation in the 2021 Graduate Program intake was 63 per cent.
- Of all new hires during FY2021, 37.5 per cent were female, an increase of 4.5 per cent on the previous year.



**Pictured:** Paul Azzopardi (left) and Kylie Holland (right)  
from the Mondo Metering & Data Services team

### Building capability and investing in our people

We are developing capabilities that matter most in the delivery of our strategy, and building a culture where employees are curious learners and trusted to continuously improve.

We have begun to reinvest some of the efficiency savings from our transformation program in developing and recognising our people. This includes launching a recognition program that highlights outstanding performance and provides tailored learning content for every employee so they can drive their own development.



## International Women's Day

The theme for International Women's Day (IWD) 2021 was **Choose to Challenge**, promoting gender bias awareness and recognising women's achievements.

We celebrated over a two-week period through storytelling and highlighting the many achievements from women across our business. Male and female role models from across our business openly shared

what they **#choose to challenge** through a series of education and awareness events, including brown bag lunches, team celebrations, videos and a personal commitment.

Our collective challenge to embed diversity and inclusion continues – it is not a day, or even a week – it is something we are building into every day.





# Environment



## We are enhancing our approach to climate risk and are investing in infrastructure that will underpin the energy transition

### Climate change

We are actively supporting the transition to renewable energy, connecting both local and grid-scale renewable generation (for more detail see Growth and Innovation section). We are delivering transmission network projects to reduce potential network constraints, maximising the volumes of renewable energy that can be generated across Victoria.

For our own networks and operations, we periodically report under the *National Greenhouse and Energy Reporting Act 2007* (Cth) (set out in the following table).

During the period, emissions reduced overall by approximately 2.5 per cent, with the electricity distribution business contributing the major portion of this reduction. The reduction results from a number of factors predominantly

beyond AusNet's control. Namely, a lower amount of total energy consumed in the 2020 reporting year and a lower emissions factor. Electricity distribution line losses reduced by 2.3 per cent in terms of energy loss, and due to the decrease in electricity emissions index, the associated reduction in greenhouse gas emissions was 6.9 per cent.

Our transmission business reported a reduction in the associated greenhouse gas emissions for transmission line losses by around 0.9 per cent.

However, emissions associated with sulphur hexafluoride (SF<sub>6</sub>) from our electricity transmission operations increased. AusNet's operation and maintenance procedures take into account the requirement to reduce SF<sub>6</sub> gas leaks as part of our environmental obligations. There is no set target, but

moving forward, AusNet will develop an SF<sub>6</sub> leakage repair strategy that will outline the SF<sub>6</sub> repair requirements and potential targets.

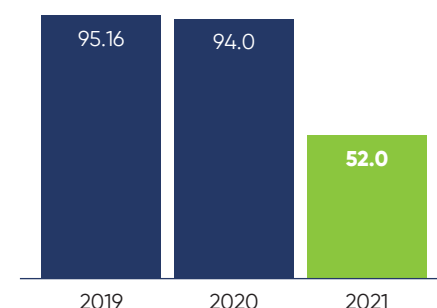
The emissions associated with AusNet Gas Services increased slightly, despite continued pipeline replacement activities. This is primarily due to the higher gas throughput (7.5 per cent), which is beyond our control, resulting in higher Unaccounted for Gas (UAFG). The additional emissions were almost offset by the reduction in losses, resulting from the pipeline replacement activities. The benchmark for UAFG is set by the Essential Services Commission (ESC) for the five-year regulatory period, 2018–2022. AusNet has consistently outperformed the benchmark set by the ESC for UAFG.

### Greenhouse gas emissions

Year (30 June)	2016-17	2017-18	2018-19	2019-20
Scope 1 emissions (tonnes CO <sub>2</sub> -e)	203,392	207,506	207,841	210,872
Scope 2 emissions (tonnes CO <sub>2</sub> -e)	1,839,960	1,461,017	1,395,115	1,352,486
<b>Total emissions (tonnes CO<sub>2</sub>-e)</b>	<b>2,043,352</b>	<b>1,668,523</b>	<b>1,602,956</b>	<b>1,563,358</b>

Full data is available from the Clean Energy Regulator.

### Total yearly gas pipeline replacement (km)





# Environment continued

## Climate risk disclosures

To assist stakeholders in understanding our approach to managing climate-related risks and opportunities, AusNet is reporting in accordance with the recommendations of the Financial Stability Board's Task Force on Climate-related Financial Disclosures (TCFD). The TCFD is made up of four core elements:

- 1 Governance
- 2 Strategy
- 3 Risk management
- 4 Metrics and targets

This is AusNet's inaugural TCFD report and it is expected to evolve in coming years.

Key risks and opportunities identified in the report are:

- Climate-related weather events, such as bushfires, storms and flooding, may increasingly impact the reliability and safety of the electricity transmission and distribution networks and contracted infrastructure
- The increasing prevalence of renewables and other technologies (e.g. batteries, electric vehicles) may lead to increased network constraints, lower network reliability/stability and lower profitability/value
- Government intervention and policy responses to climate change, or the lack thereof, may adversely impact our existing business model, commercial opportunities, and the required network augmentation to meet future demands and network resilience
- The opportunity to play a key role in supporting the transition to more renewable energy.

**Pictured:** Ballarat Terminal and Battery Energy Storage System







## Environmental management

The *Environment Protection Amendment Act 2018 (Vic)* will come into force in July 2021. The new Act reforms the legislative framework for the protection of human health and the environment from pollution and waste. The new Act introduces proactive duties, including, among other obligations, a General Environmental Duty (GED), a duty to manage contaminated land and to notify the Environmental Protection Authority (EPA) of contamination that meets or exceeds certain notifiable thresholds.

We are implementing an enhanced environmental management system to ensure risks from our activities and sites are minimised as far as reasonably practicable. As part of the work to date, based on historic land use and testing results, contamination management plans have been established for three former gasworks sites. Detailed assessment works will be prioritised and progressed to determine our approach to mitigate and manage contamination risks and to finalise the long-term strategy for the use of the former gasworks sites.

**An enhanced environmental management system will minimise risks from our activities and sites as far as reasonably practicable**





# Growth and innovation



Pictured: Wodonga TAFE rooftop solar



## We are investing in new technologies and expanding our market presence, while selectively pursuing growth opportunities by connecting people with new sources of energy

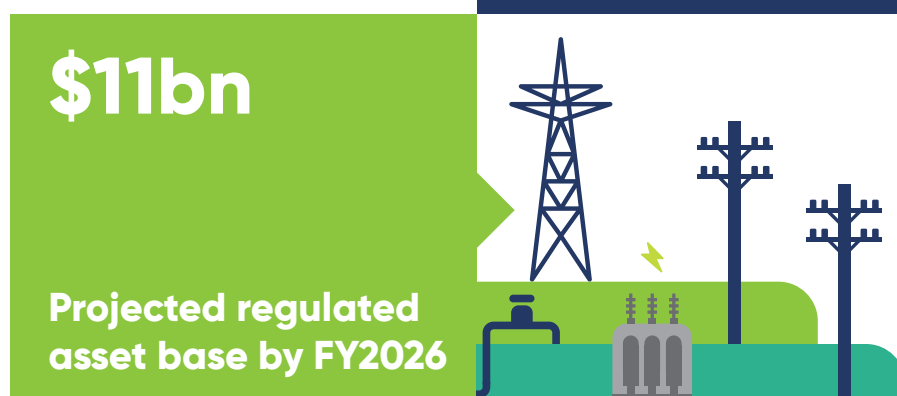
### Regulated networks

New customer connections in our electricity distribution network have grown by 2 per cent. While the volume of electricity delivered through the network has declined slightly, this decline reflects the trends of energy efficiency and solar penetration, as well as milder weather over the summer period and the impact of COVID-19 on demand from commercial and industrial customers.

While we delivered improved network reliability outcomes across both our transmission and gas networks, our electricity distribution network reliability declined. This was the result of a number of extreme weather events throughout the year. We are targeting network reliability improvements as part of our transformation.

Capital expenditure in the distribution network decreased as a result of the deferral of residential outages to minimise disruptions to customers facing COVID-19 lockdowns. REFCL program expenditure also decreased, as prior year expenditure covered Tranche 1 and 2, compared to current year expenditure largely on Tranche 2.

Capital expenditure in the transmission network decreased, as expected, following completion of major CBD Terminal Station rebuilds. However, this decrease was partly offset by \$21.1 million of additional expenditure in replacing severe weather-damaged transmission towers in Western Victoria. Our gas distribution network has continued to grow, with a 3 per cent increase in new customer connections over the year. Our gas pipeline replacement program upgraded 52 km of the network to high pressure, further improving reliability, safety and environmental performance. Looking ahead, we are targeting a regulated asset base of \$11 bn by FY2026.



## Growth and innovation continued

### Innovative network technologies

Reducing unplanned outages for our electricity distribution customers is a key network transformation initiative.

To meet this objective, we are currently installing technology, developed by RMIT University in Melbourne, called Early Fault Detection (EFD). The EFD is a sensor mounted underneath overhead lines or on underground cables. The technology will help us detect problems on our remote network in real time, and at an earlier stage than would be the case with physical inspection. This will help us to respond to these events before they become outages, minimising disruptions to our customers. To ensure the technology has maximum impact, we are installing it in densely vegetated areas of our network. These devices can also reduce bushfire risk and will complement other bushfire safety technology being installed across our network.

We have installed 88 of these devices to date and they are delivering network improvements to approximately 42,000 customers, with additional projects planned for the remainder of 2021.

### Growth and Future Networks

The transmission network continues to be upgraded and expanded to support rapid growth in renewable generation. To date, we have connected around 1,600 MW of new renewable generation, including completing transmission connections to the Stockyard Hill and Dundonnell wind farms in the previous year.

We have a significant pipeline of opportunities representing around 8,000 MW of additional connection project opportunities, including the Western Victoria Transmission Network Project and development works on connection projects including Golden Plains Wind Farm, Ryan Corner and Hawkesdale wind farms.

There are significant opportunities for future growth. The plan outlined in the Victorian Government's Renewable Energy Zone Development Plan Directions Paper could, if implemented, bring an additional 10 GW of renewable energy capacity. Implementation of the plan could take total renewable energy capacity across Renewable Energy Zones in Victoria to 16 GW. The Australian Energy Market Operator's (AEMO) *Integrated System Plan* also outlines a number of other large-scale transmission projects throughout the NEM.

We are targeting \$2.5bn of contracted infrastructure assets by FY2026.

# \$2.5bn

**Targeted  
contracted  
infrastructure  
assets by FY2026<sup>1</sup>**

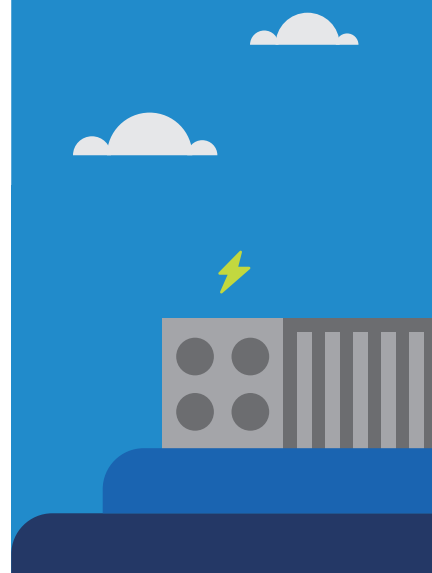
### Supporting a sustainable future

Victoria is on track to have one of the world's largest grid-scale batteries. We are working with Neoen to connect the 300 MW/450 MWh battery storage facility to the transmission network, into our Moorabool Terminal Station, near Geelong. The battery will store enough energy in reserve to power over half a million homes for one hour, and is scheduled to be in operation by the 2021–22 summer.

Large-scale energy storage is an important component of the transition to a renewable future.

## 450MWh

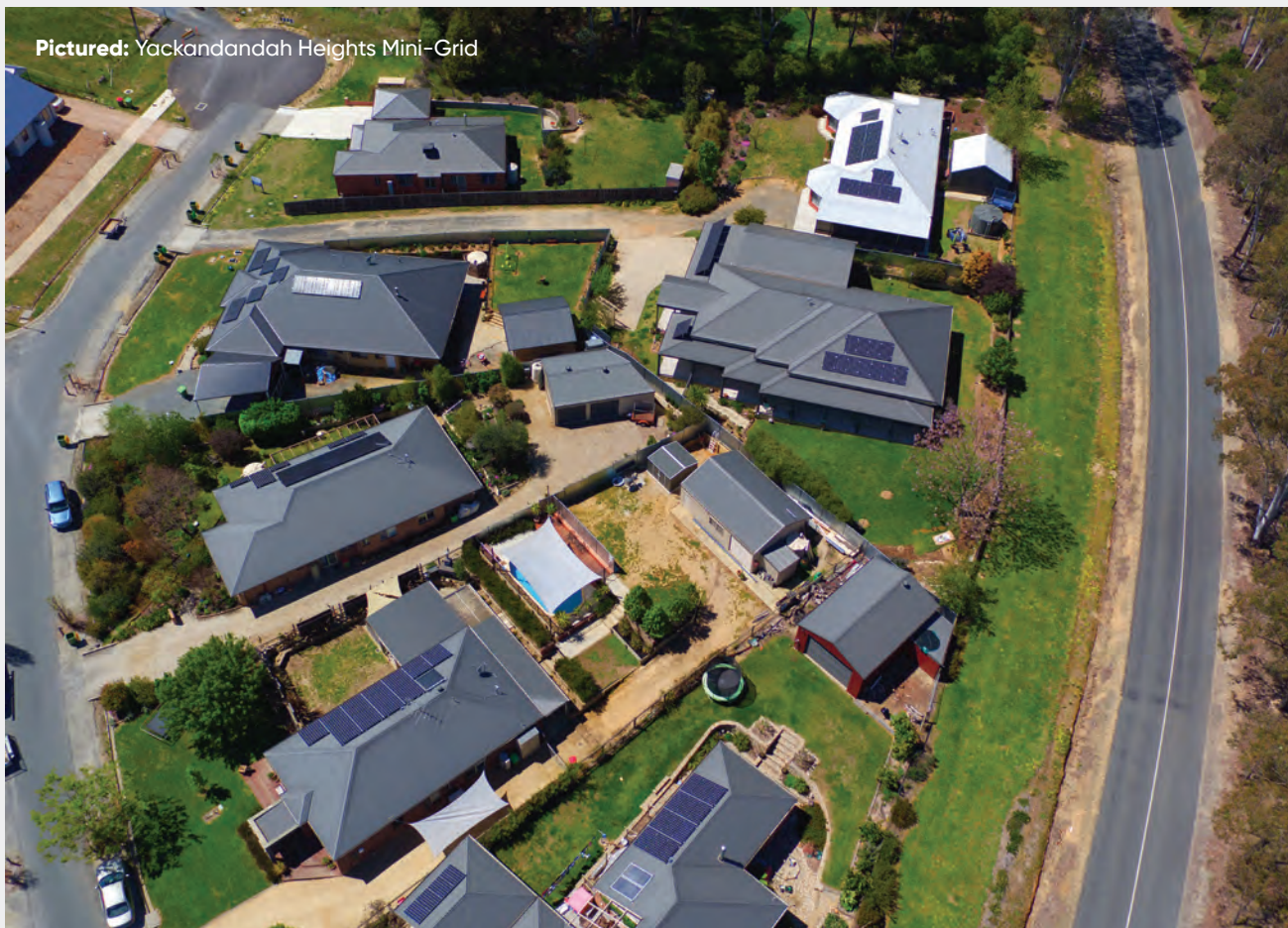
**Large-scale battery storage facility being connected with Neoen (300 MW)**



<sup>1</sup> Total value under contract, (unconditional) regardless of construction phase, currently \$1,021m



**Pictured:** Yackandandah Heights Mini-Grid



## Empowering customer choices

As traditional energy models change, we are exploring what the future will look like and how we can best support customer choices. AusNet and Mondo are working together, resulting in benefits across both the regulated and unregulated areas of our business. In an Australian-first trial, the Energy Demand and Generation Exchange (EDGE) Project, is working with the Australian Renewable Energy Agency (ARENA) and the AEMO to demonstrate how a future energy market could operate.

The trial is taking place in the Hume region of North-East Victoria, an area that includes towns such as

Yackandandah and Euroa, which have already been pioneering community energy programs and have bold renewable goals.

Our target is for up to 1,000 homes and businesses with rooftop solar to participate in the three-year trial. The objective of the trial is to test technologies and market mechanisms to create a smart energy grid where small scale energy generators and consumers are in constant real-time communication. This smarter grid would enable rooftop solar systems to combine virtually to compete with the output of a traditional power station, leading to better financial returns

for homes and businesses and more efficient utilisation of renewables.

Mondo has developed an integral part of this trial: the Ubi™ Energy Management Platform, a hardware and software solution, which provides localised energy monitoring and management, and can enable widespread coordination of assets such as rooftop solar.

## Our Executive Leadership Team



### Tony Narvaez

Managing Director

#### Role

As Managing Director, Mr Narvaez manages AusNet operations and provides strategic guidance and direction to the Board to ensure the Company achieves its mission and objectives.

Refer to Directors' Report for Mr Narvaez's experience and expertise.



### Mark Ellul

Chief Financial Officer

#### Qualifications

- Bachelor of Commerce, University of Melbourne
- Chartered Accountant

#### Role

Mr Ellul is responsible for all key financial functions, as well as Investor Relations, Treasury, Insurance and Tax. He is also responsible for the Digital Division.

#### Experience and expertise

Mr Ellul has been with AusNet since 2010, in various senior finance roles and was appointed Chief Financial Officer in December 2019. Prior to joining AusNet, he held senior corporate accounting and audit and assurance roles at Telstra and KPMG. Mr Ellul is a member of Chartered Accountants Australia and New Zealand (CAANZ) and a former member of the CAANZ Victorian Corporate Advisory Panel.



### Prue Crawford-Flett

Executive General Manager,  
Network Operations

#### Qualifications

- Bachelor of Engineering, Royal Melbourne Institute of Technology
- Master of Business Administration, Monash University

#### Role

Ms Crawford-Flett is responsible for the Network Operations Division, which brings together all field operations and service delivery to our customers across the transmission, distribution and gas networks, including responsibility for network operations and customer engagement.

#### Experience and expertise

Ms Crawford-Flett joined AusNet as a member of the executive team in April 2019. Prior to joining the company, Ms Crawford-Flett held a leadership role in Downer's Renewables and Power Systems business unit, providing services to some of Australia's largest energy businesses, including AusNet. She has extensive experience in the energy sector, gained through her time with Downer and from senior operational and project leadership roles with CitiPower and Powercor. Her earlier career also included significant operational management and project engineering roles in major building construction.



### Steven Neave

Executive General Manager, Network Management

#### Qualifications

- Master of Entrepreneurship and Innovation, Swinburne University of Technology
- Bachelor of Electrical Engineering, Victoria University

#### Role

Mr Neave leads the Network Management business unit, which is responsible for asset management, planning, network engineering, reliability, and network safety across our three regulated networks.

#### Experience and expertise

Mr Neave joined AusNet in July 2020. Prior to that he was the General Manager for CitiPower/Powercor's Electricity Networks and a member of its executive team. Mr Neave has extensive experience in the energy sector and a track record of achievement in areas such as risk-based asset management practices, network performance, reliability improvement and capability development.



### Jon D'Sylva

Executive General Manager, Strategy & Transformation

#### Qualifications

- Master of Applied Finance – FINSIA
- Chartered Accountant
- Bachelor of Taxation, University of NSW

#### Role

Mr D'Sylva is responsible for managing the development and implementation of AusNet's corporate strategy, business planning and transformation.

#### Experience and expertise

Mr D'Sylva has diverse executive leadership experience in the utilities sector, including strategy, company-wide transformation, business development and growth. Prior to joining AusNet, Mr D'Sylva held senior executive roles including General Manager, Strategy and Insights at Endeavour Energy, and prior executive roles at United Energy and Multinet Gas and Synergy



### Chad Hymas

Executive General Manager, Growth & Future Networks

#### Qualifications

- Bachelor of Business (Accounting), Monash University
- Bachelor of Arts (Organisational Psychology), Monash University
- Master of Business Administration, Deakin University
- Certified Practising Accountant (ASCPA)

#### Role

Mr Hymas was appointed to the newly created role of EGM, Growth & Future Networks in May 2020. This role was established to consolidate a range of activities into a single division, and to lead market development, innovation, and growth in existing and emerging markets.

#### Experience and expertise

Mr Hymas has over 19 years' experience in the energy industry and a deep understanding of the industry's strategic, commercial and regulatory drivers, which are essential in assessing AusNet's immediate and long-term growth opportunities. Mr Hymas joined AusNet Services as General Manager Strategy and Business Development before establishing the Mondo business as AusNet's growth vehicle (Mondo is now part of Growth and Future Networks). Prior to moving into the energy industry, Mr Hymas started his career as an accountant with Arthur Andersen and Motorola Australia & New Zealand.



## Our Executive Leadership Team continued



### Jo McConnell

Executive General Manager,  
People & Safety

#### Qualifications

- Bachelor of Arts (Honours), University of Sydney

#### Role

Ms McConnell leads the People and Safety teams and is responsible for our safety, sustainability, people, culture, capability, remuneration, facilities and corporate communications functions.

#### Experience and expertise

Ms McConnell was appointed Executive General Manager People and Safety in August 2020. Prior to joining, Ms McConnell worked for several publicly listed and private organisations both in Australia and overseas. Ms McConnell's most recent corporate role was as the Group Manager – Strategy Execution at Latitude Financial Services, a leading consumer finance company. Prior to that she was the Chief People Officer at Latitude, leading a significant change agenda across all aspects of people, capability, culture, and corporate affairs for the business. Prior to Latitude, Ms McConnell was the inaugural Chief People Officer for the mining company created via a demerger from BHP, South32. Ms McConnell also enjoyed an 18-year career with BHP, working in multiple roles across Australia, the UK and Canada.



### Naomi Kelly

Executive General Manager,  
Governance, General Counsel  
and Company Secretary

#### Qualifications

- Bachelor of Laws (Honours), University of Melbourne
- Bachelor of Commerce, University of Melbourne
- Grad Dip Natural Resources Law, University of Melbourne

#### Role

Ms Kelly is responsible for AusNet's legal, audit, risk, compliance and company secretarial functions.

#### Experience and expertise

Ms Kelly was appointed Executive General Manager, Governance, General Counsel and Company Secretary in July 2020. Prior to joining AusNet, Ms Kelly worked for Clayton Utz for 15 years, including over 12 years as a Partner in its Construction and Major Projects Group. Ms Kelly is a highly accomplished legal professional and senior leader, recognised for her development of talent and capability and championing of workplace diversity and inclusion.



### Adrian Hill

Acting Executive General Manager,  
Regulation & External Affairs

#### Qualifications

- Bachelor of Commerce, University of Western Australia
- Member of the Institute of Chartered Accountants in Australia (ICAA)
- Fellow of the Financial Services Institute of Australia (FINSIA)
- Certificate in Governance Practice, Governance Institute of Australia

#### Role

Mr Hill leads the Regulation & External Affairs Business Unit at AusNet. In his role, he has accountability for government relations and media management, as well as regulatory and energy policy matters.

#### Experience and expertise

Mr Hill is a senior executive with over 25 years' experience in strategic and operating roles in the energy, resources, infrastructure and investment banking industries. He has been with AusNet for two stints over more than 14 years and is an experienced leader with a track record of leading teams in complex environments. Mr Hill has held several executive roles, including as the Executive Officer and adviser on the establishment and future strategy of the Australian Energy Market Operator Ltd in 2009. He has worked for investment banks, Credit Suisse First Boston, and NatWest Markets and, as a chartered accountant, for a range of clients including a large number within the energy, mining, and mineral exploration sector.

# Financial Report

## For the financial year ended 31 March 2021

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This Financial Report covers the consolidated entity consisting of AusNet Services Ltd and its subsidiaries. The Financial Report is presented in Australian dollars.

AusNet Services Ltd is a company limited by shares, incorporated and domiciled in Victoria, Australia. Its registered office and principal place of business is:

Level 31, 2 Southbank Boulevard  
Southbank, Victoria 3006  
Australia

A description of the nature of AusNet Services Ltd's operations and its principal activities is included in the Directors' Report.

The Financial Report was authorised for issue by the Directors on 11 May 2021.



# Directors' Report

## Operating & Financial Review

**The Directors of AusNet Services Ltd present their report on the general purpose financial report of the consolidated entity for the financial year ended 31 March 2021 (FY2021). The Financial Report is for AusNet Services Ltd and its controlled entities (we, us, our, AusNet or the Group). This report should be read in conjunction with the other sections of the Annual Report. Together, these reports contain the elements of the Directors' Report required for listed companies by the Corporations Act and ASIC regulatory guides.**

The year was highlighted by a challenging and rapidly changing external environment. Against this backdrop we delivered a solid performance across a number of important outcomes, including:

- We reprioritised, deferred and stopped several non-critical works and projects to minimise customer disruption and support our people;
- We concluded our 2021–26 Electricity Distribution Price Review (EDPR). The final outcome supports our customers while also allowing for expenditures to maintain and improve network reliability and safety;
- We demonstrated our emergency management capability in our response to several major customer interruptions during the year;
- We strengthened our balance sheet in order to take advantage of future growth opportunities; and
- After adjusting for a number of one-off and unusual items, we delivered slightly improved financial performance across all key metrics.

Going forward, the external environment will continue to present challenges that may impact our future performance and will require us to adapt, manage and respond.

### Consolidated financial performance

\$M	FY2021	FY2020	Movement	%
Revenue	1,924.5	1,977.6	(53.1)	(2.7)
EBITDA	1,154.6	1,196.6	(42.0)	(3.5)
EBITDA after lease income (EBITDAal)	1,188.9	1,221.3	(32.4)	(2.7)
Net profit after tax	302.1	290.7	11.4	3.9
Cash flow from operations	844.5	720.6	123.9	17.2
Dividends per share (cents)	9.5	10.2	(0.7)	(6.9)
Return on equity (ROE)	9.4%	9.2%	0.2%	

The declines in both revenue and EBITDA were impacted by several material items across both FY2020 and FY2021:

- In the current year we recognised a \$30.7 million impairment charge against the goodwill and certain software assets of our Geospatial business that services both our internal regulated businesses as well as external customers. This impairment is as a result of a change in strategic direction to explore partnership models with specialist providers.
- The prior year included additional revenues from our catch-up recognition of historical gifted assets (\$19.1 million), the revenue arising from the completion of the West Gate Tunnel relocation project (\$20.7 million), and \$14.7 million of bushfire remediation costs as a result of the major bushfire event in December 2019 / January 2020.
- There were several items that had a material impact on revenues but only a minimal impact on EBITDA. These were the \$9.2 million decrease in our easement tax obligation, the cessation of our material sales business in Growth & Future Networks in late FY2020 (\$16.2 million), and the prior year sale of inventory (\$12.8 million) to Downer as part of our transfer of electricity distribution maintenance functions.

After excluding all of these items, revenue and EBITDA increased by \$24.8 million and \$14.4 million respectively. The residual increase in revenue is largely reflective of \$26.7 million higher Transmission Use of System (TUoS) recoveries, which is a combination of prior year under recovery and higher current year TUoS expense of \$13.8 million.

Operating expenses (after excluding these items as well as the TUoS expense increase) declined \$3.4 million largely due to our transformation program, which delivered \$9.0 million of operating cost savings for the year (net implementation costs). This was partly offset by a \$7.0 million increase in non-discretionary costs associated with bushfire insurance, land tax and various levies from regulators

Further details regarding revenue and operating expense performance are contained in each business segment commentary following.

While EBITDA was \$42.0 million lower, net profit after tax increased by \$11.4 million or 3.9 per cent. Recently completed contracted infrastructure projects resulted in a \$9.6 million increase in lease interest income. In addition, net finance charges were reduced due to reversal of previous hedge accounting losses, while a \$13.3 million income tax credit was recognised as a result of amended tax returns for the 2016–2019 period that were lodged in the current year.

Cash flows from operations improved by 17.2 per cent to \$844.5 million. This was primarily due to the prior year including non-recurring cash payments, including a \$20.1 million improvement in tax paid due to prior year true-up amounts, \$11.4 million to Downer as part of the transfer of the electricity distribution



maintenance program, and bushfire response costs. In addition, cash EBITDA (which excludes items such as impairment, gifted assets and curtailment gain) and working capital both improved.

The operating and financial performance of each of our individual businesses for the financial year ended 31 March 2021 is discussed below. During FY2021, the Mondo segment was renamed 'Growth & Future Networks' and now includes customer-initiated excluded prescribed and negotiated transmission contracts as well as the network innovation functions that were previously included in the Electricity Transmission and Electricity Distribution businesses respectively, as well as Mondo. Comparatives have been restated for consistency.

## Electricity distribution

	FY2020			
	FY2021	(restated)	Movement	%
Revenue (\$M)	922.7	934.7	(12.0)	(1.3)
EBITDA (\$M)	545.4	566.4	(21.0)	(3.7)
Volume (GWh)	7,426	7,531	(105)	(1.4)
Connections	768,460	753,601	14,859	2.0
Capital expenditure (\$M)	405.8	497.1	(91.3)	(18.4)

The decline in the reported results for the electricity distribution business is attributable to the unusual and non-recurring items noted before, namely the prior year \$12.8 million inventory sale to Downer and \$19.1 million gifted asset catch-up. In addition, \$19.0 million of the Geospatial impairment recognised has been allocated to this segment.

After accounting for these items, the electricity distribution business has delivered solid financial performance in FY2021. The residual revenue increase of \$19.9 million is due to higher TUoS recovery. Note that electricity distribution tariffs declined by 9.5 per cent from 1 January 2021, which along with lower consumption due to a mild summer, largely reversed the revenue growth seen in the first half of FY2021. Partially offsetting higher TUoS recovery has been softer customer contributions and gifted assets which have been impacted by COVID-19.

A cost increase of \$2.8 million (excluding inventory sale and impairment) was due to \$13.8 million higher TUoS expense, partly offset by the prior year including additional bushfire remediation costs and outsourcing transition one-offs.

Capital expenditure declined substantially due to:

- a \$25.6 million decrease in the Rapid Earth Fault Current Limiter (REFCL) program spend as the current year focus has been on Tranche 2 compliance, with much of the build of both Tranches 1 and 2 being in FY2020;

- our response to minimising disruptions to households facing COVID-19 restrictions which resulted in the deferral of certain replacement expenditure; and
- lower growth in business and residential new connections compared with FY2020.

## Future revenue impacts

Looking forward, we expect the future revenues of our electricity distribution business will be affected by a range of events related to the treatment of over- and under-recovery of regulated revenues under the regulatory framework. In particular:

- Our tariff period is changing from a calendar year basis to a financial year basis ending 30 June, effective 1 July 2021. In the year to 30 June 2022, our regulated revenue will be reduced by \$17.0 million, to account for our cumulative over-recovery (at 31 March 2021) of volume charges above those assumed in our pricing structures.
- In November 2020, the Australian Energy Regulator (AER) approved pass-through revenue of \$14.7 million for costs associated with the 2019–20 bushfires, which will be recovered over the five-year period commencing 1 July 2021.
- The July 2021 to June 2022 tariffs include a Service Target Performance Incentive Scheme (STPIS) penalty of \$5.8 million, as a result of our CY2019 network reliability performance. Preliminary CY2020 network reliability performance indicates that we will be penalised in the order of around \$7 million in FY23/24 tariffs. We are targeting network reliability improvements under our transformation program.

## Electricity transmission

The electricity transmission business' financial performance was stable in FY2021, continuing to operate within the 2017–2022 regulatory determination allowances.

	FY2020			
	FY2021	(restated)	Movement	%
Revenue (\$M)	601.2	612.3	(11.1)	(1.8)
EBITDA (\$M)	366.6	364.1	2.5	0.7
Capital expenditure (\$M)	150.7	167.7	(17.0)	(10.1)

Revenues decreased by \$11.1 million, primarily due to \$9.2 million from the pass-through of lower easement tax costs (pass-through revenue has no impact on EBITDA). When easement

# Directors' Report

## Operating & Financial Review

### continued

### Electricity transmission (continued)

tax costs are excluded, operating expenditure decreased by \$4.4 million due to cost efficiency initiatives. Easement tax reflects \$161.4 million or 69 per cent of total transmission operating expenses. As indicated, these costs are passed through in our regulated prices, so have no impact on the business' profitability.

Decreased capital expenditure was expected following completion of major CBD Terminal Station rebuilds. However, this decrease was partly offset by \$21.1 million of additional expenditure in replacing storm damaged transmission towers in Western Victoria. This work is now complete and a pass-through recovery of these costs (to be received over the relevant asset lives) was approved by the AER in FY2021.

### Gas distribution

Our gas distribution business performed well in FY2021, with continued residential customer growth.

	FY2021	FY2020	Movement	%
Revenue (\$M)	224.9	223.8	1.1	0.5
EBITDA (\$M)	167.9	159.0	8.9	5.6
Volume (PJ)	70.2	68.3	1.9	2.8
Connections	752,882	732,479	20,403	2.8
Capital expenditure (\$M)	100.2	104.9	(4.7)	(4.5)

Regulated revenue increased by \$6.5 million due to volume outperformance during the winter months. This movement was largely offset due to FY2020 including \$5.8 million of unaccounted for gas revenue (the business receives revenue when the gas lost is lower than the regulated benchmark) and incurs costs when this loss is higher than the benchmark. FY2021 unaccounted for gas outcome did not result in any significant revenue or expense.

Operating expenditure decreased by \$7.8 million, due to FY2020 including \$4.5 million of unaccounted for gas costs (associated with the revenue increase), as well as a \$3.0 million reduction in asset retirements, which were elevated in FY2020 due to an acceleration of the gas meter replacement project.

The capital expenditure decrease is mostly due to lower business supply projects and major alterations.

### Growth & Future Networks (including Mondo)

Growth & Future Networks provides contracted infrastructure asset and energy services, as well as a range of asset and utility services to support the management of electricity, gas, and water networks. The contracted infrastructure business builds, owns and operates a portfolio of assets that fall outside

the regulated asset base. Growth & Future Networks makes investments through directly negotiated agreements, and typically receives annuity payments over the contract period in exchange for infrastructure and operational services. Dedicated customer connections are treated as finance lease receivables, with proceeds received from these assets split between revenue, lease interest income and principal repayments.

	FY2020			
	FY2021	(restated)	Movement	%
Revenue (\$M)	185.2	217.3	(32.1)	(14.8)
EBITDA (\$M)	74.7	107.1	(32.4)	(30.3)
Lease interest income (\$M)	34.3	24.7	9.6	38.9
EBITDA after lease income (EBITDAaL) (\$M)	109.0	131.8	(22.8)	(17.3)
EBITDAaL margin (%)	49.7	54.4	(4.7)	(8.6)
Capital expenditure (\$M)	108.5	219.4	(110.9)	(50.5)

The completion of large unregulated infrastructure projects including Stockyard Hill and Dundonnell Wind Farm connection projects over the past 18 months has resulted in a \$14.4 million increase in combined revenue and lease interest income compared to the prior year. This has been offset by a \$20.7 million reduction in one-off revenue received for the West Gate Tunnel relocation project and the cessation of the materials sales business (\$16.2 million in FY2020).

Operating expenses were largely unchanged from the prior year; however, changed materially in composition with a \$15.7 million reduction because of the cessation of the materials sales business, offset by the \$11.7 million impairment in relation to the Geospatial business and \$4.0 million of restructuring costs.

EBITDAaL margin was lower largely due to the reduction in non-recurring revenue from the West Gate Tunnel Project and the impairment charge.

Capital expenditure has decreased due to lower construction activity following the completion of major wind farm transmission connections in FY2020. Several large transmission connections projects are in stakeholder engagement, planning and early works stages, which are less capital intensive and will remain so until these projects reach financial close.

# Directors' Report

## Material risks and uncertainties

### The Board reviews and guides AusNet's system of risk management, compliance and internal controls, including setting the risk appetite.

The Audit and Risk Committee (ARC) assists the Board in discharging these responsibilities. The ARC oversees the adequacy and effectiveness of AusNet's audit program, risk management processes and internal control systems. This includes the monitoring of material business risks (financial and non-financial) and corporate compliance and the assessment of whether the business is operating within risk appetite.

The Managing Director is accountable to the Board and the ARC for the implementation of risk management processes in line with good corporate governance. Management is responsible for embedding sound risk management practices across all business activities.

Risks are identified, assessed and managed across the organisation via various methods and utilising our risk management framework and tools. The status of the material strategic and business risks are reported to executive management regularly, while all risks are reviewed by risk owners and subject matter experts regularly to ensure the risk description and consequences are up-to-date, appropriate controls are identified, and that those controls are adequate and effective in managing the risk to the target risk rating.

Further details can be found in our Corporate Governance Statement, which is available on our website.

We are cognisant of the following principal risks that may materially impact the execution and achievement of our business strategy and financial performance and position.

### Industry and regulatory risks

#### Industry developments

The energy industry and Australian economy more broadly is experiencing a period of significant and rapid change and uncertainty, with concerns around environmental issues, energy security, reliability and affordability, as well in relation to national security and foreign policy. Government, regulatory and industry bodies continue to debate, recommend and implement various reform programs that could have adverse impacts on the financial performance and position of AusNet.

Recent legal, regulatory and policy changes or reviews include:

- Significant changes to the foreign investment and acquisition laws in Australia directed at national security took effect on 1 January 2021. The changes create additional approval requirements, and circumstances for review, for critical infrastructure businesses (among others) such as AusNet and certain of its shareholders. The changes could, among other things, make it more difficult for AusNet to grow or expand its business or result in certain future investments being reviewed.
  - The AER is reviewing the national electricity distribution and transmission ring-fencing guidelines, and recently had its enforcement powers strengthened, including with respect to the scope and quantum of civil penalty provisions, as well as information gathering powers. Any expanded ring-fencing requirements following these reviews could result in additional compliance costs, execution complexities and risk of penalties.
- In addition to policy development, traditional energy models are changing with the closure of coal-fired power stations, and the increase in renewable and distributed generation and storage. These changes are driven by changes in technology, environmental and regulatory policies, customer expectations and cost. The changes are expected to continue in the future and impact our physical networks and regulatory framework, and the need to adapt and provide services to customers.
- During FY2020, the Energy Security Board (ESB) released advice on how to implement the Australian Energy Market Operator's (AEMO) Integrated System Plan (ISP), while the Australian Energy Market Commission (AEMC) released the final report on its review of the coordination of generation and transmission investment. Together these reports outline a considerable pipeline of work to reform the planning, investment, charging, congestion and access elements of the transmission network.
- In February 2021, the Victorian Government released the Renewable Energy Zones Development Plan Directions Paper outlining plans to unlock 10GW of new renewable energy capacity in Victoria. This includes the establishment of a new body, VicGrid, to actively plan and develop these Renewable Energy Zones. This announcement follows the introduction in 2019 of Victorian Government powers (commonly referred to as NEVA Powers) to disapply the National Electricity Rules, or follow alternative investment processes, for priority Victorian electricity infrastructure projects. AusNet continues to work with the Victorian Government and AEMO to shape our role and welcomes the Development Plan. These and other proposed reforms have the potential to introduce new risks and opportunities to our transmission business.
- The AER has commenced consultation on specific topics in the lead up to its Rate of Return Instrument Review which will be finalised in December 2022. This will be binding on networks and the AER and may adversely affect revenues in regulatory determinations made after this date.



# Directors' Report

## Material risks and uncertainties continued

### Industry and regulatory risks (continued)

#### Industry developments (continued)

We continue to play a key role in the reform of the industry in terms of our active contribution in the current reviews and the trial of new technologies on our network. Our objective is to actively participate in shaping industry development and to lead and deliver the transformation required in the energy sector.

#### Rapid Earth Fault Current Limiter (REFCL) program

On 1 May 2016, the Electricity Safety (Bushfire Mitigation) Amendment Regulations 2016 (Amended Bushfire Mitigation Regulations) came into effect in Victoria. The amended regulations require Victorian distributors to install REFCLs at designated zone substations. The purpose of the REFCL devices is to reduce the risk of a bushfire caused by a fallen powerline.

AusNet is one of three electricity distributors required to implement REFCL devices. Our program has been separated into three tranches, the following table details the requirements of each tranche and progress made to date:

	Tranche 1	Tranche 2	Tranche 3
	By 1 May 2019	By 1 May 2021	By 1 May 2023
Compliance period	2019	2021	2023
Zone substations	8	9	5
Minimum number of points* required by the Act	30	25 (55 total)	9 (64 total)
Direct spend approved by the AER (\$M)	95	137	94**
		12	
Points achieved	32	(44 total)	-

\* Each zone substation is attributed a point score from 1 to 5, with the highest value attributed to those zone substations where fire mitigation measures would provide the greatest benefit, depending on the degree of bushfire risk.

\*\* The recent EDPR Final Decision approved an additional \$10.5M for the Kalkallo zone substation in addition to the Tranche 3 Contingency Project Allowance.

This program presents several risks including funding, technology, vendor, compliance and delivery risks, which are being actively managed. Each Tranche faces these risks to varying degrees.

AusNet has commissioned all eight Tranche 1 zone substations commissioned with REFCL technology, which have all demonstrated compliance with the legislated performance standards.

Tranche 2 is predominately in urban areas, with a number of high voltage customers connecting to these zone substations. An extension of time request was approved by ESV in relation to three of the nine zone substations (totalling 8 points) to enable a high voltage customer to complete their REFCL readiness works on these networks, and for one zone substation (totalling

3 points) where compliance was not demonstrated on one feeder. As a result we have achieved the updated minimum points (44 points) by 1 May 2021. A further three points are required by 1 November 2021 and eight points by 1 November 2022. Compliance has been demonstrated at the remaining five zone substations. Tranche 3 delivery is underway with the balance of the funding for one zone substation approved by the AER as part of the 2021-26 Electricity Distribution Price Review (EDPR) regulatory determination.

The amended *Electricity Safety Act 1998* (Vic) (ESA) enables ESV, or the Minister, to apply to the Supreme Court of Victoria seeking the imposition of significant financial penalties if a distributor fails to achieve the number of points prescribed by the Regulations throughout the applicable compliance period. The legislation provides that the Court can impose a maximum penalty of \$2 million per point for each station where a distributor has not achieved compliance. Accordingly, penalties of up to \$10 million per zone substation can apply if AusNet fails to achieve the required capacity during the relevant compliance period. Additionally, the Court can impose a maximum daily penalty of \$5,500 for each day AusNet remains non-compliant.

#### Price determinations

The energy industry in Australia is highly regulated. The regulated component of our revenues (approximately 86 per cent of total revenues for the year ended 31 March 2021) is subject to periodic pricing resets by the AER, where revenue or prices will be determined for each of the networks for the specified regulatory period. AusNet has no ability or flexibility to charge more for regulated services than is provided for under the relevant AER determination (for electricity transmission and distribution), or the approved access arrangement (in respect of gas distribution), without regulatory approval. Regulatory control periods are generally five years. The upcoming regulatory reset dates for our electricity distribution network, electricity transmission network and gas distribution network are 1 July 2021, 1 April 2022 and 1 July 2023 respectively.

Regulated charges do not necessarily reflect actual or projected operating costs, capital expenditure or the costs of capital. If the regulated charges set by the AER are lower than our costs, this may adversely affect our financial performance and position, including revenues and cash flows. In addition, we are exposed to cost changes within a regulatory control period and bear the risk of any shortfall in allowances for costs provided by regulatory determinations. The regulator applies benchmarking as it considers appropriate to each network business, having regard to an overall objective that only capital expenditure that is efficient should form part of the regulated asset base. Operating expenditure is particularly subject to benchmarking comparisons to set efficient levels going forward. The regulatory regime also offers limited pass-through protection.

Our risk management approach includes developing detailed plans of works to be undertaken and costs to be incurred as

well as energy and maximum demand forecasts prior to the commencement of a regulatory period. Emphasis is placed on ensuring that we continue to maintain safe, resilient and reliable networks and that the costs to be incurred are efficient and prudent. This information is submitted to the AER as part of the determination process and, where appropriate, the views of industry and other external experts are sought to be included in the submission. We also utilised a Customer Forum in the 2021–26 EDPR process to include inputs from customer representatives.

During the regulatory period, we continuously monitor and manage our costs and through our enterprise-wide transformation program, we aim to improve our benchmark performance.

## Network risks

Our energy transmission and distribution networks and information technology systems are subject to human error in operation, equipment failure, natural disasters (such as bushfires, severe weather, floods and earthquakes), sabotage, terrorist attacks (including cyber attacks) or other events that can cause service interruptions to customers, network failures, breakdowns or unplanned outages. Certain events may occur that may affect electricity transmission, distribution lines or gas mains in a manner that would disrupt the supply of electricity or gas. Failures in our equipment may cause supply interruptions or physical damage.

Any service disruption may cause loss or damage to customers, who may seek to recover damages from AusNet, and this could harm our business and reputation. Our emergency response, crisis management and business continuity management system are our approved methodology to guide response and recovery activities. However, it may not be able to effectively protect our business and operations from these events.

AusNet is also exposed to risks regarding its design and installation, information technology and other service providers. We rely on the expertise, qualifications, adequacy and sustainability of financial and other resources of these service providers. We are also exposed to the cost of replacing faulty equipment. On rare occasions, faults in plant items are discovered only after the item has been installed within a network, requiring a large-scale replacement program, which may not be partly or fully covered by warranties.

Plant warranties may not be available or may only partially respond. Additionally, while incidents in our zone substations and terminal stations have property insurance cover, incidents outside the boundaries of our zone substations and terminal stations are self-insured. Any forced replacement program, particularly if not insured or covered by warranties, could be costly and adversely affect our financial performance and position.

The changing generation mix in Victoria and the location of generators in the future may also impact the configuration and performance of the networks. This increases the risk of redundant assets as well as, a risk of decline in the reliability and security of the networks. We continue to work closely with all stakeholders associated with the planning and development of generating capacity to manage such risk.

## Taxation risks

AusNet is a large taxpayer and subject to annual Australian Tax Office (ATO) reviews of the income tax return and various tax positions adopted by the Company. There is a risk that changes in tax law, or changes in the way that tax laws are interpreted, may materially impact the tax liabilities of the Group.

AusNet regularly engages with the ATO regarding its tax returns. At present there are several tax positions being reviewed by the ATO, including but not limited to:

- An objection lodged by AusNet seeking a refund of tax paid in relation to certain gifted assets received.
- An objection lodged by AusNet in relation to certain tax consolidation and capital allowance positions arising from the corporate restructure completed in June 2015.

In relation to the gifted asset matter, AusNet has recognised a \$37.5 million non-current tax receivable representing the refund claimed. As this was previously recognised as a timing difference, it does not have an income tax expense impact. There is a risk that the ATO may ultimately reject this objection, in which case this value will be claimed over the life of the assets via depreciation deductions.

The tax consolidation element of the 2015 corporate restructure objection contends that a higher uplift in tax base occurred as a result of the restructure. Based on several assumptions, AusNet estimates the tax effect of this potential uplift to be up to \$485 million which, if successful, would be realised over the life of the assets. However, as some of this benefit relates to prior periods any immediate refund of tax may also trigger franking deficit tax. The ultimate outcome of the objection is inherently uncertain. There is a risk that our objection is ultimately unsuccessful, or if successful or otherwise resolved, any benefit is materially lower than our estimate.

AusNet's financial statements do not reflect the potential uplift in tax base arising from the tax consolidation uplift. If we are ultimately unsuccessful, no prior year lump sum primary tax or interest penalty should arise, as we have conservatively adopted the ATO's position with effect from the 2015 restructure and have paid tax accordingly.

In relation to the capital allowances element of the 2015 corporate restructure objection as well as all other matters currently being reviewed by the ATO, we have assessed the current status of these matters and as a result continue to

## Directors' Report

### Material risks and uncertainties continued

#### Taxation risks (continued)

carry an \$11.0 million net tax risk provision as at 31 March 2021. There is a risk that the final outcome of the ATO review of these matters may result in a larger tax liability.

#### Funding and market risks

We rely on access to financial markets as a significant source of funding for growth capital requirements not covered by operating cash flows. Our access to financial markets could be adversely impacted through various factors including, but not limited to, external changes in funding markets, a material adverse change in our business or a reduction in our credit rating. In addition, the COVID-19 pandemic has seen increased market volatility around the world and may ultimately impact the availability of certain sources of funds in the future and/or the cost of those funds. The inability to raise capital on favourable terms, particularly during times of uncertainty in the financial markets, could impact our ability to refinance existing debt, or raise new debt, and hence to sustain and/or grow our capital-intensive businesses, and would likely increase our cost of capital.

AusNet may only raise additional equity (e.g. issues of shares) with the prior ordinary approval of the Company in a general meeting. While this has been obtained in the past in relation to pro-rata issues up to 10 per cent of prevailing share capital and for dividend reinvestment plans, there is a risk it will not be obtained, or on the same terms, in the future. In addition, the issue of shares in certain circumstances may be subject to review (for a period of 10 years) on national security grounds under the foreign investment and acquisition laws that took effect on 1 January 2021, already described in further detail in the sections above.

AusNet has issued significant amounts of hybrid securities, which provide certain equity credit under rating agencies' methodologies. Rating agencies impose a cap in relation to the levels of hybrid securities that can attract equity credit. In the event that credit rating agencies modify their methodology, or we are unable to refinance our hybrids in a timely manner and lose their equity credit status, we may experience adverse credit rating impacts and higher cost of debt.

AusNet has historically operated a Dividend Reinvestment Plan (DRP), with discount levels that have varied between zero and 2.5 per cent. The use of a DRP and the level of discounting (if any) is at the discretion of AusNet and decisions around whether to operate a DRP, and on what terms, may take into account growth capital funding requirements.

Furthermore, we have a large amount of debt, with a net debt to Regulated and Contracted Asset Base ratio at 31 March 2021 of 67 per cent (excluding equity credit for the \$2.4 billion of hybrid instruments). The degree to which we may be leveraged

in the future could affect our ability to service debt and other obligations, to pay dividends to shareholders, make capital investments, take advantage of certain business opportunities, respond to competitive pressures or obtain additional financing. In addition, we are exposed to a number of market risks associated with this debt, including interest rate and foreign currency risk.

We manage these risks in accordance with our Treasury Risk Policy, which is approved by the Board and reviewed by the Audit and Risk Committee periodically. Under this policy, we aim to have a diverse funding mix in terms of source and tenor, and we proactively monitor and manage our credit metrics. This enables us to maintain an 'A' range credit rating, ensures continued access to various markets and limits the funding requirement for any given year. In addition, through the use of derivative financial instruments, we aim to hedge 90 to 100 per cent of our interest rate risk.

#### Climate change and sustainability risks

As an owner and operator of energy networks, AusNet is focused on the identification and management of both transition and physical risks of climate change. Transition risks include the impacts of potential changes to energy policy, legislation and regulations as the energy industry moves to a lower carbon future, with increasing renewable and distributed generation. The implications of these changes are outlined in the industry and regulatory risks, and network risks sections.

Other transition risks and opportunities arise from changes in customer preferences and developments in renewable energy and energy storage technology. As part of our active monitoring of new technology we undertake trials (including mini-grids), and partner with other organisations to better understand risks and opportunities for our business.

In addition to the risks identified, community sentiment to remove all fossil fuels from the economy may drive policy action to transition away from gas causing high rates of residential disconnection, as electrification is encouraged along with increased appliance efficiency. As a result, gas demand could fall, as new subdivisions are not equipped with gas. Mitigating some of these risks in Victoria, is that gas is currently the predominant fuel for heating. In addition, as a member of the Australian Hydrogen Centre, AusNet has been selected for a feasibility project to assess the ability to produce and distribute hydrogen in regional towns.

Infrastructure Victoria has been asked to provide the Victorian Government with advice relating to Victoria's gas transmission and distribution networks under a range of 2050 energy sector scenarios. A final report is to be provided by 31 December 2021.

In FY2021, AusNet completed its first report under the Task Force on Climate-related Financial Disclosures (TCFD) framework, which is published on our website. The report includes a point



in time scenario analysis to validate and identify physical and transitional risks to both the company strategy and business operations. The analysis is subject to assumptions, risk, uncertainties, and other factors, and while our approach continues to evolve, climate related risk and opportunity identification and assessments forms part of our risk management, governance and strategic planning processes. This work will continue to be developed in FY2022 including formalising potential impacts on asset lives and embedding scenarios into impairment calculations.

Physical risks include the impacts of changing environmental conditions (both short and longer term) on our network assets and the potential damage to assets and interruptions to supply from severe weather events such as storms, bushfires or floods. We have continued our network resilience program to strengthen critical parts of the network and enhance contingency planning.

#### Bushfire risks

Recent fire events, both domestically and overseas, have resulted in substantial losses. These events are impacting the availability and pricing of bushfire liability insurance globally. AusNet has liability insurance that specifically provides cover for bushfire liability. AusNet reviews its insurance cover annually and seeks cover commensurate with the scale and size of its operations, the risks assessed to be associated with its operations and with industry standards and practice. Recent events have seen some insurers withdraw from the market and premiums rise. This will likely continue to occur for future renewals; thereby, increasing the risk of not being able to source commensurate cover at a reasonable cost.

There are regulatory mechanisms in place under which, in certain circumstances, we may apply to the AER for a pass-through of any reasonable and prudent residual costs that may ultimately be incurred in relation to bushfires above our liability insurance. This mechanism has yet to be tested in practice.

In February 2021, the AER issued a draft guidance note on insurance coverage pass-through events. The AER has noted recent changed insurance market conditions, characterised by rising insurance premiums and withdrawn capacity, and the impact of recent major bushfire events across Australia. The draft guidance note sets out the AER's expectations with respect to the types of information that should be kept, and the related processes that should be adopted to facilitate AER assessment of an insurance coverage event. The final guidance note is due to be issued in July 2021. AusNet will continue to engage with the AER on this matter to provide clarity on this risk.

Risk management for these risks includes a significant annual investment in bushfire mitigation activities, the ongoing development and testing of emergency response plans, and reviewing engineering standards and ratings for equipment. Investment is also being made in network resilience to

strengthen critical parts of the electricity distribution network and enhance contingency planning. AusNet's safety record, network asset management and network maintenance programs are consistent with industry practice. We have achieved a targeted bushfire mitigation index of zero (a zero index means that no works are outstanding beyond their scheduled dates) by the bushfire season declaration, and our vegetation management programs are prepared pursuant to the Electricity Safety (Bushfire Mitigation) Regulations. In addition, we continue our focus on customer engagement for community resilience, including pre-summer communications and media for customers to be bushfire ready.

### Information technology and security risks

There is a growing focus required from organisations due to an increasing risk of cyber attacks. Our cyber security function is mandated to protect our digital assets from an attack that could disrupt our operations, impact our customers or defraud our organisation, acknowledging the important role we play in providing critical infrastructure and services to the state of Victoria.

On 6 August 2020, the federal Government published its 2020 Cyber Security Strategy and Regulatory Framework Paper. The Regulatory Consultation paper released together with the Cyber Security Strategy proposes an enhanced regulatory framework (building on the prevailing federal security of critical infrastructure legislation) and covers not just cyber, but also physical, personnel and supply chain protections for critical infrastructure businesses. The legislation relating to the updated strategy is currently before the Federal Parliament. Potential impacts include legislation directing levels of capability required and time frames to achieve this goal, increased Board-level responsibilities in planning and managing security, and resilience and direct government assistance in the event of a major event.

The drive to reduce carbon emissions, customers' increasing needs for higher levels of reliability and the reduction in the cost of digital technology have resulted in a greater role for technology in the enablement, management and operations of utility networks. The greater role of technology comes with an increased risk and potential impact of cyber attacks. This increased focus on the role technology plays in the management and operations of utility networks will require the introduction of new digital technology platforms. In the event there is any significant delay in the development of new technology, this may negatively impact our revenue (by reducing our ability to realise operational efficiencies) or require unforeseen capital investment to replace obsolete technology.

In addition, as with all new business solutions, there are risks associated with solution design, implementation, budgeting, planning, integration, future maintenance, upgrades and

## Directors' Report

### Balance sheet and capital management

#### Information technology and security risks (continued)

support. The realisation of any such risks could adversely impact the effectiveness and cost of such a solution and business continuity.

AEMC rule changes commence on 1 October 2021, which change the settlement period for the electricity spot price from 30 minutes to five minutes. This rule requires additional investment in metering and digital systems, with increased data collection and management requirements.

To mitigate these risks, we have established a centralised architecture, delivery and governance capability with a focus on technology needs, designing and building to meet requirements and governance.

#### Balance sheet and capital management

Total equity of the Group was \$3,434.9 million at 31 March 2021, an increase of \$429.3 million compared to the previous financial year. This is primarily attributed to the unwinding of the cash flow hedge reserve through other comprehensive income and share capital increase of \$133.7 million, due to the DRP including partial underwriting of the FY2021 interim DRP.

Our current assets exceed current liabilities by \$1,077.7 million at 31 March 2021, due to significant debt raising undertaken in FY2021, the funds of which are held on deposit in advance of debt repayments. This includes the non-current hybrids (\$706 million) with a first call date in September 2021, which management intends to repay using these funds. The Group is, and is expected to continue, trading profitably, generating positive operating cash flows and successfully refinancing maturing debt. In addition, at 31 March 2021, the Group has available a total of \$800.0 million of undrawn, but committed, bank debt facilities and \$1,547.7 million of cash and short-term investments.

Non-current assets decreased by \$602.6 million compared to the prior year, due to a \$917.0 million decrease in non-current derivatives, resulting from the significant appreciation in the Australian dollar, which decreases the carrying value of debt and decreases the derivative asset, partly offset by \$283.1 million of growth in property, plant and equipment driven by \$765.2 million of capital expenditure invested into the asset base offset by the depreciation of our assets.

Non-current liabilities increased by \$522.1 million, due primarily to a net increase in long-term debt of \$543.3 million, which reflects current year hybrid and bond raisings of \$2,131.9 million, reduced by revaluation to spot rate (offset in derivative asset decrease as hedged) of \$1,178.8 million and amounts reclassified to current borrowings of \$318.4 million. Derivative liabilities also decreased \$266.1 million as a result of rising interest rates, which

is reflected in the hedge reserve movement, while deferred tax liabilities increased \$267.7 million primarily due to the tax effect of the change in derivative values.

#### Capital management

Our approach to capital management has the following objectives:

- Targeting credit metrics over the medium term that maintain an 'A' range credit rating; therefore, providing financial flexibility and a low cost of capital.
- Managing financial risk prudently to ensure net exposures are maintained within target settings.
- Funding capital expenditure efficiently through various sources to support organic growth and other investment opportunities, while covering 100 per cent of maintenance capital expenditure and a portion of growth capital expenditure from internal cash flows.

#### Debt raising

Our common or central funding vehicle (CFV) operates through AusNet Services Holdings Pty Ltd, a subsidiary of AusNet Services Ltd. The Group has access to funds through the CFV.

In line with our Treasury Risk Policy, we maintain a diversified debt portfolio by maturity and source. AusNet has an A- credit rating from Standard and Poor's and A3 from Moody's Investor Services. The following debt raisings were completed during the year:

- A\$400 million of 10-to-20-year bond issues in July 2020
- A\$650 million 60-year hybrid security issue in the form of non-convertible subordinated notes in September 2020
- EUR 700 million (A\$1,082 million) 60-year hybrid security issue in the form of non-convertible subordinated notes in March 2021.

These issuances, in addition to our existing bank debt facilities, satisfy our refinancing requirements for the next 12 months and have increased the tenor of our debt portfolio.

# Our Board of Directors

**The persons listed below were Directors of AusNet Services Ltd during the whole of the financial year and up to the date of this report unless otherwise noted.**



**Peter Mason**

AM – Independent Chair  
(appointed March 2016)

**Qualifications**

- Bachelor of Commerce (First Class Honours), University of New South Wales
- Master of Business Administration, University of New South Wales
- Honorary Doctorate, University of New South Wales

**Experience and expertise**

Mr Mason has over 40 years' experience in investment banking, including with UBS, JP Morgan and Schroders, and brings to the Board a wealth of business experience. In addition to his investment banking career, Mr Mason has extensive experience as both a Chairman and a Non-executive Director of listed companies including Chairman of AMP Limited and Chairman of David Jones Limited.

Mr Mason is currently a Director of The Centre for Independent Studies and Chairman of the UBS Australia Foundation.

Mr Mason was a trustee of the Sydney Opera House Trust for six years and a member of the Council of the University of New South Wales for 13 years. For 12 years he was a Director of the Children's Hospital in Sydney and Chairman of the Children's Hospital Fund for eight years. Mr Mason was appointed a Member of the Order of Australia for his contribution to the Children's Hospital.

**Other current listed company directorships**

None

**Former listed company directorships in last three years**

Director Singapore Telecommunications Ltd (2010–2019) (SGX-ST listed company)

**Special responsibilities**

- Chair of the Board
- Chair of the Nomination Committee



**Tony Narvaez**

Managing Director  
(appointed November 2019)

**Qualifications**

- Bachelor of Commerce and Economics, Murdoch University
- Diploma of Financial Services (Energy Trading)
- General Management Programme, Harvard Business School, USA

**Experience and expertise**

Mr Narvaez commenced at AusNet as Managing Director in November 2019. He has extensive experience in the energy sector, including prior roles as CEO of Endeavour Energy, and CEO of United Energy and Multinet Gas.

Mr Narvaez has also held senior executive roles at General Electric, ATCO Group and Verve Energy, spanning strategy, business development, commercial, operations, major projects and joint ventures in Australia and internationally.

**Other current listed company directorships**

None

**Former listed company directorships in last three years**

None

**Special responsibilities**

Managing Director



**Alan Chan Heng Loon**

Non-executive Director  
(appointed May 2018)

**Qualifications**

- Diplome d'Ingenieur, Ecole Nationale de L'Avation Civile France
- Masters of Business Administration (with Distinction) (INSEAD)

**Experience and expertise**

Mr Chan has significant experience in both the government and corporate sectors. From 2002 to 2017 he was Chief Executive Officer and a director of Singapore Press Holdings Ltd (SPH). His other prior directorships include Singapore Power Limited and The Development Bank of Singapore Ltd.

Before joining SPH, Mr Chan had a career in government spanning 25 years. Some of his government appointments included Permanent Secretary of the Ministry of Transport, Deputy Secretary of the Ministry of Foreign Affairs, Principal Private Secretary to Senior Minister Lee Kuan Yew and Director of Manpower, Ministry of Defence.

Mr Chan has also served as Chair of the Urban Redevelopment Authority (Singapore) and was Chair of the Corporate Governance Council that reviewed the Singapore Code of Corporate Governance in 2012.

Mr Chan is currently Chair of the Land Transport Authority (Singapore), Chair of the Singapore-China Foundation and a member of the Public Service Commission (Singapore). He is also Deputy Chair of Pavilion Energy Group of companies.

He is a President's Scholar and was conferred the Public Administration Medal (Gold and Silver) and Meritorious Service Medal for his contributions to public service.

**Other current listed company directorships**

None

**Former listed company directorships in last three years**

None

**Special responsibilities**

Member of the Remuneration Committee and the Nomination Committee



## Directors' Report

### Our Board of Directors continued



#### Ralph Craven

Non-executive Director (appointed January 2014)

##### Qualifications

- Bachelor of Engineering (Electrical – First Class Honours), University of Queensland
- Doctor of Philosophy, University of New South Wales
- Postgraduate Diploma in Management, Deakin University
- Postgraduate Diploma in Information Processing, University of Queensland

##### Experience and expertise

Dr Craven has broad experience across the energy sector including electricity, gas and mining. He has worked in electricity transmission and generation businesses at senior executive level and been responsible for the delivery of major infrastructure projects and oversight of large-scale business operations at a national level. Dr Craven has been a full-time non-executive director since 2007 and served on many boards in the public and private sector.

Dr Craven is currently a Non-executive Director and Chair of Genex Power Ltd, a listed renewables energy company focused on the integration of renewables including pumped storage into the National Energy Market. He is also a Non-executive Director of Senex Energy Ltd and Multicom Resources Ltd.

Dr Craven is the former Chair of Stanwell Corporation Limited, the largest electricity generation company in Queensland. His other prior directorships include being Non-executive Director and Chair of Invion Limited, Ergon Energy Corporation Limited, Tully Sugar Limited and Non-executive Deputy Chair of Arrow Energy Limited. He has also been a Non-executive Director of Windlab Limited and Mitchell Services Limited.

At the end of 2015, Dr Craven completed a six-year term as Director of the International Electrotechnical Commission (IEC) and Chair of the IEC National Committee of Australia. Dr Craven was CEO of Transpower New Zealand Limited and also held senior executive positions in Shell Coal Pty Ltd and NRG Asia Pacific Limited.

##### Other current listed company directorships

- Senex Energy Limited (from 2011)
- Genex Power Limited (from 2015)

##### Former listed company directorships in last three years

None

##### Special responsibilities

Member of the Audit and Risk Committee and the Nomination Committee



#### Sally Farrier

Independent Non-executive Director (appointed January 2014)

##### Qualifications

- Bachelor of Chemical and Process Engineering (First Class Honours), University of Canterbury, New Zealand
- Master of Business Administration, Victoria University of Wellington, New Zealand
- Postgraduate Diploma in Finance and Investment Analysis, Securities Institute of Australia

##### Experience and expertise

Ms Farrier has more than 20 years' experience as a Non-executive director with specialist expertise in public policy, economic regulation and institutional design, particularly in the energy, water and infrastructure sectors.

She continues to be engaged in an expert capacity in relation to energy and water management, and planning at Australian federal and state levels. She is a member of the Melbourne Energy Institute Advisory Board and served as a National Water Commissioner. She has chaired and been a member of numerous independent advisory panels.

Ms Farrier has a keen interest in contemporary governance and in deliberative democracy and tools that support meaningful stakeholder engagement. She has been involved in start-ups and seed funding since 2002, including as a member of the founding team of Patientrack, and through Scale Investors. Ms Farrier is currently a Non-executive Director of Orion New Zealand Limited. Her prior directorships include Kidney Health Australia, Meridian Energy Limited, Manidis Roberts Pty Limited, Hydro Tasmania and Western Power.

##### Other current listed company directorships

None

##### Former listed company directorships in last three years

None

##### Special responsibilities

- Chair of the Remuneration Committee
- Member of Audit and Risk Committee and the Nomination Committee



#### Li Lequan

Non-executive Director (appointed October 2018)

##### Qualifications

- Bachelor of Atmospheric Physics, Nanjing University
- Master of Atmospheric Physics, Research Institute of Atmospheric Physics of Chinese Academy of Sciences
- Master of Business Administration, City University, Bellevue, Washington, USA

##### Experience and expertise

Mr Li is Senior Executive Vice President of State Grid International Development Corporation Limited (SGID). He serves as a Non-executive director of Redes Energéticas Nacionais (REN), SGPS, S.A. in Portugal, a member of Corporate Governance Committee and Nominations & Appraisals committee of REN Board. He also serves as a Director of Chilquinta Energía S.A. in Chile since 2020. He was previously a director of ElectraNet Pty Ltd (from 2012 to 2018).

Mr Li began his career with the China Electricity Council in 1988 accumulating rich expertise in the atmospheric environmental impacts of thermal power plants and technical means to control atmospheric pollution in thermal power plants. Mr Li then held senior roles at China Electric Power Technology Import and Export Corporation including as Project Manager, Head of Second Business Department, and Chief Economist.

Mr Li has worked at SGID and has overseen the mergers and acquisitions of overseas power transmission and distribution assets since 2009. From July 2015 to December 2019, his responsibilities were extended to include the management of the company's legal affairs, as General Counsel of SGID. Over the last 13 years, he has led the business development team to complete 13 overseas M&A projects with total investment exceeding USD 26 billion. Mr Li has extensive experience in mergers and acquisitions, finance, asset valuation, due diligence, risk management and control, corporate governance, and energy transformation.

##### Other current listed company directorships

Redes Energéticas Nacionais, SGPS, S.A. (since 2018) (Euronext Lisbon listed company)

##### Former listed company directorships in last three years

None

##### Special responsibilities

Member of the Remuneration Committee and the Nomination Committee

## Company Secretaries

### Naomi Kelly

Refer to page 44 for Ms Kelly's experience and expertise.

### Paul Lynch

Mr Lynch joined AusNet in January 2017 as Assistant Company Secretary and was appointed as an additional Company Secretary on 18 July 2019. Before joining AusNet, Mr Lynch worked in various legal and company secretarial roles, including as Company Secretary of OZ Minerals Limited. Mr Lynch has over 10 years' experience working in the ASX-listed environment and his qualifications include a Bachelor of Laws, Bachelor of Commerce and a Graduate Diploma of Applied Corporate Governance. Mr Lynch is a practising lawyer, an Associate Member of the Governance Institute and a member of the Australian Institute of Company Directors.



### Robert Milliner

Independent Non-executive Director  
(appointed July 2015)

#### Qualifications

- Bachelor of Commerce, University of Queensland
- Bachelor of Laws (Honours), University of Queensland
- Master of Business Administration, University of Western Australia
- Advanced Management Program, Harvard Business School, USA

#### Experience and expertise

Mr Milliner has extensive experience in the legal and corporate sectors and during his time in legal practice specialised in commercial law in major energy sector reforms, mergers and acquisitions, privatisation and infrastructure transactions. More recently, he has specialised in financial services and public-private policy engagement with major multi-lateral for a particularly in relation to financial system regulation, infrastructure, energy and climate change, and digitalisation as well as international stakeholder relations. Mr Milliner is Chair of the Australian Payments Council, a Director of the Global Infrastructure Hub Ltd and a member of the APEC Business Advisory Council (and Chair of Economic Working Group). He is also a Senior Adviser at UBS and Senior Adviser to the International Chamber of Commerce Secretary General.

In 2013 and 2014 Mr Milliner was the B20 Australia Sherpa and coordinated the international business community's recommendations to the 2014 G20. Mr Milliner was also a Senior Director B20 Saudi Arabia 2020. He is an honorary member of the Business Council of Australia where he participates in working groups on economics, energy & climate change and global engagement. From 2004 to 2011 Mr Milliner was Chief Executive Partner of law firm Mallesons Stephen Jaques (now King & Wood Mallesons) and retired from Mallesons in January 2012 after 28 years as a partner.

#### Other current listed company directorships

None

#### Former listed company directorships in last three years

None

#### Special responsibilities

- Lead Independent Director
- Member of the Audit and Risk Committee, Remuneration Committee and Nomination Committee



### Nora Scheinkestel

Independent Non-executive Director  
(appointed November 2016)

#### Qualifications

- Bachelor of Laws (Honours), Melbourne University
- Doctor of Philosophy, Melbourne University

#### Experience and expertise

Dr Scheinkestel is an experienced company director with more than 25 years' experience as a Non-executive Chair and director of companies in a wide range of industry sectors including the public, government and private sectors. Dr Scheinkestel has a long track record in the infrastructure sector. She has served as a Chair and as a Director of several toll road, gas, water and electricity companies, as well as others in highly regulated sectors, such as telecommunications and financial services, and in industries facing significant disruption from technology and market changes.

Dr Scheinkestel is a former banking executive and has significant experience in international and project financing. She has extensive financial and risk management expertise, which includes having chaired the audit and risk committees of several listed companies.

She is a published author of *Rethinking Project Finance – Allocating and Mitigating Risk in Australasian Projects*. Dr Scheinkestel was an Associate Professor in the Melbourne Business School at University of Melbourne, a former member of the Takeovers Panel and was awarded a Centenary Medal for services to Australian society in business leadership.

#### Other current listed company directorships

- Brambles Limited (from 2020)
- Westpac Banking Corporation (from 2021)
- Telstra Corporation Limited (from 2010)

#### Former listed company directorships in last three years

- Atlas Arteria International Limited (2015–2020), Atlas Arteria Limited (2014–2020)
- OceanaGold Corporation (2018–2019), Stockland Corporation Limited (2015–2019)

#### Special responsibilities

Chair of the Audit and Risk Committee and member of the Nomination Committee



### Tan Chee Meng

Non-executive Director (appointed May 2016)

#### Qualifications

- Bachelor of Engineering (Honours), University of Canterbury, New Zealand
- Bachelor of Laws (Honours), National University of Singapore, Singapore
- Master of Laws (First Class), University of Cambridge, UK

#### Experience and expertise

Mr Tan has dual qualifications in engineering and law and has over 30 years' experience in the legal industry, practising in the areas of general civil litigation, construction and engineering dispute resolution, criminal law, insurance, professional indemnity and disciplinary proceedings.

Mr Tan's prior board positions include serving as a Director of Singapore Power Limited and as a board member of Singapore Urban Redevelopment Authority.

Mr Tan spent his earlier career as a civil engineer before becoming a qualified legal practitioner holding offices of Deputy Senior State Counsel and Deputy Public Prosecutor in both the civil and criminal divisions of the Attorney-General's Chambers, and Deputy Director of the Commercial Affairs Department in Singapore. Mr Tan joined private practice in 1993 and was appointed Senior Counsel in 2006. He is currently the Deputy Chair of WongPartnership LLP.

#### Other current listed company directorships

None

#### Former listed company directorships in last three years

None

#### Special responsibilities

Member of the Audit and Risk Committee and Nomination Committee

# Directors' Report

## Statutory disclosures

### Meetings of Directors

We are committed to achieving a high standard of corporate governance. A key role of the Board is to represent and serve the interests of shareholders by overseeing and appraising the strategies, policies and performance of the Company. To effectively do this, the following standing committees were in place during FY2021:

- **Audit and Risk Committee** (renamed from Audit and Risk Management Committee (ARMC) effective 10 November 2020) – Oversees the adequacy and effectiveness of AusNet's audit program, risk management processes and internal control systems, including the monitoring of material business risks (financial and non-financial) and corporate compliance.

- **Nomination Committee** – Reviews and makes recommendations to the Board in relation to the appointment of new Directors, review of Board and Board Committee membership and performance, Board and Managing Director succession planning and the appointment of senior managers.
- **Remuneration Committee** – Reviews and advises the Board on matters relating to the remuneration practices of AusNet, including the remuneration of Directors, the remuneration and performance of senior executives and employee incentive plans, as well as monitoring the progress of AusNet's diversity and inclusion objectives.

The number of meetings of the Board of Directors and of each standing Board Committee of AusNet Services Ltd held during the year ended 31 March 2021, and the number of meetings attended by each Director, are set out in the following table:

	Board of AusNet Services Ltd		Audit and Risk Committee		Nomination Committee		Remuneration Committee	
	A	B	A	B	A	B	A	B
Peter <b>Mason</b> (Chair)	18	18	6	–	2	2	5	–
Tony <b>Narvaez</b> (MD)	18	18	6	–	2	–	5	–
Alan <b>Chan</b> Heng Loon	18	18	2	–	2	2	5	5
Ralph <b>Craven</b>	18	18	6	6	2	2	–	–
Sally <b>Farrier</b>	18	18	6	6	2	2	5	5
<b>Li</b> Lequan	17	18	2	–	2	2	4	5
Robert <b>Milliner</b>	18	18	6	6	2	2	5	5
Nora <b>Scheinkestel</b>	18	18	6	6	2	2	–	–
<b>Tan</b> Chee Meng	15	18	5	6	2	2	–	–

**A** = Number of meetings attended. Note that Directors may attend Committee meetings without being a member of that Committee.

**B** = Number of meetings held during the time the Director held office (in the case of Board meetings) or was a member of the relevant Committee during the year.

### Indemnification and insurance of officers and auditors

The constitution of AusNet Services Ltd provides for the Company to indemnify each current and former Director, executive officer (as defined in the constitution), and such other current and former officers of the Company or of a related body corporate as the Directors determine (each an 'Officer'), on a full indemnity basis and to the full extent permitted by law against all liabilities (as defined in the constitution) incurred by the Officer as an officer of the Company or of a related body corporate.

The constitution also provides for AusNet Services Ltd, to the extent permitted by law, to purchase and maintain insurance, or pay or agree to pay a premium for insurance, for each Officer against any liability (as defined in the constitution) incurred by the Officer as an officer of the Company or of a related body corporate.

AusNet Services Ltd may enter into a deed with any Officer to give effect to the rights conferred by the constitution as described previously.

The Company has executed protection deeds in favour of each of the Directors, the Company Secretary and certain executive general managers on substantially the same terms as provided in the constitution. The deeds also give a right of access to the books of the companies and to Board documents (to the Directors only).

During the financial year, we paid a premium to insure the Directors and Company Secretaries of the Australian-based subsidiaries and the Executive General Managers of AusNet. The Directors have not included details of the nature of the liabilities covered or the amount of the premium paid in respect of the insurance policy, as (in accordance with normal commercial practice) such disclosure is prohibited under the terms of the policy.

No insurance premiums are paid by us in regard to insurance cover provided to the auditor of the Group, KPMG. The auditor is not indemnified and no insurance cover is provided to the auditor.



## Non-audit services

We may decide to employ the auditor on assignments additional to their statutory audit duties where the auditor's expertise and experience with the relevant company are important.

Details of the amounts paid or payable to the auditor, KPMG, for audit and non-audit services provided during the year are set out in Note F.1 of the financial report.

In accordance with the advice provided by the Audit and Risk Committee, the Directors are satisfied that the provision of non-audit services during the year by the auditor is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001* (Cth). The Directors are satisfied for the following reasons:

- all non-audit services have been reviewed by the Audit and Risk Committee to ensure that they do not impact the impartiality and objectivity of the auditor; and
- none of the non-audit services undermine the general principles relating to auditor independence as set out in APES 110 *Code of Ethics for Professional Accountants*.

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act* is set out on page 136.

## Environmental regulation and climate change

We were subject to both federal and State Government environmental legislation during the year. The most significant areas of environmental legislation affecting us are those that regulate noise emissions, greenhouse gas emissions, the discharge of emissions to land, air and water, the management of oils, chemicals and dangerous goods, the disposal of wastes, and those that govern the assessment of land use including the approval of developments. The Directors are not aware of any breaches of environmental legislation during the year that are material in nature.

Under the *National Greenhouse and Energy Reporting (NGER) Act 2007* (Cth), corporations that meet or exceed thresholds are required to report greenhouse gas emissions and energy usage by 31 October each year. We meet these thresholds and have lodged our NGER reporting with the Clean Energy Regulator for the period from 1 July 2019 to 30 June 2020.

## Significant changes in the state of affairs

Other than those referred to, in the opinion of the Directors, there were no significant changes in the state of affairs of the Group that occurred during the year under review.

## Rounding of amounts

AusNet is a company of a kind referred to in Instrument 2016/201, issued by the Australian Securities and Investments Commission, relating to the 'rounding off' of amounts in the Directors' Report. Amounts in the Directors' Report have been rounded off in accordance with that Instrument to the nearest hundred thousand dollars, unless otherwise stated.

## Dividends

Dividends paid to shareholders during the financial year were as follows:

	Final FY2020		Interim FY2021	
	Cents per share	Total dividend \$M	Cents per share	Total dividend \$M
Unfranked ordinary dividend	2.55	95.05	2.85	107.0
Franked ordinary dividend	2.55	95.05	1.90	71.3
	<b>5.10</b>	<b>190.10</b>	<b>4.75</b>	<b>178.3</b>

### Dividend Reinvestment Plan (DRP)

In relation to the final FY2020 dividend paid, \$45.1 million was utilised in the allotment of new shares issued under the DRP, representing a take-up rate of approximately 24 per cent. In relation to the interim FY2021 dividend paid on 17 December 2020, \$88.6 million was utilised in the allotment of new shares issued under the DRP, representing a take-up rate of approximately 50 per cent (noting that this was partially underwritten).

## Matters subsequent to the end of the financial year

### Dividends

Since the end of the financial year, the Directors have approved a final dividend for FY2021 of \$180.6 million (4.75 cents per share) to be paid on 24 June 2021. The final dividend will be 40 per cent franked.

### EDPR 2021-26 final decision

The Australian Energy Regulator (AER) published its Final Decision on AusNet Services' 2021-26 Electricity Distribution Price Review on 30 April 2021. The final decision contained the following outcomes:

- Total revenue of \$3,470 million
- Total capital expenditure (real 2021\$) of \$1,384 million
- Total operating expenditure (real 2021\$) of \$1,239 million
- Total metering revenue of \$301 million

The Final Decision will be applicable to AusNet from 1 July 2021.

# Directors' Report – Remuneration Report (audited)

Dear Shareholder,

On behalf of the Board, I am pleased to introduce our Remuneration report for the year ended 31 March 2021, for which we seek your support at our Annual General Meeting (AGM) on 15 July 2021.

This letter covers four areas that I expect to be of key interest to shareholders and stakeholders:

- How we are factoring in COVID-19 and the changing energy sector
- Key Management Personnel (KMP) changes following Managing Director (MD) Tony Narvaez's appointment in November 2019
- FY2021 remuneration outcomes
- FY2022 and work in progress

The attached report provides details about remuneration arrangements and outcomes. Reflecting feedback and market practice, it is structured like previous reports, but we have tweaked details and presentation to help make the report easier to understand and navigate.

## How we are factoring in COVID-19 and the changing energy sector

COVID-19, climate change and the transition of the energy sector are all playing out in real time and are factored into how the Board makes decisions and exercises discretion in remuneration.

In the context of COVID-19 and FY2021, the Board considered both the "what" and the "how" of business performance. We assessed the absolute and relative business performance during the year, noting that the business did not receive any support such as JobKeeper, and we reflected on the assumptions made in setting FY2021 performance targets. We tested how the business had supported and engaged stakeholders and considered the potential for decisions that inadvertently increased risk, such as delaying expenditure. The resulting remuneration outcomes reflect discretion by management and the Board to back out expected revenue decreases due to COVID-19 that had been assumed when targets were set, while revenue and operations were affected by COVID-19, these impacts were less significant than assumed.

The transition in the energy sector is mostly affecting our remuneration decisions in relation to future KPIs and targets. This is because sustainable business performance over the longer term requires dynamic decision making and risk management by executives, especially given the rate of technological change, the expected changes in societal behaviours and needs prompted by COVID-19 and the evolving

policy and regulatory settings. As a result, the Board continues to test the focus and effectiveness of short and long term KPIs.

## Changes to Key Management Personnel (KMP) and Executive Remuneration Arrangements in FY2021

As expected, following a change in leadership, during FY2021 the MD instigated changes to the operating model and organisation structure, which resulted in changes to the Executive Leadership Team and KMP as detailed below.

- Expanded responsibilities for Chad Hymas, who was appointed to the role of EGM Growth & Future Networks (previously in the role of EGM Mondo).
- Prue Crawford-Flett in her position as EGM Network Operations has been defined as KMP given the updated accountabilities of the role.
- Steven Neave joined the business on 15 July 2020 in the role of EGM Network Management.
- Additional non-KMP Executive Leadership Team members reporting to the MD joined the business throughout the year, being:
  - Naomi Kelly – EGM Governance & General Counsel and Company Secretary
  - Jo McConnell – EGM People and Safety
  - Jon D'Sylva – EGM Strategy and Transformation

The Board reviewed the remuneration arrangements for the Chief Financial Officer (CFO) Mark Ellul during the year and increased his fixed annual remuneration and his Short-Term Incentive (STI) Plan opportunity to align with market benchmarks and to better reflect the size and scope of the role and his skillset. The STI opportunity increase was effected through adding a deferred equity component.

During FY2021 the Board also strengthened clawback provisions with respect to Executive Deferred Equity Grants which are applicable to the MD and a number of reporting Executives.

## FY2021 KMP remuneration outcomes

During FY2021 the business performed soundly across safety, financial and strategic metrics. Cash flow from operations outperformance has allowed AusNet to pay dividends in FY2021 at the top of the guidance range, and while EBITDA was lower than prior year, net profit after tax increased year-on-year.

The 2018 LTI vesting was lower than the outcome reported last year for the 2017 tranche.

## Non- Executive Director remuneration arrangements in FY2021

As noted in last year's report, fees payable to Non-Executive Directors were reviewed and adjusted in November 2019. No further adjustments to Director base or Committee fees were made during FY2021.

## Gender Pay

The Board has an ongoing objective to identify and close identified gender pay differentials as part of a broader commitment to gender parity. In FY2021 I am pleased to report that gender pay parity exists across our business. Also, during FY2021 the AusNet Diversity and Inclusion Policy was refreshed, underscoring that diversity and inclusion are fundamental to our business success, ensuring access to a talented and diverse workforce who together will create long-term sustainability.

## Focus for FY2022 and work in progress

We continue to monitor and adjust how we use remuneration to drive performance; to underscore our focus on sustainable performance and alignment between executive and shareholder outcomes. In light of changes to the external environment and to support the work underway on materially changing business processes to better utilise data, simplify activities and manage risk, we will review the performance measures in executive scorecards. We also plan to review the extent to which changes to the STI and LTI plans can better align with driving long term value. As part of that we will be considering the role and timing for minimum shareholding requirements and increased deferred equity in STI plans.

The Board remains committed to actively engaging with stakeholders to seek their feedback and understand their perspectives on our remuneration arrangements and developments in the remuneration environment.

On behalf of the Board, I thank you for your support and feedback, and commend this report to you.

Regards



**Sally Farrier**

Remuneration Committee Chair



# Directors' Report – Remuneration Report (audited)

## Introduction and Contents

This report sets out the executive remuneration outcomes for FY2021.

The report also explains the Board's reasoning and considerations on the design and application of the remuneration framework to deliver sustainable business performance, stakeholder outcomes and reward shareholders.

The report has been prepared and audited against the disclosure requirements of the *Corporations Act 2001* (Cth).

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# 1. Key Management Personnel

AusNet KMP are assessed each year by the Board and comprise the Directors of the company and Senior Executives. KMP have authority and responsibility for planning, directing and controlling the activities of AusNet.

Those that are assessed to be KMP for FY2021 were as follows:

Name	Position	Date appointed as KMP
<b>Non-executive Directors</b>		
Peter <b>Mason</b>	Non-executive Chair (Appointed as Chair 11 May 2016)	March 2016
Alan <b>Chan</b> Heng Loon	Non-executive Director	May 2018
Ralph <b>Craven</b>	Non-executive Director	January 2014
Sally <b>Farrier</b>	Non-executive Director	January 2014
<b>Li</b> Lequan	Non-executive Director	October 2018
Robert <b>Milliner</b>	Non-executive Director	July 2015
Nora <b>Scheinkestel</b>	Non-executive Director	November 2016
<b>Tan</b> Chee Meng	Non-executive Director	May 2016
<b>Executive KMP</b>		
Tony <b>Narvaez</b>	Managing Director	November 2019
Prue <b>Crawford-Flett</b>	Executive General Manager, Network Operations	20 May 2020 <sup>1</sup>
Mark <b>Ellul</b>	Chief Financial Officer	September 2019
Chad <b>Hymas</b>	Executive General Manager, Growth & Future Networks (G&FN)	April 2013
Steven <b>Neave</b>	Executive General Manager, Network Management	15 July 2020
Alistair <b>Parker</b>	Executive General Manager, Regulation & External Affairs	Ceased as KMP on 18 December 2020
Mario <b>Tieppo</b>	Executive General Manager, Technology	Ceased as KMP on 23 April 2020

<sup>1</sup> Ms Crawford-Flett has been part of the Executive Leadership Team since April 2019 and became KMP following an operating model review announced in May 2020.

# Directors' Report – Remuneration Report (audited)

## 2. Approach to executive remuneration

AusNet owns and operates energy infrastructure that requires long term investment decisions. Our business decisions are made in this context and our approach to remuneration reflects the focus on outcomes that support the long-term growth, value creation and sustainability of our business.

We combine Fixed Annual Remuneration with Short and Long-Term Incentives to form an overall Total Remuneration position. This structure, plan design and market positioning are intended to attract and retain people who will execute our strategy and drive sustainable high performance over the short and long term.

Remuneration outcomes reflect both individual and overall company performance; this approach enables us to reward performance in ways that are aligned with shareholder outcomes.

The Board reviews the structure and effectiveness of the remuneration arrangements annually to ensure their alignment to business performance and strategy.

Purpose of each remuneration component		
Fixed Annual Remuneration (FAR)	Short-Term Incentive (at risk)	Long-Term Incentive (at risk)
To attract and retain, paying competitively, reflecting each role's impact and accountabilities along with the incumbent's skills, experience, capability and performance.	Connect and reward for achievement against an annual balanced scorecard of measures aligned with the agreed Strategic and Financial Plan; and  Rewards performance for achieving stretch targets and further rewards exceptional performance.	To reward and retain executives and key contributors aligned with long-term value creation in line with shareholder interests.



Remuneration Principles	
Principle	Implications for Remuneration Framework Design and Operation
Is aligned to strategy and business needs	<ul style="list-style-type: none"> <li>Remuneration frameworks and mix will operate in support of our purpose, values and strategy inclusive of our desired culture.</li> </ul>
Is market competitive	<ul style="list-style-type: none"> <li>Decisions on the remuneration framework and mix will be informed by external market information and internal relativities.</li> <li>Benchmarking will be undertaken against the relevant market(s) within which we compete for talent.</li> <li>Total remuneration outcomes are generally targeted to be at the relevant market median.</li> </ul>
Is structured to drive and reflect performance	<ul style="list-style-type: none"> <li>Remuneration outcomes will reflect short-term performance and long-term value creation, with appropriate differentiation to encourage high performance.</li> <li>Clawback applies to variable remuneration in the event of past performance misstatement or misconduct.</li> <li>Performance ranges to be met for payment (at threshold, target and maximum) will be set after considering historical and forecast analysis.</li> <li>Assessment will consider both assessed outcomes and behaviours.</li> </ul>
Is simple and transparent	<ul style="list-style-type: none"> <li>The remuneration framework will be easy to explain to participants, and the market.</li> </ul>
Is subject to effective governance	<ul style="list-style-type: none"> <li>The Remuneration Committee and Board will ensure that remuneration outcomes reflect assessment of both risk and performance.</li> <li>Remuneration outcomes will be aligned with shareholder outcomes and interests.</li> <li>Regular reviews of these Principles and the company's remuneration framework will occur to ensure that they remain effective.</li> </ul>

## Directors' Report – Remuneration Report (audited)

### 3. At risk and incentive components

The following table summarises the relative size of the short-term incentive and long-term incentive reward components for the Managing Director and other Executive KMP and the key performance measures applicable for the performance period ending 31 March 2021. It also summarises the incentive award delivery mechanism, Board discretion and claw-back features of the plans.

	Short-Term Incentive (at risk)			Long-Term Incentive (at risk)	
Incentive Opportunity	Threshold	Target	Maximum	Threshold	Maximum
Short- and Long-Term Incentive opportunities are expressed as a percentage of FAR					
Managing Director Mr Narvaez	30%	60%	90%	18% <sup>1</sup>	100%
Executive General Manager G&FN Mr Hymas	30%	60%	90%	9%	50%
Chief Financial Officer Mark Ellul from 11 Nov 20					
Other Executive KMP	20%	40%	60%	9%	50%
Performance measures	<ul style="list-style-type: none"><li>STI scorecard KPIs include selected financial and non-financial measures.</li><li>Three financial measures – EBITDA, Return on Equity (ROE) and Company Opex (ex G&amp;FN) focus on ability to grow revenues, control costs and effectively manage working capital.</li><li>Non-financial measures drive the importance of health, safety and environment and contribution to strategic initiatives.</li><li>STI outcome subject to gateway performance criteria relating to cash flow from operations and safety performance.</li></ul>			<ul style="list-style-type: none"><li>LTI KPIs are relative Total Shareholder Return (TSR) (50 per cent), Earnings per Share (EPS) growth (25 per cent) and Return on Invested Capital (ROIC) (25 per cent).</li><li>TSR measures returns generated from the investments made against the performance of a comparator group.</li><li>EPS compound annual growth rate (CAGR) provides a tangible measure of shareholder value.</li><li>ROIC measures returns generated from investments.</li></ul>	
Delivery mechanism	<ul style="list-style-type: none"><li>For the MD, CFO (from 11 November 2020), and EGM G&amp;FN, two-thirds of the STI award is paid as cash and one-third is delivered as a share right (with a two-year deferral period).</li><li>The number of share rights is determined by calculating the volume weighted average price (VWAP) of AusNet Services Ltd (AST) share price over a five-day trading period commencing on the date AusNet releases its Financial Results.</li><li>STI awards for the remaining Executive KMP are paid as cash</li></ul>			<ul style="list-style-type: none"><li>The LTI award is granted as performance rights, subject to testing against the above performance measures, continued employment and Board discretion.</li><li>Each recipient of vested share rights is subject to the AusNet Share Trading Policy and applicable laws, to sell, transfer or otherwise dispose of their securities.</li></ul>	
Board Discretion and Clawback	<ul style="list-style-type: none"><li>The Board assesses performance against short- and long-term criteria and has discretion to determine award outcomes at the end of the respective performance periods.</li><li>The Board may determine that any awards be clawed back or cancelled in response to a broad range of events or circumstances in the event an unfair benefit has or will be obtained. This could be as a result of, but not limited to, fraud, dishonesty, gross misconduct or breach of obligations.</li></ul>				

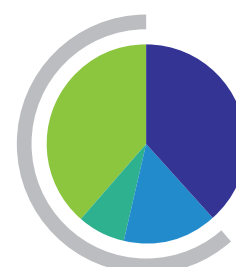
<sup>1</sup> Threshold performance reflects 0 per cent outcomes for ROIC and EPS and 35 per cent outcome for TSR.

## Remuneration mix - at a glance

The respective total reward mix for all Executive KMP is as follows, assuming business performance results in target vesting for STI and maximum grant value for LTI.

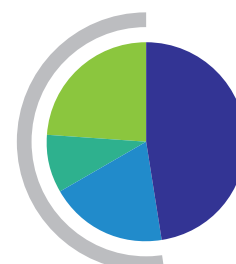
### Managing Director – Mr Narvaez

Fixed Pay	38.5%
STI Cash	15.3%
STI Deferred	7.7%
LTI	38.5%
At risk	61.5%



### CFO – Mr Ellul (from 11 November 2020) EGM G&FN – Mr Hymas

Fixed Pay	47.6%
STI Cash	19.1%
STI Deferred	9.5%
LTI	23.8%
At risk	52.4%



### Other Executive KMP

Fixed Pay	52.6%
STI Cash	21.1%
LTI	26.3%
At risk	47.4%





## Directors' Report – Remuneration Report (audited)

### 4. FY2021 performance and remuneration summary

For FY2021, business performance was solid and financial performance was not affected significantly due to internal initiatives taken at the beginning of the COVID-19 global pandemic and the broader economic response. Net profit after tax improved on FY2020 as a result of underlying revenue growth, operating cost constraint, prudent capital management and two significant one-off non cash adjustments to net finance costs and income tax expense also contributed positively.

When initially setting targets for FY2021, the Board took into consideration a number of key assumptions with respect to the potential financial impact of COVID-19 on the business. In its assessment of FY2021 STI outcomes, management and the Board took into account actual business performance against these assumptions which resulted in the Board moderating outcomes for the EBITDA and Return on Equity (ROE) KPIs.

In assessing performance and remuneration outcomes for FY2021, the Board considered both the individual items contributing to performance and the combined impact. This scrutiny was designed to ensure that the assessed outcomes accord with the Remuneration Principles and do not undermine the role of remuneration design in supporting business performance.

The Board awarded STI vesting outcomes of 102.0 per cent of target to the MD, reflecting a combination of financial and strategic outcomes.

Performance over the FY2019 to FY2021 performance period gave rise to a 37.5 per cent LTI vesting.

The table and charts below show key financial performance outcomes for the current and past reporting periods. Executive remuneration outcomes, STI and LTI awards correlate to business performance and shareholder outcomes for the period FY2017 – FY2021.

Financial performance	FY17	FY18	FY19	FY20	FY21
NPAT (\$m)	255	291	254	291	302
EBITDA (\$m)	1,073	1,143	1,134	1,196	1,155
Return on Equity (%)	7.0	8.0	7.3	9.2	9.4
Total Shareholder Return (TSR) Percentile Ranking – relative performance	68.6	64.2	63.9	67.8	60.6
Earnings Per Share (EPS) (%) 3-year compound annual growth rate (CAGR)	3.4	130.4	(21.0)	3.3	(0.2)
Return on Invested Capital (ROIC) (%) 3-year average	4.89	5.67	4.70	4.82	4.75
Share price at 31 March (\$)	1.685	1.675	1.755	1.710	1.835
Dividends (cents per share) <sup>1</sup>	9.80	9.25	9.72	10.20	9.50
STI vested as % of target – MD	96.8	110.0	105.0	82.0	102.0
LTI vested as % of target	76.1	85.9	54.3	65.6	37.5

<sup>1</sup> FY2017 dividends consist of 8.8 cents per share ordinary dividend and 1.0 cents per share special dividend.

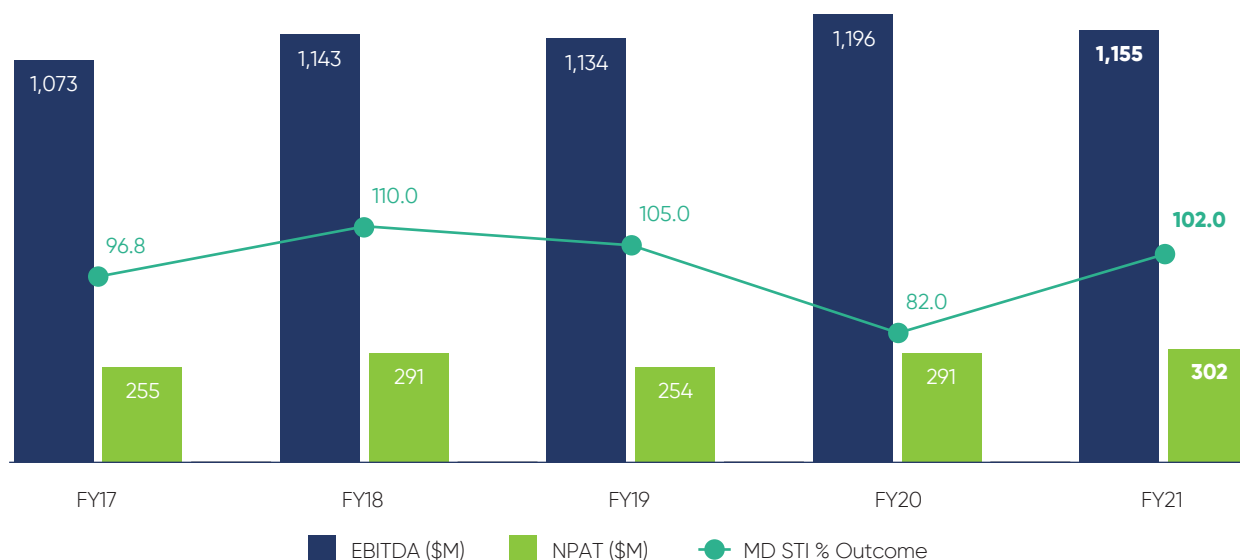
## Summary – Key remuneration changes and outcomes for FY2021:

<b>Executive remuneration</b>	<p>During FY2021, the Board reviewed the remuneration arrangements with respect to the Chief Financial Officer (CFO) Mr Ellul. The review took into consideration Mr Ellul's expanded strategic and operational responsibilities with respect to the AusNet Digital Division, consideration of external market benchmarking and Mr Ellul's development and performance in the CFO role since September 2019.</p> <p>As a result of that review, the Board approved a fixed annual remuneration adjustment to \$600,000 effective 11 November 2020. In addition, the Board approved an uplift of STI opportunity to 60% (from 40% at target) noting two thirds of any STI award made will be paid in cash and one third will be delivered by way of share rights (with a two-year deferral period).</p> <p>Mr Steven Neave was appointed to the role of Executive General Manager Network Management on 15 July 2020. Mr Neave's remuneration arrangements were set after considering external market information, his role and accountabilities and his respective experience and capabilities.</p> <p>While we implemented a new operating model in May 2020, no other changes to Executive KMP remuneration, including fixed remuneration, were made in FY2021.</p>
<b>FY2021 Short Term Incentive Plan outcomes</b>	<p>Taking into account the revised (upwards) targets and performance ranges for the EBITDA and ROE KPIs, the MD STI outcome was 102.0 per cent of target as a result of solid financial, safety and strategic related KPI performance. The MD's FY2020 STI award was at target (100%) in line with an undertaking with the Board on his commencement in November 2019.</p> <p>Other Executive KMP STI scorecard outcomes varied between 72.0 per cent and 102.0 per cent of target which compares to between 82.0 per cent and 98.0 per cent for FY2020.</p> <p>Further details of the FY2021 STI plan and outcomes can be found in Section 5.</p>
<b>Vesting of 2018 Long-Term Incentive Plan awards (FY2019-FY2021 performance period)</b>	<p>The LTI awards granted in 2018, (applicable for the FY2019 – FY2021 performance period), were tested against performance criteria, resulting in a vesting outcome of 37.5 per cent.</p> <p>The LTI vesting outcome reflects:</p> <ul style="list-style-type: none"> <li>— relative total shareholder return ranking of 60.6 percentile,</li> <li>— return on invested capital of 4.75 per cent</li> <li>— three year compound annual earnings per share growth (EPS CAGR) of minus 0.2 per cent.</li> </ul> <p>MD Mr Narvaez was not eligible to receive an award under the 2018 LTI grant. The FY2021 outcome represents the 2018 grant vesting applicable to other eligible Executive KMP.</p> <p>Further details of the LTI plan and LTI vesting can be found in Section 5.</p>
<b>MD 2020 Long-Term Incentive Plan grant (FY2021-FY2023 performance period)</b>	<p>As approved by shareholders at the July 2020 Annual General Meeting (AGM), the MD's 2020 LTI grant was based on a maximum vesting opportunity of 100 per cent of fixed remuneration.</p> <p>Mr Narvaez was granted 601,402 Performance rights applicable for the 2020 LTI grant which will be tested and assessed for vesting by the Board at the conclusion of the FY2021 – FY2023 three-year performance period.</p>
<b>Non-executive director fees</b>	<p>Total remuneration paid to non-executive directors for FY2021 was \$1.996 million, which represents 88.7 per cent of the fee cap of \$2.25 million. No increases were made to base non-executive director fees or committee fees during FY2021.</p> <p>In accordance with the constitution of AusNet Services Ltd, Non-executive Directors may also be paid additional fees for special duties or exertions. Two Directors received exertion payments for ad hoc committees in FY2021.</p>

## Directors' Report – Remuneration Report (audited)

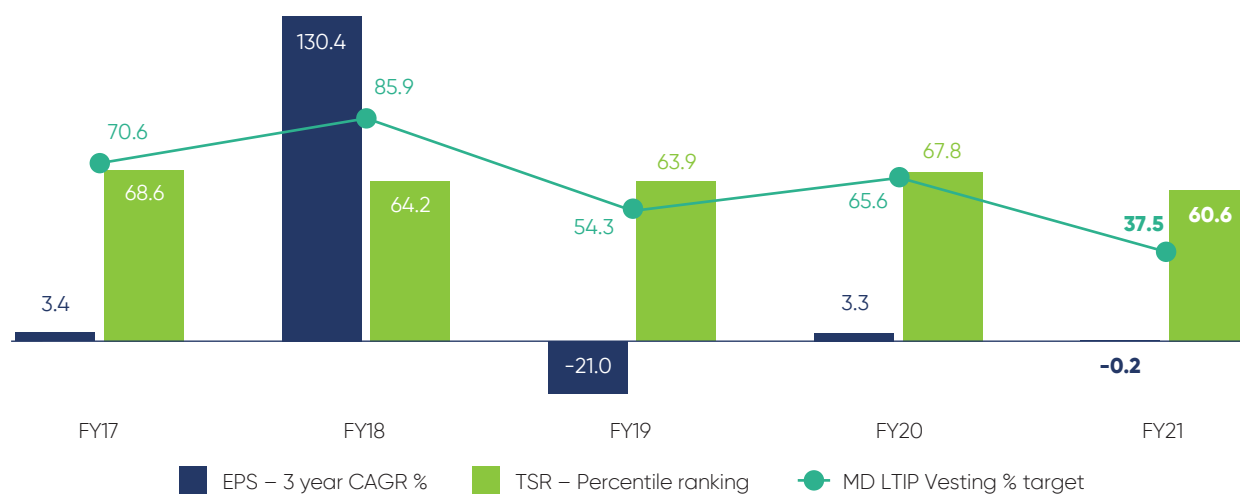
### 4. FY2021 performance and remuneration summary (continued)

**Chart 1: MD Overall STI Outcome % of Target to EBITDA and NPAT**



**Chart 2: MD Overall LTI Outcome % of Maximum to EPS and TSR Percentile Ranking**

Note FY20 and FY21 MD LTI vesting % outcome related to previous MD, Mr Ficca. Mr Narvaez was not eligible to receive an award under the 2017 or 2018 LTI grant



## FY2021 actual remuneration paid to Executive KMP (unaudited)

The table below sets out the actual remuneration paid to current Executive KMP over the past two reporting years. This includes annual fixed remuneration, STI cash paid, the value of deferred STI rights in respect to the MD, CFO and EGM G&FN, and the value of the 2018 LTI awards and special purpose incentive that vested in FY2021.

Note that the following table is non-IFRS information and is unaudited.

Executive KMP	FY	Fixed Annual Remuneration <sup>1</sup>	Short Term Incentive Paid <sup>2</sup>	STI Deferred (2 years) <sup>3</sup>	Special Purpose Incentive	LTI Vested <sup>4</sup>	One-off payment &/ or relocation allowance paid	One-off payment deferred (2 years)	Total
Tony Narvaez <sup>5</sup>	2021	1,150,000	469,200	234,600		-			1,853,800
	2020	479,200	191,667	95,833		-	400,000	450,000	1,616,700
Prue Crawford-Flett <sup>9</sup>	2021	450,000	183,600			-			633,600
Mark Ellul <sup>6</sup>	2021	538,630	217,717	47,152		30,791			834,290
	2020	242,541	80,483			47,153			370,177
Chad Hymas	2021	486,000	197,316	98,658		92,045			874,019
	2020	486,000	184,680	92,340		143,823			906,843
Steven Neave <sup>7</sup>	2021	320,548	128,219			-	100,000	100,000	648,767
Alistair Parker <sup>8</sup>	2021	358,904	113,731		171,061	102,272			745,968
	2020	550,000	180,400			159,804			890,204

1 Fixed Annual Remuneration includes cash salary and fees, leave entitlements and superannuation.

2 Represents amounts vested in current year, to be paid in May 2021.

3 STI deferred value relates to FY2021 performance year deferred into share rights for a period of two years

4 LTI vesting is calculated based on the number of 2018 performance rights vested multiplied by the share price at 31 March 2021 being \$1.835.

5 FY2020 amounts for Mr Narvaez are based on actual earnings applicable for his period of employment commencing 1 November 2019. One off payment and relocation allowance paid as cash. One off deferred payment granted as deferred share rights.

6 FY2020 amounts for Mr Ellul are on actual earnings from 21 September 2019. Mr Ellul's LTI vested value represents vested share rights granted to him in 2017 & 2018 whilst employed in his previous role.

7 FY2021 amounts for Mr Neave are based on actual earnings applicable for his period of employment commencing 15 July 2020. Mr Neave received a one-off sign on benefit of \$200,000 which comprised a \$100,000 cash paid upon his commencement and \$100,000 deferred into share right.. In July 2020, Mr Neave received 57,375 share rights at an allocation price of \$1.7429 to be deferred for a period of two years.

8 On 18 December 2020 Alistair Parker stepped down as EGM – Regulation and External Affairs and ceased to be a KMP from that date. Mr Parker ceased to be an employee from 31 March 2021. The actual pay above represents the pro rata value applicable for the period of employment as a KMP in FY2021. The special purpose performance incentive for Mr Parker is the pro rata value taking the number of rights granted in 2019 being 108,713 multiplied by the vesting percentage outcome of 100% multiplied by the AusNet Services Share price as at 31 March 2021 being \$1.835.

9 Ms Crawford-Flett realised pay amounts reflect annual amount received, while Section 9 shows amounts relating to period acting as KMP (from 20 May 2020).

Statutory accounting disclosures of remuneration which are shown in Section 9 of this report differ from the actual pay received due to the accounting treatment of leave provisions and unvested LTI awards.



## Directors' Report – Remuneration Report (audited)

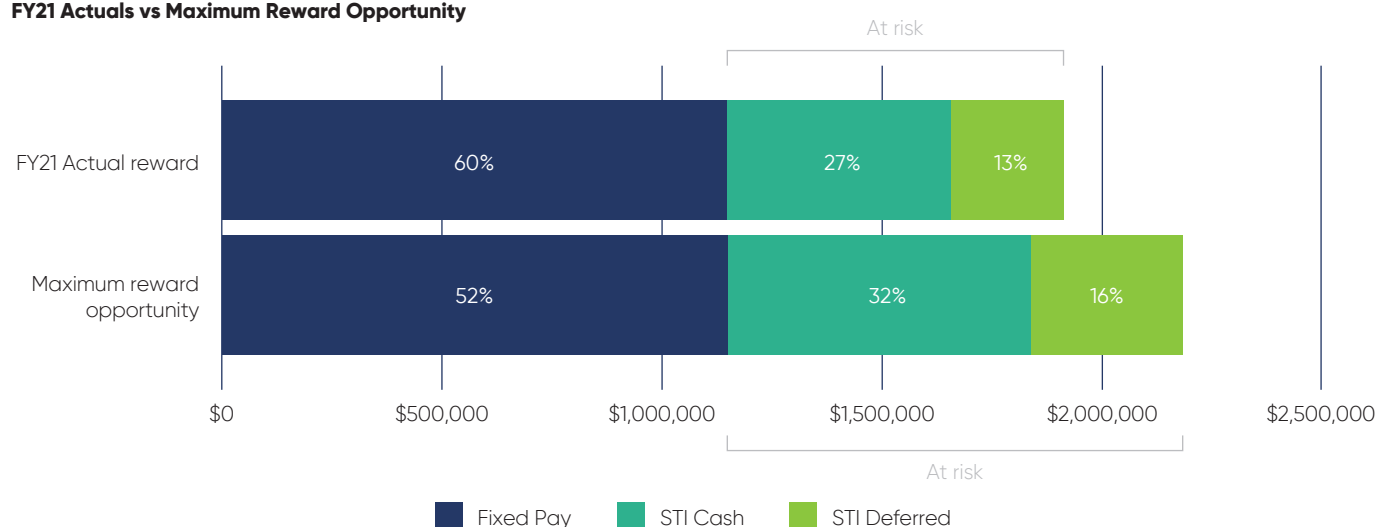
### 4. FY2021 Performance and Remuneration Summary (continued)

The following table illustrates the MD's actual STI and total remuneration outcomes for FY2021 compared to maximum remuneration opportunity. Note that Mr Narvaez was not eligible to receive an award under the 2018 LTI grant

#### Managing Director – Mr Narvaez

#### FY21 Actuals vs Maximum Reward Opportunity

**84.4% of Maximum Reward Opportunity**



## 5. FY2021 Incentive Plans – Structure and Outcomes

### FY2021 Short-Term Incentive Plan

The FY2021 STI Plan continues to use a single additive scorecard covering financial and non-financial measures. Key features of the Plan are set out as follows:

<b>Board discretion</b>	<p>In general, the Board's policy is not to adjust statutory financial performance against targets when assessing remuneration outcomes. However, the Board considers it is prudent and appropriate to apply discretion when assessing outcomes affected by unforeseen events and known but unquantifiable events. In FY2021, management and the Board exercised discretion to remove expected COVID-19 impacts that did not eventuate from the outperformance against targets achieved.</p> <p>The Board has discretion over all elements of the STI plan including (but not limited to) the setting of KPI performance targets and ranges, selection of KPIs weightings, and any assessed performance outcomes.</p>
<b>STI opportunity</b>	STI opportunity is expressed as a percentage of the participant's FAR at target performance as per design detailed in Section 3.
<b>STI performance gateways and moderator</b>	<p>STI payments are subject to two gateways:</p> <ul style="list-style-type: none"> <li>cash flow from operational performance provides the company with the ability to pay shareholder dividends in accordance with AusNet's dividend guidance targets for the relevant year.</li> <li>in the event of a fatality, the Board retains complete discretion to adjust any STI award for the MD, other Executive KMP or other employees.</li> </ul> <p>The Board considers the link between delivering on business performance and driving the right culture, behaviours and capability is critical to the delivery of sustainable business performance.</p> <p>As such, all STI award outcomes are assessed on how results were achieved including alignment to values, risk, compliance, enterprise leadership and culture which can result in the application of discretion as the Board deems appropriate.</p>

STI performance measures and weightings	Financial			Non-financial		
	EBITDA	Return on equity	Company Opex (ex G&FN)	HSEQ Index	KPIs aligned to strategic priorities	
	30%	20%	10%	5%	35%	
MD and Executive KMP (ex EGM G&FN)	Financial			Non-financial		
EGM G&FN	EBITDA	Return on equity	Company Opex (ex G&FN)	G&FN Growth (EBITDAaL and EBITDAaL margin)	HSEQ Index	KPIs aligned to strategic priorities
	20%	10%	5%	35%	5%	25%

STI performance measures are designed to connect and reward achievement against an annual balanced scorecard of measures aligned with the agreed Strategic and Financial Plan

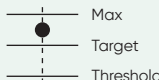
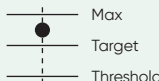
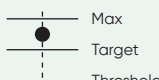
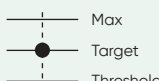
KPIs aligned to strategic priorities are set by the Board for the MD. For FY2021 the Board set the MD's strategic KPIs to be focused on managing free cash flow in the context of COVID-19 and organisational leadership, resilience and transformation of the business for the medium to longer term.

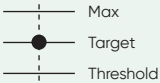
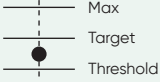
For the executive team, KPIs reflecting a cascade of the strategic priorities as appropriate for each role were applied.

## Directors' Report – Remuneration Report (audited)

### 5. FY2021 Incentive Plans – Structure and Outcomes (continued)

FY2021 Managing Director (MD) STI scorecard performance outcomes are set out in the table below:

Design aspect		MD FY2021 STI Scorecard			
Eligibility & performance gates	The Board assessed the financial and safety performance gateways, which are preconditions for any STI payment and determined that FY2021 performance met gateway criteria.				
Assessment of KPIs	The Board reviewed the MD's FY2021 STI scorecard performance including progress on strategic measures.  In addition, the Board assessed the MD on how results were achieved including alignment to values, risk, compliance, enterprise leadership and culture. The resulting outcome was 102 per cent of target performance.				
Financial	Measure	Strategy, performance and reward alignment	Weighting	FY2021 Outcome	Outcome commentary
	EBITDA	EBITDA is considered the most relevant financial performance measure in the utilities industry as it represents a proxy for cash generation, which influences dividend growth and is aligned with shareholder outcomes.	30%		EBITDA outcome was above target as a result of both revenue outperformance (across regulated and unregulated businesses). In addition, operating costs were constrained.
	Return on equity	Return on equity is an important measure in demonstrating relative financial performance and aligns with shareholder outcomes.	20%		Return on equity achieved above target vesting through a combination of favourable net profit after tax and prudent balance sheet and capital management.
	Company operating expenditure (excluding G&FN)	Constraining operating expenditure for the regulated business is critical to our benchmarking outcomes and considered a key lever in improving financial performance.	10%		Company operating expenditure outcome was above target due to prudent operating cost management ahead of targets set, with an operating model review delivering substantial headcount reduction during the year.
Safety	HSEQ Index	This index blends key lead and lag indicators focussed on the ongoing improvement of our safety performance and culture.	5%		The HSEQ Index has strongly outperformed in three of the key components with the exception of one lag indicator which achieved an at target outcome. This resulted in an index score of 110.

MD FY2021 STI Scorecard					
Design aspect	Measure	Strategy, performance and reward alignment	Weighting	FY2021 Outcome	Outcome commentary
Strategic	Free Cash Flow	Managing the financial implications of COVID-19 and its uncertainty to ensure liquidity and preserve cash in the medium to short term	10%		Strong free cash flow achieved during the year, combined with the execution of proactive cost saving measures in response to COVID-19 uncertainty
	Organisational leadership, resilience and transformation	Strategic focus areas centred on organisational health, transformation, simplified operating model, digital investment, customer support and stakeholder management and advocacy designed to ensure that the business reinvents itself with the capability, cost base and agility to deliver on the strategy.	25%		In FY2021, an enterprise-wide transformation program commenced with a significant number of initiatives delivered across a number of streams, achieving both financial and non-financial outcomes.
Delivery mechanism	Two-thirds of the MD's and other relevant Executive KMP STI award is paid in cash with one-third deferred into share rights held over a two-year period. The number of share rights is determined by dividing one-third of their FY2021 STI award by the allocation price. The allocation price is determined by calculating the volume weighted average price (VWAP) of AusNet Services Ltd (AST) share price over a five-day trading period commencing on the date AusNet releases its FY2021 Financial Results, unless otherwise determined by the Board.				
Deferred share rights	The Deferred STI share rights are not subject to any additional performance testing. The share rights are subject to forfeiture in the event of termination for cause. Shares are held in Trust on behalf of the MD and relevant Executive KMP throughout the two-year deferral period and will be transferred to them at the conclusion of the two-year deferral period.				
Dividends	Whilst the MD and relevant Executive KMP do not have a right to receive dividends during the two-year deferral period, a cash-based Dividend Equivalent Payment is made at the conclusion of the deferral period in accordance with plan rules. This payment will be based on the equivalent value of dividends that would have been ordinarily received during the deferral period if the shares were held directly and is not adjusted for franking credits.				
Clawback	The Board may determine that any Deferred STI Rights awards be clawed back or cancelled in response to a broad range of events or circumstances in the event an unfair benefit has or will be obtained. This could be as a result of, but not limited to, fraud, dishonesty, gross misconduct or breach of obligations.				
Shareholder approval	<p>During FY21, the Board reviewed its approach to seeking shareholder approval for the MD's Deferred STI equity grants arising from the one-year performance year just concluded. The Board considered the legal requirements under ASX listing rule 10.14, market practice across ASX100 companies and external legal advice before concluding that ceasing the current practice of seeking shareholder approval for the Deferred STI rights was appropriate. The Board will continue to seek shareholder approval for the MD's proposed Long Term Incentive equity grants inclusive of explanatory notes outlining the three-year performance and vesting criteria.</p> <p>The MD's FY2021 Deferred STI grant is anticipated to be made in late May 2021 in accordance with the Board approved delivery mechanism outlined above. Details of the MD's FY2021 Deferred STI grant, including the number of deferred shares rights granted and actual grant price, will be detailed to shareholders in the 2021 Notice of Meeting.</p>				



## Directors' Report – Remuneration Report (audited)

### 5. FY2021 Incentive Plans – Structure and Outcomes (continued)

#### Executive KMP outcomes

<b>Executive KMP STI outcomes</b>	<p>Executive KMP STI scorecards included the same assessed financial and safety weightings as for the MD (except for EGM of G&amp;FN, which has a higher financial weighting as shown at the start of Section 5) with individual strategic KPIs determined for each role. In addition, the Board assessed individual KMP on how results were achieved including their alignment to values, risk, compliance, enterprise leadership and culture.</p> <p>The range of FY2021 STI outcomes for Executive KMP was between 72.0 per cent of target and 102.0 per cent of target STI opportunity, or 48.0 per cent to 68.0 per cent of maximum STI opportunity.</p>
<b>Delivery mechanism</b>	<p>Executive KMP awards are paid in cash except for CFO Mr Ellul and EGM G&amp;FN, Mr Hymas, who have two-thirds of their STI award paid in cash with one-third deferred into share rights held over a two-year period under the same terms and conditions as set out for the MD above.</p> <p>Cash awards are anticipated to be paid to eligible Executive KMP in late May 2021.</p> <p>The CFO and EGM G&amp;FN Deferred STI grants are anticipated to be made in late May 2021 in accordance with the Board approved delivery mechanism outlined above.</p>

#### Long-Term Incentive Plan 2020 Grant

The terms of the 2020 LTIP Grant made are summarised below. These grants were made to Executive KMP, and other participants in August 2020 (usually in May each year, however was later in FY2021 due to an operating model review being implemented at the time). The MD's grant was made shortly after shareholder approval in July 2020.

Design aspect	Commentary
<b>Eligibility</b>	Executive KMP. The Board has discretion to invite additional employees to participate in the LTI plan.
<b>Performance period</b>	The 2020 LTI grant is for the three-year performance period commencing 1 April 2020 and ending on 31 March 2023 (FY2021 to FY2023).
<b>Opportunity</b>	<p>The LTI award opportunity is based on a percentage of the participant's FAR as at the grant date. The number of performance rights granted is the LTI award opportunity divided by the volume weighted average share price (VWAP) over the five-trading day period commencing on 12 May 2020 being the date on which AusNet released its FY2020 results. The grant price for the 2020 grant was therefore \$1.9122.</p> <p>The MD was granted 601,402 performance rights shortly after shareholders voted and elected to approve his grant at the AGM held in July 2020 being 100% of his Fixed Annual Remuneration being \$1,150,000 divided by the grant price of \$1.9122.</p> <p>Other participants, including Executive KMP grants were made in August 2020.</p> <p>Other Executive KMP – 50 per cent of FAR at maximum performance.</p>

Design aspect		Commentary	
Performance measures	Total Shareholder Return (TSR)	Earnings Per Share (EPS)	Return on Invested Capital (ROIC)
	<p>The comparator group used for the TSR performance measure is the S&amp;P/ASX 100 index (without exceptions).</p> <p>In assessing whether performance hurdles have been met, the Board receives an independent calculation of relative TSR growth for the performance period ranked against companies in the comparator groups</p>	<p>EPS is calculated by taking the company's net profit after tax divided by the weighted average number of shares on issue.</p> <p>The EPS growth measure reflects the nominal CAGR over the three-year performance period.</p>	<p>The ROIC measure is designed to measure how effectively we use funds (borrowed and owned) invested in our operations.</p> <p>ROIC is calculated over a three-year performance period and equals (NPAT + Finance Cost adjusted for Tax) / (Average Equity + Average Debt). Average debt includes finance lease liabilities. Finance cost includes associated finance lease income and expense.</p>
Weighting, targets and vesting scales	Weighting 50%	Weighting 25%	Weighting 25%
	<p>Threshold performance 50th percentile – 35 per cent vesting</p> <p>Maximum performance 75th percentile – 100 per cent vesting</p>	<p>Threshold performance 2.5 per cent CAGR – 0 per cent vesting</p> <p>Maximum performance 7.5 per cent CAGR – 100 per cent vesting</p>	<p>Threshold performance 4.33 per cent – 0 per cent vesting</p> <p>Maximum performance 4.53 per cent – 100 per cent vesting</p>
The vesting of each of the above KPIs will occur on a linear basis between the threshold and maximum ranges.			
Unvested rights and dividends	No dividends or dividend equivalent payments accrue to unvested rights during the performance period.		
Discretion and Change of Control	<p>Performance against the Long-Term criteria is assessed and award outcomes determined by the Board at its absolute discretion at the end of the respective performance periods.</p> <p>If a Change of Control Event occurs, or the Board determines such event is likely to occur, the Board has absolute discretion to determine the treatment of any or all of the Participant's unvested Performance Rights.</p>		
Clawback	The Board may determine that any LTI Rights awards be clawed back or cancelled in response to a broad range of events or circumstances in the event an unfair benefit has or will be obtained. This could be as a result of, but not limited to, fraud, dishonesty, gross misconduct or breach of obligations.		

## Directors' Report – Remuneration Report (audited)

### 5. FY2021 Incentive Plans – Structure and Outcomes (continued)

#### 2018 LTI grant – Performance Assessment and outcomes

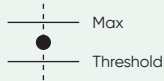
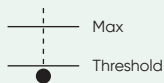
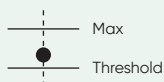
The Board assessed performance of the 2018 LTI Award is set out below. For participants to qualify for an award under the ROIC measure, a safety performance gateway of zero fatalities for our employees in the 12-month period prior to vesting must be achieved.

Design aspect		Commentary	
Performance period	The 2018 LTI grant is for the three-year performance period commencing 1 April 2018 and ending on 31 March 2021 (FY2019 to FY2021).		
Opportunity	<p>The LTI award is calculated as a percentage of the participant's FAR as at the grant date. The number of performance rights issued is the percentage of FAR divided by the volume weighted average price (VWAP) over the five-trading day period commencing on the date AusNet released its FY2018 results. The 2018 LTI grant price was therefore \$1.6821.</p> <p>MD Mr Narvaez was not eligible as grants to these awards were made prior to his commencement.</p> <p>Other Executive KMP – 50 per cent of FAR (at grant date) at maximum performance with the exception of Mr Ellul for whom the 2018 grant was based on the role he previously occupied. These grants were made to all other participants including Executive KMP in May 2018.</p>		
Performance measures	Total Shareholder Return (TSR)	Earnings Per Share (EPS)	Return on Invested Capital (ROIC)
Weighting, targets and vesting scales	Weighting 50%	Weighting 25%	Weighting 25%
	Threshold Performance 50th percentile – 35 per cent vesting	Threshold Performance 2.5 per cent CAGR – 0 per cent vesting	Threshold Performance 4.70 per cent – 0 per cent vesting
	Maximum performance 75th percentile – 100 per cent vesting	Maximum performance 7.5 per cent CAGR – 100 per cent vesting	Maximum performance 4.90 per cent – 100 per cent vesting
The vesting outcome for each of the above KPIs occurs on a linear basis between the threshold and maximum performance targets.			

### 2018 LTI Grant – Performance Outcomes

**Assessed KPIs and outcome** The Board assessed the performance of the LTI awards granted in 2018, over the FY2019 – FY2021 performance period. The performance criteria tested were relative total shareholder return, earnings per share growth and return on invested capital.

The Board assessed the 2018 LTI grant outcome which resulted in an overall vesting of of 37.5 per cent of maximum (100 per cent) opportunity as set out below.

Performance measures	Measure	Strategy, Performance and Reward alignment	Weighting	FY2021 Outcome	Performance Outcome
	TSR	TSR measures returns generated from the investments made against performance of comparator group.	50%		60.6 percentile ranking
	EPS (CAGR)	EPS provides tangible measure of shareholder value creation.	25%		-0.2 per cent
	ROIC	ROIC measures returns generated from investments in operations.	25%		4.75 per cent



# Directors' Report – Remuneration Report (audited)

## 6. Executive KMP – Contract terms

Mr Narvaez was appointed MD effective 1 November 2019. The Terms of Employment for Mr Narvaez are set out below:

### MD – Mr Narvaez

Term of agreement	Full time, subject to six months' notice of termination by either party.
Fixed annual remuneration	Fixed annual remuneration includes base salary and superannuation.  Fixed annual remuneration is reviewed periodically against market by the Remuneration Committee and the Board, with no guarantee of annual increase.  No increase was applied to Mr Narvaez fixed annual remuneration during FY2021
Short-term incentive (at risk)	Annual invitation to participate with a one-year performance period.  STI awards are delivered as two-thirds in cash payment and one-third in deferred rights, with a two-year deferral period. Unless otherwise determined by the Board, STI awards are forfeited if terminated for cause or prior to vesting date.  Clawback provisions apply in Deferred Short-Term Incentive plan rules.
Long-term incentive (at risk)	Annual invitation to participate with three-year performance period.  Treatment of LTI awards is stated in the LTI plan rules and the specific terms of grant. In general, unless otherwise determined by the Board, LTI awards lapse upon resignation or termination for cause and for termination without cause will remain on foot on a pro-rata basis, to be tested against the relevant performance conditions at the vesting date.  Clawback provisions apply in Long Term Incentive plan rules.

### Mr Narvaez – Summary of Equity Grants

The below table represents a summary of all equity grants applicable to the MD Mr. Narvaez. All share rights are subject to forfeiture in the event of termination for cause. Shares are held in Trust on behalf of the MD throughout the deferral and performance periods and will be transferred to the MD upon the Board's determination of vesting conditions being satisfied.

Grant Type	Date	Grant Price	Number of rights granted	Instrument	Notes
Grant on appointment	Nov-19	\$1.8152	247,907	Deferred share right	One off grant to compensate for incentives no longer eligible for at previous employer. Two-year deferral period expires Nov 2021.
2020 Short Term Incentive Plan	Jul-20	\$1.9122	50,117	Deferred share right	Represents one third of FY2020 Short Term Incentive outcome. Two-year deferral period expires July 2022.
2019 Long Term Incentive Plan	Nov-19	\$1.8397	260,459	Performance share right	Pro rata grant for the performance period FY20 - FY22. Performance criteria to be tested by the Board in May 2022.
2020 Long Term Incentive Plan	Jul-20	\$1.9122	601,402	Performance share right	Grant for the performance period FY21 - FY23. Performance criteria to be tested by the Board in May 2023.
<b>Total<sup>1</sup></b>			<b>1,159,885</b>		

<sup>1</sup> In May 2021, it is anticipated that Mr Narvaez will receive 127,847 rights (assuming 31 March 2021 share price of \$1.835) on two-year deferral terms as a result of the FY2021 STI outcome. The actual allocation price is determined by calculating the volume weighted average price (VWAP) of AusNet Services Ltd (AST) share price over a five-day trading period commencing on the date AusNet releases its FY2021 Financial Results, unless otherwise determined by the Board.

The major provisions contained in the services agreements of the other Executive KMP are substantially the same as those that apply to the MD other than the term of agreement, short-term and long-term incentive opportunities as set out in the following table:

#### Executive KMP

Term of agreement	Full time, subject to three months' notice of termination by either party.
Short-term incentive (at risk)	<p>Annual short-term incentive is expressed as a percentage of FAR for on-target performance.</p> <p>Mr Hymas – 60 per cent</p> <p>Mr Ellul – 60 per cent (from 11 November 2020)</p> <p>STI awards for Mr Ellul and Mr Hymas are delivered as two-thirds in cash payment and one-third in deferred rights, with a two-year deferral period. Unless otherwise determined by the Board, STI awards are forfeited if terminated for cause prior to vesting date.</p> <p>Other Executive KMP – 40 per cent delivered as a cash payment.</p>
Long-term incentive (at risk)	<p>Long-term incentive is 50 per cent of FAR for maximum performance.</p> <p>Treatment of LTI awards are stated in the LTI plan rules and the specific terms of grant. In general, unless otherwise determined by the Board, LTI awards lapse upon resignation or termination for cause and for termination without cause will remain on foot on a pro-rata basis, to be tested against the relevant performance conditions at the vesting date.</p> <p>Annual invitation to participate with three-year performance period.</p> <p>Clawback provisions apply in plan rules.</p>
Termination benefits	Termination benefits calculated at three weeks' pay for every year of service paid at the Executive KMP's FAR rate and capped at six months.

# Directors' Report – Remuneration Report (audited)

## 7. Non-executive Directors

Non-executive Director (NED) remuneration is designed to ensure that Directors maintain objectivity and independence and that the Board attracts Directors with the necessary skills, expertise and capability. NEDs are not eligible for performance based or "at risk" remuneration.

Our approach to Non-executive Director remuneration is as follows:

NED fee element	Commentary
<b>Fees</b>	<p>Non-executive Directors may receive Directors' fees and Committee fees.</p> <p>The Board's policy is that Director and Committee fees are set on the basis of independent benchmarking and market advice, including in relation to fees paid by comparable companies. Non-executive Director fees are not linked to the performance of AusNet.</p> <p>In accordance with the constitution of AusNet Services Ltd, Non-executive Directors may also be paid additional fees for special duties or exertions.</p>
<b>Total fee pool for remuneration of Non-executive Directors</b>	<p>The total fees paid to Non-executive Directors (including any additional fees for special duties or exertions) in any financial year must not exceed in aggregate the amount approved by shareholders in a general meeting.</p> <p>The total remuneration pool for Non-executive Directors is currently \$2,250,000 per year, as approved by shareholders at the Annual General Meeting held on 21 July 2016.</p>
<b>Equity-based compensation</b>	Non-executive Directors are not provided with any form of equity-based compensation.
<b>Business related expenses</b>	Non-executive Directors are entitled to be reimbursed for all business-related expenses, including travel on company business, as may be incurred in the discharge of their duties.
<b>Retirement benefits</b>	Non-executive Directors are not provided with any form of retirement benefit. Fees paid are inclusive of superannuation contributions made on behalf of the Non-executive Directors in accordance with our statutory superannuation obligations.
<b>Review of fee levels and approach to Non-executive Director fees</b>	<p>The Remuneration Committee regularly reviews the fees payable to Non-executive Directors, considering market practices, governance developments and the time commitment and responsibilities involved in carrying out their duties.</p> <p>In general, the Board's policy is that fees should be reviewed at least every three years to ensure that the fee levels remain aligned with the market.</p>

The annual fees payable to Non-executive Directors of AusNet and approved by the Board (inclusive of statutory superannuation) for the financial year ended 31 March 2021 are set out in the table below. It is not possible to allocate fees to individual entities within the AusNet Services Group. No increases were made to base non-executive director fees or committee fees during FY2021.

Role <sup>1</sup>	Chair <sup>2</sup>	Member
Board	\$495,000	\$178,000
Audit and Risk Committee	\$40,000	\$20,000
Remuneration Committee	\$40,000	\$20,000
Nomination Committee	No fee payable – included in base fee	

<sup>1</sup> In addition to the fees noted above, Non-executive Directors may also be paid fees for special duties or exertions.

<sup>2</sup> The Board Chair fee is an all-inclusive fixed fee for all responsibilities and participation on Board Committees

## 8. Remuneration Governance

AusNet's Board recognises that remuneration arrangements are important enablers and drivers of business performance and effective remuneration governance therefore requires diligence, access to data and information, external input and judgement. The roles, approach to discretion and equity plans are summarised as follows:

### Roles and Responsibilities

Clear roles assist efficient assessment and decision-making. The Board and Committee Charters establish clear roles for the Board and Remuneration Committee in relation to MD and executive KMP remuneration and the overall remuneration framework and principles.

Board	
<p>The Board oversees AusNet's remuneration arrangements. It is accountable for the remuneration of executives and of Non-executive Directors, and the policies and processes governing remuneration.</p> <p>The Board's Remuneration Principles serve as a reference point for decisions on remuneration matters. These Principles are set out in Section 2 of this report.</p> <p>The Board assesses the performance of the MD and oversees Executive KMP performance and approves all related reward outcomes.</p> <p>The Board's stakeholder engagement plan includes regular remuneration related interactions and formal meetings, which inform the Board's thinking and decisions on remuneration. In addition, the Board seeks input from external advisors to challenge its thinking and to support informed and independent decision-making by the Board.</p>	
Remuneration Committee	
<p>The Remuneration Committee reviews and make recommendations to the Board on matters of remuneration frameworks and structure, non-executive remuneration levels and executive remuneration, including fixed and variable pay elements.</p> <p>Directors regularly receive and review current remuneration market practices and emerging trends and assess their relevance to AusNet.</p> <p>The Committee undertakes rigorous historical analysis and forecasting when considering short and long-term performance criteria. It monitors and formally assesses the effectiveness of the remuneration structure and arrangements. In addition, the Committee monitors internal and external trends on pay compression, diversity and gender pay relativities.</p>	
External Advisors	Management
<p>The Remuneration Committee has appointed Ernst and Young (EY) as its Remuneration Advisor and engages other external advisors as required. No remuneration recommendations, as defined by the <i>Corporations Act 2001</i>, were provided to the Remuneration Committee or the Board by EY during the reporting period. Advice provided to the Remuneration Committee by EY during the reporting period focussed on overall executive remuneration market practices and frameworks in addition to executive remuneration benchmarking.</p>	<p>Management provides information and insights on contemporary remuneration practices and obtains remuneration information from external advisors to assist the Remuneration Committee.</p>

**Board discretion:** The Board retains absolute discretion to adjust Short-Term and Long-Term Incentive components and outcomes. In general, the Board's policy and practice is not to adjust statutory performance outcomes for significant items when assessing incentive outcomes.

**Equity plans:** All executives receiving LTI awards are subject to AusNet's Share Trading Policy and applicable laws regarding the sale, transfer or disposal of their shares. In order to satisfy share-based incentive awards, shares are purchased on market and held in AusNet's Employee Share Plan Trust. AusNet's practice has been to seek shareholder approval for Long Term Incentive Plan equity grants to the MD at the AGM.



# Directors' Report – Remuneration Report (audited)

## 9. Statutory Remuneration Disclosures

### 9.1 Executive KMP Statutory Remuneration

Remuneration for Executive KMP, in accordance with statutory requirements for remuneration disclosures are as follows:

	FY	Short-term	Cash salary and fees <sup>5</sup>	Dividend equivalent payment <sup>7</sup>	Other short-term benefits <sup>2,5</sup>					Post-employment	Equity based payments <sup>3</sup>	Other long-term benefits <sup>4,5</sup>	Total <sup>7</sup>
					Annual leave taken	Annual leave balance	Annual leave net change	Car park incentive	One-off relocation				
Tony Narvaez	2021		1,094,828	4,761	703,800	30,172	57,380	14,363	-	25,096	336,481	28,586	2,295,467
	2020		465,517	-	287,500	-	88,123	4,129	400,000	10,385	68,163	11,894	1,335,711
	2020		591,333	34,021	466,908	109,169	(60,768)	5,814	-	66,548	161,071	19,591	1,393,687
Nino Ficca	2021		363,122	-	158,998	4,885	24,775	12,435	-	21,731	23,851	9,703	619,500
	2021		478,161	-	264,869	35,536	18,266	14,363	-	25,096	32,345	39,536	908,172
	2020		213,504	-	80,483	14,559	24,596	5,243	-	13,173	10,875	51,560	413,993
Chad Hymas	2021		439,805	4,588	295,974	21,195	14,951	14,363	-	25,096	57,660	12,257	885,889
	2020		445,104	-	277,020	17,663	29,200	9,943	-	25,192	63,765	28,103	895,990
	2021		284,178	-	128,219	18,895	3,873	10,231	100,000	17,617	62,572	7,983	633,568
Steven Neave <sup>6</sup>	2020		277,031	-	-	39,576	(14,248)	4,700	-	11,538	(169,488)	11,546	160,655
Adam Newman	2021		356,034	-	113,731	22,126	7,073	10,310	-	18,077	103,490	10,072	640,913
	2020		482,759	-	180,400	44,253	1,268	9,943	-	25,192	153,592	18,718	916,125
Mario Tieppo	2021		27,682	-	-	-	2,173	905	-	1,635	4,208	697	37,300
	2020		379,406	-	158,400	47,222	(15,518)	9,943	-	25,192	42,554	11,208	658,407
	2021		3,043,810	9,349	1,665,591	132,809	128,491	76,970	100,000	134,348	620,607	108,834	6,020,809
Total KMP	2020		2,854,654	34,021	1,450,711	272,442	52,653	49,715	400,000	177,220	330,532	152,620	5,774,568

1 FY2021 STI includes amounts in respect of performance for the year ended 31 March 2021. These amounts have been approved and will be payable in June 2021. Mr Ficca received a dividend equivalent payment relating to the 2017 STI Deferred Rights that vested in July 2019.

2 Other short-term benefits include car parking benefits and the accrual of annual leave entitlements. The allocation of the premium for Directors' and Officers' insurance is not included as under the terms of the current policy this information cannot be disclosed.

3 As the performance period over which the LTI awards vest is three years, the amount included in Equity-based payments is one-third of the amount estimated to vest at the end of the performance period for each outstanding award. This estimated amount is based on certain assumptions regarding the achievement of performance targets, which are reviewed and adjusted annually. Any adjustments to previously recognised amounts, both positive and negative, are included in the current year. The actual amounts vested under these awards will not be known until the end of the performance period. For Mr Ficca this amount includes the full estimated cost of on-foot grants.

4 Other long-term benefits include the accrual of long service leave entitlements.

5 The above table represents the accounting value of KMP remuneration, calculated in accordance with accounting standards. As a result, annual leave and long service leave entitlements are recognised as remuneration when they accrue rather than when they are taken. This has the impact of reducing the cash salary and fees remuneration disclosed in the table above when these leave entitlements are ultimately taken by the KMP. In addition, any changes to the value of leave entitlements (for example, because of changes in FAR or long service leave entitlements not vesting) are recognised as remuneration, either positive or negative, in the year that the change occurs. These accounting adjustments to remuneration values are reflected in the Cash salary and fees, Other short-term benefits and Other long-term benefits disclosed in the table.

6 Received a one-off sign on benefit of \$200,000 cash paid upon Mr Neave's commencement and \$100,000 deferred into share rights. In July 2020, Mr Neave received 57,375 share rights at an allocation price of \$1.7429 to be deferred for a period of two years, the cost relating to the current year is disclosed within equity based payments.

7 FY2020 total values for Mr Ficca and Total KMP differ from FY2020 Statutory Remuneration disclosed amounts to reflect an adjustment to include the value of Mr Ficco's FY2020 Dividend Equivalent Payment of \$34,021.

8 Represents the pro rata value applicable for the period of employment as a KMP in FY2021. Equity based payment value for Mr Parker contains a pro rata value attributed to his special purpose performance incentive plan

trued up for any expense recognised in the prior year.

9 Represents the pro rata value applicable for the period of employment as KMP in FY2021.

## 9.2 Short-Term Incentive Outcomes

The percentage of the available STI that was paid, or that vested, and percentage of target that was lapsed in the financial years ended 31 March 2021 and 31 March 2020, are set out below.

	FY2021 STI				FY2020 STI			
	STI payable (\$) <sup>1</sup>	STI deferred (\$) <sup>2</sup>	Total STI payable (\$)	Percentage of target payable	STI paid (\$)	STI deferred (\$) <sup>3</sup>	Total STI paid (\$)	Percentage of target payable
Tony <b>Narvaez</b>	469,200	234,600	<b>703,800</b>	102.0	191,667	95,833	<b>287,500</b>	100
Prue <b>Crawford-Flett</b> <sup>4</sup>	158,998	–	<b>158,998</b>	102.0	–	–	<b>–</b>	–
Mark <b>Ellul</b>	217,717	47,152	<b>264,869</b>	101.0	80,483	–	<b>80,483</b>	98
Chad <b>Hymas</b>	197,316	98,658	<b>295,974</b>	101.5	184,680	92,340	<b>277,020</b>	95
Steven <b>Neave</b>	128,219	–	<b>128,219</b>	100.0	–	–	<b>–</b>	–
Alistair <b>Parker</b>	113,731	–	<b>113,731</b>	72.0	180,400	–	<b>180,400</b>	82

1 Incentive payments for the performance year ended 31 March 2021 have been approved and will be payable in June 2021.

2 One-third of the MD, CFO (pro rata from 11 November 2020) and EGM G&FN FY2021 award is deferred into share rights to be held for a period of two years. STI is paid in cash for all other executives.

3 Under the terms of the Deferral Plan, the deferred STI component of Mr Narvaez's and Mr Hymas' FY2020 STI was allocated by way of deferred rights to be held for a period of two years. The number of deferred rights issued was 50,117 for Mr Narvaez and 48,290 for Mr Hymas. The number of deferred rights was issued by dividing the value by the share price of \$1.9122. The share price was calculated based on the volume weighted average price (VWAP) over the five-trading day period commencing on the date AusNet released its FY2020 results.

4. Represents the pro rata value applicable for the period of employment as KMP in FY2021.

## Directors' Report – Remuneration Report (audited)

### 9. Statutory Remuneration Disclosures (continued)

#### 9.3 Long-Term Incentive

##### FY2021 LTI vesting outcomes

The performance rights vesting in FY2021 were granted to Executive KMP under the terms and conditions of the 2018 grant. The performance outcome, outlined in Section 5 of this report for the 2018 grant, resulted in 37.5 per cent of performance rights vesting as shown in the table below.

	2018 LTI Performance Rights			
	Granted	Vested	Forfeited	Lapsed
Mark <b>Ellul</b> <sup>1</sup>	44,746	16,780	–	27,966
Chad <b>Hymas</b>	133,761	50,161	–	83,600
Alistair <b>Parker</b>	148,623	55,734	–	92,889

<sup>1</sup> Mr Ellul's 2018 grant was made under the role he previously occupied

##### LTI performance rights allocation – current

The LTI plan includes a three-year performance period. As at 31 March 2021, the grants subject to future performance testing and vesting cover grants made in 2018, 2019 and 2020. The following table shows the number and value of these grants. The performance periods for the grants made in 2019 and 2020 are still in progress and, as such vesting has not been assessed against the performance conditions at the date of this report.

KMP	Maximum total value of grant (\$) <sup>1,2</sup>	Performance rights granted	Maximum total value of grant (\$) <sup>2</sup>	Performance rights granted	Maximum total value of grant (\$) <sup>2</sup>	Performance rights granted
Grant Test / Vesting date	2018 31 Mar 2021		2019 31 Mar 2022		2020 31 Mar 2023	
Tony <b>Narvaez</b>	–	–	304,737	260,459	742,731	601,402
Prue <b>Crawford-Flett</b> <sup>3</sup>	–	–	143,094	122,302	145,317	117,665
Mark <b>Ellul</b> <sup>4</sup>	47,207	44,746	49,141	42,001	161,463	130,739
Chad <b>Hymas</b>	141,118	133,761	154,542	132,087	156,941	127,078
Steven <b>Neave</b> <sup>5</sup>	–	–	–	–	103,513	83,816
Alistair <b>Parker</b> <sup>6</sup>	156,798	148,623	116,595	99,654	59,203	47,938
<b>Total</b>	<b>345,123</b>	<b>327,130</b>	<b>768,109</b>	<b>656,503</b>	<b>1,369,168</b>	<b>1,108,638</b>

<sup>1</sup> These grants have vested. In determining LTIs for the 2018 grant, vesting outcomes are set out in section 5 of this report

<sup>2</sup> Amounts represent the value of the performance rights on grant date. Refer to Note F.3 in the financial statements for further details.

<sup>3</sup> Ms Crawford-Flett was granted performance rights in the capacity of her previous role in 2019.

<sup>4</sup> Mr Ellul was granted performance rights in the capacity of his previous role in 2018 and 2019.

<sup>5</sup> Mr Neave was granted performance rights on a pro rata basis as he commenced in his role part-way through the year.

<sup>6</sup> Mr Parker has forfeited 49,827 performance rights from his 2019 grant and 95,876 performance rights from his 2020 grant as a result of ceasing employment with AusNet during FY2021.

## 9.4 Remuneration Paid to Non-executive Directors

The total remuneration paid to Non-executive Directors for FY2021 was \$1,996,000, which is 88.7 per cent of the total available fee pool of \$2,250,000 which was approved by shareholders at the 2016 AGM.

Non-executive Directors	FY	Short-term	Post-employment		Total <sup>1</sup>
		Cash salary and fees	Other short-term benefits <sup>1</sup>	Superannuation <sup>2</sup>	
Alan <b>Chan</b> Heng Loon	2021	180,822	-	17,178	198,000
	2020	171,843	-	16,325	188,168
Ralph <b>Craven</b>	2021	193,705	-	4,295	198,000
	2020	172,907	-	16,426	189,333
Sally <b>Farrier</b>	2021	217,352	-	20,648	238,000
	2020	207,309	-	19,694	227,003
Li Lequan	2021	180,822	-	17,178	198,000
	2020	171,843	-	16,325	188,168
Peter <b>Mason</b>	2021	473,479	-	21,521	495,000
	2020	430,782	-	20,885	451,667
Robert <b>Milliner</b> <sup>3</sup>	2021	218,391	-	19,609	238,000
	2020	217,257	-	18,583	235,840
Nora <b>Scheinkestel</b> <sup>3</sup>	2021	213,391	-	19,609	233,000
	2020	211,403	-	18,684	230,087
Tan Chee Meng	2021	180,822	-	17,178	198,000
	2020	172,907	-	16,426	189,333
<b>Total NEDs</b>	2021	1,858,784	-	137,216	1,996,000
	2020	1,756,251	-	143,348	1,899,599

<sup>1</sup> The allocation of the premium for Directors' and Officers' insurance is not included as under the terms of the current policy this information cannot be disclosed.

<sup>2</sup> Superannuation contributions made on behalf of Non-executive Directors to satisfy our obligations under applicable Superannuation Guarantee legislation. This does not include any salary sacrifice or employee contributions which are included under *Cash salary and fees*.

<sup>3</sup> Received exertion payments for the year ended 31 March 2021 in relation to services provided on ad hoc committees up to 31 March 2021.



## Directors' Report – Remuneration Report (audited)

### 9. Statutory Remuneration Disclosures (continued)

#### 9.5 Shareholdings of KMP

All KMP must comply with AusNet's Share Trading Policy, which restricts trading in AusNet's shares to specified trading windows.

The KMP of AusNet have disclosed direct, indirect or beneficial interests in shares as at 31 March 2021 as follows:

Name	Number of shares at 1 April 2020	Granted during the year as compensation	Acquisitions / (disposals)	Number of shares at 31 March 2021
<b>Non-executive Directors<sup>1</sup></b>				
Alan <b>Chan</b> Heng Loon	54,609	-	3,078	57,687
Ralph <b>Craven</b>	50,000	-	25,000	75,000
Sally <b>Farrier</b>	121,800	-	-	121,800
Li Lequan	-	-	-	-
Peter <b>Mason</b>	100,000	-	-	100,000
Robert <b>Milliner</b>	-	-	-	-
Nora <b>Scheinkestel</b>	74,068	-	38,631	112,699
Tan Chee Meng	50,000	-	-	50,000
<b>Executive KMP<sup>1</sup></b>				
Tony <b>Narvaez</b>	-	-	-	-
Prue <b>Crawford-Flett</b>	-	-	582	582
Mark <b>Ellul</b>	-	27,575	-	27,575
Chad <b>Hymas</b>	208,825	84,107	10,304	303,236
Steven <b>Neave</b>	-	-	-	-
Alistair <b>Parker</b> <sup>2</sup>	360,574	93,452	(30,427)	423,599
Mario <b>Tieppo</b> <sup>2</sup>	246,111	-	-	246,111

<sup>1</sup> Total shareholdings include shares held by KMP and their related parties.

<sup>2</sup> Mr Parker and Mr Tieppo shareholding as at 31 March 2021 represent shareholding when they ceased to be KMP

This report is made in accordance with a resolution of the Directors.



**Peter Mason**  
Chair

Melbourne  
11 May 2021



**Tony Narvaez**  
Managing Director

Melbourne  
11 May 2021

# Consolidated income statement

## For the year ended 31 March 2021

	Notes	2021 \$M	2020 \$M
<b>Revenue</b>	B.1, B.2	<b>1,924.5</b>	<b>1,977.6</b>
Use of system and associated charges		(109.5)	(110.1)
Easement and land tax		(168.3)	(176.8)
Employee benefits expenses		(178.4)	(163.3)
External maintenance and contractors' services		(131.7)	(139.4)
Materials		(14.3)	(42.9)
Information technology and communication costs		(47.9)	(49.0)
Administrative expenses		(34.3)	(39.7)
Service level payments		(11.3)	(13.5)
Disposal of property, plant and equipment		(13.5)	(15.5)
Impairment of non-financial assets	C.2	(30.7)	-
Other expenses		(30.0)	(30.8)
<b>Total expenses excluding depreciation, amortisation, interest and tax</b>		<b>(769.9)</b>	<b>(781.0)</b>
<b>Earnings before interest, tax, depreciation and amortisation</b>		<b>1,154.6</b>	<b>1,196.6</b>
Depreciation and amortisation	C.1, C.2	(463.9)	(464.5)
<b>Profit from operating activities</b>		<b>690.7</b>	<b>732.1</b>
Finance income	D.4	40.0	27.1
Finance costs	D.4	(306.6)	(343.8)
<b>Net finance costs</b>		<b>(266.6)</b>	<b>(316.7)</b>
<b>Profit before income tax</b>		<b>424.1</b>	<b>415.4</b>
Income tax expense	B.5	(122.0)	(124.7)
<b>Profit for the year</b>		<b>302.1</b>	<b>290.7</b>
Basic and diluted earnings per share (cents per share)	B.3	8.04	7.88

The above consolidated income statement should be read in conjunction with the accompanying notes.

## Consolidated statement of comprehensive income

### For the year ended 31 March 2021

	Notes	2021 \$M	2020 \$M
Profit for the year		302.1	290.7
<b>Other comprehensive income</b>			
<b>Items that will not be reclassified to profit or loss in subsequent periods</b>			
Movement in defined benefit fund	F.2	30.0	(17.7)
Income tax on movement in defined benefit fund	B.5	(9.0)	5.3
		<b>21.0</b>	<b>(12.4)</b>
<b>Items that may be reclassified to profit or loss in subsequent periods</b>			
Movement in hedge reserve		486.3	(457.1)
Income tax on movement in hedge reserve	B.5	(145.9)	137.1
	D.3	340.4	(320.0)
<b>Other comprehensive income/(loss) for the year, net of tax</b>		<b>361.4</b>	<b>(332.4)</b>
<b>Total comprehensive income/(loss) for the year</b>		<b>663.5</b>	<b>(41.7)</b>

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# Consolidated statement of financial position

## As at 31 March 2021

	Notes	2021 \$M	2020 \$M
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents		827.9	155.3
Receivables	B.4	184.6	213.2
Other financial assets	C.3	734.5	262.7
Inventories	B.4	43.5	44.2
Derivative financial instruments	D.3	18.1	194.8
Tax receivable	B.5	5.6	-
Other assets	B.4	26.8	23.4
<b>Total current assets</b>		<b>1,841.0</b>	<b>893.6</b>
<b>Non-current assets</b>			
Inventories	B.4	21.6	19.6
Property, plant and equipment	C.1	11,388.5	11,105.4
Intangible assets	C.2	503.5	535.1
Other financial assets	C.3	442.3	446.2
Derivative financial instruments	D.3	332.1	1,249.1
Tax receivable	B.5	37.5	-
Other assets	B.4	63.1	35.8
<b>Total non-current assets</b>		<b>12,788.6</b>	<b>13,391.2</b>
<b>Total assets</b>		<b>14,629.6</b>	<b>14,284.8</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Payables and other liabilities	B.4	314.9	300.7
Lease liabilities	D.5	6.9	6.1
Provisions	B.4	97.2	75.7
Borrowings	D.2	318.4	955.2
Derivative financial instruments	D.3	25.9	6.0
Current tax payable	B.5	-	26.2
<b>Total current liabilities</b>		<b>763.3</b>	<b>1,369.9</b>
<b>Non-current liabilities</b>			
Deferred revenue	B.4	209.0	218.5
Lease liabilities	D.5	84.4	88.2
Provisions	B.4	51.7	61.2
Borrowings	D.2	8,868.8	8,325.5
Derivative financial instruments	D.3	510.0	776.1
Deferred tax liabilities	B.5	707.5	439.8
<b>Total non-current liabilities</b>		<b>10,431.4</b>	<b>9,909.3</b>
<b>Total liabilities</b>		<b>11,194.7</b>	<b>11,279.2</b>
<b>Net assets</b>		<b>3,434.9</b>	<b>3,005.6</b>
<b>EQUITY</b>			
Contributed equity	D.6	5,487.8	5,352.8
Reserves		(1,744.4)	(2,083.4)
Retained profits		786.6	831.3
Other equity		(1,095.1)	(1,095.1)
<b>Total equity</b>		<b>3,434.9</b>	<b>3,005.6</b>

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.



# Consolidated statement of changes in equity

## For the year ended 31 March 2021

	Notes	Contributed equity \$M	Restructure reserve <sup>1</sup> \$M
<b>31 March 2021</b>			
Balance as at 1 April 2020		5,352.8	(1,501.9)
<b>Total comprehensive income for the year</b>			
Profit for the year		-	-
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		-	-
<b>Transactions with owners, recorded directly in equity</b>			
Dividends paid	D.7	-	-
Dividend Reinvestment Plan (net of transaction costs)	D.7	133.3	-
Share based payment reserve		3.1	-
Shares purchased as part of employee share plans		(1.4)	-
<b>Total transactions with owners</b>		<b>135.0</b>	<b>-</b>
<b>Balance as at 31 March 2021</b>		<b>5,487.8</b>	<b>(1,501.9)</b>
<b>31 March 2020</b>			
Balance as at 1 April 2019		5,222.9	(1,501.9)
Impact of change in accounting policy		-	-
<b>Adjusted balance as at 1 April 2019</b>		<b>5,222.9</b>	<b>(1,501.9)</b>
<b>Total comprehensive income for the year</b>			
Profit for the year		-	-
Other comprehensive loss		-	-
<b>Total comprehensive income/(loss) for the year</b>		<b>-</b>	<b>-</b>
<b>Transactions with owners, recorded directly in equity</b>			
Dividends paid	D.7	-	-
Dividend Reinvestment Plan (net of transaction costs)	D.7	127.2	-
Share based payment reserve		2.7	-
<b>Total transactions with owners</b>		<b>129.9</b>	<b>-</b>
<b>Balance as at 31 March 2020</b>		<b>5,352.8</b>	<b>(1,501.9)</b>

- Under the corporate restructure, AusNet Services Ltd shares were issued to shareholders in return for their stapled securities. AusNet Services Ltd share capital was measured at fair value on the date of the transaction, being the market capitalisation of the AusNet Services Stapled Group on the date of implementation of 18 June 2015 (\$4,957.7 million). The difference between the contributed equity of AusNet Services Ltd and the pre restructure contributed equity of the Stapled Group at the date of the transaction was recognised as a restructure reserve.
- The hedge reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments. These gains or losses are transferred to the income statement when the hedged item affects income, except for highly probable forecast purchases of an asset where the gains or losses are included in the initial measurement of that asset.
- This amount represents the fair value uplift to the assets of the AusNet Services Transmission Group on the date that the previous Stapled Group was formed. The fair value uplift was applied to easements which are considered to have an indefinite useful life. The amount was carried into the asset revaluation reserve of the Group following the corporate restructure on 18 June 2015.
- The share based payment reserve represents the tax effected fair value of the performance rights granted under the long term incentive plan as well as the difference between the vested cost and expense recognised. This takes into account estimated vesting and service conditions as at 31 March 2021.
- The other equity component results from the application of reverse acquisition accounting and represents the difference between the net assets of AusNet Services (Transmission) Ltd and AusNet Finance Pty Ltd and the purchase price paid by the legal acquirer, AusNet Services (Transmission) Ltd on 20 October 2005.

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Hedge reserve <sup>2</sup> \$M	Asset revaluation reserve <sup>3</sup> \$M	Share based payment reserve <sup>4</sup> \$M	Other equity component <sup>5</sup> \$M	Retained profits \$M	Total equity \$M
(635.2)	51.4	2.3	(1,095.1)	831.3	3,005.6
-	-	-	-	302.1	302.1
340.4	-	-	-	21.0	361.4
<b>340.4</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>323.1</b>	<b>663.5</b>
-	-	-	-	(368.4)	(368.4)
-	-	-	-	-	133.3
-	-	(1.4)	-	-	1.7
-	-	-	-	0.6	(0.8)
<b>-</b>	<b>-</b>	<b>(1.4)</b>	<b>-</b>	<b>(367.8)</b>	<b>(234.2)</b>
<b>(294.8)</b>	<b>51.4</b>	<b>0.9</b>	<b>(1,095.1)</b>	<b>786.6</b>	<b>3,434.9</b>
(315.2)	51.4	4.1	(1,095.1)	922.9	3,289.1
-	-	-	-	(4.2)	(4.2)
<b>(315.2)</b>	<b>51.4</b>	<b>4.1</b>	<b>(1,095.1)</b>	<b>918.7</b>	<b>3,284.9</b>
-	-	-	-	290.7	290.7
(320.0)	-	-	-	(12.4)	(332.4)
<b>(320.0)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>278.3</b>	<b>(41.7)</b>
-	-	-	-	(365.7)	(365.7)
-	-	-	-	-	127.2
-	-	(1.8)	-	-	0.9
<b>-</b>	<b>-</b>	<b>(1.8)</b>	<b>-</b>	<b>(365.7)</b>	<b>(237.6)</b>
<b>(635.2)</b>	<b>51.4</b>	<b>2.3</b>	<b>(1,095.1)</b>	<b>831.3</b>	<b>3,005.6</b>

# Consolidated statement of cash flows

## For the year ended 31 March 2021

	Notes	2021 \$M	2020 \$M
<b>Cash flows from operating activities</b>			
Profit for the year		302.1	290.7
Add back interest, tax, depreciation and amortisation		852.5	905.9
<b>Earnings before interest, tax, depreciation and amortisation</b>		<b>1,154.6</b>	<b>1,196.6</b>
Non-cash gifted assets revenue		(44.9)	(81.6)
Other non cash items		44.8	0.6
Working capital movement		63.9	2.7
Income tax paid		(78.5)	(98.6)
Net interest paid		(295.4)	(299.1)
<b>Net cash inflow from operating activities</b>		<b>844.5</b>	<b>720.6</b>
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment <sup>1</sup>		(745.2)	(900.3)
Proceeds from sale of property, plant and equipment		0.6	16.5
Receipts from other financial assets	C.3	10.0	9.7
Payments for financial assets <sup>2</sup>	C.3	(470.1)	(249.7)
<b>Net cash outflow from investing activities</b>		<b>(1,204.7)</b>	<b>(1,123.8)</b>
<b>Cash flows from financing activities</b>			
Payments for employee equity plan shares		(0.6)	-
Payments for lease liabilities	D.5	(6.1)	(6.1)
Dividends paid <sup>3</sup>	D.7	(234.7)	(238.5)
Proceeds from borrowings	D.2	2,131.9	1,282.1
Repayment of borrowings	D.2	(857.7)	(818.4)
<b>Net cash inflow from financing activities</b>		<b>1,032.8</b>	<b>219.1</b>
<b>Net increase/(decrease) in cash held</b>		<b>672.6</b>	<b>(184.1)</b>
Cash and cash equivalents at the beginning of the year		155.3	339.4
<b>Cash and cash equivalents at the end of the year</b>		<b>827.9</b>	<b>155.3</b>

<sup>1</sup> Net finance costs include a credit of \$20.0 million (2020: \$25.1 million) for capitalised finance charges which is included in payments for property, plant and equipment.

<sup>2</sup> \$470.1 million (2020: \$249.7 million) of short term deposits with a maturity date more than 3 months from 31 March.

<sup>3</sup> Amounts shown represent dividends paid of \$368.4 million (2020: \$365.7 million) offset by proceeds from the Dividend Reinvestment Plan of \$133.7 million (2020: \$127.2 million).

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

# Notes to the consolidated financial statements

## Section A Overview

31 March 2021

**We have included information in this report that we deem to be material and relevant to the understanding of the financial statements. Disclosure may be considered material and relevant if the dollar amount is significant due to size or nature, or the information is important to understand:**

- **our current year results;**
- **the impact of significant changes in our business; or**
- **aspects of our operations that are important to future performance.**

### (a) Basis of preparation

The consolidated general purpose financial report, prepared by a for-profit entity and presented in Australian dollars, represents the consolidated financial statements of AusNet Services Ltd and its subsidiaries. The financial statements were approved by the Board of Directors on 11 May 2021.

The financial report has been prepared:

- in accordance with Australian Accounting Standards and interpretations adopted by the Australian Accounting Standards Board and the *Corporations Act 2001* (Cth), as well as International Financial Reporting Standards and interpretations adopted by the International Accounting Standards Board;
- on a going concern basis, which contemplates the continuity of normal trading operations. The Group's current assets exceed current liabilities by \$1,077.7 million at 31 March 2021. The Group is, and is expected to continue trading profitably, generating positive operating cash flows and successfully refinancing maturing debt. In addition, at 31 March 2021, the Group has available a total of \$800.0 million of undrawn but committed bank debt facilities and \$1,547.7 million of cash and short term investments;
- under the historical cost convention, except for certain financial assets and liabilities (including derivative financial instruments) measured at fair value; and
- with amounts rounded off to the nearest hundred thousand dollars, unless otherwise stated, in accordance with Instrument 2016/191 issued by the Australian Securities and Investments Commission.

The accounting policies applied by the Group in this consolidated financial report are the same as those applied by the Group in its consolidated financial report as at and for the year ended 31 March 2020, with the exception of the below:

### IFRC agenda decision: Cloud computing arrangements

- In December 2020, the IFRS Interpretations Committee (IFRIC) issued an agenda decision 'Configuration or customisation costs in a cloud computing arrangement'. The decision addresses whether configuration or customisation expenditure relating to cloud computing arrangements is able to be recognised as an intangible asset and if not, over what time period the costs are expensed.
- The Group's accounting policy has historically been to capitalise certain costs related to cloud computing arrangements as an intangible asset. Formal pronouncements following this agenda decision could result in the reclassification of certain intangible assets to either a prepaid asset or expense. The impact of this agenda decision has been incorporated into the financial report and did not have a material impact

### (b) Critical accounting estimates and judgements

The preparation of financial statements in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are listed below and disclosed throughout the financial statements:

- B.2 – Variable consideration and satisfaction of performance obligations
- B.4 – Accrued revenue estimates
- B.4 – Measurement of environmental provision
- B.5 – Timing of and availability of tax deductions
- C.1 – Useful lives of property, plant and equipment
- C.4 – Assessments of recoverable amount
- D.3 – Fair value of derivative financial instruments
- D.5 – Lease terms and incremental borrowing rate
- F.2 – Valuation of defined benefit assets and obligations



# Notes to the consolidated financial statements

## Section B Operating our business

31 March 2021

**This section highlights the performance of the Group for the year, including results by operating segment, details of income tax expense and related balances and earnings per share. In addition, this section provides information on the working capital used to generate the Group's operating activities and the liabilities incurred as a result.**

### Note B.1 Segment results

Segment information is based on the information that management uses to make decisions about operating matters and allows users to review operations through the eyes of management. We present our reportable segments and measure our segment results for each of our networks as well as our Growth & Future Networks (including Mondo) business.

#### (a) Description of reportable segments

An operating segment is a component of the Group that engages in business activities from which it earns revenues and incurs expenses for which discrete financial information is available and whose operating results are regularly reviewed by the chief operating decision maker.

Following an organisational restructure during the year our operating segments have been updated to reflect the way that we manage the business. The most notable change being that we have consolidated customer-initiated excluded transmission projects, distribution network innovation projects and the current Mondo business into the broadened 'Growth & Future Networks' segment. The comparative information has been restated to provide consistent segment information for both periods shown.

The Group is organised into the following segments:

#### (i) Electricity distribution

The electricity distribution network carries electricity from the high voltage transmission network to end users, including metering. We charge retailers and some large customers regulated rates for the use of the electricity distribution network. The performance obligation is the provision of the access to the network and as such use of system revenue is recognised over the contract period which is deemed to be the regulatory reset period. The transaction price is deemed to be the determined recoverable revenue over that period. Variable consideration relating to volumes is constrained to the period in which it occurs, and volume over or under recoveries under the revenue cap are not considered to comprise variable consideration in accordance with AASB 138 *Intangible Assets*.

Excluded ancillary and alternative control services including public lighting, cross boundary charges and new connection charges are rendered to customers for a fixed rate with revenue recognised at a point in time when the services are rendered. The electricity distribution segment does not purchase or sell electricity. Our electricity distribution network covers eastern Victoria including the eastern metropolitan region of Melbourne.

#### *Customer contributions*

Customer contributions include the receipt of cash from a customer for the construction of assets, or the contribution of completed assets to us.

Non-refundable contributions received from customers towards the cost of extending or modifying our networks are generally recognised as revenue and an asset respectively once control is gained of the contribution or asset and it is operating as intended. The performance obligation is at a point in time being the time at which the customer is connected to the network.

For some customer projects, the performance obligation will be linked to an ongoing service contract, and hence the performance obligation will be satisfied over time, being the contract term.

Customer contributions of cash are measured with reference to the cash contribution received and customer contributions of assets are measured at the fair value of the assets contributed at the date we gain control of the asset. Fair value is determined with reference to the depreciated replacement cost of the asset, unless another measure of fair value is considered more appropriate.

#### (ii) Gas distribution

The gas distribution network carries natural gas to commercial and residential end users, including metering. We charge retailers and some large customers regulated rates for the use of the gas distribution network. The performance obligation is the provision of the access to the network and as such use of system revenue is recognised over the contract period which is deemed to be the regulatory reset period. The transaction price is deemed to be the determined recoverable revenue over that period. Variable consideration, being the volume fluctuations or true ups for unaccounted for gas are constrained to the period to which they apply. The gas distribution segment does not purchase or sell gas. Our gas distribution network covers central and western Victoria.

Customer contributions in the gas distribution segment are accounted for in the same way as the electricity distribution segment.

### (iii) Electricity transmission

We own and manage the vast majority of the electricity transmission network in Victoria. Our electricity transmission network consists of the transmission lines and towers which carry electricity at high voltages from power generators to electricity distributors around Victoria forming the backbone of the Victorian electricity network. We charge the Australian Energy Market Operator (AEMO), distribution network service providers and electricity generators for connections and use of the electricity transmission network.

Prescribed excluded services revenue is generated from assets that will be rolled into the regulated asset base (RAB) in the next regulatory reset period and included in regulated transmission revenue from that date. The performance obligation is the provision of the access to the network and as such revenue is recognised over the contract period which is deemed to be the regulatory reset period. The transaction price is deemed to be the determined recoverable revenue over that period. For the period that this revenue is under separate contracts, and related to customer-initiated works it is included in the Growth & Future Networks segment.

The electricity transmission segment does not purchase or sell electricity.

### (iv) Growth & Future Networks (including Mondo)

The Growth & Future Networks segment provides contracted infrastructure asset and energy services, as well as a range of asset and utility services to support the management of electricity, gas, and water networks. Many of these services continue to be provided under the Mondo brand.

The contracted infrastructure business builds, owns and operates a portfolio of assets that fall outside the regulated asset base. Growth & Future Networks makes investments through directly negotiated agreements, and typically receives annuity payments over the contract period in exchange for infrastructure and operational services. Dedicated customer connections are treated as finance lease receivables, with proceeds received from these assets split between revenue, lease interest income and principal repayments. Note that lease interest income in this segment also includes interest income on the desalination licence receivable.

The Growth & Future Networks segment also provides various asset and utility services to customers. Revenues from these services are recognised at a point in time as the services are rendered.

This segment now also includes customer-initiated excluded prescribed and negotiated transmission services previously in the electricity transmission segment. Excluded negotiated services revenue is generated from assets that are excluded from the RAB but are controlled under a regulated negotiating framework. Contracts are based on fixed fees over the life of the asset and performance obligations are satisfied over time.

# Notes to the consolidated financial statements

## Section B Operating our business

### continued

#### Note B.1 Segment results (continued)

##### (b) Reportable segment financial information

	Electricity distribution	Gas distribution	Electricity transmission	Growth & Future Networks	Inter- segment eliminations	Consolid- ated
2021	\$M	\$M	\$M	\$M	\$M	\$M
Regulated revenue	849.5	214.6	569.7	-	(9.2)	1,624.6
Excluded prescribed transmission revenue	-	-	29.6	19.8	(0.2)	49.2
Excluded negotiated transmission revenue	-	-	-	17.5	-	17.5
Unregulated infrastructure revenue	-	-	-	56.2	-	56.2
Customer contributions	68.5	8.9	-	4.7	-	82.1
Service revenue	-	-	-	75.6	-	75.6
Other revenue	4.7	1.4	1.9	11.4	(0.1)	19.3
<b>Total segment revenue</b>	<b>922.7</b>	<b>224.9</b>	<b>601.2</b>	<b>185.2</b>	<b>(9.5)</b>	<b>1,924.5</b>
Segment operating expense	(358.3)	(57.0)	(234.6)	(98.8)	9.5	(739.2)
Impairment	(19.0)	-	-	(11.7)	-	(30.7)
<b>Segment result – EBITDA<sup>1</sup></b>	<b>545.4</b>	<b>167.9</b>	<b>366.6</b>	<b>74.7</b>	<b>-</b>	<b>1,154.6</b>
Lease interest income	-	-	-	34.3	-	34.3
<b>EBITDA<sup>1</sup> after lease interest income<sup>2</sup></b>	<b>545.4</b>	<b>167.9</b>	<b>366.6</b>	<b>109.0</b>	<b>-</b>	<b>1,188.9</b>
Depreciation and amortisation	(257.9)	(60.5)	(96.1)	(49.4)	-	(463.9)
Capital expenditure	405.8	100.2	150.7	108.5	-	765.2

##### 2020 (restated)

Regulated revenue	824.9	213.6	581.2	-	(9.5)	1,610.2
Excluded prescribed transmission revenue	-	-	29.6	39.9	(0.9)	68.6
Excluded negotiated transmission revenue	-	-	-	15.9	-	15.9
Unregulated infrastructure revenue	-	-	-	51.4	-	51.4
Customer contributions	91.2	8.5	-	2.2	-	101.9
Service revenue	-	-	-	78.0	-	78.0
Other revenue	18.6	1.7	1.5	29.9	(0.1)	51.6
<b>Total segment revenue</b>	<b>934.7</b>	<b>223.8</b>	<b>612.3</b>	<b>217.3</b>	<b>(10.5)</b>	<b>1,977.6</b>
Segment operating expense	(368.3)	(64.8)	(248.2)	(110.2)	10.5	(781.0)
<b>Segment result – EBITDA<sup>1</sup></b>	<b>566.4</b>	<b>159.0</b>	<b>364.1</b>	<b>107.1</b>	<b>-</b>	<b>1,196.6</b>
Lease interest income	-	-	-	24.7	-	24.7
<b>EBITDA<sup>1</sup> after lease interest income<sup>2</sup></b>	<b>566.4</b>	<b>159.0</b>	<b>364.1</b>	<b>131.8</b>	<b>-</b>	<b>1,221.3</b>
Depreciation and amortisation	(261.7)	(62.1)	(93.6)	(47.1)	-	(464.5)
Capital expenditure	497.1	104.9	167.7	219.4	-	989.1

<sup>1</sup> Earnings before interest, tax, depreciation and amortisation.

<sup>2</sup> EBITDA after lease interest income.

## Note B.2 Revenue from contracts with customers

### (a) Disaggregated revenue

In the following table, revenue is disaggregated by revenue type and timing of recognition. The table also includes a reconciliation of the disaggregated revenue with AusNet Services' reportable segments (note B.1) by including income items not in the scope of AASB 15 *Revenue from Contracts with Customers*. Comparative figures have been restated in line with the changes in note B.1.

	Electricity distribution	Gas distribution	Electricity transmission	Growth & Future Networks	Inter- segment eliminations	Total
	\$M	\$M	\$M	\$M	\$M	\$M
<b>31 March 2021</b>						
<b>Timing of recognition</b>						
At a point in time	90.4	13.8	1.4	60.4	(0.1)	165.9
Over time	830.7	211.1	599.3	123.0	(9.4)	1,754.7
<b>Revenue from contracts with customers</b>	<b>921.1</b>	<b>224.9</b>	<b>600.7</b>	<b>183.4</b>	<b>(9.5)</b>	<b>1,920.6</b>
<b>Other income not in scope of AASB 15</b>						
Operating lease income	0.1	-	0.5	-	-	0.6
Income from government grants <sup>1</sup>	1.5	-	-	1.8	-	3.3
<b>Total revenue</b>	<b>922.7</b>	<b>224.9</b>	<b>601.2</b>	<b>185.2</b>	<b>(9.5)</b>	<b>1,924.5</b>

### 31 March 2020 (restated)

<b>Timing of recognition</b>						
At a point in time	127.1	20.1	1.0	89.1	(0.1)	237.2
Over time	806.0	203.7	610.8	126.5	(10.4)	1,736.6
<b>Revenue from contracts with customers</b>	<b>933.1</b>	<b>223.8</b>	<b>611.8</b>	<b>215.6</b>	<b>(10.5)</b>	<b>1,973.8</b>

### Other income not in scope of AASB 15

Operating lease income	0.1	-	0.5	-	-	0.6
Income from government grants <sup>1</sup>	1.5	-	-	1.7	-	3.2
<b>Total revenue</b>	<b>934.7</b>	<b>223.8</b>	<b>612.3</b>	<b>217.3</b>	<b>(10.5)</b>	<b>1,977.6</b>

<sup>1</sup> Government grant income in the electricity distribution segment comprises grants under the Powerline Replacement Program whereby grants are received to fund bushfire safety capital expenditure, with income recognised over the life of the constructed assets. Government grant income in the Growth & Future Networks segment comprises assets received in relation to the Ballarat Energy Storage System, with income recognised over the life of the asset.

## Key estimates and judgements – Variable consideration and satisfaction of performance obligations

For performance obligations satisfied over time, we typically use the output method, with the passage of time used as the measure of satisfaction of performance obligations. This is because our performance obligations satisfied over time are based on a fixed fee for the use of or access to an asset. In these scenarios, volumes or other activity do not impact the amount or timing of revenue recognition. The period over which the performance obligations are satisfied can be the contract term (in the case of unregulated revenues) or the period to the next regulatory reset period (in the case of regulated revenues).



# Notes to the consolidated financial statements

## Section B Operating our business

### continued

#### Note B.3 Earnings per share

##### (a) Basic earnings per share

		2021	2020
	Profit attributable to ordinary shareholders of AusNet Services (\$M)	302.1	290.7
<b>divided by</b>	Weighted average number of shares (million)	3,758	3,687
<b>equals</b>	Earnings per share (cents)	8.04	7.88

##### (b) Diluted earnings per share

There were no factors causing a dilution of either the profit or loss attributable to ordinary shareholders or the weighted average number of ordinary shares outstanding. We have the option to issue equity to meet vested share rights to employees, however are currently purchasing these on market. Accordingly, basic and diluted earnings per share are the same.

#### Note B.4 Working capital

Working capital are assets and liabilities that are utilised as part of the day to day operations of the Group and are not used for investing purposes.

#### Key estimates and judgements – Accrued revenue estimates

Revenue accrual estimates are made to account for the unbilled period between the end user's last billing date and the end of the accounting period. The accrual relies on detailed analysis of customers' historical consumption patterns, and takes into account base usage and sensitivity to prevailing weather conditions. The results of this analysis are applied for the number of days and weather conditions over the unbilled period.

The accrual for solar rebates paid to retailers is calculated by applying the average rebate per day (based on the amount billed) to the number of unbilled days at month end.

	Assets		Liabilities	
	2021	2020	2021	2020
	\$M	\$M	\$M	\$M
Accounts receivable/payable	49.0	60.3	(29.3)	(22.0)
Accrued revenue – other/accrued expenses	5.3	8.1	(153.9)	(172.8)
Accrued revenue – contract assets <sup>1</sup>	129.1	142.6	-	-
Related party receivables/payables	0.6	1.4	(9.1)	(18.7)
Deferred revenue – contract liabilities <sup>2</sup>	-	-	(64.0)	(36.0)
Deferred revenue – government grants	-	-	(3.7)	(1.7)
Deferred revenue – other	-	-	-	(0.8)
Other receivables/payables	0.2	0.3	(11.8)	(10.6)
Interest receivables/payables	0.4	0.5	(43.1)	(38.1)
<b>Total current receivables/payables and other liabilities</b>	<b>184.6</b>	<b>213.2</b>	<b>(314.9)</b>	<b>(300.7)</b>
Current other asset	26.8	23.4	-	-
Non-current accounts receivable	0.3	0.5	-	-
Non-current other assets <sup>3</sup>	62.8	35.3	-	-
Current inventory	43.5	44.2	-	-
Non-current inventory	21.6	19.6	-	-
Non-current deferred revenue – contract liabilities <sup>2</sup>	-	-	(111.1)	(120.1)
Non-current deferred revenue – government grants	-	-	(97.9)	(98.4)
Current provisions	-	-	(97.2)	(75.7)
Non current provisions	-	-	(51.7)	(61.2)
<b>Working capital</b>	<b>339.6</b>	<b>336.2</b>	<b>(672.8)</b>	<b>(656.1)</b>

1 Contract assets primarily relate to unbilled regulated distribution and transmission revenue from AEMO market participants (generators, distributors and retailers). Invoices are raised on 30-day billing cycles for distribution and transmission and on 60-day cycles for gas.

2 Contract liabilities primarily relate to funds received in advance for customer contributions, telecommunications services, unregulated infrastructure services and software maintenance fees. Revenue is recognised over the construction period and contract term. Revenue recognised in FY21 that was included in the contract liability balance at 1 April 2020 was \$93.4 million. Of the total contract liabilities of \$175.1 million we expect that approximately 37 per cent of these performance obligations will be satisfied in the next twelve months, with the remainder satisfied over the longer term. Long-term obligations primarily comprise unregulated and negotiated transmission contracts (primarily 30 years).

3 Includes \$61.7 million (2020: \$34.1 million) defined benefit surplus, refer to note F.2 for further details.

# Notes to the consolidated financial statements

## Section B Operating our business

### continued

#### Note B.4 Working capital (continued)

##### (a) Accounts receivable

Current and non current receivables are initially recognised at the fair value of the amounts to be received and are subsequently measured at amortised cost, less any allowance for expected credit losses.

Collectability of receivables is reviewed on an ongoing basis. Debts that are known to be uncollectible are written off. For accounts receivable, contract assets and lease assets, the Group applies the simplified approach for expected credit losses, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

Accounts receivable are non interest bearing and the average credit period is 15 business days (10 days for regulated retailers, 30 days for customer contracts). Comparative figures have been restated in line with the changes in note B.1.

The following table provides information about the exposure to credit risk for trade receivables grouped by different revenue segment:

	Gross 2021 \$M	Allowance 2021 \$M	Gross 2020 \$M (restated)	Allowance 2020 \$M (restated)
Electricity Distribution	7.4	(0.2)	11.8	-
Gas Distribution	16.0	-	12.8	(0.1)
Electricity Transmission	-	-	0.2	-
Growth & Future Networks (including Mondo)	25.8	(2.5)	39.3	(2.4)
<b>Total</b>	<b>49.2</b>	<b>(2.7)</b>	<b>64.1</b>	<b>(2.5)</b>

The movement in the allowance for impairment in respect of trade receivables during the year is as follows:

	2021 \$M	2020 \$M
Opening loss allowance as at 1 April	(2.5)	(1.9)
Increase in loss allowance recognised in profit or loss during the year	(0.6)	(1.7)
Receivables written off during the year as uncollectible	0.4	1.1
<b>Closing loss allowance as at 31 March</b>	<b>(2.7)</b>	<b>(2.5)</b>

Of those debts that are past due, the majority are receivable from high credit quality counterparties.

Receivables relating to regulated revenue streams (which account for approximately 86 per cent of revenues) are owed by retailers and distributors in the industry. There are strict regulatory requirements regarding who can obtain a retail or distribution licence and the Essential Services Commission has minimum prudential requirements which must be met before a participant can be registered as a distributor. The Australian Energy Market Operator (AEMO) also has high prudential requirements for retailers who participate in the market. Retailers must provide guarantees as requested by AEMO to minimise the risk of exposure by other participants to any defaults.

Receivables relating to Growth & Future Networks are primarily relating to large telecommunications, electricity and gas retail businesses and other utilities such as water and transport companies. Allowances are required to cover potential contractual disputes over services provided as well as delinquent customers.

##### (b) Trade and other payables

These amounts represent liabilities for goods and services provided to us prior to the end of financial year which are unpaid. Trade and other payables are stated at cost, are unsecured and are usually payable within 30 days of end of month.

**(c) Provisions**

	2021 \$M	2020 \$M
<b>Current provisions</b>		
Employee benefits <sup>1</sup>	79.4	61.9
Sundry provisions <sup>2</sup>	7.0	7.8
Redundancy provision	3.3	3.8
Make good provision	5.3	2.2
Environmental provision	2.2	-
<b>Total current provisions</b>	<b>97.2</b>	<b>75.7</b>
<b>Non current provisions</b>		
Employee benefits <sup>1</sup>	5.2	12.1
Environmental provision	34.5	37.4
Make good provision	12.0	11.7
<b>Total non current provisions</b>	<b>51.7</b>	<b>61.2</b>
<b>Total provisions</b>	<b>148.9</b>	<b>136.9</b>

<sup>1</sup> Employee benefits provisions represent provisions for annual and long service leave for our employees as well as provisions for employee bonuses and other accrued entitlements. Liabilities for annual leave and long service leave are measured at the present value of expected future payments for services provided by employees up to the reporting date, including on costs. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using interest rates on corporate bonds with a term to maturity and currency that match, as closely as possible, the estimated future cash outflows.

<sup>2</sup> Sundry provisions include uninsured losses and provisions for cross boundary charges.

### Key estimates and judgements – Measurement of environmental provision

The environmental provision represents an estimate of the costs of rehabilitating sites, including the estimated costs to remediate soil and water contamination on gas sites which were previously used as coal gas production facilities. The provision is based on preliminary cost estimates and timing of remediation, taking into account current legal and regulatory requirements, the estimated extent of the contamination, the nature of the site and surrounding areas, and the technologies and methods available. Management are exploring a number of strategies for future land use options for the three sites, with this process expected to take 12 to 18 months. The extent of remediation activities and associated costs may differ significantly depending on which option is chosen. The provision is a probability-weighted calculation of these options and as a result there is a risk that in the event of full remediation of all three sites, the cost may significantly exceed the provision at 31 March 2021.



# Notes to the consolidated financial statements

## Section B Operating our business

### continued

#### Note B.5 Taxation

##### Key estimates and judgements – Timing and availability of tax deductions

The tax expense and deferred tax balances assume certain tax outcomes and values of assets in relation to the application of tax legislation as it applies to AusNet Services Ltd. Judgement is required in determining the timing of deductibility of expenditure, which impacts the amount of income tax payable and whether deferred tax balances are to be recognised in the statement of financial position. Changes in tax legislation or the interpretation of tax laws by tax authorities may affect the amount of provision for income taxes and deferred tax balances recognised.

At present there are several tax positions of AusNet that are being reviewed by the ATO, including but not limited to:

- An objection lodged by AusNet seeking a refund of tax paid in relation to certain gifted assets received, which has been recognised as a \$37.5 million non-current tax receivable: and
- An objection lodged by AusNet in relation to certain tax consolidation and capital allowance positions arising from the corporate restructure completed in June 2015.

All of the matters being considered by the ATO are at various stages and include items that could have both a positive or negative impact on the currently recognised tax positions.

In relation to the tax consolidation element of the 2015 corporate restructure objection, the potential uplift in tax base has not been recognised in the financial statements of AusNet.

In relation to the capital allowances element of the 2015 corporate restructure objection as well as all other matters currently being reviewed by the ATO, a net tax risk provision of \$11.0 million, based on a probability-weighted range of possible outcomes, continues to be recognised as a deferred tax liability as at 31 March 2021.

##### (a) Effective tax rate reconciliation

	2021 \$M	2020 \$M
<b>Profit before income tax</b>	424.1	415.4
Tax at the Australian tax rate of 30.0% (2020: 30.0%)	127.2	124.6
<b>Tax effect of amounts which are not (taxable)/deductible in calculating taxable income:</b>		
Prior year under provisions	1.0	-
Impact of amended assessments <sup>1</sup>	(13.3)	-
Non-deductible goodwill impairment	7.1	-
Sundry items	-	0.1
<b>Income tax expense</b>	<b>122.0</b>	<b>124.7</b>
<b>Consists of:</b>		
Current tax	48.6	84.5
Prior year under/(over) provision – current tax	(39.6)	8.5
Deferred tax	72.5	40.2
Prior year (over)/under provision – deferred tax	40.5	(8.5)
<b>Income tax expense</b>	<b>122.0</b>	<b>124.7</b>

<sup>1</sup> During the year, amended assessments for FY2016 to FY2019 were lodged with the ATO, with a number of changes to the timing of deductions for property, plant and equipment. Part of these changes relate to the period prior to the 2015 tax consolidation event and as such, they increase the reset tax base amount under the consolidation event. A \$13.3 million credit to tax expense has been recognised as a result of this higher reset tax base amount and is based on the amended assessments.

Current and deferred tax is recognised as an expense or income in the income statement, except when it relates to items credited or debited directly to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from the initial accounting for a business combination, in which case it is taken into account in the determination of goodwill. Both our current income tax and deferred tax are calculated using tax rates that have been enacted or substantively enacted at reporting date.

**(b) Current tax**

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by the reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

**(c) Deferred tax**

	Deferred tax assets / (Deferred tax liabilities)					31 March 2021 \$M
	1 April 2020 \$M	Impact of amended tax assessments \$M	Prior year (under)/ overs \$M	(Charged)/ credited to income statement \$M	Charged/ (credited) directly in equity \$M	
<b>2021</b>						
Employee benefits	22.3	-	-	3.2	-	25.5
Other accruals and provisions	95.2	-	(1.5)	6.9	0.2	100.8
Derivative financial instruments and fair value adjustments on borrowings	268.1	-	1.6	(5.8)	(145.9)	118.0
Defined benefit fund	(10.2)	-	-	0.7	(9.0)	(18.5)
Intangibles	(26.7)	-	-	-	-	(26.7)
Other financial assets	(32.0)	-	-	(4.1)	-	(36.1)
Property, plant and equipment	(756.5)	10.7	(40.6)	(84.1)	-	(870.5)
<b>Net deferred tax liabilities</b>	<b>(439.8)</b>	<b>10.7</b>	<b>(40.5)</b>	<b>(83.2)</b>	<b>(154.7)</b>	<b>(707.5)</b>

	Deferred tax assets / (Deferred tax liabilities)					31 March 2020 \$M
	1 April 2019 \$M	Impact of amended tax assessments \$M	Prior year (under)/ overs \$M	(Charged)/ credited to income statement \$M	Charged/ (credited) directly in equity \$M	
<b>2020</b>						
Employee benefits	28.6	-	-	(6.3)	-	22.3
Other accruals and provisions	91.2	-	(0.9)	5.0	(0.1)	95.2
Derivative financial instruments and fair value adjustments on borrowings	113.3	-	1.8	15.9	137.1	268.1
Defined benefit fund	(12.9)	-	-	(2.6)	5.3	(10.2)
Intangibles	(26.7)	-	-	-	-	(26.7)
Other financial assets	(27.7)	-	-	(4.3)	-	(32.0)
Property, plant and equipment	(716.2)	-	7.6	(47.9)	-	(756.5)
<b>Net deferred tax liabilities</b>	<b>(550.4)</b>	<b>-</b>	<b>8.5</b>	<b>(40.2)</b>	<b>142.3</b>	<b>(439.8)</b>

Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. Deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination), which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

# Notes to the consolidated financial statements

## Section B Operating our business

### continued

#### (c) Deferred tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them is realised or settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted by the reporting date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which we expect at the reporting date to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authority and we intend to settle our tax assets and liabilities on a net basis.

#### (i) Tax consolidation

AusNet Services Ltd is the head entity in a tax consolidated group comprising itself and its wholly owned subsidiaries.

The current and deferred tax amounts for the tax consolidated group are allocated among entities in the group using the stand-alone taxpayer method.

Members of the tax consolidated group have entered into a tax funding arrangement which sets out the funding obligations of members of the tax consolidated group in respect of tax amounts. The tax funding arrangement requires payments to/(from) the head entity equal to the current tax liability/(asset) calculated under the stand-alone taxpayer method and any deferred tax asset relating to tax losses assumed by the head entity. Members of the tax consolidated group have also entered into a valid tax sharing agreement under the tax consolidation legislation which set out the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations and the treatment of entities leaving the tax consolidated group.

The head entity recognises deferred tax assets arising from unused tax losses of its tax consolidated group to the extent that it is probable that future taxable profits of the tax consolidated group will be available against which the assets can be utilised. Any subsequent period adjustments to deferred tax assets arising from unused tax losses assumed from subsidiaries are recognised by the head entity only.

Any current tax liabilities (or assets) and deferred tax assets arising from unused tax losses assumed by the head entity from the subsidiaries in the tax consolidated group are recognised in conjunction with any tax funding arrangement amounts.

#### (d) Reconciliation of tax payable/(receivable)

	2021 \$M	2020 \$M
Balance at 1 April	26.2	31.9
Finalisation of prior year tax return	(25.3)	(40.6)
Tax instalments paid	(53.0)	(58.1)
Current year tax expense	9.0	93.0
<b>Balance at 31 March</b>	<b>(43.1)</b>	<b>26.2</b>
Current	(5.6)	26.2
Non-current <sup>1</sup>	(37.5)	-

<sup>1</sup> Non-current tax receivable relates to refunds sought in respect of certain gifted assets revenue (net of depreciation) subject to tax in prior years. This arises from an objection lodged with the Australian Taxation Office which follows the Full Federal Court's decision in Victoria Power Network (VPN).

The principles in VPN have also been applied in determining current tax expense.

# Notes to the consolidated financial statements

## Section C Investing in our business

**This section highlights the investments made by us into our non current asset base, including the core network assets, and provides a summary of our impairment assessment.**

### Note C.1 Property, plant and equipment

#### Key estimates and judgements – Useful lives of property, plant and equipment

Management judgement is applied to estimate service lives and residual values of our assets and these are reviewed annually. If service lives or residual values need to be modified, the depreciation expense changes as from the date of reassessment until the end of the revised useful life (for both the current and future years). This assessment includes consideration of the regulatory environment and technological developments, including but not limited to asset condition and obsolescence, location of supply and demand and estimated transformation in the energy market, including the changing source of generation (refer to note C.4). Any reassessment for useful lives in a particular year will affect the depreciation expense.

Items of property, plant and equipment are stated at historical cost less depreciation. The cost of contributed assets is their fair value at the date we gain control of the asset.

Historical cost includes all expenditure that is directly attributable to the acquisition of the asset, including an appropriate allocation of overheads and capitalised borrowing costs. Cost may also include transfers from the hedge reserve of any gains/losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to us and the cost of the item can be measured reliably.

Items of property, plant and equipment under construction are recognised as capital work in progress. Once the asset construction is complete and the asset is capable of operating in the manner intended by management, the item of property, plant and equipment is transferred from capital work in progress to the relevant asset class and depreciation of the asset commences.

Maintenance and repair costs and minor renewals are charged as expenses as incurred, except where they relate to the replacement of an asset, in which case the costs are capitalised and depreciated, and the replaced item is derecognised.

Depreciation is recognised on property, plant and equipment, including freehold buildings but excluding land and regulated easements. Easements for unregulated transmission contracts are depreciated over the life of the contract. Depreciation is calculated on a straight-line basis so as to write off the net cost of each asset over its estimated useful life to its estimated residual value. The estimated useful lives, residual values and depreciation methods are reviewed annually, and where changes are made, their effects are accounted for on a prospective basis.

Included within this note are leases where the Group is a lessee, which are disclosed as right-of-use assets. The Group leases various offices, land and buildings that have lease terms that are typically for fixed periods, but certain lease arrangements have extension options. In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option. Extension options are only included in the lease term if the lease is reasonably certain to be extended. The right-of-use assets (measured at cost comprising the amount of the initial measurement of lease liability and any other initial direct costs) are depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

# Notes to the consolidated financial statements

## Section C Investing in our business

### continued

#### Note C.1 Property, plant and equipment (continued)

	Freehold land \$M	Buildings \$M	Easements \$M	Transmission network \$M
Useful life (years)	Indefinite	40-99	30-Indefinite	15-70
<b>2021</b>				
Carrying amount as at 1 April 2020	252.0	453.7	1,226.7	2,310.8
Lease modifications	-	-	-	-
Lessor transfers	-	-	-	-
Additions	-	-	-	-
Transfers	0.4	57.5	(1.0)	158.6
Disposals	-	(0.1)	-	(3.8)
Depreciation expense	-	(13.3)	(0.2)	(92.7)
<b>Carrying amount as at 31 March 2021</b>	<b>252.4</b>	<b>497.8</b>	<b>1,225.5</b>	<b>2,372.9</b>
Cost	252.4	623.3	1,225.9	3,401.3
Accumulated depreciation	-	(125.5)	(0.4)	(1,028.4)
<b>Carrying amount as at 31 March 2021</b>	<b>252.4</b>	<b>497.8</b>	<b>1,225.5</b>	<b>2,372.9</b>

	Freehold land \$M	Buildings \$M	Easements \$M	Transmission network \$M
Useful life (years)	Indefinite	40-99	30-Indefinite	15-70
<b>2020</b>				
Carrying amount as at 1 April 2019	253.5	425.8	1,227.4	2,245.6
AASB 16 initial recognition	-	-	-	-
AASB 16 new lease costs	-	-	-	-
AASB 16 lease modifications	-	-	-	-
AASB 16 lessor initial recognition	(0.9)	(8.9)	(0.7)	(76.3)
AASB 16 lessor transfers	-	-	-	-
Additions	-	-	-	-
Transfers	-	48.7	-	235.9
Disposals	(0.6)	-	-	(3.8)
Depreciation expense	-	(11.9)	-	(90.6)
<b>Carrying amount as at 31 March 2020</b>	<b>252.0</b>	<b>453.7</b>	<b>1,226.7</b>	<b>2,310.8</b>
Cost	252.0	566.8	1,226.9	3,254.3
Accumulated depreciation	-	(113.1)	(0.2)	(943.5)
<b>Carrying amount as at 31 March 2020</b>	<b>252.0</b>	<b>453.7</b>	<b>1,226.7</b>	<b>2,310.8</b>



Electricity distribution network \$M	Gas distribution network \$M	Other plant and equipment \$M	Right- of-use asset \$M	Capital work in progress \$M	Total \$M
5-70	15-80	3-12	1-47	n/a	
4,365.4	1,651.2	134.1	89.3	622.2	11,105.4
-	-	-	3.1	-	3.1
-	-	-	-	(7.6)	(7.6)
-	-	-	-	710.8	710.8
421.3	85.9	54.3	-	(777.0)	-
(7.8)	(2.2)	(0.7)	-	-	(14.6)
(199.8)	(51.3)	(40.9)	(10.4)	-	(408.6)
<b>4,579.1</b>	<b>1,683.6</b>	<b>146.8</b>	<b>82.0</b>	<b>548.4</b>	<b>11,388.5</b>
6,502.1	2,266.6	727.2	100.1	548.4	15,647.3
(1,923.0)	(583.0)	(580.4)	(18.1)	-	(4,258.8)
<b>4,579.1</b>	<b>1,683.6</b>	<b>146.8</b>	<b>82.0</b>	<b>548.4</b>	<b>11,388.5</b>

Electricity distribution network \$M	Gas distribution network \$M	Other plant and equipment \$M	Right- of-use asset \$M	Capital work in progress \$M	Total \$M
5-70	15-80	3-12	1-47	n/a	
4,207.1	1,615.3	162.9	-	652.3	10,789.9
-	-	-	103.8	-	103.8
-	-	-	1.0	-	1.0
-	-	-	(3.8)	-	(3.8)
-	-	(2.7)	-	-	(89.5)
-	-	-	-	(195.3)	(195.3)
-	-	-	-	950.1	950.1
366.4	96.3	37.6	-	(784.9)	-
(9.5)	(5.3)	(13.3)	-	-	(32.5)
(198.6)	(55.1)	(50.4)	(11.7)	-	(418.3)
<b>4,365.4</b>	<b>1,651.2</b>	<b>134.1</b>	<b>89.3</b>	<b>622.2</b>	<b>11,105.4</b>
6,117.7	2,188.7	686.1	100.7	622.2	15,015.4
(1,752.3)	(537.5)	(552.0)	(11.4)	-	(3,910.0)
<b>4,365.4</b>	<b>1,651.2</b>	<b>134.1</b>	<b>89.3</b>	<b>622.2</b>	<b>11,105.4</b>

# Notes to the consolidated financial statements

## Section C Investing in our business

### continued

#### Note C.2 Intangible assets

	Distribution licences <sup>1</sup> \$M	Goodwill <sup>2</sup> \$M	Software <sup>3</sup> \$M	Other intangible assets \$M	Total \$M
Useful life (years)	Indefinite	Indefinite	3-10	3-10	
<b>2021</b>					
Carrying amount as at 1 April 2020	354.5	35.8	144.8	-	535.1
Additions	-	-	54.4	-	54.4
Impairment loss	-	(23.8)	(6.9)	-	(30.7)
Amortisation expense	-	-	(55.3)	-	(55.3)
<b>Carrying amount as at 31 March 2021</b>	<b>354.5</b>	<b>12.0</b>	<b>137.0</b>	<b>-</b>	<b>503.5</b>
Cost	354.5	12.0	673.5	-	1,040.0
Accumulated amortisation	-	-	(536.5)	-	(536.5)
<b>Carrying amount as at 31 March 2021</b>	<b>354.5</b>	<b>12.0</b>	<b>137.0</b>	<b>-</b>	<b>503.5</b>
<b>2020</b>					
Carrying amount as at 1 April 2019	354.5	35.8	151.9	0.1	542.3
Additions	-	-	39.0	-	39.0
Amortisation expense	-	-	(46.1)	(0.1)	(46.2)
<b>Carrying amount as at 31 March 2020</b>	<b>354.5</b>	<b>35.8</b>	<b>144.8</b>	<b>-</b>	<b>535.1</b>
Cost	354.5	35.8	626.4	5.5	1,022.2
Accumulated amortisation	-	-	(481.6)	(5.5)	(487.1)
<b>Carrying amount as at 31 March 2020</b>	<b>354.5</b>	<b>35.8</b>	<b>144.8</b>	<b>-</b>	<b>535.1</b>

1 The distribution licences held entitle us to distribute electricity and gas within our licensed region. Distribution licences are stated at cost and are considered to be indefinite life intangible assets, which are not amortised. The distribution licences are tested for impairment annually and are carried at cost less any accumulated impairment losses.

The distribution licences are considered to have an indefinite life for the following reasons:

- the licences have been issued in perpetuity provided we comply with certain licence requirements;
- we monitor our performance against those licence requirements and ensure that they are met; and
- we intend to, and are able to continue to, maintain the networks for the foreseeable future.

2 Goodwill arising in a business combination is recognised as an asset at the date that control is acquired (the acquisition date). Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition date amounts of the identifiable assets acquired and the liabilities assumed.

If, after reassessment, our interest in the fair value of the acquiree's identifiable net assets exceeds the sum of the consideration transferred, the amount of any non controlling interests in the acquiree and the fair value of our previously held equity interest in the acquiree (if any), the excess is recognised immediately in the income statement as a gain.

Goodwill is not amortised but is reviewed for impairment at least annually. During the year \$23.8 million of goodwill and \$6.9 million of software was impaired in relation to the Geospatial business. Refer to note C.4.

3 Computer software, developed internally or acquired externally, is initially measured at cost and includes development expenditure. Subsequently, these assets are carried at cost less accumulated amortisation and impairment losses. Software assets are amortised on a straight line over their estimated useful lives.

## Note C.3 Other financial assets

	Note	Lessor receivable \$M	Desalination licence receivable \$M	Short term investments \$M	Cash held by employee share trust \$M	Total \$M
Carrying amount at 1 April 2020		283.9	175.3	249.7	-	708.9
Transfers from capital work in progress	C.1	7.6	-	-	-	7.6
Principal repayments		(1.2)	(8.8)	-	-	(10.0)
Investments in employee share trust		-	-	-	0.2	0.2
Short term investments/(maturities)		-	-	470.1	-	470.1
<b>Carrying amount at 31 March 2021</b>		<b>290.3</b>	<b>166.5</b>	<b>719.8</b>	<b>0.2</b>	<b>1,176.8</b>
<i>Comprising of:</i>						
Current assets		2.4	12.1	719.8	0.2	734.5
Non-current assets		287.9	154.4	-	-	442.3
<b>Total other financial assets at 31 March 2021</b>		<b>290.3</b>	<b>166.5</b>	<b>719.8</b>	<b>0.2</b>	<b>1,176.8</b>
Carrying amount at 1 April 2019		-	184.1	-	-	184.1
AASB 16 lessor initial recognition	C.1	89.5	-	-	-	89.5
Transfers from capital work in progress	C.1	195.3	-	-	-	195.3
Principal repayments		(0.9)	(8.8)	-	-	(9.7)
Short term investments		-	-	249.7	-	249.7
<b>Carrying amount at 31 March 2020</b>		<b>283.9</b>	<b>175.3</b>	<b>249.7</b>	<b>-</b>	<b>708.9</b>
<i>Comprising of:</i>						
Current assets		0.9	12.1	249.7	-	262.7
Non-current assets		283.0	163.2	-	-	446.2
<b>Total other financial assets at 31 March 2020</b>		<b>283.9</b>	<b>175.3</b>	<b>249.7</b>	<b>-</b>	<b>708.9</b>

### Lessor finance receivables

The Group has determined that its dedicated unregulated customer connection assets meet the new definition of a finance lease, resulting in de-recognition of property, plant and equipment and the recognition of a financial asset. The financial asset is initially measured at the present value of remaining revenue receipts, discounted at the interest rate implicit in the lease. In order to calculate the interest rate implicit in the lease, the Group has determined that the construction costs of the asset are equivalent to its fair value.

### Desalination licence receivable

In December 2012 we entered into a 27-year licence agreement with the Victorian State Government for the right to operate and maintain the 87-kilometre high voltage underground transmission line supplying electricity to the Victorian desalination plant in Wonthaggi. At the same time, we entered into a 27-year agreement with the desalination plant operator to operate and maintain the transmission line in return for a monthly revenue payment. The upfront payment of \$235 million plus transaction costs of \$1.2 million for the licence has been classified as a receivable. This receivable is interest bearing and \$8.8 million (2020: \$8.8 million) of the total cash flows received from the operator during the year has been allocated against this receivable balance. The monthly revenue payment received from the operator is fixed, with an annual adjustment for inflation. Any amounts not received from the operator, but which are past due, can be recovered from the Victorian State Government. At the end of the agreements we are required to hand back the transmission line and all associated assets. In the event of early termination of the agreements, the unamortised portion of the upfront licence payment is refunded, along with the reimbursement of necessary costs incurred in order to affect the termination.

### Short term investments

Short term investments are term deposits greater than 90 days that mature within the next financial year. These short term deposits do not meet the definition of cash and cash equivalents as they cannot be utilised immediately without penalty.

# Notes to the consolidated financial statements

## Section C Investing in our business

### continued

#### Note C.4 Impairment of non-current assets

At each reporting date we review the carrying amounts of our tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. An impairment loss occurs when an asset's carrying amount exceeds its recoverable amount. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, we estimate the recoverable amount of the cash generating unit (CGU) to which the asset belongs. A CGU is the smallest group of assets that generate largely independent cash inflows.

Intangible assets with indefinite useful lives, including goodwill, are tested for impairment annually regardless of whether there is an indication that the asset or related CGU may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing fair value less costs to sell, the estimated future post-tax cash flows are discounted to their present value using a post tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. The impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the CGU and then to the other assets of the CGU pro-rata on the basis of the carrying amount of each asset in the CGU. An impairment loss is recognised in the income statement immediately.

#### Key estimates and judgements – Assessment of recoverable amount

Key estimates and judgements have also been applied in the discount rate and terminal value multiples used in the measurement of recoverable amount, the details of which are provided as follows. These assumptions have been determined with reference to historical information, current performance and expected changes and take into account external information such as input costs, supply and demand. Such estimates may change as new information becomes available.

Management have considered the impact of climate change and the transition to renewable energy sources on impairment modelling assumptions and related risks. One of the underlying assumptions is that an appropriate regulatory response and framework will continue to exist throughout the forecast period so as to mitigate any potential risk of asset impairment or other financial outcomes that would otherwise act to materially reduce the net present value of future cash flows attached to our regulated businesses due to the impact of climate change. Management will continue to closely monitor this as Government policy continues to evolve and the transition to renewables gathers pace.

The following CGUs have intangible assets with an indefinite life:

	Cash flow projection period <sup>1</sup>		Post-tax discount rate <sup>2</sup>		Carrying value	
	2021 years	2020 years	2021 %	2020 %	2021 \$M	2020 \$M
<b>Regulated CGUs</b>						
Electricity distribution (distribution licence)	10	10	4.0	4.2	117.2	117.2
Electricity distribution (goodwill) <sup>3</sup>	10	10	4.0	4.2	-	19.0
Gas distribution (distribution licence)	10	10	4.0	4.2	237.3	237.3
<b>Unregulated CGUs</b>						
Growth & Future Networks – field services (goodwill) <sup>3</sup>	5	5	11.0	10.2	12.0	16.8

Recoverable amount is the higher of fair value less costs to sell and value in use.

- 1 Regulated cash flow forecasts are based on allowable returns on electricity and gas distribution assets as set out in the Victorian Electricity Supply Industry Tariff Order and the Victorian Gas Industries Tariff Order respectively, together with other information included in our five-year forecast. Cash flows after that period are based on an extrapolation of the forecast, taking into account inflation and expected customer connection growth rates.
- 2 The discount rate represents the post tax discount rate applied to the cash flow projections. The discount rate reflects the market determined risk adjusted discount rate that is adjusted for specific risks relating to the CGU.
- 3 During the year the Group decided to discontinue investment in the Geospatial business and consider disposal options. As a result of this decision the CGUs of the Group were reassessed and a new CGU was created for Geospatial. \$23.8 million of goodwill was allocated to this new CGU (\$19.0 million from Electricity Distribution CGU and \$4.8 million from Growth & Future Networks – Field Services CGU). Impairment testing carried out in this CGU resulted in the \$23.8 million of goodwill being impaired in FY2021.

Appropriate terminal values were calculated using a range of both RAB multiples and perpetual growth rates. Fair value less costs to sell is measured using inputs that are not based on significant observable market data. Therefore, they are considered to be level three within the fair value hierarchy as per AASB 13 *Fair Value Measurement*. Value in use for Growth & Future Networks CGUs is determined using forecasted cash flows over the five-year forecast period.

## Note C.5 Capital commitments

Capital expenditure contracted for at the reporting date but not recognised as a liability is as follows:

	2021 \$M	2020 \$M
Property, plant and equipment	256.4	299.1



# Notes to the consolidated financial statements

## Section D Financing our business

**This section provides information relating to our capital structure and our exposure to financial risks, how they affect the Group's financial position and performance, and how those risks are managed.**

### Note D.1 Capital management

We manage our capital structure in order to maximise the long-term returns to shareholders. We achieve this by being disciplined in the pursuit of the following objectives:

- Targeting credit metrics over the medium term that maintain an 'A' range credit rating, thereby providing financial flexibility and a low cost of capital.
- Managing financial risk prudently to ensure net exposures are maintained within target settings.
- Funding capital expenditure efficiently through various sources to support organic growth and other investment opportunities, while covering 100% of maintenance capital expenditure and a portion of growth capital expenditure from internal cash flows.

We review our capital structure and dividend policy regularly and do so in the context of our ability to continue as a going concern over the long term, to invest in opportunities that grow the business and enhance shareholder value.

An important credit metric which assists management to monitor our capital structure is the net debt to Regulated and Contracted Asset Base (R&CAB) ratio, determined as indebtedness as a percentage of the R&CAB. Indebtedness is debt at face value (net of cash) excluding any derivative financial instruments. The R&CAB consists of the following items:

- Regulated Asset Base (RAB), which is subject to some estimation as the AER ultimately determines the RAB of each network; and
- The value of contracted network assets whose revenues and returns are set through a negotiated or competitive process. This includes the value of network assets that will form part of the RAB at the next regulatory period, as well as the carrying value of the desalination licence receivable and unregulated transmission connections accounted for as finance lease receivables under AASB 16 Leases.

The movement of this metric over time demonstrates how the business is funding its capital expenditure in terms of debt versus income generating assets.

The net debt to R&CAB ratio as at reporting date was as follows:

	2021 %	2020 %
Net debt to R&CAB	66.6	67.4

This ratio does not include equity credits in relation to \$2,437.2 million of hybrid securities.

### Note D.2 Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost, except as detailed below. Any difference between the proceeds (net of transaction costs) and redemption amount is recognised in the income statement over the period of the borrowings using the effective interest rate method.

Borrowings which are part of a fair value hedge relationship are recognised at amortised cost, adjusted for the gain or loss attributable to the hedged risk. The gain or loss attributable to the hedged risk is recorded in the income statement together with any changes in the fair value of derivative financial instruments that are designated and qualify as fair value hedges.

Borrowings are classified as current liabilities unless we have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date or have the sole discretion to refinance or roll over the liability for at least 12 months after the reporting date under an existing loan facility.

		Carrying Value		Face Value¹	
	Maturity date	2021 \$M	2020 \$M	2021 \$M	2020 \$M
<b>Current borrowings</b>					
Bank debt facilities		-	48.0	-	48.0
Domestic medium term notes	April 2021	250.0	-	250.0	-
Hong Kong dollar (HKD) senior notes	December 2021	68.4	-	51.4	-
Euro (EUR) senior notes		-	907.2	-	709.7
<b>Total current borrowings</b>		<b>318.4</b>	<b>955.2</b>	<b>301.4</b>	<b>757.7</b>
<b>Non current borrowings</b>					
Hong Kong dollar (HKD) senior notes	2026-2034	783.4	1,119.6	700.0	751.4
Domestic medium term notes	2022-2043	2,402.6	2,351.0	2,385.0	2,235.0
Bank debt facilities		-	98.1	-	100.0
Euro (EUR) senior notes	2024-2030	2,528.7	3,058.8	2,426.2	2,426.2
Japanese yen (JPY) senior notes	2024	60.9	78.6	62.6	62.6
US dollar (USD) senior notes	2026	113.8	145.6	107.0	107.0
Norwegian kroner (NOK) senior notes	2027-2029	570.5	620.4	565.8	565.8
US dollar (USD) hybrid securities²	2076	495.8	619.5	505.7	505.7
Singapore dollar (SGD) hybrid securities²	2076	197.2	233.9	199.6	199.6
Australian dollar (AUD) hybrid securities²	2080	645.7	-	650.0	-
Euro (EUR) hybrid securities²	2081	1,070.2	-	1,081.9	-
<b>Total non current borrowings</b>		<b>8,868.8</b>	<b>8,325.5</b>	<b>8,683.8</b>	<b>6,953.3</b>
<b>Total borrowings</b>		<b>9,187.2</b>	<b>9,280.7</b>	<b>8,985.2</b>	<b>7,711.0</b>
<i>less:</i>					
cash and cash equivalents		827.9	155.3	827.9	155.3
Short term investments		719.8	249.7	719.8	249.7
<b>Net debt</b>		<b>7,639.5</b>	<b>8,875.7</b>	<b>7,437.5</b>	<b>7,306.0</b>

1 Face value represents the principal amount that has to be repaid on maturity, excluding any adjustments for loan fees, discounts and interest cash flows. The face value of foreign currency debt is presented at hedged FX rates, with 100 per cent of the debt hedged for foreign currency risk at draw down.

2 The first call date for hybrid securities is in September 2021 for SGD and USD hybrids, October 2025 for AUD hybrids and September 2026 for EUR hybrids.

# Notes to the consolidated financial statements

## Section D Financing our business

### continued

#### Note D.2 Borrowings (continued)

##### (a) Foreign currency translation

All foreign currency transactions including foreign currency borrowings are accounted for using the exchange rate at the date of the transaction. At balance date, monetary items denominated in foreign currencies, including foreign currency borrowings, are translated at the exchange rate existing at that date. Resultant exchange differences are recognised in the income statement for the year, except for exchange differences for qualifying cash flow hedges which are recognised in other comprehensive income.

The foreign currency risk associated with our foreign currency borrowings is hedged through the use of cross currency swaps. Refer to Note D.3.

##### (b) Fair values of financial instruments

We have a number of financial assets and liabilities which are not measured at fair value in the consolidated statement of financial position. With the exception of borrowings outlined above, the carrying amounts of these items are considered to be a reasonable approximation of their fair value as at 31 March 2021. The fair value of total borrowings as at 31 March 2021 was \$10,043.7 million (2020: \$10,002.4 million).

##### (c) Financial covenants

The terms of bank debt contain financial covenants that require maintenance of specified interest coverage ratios and gearing ratios. However, these covenants only apply if there are downward changes in credit ratings. In addition, there are change of control and/or ownership and cross default provisions. We monitor and report compliance with our financial covenants on a monthly basis. There have been no breaches during the year.

##### (d) Other bank guarantees

Certain entities within the Group are required to provide bank guarantees in the form of tender bid bonds or performance bonds for contractual obligations. The subsidiaries have guarantee facilities with a number of institutions amounting to \$15.0 million, of which \$5.8 million was provided to third parties at 31 March 2021 (2020: \$6.5 million).

##### (e) Changes in liability arising from financing activities

The table below details the movements in the Group's interest bearing liabilities for the year ended 31 March 2021:

	Cash flow movements (financing activities)			Non-cash flow movements				
	1 April 2020 \$M	Proceeds \$M	Repayments \$M	Reclassif- ication \$M	Foreign exchange movements \$M	Fair value adjustment \$M	Funding costs \$M	31 March 2021 \$M
Current	955.2	-	(757.7)	349.1	(206.5)	(22.0)	0.3	318.4
Non-current	8,325.5	2,131.9	(100.0)	(349.1)	(787.0)	(344.0)	(8.5)	8,868.8
<b>Total</b>	<b>9,280.7</b>	<b>2,131.9</b>	<b>(857.7)</b>	<b>-</b>	<b>(993.5)</b>	<b>(366.0)</b>	<b>(8.2)</b>	<b>9,187.2</b>

## Note D.3 Financial risk management

Our activities expose us to a number of financial risks, including:

- Interest rate risk – the risk that we suffer financial loss due to an adverse movement in interest rates on our borrowings or the impact changes in interest rates have on our regulated revenues.
- Currency risk – the risk that we suffer financial loss due to adverse exchange rate movements on our foreign currency denominated borrowings.
- Liquidity risk – the risk that an unforeseen event occurs which will result in us not being able to meet our payment obligations in an orderly manner.
- Credit risk – the risk that one or more of our counterparties will default on its contractual obligations resulting in financial loss to us and arises from our financial assets, comprising cash and cash equivalents, trade and other receivables and derivative financial instruments.

We manage our exposure to these risks in accordance with our Treasury Risk Policy which is approved by the Board. The policy is reviewed by the Audit and Risk Committee periodically. Any material changes are submitted to the Board for approval.

The objective of the Treasury Risk Policy is to document our approach to treasury risk management and to provide a framework for ongoing evaluation and review of risk management techniques. The policy provides an analysis of each type of risk to which we are exposed and the objective of and techniques for managing the risk, including identifying and reporting risks to management and the Board.

Our treasury team evaluates and hedges financial risks in close co operation with the Group's operating units. The Treasury Risk Policy provides written principles for overall risk management, as well as written policies covering specific areas, such as mitigating risks, the use of derivative financial instruments and investing excess liquidity.

The Treasury Risk Policy operates in conjunction with several other AusNet Services policies, including:

- The Authority Manual which sets out the approvals required for such things as investment of surplus funds, execution of hedging transactions, borrowings and issue of guarantees and indemnities;
- The Treasury Operations Manual which sets out the day-to-day Treasury front office processes such as cash management and the operations of the Treasury back office, such as settlement processes and bank account operations;
- The Refinancing and Hedging Strategy which sets out the refinancing and hedging strategies over the relevant financial period; and
- The Credit Metrics Guidelines which set out target ranges for the key credit metrics that determine the Group's credit strength, such as the percentage of debt to the value of the R&CAB at balance date.

Together these policies provide a financial risk management framework which supports our objectives of finding the right balance between risk and reward to enhance profitability and business performance while minimising current and future exposures.

The material financial risks associated with our activities are each described below, together with details of our policies for managing the risk.

# Notes to the consolidated financial statements

## Section D Financing our business

### continued

#### Note D.3 Financial risk management (continued)

##### (a) Interest rate risk

We are exposed to the risk of movements in interest rates on our borrowings. In addition, our regulated revenues for the transmission and distribution businesses are directly impacted by changes in interest rates. This is a result of the 'building block' approach where interest rates are a major input in the determination of the regulatory weighted average cost of capital and consequently regulated revenues. The AER uses a Trailing Average Portfolio approach to setting the weighted average cost of capital. This approach assumes that 10 per cent of the debt for each network is refinanced each year. As such, the average cost of capital is reset each year to take into account this assumed refinancing.

The objective of hedging activities in relation to interest rate risk is to minimise the exposure to changes in interest rates by aligning the actual cost of debt with the cost of debt assumed by the regulator. The exposure is managed by maintaining the percentage of fixed rate debt to total debt at a level between 90 per cent and 100 per cent for the relevant business. We therefore consider net interest rate exposure, after hedging activities, to be minimal for the Group. The percentage of fixed rate debt to total debt (on a net debt basis) as at 31 March 2021 was 92.6 per cent (2020: 94.6 per cent).

We utilise interest rate swaps to manage our exposure to cash flow interest rate risk and achieve the targeted proportion of fixed rates on our debt portfolio. Under interest rate swaps, we agree to exchange the difference between fixed and floating rate interest amounts calculated on agreed notional principal amounts. Such contracts enable us to mitigate the risk of changing interest rates on debt held.

As at reporting date, we had the following financial assets and liabilities exposed to interest rate risk. The values disclosed below are the principal amounts, which differ from the carrying values and as such do not agree to the statement of financial position.

	2021 \$M	2020 \$M
<b>Financial assets</b>		
Fixed rate instruments	1,469.5	399.7
Floating rate instruments	64.5	-
<b>Financial liabilities<sup>1</sup></b>		
Fixed rate instruments	(6,900.5)	(6,915.0)
Floating rate instruments	(2,084.8)	(796.1)

<sup>1</sup> The financial liabilities above include the impact of derivative financial instruments used to manage the interest rate and foreign currency exposures on those liabilities. Therefore, they represent the post hedge position. It should be noted that some fixed rate borrowings (post hedge) as at reporting date are only fixed for a portion of their term. This is because the maturity profile of borrowings differs from the AER's assumed refinancing profile of the regulated businesses. The remaining portion of this debt will be fixed when the AER resets the cost of debt to cover these periods.



Our exposure to changes in interest rates is limited to exposures denominated in Australian dollars due to our policy of mitigating interest rate risk exposure on foreign currency debt. As a result, the sensitivity analysis below has only been performed based on movements in Australian interest rates. As at reporting date, if Australian interest rates had increased and decreased by 83 basis points as at 31 March 2021 (2020: 67 basis points), with all other variables held constant, post tax profit and equity would have increased/(decreased) as follows:

	Net profit after tax		Equity after tax (hedge reserve)	
	2021 \$M	2020 \$M	2021 \$M	2020 \$M
Increase in Australian interest rates with all other variables held constant	3.6	0.3	414.3	102.2
Decrease in Australian interest rates with all other variables held constant	(4.3)	(2.0)	(450.5)	(383.4)

The judgements of reasonably possible movements were determined using statistical analysis of the 95th percentile best and worst expected outcomes having regard to actual historical interest rate data over the previous five years based on the three-month bank bill swap rate. We consider that past movements are a transparent basis for determining reasonably possible movements in interest rates.

Due to our interest rate risk management policies, the exposure to interest rate movements at any point in time is minimal. Therefore, the impact of a reasonably possible movement in interest rates on net profit after tax is minimal. The impact on equity due to any valuation change of derivative financial instruments in cash flow hedges will unwind to zero at maturity of the derivative.

#### (b) Currency risk

We are exposed to currency risk due to funding activities in offshore debt markets as a means of providing cost effective and efficient funding alternatives, as well as a result of undertaking certain transactions denominated in foreign currencies. Exchange rate exposures are managed within approved policy parameters. The objective of our currency risk management program is to eliminate all foreign exchange risk on funding activities and material foreign exchange related transaction risk by utilising various hedging techniques as approved by the Board. Therefore, we consider our currency risk exposure to be minimal and no sensitivity analysis is required.

# Notes to the consolidated financial statements

## Section D Financing our business

### continued

#### Note D.3 Financial risk management (continued)

##### (c) Derivative financial instruments used to hedge interest rate and currency risks

###### (i) Accounting for financial instruments

The Group designates derivative financial instruments as either fair value hedges or cash flow hedges:

	Fair value hedges	Cash flow hedges
Objective of the hedge	To mitigate the exposure to changes in fair value of certain borrowings. Fair value hedges are generally fixed rate designated for the terms of borrowings that fall outside of the price review periods for the regulated businesses.	To mitigate the variability in cash flows attributable to variable interest rate and/or foreign currency movements on borrowings or highly probable forecast transactions.
Treatment of changes in fair value of qualifying hedges	Recognised immediately in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.	<p>The effective portion is recognised directly in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the income statement.</p> <p>Amounts accumulated in the hedge reserve are recycled in the income statement when the hedged item affects the income statement (generally when the forecast transaction that is hedged takes place). However, when the forecast transaction results in the recognition of a non financial asset, the gains and losses are transferred from the hedge reserve and included in the measurement of the initial carrying amount of the asset.</p>
Documentation of the hedge relationship	To ensure derivative financial instruments qualify for hedge accounting we document, at the inception of the transaction, the relationship between hedging instruments and hedged items, as well as our risk management objectives and strategy for undertaking various hedge transactions. We also document our assessment, both at hedge inception and on an ongoing basis, of whether the derivative financial instruments that are used in hedging transactions have been and will continue to be highly effective in offsetting changes in fair values or cash flows of hedged items.	
Discontinuation of hedge accounting	<p>Hedge accounting is discontinued when the hedging instrument expires or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting.</p> <p>After discontinuation, the previously hedged asset or liability is no longer revalued for changes in fair value.</p>	<p>At that time, any cumulative gain or loss existing in the hedge reserve remains in hedge reserve and is recognised when the forecast transaction is ultimately recognised in the income statement.</p> <p>When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in the hedge reserve is immediately recognised in the income statement.</p>

## (ii) Measurement and classification

We classify our derivative financial instruments between current and non current based on the maturity date of the instrument. As a result, derivative financial instruments are classified as non current, except for those instruments that mature in less than 12 months, which are classified as current.

At reporting date, our derivative financial instrument positions are as detailed below:

	Interest rate swaps \$M	Forward foreign currency contracts \$M	Cross- currency swaps \$M	Currency options \$M	Total net derivative financial instruments \$M
<b>2021</b>					
Current assets	0.1	0.9	17.1	-	18.1
Non current assets	130.1	-	193.8	8.2	332.1
Current liabilities	(7.0)	(5.3)	(13.6)	-	(25.9)
Non current liabilities	(418.7)	(0.4)	(90.9)	-	(510.0)
<b>Total derivative financial instruments</b>	<b>(295.5)</b>	<b>(4.8)</b>	<b>106.4</b>	<b>8.2</b>	<b>(185.7)</b>
<b>Consists of:</b>					
— fair value hedges	29.0	-	(74.6)	-	(45.6)
— cash flow hedges	(324.6)	(4.8)	182.0	8.2	(139.2)
— not in a hedge relationship	0.1	-	(1.0)	-	(0.9)
<b>Total derivative financial instruments</b>	<b>(295.5)</b>	<b>(4.8)</b>	<b>106.4</b>	<b>8.2</b>	<b>(185.7)</b>
<b>2020</b>					
Current assets	-	0.6	194.2	-	194.8
Non current assets	121.9	0.5	1,114.9	11.8	1,249.1
Current liabilities	(5.5)	(0.5)	-	-	(6.0)
Non current liabilities	(775.7)	(0.4)	-	-	(776.1)
<b>Total derivative financial instruments</b>	<b>(659.3)</b>	<b>0.2</b>	<b>1,309.1</b>	<b>11.8</b>	<b>661.8</b>
<b>Consists of:</b>					
— fair value hedges	122.4	-	494.5	-	616.9
— cash flow hedges	(781.7)	0.2	815.8	11.8	46.1
— not in a hedge relationship	-	-	(1.2)	-	(1.2)
<b>Total derivative financial instruments</b>	<b>(659.3)</b>	<b>0.2</b>	<b>1,309.1</b>	<b>11.8</b>	<b>661.8</b>

# Notes to the consolidated financial statements

## Section D Financing our business

### continued

#### Note D.3 Financial risk management (continued)

##### (c) Derivative financial instruments used to hedge interest rate and currency risks (continued)

###### (ii) Measurement and classification (continued)

Derivative financial instruments are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The resulting gain or loss is recognised in the income statement immediately unless the derivative financial instrument is designated and effective as a hedging instrument, in which case the timing of the recognition in the income statement depends on the nature of the hedge relationship.

Credit risk is included in the fair value of derivative financial instruments based on a bilateral credit risk adjustment obtained using credit default swap curves. Credit risk is obtained directly from the observable Credit Default Swap curves within Bloomberg for each of the relevant counterparties, with the Bilateral Credit Risk applied uniformly across all asset and liability positions as at the reporting date. The difference between the fair value of derivatives and their transaction price at inception due to credit valuation adjustments is recognised progressively over the period to maturity. The unamortised value of the deferred credit risk adjustment for derivative financial instruments as at 31 March 2021 is \$30.9 million (2020: \$22.4 million).

#### Key estimates and judgements – Fair value of derivative financial instruments

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

Derivative financial instruments are recognised at fair value and are measured using market observable data, and where appropriate, are adjusted for credit risk, liquidity risk and currency basis risk. Therefore, they are deemed level two within the fair value hierarchy as per AASB 13 *Fair Value Measurement*.

The fair value of derivative financial instruments is determined using valuation techniques and available market observable data as well as market corroboration based on active quotes. These include industry standard interest rates, foreign exchange and currency basis yield curves sourced directly from Bloomberg. Appropriate transaction costs and risk premiums are included in the determination of net fair value.

## (iii) Offsetting derivative financial instruments

Derivative assets and liabilities are presented on a gross basis. Certain derivative assets and liabilities are subject to enforceable master netting arrangements with individual counterparties if they were subject to default. Notwithstanding that these financial assets and liabilities do not meet the criteria for being presented on a net basis, if these netting arrangements were applied to the derivative portfolio as at 31 March 2021, derivative assets and liabilities would be reduced by \$265.1 million respectively (2020: \$762.8 million). Refer to the below table:

	Gross amounts in the financial statements \$M	Amounts subject to master netting arrangements \$M	Net amount \$M
<b>2021</b>			
Derivative financial assets	350.2	(265.1)	85.1
Derivative financial liabilities	(535.9)	265.1	(270.8)
<b>Total derivative financial instruments</b>	<b>(185.7)</b>	<b>-</b>	<b>(185.7)</b>
<b>2020</b>			
Derivative financial assets	1,443.9	(762.8)	681.1
Derivative financial liabilities	(782.1)	762.8	(19.3)
<b>Total derivative financial instruments</b>	<b>661.8</b>	<b>-</b>	<b>661.8</b>

## (iv) Cash flow hedges

The following table summarises movements in the hedged items and hedging instruments that were designated in cash flow hedges during the year:

	Change in value of hedged item used to measure ineffectiveness <sup>1</sup> \$M	Change in value of hedging instrument used to measure ineffectiveness <sup>1</sup> \$M	Nominal amounts of hedging instruments <sup>1</sup> \$M
Interest rate risk	(329.2)	347.5	14,369.3
Foreign currency risk – debt	537.3	(523.4)	8,058.5
Foreign currency risk – capital expenditure	9.3	(9.3)	67.5

<sup>1</sup> Nominal amounts represent the total principal in each hedging instrument (derivative) in cash flow hedges. For hedging purposes derivatives are split into multiple hedging components becoming hedging instruments in each hedge relationship. The nominal amounts in the table above are based on these multiple hedging components. The nominal value for all external derivatives in both cash flow and fair value hedges is \$14,995.3 million.



# Notes to the consolidated financial statements

## Section D Financing our business

### continued

#### Note D.3 Financial risk management (continued)

##### (c) Derivative financial instruments used to hedge interest rate and currency risks (continued)

###### (iv) Cash flow hedges (continued)

The following movements have occurred in the cash flow hedge reserve during the year, net of income tax:

	2021 \$M	2020 \$M
Opening balance of cash flow hedge reserve	(635.2)	(315.2)
<b>Amounts recognised in other comprehensive income, net of income tax:</b>		
Changes in fair value of cash flow hedges (excluding foreign currency basis spreads)	361.0	(596.0)
Amounts reclassified to interest expense for effective hedges	192.2	121.1
Changes in foreign currency basis spreads	(66.9)	17.8
Tax effect	(145.9)	137.1
<b>Total amounts recognised in other comprehensive income, net of income tax</b>	<b>340.4</b>	<b>(320.0)</b>
<b>Closing balance of cash flow hedge reserve</b>	<b>(294.8)</b>	<b>(635.2)</b>

The following table summarises the net cash flows receivable/(payable) under our cash flow hedges:

	2021 \$M	2020 \$M
<b>Borrowings:</b>		
Less than 1 year	(155.4)	68.3
1 – 2 years	(129.9)	(119.9)
2 – 5 years	(188.6)	(183.3)
Greater than 5 years	35.6	79.7
	<b>(438.3)</b>	<b>(155.2)</b>

These amounts will impact the income statement in the same period as cash flows are expected to occur, with the exception of hedges of highly probable forecast transactions which will impact the income statement as the underlying asset is utilised.

## (v) Fair value hedges

The following table summarises the hedged items included in fair value hedges and their impact on the financial statements:

	Carrying amount of the hedged item \$M	Accumulated amount of fair value adjustments on hedged items \$M	Gain/(loss) on remeasurement of hedged item \$M	Gain/(loss) on remeasurement of hedging instruments \$M	Nominal amounts of hedging instruments <sup>1</sup> \$M
AUD denominated borrowings	(3,296.5)	(30.0)	84.5	(81.2)	1,273.0
Foreign currency denominated borrowings	(5,888.9)	(208.5)	566.2	(576.7)	10,879.8

<sup>1</sup> Nominal amounts represent the total principal in each hedging instrument (derivative) in fair value hedges. For hedging purposes derivatives are split into multiple hedging components becoming hedging instruments in each hedge relationship. The nominal amounts in the table above are based on these multiple hedging components. The nominal value for all external derivatives in both cash flow and fair value hedges is \$14,995.3 million.

## (d) Liquidity risk

We manage liquidity risk by maintaining adequate cash reserves, committed banking facilities and reserve borrowing facilities and by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. These practices are governed by our liquidity management policies, which include Board approved guidelines covering the maximum volume of long term debt maturing in any one year, the minimum number of years over which debt maturities are to be spread and the timing of refinancing. In addition, short term bank debt and commercial papers must not represent more than an agreed percentage of the total debt portfolio.

The liquidity management policies ensure that we have a well diversified portfolio of debt, in terms of maturity and source, which significantly reduces reliance on any one source of debt in any particular year. In addition, our investment grade credit rating ensures ready access to both domestic and offshore capital markets.

Our policy is that financing facilities are to be put in place at least six months before maturity of the debt being replaced or in the case of new debt, at least six months before funding is required. "In place" is defined as meaning all documentation has been completed and settlement has occurred or if settlement has not occurred (e.g. committed but undrawn bank debt facilities) funding is committed and is not subject to a material adverse change in the market.

## (i) Contractual cash flows

Liquidity risk is managed based on net contracted and forecast inflows and outflows from operating, financing and investing activities. The following table summarises the contractual cash flows of our non derivative and derivative financial assets and liabilities based on the remaining earliest contractual maturities. The contractual cash flows are based on undiscounted principal and interest commitments, and foreign exchange rates at the reporting date.

# Notes to the consolidated financial statements

## Section D Financing our business

### continued

#### Note D.3 Financial risk management (continued)

##### (d) Liquidity risk (continued)

###### (i) Contractual cash flows (continued)

		Principal at face value \$M
<b>2021</b>	<b>Notes</b>	
<b>Financial assets</b>		
Cash and cash equivalents		827.9
Accounts and other receivables	B.4	184.9
Other financial assets	C.3	1,176.8
Derivative financial assets		
<b>Financial liabilities</b>		
Trade and other payables	B.4	247.2
Lease liability	D.5	91.3
Domestic medium term notes		2,635.0
Foreign senior notes		3,913.0
Hybrid securities <sup>1</sup>		2,437.3
Derivative financial liabilities		
<b>Net cash outflow</b>		
<b>2020</b>		
<b>Financial assets</b>		
Cash and cash equivalents		155.3
Accounts and other receivables	B.4	213.2
Other financial assets	C.3	708.9
Derivative financial assets		
<b>Financial liabilities</b>		
Trade and other payables	B.4	262.2
Lease liabilities	D.5	94.3
Bank debt facilities		148.0
Domestic medium term notes		2,235.0
Foreign senior notes		4,622.7
Hybrid securities <sup>1</sup>		705.4
Derivative financial liabilities		
<b>Net cash outflow</b>		

<sup>1</sup> The table above assumes that the Group will exercise at the first call dates in September 2021, October 2025 and September 2026. Full contractual cash flows continue until 2076, 2080 and 2081.

Carrying amount \$M	Total contractual cash flows \$M	Less than 1 year \$M	1 – 2 years \$M	2 – 5 years \$M	Greater than 5 years \$M
827.9	827.9	827.9	-	-	-
184.9	184.9	184.9	-	-	-
1,176.8	1,666.7	764.7	44.5	131.4	726.1
350.2	217.3	47.9	9.5	(32.2)	192.1
<b>2,539.8</b>	<b>2,896.8</b>	<b>1,825.4</b>	<b>54.0</b>	<b>99.2</b>	<b>918.2</b>
247.2	247.2	247.2	-	-	-
91.3	153.3	10.5	10.8	29.5	102.5
2,652.6	3,446.1	356.1	422.1	350.5	2,317.4
4,125.7	4,483.3	152.4	82.4	1,121.9	3,126.6
2,408.9	2,633.0	738.1	37.9	758.8	1,098.2
535.9	852.0	153.1	110.3	264.6	324.0
<b>10,061.6</b>	<b>11,814.9</b>	<b>1,657.4</b>	<b>663.5</b>	<b>2,525.3</b>	<b>6,968.7</b>
	<b>(8,918.1)</b>	<b>168.0</b>	<b>(609.5)</b>	<b>(2,426.1)</b>	<b>(6,050.5)</b>
155.3	155.3	155.3	-	-	-
213.2	213.2	213.2	-	-	-
708.9	1,228.0	295.4	42.6	125.4	764.6
1,433.9	1,194.6	267.0	231.4	165.3	530.9
<b>2,511.3</b>	<b>2,791.1</b>	<b>930.9</b>	<b>274.0</b>	<b>290.7</b>	<b>1,295.5</b>
262.2	262.2	262.2	-	-	-
94.3	197.0	12.7	24.9	20.4	139.0
146.1	155.3	155.3	-	-	-
2,351.0	2,980.6	104.6	345.3	669.5	1,861.2
5,930.2	6,239.2	1,016.7	182.7	973.6	4,066.2
853.4	912.9	47.8	865.1	-	-
782.1	839.5	126.9	123.4	267.2	322.0
<b>10,419.3</b>	<b>11,586.7</b>	<b>1,726.2</b>	<b>1,541.4</b>	<b>1,930.7</b>	<b>6,388.4</b>
	<b>(8,795.6)</b>	<b>(795.3)</b>	<b>(1,267.4)</b>	<b>(1,640.0)</b>	<b>(5,092.9)</b>

# Notes to the consolidated financial statements

## Section D Financing our business

### continued

#### Note D.3 Financial risk management (continued)

##### (d) Liquidity risk (continued)

###### (ii) Financing facilities

We target a minimum net liquidity, defined as available short-term funds and committed financing facilities. As at reporting date, we had the following committed financing facilities available:

	2021			2020		
	Amount used \$M	Amount unused \$M	Total \$M	Amount used \$M	Amount unused \$M	Total \$M
<b>Financing facilities (face value)</b>						
Unsecured bank overdraft facility, reviewed annually and payable at call	-	2.5	2.5	-	2.5	2.5
Unsecured working capital facility, reviewed annually	-	100.0	100.0	48.0	52.0	100.0
Unsecured bank loan facility with various maturity dates and which may be extended by mutual agreement	-	700.0	700.0	100.0	600.0	700.0
<b>Total financing facilities</b>	<b>-</b>	<b>802.5</b>	<b>802.5</b>	<b>148.0</b>	<b>654.5</b>	<b>802.5</b>

##### (e) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in a financial loss to us and arises from our financial assets, comprising cash and cash equivalents, trade and other receivables and derivative financial instruments.

We have adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults (refer to Note B.4). Our exposure and the credit ratings of our counterparties are continuously monitored and the aggregate values of transactions concluded are spread amongst approved counterparties. Revenues from a single customer, AEMO (which is majority Government owned), in our electricity transmission segment, represents 30 per cent (2020: 31 per cent) of our total revenues. We are licensed to transmit electricity in Victoria, whereas AEMO is the provider of shared network services and the planner, authoriser, contractor and director of augmentation of the declared shared network in Victoria. A network agreement is in place between both parties whereby we receive network charges from AEMO for the use of our transmission network to transmit electricity to participants in the market. Due to the nature of this network agreement, we do not believe that there is any significant credit risk exposure on this customer. Therefore, we consider the credit risk exposure to be minimal.

In accordance with the Treasury Risk Policy, treasury counterparties each have an approved limit based on the lower of Standard & Poor's or Moody's credit rating. Counterparty limits are reviewed and approved by the Audit and Risk Committee and any changes to counterparties or their credit limits must be approved by the Chief Financial Officer and the Managing Director and must be within the parameters set by the Board as outlined in the Treasury Risk Policy. The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit ratings assigned by international credit rating agencies. At balance date we had \$1,469.5 million on term deposit and \$309.0 million of cross currency and interest rate swaps with 'A' rated or higher Australian and international banks.



Credit risk is included in the fair value of derivative financial instruments based on a bilateral credit risk adjustment obtained using credit default swap curves. The difference between the fair value of derivatives and their transaction price at inception due to credit valuation adjustments is recognised progressively over the period to maturity. Except as detailed in the following table, the carrying amount of financial assets recorded in the financial statements, net of any allowances for losses, represents our maximum exposure to credit risk. The values disclosed below represent the market values in the event of early settlement (in the money market values), which differ from the carrying values and as such do not align with the statement of financial position. The values below exclude any offsetting financial liabilities with the particular counterparty.

	2021 \$M	2020 \$M
<b>Financial assets and other credit exposures</b>		
Cross currency swaps	213.3	1,328.1
AUD interest rate swaps	146.3	137.7

## Note D.4 Net finance costs

	2021 \$M	2020 \$M
<b>Finance income<sup>1</sup></b>		
Interest income	5.7	2.4
Lease interest income	34.3	24.7
<b>Total finance income</b>	<b>40.0</b>	<b>27.1</b>
<b>Finance costs<sup>2</sup></b>		
Interest expense	335.9	330.4
Interest expense – leases	4.1	6.0
Other finance charges – cash	4.8	3.3
Other finance charges – non cash	5.9	4.8
Loss on fair value hedges	7.2	12.3
Loss on transactions not in a hedge relationship	(0.2)	-
Loss/(gain) on ineffective portion of cash flow hedges	(32.1)	9.9
Unwind of discount on provisions	2.2	3.4
Defined benefit net interest (income)/expense	(1.2)	(1.2)
Capitalised finance charges <sup>3</sup>	(20.0)	(25.1)
<b>Total finance costs</b>	<b>306.6</b>	<b>343.8</b>
<b>Net finance costs</b>	<b>266.6</b>	<b>316.7</b>

1 Interest income is recognised as it accrues, taking into account the effective yield on the financial asset.

2 All borrowing costs are recognised in the income statement using the effective interest rate method, other than borrowing costs directly attributable to a qualifying asset which are capitalised into the cost of that asset.

3 The capitalisation rate used to determine the amount of borrowing costs to be included in the cost of qualifying assets is the average interest rate of 4.0 per cent (2020: 4.3 per cent) applicable to our outstanding borrowings at the end of the period.

# Notes to the consolidated financial statements

## Section D Financing our business

### continued

#### Note D.5 Lease liabilities

	2021 \$M	2020 \$M
Carrying amount at 1 April	94.3	-
Additions recognised on adoption of AASB 16	-	103.8
New leases	-	0.4
Lease modifications	3.1	(3.8)
Principal repayments	(6.1)	(6.1)
<b>Carrying amount at 31 March</b>	<b>91.3</b>	<b>94.3</b>
Comprising of:		
Current liability	6.9	6.1
Non-current liability	84.4	88.2
<b>Total lease liabilities</b>	<b>91.3</b>	<b>94.3</b>

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the Group's incremental borrowing rate. The lease liability is subsequently increased by the interest cost on the lease liability and decreased by the lease payments made. It is remeasured when there is a change in future lease payments arising from a change in an index or a rate (including reassessment of extension options).

To determine the incremental borrowing rate, the Group uses recent third-party financing received by the lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received with overlay adjustments specific to the lease term.

Payments associated with short-term leases and low-value assets are recognised on a straight-line basis as an expense within "Other expenses" in the consolidated income statement. Short-term leases are leases with a contractual term of 12 months or less. Low-value assets comprise IT equipment and small items of office furniture. Furthermore, certain tax and insurance reimbursements to landlords do not convey a good or service to the Group and therefore are not included in the lease liability (non-lease payments). For the year ended 31 March 2021, \$2.8 million of short-term or low value leases and non-lease payments have been recognised in the income statement (2020: \$3.0 million).

#### Key estimates and judgements – Lease terms and incremental borrowing rate

The Group has applied judgement to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Group is reasonably certain to exercise such options, as well as economic considerations including the value of leasehold improvements, impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognised.

The Group has estimated its incremental borrowing rate with reference to recently issued debt, quoted rates, and pricing information from debt investors for leases with terms longer than our average debt tenor.

## Note D.6 Equity

Contributed equity	Notes	2021 \$M	2020 \$M
Ordinary shares – fully paid	(a), (b)	5,492.6	5,359.3
Shares held by employee share plans trust	(c)	(4.8)	(6.5)
<b>Total contributed equity</b>		<b>5,487.8</b>	<b>5,352.8</b>

### (a) Ordinary shares

Ordinary shares authorised and issued have no par value. Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of AusNet Services in proportion to the number of and amounts paid on the shares issued. Holders of ordinary shares are entitled to one vote on a show of hands or one vote for each ordinary share held on a poll at shareholders' meetings.

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from proceeds.

### (b) Movements in ordinary share capital

Date	Details	Issue price	Number of shares	\$M
1 April 2020	Opening balance		3,726,840,530	5,359.3
25 June 2020	Dividend Reinvestment Plan <sup>1</sup>	\$1.72	26,208,143	45.1
17 December 2020	Dividend Reinvestment Plan <sup>1</sup>	\$1.83	35,773,246	65.5
17 December 2020	DRP underwriting	\$1.83	12,410,454	22.7
<b>31 March 2021</b>	<b>Closing balance</b>		<b>3,801,232,373</b>	<b>5,492.6</b>
1 April 2019	Opening balance		3,652,664,376	5,232.1
27 June 2019	Dividend Reinvestment Plan <sup>1</sup>	\$1.75	37,146,857	65.0
19 December 2019	Dividend Reinvestment Plan <sup>1</sup>	\$1.68	37,029,297	62.2
<b>31 March 2020</b>	<b>Closing balance</b>		<b>3,726,840,530</b>	<b>5,359.3</b>

<sup>1</sup> The value of DRP is net of transaction costs.

### (c) Shares held by employee share plans trust

The Group uses an employee share trust as a delivery mechanism to satisfy future vesting entitlements for the Short Term Incentive Plan deferred equity rights for certain members of the Executive Leadership Team and the Long Term Incentive Plan (LTIP) performance rights. During the year, 780,000 shares were acquired on market (2020: nil) and 1,821,950 shares vested at an average price of \$1.70 per share (2020: 1,622,106 shares vested at an average price of \$1.69 per share).

The share trust is held by Computershare Pty Ltd and for accounting purposes the trust is deemed to be controlled by AusNet Services. Accordingly, the shares held by the trust are consolidated into the Group's financial statements. The shares have been excluded for the earnings per share calculation in Note B.3.

# Notes to the consolidated financial statements

## Section D Financing our business

### continued

#### Note D.7 Dividends

The following dividends were approved and paid by AusNet Services to shareholders during the current and previous financial years:

		Cents per share	Total dividend \$M	DRP \$M	Net dividend \$M
<b>FY2021</b>	<b>Date paid</b>				
Final FY2020 dividend	25 June 2020	5.10	190.1	45.1	145.0
Interim FY2021 dividend	17 December 2020	4.75	178.3	88.6	89.7
<b>Total dividends</b>		<b>9.85</b>	<b>368.4</b>	<b>133.7</b>	<b>234.7</b>
<b>FY2020</b>					
Final FY2019 dividend	27 June 2019	4.86	177.5	65.0	112.5
Interim FY2020 dividend	19 December 2019	5.10	188.2	62.2	126.0
<b>Total dividends</b>		<b>9.96</b>	<b>365.7</b>	<b>127.2</b>	<b>238.5</b>

#### (a) Franking account

	2021 \$M	2020 \$M
Franking credits available to shareholders	28.9	91.1

The above available amounts are based on the balance of the dividend franking account at year end adjusted for the decrease in franking credits that will arise on receipt of the income tax receivable at 31 March 2021.

# Notes to the consolidated financial statements

## Section E Group Structure

**The following section provides information on our structure and how this impacts the results of the Group as a whole, including details of controlled entities and related party transactions.**

### Note E.1 Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. In assessing control, potential voting rights that are presently exercisable or convertible are taken into account.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group and are deconsolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities within the Group are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred.

The Group's financial statements incorporate the assets, liabilities and results of the following subsidiaries:

Name of entity	Country of incorporation	Class of shares	Equity holding	
			2021 %	2020 %
AusNet Services Ltd	Australia	Ordinary	100.0	100.0
AusNet Services (Distribution) Pty Ltd <sup>1</sup>	Australia	Ordinary	100.0	100.0
AusNet Services (RE) Pty Ltd <sup>1</sup>	Australia	Ordinary	100.0	100.0
AusNet Services Holdings Pty Ltd	Australia	Ordinary	100.0	100.0
AusNet Electricity Services Pty Ltd	Australia	Ordinary	100.0	100.0
AusNet Asset Services Pty Ltd	Australia	Ordinary	100.0	100.0
AusNet Gas Services Pty Ltd	Australia	Ordinary	100.0	100.0
Mondo Power Pty Ltd	Australia	Ordinary	100.0	100.0
AusNet Services (Transmission) Pty Ltd <sup>1</sup>	Australia	Ordinary	100.0	100.0
AusNet Transmission Group Pty Ltd	Australia	Ordinary	100.0	100.0
Geomatic Holdings Pty Ltd <sup>1</sup>	Australia	Ordinary	100.0	100.0
Geomatic Technologies Pty Ltd <sup>1</sup>	Australia	Ordinary	100.0	100.0
AusNet Services Insurance Ltd	Guernsey	Ordinary	100.0	100.0
AusNet Services Finance Trust <sup>1</sup>	Australia	Ordinary	100.0	100.0

<sup>1</sup> These companies are not trading and are either dormant and/or holding companies.



# Notes to the consolidated financial statements

## Section E Group Structure

### continued

#### Note E.2 Parent entity information

##### (a) Statement of financial position

	2021 \$M	2020 \$M
Current assets	177.4	206.5
Non current assets	5,505.7	5,370.1
<b>Total assets</b>	<b>5,683.1</b>	<b>5,576.6</b>
Current liabilities	–	26.3
Non current liabilities	3.3	1.5
<b>Total liabilities</b>	<b>3.3</b>	<b>27.8</b>
Contributed equity	5,487.8	5,352.8
Reserves	0.9	0.5
Retained profits	191.1	195.5
<b>Total equity</b>	<b>5,679.8</b>	<b>5,548.8</b>

##### (b) Statement of comprehensive income

	2021 \$M	2020 \$M
Profit for the year	363.2	378.3
<b>Total comprehensive income for the year</b>	<b>363.2</b>	<b>378.3</b>

##### (c) Contingent liabilities

We are not aware of any contingent liabilities of the parent entity as at 31 March 2021 (2020: \$0).

## Note E.3 Related party transactions

### (a) Major shareholders

AusNet Services Ltd has two shareholders with a significant investment and board representation, being Singapore Power International Pte Ltd (SPI) and State Grid Corporation of China (State Grid). SPI's ultimate parent is Temasek Holdings (Private) Ltd (Temasek). State Grid has a controlling stake in Jemena Asset Management Pty Ltd (referred to as Jemena).

Under applicable accounting standards, Temasek and its subsidiaries (including SPI) and State Grid and its subsidiaries (including Jemena) are considered to be related parties of AusNet Services. These entities are not considered related parties under the *Corporations Act 2001*.

### (b) Key management personnel

	2021 \$	2020 \$
Short term employee benefits	7,015,804	6,836,426
Post employment benefits	271,564	320,568
Equity based payments	620,607	330,532
Other long term benefits	108,834	152,620
	<b>8,016,809</b>	<b>7,640,146</b>

The Remuneration Report within the Directors' report contains details of the remuneration paid or payable to each member of the Group's key management personnel for the year ended 31 March 2021.

# Notes to the consolidated financial statements

## Section E Group Structure

### continued

#### Note E.3 Related party transactions (continued)

##### (c) Transactions with related parties

We engage in a wide variety of transactions with entities in the Temasek Group in the normal course of business on terms similar to those available to other customers. Such transactions include but are not limited to telecommunication services and leasing of properties. All related party transactions are carried out on terms negotiated between the parties which reflect an arm's length basis. As a result, transactions with Temasek interests other than the Singapore Power Group have been excluded from the disclosures below.

We also provide electricity distribution and electricity transmission services to Jemena. AusNet Services earns a regulated return from the provision of these services as these services are regulated by the AER.

Zinfra (a subsidiary of Jemena) is one of a number of installation service providers that performs construction services under competitive tender processes. AusNet Services outsource a large portion of construction expenditure and the procurement function manages competitive tender processes for all contracts. In March 2020, following a tender process, the Group entered into an agreement with Zinfra to provide the majority of its transmission operations and maintenance field works.

The following transactions occurred with related parties within the Singapore Power and State Grid groups for the financial year:

	2021 \$'000	2020 \$'000
<b>Sales of goods and services</b>		
Regulated revenue <sup>1</sup>	9,719	10,038
Services revenue	2,120	3,282
<b>Purchases of goods and services</b>		
Other expenses	24,790	1,156
Property, plant and equipment (construction services)	72,378	134,056
Dividends paid, net of DRP	110,609	113,499

<sup>1</sup> Represents revenues from the provision of electricity distribution and electricity transmission services which are regulated by the AER.

The following balances are outstanding at reporting date in relation to transactions with related parties within the Singapore Power and State Grid groups:

	2021 \$'000	2020 \$'000
<b>Current receivables (sale of goods and services)</b>		
Jemena <sup>1</sup>	557	1,168
Singapore Power entities	-	212
<b>Current payables and other liabilities (purchase of goods)</b>		
Jemena	9,100	18,649

No allowance for impairment loss has been raised in relation to any outstanding balances due from related parties.

<sup>1</sup> Includes outstanding amounts from the provision of electricity distribution and electricity transmission services which are regulated by the AER.

# Notes to the consolidated financial statements

## Section F Other disclosures

This section includes other information to assist in understanding the financial performance and position of the Group, or items required to be disclosed in order to comply with accounting standards and other pronouncements.

### Note F.1 Remuneration of auditors

During the year the following fees were paid or payable for services provided by KPMG and its related practices:

	2021 \$'000	2020 \$'000
<b>Audit and review services</b>		
Audit and review of financial statements	1,475	1,491
<b>Total remuneration for audit and review services</b>	<b>1,475</b>	<b>1,491</b>
<b>Assurance services</b>		
Regulatory assurance services <sup>1</sup>	815	602
<b>Total remuneration for assurance services</b>	<b>815</b>	<b>602</b>
<b>Other services</b>		
Taxation services	15	12
Other services	194	290
<b>Total remuneration for other services</b>	<b>209</b>	<b>302</b>
<b>Total remuneration of auditors</b>	<b>2,499</b>	<b>2,395</b>

<sup>1</sup> It is our policy to employ KPMG to perform the audit of regulatory returns as these returns represent an extension of statutory audit services and we gain efficiencies when the services are performed by the same audit firm.

# Notes to the consolidated financial statements

## Section F Other disclosures

### continued

#### Note F.2 Defined benefit obligations

We make contributions to a defined benefit superannuation plan that is managed by Equipsuper. The fund provides defined benefit amounts to employees or their dependants upon retirement, death, disablement or withdrawal. Benefits are mostly in the form of a lump sum based on the employee's final average salary, although, in some cases, defined benefit members are also eligible for pension benefits.

The defined benefit section of the Equipsuper plan is closed to new members. All new members receive defined contribution, accumulation style benefits.

The defined benefit superannuation plan is administered by a trust that is legally separated from the Group. The trustee consists of both employee and employer representatives and an independent chair, all of whom are governed by the scheme rules. The trustee is responsible for the administration of plan assets and for the definition of plan strategy.

	2021 \$M	2020 \$M
<b>Total amount included in the statement of financial position in respect of the defined benefit plans is as follows:</b>		
Present value of defined benefit obligations	(134.5)	(173.7)
Fair value of plan assets	196.2	207.8
<b>Net asset arising from defined benefit obligations</b>	<b>61.7</b>	<b>34.1</b>
	2021 \$M	2020 \$M
<b>Amounts recognised in the income statement in respect of the defined benefit plans are as follows:</b>		
Current service cost	3.6	5.3
Curtailment gain on transfer to third parties <sup>1</sup>	-	(12.9)
Net interest income on net defined benefit surplus	(1.2)	(1.2)
<b>Total</b>	<b>2.4</b>	<b>(8.8)</b>
<b>Remeasurement (losses)/gains recognised during the year in other comprehensive income</b>	<b>30.0</b>	<b>(17.7)</b>

<sup>1</sup> Curtailment gain on transfer of 113 members to third party defined benefit funds as part of the electricity distribution and electricity transmission operations and maintenance transfer in March 2020 and September 2019 respectively.

Each year we engage an independent actuary to perform actuarial reviews of the defined benefit fund. Our net obligation in respect of the defined benefit superannuation fund is calculated by estimating the amount of future benefits that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value and recognised after deducting the fair value of any plan assets.

The discount rate is the yield at the balance date on corporate bonds that have maturity dates approximating the terms of our obligations. A qualified actuary performs the calculation using the projected unit credit method. Remeasurements comprise actuarial gains and losses and the return on plan assets (excluding interest). They are recognised in full directly in retained profits in the period in which they occur and are presented in other comprehensive income.

When the calculation of the net obligation results in a benefit to the Group, the recognised asset is limited to the net total of any unrecognised actuarial losses and past service costs and the present value of any future refunds from the plan or reductions in future contributions to the plan.



**(a) Movement in defined benefit plan assets and obligations**

	<b>Asset 2021 \$M</b>	<b>Obligation 2021 \$M</b>	<b>Net 2021 \$M</b>	<b>Asset 2020 \$M</b>	<b>Obligation 2020 \$M</b>	<b>Net 2020 \$M</b>
Movements in the fair value of plan assets/ present value of defined benefit obligations were as follows:						
Opening fair value of plan assets/(defined benefit obligations)	207.8	(173.7)	34.1	309.2	(266.2)	43.0
Current service cost	-	(3.6)	(3.6)	-	(5.3)	(5.3)
Interest income/(cost)	6.0	(4.8)	1.2	9.6	(8.4)	1.2
Actuarial gain/(loss)	18.0	12.0	30.0	(7.9)	(9.8)	(17.7)
Transfer of assets/obligations to third parties	-	-	-	(68.5)	81.4	12.9
Contributions by plan participants	1.0	(1.0)	-	1.8	(1.8)	-
Benefits, taxes and premiums paid	(36.6)	36.6	-	(36.4)	36.4	-
<b>Closing fair value of plan assets/ (defined benefit obligations)</b>	<b>196.2</b>	<b>(134.5)</b>	<b>61.7</b>	<b>207.8</b>	<b>(173.7)</b>	<b>34.1</b>

The actual return on plan assets was a gain of \$24.0 million (2020: \$1.7 million).

From 1 July 2018, AusNet Services ceased to make contributions to the defined benefit plan. This contribution holiday is expected to continue during the next financial year under the Target Funding method used to determine the contribution rates. Under the Target Funding method, the employer contribution rate is set at a level which is expected to result in plan' assets equalling 104 per cent of plan liabilities within five years. The defined benefit superannuation plan exposes us to additional actuarial, interest rate and market risk.

**(b) Analysis of plan assets**

Plan assets can be broken down into the following major categories of investments:

	<b>2021 %</b>	<b>2020 %</b>
<b>Investments quoted in active markets:</b>		
Australian equities	14	11
International equities	16	17
Fixed interest securities	14	17
<b>Unquoted investments:</b>		
Property	6	7
Growth alternative	11	11
Defensive alternative	15	13
Cash	24	24
	<b>100</b>	<b>100</b>

Plan assets do not comprise any of the Group's own financial instruments or any assets used by Group companies.

# Notes to the consolidated financial statements

## Section F Other disclosures

### continued

#### Note F.2 Defined benefit obligations (continued)

##### (c) Actuarial assumptions

The following were the principal actuarial assumptions at the reporting date (expressed as weighted averages).

	Defined benefit expense		Defined benefit obligation	
	2021 %	2020 %	2021 %	2020 %
<b>Key assumptions</b>				
Discount rate	3.1	3.3	2.3	2.4
Expected salary increase rate	3.0	3.0	2.0	3.0

As at 31 March 2021, the weighted average duration of the defined benefit obligation was 8 years (2020: 10 years).

#### Key estimates and judgements – Valuation of defined benefit assets and obligations

A number of estimates and assumptions are used in determining defined benefit assets, obligations and expenses. These estimates include salary increases, future earnings and rates of return. Any difference in estimates will be recognised in other comprehensive income and not through the income statement.

The net liability from defined benefit obligations recognised in the consolidated statement of financial position will be affected by any significant movement in investment returns and/or interest rates.

##### (d) Sensitivity analysis

Changes in the relevant actuarial assumptions as at reporting date, with all other variables held constant, would result in an increase/(decrease) in the value of the defined benefit obligation as shown below:

	Increase \$M	Decrease \$M
<b>Defined benefit obligation</b>		
Discount rate (0.5 per cent movement)	(6.4)	6.8
Expected salary increase rate (0.5 per cent movement)	2.9	(2.8)

When calculating the above sensitivity analysis, the same method has been applied as when calculating the defined benefit liability recognised in the consolidated statement of financial position.

##### (e) Defined contribution expense

During FY2021, we contributed \$16.5 million of defined contribution benefit to employees (2020: \$17.9 million).

## Note F.3 Share based payments

We provide benefits to some of our employees (including key management personnel) in the form of share based payments, whereby part of an employee's remuneration is or may be provided in exchange for shares or rights over shares (equity settled transactions) in order to align to shareholder outcomes. The granting of such shares or rights may be subject to satisfaction of certain conditions.

The cost of equity settled transactions is recognised over the period in which the conditions are fulfilled (the vesting period), ending on the date that relevant employees become entitled to the award (the vesting date). At each subsequent reporting date until vesting, the cumulative charge to the income statement is in accordance with the vesting conditions.

### (a) Long term incentive plan

We have a Long Term Incentive Plan (LTIP) for executives and other senior management identified by the Board. The plan is based on the grant of performance rights (PRs) that vest into shares at no cost to the employee subject to performance hurdles (refer to the Remuneration Report for further detail). Settlement of the performance rights is made in ordinary shares. The Group has the following grants on foot at 31 March 2021:

Plan	Grant date	Vesting date	PRs granted	Value of PRs at grant date \$
LTIP 2020	6 August 2020	31 March 2023	2,904,314	3,379,784
MD LTIP 2019	1 November 2019	31 March 2022	260,459	309,946
LTIP 2019	24 May 2019	31 March 2022	3,247,055	3,863,995
LTIP 2018	23 May 2018	31 March 2021	3,876,789	4,186,932

The fair value of each performance right is estimated on the grant date using the Black Scholes model. This model used the following inputs for each tranche of rights:

	LTIP 2020	MD LTIP 2019	LTIP 2019	LTIP 2018
Share price at grant date (\$)	1.80	1.87	1.81	1.61
Exercise price (\$)	0.00	0.00	0.00	0.00
Expected volatility (%)	17.5	17.5	17.5	20
Risk free interest rate (%)	0.26	1.10	1.10	2.19
Dividend yield (%)	5.11	5.59	5.59	5.50
Expected life of performance rights (months)	36	36	36	36

The expected volatility is based on the Group's historical volatility and is designed to be indicative of future trends, which may not reflect actual volatility.

Reconciliation of equity rights on issue:

	2020 Grant	2019 Grant (including MD)	2018 Grant	FY2021 Total	FY2020 Total
Opening balance	-	2,848,195	2,592,385	5,440,580	6,862,774
Granted during the year	2,904,314	-	-	2,904,314	3,523,775
Lapsed during the year	(179,192)	(620,858)	(1,744,676)	(2,544,726)	(3,336,551)
Vested during the year <sup>1</sup>	-	-	(847,709)	(847,709)	(1,609,418)
<b>Closing balance</b>	<b>2,725,122</b>	<b>2,227,337</b>	<b>-</b>	<b>4,952,459</b>	<b>5,440,580</b>

<sup>1</sup> The 2018 Grant vested to 37.5 per cent based on the vesting assessment performed at 31 March 2021. Participants with vested rights will be issued shares from the employee share plans trust in May 2021.

An expense of \$1.2 million has been recognised for the year ended 31 March 2021 (2020: \$0.7 million) in relation to equity-settled share-based payments.

# Notes to the consolidated financial statements

## Section F Other disclosures

### continued

#### Note F.4 Contingent liabilities and contingent assets

##### (a) Rapid Earth Fault Current Limiter (REFCL) penalty regime

On 1 May 2016, the Electricity Safety (Bushfire Mitigation) Amendment Regulations 2016 (Amended Bushfire Mitigation Regulations) came into effect in Victoria. The amended regulations require Victorian distributors to install REFCLs at designated zone substations. The purpose of the REFCL devices is to reduce the risk of a bushfire caused by a fallen powerline.

The amended *Electricity Safety Act 1998 (Vic)* (ESA) enables Energy Safe Victoria (ESV) or the Minister to apply to the Supreme Court of Victoria, seeking the imposition of significant financial penalties if a distributor fails to achieve compliance over the relevant period. The legislation provides that the Court can impose a maximum penalty of \$2 million per point for each station for which a distributor has not achieved compliance. Accordingly, penalties of up to \$10 million per zone substation can apply if AusNet fails to achieve the required capacity during the relevant compliance period. Additionally, the Court can impose a maximum daily penalty of \$5,500 for each day AusNet remains non-compliant.

All tranche 1 sites are compliant, and extensions of time have been granted by ESV for certain tranche 2 sites. As a result, AusNet has achieved the total number of compliance points required up to 1 May 2021. Further compliance points must be met through November 2022 for tranche 2 and the risk of penalties under the regime remains possible until the program is completed.

##### (b) Other matters

AusNet is involved in various legal and administrative proceedings and various claims on foot, the ultimate resolution of which, in the opinion of AusNet Services, will not have a material effect on the consolidated financial position, results of operations or cash flows.

In addition, there are several tax positions of AusNet that are currently being reviewed by the ATO. Further details are contained in Note B.5.

Other than as listed above, we are not aware of any contingent liabilities or assets as at 31 March 2021 (2020: \$0).

#### Note F.5 Events occurring after the balance sheet date

##### (a) Dividend

Since the end of the financial year, the Directors have approved a final dividend for FY2021 of \$180.6 million (4.75 cents per share) to be paid on 24 June 2021. The final dividend will be 40 per cent franked.

##### (b) EDPR 2021-26 final decision

The Australian Energy Regulator (AER) published its Final Decision on AusNet Services' 2021-26 Electricity Distribution Price Review on 30 April 2021. The final decision contained the following outcomes:

- Total revenue of \$3,470 million
- Total capital expenditure (real 2021\$) of \$1,384 million
- Total operating expenditure (real 2021\$) of \$1,239 million
- Total metering revenue of \$301 million

The Final Decision will be applicable to AusNet from 1 July 2021.

##### (c) Other matters

Other than outlined above, there has been no matter or circumstance that has arisen since 31 March 2021 up to the date of issue of this financial report that has significantly affected or may significantly affect:

- (a) the operations in financial years subsequent to 31 March 2021 of the Group;
- (b) the results of those operations; or
- (c) the state of affairs, in financial years subsequent to 31 March 2021, of the Group.

## Directors' Declaration

In the opinion of the Directors of AusNet Services Ltd (the Company):

- (a) the financial statements and notes set out on pages 46 to 142, and the remuneration disclosures that are contained in the Remuneration report set out on pages 60 to 88 in the Directors' report, are in accordance with the *Corporations Act 2001*, including:
  - (i) complying with Australian Accounting Standards and the *Corporations Regulations 2001*; and
  - (ii) giving a true and fair view of the consolidated entity's financial position as at 31 March 2021 and of its performance for the financial year ended on that date;
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in Section A; and
- (c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer required by section 295A of the *Corporations Act 2001*.

Signed in accordance with a resolution of the Directors.



**Peter Mason**  
Chair

Melbourne  
11 May 2021



**Tony Narvaez**  
Managing Director

Melbourne  
11 May 2021





## Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of AusNet Services Ltd

I declare that, to the best of my knowledge and belief, in relation to the audit of AusNet Services Ltd for the financial year ended 31 March 2021 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in blue ink that reads 'KPMG'.

KPMG

A handwritten signature in blue ink, appearing to be 'BW Szentirmay'.

BW Szentirmay

*Partner*

Melbourne

11 May 2021



# Independent Auditor's Report

To the shareholders of AusNet Services Ltd

## Report on the audit of the Financial Report

### Opinion

We have audited the **Financial Report** of AusNet Services Ltd (the Company).

In our opinion, the accompanying Financial Report of the Company is in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the **Group's** financial position as at 31 March 2021 and of its financial performance for the year ended on that date; and
- complying with *Australian Accounting Standards* and the *Corporations Regulations 2001*.

The **Financial Report** comprises:

- Consolidated statement of financial position as at 31 March 2021
- Consolidated income statement, Consolidated statement of comprehensive income, Consolidated statement of changes in equity, and Consolidated statement of cash flows for the year then ended
- Notes including a summary of significant accounting policies
- Directors' Declaration.

The **Group** consists of the Company and the entities it controlled at the year-end or from time to time during the financial year.

### Basis for opinion

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report.

We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with the Code.



## Key Audit Matters

The **Key Audit Matters** we identified are:

- Taxation – assessment of uncertain tax position
- Valuation of non-current assets including property, plant and equipment and intangible assets
- Valuation and accounting for derivatives

**Key Audit Matters** are those matters that, in our professional judgement, were of most significance in our audit of the Financial Report of the current period.

These matters were addressed in the context of our audit of the Financial Report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### Taxation Assessment of uncertain tax position (\$11m)

Refer to Note B.5 Taxation of the Financial Report.

The key audit matter	How the matter was addressed in our audit
<p>The assessment of uncertain tax positions is a key audit matter due to the complexity of relevant tax legislation and the audit effort required in the assessment of the Group's estimates and assumptions.</p> <p>The Group continues to recognise a tax risk provision in relation to the uncertainty over income tax treatment as set out in Note B.5 amounting to \$11m, based on a probability-weighted range of possible outcomes.</p> <p>This provision is recognised in relation to matters subject to an Australian Tax Office (ATO) audit relating to the profile of capital allowances (tax depreciation and entitlements), which is also subject to a Notice of Objection lodged by the Group with the ATO during the period.</p> <p>There is significant effort involved in the audit of judgmental provisions in respect of uncertain tax positions. The estimates and assumptions applied by the Group may be subsequently challenged by the relevant tax authorities.</p> <p>In assessing this key audit matter, we involved our taxation specialists, who have industry-specific experience and detailed knowledge of the complex Australian taxation requirements and the ATO's compliance program activities.</p>	<p>Working with our taxation specialists, our procedures included:</p> <ul style="list-style-type: none"> <li>• Examining relevant correspondence provided to and received from the ATO including the Group's Notice of Objection and its impact on the uncertain tax position;</li> <li>• Attendance at the Audit and Risk Committee meeting and assessment of the Group's key accounting papers in order to understand the analysis and positions being prepared by the Group;</li> <li>• Considering any tax advice obtained by the Group from external tax advisors. We assessed the skills and competencies of the external advisors;</li> <li>• Challenging the assumptions applied, and estimates made in relation to the provision in determining the range of possible outcomes. We challenged these assumptions using our experience and knowledge of ATO audits and compliance programs, and applicable tax laws and regulations; and</li> <li>• Evaluating the disclosure of uncertain tax positions and potential exposures in the financial report against accounting standards requirements.</li> </ul>


**Valuation of non-current assets including property, plant and equipment (\$11,388.5m) and intangible assets (\$503.5m)**

Refer to Note C.1 Property, plant and equipment, C.2 Intangible assets, and C.4 Impairment of non-current assets of the Financial Report.

The key audit matter	How the matter was addressed in our audit
<p>The valuation of non-current assets is a key audit matter due to the:</p> <ul style="list-style-type: none"> <li>• Complex nature of the regulatory framework for determining revenue and expenditure applicable to each of the Group's regulated CGU s;</li> <li>• Complexity in assessing the forward-looking assumptions applied to the Group's discounted cash flow models for each CGU given the significant assumptions involved. The main assumptions include those relating to terminal values, expected capital and operating expenditure, expected returns from future regulatory determinations, inflation, growth rates and discount rates;</li> <li>• Challenges associated with assessing the Group's long-term forecast cash flow model having regard to potential regulatory change, technology and market changes, and accounting standard requirements;</li> <li>• Change in strategy for the Geospatial business, necessitating our consideration of the Group's CGU identification and allocation of goodwill and intangible assets to the CGUs to which they belong based on management's monitoring of the business. This further increased our audit effort in this key audit area and over the resulting impairment charge.</li> </ul> <p>We involved valuation specialists to supplement our senior audit team members in assessing this key audit matter.</p>	<p>Our procedures included:</p> <ul style="list-style-type: none"> <li>• Assessing the integrity of the cash flow models used, including the accuracy of the underlying calculation formulas;</li> <li>• Comparing regulated cash flow assumptions to regulatory determinations relevant to the forecast cash flow period;</li> <li>• Comparing unregulated cash flow assumptions to customer contracts and historical trends;</li> <li>• Checking the relevant cash flow forecasts to the Board approved 5-year Financial Plan;</li> <li>• Using our industry knowledge and information published by regulatory and other bodies to assess key assumptions and the impact of technology, market and regulatory changes on those assumptions;</li> <li>• Involving our valuation specialists to: <ul style="list-style-type: none"> <li>• Independently develop a discount rate range considered comparable using publicly available market data for comparable entities, adjusted by risk factors specific to the Group and the industry it operates in;</li> <li>• Compare carrying and recoverable values of CGUs to publicly available market data, such as implied earnings and asset multiples of comparable entities;</li> </ul> </li> <li>• Assessing the appropriateness of using a long-term cash flow forecast against accounting standard requirements for regulated assets by considering industry practice and the long-term nature of the Group's regulated asset base;</li> <li>• Assessing the accuracy of previous forecasts of the Group to inform the areas on which to focus in the current financial year;</li> <li>• Assessing the Group's determination of</li> </ul>



	<p>carrying values of CGUs against the requirements of the accounting standards;</p> <ul style="list-style-type: none"> <li>• Evaluating the Group's sensitivity analysis in respect of the key assumptions, including the identification of areas of estimation uncertainty;</li> <li>• Assessing the Group's CGU determination based on our understanding of the Group's operations, including the impact of the change in investment strategy for the Geospatial business, against accounting standard requirements;</li> <li>• Recalculating the Geospatial impairment charge against the recorded amount disclosed;</li> <li>• Assessing impairment related disclosures in the financial report based on accounting standard requirements.</li> </ul>
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#### Valuation and accounting for derivatives (\$350.2m assets, \$535.9m liabilities)

Refer to Note D.3 Financial risk management of the Financial Report.

The key audit matter	How the matter was addressed in our audit
<p>Valuation and accounting for derivatives is a key audit matter due to the:</p> <ul style="list-style-type: none"> <li>• Size and complexity of the Group's derivative portfolio, in particular cross currency and interest rate swaps hedging foreign currency and Australian dollar denominated fixed and floating rate debt;</li> <li>• Capital management activities undertaken by the Group during the year through the issuance of bonds and hybrid securities, which impacted the Group's derivative portfolio and created new hedge relationships;</li> <li>• Inherent complexity and judgment in applying accounting principles in the valuation and disclosure of derivatives and related hedging activities.</li> </ul> <p>In assessing this key audit matter, we involved our Financial Instrument and Treasury specialists, who have industry specific experience and detailed knowledge of the</p>	<p>With the assistance of our Financial Instrument and Treasury specialists, our procedures included:</p> <ul style="list-style-type: none"> <li>• Evaluating the appropriateness of valuation methodologies and accounting for hedging activities against accounting standard requirements;</li> <li>• Assessing and challenging the Group's market inputs and assumptions underlying the valuation of derivatives. We compared market inputs and assumptions to independently sourced market and credit data sets including spot foreign exchange rates, currency interest rate curves, currency basis spreads and credit pricing curves;</li> <li>• Performing our own valuation of a sample of derivatives using independently sourced market and credit data and assumptions, and industry accepted valuation techniques. We compared these valuations to the Group's recorded valuations;</li> <li>• Evaluating a selection of derivative fair values</li> </ul>



complex accounting requirements.	<p>using independent market observable inputs and industry accepted valuation techniques;</p> <ul style="list-style-type: none"> <li>• Evaluating the adequacy of hedge designation documentation for a selection of new hedges in relation to the Group's Treasury Risk Management policy and accounting requirements;</li> <li>• Obtaining independent confirmations from counterparties with which the Group has borrowings or derivative financial instruments and comparing the key terms of these to the Group's accounting records;</li> <li>• Evaluating the appropriateness of the classification and presentation of derivative financial instruments and related financial risk management disclosures against accounting standard requirements.</li> </ul>
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## Other Information

Other Information is financial and non-financial information in AusNet Services Ltd's annual reporting which is provided in addition to the Financial Report and the Auditor's Report. The Directors are responsible for the Other Information.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, we do not express an audit opinion or any form of assurance conclusion thereon, with the exception of the Remuneration Report and our related assurance opinion.

In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

## Responsibilities of the Directors for the Financial Report

The Directors are responsible for:

- preparing the Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*
- implementing necessary internal control to enable the preparation of a Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error
- assessing the Group and Company's ability to continue as a going concern and whether the use of the going concern basis of accounting is appropriate. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Group and Company or to cease operations, or have no realistic alternative but to do so.





## Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Report.

A further description of our responsibilities for the audit of the Financial Report is located at the *Auditing and Assurance Standards Board* website at:

[https://www.auasb.gov.au/auditors\\_responsibilities/ar1.pdf](https://www.auasb.gov.au/auditors_responsibilities/ar1.pdf). This description forms part of our Auditor's Report.

## Report on the Remuneration Report

### Opinion

In our opinion, the Remuneration Report of AusNet Services Ltd for the year ended 31 March 2021, complies with *Section 300A* of the *Corporations Act 2001*.

### Directors' responsibilities

The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with *Section 300A* of the *Corporations Act 2001*.

### Our responsibilities

We have audited the Remuneration Report included in pages 60 to 88 of the Directors' report for the year ended 31 March 2021.

Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with *Australian Auditing Standards*.

KPMG

BW Szentirmay

Partner

Melbourne

11 May 2021

Mithra Villanelo

Partner

# Glossary of terms

AASB	Australian Accounting Standards Board
ACN	Australian company number
ACCC	Australian Competition and Consumer Commission
AEMC	Australian Energy Market Commission
AEMO	Australian Energy Market Operator
APES	Accounting Professional and Ethical Standard
AER	Australian Energy Regulator
AGM	annual general meeting
AMI	advanced metering infrastructure
ARC	Audit and Risk Committee
ASX or Australian Securities Exchange	ASX Limited or the securities exchange which it operates
ATO	Australian Taxation Office
AUD	Australian dollar
BBSW	bank bill swap rate
CAGR	compound annual growth rate
CAM	cost allocation methodology
CAPEX	capital expenditure
CER	Clean Energy Regulator
CFC	capitalised finance charges
CFV	common funding vehicle
CGU	cash-generating unit
CHF	Swiss franc
COAG	Council of Australian Governments
Corporate Restructure	The corporate restructure under which the previous Stapled Entities became wholly owned by AusNet Services Ltd
Corporations Act	<i>Corporations Act 2001</i> (Cth) of Australia
CPD	critical peak demand
CSAT	customer satisfaction
(Cth)	Indicates federal legislation of the Commonwealth of Australia
CY	calendar year ended 31 December
DRP	Dividend Reinvestment Plan
DUoS	distribution use of system charge
EBITDA	earnings before interest, tax, depreciation and amortisation
EBITDAaL	EBITDA after lease interest income
EDPR	Electricity Distribution Price Review
EGM	Executive General Manager
EPS	earnings per share
ESA	<i>Electricity Safety Act 1998</i> (Vic)
ESB	Energy Security Board
ESC	Essential Services Commission

ESCV	Essential Services Commission Victoria
ESV	Energy Safe Victoria
EUR	euro
Euribor	Euro Interbank Offer Rate
FAR	fixed annual remuneration
FFO	funds from operations
FX	foreign exchange
FY	financial year ended 31 March
GAAR	Gas Access Arrangement Review
GBP	pound sterling
GSL	guaranteed service level payments – penalties for unplanned outages
GST	goods and services tax
GWh	gigawatt hour, a unit of energy equal to one billion watt hours
HKD	Hong Kong dollar
HSEQ	health and safety, environment and quality
HV	high-voltage
ICR	interest cover ratio
IFRS	International Financial Reporting Standards
ISP	integrated system plan
Jemena	SGSP (Australia) Assets Pty Ltd ('SGSPAA') and its subsidiaries trading as 'Jemena' or 'Zinfra Group' (as applicable)
JPY	Japanese yen
KMP	key management personnel
KPI	key performance indicator
KPMG	the current external auditors of AusNet Services
kV	kilovolts, a unit of voltage equal to one thousand volts
LIBOR	London Interbank Offered Rate
LTI	lost time injury or long term incentive
LTIP	Long Term Incentive Plan
MD	Managing Director
Moody's	Moody's Investors Services, Inc.
MTI	medical treatment injury
MWh	megawatt hour, a unit of energy equal to one million watt hours
NED	Non-executive Director
NER	National Electricity Rules
NEG	National Energy Guarantee
NEM	National Electricity Market
NGER	<i>National Greenhouse and Energy Reporting Act 2007</i> (Cth)
NOK	Norwegian kroner
NPAT	net profit after tax

## Glossary of terms

### continued

OCI	other comprehensive income
OPEX	operating expenditure
PCR	Pre-Lodgement Compliance Review
PJ	petajoules, a unit of energy equal to one quadrillion (10 <sup>15</sup> ) joules
PRs	performance rights under the LTIP scheme
Power of Choice	The Australian Energy Market Commission's competitive framework designed to promote innovation and lead to investment in advanced meters that deliver services valued by consumers at a price they are willing to pay.
RAB	The Regulated Asset Base (RAB) represents the value, as assessed by the AER, of past regulated network investments. This is the value on which the AusNet Services Group can expect to earn a return over the economic life of its network assets.
REFCL	Rapid Earth Fault Current Limiter, a bushfire mitigation technology
R&CAB	Regulated and Contracted Asset Base. Includes the RAB as well as Mondo's contestable transmission assets, for example, the Victorian desalination contract.
ROIC	return on invested capital
RES	Regulated Energy Services
RIFR	recordable injury frequency rate
ROE	return on equity
SGD	Singapore dollar
Singapore Power Group	Singapore Power Limited and its subsidiaries
SPI	Singapore Power International Pte Ltd
Standard & Poor's	Standard & Poor's Rating Services, a division of the McGraw-Hill Companies, Inc.

State Grid	State Grid Corporation of China
Stapled Group	The former corporate structure of AusNet Services comprising AusNet Services (Distribution) Ltd, AusNet Services (Transmission) Ltd and AusNet Services Finance Trust as a combined entity.
STEAM pathway	Science, Technology, Engineering, Arts, Mathematics
STI	Short Term Incentive
STPIS	Service Target Performance Incentive Scheme, an incentive revenue scheme in the electricity distribution business.
TCFD	Task Force on Climate-related Disclosures
Temasek	Temasek Holdings (Private) Ltd
TRR	Transmission Revenue Reset
TSR	total shareholder return
TUoS	transmission use of system charge
(Vic)	Indicates state legislation of the State of Victoria
UK	United Kingdom
USA	United States of America
USD	United States dollar
WACC	weighted average cost of capital
VCE	Victorian Certificate of Education
VEDC	Victorian Electricity Distribution Code
Victorian State Government	The Government of the State of Victoria
VWAP	Volume-weighted average price, a trading benchmark calculated by adding up the dollars traded for every transaction (price multiplied by number of shares traded) and then dividing by the total shares traded for the day.

# Shareholder information

The shareholder information set out below was compiled from AusNet Services' register of shareholders as at 21 April 2021.

## Voting rights

Subject to any rights or restrictions attaching to our shares, on a show of hands each shareholder present at a meeting of shareholders in person or by proxy, attorney or representative has one vote and, on a poll, has one vote for each fully paid share held.

## Issued Capital

Class	Holders	Shares
Ordinary Shares	18,595	3,801,232,373

## Distribution of shares

A distribution schedule of the number of holders of shares is set out below:

Range	Total holders	Shares	% of Issued Capital
1 - 1,000	2,434	1,274,950	0.03
1,001 - 5,000	5,445	15,668,032	0.41
5,001 - 10,000	3,759	27,957,721	0.74
10,001 - 100,000	6,647	171,994,064	4.52
100,001 Over	310	3,584,337,606	94.30
<b>Total</b>	<b>18,595</b>	<b>3,801,232,373</b>	<b>100.00</b>

The number of shareholders holding less than a marketable parcel of shares was 531, holding 27,035 shares based on the closing market price on 21 April 2021.

There is no current on-market buy-back.

## Shareholder information

### continued

#### Shareholders

Rank	Name	No. of shares held	Percentage of issued shares
1.	SINGAPORE POWER INTERNATIONAL PTE LTD	1,182,183,269	31.10
2.	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	800,097,463	21.05
3.	STATE GRID INTERNATIONAL AUSTRALIA DEVELOPMENT COMPANY LIMITED	756,445,241	19.90
4.	CITICORP NOMINEES PTY LIMITED	328,348,204	8.64
5.	J P MORGAN NOMINEES AUSTRALIA PTY LIMITED	259,552,721	6.83
6.	BNP PARIBAS NOMS PTY LTD <DRP>	36,649,122	0.96
7.	BNP PARIBAS NOMINEES PTY LTD <AGENCY LENDING DRP A/C>	30,623,675	0.81
8.	NATIONAL NOMINEES LIMITED	28,595,853	0.75
9.	CITICORP NOMINEES PTY LIMITED <COLONIAL FIRST STATE INV A/C>	20,100,220	0.53
10.	BNP PARIBAS NOMINEES PTY LTD SIX SIS LTD <DRP A/C>	15,908,982	0.42
11.	AUSTRALIAN EXECUTOR TRUSTEES LIMITED <IPS SUPER A/C>	10,976,220	0.29
12.	AMP LIFE LIMITED	4,342,030	0.11
13.	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED <NT-COMNWLTH SUPER CORP A/C>	3,943,025	0.10
14.	BNP PARIBAS NOMINEES PTY LTD HUB24 CUSTODIAL SERV LTD <DRP A/C>	3,558,864	0.09
15.	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	3,547,574	0.09
16.	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED-GSCO ECA	3,271,039	0.09
17.	AKAT INVESTMENTS PTY LIMITED <TAG FAMILY NO 2 A/C>	3,000,000	0.08
18.	SANDHURST TRUSTEES LTD <SISF A/C>	3,000,000	0.08
19.	CPU SHARE PLANS PTY LTD <AST LTI UNALLOCATED A/C>	2,785,276	0.07
20.	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	2,541,364	0.07
<b>Total Top 20 holders of fully paid ordinary shares</b>		<b>3,499,470,142</b>	<b>92.06</b>
<b>Total Remaining Holders Balance</b>		<b>301,762,231</b>	<b>7.94</b>

#### Substantial holders

The names of AusNet Services' substantial holders and the number of shares in which each has a relevant interest, as disclosed in substantial holding notices received by AusNet Services are listed below:

	No. of shares held	Voting Power
Singapore Power International Pte Ltd and its associates	1,196,373,280	32.1%
State Grid International Development Limited and its associates	689,915,689	19.9%

#### Employee Incentive Scheme on-market purchases

Pursuant to AusNet Services' General Employee Exempt Share Plan 780,000 shares were purchased on-market (by the AusNet Services employee share trust) during the reporting period at an average price per share of \$1.83.

# Company information

## Financial calendar

### 15 July 2021

2021 Annual General Meeting

### 30 September 2021

2022 Financial Half Year end

### 11 November 2021

Half Year 2022 Results announced

### 31 March 2022

2022 Financial Year end

## Annual General Meeting

The Annual General Meeting of AusNet Services will be held at 2.00pm Thursday 15 July 2021. Details of the meeting, including information about how to vote, will be contained in our Notice of Meeting.

### Share registry enquiries

AusNet Services' register of shares is maintained by Computershare Investor Services Pty Limited ('Computershare'). For enquiries about AusNet Services shares, a transfer of shares or dividends, contact:

#### Computershare Investor Services Pty Limited

Yarra Falls, 452 Johnston Street  
Abbotsford, Victoria 3067  
GPO Box 2975  
Melbourne, Victoria 3001 Australia  
Telephone: 1300 368 103 (within Australia)  
+61 3 9415 4229 (outside Australia)  
Facsimile: +61 3 9473 2500

### Dividends

All AusNet Services Limited cash dividends to shareholders resident in Australia and New Zealand will be paid electronically. Visit [www.computershare.com.au/easyupdate/ast](http://www.computershare.com.au/easyupdate/ast) and log in (you will need your SRN or HIN) to update your details.

Eligible shareholders can participate in the AusNet Services Dividend Reinvestment Plan (DRP) when the plan is active. The DRP enables shareholders to subscribe for additional shares. The rate of discount, if any, applied to shares allocated under the Plan will be determined by the Board at the time each dividend is declared. Participants may change their election to participate in the DRP at any time.

### Shareholder details online

Manage your shareholding online by visiting AusNet Services' share registry, Computershare. Log onto [www.investorcentre.com/au](http://www.investorcentre.com/au) to view your holding balance and dividend statements, to update your address (if you are registered with an SRN) or direct credit instructions, provide DRP instructions or change/add your TFN/ABN details. You may also register to receive shareholder documentation electronically including your dividend statement, notice of meeting, proxy form and annual reports.

## Investor relations enquiries

Requests for specific information about AusNet Services can be directed to Investor Relations:

### AusNet Services Investor Relations

Telephone: +61 3 9695 6000  
Facsimile: +61 3 9695 6666  
Email: [investor.enquiries@ausnetservices.com.au](mailto:investor.enquiries@ausnetservices.com.au)

Or write to:

Investor Relations  
AusNet Services  
Level 31, 2 Southbank Boulevard  
Southbank, Victoria 3006, Australia

## Stock exchange listing

The shares are listed under the name 'AusNet Services' and code 'AST' on the Australian Stock Exchange. The shares participate in the Clearing House Electronic Subregister System ('CHES').

## Tax file number ('TFN') information

While it is not compulsory for shareholders to provide a TFN, AusNet Services is obliged to deduct tax from dividends to holders resident in Australia who have not supplied such information. If you have not already supplied your TFN, you may wish to do so by writing to Computershare.

## Change of address or name

A shareholder should notify Computershare immediately, in writing, if there is any change in his or her registered address or name.

## AusNet Services

AusNet Services Ltd (ABN 45 603 317 559)

### Registered Office

Level 31, 2 Southbank Boulevard  
Southbank, Victoria 3006  
Telephone: +61 3 9695 6000  
Facsimile: +61 3 9695 6666

### Company Secretaries

Naomi Kelly and Paul Lynch

### Auditor

KPMG  
Tower Two  
Collins Square  
727 Collins Street  
Melbourne, Victoria 3008  
Telephone: +61 3 9288 5555  
Facsimile: +61 3 9288 6666



## AusNet Services

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services

