





This report has been prepared by Newmark REIT Management Limited ACN 644 715 382 AFSL No. 526690 (NRML) as responsible entity of Newmark Property REIT (NPR), comprising Newmark Hardware Trust ARSN 161 274 111 and Newmark Capital (Chadstone) Property Trust ARSN 648 280 219. The information contained in this report is current only as at the date this report is lodged with ASX or as otherwise stated herein. It includes a summary and is not a complete representation of the affairs or prospects of NPR. This report contains selected information and should be read in conjunction with other ASX announcements released from time to time. This report is for information purposes only and is not a solicitation, offer or invitation for subscription, purchase or sale of stapled securities in any jurisdiction or to any person. The information contained in this document is not investment or financial product advice and is not intended to be used as the basis for making an investment decision. NRML has not considered the investment objectives, financial circumstances or particular needs of any particular recipient. You should consider your own financial situation, objectives and needs, conduct an independent investigation of, and if necessary obtain professional advice in relation to, this report. Past performance is not an indicator or guarantee of future performance.

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All references to dollars (\$) or A\$ are Australian Dollars unless otherwise stated.

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#### Newmark Property REIT

Stapled Group comprising:
Newmark Hardware Trust (ARSN 161 274 111)
Newmark Capital (Chadstone) Property Trust (ARSN 648 280 219)
Responsible Entity: Newmark REIT Management Limited
(ACN 644 715 382) (AFSL 526 690)









# Strategy

Newmark Property REIT's objective is to provide investors with exposure to a high-quality and defensive portfolio that targets sustainable and growing income.

# Newmark Property REIT intends to implement the following criteria in order to achieve its objectives:

- Maintaining defensive tenant exposure within the portfolio, underpinned by long-term leases to quality tenants;
- Ensuring geographic diversification across metropolitan, urban centre and key regional locations supported by a growing population and a diversified local economy;
- Focusing on strategic landholdings that benefit from main road locations and ease of access to major arterial roads;
- Pro-actively managing lease-expiry profiles and tenant relationships;
- Pursuing suitable acquisition opportunities when market conditions allow;
- Continually seeking value-enhancement opportunities within the existing portfolio of assets;
- Drawing on the extensive experience of the investment management team; and
- Maintaining an appropriate capital structure with adequate covenant capacity.

NPR is underpinned by a high-quality strategically located portfolio leased to leading national tenants.







# Portfolio snapshot

Newmark Property REIT is a portfolio of nine properties located in high demand growth corridors across the eastern seaboard of Australia. The Portfolio has a total portfolio valuation of \$541.8 million and has a high quality and defensive tenancy composition with leading national retailers, such as Bunnings, as major occupiers.



#### Notes:

- 1. By gross passing income at 30 June 2023 and accounts for Preston 'as if complete'  $\,$
- 2. Property value at 30 June 2023 accounting for Preston 'as is'. Portfolio value with Preston 'as if complete' is \$565.5m
- 3. Weighted by value as at 30 June 2023 accounting for Preston 'as-if complete'





# About us

Newmark Property REIT (ASX: NPR) is a listed real estate investment trust (REIT) created from the stapling of two established unlisted property trusts managed by the Newmark Group. Newmark REIT Management Limited (NRML) is the Responsible Entity of Newmark Property REIT. NRML is a member of the Newmark Group, which was founded in 2011 to provide the opportunity for private investors to have access to quality commercial property investments.

Newmark Group is a funds management business with a strong emphasis on real estate fundamentals. It has grown its assets under management to over \$1.5 billion and delivered regular returns and enhanced value for investors. It has a disciplined approach and strategic management philosophy.

#### **NPR Board Members**



Michael Doble
Chairperson and Independent
Non-Executive Director



**Chris Langford**Managing Director



Melinda Snowden Independent Non-Executive Director Chairperson of the Audit, Risk and Compliance Committee



Mark Allan Non-Executive Director



**Andrew Erikson**Independent Non-Executive
Director

### **NPR Key Management**



**Ed Cruickshank** Fund Manager



**Angus Machutchison** General Manager, Property



**Peter Hulbert** Company Secretary and General Manager, Legal



**Richard Drake** Head of Capital Transactions





# FY23 highlights

Newmark Property REIT continues to provide investors with exposure to a high-quality portfolio underpinned by leading national tenants.



**FINANCIAL PERFORMANCE** 

\$14.0m/7.8cpu 1 **FFO** 



**PROPERTY** 

\$541.8m

**Property** Portfolio<sup>2</sup>

**PORTFOLIO** 

5.11%



CAPITAL **MANAGEMENT** 

36.6%

Gearing 7

\$16.2m/9.0cpu

**Distributions** 

3.4%

Income growth 4

**6.2**vrs

\$175m

Borrowings hedged<sup>8</sup>

\$1.85

Net tangible assets per unit

100%

Occupancy 5

**72.9**%

Leased to Wesfarmers 6 **1.4** yrs

Weighted average debt maturity term

### A high-quality and defensive portfolio targeting predictable and reliable earnings

#### Notes:

- 1. FFO relates to period from 1 July 2022 to 30 June 2023
- 2. Property value at 30 June 2023 accounting for Preston 'as is'. Pro-forma property portfolio value of \$595.4m as if Preston is complete
- 3. Weighted by value as at 30 June 2023 accounting for Preston 'as-if complete'
- 4. FY23 Like-for-like property income growth of 3.4%
- 5. As at 30 June 2023 accounting for Preston 'as-if complete' weighted by gross passing income
- 6. Wesfarmers Group Entities weighted by Gross Passing Income as at 30 June 2023. Wesfarmers tenants are subsidiaries of the Wesfarmers
- Parent entity predominantly Bunnings Group Limited and are not guaranteed by Wesfarmers Limited
- 7. Gearing as at 30 June 2023 calculated as interest bearing liabilities less cash divided by total tangible assets less cash
- 8. Total interest hedging instruments entered into as at 30 June 2023



# Letter from Chairperson and Fund Manager

#### Introduction

On behalf of the Board of Directors we are proud to present to you Newmark Property REIT's (NPR or the REIT) Annual Report for the financial year ended 30 June 2023. NPR's stated objective is to provide investors with exposure to a portfolio of high-quality real estate, with a strong focus on the underlying land and the security of long leases to Australia's best retailers. For FY23, NPR recorded underlying earnings of \$14m and delivered on its FY23 distribution guidance of 9 CPU.

Despite the ongoing market volatility which continues to impact the REIT sector, we maintain our high conviction in the quality and value of NPR's underlying assets, the long-term fundamentals of the large format retail industry. We believe that investors should take confidence from the quality of NPR's core portfolio and the reliable income stream with built in income growth that they deliver.

# Key highlights for the Trust during the financial year included:

- Operating earnings of \$14m which equates to 7.8 CPU
- Delivering on our FY23 distribution guidance
- Increased hedging on our borrowings to \$175m
- Increasing occupancy to 100%
- Like-for-like property income growth of 3.4%
- We also had the acquisition and settlement of Underwood property in December 2022 – which will see the completion and reopening of the new Officeworks store in early November 2023
- Post June 30, we also saw completion and settlement of the Preston property – a true flagship Bunnings property

# High calibre portfolio that continues to deliver NPR's long-term strategy

The Trust's properties and tenants continued to perform strongly, underlying the benefits of its strong defensive features with its best-in-class tenancy mix and strong and secure leases with built in income growth. NPR was able to deliver on its guidance as a direct result of the underlying performance of its property Portfolio. NPR currently consists of nine properties and is valued at \$541.8m with an average lease expiry of 6.2 years and 100% occupancy with more than 90% of income underpinned by a diversified national tenancy mix and no near-term expiries.

NPR's tenancy profile is underpinned by quality tenants such as Bunnings, Kmart, Officeworks (Wesfarmers), JB-Hi Fi, e&s and Petstock amongst others. This tenancy exposure, coupled with the portfolio's long Weighted Average Lease Expiry (WALE) and no near-term expiries has proven highly defensive.

From a portfolio management perspective, we are very focused on driving incremental income growth where we can extract it. During the period, it was pleasing to see occupancy increase to 100% and strong income growth of 3.4%.

Ensuring geographic diversification continues to be a key priority. The acquisition of Underwood (in December 2022) provides greater diversification and exposure to a strong and diversified national tenancy mix with strong underlying growth in South East Queensland. The reinstatement of the Officeworks continues to progress well with an anticipated opening date of early November 2023.

# An efficient capital structure that delivers sustainable income

Our capital management strategy is focused on maintaining an efficient capital structure that delivers predictable and reliable income returns to investors in an environment that continues to be volatile. During the year we commenced our onmarket security buyback in addition to increasing hedged borrowings by a further \$75 million to bring total interest hedge cover to \$175.0 million. This will see total interest hedge cover at approx. 65% post settlement of Preston and Underwood.

# A resilient and growing large format retail industry

The fundamentals of the large format retail industry continue to evolve and strengthen and demonstrate its ability to achieve sustainable long-term growth which is underpinned by; current health of the industry, high barriers to entry and sustainable long-term growth drivers.

#### Outlook

NPR has been impacted by rising interest rates, however given its strong fundamentals – 100% occupancy; secure and built-in income growth from long leases; we have strong belief in NPR's ability to deliver on its long-term objectives for investors.

Our distribution guidance for FY23 is 7.6 CPU. NPR's distribution guidance is based on an estimated average 90-day BBSY of 4.45%. Should interest rates rise significantly above or below this range, or other unforeseen events occur, NPR's distribution guidance may be subject to change.

We thank you for your support and look forward to delivering on our plans.



Michael Doble
Chairperson and Independent
Non-Executive Director



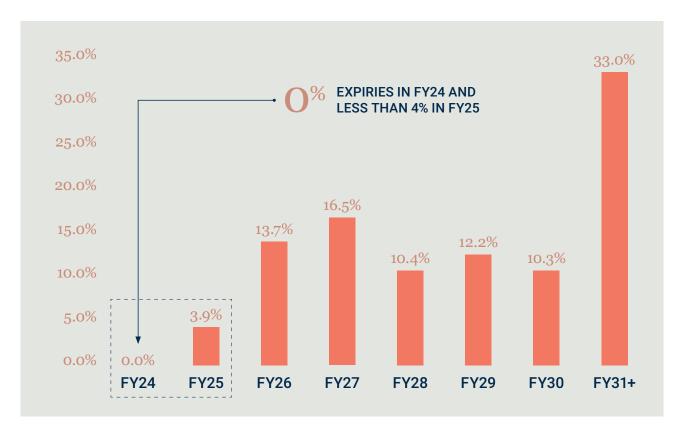
**Ed Cruickshank** Fund Manager



# Portfolio summary information



## **Lease Expiry Profile**



#### Notes

- $1. \ \ Property\ value\ at\ 30\ June\ 2023\ accounting\ for\ Preston\ 'as\ is'.\ Portfolio\ value\ with\ Preston\ 'as\ if\ complete'\ is\ \$595.5m$
- 3. By gross passing income as at 30 June 2023
- 4. FY23 income growth on like-for-like basis compared to FY22



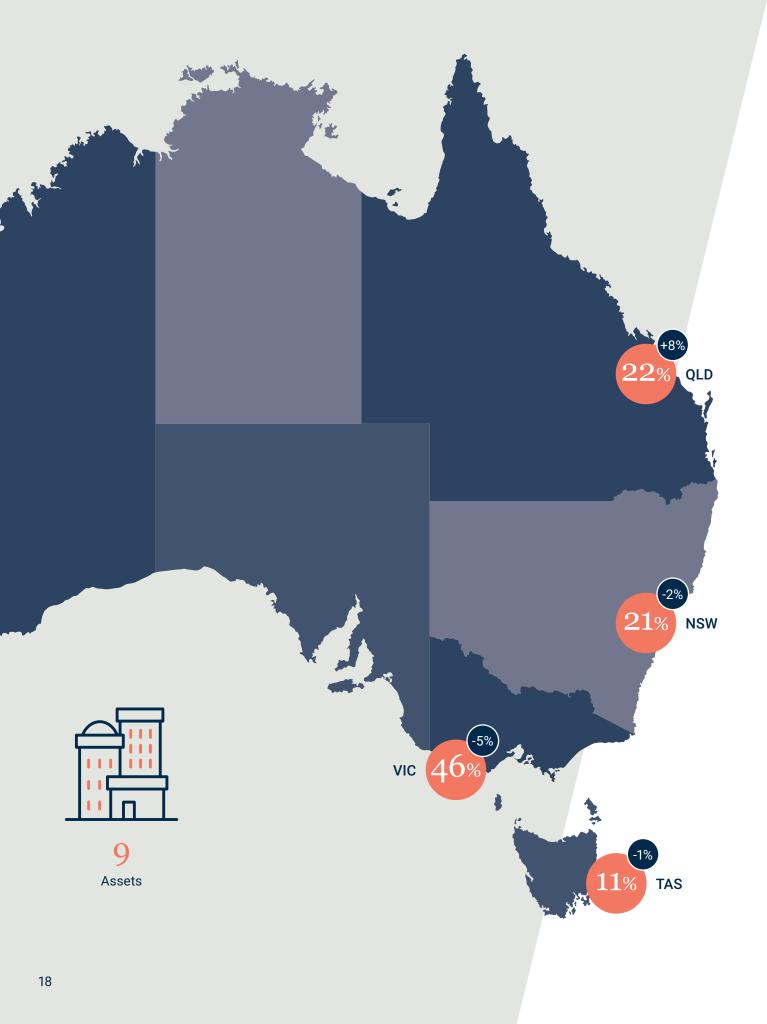
Top 5 Tenants 5

| Rank | Tenant/s               | % of income |
|------|------------------------|-------------|
| 1    | SUNNINGS Officeworks   | 72.9%       |
| 2    | <b>pet</b> stock       | 3.2%        |
| 3    | JB HI-FI THE GOOD GUYS | 3.0%        |
| 4    | e&s                    | 2.5%        |
| 5    | FREEDOM                | 1.6%        |
|      |                        |             |

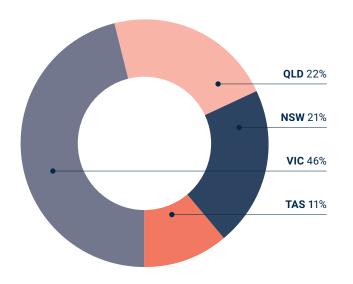
#### Notes

<sup>5.</sup> Top 5 tenants listed by gross passing income as at 30 June 2023.



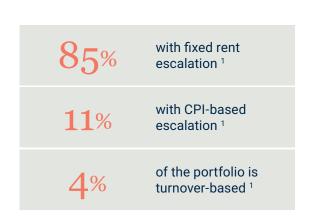


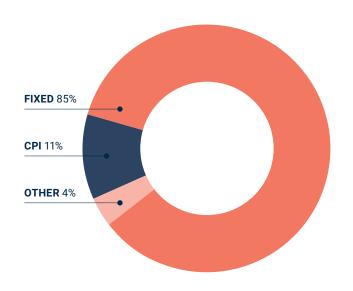
NPR consists of nine Large Format Retail (LFR) properties located across the eastern seaboard of Australia, with a strong and secure WALE.



| 22% | QLD |
|-----|-----|
| 21% | NSW |
| 46% | VIC |
| 11% | TAS |

NPR's portfolio continues to deliver annual income growth providing for a predictable, reliable and growing income stream.





#### Notes:

<sup>1.</sup> Weighted average by gross passing income as at 30 June 2023



# Environmental, Social and Governance (ESG)

Newmark Property REIT understands the importance of sustainability and responsible investment to creating value for all stakeholders over the long term.

As such, Newmark Property REIT has developed an ESG roadmap to embed ESG practices across the business in a strategic and disciplined manner. As the owner of a portfolio of properties across eastern Australia, Newmark factors ESG considerations into our ongoing corporate and investment practices proportional to the size and nature of NPR's activities. The following measures are employed as part of Newmark's ongoing management and underlying investment thesis:

- a. Identifying and understanding key ESG opportunities and risks such as climate change, talent acquisition and retention, cyber security, etc. within NPR's business operations;
- Considering ESG opportunities and risks in our operations and investment decision making, including actively engaging with major tenants in relation to their occupier uses;
- c. Engaging with our peers and likeminded investors and asset managers to better understand and improve and to invest responsibly;
- d. Complying with applicable environmental law in our operations and minimising harm to the environment.

In FY23, we commenced a project to better understand the needs of our key stakeholders, including investors, in addition to starting the collection of baseline data and information. A key part of this exercise is working with our major tenants to understand how we can partner to achieve greater levels of transparency and impact. We look forward to progressing this project in FY24 and will keep investors updated.

By understanding the issues that are truly material to our business and our tenants and other stakeholders we can implement strategies that create value for everyone. We have started work on the topics that are most important to our stakeholders and most material to our business' ability to create long-term value.

We recognise the importance of transparent reporting, and as part of establishing our ESG roadmap we are considering how we will report and which reporting frameworks are adopted – such as the Global Reporting Initiative Standards (GRI), Sustainability Accounting Standards Board (SASB), International Sustainability Standards Board (ISSB) and Task Force on Climate-related Financial Disclosures (TCFD). We will seek to measure and establish baseline metrics for our most material topics, set targets, drive improvement in our sustainability approach and report performance transparently.







# Newmark Property REIT Financial Report

For the year ended 30 June 2023

Stapled group comprising: Newmark Hardware Trust (ARSN 161 274 111); and Newmark Capital (Chadstone) Property Trust (ARSN 648 280 219)



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# Directors' report

### **Responsible Entity**

The directors of Newmark REIT Management Limited, the Responsible Entity of Newmark Hardware Trust ('NHT') and Newmark Capital (Chadstone) Property Trust ('NCP'), present their report, together with:

- (i) the financial statements of the consolidated entity (referred to hereafter as the 'stapled group' or 'Newmark Property REIT' or 'NPR') consisting of NHT (and the entities it controlled at the end of, or during, the period ended 30 June 2023); and
- (ii) the financial statements of NCP (which are attached within this financial report).

For the purposes of consolidation of NHT and its controlled entities, NCP is also considered to be a controlled entity of NHT from the date of stapling (being 8 December 2021).

The separate financial statements of NCP are included within this financial report of Newmark Property REIT as permitted by ASIC Corporations (Stapled Group Reports) Instrument 2015/838 as both NHT and NCP are stapled issuers in the same stapled group. This Directors' report represents the report of both NHT and NCP in reliance upon that instrument.

Fully paid ordinary units of NHT and NCP have been stapled to form stapled securities which have been listed and cannot be traded separately from one another. The stapled securities were admitted to the official list of the Australian Securities Exchange ('ASX') listed on 8 December 2021 and trade under the name 'Newmark Property REIT' (ASX code: NPR).

As the stapling of securities represents a deemed acquisition by NHT of NCP for accounting purposes, the financial statements of Newmark Property REIT represent the following financial information:

#### Statement of profit or loss and other comprehensive income

- For year ended 30 June 2023 financial results of NHT for the year ended 30 June 2023 consolidated with the financial results of NCP for the year ended 30 June 2023
- For year ended 30 June 2022 financial results of NHT for the year ended 30 June 2022 consolidated with the financial results of NCP for period 8 December 2021 to 30 June 2022

#### Statement of financial position

- As at 30 June 2023 Consolidated financial position of NHT and NCP
- As at 30 June 2022 Consolidated financial position of NHT and NCP

#### **Directors**

The following persons were directors of the Responsible Entity during the whole of the financial year and up to the date of this report, unless otherwise stated:

Michael Doble – Chairperson and Independent Non-Executive Director Melinda Snowden – Independent Non-Executive Director Andrew Erikson – Independent Non-Executive Director Christopher Langford – Managing Director Mark Allan – Non-Executive Director



### **Principal activities**

Both NHT and NCP in the stapled group are registered managed investment schemes domiciled in Australia. During the financial year ended 30 June 2023, the principal continuing activity of the stapled group was the investment in premium commercial real estate properties that comprise high quality large format retail ('LFR') sites in metropolitan, urban centre and key regional locations along the eastern seaboard of Australia. NPR's tenancy profile is underpinned by quality tenants such as Bunnings, Kmart, Officeworks (Wesfarmers), JB Hi-Fi, e&s and Petstock.

#### **Distributions**

Distributions declared and/or paid during the financial year were as follows:

|  | Consolidated |  |      |            |
|--|--------------|--|------|------------|
|  | CPU          | 30 June 2023 30 June 2022<br>CPU \$ CPU \$ |      |            |
| Distribution paid for the period 1 July 2021 to 30 September 2021    |              |  | 2.25 | 2,236,685  |
| Distribution paid for the period 1 October 2021 to 7 December 2021   |              |  | 1.64 | 1,517,230  |
| Distribution paid for the period 8 December 2021 to 31 December 2021 |              |  | 0.68 | 1,265,371  |
| Distribution paid for the period 1 January 2022 to 31 March 2022     |              |  | 2.41 | 4,380,843  |
| Distribution paid for the period 1 April 2022 to 30 June 2022        |              |  | 2.41 | 4,232,406  |
| Distribution paid for the period 1 July 2022 to 30 September 2022    | 2.50         | 4,702,375                                  |      |            |
| Distribution paid for the period 1 October 2022 to 31 December 2022  | 2.50         | 4,507,616                                  |      |            |
| Distribution paid for the period 1 January 2023 to 31 March 2023     | 2.00         | 3,592,067                                  |      |            |
| Distribution declared for the period 1 April 2023 to 30 June 2023    | 2.00         | 3,556,395                                  |      |            |
|  | 9.00         | 16,358,453                                 | 9.39 | 13,632,535 |

### **Review of operations**

#### Summary of financial performance

Newmark Property REIT's financial performance for the financial year ended 30 June 2023 was influenced by the continued execution of NPR's objective to provide stapled security holders with exposure to a high-quality real estate portfolio targeting consistent distributions.

On 6 June 2022, NPR announced an on-market buyback program for up to 5,449,448 of its stapled securities to occur between 21 June 2022 and 20 June 2023. The buyback commenced on 16 August 2022 following release of NPR's FY22 financial results. The buyback was extended by a further 6-month period from 21 June 2023 to 20 December 2023. As at 30 June 2023, NPR had acquired 3,828,534 stapled securities for a total consideration of \$5,327,114.

On 5 July 2022, NPR made a partial advance payment of \$15.0 million relating to the acquisition of the Preston property. Following Bunnings Preston opening on 28 June 2023, NPR settled the Preston property by making final payments totalling \$53.5 million on 8 August 2023. The payments were funded by NPR's debt facility. The property is situated on 2ha of land, approximately 10km north of Melbourne CBD and has a 12-year lease to Bunnings Group and lettable area of approximately 18,612 sqm.

On 8 July 2022, NPR announced the conditional acquisition of the Underwood property, a high-quality LFR property in metropolitan Brisbane, Queensland for \$57.0 million. On 23 August 2022 a fire occurred at the property causing material damage to one of the property's buildings (Building 4). On 19 December 2022, NPR announced that it had agreed with the vendor (Clarence Property) to vary the terms of the original contract, including a reduction in the purchase price to \$56.0 million. Additionally, settlement of the property was revised to 21 December 2022 with NPR making a partial payment of \$46.0 million on settlement, funded from NPR's debt facility. The remaining \$10.0 million is due and payable upon certain milestones being reached, including reinstatement of Building 4, commencement of trading by affected tenants and rectification of defects. Based on the current programme, payments are expected to be made in November 2023. The Vendor has provided a rent guarantee over the gross passing rent derived from tenants within the building that was damaged by the fire, from settlement through to completion of building works and re-commencement of rent.

As at 30 June 2023, each property in the portfolio was revalued. Six properties (65% of the portfolio by value) were independently valued, with the balance of the portfolio subject to internal valuations. These valuations resulted in a net valuation impact of -\$16.85 million primarily driven by 37bps of capitalisation rate expansion, resulting in the portfolio's WACR increasing to 5.11% (up from 4.74%).

A summary of the financial performance of the stapled group for the year ended 30 June 2023 is set out below:

|   | Consolidated       |                    |
|---|--------------------|--------------------|
|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Total revenue   | 30,270,172         | 24,191,464         |
| Net profit/(loss) after tax   | (8,873,809)        | 51,849,823         |
| Funds from operations ('FFO')   | 14,046,965         | 13,317,443         |
|   | ¢                  | ¢                  |
| FFO per weighted average number of stapled securities during the period | 7.79               | 7.33               |

Net loss for the period of \$8.87 million represented a decreased profit of \$60.72 million compared to the prior period ('PCP') and was mainly attributable to:

- NCP having been stapled to NHT for the full 12 months in the period to 30 June 2023 compared to 7 months in the PCP and the acquisition of the Underwood property on 21 December 2022 which resulted in:
  - a \$6.08 million increase in revenue and other income
  - a \$1.35 million increase in property expenses
  - a \$0.52 million increase in responsible entity costs;
- a \$21.95 million fair value loss on investment properties which includes stamp duty paid on the acquisition of the Underwood property and other transaction costs compared to a \$38.08 million fair value gain in the PCP (movement \$60.03 million);
- a \$0.42 million fair value gain on interest rate hedging instruments compared to a \$2.88 million fair value gain in the PCP (movement \$2.46 million);
- a net \$3.70 million increase in finance costs as a result of an increase in interest rates on NPR's debt facilities (\$3.74 million), and a reduction in amortisation costs;
- a \$0.30 million increase in other fund expenses; and
- a \$1.55 million decrease in acquisition, transaction, and legal settlement costs.



## Funds from operations and adjusted funds from operations

The table below provides a reconciliation between the net profit after tax for the period, funds from operations and adjusted funds from operations ('AFFO'):

|   | Consol             | Consolidated       |  |
|---|--------------------|--------------------|--|
|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |  |
| Net profit/(loss) for the period                            | (8,873,809)        | 51,849,823         |  |
| Add back:   |                    |                    |  |
| Borrowing costs amortisation                                | 714,641            | 744,537            |  |
| Other non-recurring costs                                   | 661,060            | 2,173,025          |  |
|   | 1,375,701          | 2,917,562          |  |
| Adjust for:   |                    |                    |  |
| Straight line rental adjustments                            | 17,168             | (486,236)          |  |
| Revaluation of derivatives (note 7)                         | (421,993)          | (2,880,094)        |  |
| Net fair value (gain)/loss on investment property (note 13) | 21,949,898         | (38,083,612)       |  |
|   | 21,545,073         | (41,449,942)       |  |
| Funds from operations                                       | 14,046,965         | 13,317,443         |  |
| Less: Maintenance capital expenditure                       | (269,575)          | (179,612)          |  |
| Less: Leasing capital expenditure                           | (520,000)          | (431,080)          |  |
|   | (789,575)          | (610,692)          |  |
| Adjusted FFO ('AFFO')                                       | 13,257,390         | 12,706,751         |  |

#### Summary of financial position

A summary of the stapled group's financial position as at 30 June 2023 is set out below:

|  | Consolidated       |                    |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Assets   |                    |                    |
| Non-current assets classified as held for sale | 82,000,000         | -                  |
| Investment property                            | 459,772,018        | 487,382,474        |
| Total assets                                   | 555,943,115        | 498,074,535        |
| Net tangible assets                            | 329,840,623        | 360,399,998        |
|  | No.                | No.                |
| Number of stapled securities on issue          | 177,819,763        | 181,648,296        |
|  | \$                 | \$                 |
| Net tangible assets per stapled security       | 1.85               | 1.98               |

### **Capital management**

|   | Consolidated<br>30 June 2023<br>\$ |
|---|------------------------------------|
| Drawn debt  | 206,730,332                        |
| Debt facility limit   | 275,000,000                        |
| Cash and undrawn debt   | 73,359,626                         |
|   | %                                  |
| Gearing ratio (interest bearing liabilities less cash divided by total tangible assets less cash) | 36.61                              |
| Hedged debt (borrowings hedged as a percentage of drawn debt)                                     | 48.37                              |

The stapled group entered into a 2-year interest rate swap with a notional value of \$75.0 million with a commencement date of 3 July 2023. As a result, NPR has hedged \$175.0 million of borrowings. Hedged debt (borrowings hedged as a percentage of drawn debt) will increase to approximately 65% post settlement of the acquisition of Preston and Underwood properties.

### Investment properties and non-current assets classified as held for sale

The investment property portfolio including non-current assets classified as held for sale at 30 June 2023 consisted of 9 freehold assets, valued at \$541.8 million, compared to \$487.4 million at 30 June 2022. The Chadstone property was reclassified to non-current assets classified as held for sale at 30 June 2023 at fair value of \$82 million. The increase in value (from \$487.4 million to \$541.8 million) was driven by acquisitions of the Underwood property (\$56.0 million) and a second advance payment on the Preston property (\$15.0 million) and net valuation decrease of \$16.85 million.

### **Treasury**

On 20 December 2022, as part of the Underwood property acquisition, the stapled group increased its senior secured syndicated debt facility limit from \$215.0 million to \$275.0 million. As part of the amendment to the debt facility, the Interest Cover Ratio ('ICR') covenant requirement was reduced from 2.5x to 2.0x. The Loan to Value Ratio ('LVR') covenant remained unchanged at 55.0%. The facility's maturity date of December 2024 remained unchanged.

As at 30 June 2023 the stapled group had \$206.7 million of drawn debt and a gearing ratio of 36.61%.

Newmark Property REIT had interest rate caps with total notional value of \$100.0 million as at 30 June 2023. Newmark Property REIT entered into an interest rate swap for a notional value of \$75.0 million and commencement date of 3 July 2023.

### Related party confirmation

The directors confirm that since listing, the Company, as Responsible Entity, has complied with, and continues to comply with, its Related Party Transaction Policy which is publicly available.



# **Business strategies and prospects**

The material business risks faced by NPR that are likely to have an effect on its financial and operating performance are detailed below:

| Risk            |                                      | Description   | Mitigation  |
|-----------------|--------------------------------------|---|---|
| External risks  | Economic<br>and market<br>conditions | There is the risk that changes in economic and market conditions may affect asset returns and values of NPR.  | NPR's objective is to provide investors exposure to a high-quality and defensive real estate portfolio weighted towards the LFR sector, underpinned   |
|                 | Retail sector<br>risks               | NPR is weighted towards the hardware and LFR sub-sector within the Australian commercial property sector. Accordingly, NPR's performance will be affected by the performance of the Australian LFR property sector, which is in turn highly correlated with the performance of the Australian residential housing market.                                     | by long-term leases to quality tenants with built in income growth. Investment Manager continues to execute NPR's strategy and actively manage the portfolio by adhering to NPR's strategy and investing in property that is strategically located in metropolitan and urban centre locations that have a critical mass and growing populations with a diversified local economy in addition to long-term leases to high-quality tenants.   |
| Financial risks | Interest rate                        | Risk of rising interest rates may adversely impact NPR's operating cash flows and distributions to investors. Continued increases will continue to place pressures on earnings and reduce ICR covenant headroom.  | NPR continues to manage interest rate risk through implementation of its hedging policy and has hedged \$175.0m of borrowings (approximately 65% of drawn borrowings post settlement of Preston and Underwood).   |
|                 | Funding and refinancing risk         | NPR relies on a combination of funding options including equity and debt in order to execute its strategy. An inability to attract funding may adversely affect the growth prospects of NPR or even NPR's ability to maintain its properties to the requisite standard (which in turn may affect its ability to retain existing, or to attract new, tenants). | Investment Manager continues to execute NPR's strategy and actively manage NPR's balance sheet to ensure compliance with NPR's debt facility requirements to enable continued access to funding requirements.   |
|                 |                                      | An inability to refinance any debt (either on acceptable terms or at all) or any increase in the cost of such funding, may also adversely impact the performance and the financial position of NPR.   |   |
|                 | Valuations                           | Negative pressure on valuations from an increase in property yields, caused by rising interest rates and other factors may impact NPR's financing arrangements.   | NPR's portfolio consists of nine well located, high-quality LFR commercial properties in metropolitan, urban centre and key regional locations along the eastern seaboard of Australia. Each property has been carefully selected for its underlying real estate attributes and secured by long-term leases to high-quality tenants that typically provide structured annual rental escalations – providing long-term growth and a level of protection against negative market movements. |

| Risk                           |                                      | Description  | Mitigation  |
|--------------------------------|--------------------------------------|--|---|
| Financial risks<br>(continued) | Gearing                              | The level of gearing exposes NPR to any changes in interest rates. Higher gearing will increase the effect of an increase in interest rates.   | The Investment Manager continues to execute NPR's strategy and actively manage NPR's balance sheet to ensure compliance with NPR's targeted gearing range of 30% – 40%.   |
| Operational                    | Occupational<br>health and<br>safety | There is a risk that liability arising from occupational health and safety matters at a property may be attributable to NPR as the landlord instead of, or as well as, the tenant. To the extent any liabilities may be borne by NPR, this may impact the financial performance of NPR (to the extent not covered by insurance). In addition, penalties may be imposed upon NPR which may have an adverse impact on NPR. | Health and safety risks are mitigated through a range of measures including training, contractor registration and induction, incident reporting and safety audits. NPR's assets are under the use and control of tenants and the Responsible Entity engages with tenants in respect of their compliance measures under leases and WHS law.  |
| Environmental                  | Climate                              | The introduction of more stringent environmental laws and regulations in the future, for example, in order to combat climate change, may require NPR to undertake material expenditure to ensure that the required compliance is maintained.   | NPR has adopted an ESG framework under which it is working to enhance its environmental and climate related risk management, working towards reporting to the TCFD framework.   |
|                                | Technology<br>and cyber<br>security  | Increasing occurrence and sophistication of cyber attacks presents increased risks including compromised systems, loss of data and reputational harm.  | The Responsible Entity has enacted enhanced security on its IT systems and conducted benchmarking and penetration testing of its systems. Ongoing validation and review is undertaken.  |
| Regulatory                     | Compliance                           | The Responsible Entity is subject to strict regulatory and compliance arrangements under the Corporations Act and ASIC policy. If the Responsible Entity breaches the Corporations Act or the terms of its AFSL, ASIC may take action to suspend or revoke the licence, which in turn would adversely impact the ability of the Responsible Entity to manage NPR.  | In order to ensure compliance with the Constitutions, the Corporations Act and the ASX Listing Rules, the Responsible Entity has adopted a Compliance Plan for each of NHT and Chadstone Trust which sets out the key processes the Responsible Entity will apply in complying with its compliance obligations. The Audit, Risk and Compliance Committee oversees the Responsible Entity's compliance functions including regular reporting to the Board of Directors. Independent audit of the Responsible Entity's compliance with its AFSL and the Trusts' Compliance Plans is conducted annually. |
|                                | Conflicts<br>of interest             | In addition to managing the assets of NPR, the Investment Manager is also the manager of other commercial property funds. The management of properties for different funds may lead to actual or perceived conflicts of interest, including with regards to the acquisition of properties, leasing and the allocation of the Investment Manager's resources to each different fund.                                      | The Responsible Entity has sought to mitigate this risk by requiring the Investment Manager to consider investment opportunities, which are relevant to NPR and other clients of the Investment Manager, in accordance with Newmark Group's Related Party Transactions and Conflicts of Interest Policy.  |



### Matters subsequent to the end of the financial year

On 8 August 2023, NPR settled the acquisition of the Preston property, utilising \$53.5 million in funds under its debt facility. Post settlement of Preston and at the date of this report NPR's drawn debt is \$260.2 million.

During the financial year, the stapled group entered into a 2-year interest rate swap with a notional value of \$75.0 million. The swap commenced on 3 July 2023.

No other matter or circumstance has arisen since 30 June 2023 that has significantly affected, or may significantly affect the stapled group's operations, the results of those operations, or the stapled group's state of affairs in future financial years.

### Likely developments and expected results of operations

The stapled group will continue to be managed in accordance with its existing investment objectives and guidelines.

The results of the stapled group will be affected by a number of factors, including the performance of investment markets in which the stapled group invests and macroeconomic factors including interest rates. Investment performance is not guaranteed and future returns may differ from past returns. As investment conditions change over time, past returns should not be used to predict future returns.

### **Environmental regulation**

The directors are satisfied that adequate systems are in place to manage the group's environmental responsibility and compliance with regulations. The directors are not aware of any material breaches of environmental regulations and, to the best of their knowledge and belief, all activities have been undertaken in compliance with environmental requirements.

#### Information on current directors

| Name:                                | Michael Doble   |
|--------------------------------------|---|
| Title:                               | Chairperson and Independent Non-Executive Director  |
| Qualifications:                      | Michael holds a Graduate Diploma in Applied Finance & Investment, an Associate Diploma in Valuations and a Bachelor of Business.  |
| Experience and expertise:            | Michael has over 36 years' experience in the property industry in Australia. He has recently retired from the Board of Think Childcare (Developments) after it was taken over and delisted. Michael's executive career spans property valuation and funds management, where he held senior roles at Knight Frank, ANZ Funds Management and APN. At APN, Michael managed multi-billion dollar investment portfolios including pure AREIT, hybrid (listed and unlisted) and Asian REIT funds. |
| Other current directorships:         | Nil   |
| Former directorships (last 3 years): | Think Childcare (Developments)  |
| Special responsibilities:            | Chairperson of the Board and member of the Audit, Risk and Compliance<br>Committee  |
| Interests in stapled securities:     | 56,513  |

Name: Melinda Snowden

Title: Independent Non-Executive Director

Qualifications: Melinda holds a Bachelor of Economics and a Bachelor of Laws from the

University of Sydney, is a Fellow of FINSIA and is a graduate member of

the Australian Institute of Company Directors.

Experience and expertise: Melinda has over 28 years' experience in finance and has been a

> professional non-executive director since 2010 in a broad range of industries. Prior to her non-executive career, she held investment banking roles with Grant Samuel, Merrill Lynch, and Goldman Sachs and was a

solicitor in the corporate division of Herbert Smith Freehills.

Other current directorships: Melinda is currently a Non-Executive Director and Chair of the Audit and Risk

Committee of ASX listed companies Temple & Webster Group Limited and

Megaport Limited.

Former directorships

(last 3 years):

Melinda has held previous non-executive director roles at Best & Less Group

Holdings Limited and Sandon Capital Investments limited.

Special responsibilities: Chairperson of Audit, Risk and Compliance Committee

Interests in stapled securities: 15.000

Name: **Andrew Erikson** 

Title: Independent Non-Executive Director

**Oualifications:** Andrew holds a Bachelor of Laws (Honours) from The University of Melbourne.

Experience and expertise: Andrew was a distinguished property lawyer with over 40 years' experience

> in real estate development and investment in Australia and around the world, having spent time in Europe, the UK and the US. Most recently a partner at King & Wood Mallesons (retired 31 December 2020), he was highly sought after for his legal expertise and regularly nominated as a top lawyer in the area of real estate by Chambers Asia Pacific and Chambers Global Legal 500 Asia Pacific, and has previously been a member of the Urban Development Institute of Australia, Property Council of Australia and Law Institute of Victoria.

Other current directorships: Nil

Former directorships

(last 3 years):

Nil

Special responsibilities: Nil

Interests in stapled securities: 50,000



Name: Christopher Langford

Title: Joint Managing Director

Qualifications: Chris holds a Bachelor of Architecture from The University of Melbourne.

Experience and expertise: Chris is currently Executive Director and Joint Managing Director of

Newmark Group, having co-founded the firm with Simon T. Morris in 2011. During his 30-year career across commercial property investment, development and management, he has held executive leadership roles at Lend Lease and Mirvac and has managed his own property consulting business. Chris was a member of the AFL Commission from 1999 to 2016.

Other current directorships: Ni

Former directorships

(last 3 years):

Chris has held directorships at RCL Group and Macarthur Cook Limited.

Special responsibilities: Managing Director

Interests in stapled securities: 48,729

Name: Mark Allan

Title: Non-executive Director

Qualifications: Mark is a Chartered Accountant and holds a Master of Taxation from The

University of Melbourne and a Bachelor of Business (Accounting) from

Monash University.

Experience and expertise: Mark has over 25 years' experience in investment management, corporate

advisory and property having held senior roles at Ernst & Young and Deloitte,

where he was Executive Director and Partner, respectively.

Other current directorships: He is currently CEO of private investment firm, Galabay, and is a Non-

Executive Director and Responsible Manager of Newmark Capital Limited.

Former directorships

(last 3 years):

Nil

Special responsibilities: Member of Audit, Risk and Compliance Committee

Interests in stapled securities: 27,323

'Other current directorships' quoted above are current directorships for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

'Former directorships (last 3 years)' quoted above are directorships held in the last 3 years for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

### **Company secretary**

Peter Jeffery Hulbert is the Company Secretary of Newmark REIT Management Limited and General Manager, Legal of Newmark Group.

Peter is highly skilled and experienced in corporate law, governance, compliance and risk management with over 19 years' experience in the legal and property funds management industries, including listed, unlisted, retail, wholesale, open-ended and fixed term funds and alternative investment vehicles. Peter has developed strong capabilities in managing complex corporate and fund transactions, diverse stakeholders and regulatory engagement. Peter has previously held positions as General Counsel and Company Secretary of Arena REIT and Arena Investment Management and is a barrister and solicitor of the Supreme Court of Victoria.

Peter holds a Bachelor of Business (Management) and Bachelor of Laws, both from Monash University.

### **Meetings of Responsible Entity**

The number of meetings of the Board of the Responsible Entity ('the Board') held during the year ended 30 June 2023, and the number of meetings attended by each director of the Board were:

|                      | Full Board |      | Audit, Risk and<br>Compliance Committee |      |
|----------------------|------------|------|---|------|
|                      | Attended   | Held | Attended                                | Held |
| Michael Doble        | 13         | 13   | 6                                       | 6    |
| Melinda Snowden      | 13         | 13   | 6                                       | 6    |
| Andrew Erikson       | 13         | 13   | N/A                                     | N/A  |
| Christopher Langford | 13         | 13   | N/A                                     | N/A  |
| Mark Allan           | 13         | 13   | 6                                       | 6    |

Held: represents the number of meetings held during the time the director held office or was a member of the relevant committee.

#### Securities under option

There were no unissued securities of NPR under option outstanding at the date of this report.

#### Securities issued on the exercise of options

There were no securities of NPR issued on the exercise of options during the year ended 30 June 2023 and up to the date of this report.

#### Indemnity and insurance of officers

During the financial year, the Responsible Entity paid a premium in respect of a contract to insure its directors and executives against a liability to the extent permitted by the *Corporations Act 2001*. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.



#### Indemnity and insurance of auditor

The stapled group has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the stapled group or any related entity against a liability incurred by the auditor.

During the financial year, the stapled group has not paid a premium in respect of a contract to insure the auditor of the stapled group or any related entity.

#### Proceedings on behalf of the Stapled Group

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the stapled group, or to intervene in any proceedings to which the stapled group is a party for the purpose of taking responsibility on behalf of the stapled group for all or part of those proceedings.

#### Non-audit services

Details of the amounts paid or payable to the auditor for non-audit services provided during the financial year by the auditor are outlined in note 23 to the financial statements.

The directors of the Responsible Entity are of the opinion that the services as disclosed in note 23 to the financial statements do not compromise the external auditor's independence requirements of the *Corporations Act 2001* for the reasons set out in the Auditors independence declaration.

#### Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out immediately after this Directors' report.

This report is made in accordance with a resolution of the Responsible Entity pursuant to section 306(3)(a) of the *Corporations Act 2001*.

On behalf of the Responsible Entity:

Michael Doble

Chairperson 9 August 2023 Melbourne

# Auditor's independence declaration





AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF NEWMARK REIT MANAGEMENT LIMITED AS RESPONSIBLE ENTITY FOR NEWMARK HARDWARE TRUST AND NEWMARK CAPITAL (CHADSTONE) PROPERTY TRUST

As lead auditor, I declare that, to the best of my knowledge and belief, during the year ended 30 June 2023 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit, and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

SW Audit

**Chartered Accountants** 

Rami Eltchelebi Partner

Melbourne, 9 August 2023

Brisbane Level 15 240 Queen Street Brisbane QLD 4000 T + 61 7 3085 0888

Melbourne Level 10 530 Collins Street Melbourne VIC 3000 T + 61 3 8635 1800 Perth
Level 18
197 St Georges Terrace
Perth WA 6000
T + 61 8 6184 5980

Sydney Level 7, Aurora Place 88 Phillip Street Sydney NSW 2000 T + 61 2 8059 6800



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# Statement of profit and loss and other comprehensive income

For the year ended 30 June 2023

|   | Note | Consol             | idated             |
|---|------|--------------------|--------------------|
|   |      | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Revenue and other income  | 6    | 30,270,172         | 24,191,464         |
| Net fair value remeasurement of investment properties   | 13   | (21,949,898)       | 38,083,612         |
| Remeasurement to fair value of derivatives  | 7    | 421,993            | 2,880,094          |
| Expenses  |      |                    |                    |
| Borrowing costs amortisation  |      | (714,641)          | (744,537)          |
| Custodian fees  |      | (125,711)          | (68,901)           |
| Finance costs   |      | (7,467,303)        | (3,741,772)        |
| Legal and professional fees   |      | (517,598)          | (604,425)          |
| Transaction costs   |      | (618,470)          | (2,173,025)        |
| Management fees   |      | (3,133,514)        | (2,609,205)        |
| Other expenses  |      | (683,360)          | (344,537)          |
| Property expenses   |      | (4,291,829)        | (2,943,874)        |
| Registry fees   |      | (63,650)           | (75,071)           |
| Profit/(loss) for the year  |      | (8,873,809)        | 51,849,823         |
| Other comprehensive income for the year   |      | -                  | -                  |
| Total comprehensive income for the year   |      | (8,873,809)        | 51,849,823         |
| Profit/(loss) for the year is attributable to:  |      |                    |                    |
| Owners of Newmark Hardware Trust  |      | (11,439,112)       | 48,864,233         |
| Non-controlling interest  |      | 2,565,303          | 2,985,590          |
|   |      | (8,873,809)        | 51,849,823         |
| Total comprehensive income for the year is attributable to:   |      |                    |                    |
| Owners of Newmark Hardware Trust  |      | (11,439,112)       | 48,864,233         |
| Non-controlling interest  |      | 2,565,303          | 2,985,590          |
|   |      | (8,873,809)        | 51,849,823         |
|   |      | ¢                  | ¢                  |
| Earnings per stapled security on profit/(loss) attributable to security holders of the Trust (parent entity): |      |                    |                    |
| Basic earnings per stapled security   | 31   | (6.34)             | 25.67              |
| Diluted earnings per stapled security   | 31   | (6.34)             | 25.67              |

Total comprehensive income attributable to non-controlling interest represents the results of Newmark Capital (Chadstone) Property Trust, being an entity that is stapled to the units of Newmark Hardware Trust to form Newmark Property REIT.

# Statement of financial position

### As at 30 June 2023

|  | Note | Consol             | idated             |
|--|------|--------------------|--------------------|
|  |      | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Assets   |      |                    |                    |
| Current assets   |      |                    |                    |
| Cash and cash equivalents  | 8    | 5,089,958          | 5,275,909          |
| Trade and other receivables  | 9    | 251,351            | 616,068            |
| Other assets   | 10   | 3,032,102          | 1,919,990          |
| Derivative financial assets  | 12   | 3,196,997          | -                  |
| Non-current assets classified as held for sale                                   | 11   | 82,000,000         | -                  |
| Total current assets   |      | 93,570,408         | 7,811,967          |
| Non-current assets   |      |                    |                    |
| Derivative financial assets  | 12   | 2,600,689          | 2,880,094          |
| Investment properties  | 13   | 459,772,018        | 487,382,474        |
| Total non-current assets   |      | 462,372,707        | 490,262,568        |
| Total assets   |      | 555,943,115        | 498,074,535        |
| Liabilities  |      |                    |                    |
| Current liabilities  |      |                    |                    |
| Trade and other payables   | 14   | 4,399,053          | 1,833,580          |
| Deferred consideration   | 15   | 10,000,000         | -                  |
| Distributions payable  | 16   | 3,556,395          | 4,232,407          |
| Revenue received in advance  |      | 2,007,753          | 1,829,011          |
| Total current liabilities  |      | 19,963,201         | 7,894,998          |
| Non-current liabilities  |      |                    |                    |
| Borrowings   | 17   | 206,139,291        | 129,779,539        |
| Total non-current liabilities  |      | 206,139,291        | 129,779,539        |
| Total liabilities  |      | 226,102,492        | 137,674,537        |
| Net assets   |      | 329,840,623        | 360,399,998        |
| Equity   |      |                    |                    |
| Attributable to parent unitholder interests:                                     |      |                    |                    |
| Issued capital   | 18   | 219,712,673        | 224,119,254        |
| Retained earnings  |      | 49,058,600         | 74,002,263         |
| Parent entity interest – owners of Newmark Hardware Trust                        |      | 268,771,273        | 298,121,517        |
| Attributable to non-controlling interests:                                       |      |                    |                    |
| Issued capital   | 19   | 48,597,866         | 49,518,398         |
| Retained earnings  | 19   | 12,471,484         | 12,760,083         |
| Non-controlling interests – owners of Newmark Capital (Chadstone) Property Trust |      | 61,069,350         | 62,278,481         |
|  |      | 329,840,623        | 360,399,998        |



# Statement of changes in equity

### For the year ended 30 June 2023

| Consolidated   | Issued<br>capital<br>\$ | Retained<br>earnings<br>\$ | Non-controlling<br>interest<br>\$ | Total<br>equity<br>\$ |
|--|-------------------------|----------------------------|-----------------------------------|-----------------------|
| Balance at 1 July 2021   | 117,044,876             | 36,882,826                 | -                                 | 153,927,702           |
| Profit for the year  | -                       | 48,864,233                 | 2,985,590                         | 51,849,823            |
| Other comprehensive income for the year  | -                       | -                          | -                                 | =                     |
| Total comprehensive income for the year  | -                       | 48,864,233                 | 2,985,590                         | 51,849,823            |
| Transactions with security holders in their capacity as owners:                            |                         |                            |                                   |                       |
| Unit applications prior to stapling  | 28,235,437              | -                          | -                                 | 28,235,437            |
| Unit redemptions prior to stapling   | (22,258,363)            | -                          | -                                 | (22,258,363)          |
| Units issued on completion of stapling arrangement   | 101,097,304             | -                          | -                                 | 101,097,304           |
| Initial recognition of unitholder capital in<br>Newmark Capital (Chadstone) Property Trust | -                       | -                          | 61,180,630                        | 61,180,630            |
| Distributions declared   | -                       | (11,744,796)               | (1,887,739)                       | (13,632,535)          |
| Balance at 30 June 2022  | 224,119,254             | 74,002,263                 | 62,278,481                        | 360,399,998           |

| Consolidated  | Issued<br>capital<br>\$ | Retained<br>earnings<br>\$ | Non-controlling<br>interest<br>\$ | Total<br>equity<br>\$ |
|---|-------------------------|----------------------------|-----------------------------------|-----------------------|
| Balance at 1 July 2022  | 224,119,254             | 74,002,263                 | 62,278,481                        | 360,399,998           |
| Profit/(loss) for the year                                      | -                       | (11,439,112)               | 2,565,303                         | (8,873,809)           |
| Other comprehensive income for the year                         | -                       | -                          | -                                 | -                     |
| Total comprehensive income for the year                         | -                       | (11,439,112)               | 2,565,303                         | (8,873,809)           |
| Transactions with security holders in their capacity as owners: |                         |                            |                                   |                       |
| Share buybacks (note 18)  | (4,406,581)             | -                          | (920,532)                         | (5,327,113)           |
| Distributions declared  |                         | (13,504,551)               | (2,853,902)                       | (16,358,453)          |
| Balance at 30 June 2023   | 219,712,673             | 49,058,600                 | 61,069,350                        | 329,840,623           |

The current year's statement of changes in equity reflects the equity of the stapled group for the financial year ended 30 June 2023. The comparative year's statement of changes in equity incorporated the stapling of units of Newmark Hardware Trust and Newmark Capital (Chadstone) Property Trust on 8 December 2021 and therefore reflected the equity of the stapled group for the period ended 30 June 2022.

## Statement of cash flows

### For the year ended 30 June 2023

|  | Note | Consol             | idated             |
|--|------|--------------------|--------------------|
|  |      | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Cash flows from operating activities                             |      |                    |                    |
| Rental and outgoings received (inclusive of GST)                 |      | 31,921,986         | 23,386,867         |
| Payments to suppliers (inclusive of GST)                         |      | (11,552,556)       | (10,324,920)       |
| Interest and other finance costs paid                            |      | (7,482,303)        | (3,741,772)        |
| Net cash from operating activities                               | 29   | 12,887,127         | 9,320,175          |
| Cash flows from investing activities                             |      |                    |                    |
| Payments for investment property                                 |      | (66,356,610)       | (47,562,627)       |
| Net cash acquired on stapling of NCP                             |      | -                  | 299,585            |
| Net cash used in investing activities                            |      | (66,356,610)       | (47,263,042)       |
| Cash flows from financing activities                             |      |                    |                    |
| Proceeds from borrowings   |      | 76,000,000         | -                  |
| Repayment of borrowings  |      | -                  | (76,094,442)       |
| Borrowing costs paid   |      | (354,891)          | -                  |
| Issue of unit capital  |      | -                  | 152,750,545        |
| Redemptions of units paid  |      | -                  | (22,258,164)       |
| Share buybacks   |      | (5,327,113)        | -                  |
| Distributions paid   |      | (17,034,464)       | (11,933,209)       |
| Net cash from financing activities                               |      | 53,283,532         | 42,464,730         |
| Net increase/(decrease) in cash and cash equivalents             |      | (185,951)          | 4,521,863          |
| Cash and cash equivalents at the beginning of the financial year |      | 5,275,909          | 754,046            |
| Cash and cash equivalents at the end of the financial year       | 8    | 5,089,958          | 5,275,909          |



### Notes to the financial statements

### Note 1. General information

The financial statements are those of Newmark Property REIT as a group consisting of Newmark Hardware Trust (the 'Trust', 'parent entity' or 'NHT') and the entities it controlled at the end of, or during, the financial year ended 30 June 2023 and Newmark Capital (Chadstone) Property Trust ('NCP') (collectively referred to as 'Newmark Property REIT', 'group' or 'stapled group'). The financial statements are presented in Australian dollars, which is Newmark Property REIT's functional and presentation currency. The prior comparative period was the financial year ended 30 June 2022.

The trusts comprising the Newmark Property REIT stapled group are managed investment schemes registered in Australia. The governing body and responsible entity of the schemes is Newmark REIT Management Limited ('the Responsible Entity'). Its registered office and principal place of business is:

Level 17, 644 Chapel Street, South Yarra Victoria, 3141

A description of the nature and results of the stapled group's operations for the period are included in the Responsible Entity's report which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of the Responsible Entity, on 9 August 2023.

# Note 2. Stapling of securities of Newmark Hardware Trust and Newmark Capital (Chadstone) Property Trust and ASX Listing of Newmark Property REIT

The trust units of NHT are stapled to the trust units of NCP resulting in stapled securities being held by all investors. The units of both trusts are therefore traded together as one security. The stapled securities, known as Newmark Property REIT, were admitted to the official list of the Australian Securities Exchange ('ASX') on 8 December 2021 with the ASX code NPR. NHT and NCP remain separate managed investment schemes in accordance with the *Corporations Act 2001*.

As NHT was identified as the parent entity in relation to the stapling transaction in accordance with AASB 3 'Business Combinations', the consolidated financial statements of Newmark Property REIT represent a continuation of the consolidated financial statements of NHT. The contributed equity and retained earnings of NCP are shown as non-controlling interests in these financial statements even though the equity holders of NCP (the acquiree) are also equity holders in NHT (the acquirer) by virtue of the stapling arrangement.

### Financial report of Newmark Capital (Chadstone) Property Trust

As permitted by ASIC Corporations (Stapled Group Reports) Instrument 2015/838, the financial statements of NCP are presented as a separate section to this financial report.

### Note 3. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### New or amended Accounting Standards and Interpretations adopted

The stapled group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. There are no new or amended standards that are deemed to be material for the current financial year.

There are no new or amended Accounting Standards or Interpretations that are not yet mandatory that have been early adopted.

### **Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the *Corporations Act 2001*, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

#### Historical cost convention

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss, financial assets at fair value through other comprehensive income, investment properties, certain classes of property, plant and equipment and derivative financial instruments.

### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the stapled group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 4.

### Parent entity information

In accordance with the *Corporations Act 2001*, these financial statements present the results of the stapled group only.

### Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of NHT as at 30 June 2023 and the results of all subsidiaries for the year then ended. NHT, its subsidiaries and stapled entities together are referred to in these financial statements as the 'stapled group'.

Subsidiaries are all those entities over which the stapled group has control. The stapled group controls an entity when the stapled group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the stapled group. They are de-consolidated from the date that control ceases.

Inter-entity transactions, balances and unrealised gains on transactions between entities in the stapled group are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the stapled group.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interests acquired is recognised directly in equity attributable to the parent.



Non-controlling interests in the results and equity of subsidiaries are shown separately in the statement of profit or loss and other comprehensive income, statement of financial position and statement of changes in equity of the stapled group. Losses incurred by the stapled group are attributed to the non-controlling interests in full, even if that results in a deficit balance.

Where the stapled group loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non- controlling interests in the subsidiary together with any cumulative translation differences recognised in equity. The stapled group recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

### **Operating segments**

Operating segments are presented using the 'management approach', where the information presented is on the same basis as the internal reports provided to the Chief Operating Decision Maker ('CODM'), which is the Board of Directors of the Responsible Entity. The CODM is responsible for the allocation of resources to operating segments and assessing their performance.

### Revenue recognition

The stapled group recognises revenue as follows:

#### Rent

Rent revenue from investment properties is recognised on a straight-line basis over the lease term for leases with fixed rate or guaranteed minimum rent review clauses, net of incentives. Contingent rentals are recognised as income in the period when earned.

### Recoverable outgoings

The stapled group recognises direct and indirect outgoings as revenue based on actual costs incurred by the stapled group in accordance with the terms of the related leases on an accrual basis and billed monthly in arrears. Actual costs recoverable reflect the service provided, generally by external service and utility providers. The outgoings recoverable are recognised over the period the services are provided.

#### Interest

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

#### Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

#### Income tax

Under current Australian income tax legislation, the stapled group is not liable to pay income tax provided the Responsible Entity has distributed all the taxable income of the stapled group to unitholders.

### Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the stapled group's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the stapled group's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

### Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### Trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The stapled group has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

Other receivables are recognised at amortised cost, less any allowance for expected credit losses.

### **Derivative financial instruments**

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. Derivative financial instruments are classified at fair value through profit or loss.

The cost of entering into a derivative contract is recognised in the statement of profit or loss and other comprehensive income as part of the fair value movement of the instrument.

Derivatives are classified as current or non-current depending on the expected period of realisation.

#### Non-current assets classified as held for sale

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use, and a sale is considered highly probable. Non-current assets classified as held for sale is measured at fair value.

Non-current assets classified as held for sale are presented separately from the other assets in the Statement of Financial Position. Non-current assets held for sale are classified as current assets.

### Investments and other financial assets

Investments and other financial assets are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. Such assets are subsequently measured at either amortised cost or fair value depending on their classification.



Classification is determined based on both the business model within which such assets are held and the contractual cash flow characteristics of the financial asset unless an accounting mismatch is being avoided.

Financial assets are derecognised when the rights to receive cash flows have expired or have been transferred and the stapled group has transferred substantially all the risks and rewards of ownership. When there is no reasonable expectation of recovering part or all of a financial asset, it's carrying value is written off.

#### Financial assets at amortised cost

A financial asset is measured at amortised cost only if both of the following conditions are met: (i) it is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and (ii) the contractual terms of the financial asset represent contractual cash flows that are solely payments of principal and interest.

#### Financial assets at fair value through profit or loss

Financial assets not measured at amortised cost or at fair value through other comprehensive income are classified as financial assets at fair value through profit or loss. Typically, such financial assets will be either: (i) held for trading, where they are acquired for the purpose of selling in the short-term with an intention of making a profit, or a derivative; or (ii) designated as such upon initial recognition where permitted. Fair value movements are recognised in profit or loss.

#### Impairment of financial assets

The stapled group recognises a loss allowance for expected credit losses on financial assets which are measured at amortised cost. The measurement of the loss allowance depends upon the stapled group's assessment at the end of each reporting period as to whether the financial instrument's credit risk has increased significantly since initial recognition, based on reasonable and supportable information that is available, without undue cost or effort to obtain.

### **Investment properties**

Investment properties principally comprise of freehold land and buildings held for long-term rental and capital appreciation that are not occupied by the stapled group. Investment properties are initially recognised at cost, including transaction costs, and are subsequently remeasured annually at fair value. Movements in fair value are recognised directly to profit or loss.

Investment properties are derecognised when disposed of or when there is no future economic benefit expected.

Investment properties also include properties under construction for future use as investment properties. These are carried at cost less accumulated impairment when construction is incomplete.

#### Deferred consideration

The Stapled Group initially recognises deferred consideration at fair value with subsequent changes in fair value capitalised into the value of investment property.

### Impairment of non-financial assets

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

### Trade and other payables

Trade and other payables represent liabilities for goods and services provided to the stapled group prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

### **Borrowings**

Loans and borrowings are initially recognised at the fair value of the consideration received, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method.

#### Borrowing costs

Costs in relation to borrowings are capitalised and amortised on a straight-line basis over the period of the finance arrangement.

#### Finance costs

Finance costs attributable to qualifying assets are capitalised as part of the asset. All other finance costs are expensed in the period in which they are incurred.

#### **Provisions**

Provisions are recognised when the stapled group has a present (legal or constructive) obligation as a result of a past event, it is probable the stapled group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. If the time value of money is material, provisions are discounted using a current pre-tax rate specific to the liability. The increase in the provision resulting from the passage of time is recognised as a finance cost.

### Fair value measurement

When a financial or non-financial asset or liability is measured at fair value for recognition or disclosure purposes, the fair value is based on, as applicable, the price that would be received to sell the asset or the price paid to transfer the liability in an orderly transaction between market participants at the measurement date and on the assumption that the transaction will take place either in the principal market or, in the absence of a principal market, in the most advantageous market available.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interests. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques used to measure fair value are those that are appropriate in the circumstances and which maximise the use of relevant observable inputs and minimise the use of unobservable inputs.

Assets and liabilities measured at fair value are classified into three levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed at each reporting date and transfers between levels are determined based on a reassessment of the lowest level of input that is significant to the fair value measurement.

Deferred consideration measured at fair value with subsequent changes in fair value are capitalised into the value of investment property.

For recurring and non-recurring fair value measurements, external valuers may be used when internal expertise is either not available or when the valuation is deemed to be significant.



External valuers are selected based on market knowledge and reputation. Where there is a significant change in fair value of an asset or liability from one period to another, an analysis is undertaken, which includes a verification of the major inputs applied in the latest valuation and a comparison, where applicable, with external sources of data.

### **Issued capital**

Ordinary securities are classified as equity.

Incremental costs directly attributable to the issue of new securities or options are shown in equity as a deduction from the proceeds.

### **Distributions**

Provision is made for the amount of any distribution declared, being appropriately authorised and no longer at the discretion of the Responsible Entity, on or before the end of the financial year but not distributed at the reporting date.

### Earnings per stapled security

#### Basic earnings per stapled security

Basic earnings per stapled security is calculated by dividing the profit/(loss) attributable to the security holders of NPR, excluding any costs of servicing equity other than ordinary securities, by the weighted average number of ordinary securities outstanding during the financial year, adjusted for bonus elements in ordinary securities issued during the financial year.

#### Diluted earnings per stapled security

Diluted earnings per stapled security adjusts the figures used in the determination of basic earnings per securities to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary securities and the weighted average number of securities assumed to have been issued for no consideration in relation to dilutive potential ordinary securities.

### Goods and Services Tax ('GST') and other similar taxes

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the tax authority, are presented as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

### New and amended Accounting Policies not yet adopted by the Entity

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted by the stapled group for the annual reporting period ended 30 June 2023.

The stapled group has not yet conducted a full assessment of the impact of these new or amended Accounting Standards and Interpretations, however, based on the current operations of the stapled group, preliminary analysis indicates that no standard will have a material impact on the financial statements. The standards that may have some relevance are as follows:

AASB 2020-1: Amendments to Australian Accounting Standards – Classification of Liabilities as Current or Non-current

The Group plans on adopting the amendment for the reporting period ending 30 June 2024 along with the adoption of AASB 2022-6.

AASB 2022-6: Amendments to Australian Accounting Standards – Non-current Liabilities with Covenants The Group plans on adopting the amendment for the reporting period ending 30 June 2024.

AASB 2021-2: Amendments to Australian Accounting Standards – Disclosure of Accounting Policies and Definition of Accounting Estimates

The Group plans on adopting the amendment for the reporting period ending 30 June 2024.

AASB 2021-7b & c: Amendments to Australian Accounting Standards – Effective Date of Amendments to AASB 10 and AASB 128 and Editorial Corrections

The Group plans on adopting the amendments for the reporting periods ending 30 June 2024 and 30 June 2026.

AASB 2022-7: Editorial Corrections to Australian Accounting Standards and Repeal of Superseded and Redundant Standards

The Group plans on adopting the amendments for the reporting period ending 30 June 2024.

### Note 4. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires judgements, estimates and assumptions that affect the reported amounts in the financial statements. The Investment Manager continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. The Investment Manager bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, that it believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

### Parent entity of the stapled group

On 8 December 2021, as part of the formation of Newmark Property REIT, the equity of NHT was stapled to the equity of NCP which resulted in NHT being deemed as the parent entity for accounting purposes under accounting standard AASB 3 Business Combinations. NCP was therefore deemed as a subsidiary of NHT for accounting purposes as from that date.

Accordingly the following amounts are represented in the financial statements:

|                                   | 12 months to 30 June 2023 | 12 months to 30 June 2022         |
|-----------------------------------|---------------------------|-----------------------------------|
| Statement of comprehensive Income | NHT + NCP                 | 5 months NHT & 7 months NHT + NCP |
| Statement of changes in equity    |                           |                                   |
| Statement of cash flows           |                           |                                   |
| Underlying earnings               | NHT + NCP                 | 5 months NHT & 7 months NHT + NCP |
| Balance sheet as at year end      | NHT + NCP                 | NHT + NCP                         |



The presentation of certain items has also been adjusted as necessary to provide more meaningful information in the context of the stapled group. Where the presentation or classification of items in the financial report is amended, comparative amounts are also reclassified unless it is impractical. The adjustments made to the presentation of items had no impact on the net assets or net profit of the stapled group.

### Investment property valuation

Investment properties are measured at fair value. Fair values have been determined in accordance with the fair value measurement hierarchy. The fair value assessment of investment property as at 30 June 2023 has been conducted using the information available at the time of the preparation of the financial statements and best estimates of future performance.

Refer to note 21 for the details of key assumptions and inputs in measuring fair value.

### Fair value measurement hierarchy

The stapled group is required to classify all assets and liabilities, measured at fair value, using a three level hierarchy, based on the lowest level of input that is significant to the entire fair value measurement, being: Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date; Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and Level 3: Unobservable inputs for the asset or liability. Considerable judgement is required to determine what is significant to fair value and therefore which category the asset or liability is placed in can be subjective.

The fair value of assets and liabilities classified as level 3 is determined by the use of valuation models. These include discounted cash flow analysis or the use of observable inputs that require significant adjustments based on unobservable inputs.

### Note 5. Operating segments

### Identification of reportable operating segments

The stapled group comprises a portfolio of nine high-quality large format retail ('LFR') commercial properties in metropolitan, urban centre and key regional locations along the eastern seaboard of Australia.

The stapled group consists of Newmark Hardware Trust ('NHT') and Newmark Capital (Chadstone) Property Trust ('NCP'). NHT comprises a portfolio of nine high-quality commercial properties that includes the Preston property that was settled on 8 August 2023. NCP is a single asset property trust that owns the Chadstone Homeplus Homemaker Centre in Victoria, which also has Bunnings as its major tenant.

Based on the internal reports reviewed and used by the CODM in assessing performance and in determining the allocation of resources, the stapled group is organised into 2 operating segments being NHT and NCP.

The segments exhibit similar long-term financial performance and have similar economic characteristics in that both offer large format retail tenancies to large retail businesses. The two segments have been aggregated as separate disclosure of segmental financial information would not produce any incremental benefit to enable users of the financial statements to evaluate the nature and financial effects of the business activities and economic environments in which the stapled group operates.

The aggregated operating segment information is therefore the same information as disclosed in these financial statements of the stapled group and is therefore not duplicated as a separate segment note.

The CODM reviews Funds from Operations on a monthly basis, being cash flows generated by the operations of the stapled group. This is derived as Net Income with non-cash items and financing related cash flows added back. The accounting policies adopted for internal reporting to the CODM are consistent with those adopted in the financial statements.

### Intersegment transactions

There were no intersegment operating transactions made during the financial period.

### Intersegment receivables, payables and loans

Intersegment loans are initially recognised at the consideration received. The intersegment financing loan is at market rates based on the syndicated loan. Intersegment loans are eliminated on consolidation. The intersegment operating loan is interest-free.

### Major customers

During the financial year ended 30 June 2023 approximately 64.21% (30 June 2022: 64.1%) of the stapled group's external revenue was derived from Bunnings Group Limited tenancies.

### Note 6. Revenue and other income

|                                 | Consolidated       |                    |
|---------------------------------|--------------------|--------------------|
|                                 | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Revenue and other income        |                    |                    |
| Rental income                   | 26,165,133         | 20,933,153         |
| Straight line rental adjustment | (17,168)           | 486,236            |
| Recoverable outgoings           | 2,638,073          | 2,069,803          |
| Interest income                 | 1,340,377          | 661,405            |
| Other income                    | 143,757            | 40,867             |
| Revenue and other income        | 30,270,172         | 24,191,464         |

### Note 7. Remeasurement to fair value of derivatives

|  | Conso              | lidated            |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Remeasurement to fair value of derivatives | 421,993            | 2,880,094          |

The net fair value gain in relation to derivative financial instruments of \$421,993 (30 June 2022: \$2,880,094) arose as a result of the revaluation of interest rate cap and interest rate swap hedging instruments.

### Note 8. Cash and cash equivalents

|                | Consolidated       |                    |
|----------------|--------------------|--------------------|
|                | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Current assets |                    |                    |
| Cash at bank   | 5,089,958          | 5,275,909          |



### Note 9. Trade and other receivables

|  | Consolidated       |                    |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Current assets                             |                    |                    |
| Trade receivables                          | 251,351            | 621,274            |
| Less: Allowance for expected credit losses | -                  | (5,206)            |
|  | 251,351            | 616,068            |

### Allowance for expected credit losses

The expected credit losses recognised represent the lifetime expected credit losses of the trade receivables balance.

The ageing of the receivables for above are as follows:

|                       | Consolidated       |                    |
|-----------------------|--------------------|--------------------|
|                       | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| 0 to 3 months overdue | 243,919            | 604,115            |
| 3 to 6 months overdue | 7,432              | 11,953             |
| Over 6 months overdue | -                  | -                  |
|                       | 251,351            | 616,068            |

Movements in the allowance for expected credit losses are as follows:

|   | Consolidated       |                    |
|---|--------------------|--------------------|
|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Opening balance                         | 5,206              | -                  |
| Additions through business combinations | -                  | 17,217             |
| Unused amounts reversed                 | (5,206)            | (12,011)           |
|   | -                  | 5,206              |

### Note 10. Other assets

|                 | Consolidated       |                    |
|-----------------|--------------------|--------------------|
|                 | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Current assets  |                    |                    |
| Accrued revenue | 2,248,248          | 1,182,153          |
| Prepayments     | 783,854            | 737,837            |
|                 | 3,032,102          | 1,919,990          |

Accrued revenue relates to the coupon receivable for the Preston property.

### Note 11. Non-current assets classified as held for sale

|  | Consolidated       |                    |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Current assets                                 |                    |                    |
| Non-current assets classified as held for sale | 82,000,000         | -                  |

The Chadstone property was marketed for sale in June 2023. The marketing process is ongoing as at the date of this financial report.

### Note 12. Derivative financial assets

|  | Consolidated       |                    |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Current assets                                       |                    |                    |
| Fair value of interest rate cap hedging instruments  | 2,019,765          | -                  |
| Fair value of interest rate swap hedging instruments | (1,318,368)        | -                  |
| Interest rate swap upfront payment                   | 2,495,600          | -                  |
|  | 3,196,997          | -                  |

|  | Consolidated       |                    |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Non-current assets                                   |                    |                    |
| Fair value of interest rate cap hedging instruments  | 865,770            | 2,880,094          |
| Fair value of interest rate swap hedging instruments | 1,734,919          | -                  |
|  | 2,600,689          | 2,880,094          |

### Note 13. Investment properties

|  | Consolidated       |                    |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Non-current assets                       |                    |                    |
| Investment properties – at fair value    | 429,400,000        | 472,250,000        |
| Investment property – under construction | 30,372,018         | 15,132,474         |
|  | 459,772,018        | 487,382,474        |



#### Reconciliation

Reconciliation of investment properties at the beginning and end of the current and previous financial year are set out below:

|   | Consolidated       |                    |
|---|--------------------|--------------------|
|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Opening balance   | 487,382,474        | 320,750,000        |
| Acquisitions  | 72,078,123         | 43,587,000         |
| Additions   | 804,894            | -                  |
| Transaction costs   | 3,473,593          | 4,475,626          |
| Straight line rental adjustment                             | (17,168)           | 486,236            |
| Fair value remeasurement                                    | (21,121,118)       | 38,083,612         |
| Impairment loss of Investment property – under construction | (828,780)          | -                  |
| Additions from NCP at time of stapling                      | -                  | 80,000,000         |
| Transfer to non-current assets classified as held for sale  | (82,000,000)       | -                  |
| Closing balance   | 459,772,018        | 487,382,474        |

Net fair value remeasurement of investment properties as listed in Statement of profit and loss consists of:

|   | Conso              | Consolidated       |  |
|---|--------------------|--------------------|--|
|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |  |
| Fair value remeasurement                                    | (21,121,118)       | -                  |  |
| Impairment loss of Investment property – under construction | (828,780)          | -                  |  |
|   | (21,949,898)       | -                  |  |

### **Additions**

On 5 July 2022, NPR made a partial advance payment of \$15.0 million relating to the acquisition of the Preston property. On 8 July 2022, NPR announced the conditional acquisition of the Underwood property, a high-quality LFR property in metropolitan Brisbane, Queensland for \$57.0 million. On 23 August 2022 a fire occurred at the property causing material damage to one of the property's buildings (Building 4). On 19 December 2022, NPR announced that it had agreed with the vendor (Clarence Property) to vary the terms of the original contract, including a reduction in the purchase price to \$56.0 million.

Additionally, settlement of the property was revised with NPR making a partial payment of \$46.0 million on 21 December 2022, which was funded via NPR's debt facility, with the property's title to be transferred at settlement. The remaining \$10.0 million is due and payable upon certain milestones being reached, including reinstatement of Building 4, commencement of trading by affected tenants and rectification of defects. The Vendor has provided a rent guarantee over the gross passing rent derived from tenants within the building that was damaged by the fire, from settlement throughto completion of building works and re-commencement of rent.

### Valuations of investment properties

The directors will assess the value of each property as at each financial reporting date. The basis of the valuation of investment properties is fair value. The scheme documents of each of NHT and NCP require its investment properties to be independently valued at least once every three years or more frequently if required by a lender or where the Directors believe there has been a material change in value. The directors currently intend to have each property independently valued on a rolling cycle once every 18 months.

In accordance with the Responsible Entity's valuation policy, independent valuations of the Preston, Warragul, Launceston, Melton, Lake Haven and Eastgardens properties were obtained as at 30 June 2023. These valuations were provided by independent valuers, each being a member of the Australian Property Institute and having adequate experience in the location and category of the respective investment property being valued. The balance of the NPR portfolio was assessed by internal directors' valuations as at 30 June 2023.

For the key inputs used in determining investment property valuations, refer to note 21.

Changes to key inputs would result in changes to the fair value of investment properties. An increase in capitalisation rate and/or discount rate would result in lower fair value, while a decrease in capitalisation rate and/or discount rate will result in higher fair value (with all other factors held constant).

### Investment properties pledged as security

The investment properties have been provided as security over the borrowings of the stapled group. Refer to note 17 for further details.

### Lease payments receivable

|  | Consolidated       |                    |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Minimum undiscounted lease payments receivable but not recognised in the financial statements: |                    |                    |
| Year 1   | 27,766,740         | 23,835,427         |
| Year 2   | 28,236,579         | 24,468,812         |
| Year 3   | 27,060,148         | 24,749,097         |
| Year 4   | 20,951,270         | 24,775,157         |
| Year 5   | 16,424,476         | 20,008,714         |
| Over 5 years   | 41,398,496         | 76,783,876         |
|  | 161,837,710        | 194,621,083        |

The investment properties are leased to tenants under operating leases with rentals payable monthly. Lease income from operating leases where the stapled group is a lessor is recognised on a straight-line basis over the lease term.

### Note 14. Trade and other payables

|                                    | Consolidated       |                    |
|------------------------------------|--------------------|--------------------|
|                                    | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Current liabilities                |                    |                    |
| Trade payables                     | 610,152            | 239,696            |
| BAS payable                        | 514,165            | 381,608            |
| Sundry creditors and accruals      | 779,136            | 1,212,276          |
| Interest rate swap upfront payment | 2,495,600          | -                  |
|                                    | 4,399,053          | 1,833,580          |

Refer to note 20 for further information on financial instruments.



### Note 15. Deferred consideration

During the period, the acquisition of the Underwood property was revised to a structured settlement with NPR making a partial payment of \$46.0 million on 21 December 2022. The remaining \$10.0 million will be due and payable upon certain milestones being reached including the reinstatement of the building, commencement of trading by affected tenants and rectification of defects, expected to be completed in the third quarter of calendar year 2023. Refer to note 13 for further detail.

The directors have adopted the nominal deferred consideration value of \$10.0 million, as the stapled group believes this is the most likely outflow following rectification work on the Underwood property by the vendor.

### Note 16. Distribution payable

|                     | Consolidated       |                    |
|---------------------|--------------------|--------------------|
|                     | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Current liabilities |                    |                    |
| Distributions       | 3,556,395          | 4,232,407          |

| 30 June 2023                             | Distribution payable<br>\$ |
|--|----------------------------|
| Carrying amount at the start of the year | 4,232,407                  |
| Distribution declared for the year       | 16,358,453                 |
| Distribution paid for the year           | (17,034,464)               |
| Carrying amount at the end of the year   | 3,556,395                  |

### Note 17. Borrowings

|                         | Consolidated       |                    |
|-------------------------|--------------------|--------------------|
|                         | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Non-current liabilities |                    |                    |
| Bank loans              | 206,139,291        | 129,779,539        |
|                         | 206,139,291        | 129,779,539        |

Refer to note 20 for further information on financial instruments.

The bank loan balance comprises the following components:

|                             | Conso              | idated             |
|-----------------------------|--------------------|--------------------|
|                             | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Drawn down loan facility    | 206,730,332        | 130,730,421        |
| Capitalised borrowing costs | (2,641,681)        | (2,286,792)        |
| Amortised borrowing costs   | 2,050,640          | 1,335,910          |
|                             | 206,139,291        | 129,779,539        |

### Assets pledged as security

The carrying amounts of assets pledged as security for borrowings are:

|  | Conso              | lidated            |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Non-current assets classified as held for sale (note 11) | 82,000,000         | -                  |
| Investment properties (note 13)                          | 429,400,000        | 472,250,000        |
|  | 511,400,000        | 472,250,000        |

Preston is excluded from the security pool until settlement.

### Financing arrangements

Unrestricted access was available at the reporting date to the following lines of credit:

|                              | Conso              | idated             |
|------------------------------|--------------------|--------------------|
|                              | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Total facilities             |                    |                    |
| Bank loans                   | 275,000,000        | 215,000,000        |
| Used at the reporting date   |                    |                    |
| Bank loans                   | 206,730,332        | 130,730,332        |
| Unused at the reporting date |                    |                    |
| Bank loans                   | 68,269,668         | 84,269,668         |

Banking arrangements as at 30 June 2023 consist of a syndicated finance facility provided by two major Australian banks. The bank facilities were modified on 20 December 2022 to increase the facility limit to \$275,000,000. As part of the amendment to the debt facility, the Interest Cover Ratio (ICR) covenant requirement was reduced from 2.5x to 2.0x. The Loan to Value Ratio ('LVR') covenant remained unchanged at 55.0%.

### Note 18. Issued capital

|                                 | Consolidated          |                       |                    |                    |
|---------------------------------|-----------------------|-----------------------|--------------------|--------------------|
|                                 | 30 June 2023<br>Units | 30 June 2022<br>Units | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Stapled securities – fully paid | 177,819,763           | 181,648,297           | 219,712,673        | 224,119,254        |
|                                 | 177,819,763           | 181,648,297           | 219,712,673        | 224,119,254        |

### Movements in ordinary issued capital

| Details                       | Date                          | Units       | \$          |
|-------------------------------|-------------------------------|-------------|-------------|
| Balance                       | 1 July 2022                   | 181,648,297 | 224,119,254 |
| Share buybacks                | 16 August 2022 - 30 June 2023 | (3,828,534) | (4,406,581) |
| Balance of stapled securities | 30 June 2023                  | 177,819,763 | 219,712,673 |



### Stapled securities

Stapled securities represent the stapling of the ordinary units of Newmark Hardware Trust to the ordinary units of Newmark Capital (Chadstone) Property Trust. Stapled securities are listed on the ASX under code NPR. They entitle the holder to participate in distributions of the stapled group.

### On-market buy-back

Newmark Property REIT commenced an on-market buy-back of its stapled securities on 16 August 2022. As at 30 June 2023, Newmark Property REIT had bought back 3,828,534 stapled securities for a total consideration of \$5,327,113.

### Capital risk management

The stapled group's objective when managing capital is to safeguard its ability to continue as a going concern so that it can provide returns for stapled security holders and to maintain an optimum capital structure.

Capital is regarded as total equity, as recognised in the statement of financial position, plus net debt. Net debt is calculated as total borrowings less cash and cash equivalents.

In order to maintain or adjust the capital structure, the stapled group may adjust the amount of distributions paid to stapled security holders, return capital to stapled security holders, issue new securities or sell assets to reduce debt.

The stapled group would look to raise capital when an opportunity to invest in a property, business or company was seen as in the best interests of security holders.

The stapled group is subject to certain financing arrangement covenants under its syndicated debt facilities and meeting these is given priority in all capital risk management decisions. There have been no events of default on the financing arrangements during the financial year.

The capital risk management policy remains unchanged from the PDS dated 16 November 2021 which related to the formation of the stapled group.

### Note 19. Non-controlling interest

|                  | Conso              | idated             |
|------------------|--------------------|--------------------|
|                  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Issued capital   | 48,597,866         | 49,518,398         |
| Retained profits | 12,471,484         | 12,760,083         |
|                  | 61,069,350         | 62,278,481         |

Non-controlling interests represent the equity interest of unitholders in Newmark Capital (Chadstone) Property Trust.

### Note 20. Financial instruments

#### Financial risk management objectives

The stapled group's activities expose it to a variety of financial risks: market risk (including price risk and interest rate risk), credit risk and liquidity risk. The stapled group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the stapled group.

The stapled group uses derivative financial instruments such as interest rate cap hedging instruments to hedge interest rate risk exposures. Derivatives are exclusively used for hedging purposes, i.e. not as trading or other speculative instruments. The stapled group uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate and other price risks, ageing analysis for credit risk and beta analysis in respect of investment portfolios to determine market risk.

Risk management is carried out by senior finance executives ('finance') under policies approved by the Board of the Responsible Entity ('the Board'). These policies include identification and analysis of the risk exposure of the stapled group and appropriate procedures, controls and risk limits. Finance identifies, evaluates and manages financial risks within the stapled group's operating units. Finance reports to the Board on a regular basis.

### Market risk

### Foreign currency risk

The stapled group is not exposed to foreign currency risk.

#### Price risk

The stapled group is not exposed to any significant price risk.

#### Interest rate risk

The stapled group's main interest rate risk arises from medium-term borrowings. Borrowings obtained at variable rates expose the stapled group to interest rate risk. Borrowings obtained at fixed rates expose the stapled group to fair value interest rate risk.

#### Interest rate cap hedging instruments

The policy of the stapled group is to hedge approximately 50% – 100% of its borrowings.

The stapled group has an existing interest rate cap hedging instruments with a notional underlying value of \$100 million that terminates between February 2024 and March 2025. During the year, the stapled group entered into a 2-year interest rate swap with a notional value of \$75.0 million with a commencement date of 3 July 2023.

Bank loans outstanding totalling \$206,730,332 (30 June 2022: \$130,730,332). The facilities have a maturity date of December 2024. The interest rate that is applicable is the aggregate of the margin and BBSY Bid for the relevant period.

An official increase/decrease in interest rates of +/-100 basis points (30 June 2022 +/-100 basis points) would have an adverse/favorable effect on profit before tax of \$2,067,303 (30 June 2022: \$1,307,000) per annum. The percentage change is based on the expected volatility of interest rates using market data and analyst's forecasts.

In addition, no minimum principal repayment (30 June 2022: nil) was due during the year ending 30 June 2023.

|                              | Basis points increase  |                             |                  | Basis points decrease  |                             |                  |
|------------------------------|------------------------|-----------------------------|------------------|------------------------|-----------------------------|------------------|
| Consolidated<br>30 June 2023 | Basis points<br>change | Effect on profit before tax | Effect on equity | Basis points<br>change | Effect on profit before tax | Effect on equity |
| Bank<br>borrowings           | 100                    | (2,067,303)                 | (2,067,303)      | 100                    | 2,067,303                   | 2,067,303        |

|                              | Basis points increase |                             |                  | Ва                     | sis points decrea           | ise              |
|------------------------------|-----------------------|-----------------------------|------------------|------------------------|-----------------------------|------------------|
| Consolidated<br>30 June 2022 | Basis points change   | Effect on profit before tax | Effect on equity | Basis points<br>change | Effect on profit before tax | Effect on equity |
| Bank<br>borrowings           | 100                   | (1,307,000)                 | (1,307,000)      | 100                    | 1,307,000                   | 1,307,000        |



#### Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the stapled group. The stapled group has a strict code of credit, including obtaining agency credit information, confirming references and setting appropriate credit limits. The stapled group obtains guarantees where appropriate to mitigate credit risk. The maximum exposure to credit risk at the reporting date for recognised financial assets is their carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. The stapled group does not hold any collateral. The stapled group is confident that trade and other receivables will be recoverable.

The ageing of the receivables (net of provision for credit losses) is as follows:

|                       | Conso              | lidated            |
|-----------------------|--------------------|--------------------|
|                       | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| 0 to 3 months overdue | 243,919            | 604,115            |
| 3 to 6 months overdue | 7,432              | 11,953             |
| Over 6 months overdue | -                  | -                  |
|                       | 251,351            | 616,068            |

Maturity analysis of other financial assets:

| Consolidated<br>30 June 2023                 | Weighted<br>average<br>interest rate<br>% | 1 year<br>or less<br>\$ | Between<br>1 and 2<br>years<br>\$ | Between<br>2 and 5<br>years<br>\$ | Over<br>5 years<br>\$ | Remaining<br>contractual<br>maturities<br>\$ |
|--|---|-------------------------|-----------------------------------|-----------------------------------|-----------------------|--|
| Derivatives                                  |   |                         |                                   |                                   |                       |  |
| Interest rate cap hedging instruments        | -   | 2,019,765               | 865,770                           | -                                 | -                     | 2,885,535                                    |
| Interest rate<br>swap hedging<br>instruments | -   | (1,318,368)             | 1,734,919                         | -                                 | -                     | 416,551                                      |
| Total Interest rate hedging instruments      | -   | 701,397                 | 2,600,689                         | -                                 | -                     | 3,302,086                                    |

### Liquidity risk

Vigilant liquidity risk management requires the stapled group to maintain sufficient liquid assets (mainly cash and cash equivalents) and available borrowing facilities to be able to pay debts as and when they become due and payable. The stapled group manages liquidity risk by maintaining adequate cash reserves and available borrowing facilities by continuously monitoring actual and forecast cash flows and matching the maturity profiles of financial assets and liabilities.

### Financing arrangements

At the reporting date NPR had undrawn borrowing facilities of \$68,269,668.

Subject to the continuance of satisfactory credit ratings, the bank syndicated debt facilities may be drawn at any time and will expire in December 2024.

### Remaining contractual maturities

The following tables detail the stapled group's remaining contractual maturity for its financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables include both interest and principal cash flows disclosed as remaining contractual maturities and therefore these totals may differ from their carrying amount in the statement of financial position.

| Consolidated<br>30 June 2023       | Weighted<br>average<br>interest rate<br>% | 1 year<br>or less<br>\$ | Between<br>1 and 2<br>years<br>\$ | Between<br>2 and 5<br>years<br>\$ | Over<br>5 years<br>\$ | Remaining<br>contractual<br>maturities<br>\$ |
|------------------------------------|---|-------------------------|-----------------------------------|-----------------------------------|-----------------------|--|
| Non-<br>derivatives                |   |                         |                                   |                                   |                       |  |
| Non-interest<br>bearing            |   |                         |                                   |                                   |                       |  |
| Trade<br>and other<br>payables     | -   | 4,399,053               | -                                 | -                                 | -                     | 4,399,053                                    |
| Interest-<br>bearing<br>– variable |   |                         |                                   |                                   |                       |  |
| Bank loans                         | 3.01%                                     | -                       | 206,730,332                       | -                                 | -                     | 206,730,332                                  |
| Total non-<br>derivatives          |   | 4,399,053               | 206,730,332                       | -                                 | -                     | 211,129,385                                  |

| Consolidated<br>30 June 2022        | Weighted<br>average<br>interest rate<br>% | 1 year<br>or less<br>\$ | Between<br>1 and 2<br>years<br>\$ | Between<br>2 and 5<br>years<br>\$ | Over<br>5 years<br>\$ | Remaining<br>contractual<br>maturities<br>\$ |
|-------------------------------------|---|-------------------------|-----------------------------------|-----------------------------------|-----------------------|--|
| Non-<br>derivatives                 |   |                         |                                   |                                   |                       |  |
| Non-interest bearing:               |   |                         |                                   |                                   |                       |  |
| Trade<br>and other<br>payables      | -   | 1,833,580               | -                                 | -                                 | -                     | 1,833,580                                    |
| Interest-<br>bearing<br>– variable: |   |                         |                                   |                                   |                       |  |
| Bank loans                          | 0.67%                                     | -                       | -                                 | 130,730,332                       | -                     | 130,730,332                                  |
| Total non-<br>derivatives           |   | 1,833,580               | -                                 | 130,730,332                       | -                     | 132,563,912                                  |

The cash flows in the maturity analysis above are not expected to occur significantly earlier than contractually disclosed above.

### Fair value of financial instruments

Unless otherwise stated, the carrying amounts of financial instruments reflect their fair value.



### Note 21. Fair value measurement

### Fair value hierarchy

The following tables detail the stapled group's assets and liabilities, measured or disclosed at fair value, using a three-level hierarchy, based on the lowest level of input that is significant to the entire fair value measurement, being:

**Level 1:** Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date

**Level 2:** Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly

Level 3: Unobservable inputs for the asset or liability

| Consolidated – 30 June 2023                    | Level 1<br>\$ | Level 2<br>\$ | Level 3<br>\$ | Total<br>\$ |
|--|---------------|---------------|---------------|-------------|
| Assets   |               |               |               |             |
| Non-current assets classified as held for sale | -             | -             | 82,000,000    | 82,000,000  |
| Investment properties at fair value            | -             | -             | 429,400,000   | 429,400,000 |
| Interest rate hedging instruments              | -             | 5,797,686     | -             | 5,797,686   |
| Total assets                                   | -             | 5,797,686     | 511,400,000   | 517,197,686 |

| Consolidated – 30 June 2022           | Level 1<br>\$ | Level 2<br>\$ | Level 3<br>\$ | Total<br>\$ |
|---------------------------------------|---------------|---------------|---------------|-------------|
| Assets                                |               |               |               |             |
| Investment properties at fair value   | -             | -             | 472,250,000   | 472,250,000 |
| Interest rate cap hedging instruments | -             | 2,880,094     | -             | 2,880,094   |
| Total assets                          | -             | 2,880,094     | 472,250,000   | 475,130,094 |

There were no transfers between levels during the 2023 financial year.

### Valuation techniques for fair value measurements categorised within level 2 and level 3

The basis of the valuation of investment properties is fair value. The scheme documents of each trust require investment properties to be independently valued at least once every three years or more frequently if required by a lender or where the directors believe there has been a material change in value. In the intervening periods, the property valuations may be revised according to the Responsible Entity's assessment of the property market.

In accordance with the Responsible Entity's valuation policy, independent valuations of the Preston, Warragul, Launceston, Melton, Lake Haven and Eastgardens properties were obtained as at 30 June 2023. These valuations were provided by independent valuers, each being a member of the Australian Property Institute and having adequate experience in the location and category of the respective investment property being valued. The balance of the NPR portfolio was assessed by internal directors' valuations as at 30 June 2023.

Valuations are based on current prices in an active market for similar properties of the same location and condition, subject to similar leases and takes into consideration occupancy rates and returns on investment. Any changes in estimates impacts the carrying value of investment property and the fair value adjustment recognised in profit or loss.

For details of the effect of the recurring remeasurements of investment properties on profit or loss or other comprehensive income for the period, and movement in carrying values for the reporting period, refer to note 13.

### Level 3 assets and liabilities – inputs and sensitivities

The level 3 assets and liabilities unobservable inputs and sensitivity are as follows:

|                     |                         | Ran            | Range          |  |
|---------------------|-------------------------|----------------|----------------|--|
| Description         | Unobservable inputs     | 30 June 2023   | 30 June 2022   |  |
| Investment property | (i) Capitalisation rate | 4.50% to 6.50% | 4.00% to 6.25% |  |
|                     | (ii) Discount rate      | 5.50% to 7.25% | 5.25% to 6.75% |  |
|                     | (iii) Terminal yield    | 4.75% to 6.75% | 4.25% to 6.50% |  |
|                     | (iv) Rental growth      | 2.50% to 3.00% | 1.82% to 2.51% |  |

Changes to key inputs would result in changes to the fair value of investment properties. An increase in capitalisation rate and/or discount rate would result in lower fair value, while a decrease in capitalisation rate and/or discount rate will result in higher fair value (with all other factors held constant).

### Sensitivity to changes in capitalisation rate

The sensitivity of property valuations (i.e. increase/(decrease) in fair value) to reasonably possible changes in capitalisation and discount rates is as follows:

| Capitalisation rate movement – increase/(decrease) | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|--|--------------------|--------------------|
| Minus 50 bps                                       | 50,827,131         | 56,260,270         |
| Minus 25 bps                                       | 22,190,378         | 26,509,720         |
| Plus 25 bps  | (27,497,867)       | (23,779,950)       |
| Plus 50 bps  | (49,040,953)       | (45,237,650)       |

A discount rate decrease of 25 bps and 50 bps would increase the discounted cashflow valuation by 2.67% and 4.34% respectively, and an increase of 25 bps and 50 bps in discount rate would decrease the discounted cashflow valuation by 1.19% and 2.80% respectively.

### Note 22. Key management personnel disclosures

### Compensation

Remuneration of the directors of the Responsible Entity is paid by the Responsible Entity and its related parties. The directors are not provided with any remuneration by the schemes themselves. Directors are not entitled to any equity interests in the schemes, or any rights to, or options for, equity interests in the schemes as a result of the remuneration provided by the Responsible Entity.

The directors of the Responsible Entity do not consider that there is any direct correlation between the level of remuneration provided to the directors of the Responsible Entity and the fees paid by the schemes to the Responsible Entity in accordance with the Scheme Constitution and Product Disclosure Statement. The schemes have not made, guaranteed or secured, directly or indirectly, any loans to the key management personnel or their personally related entities at any time during the reporting period.

Refer to note 26 for further information on related party information.



### Note 23. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by SW Audit, the auditor of the stapled group:

|   | Consolidated       |                    |
|---|--------------------|--------------------|
|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Audit services – SW Audit:                          |                    |                    |
| Audit or review of the financial statements         | 117,250            | 80,000             |
| Other assurance services                            | 23,500             | 10,500             |
|   | 140,750            | 90,500             |
| Other services – SW Accountants & Advisors Pty Ltd: |                    |                    |
| Taxation services                                   | 48,160             | 14,685             |
|   | 188,910            | 105,185            |

### Note 24. Contingent liabilities

As at the date of the Financial Report, NPR has no contingent liabilities.

### Note 25. Commitments

On 5 July 2022, NPR made a partial advance payment of \$15.0 million relating to the acquisition of the Preston property. Following Bunnings Preston opening on 28 June 2023, NPR settled the Preston property by making final payments totalling \$53.5 million on 8 August 2023. It was funded by NPR's debt facility. The property is situated on 2ha of land, approximately 10km north of Melbourne CBD and has a 12-year lease to Bunnings Group and total lettable area of 18,612 sgm.

On 8 July 2022, NPR announced the conditional acquisition of the Underwood property, a high-quality LFR property in metropolitan Brisbane, Queensland for \$57.0 million. On 23 August 2022 a fire occurred at the property causing material damage to one of the property's buildings (Building 4). On 19 December 2022, NPR announced that it had agreed with the vendor (Clarence Property) to vary the terms of the original contract, including a reduction in the purchase price to \$56.0 million. Additionally, settlement of the property was revised to 21 December 2022 with NPR making a partial payment of \$46.0 million on settlement, funded from NPR's debt facility. The remaining \$10.0 million is due and payable upon certain milestones being reached, including reinstatement of Building 4, commencement of trading by affected tenants and rectification of defects. The Vendor has provided a rent guarantee over the gross passing rent derived from tenants within the building that was damaged by the fire, from settlement through to completion of building works and re-commencement of rent.

On 17 February 2023, NPR entered into an agreement with Bunnings Group to contribute up to \$2.6 million to fund capital works at the Warragul Property. NPR's capital contribution is due to be paid at practical completion of the works (which is anticipated to be in September 2023). The rent for the Warragul Property will increase by 6.25% of the amount contributed.

### Note 26. Related party information

### **Parent Entity**

Newmark Hardware Trust is the parent entity.

### **Responsible Entity**

Newmark Property REIT is managed by Newmark REIT Management Limited ('NRML' or 'Responsible Entity') as Responsible Entity. The Responsible Entity is entitled to charge a management fee equal to 0.60% per annum of Newmark Property REIT's Gross Asset Value ('GAV') (before GST). However, the Responsible Entity has determined that it will not charge a management fee in respect of Newmark Property REIT for so long as the Investment Manager charges an investment management fee equal to 0.60% per annum of GAV (before GST) under the Investment Management Agreement in respect of Newmark Property REIT.

In addition, subject to the Corporations Act, the Responsible Entity is entitled to be paid and reimbursed for all administration costs, charges, expenses and outgoings incurred in the proper performance of its duties, as and when incurred. It also has a right to be fully indemnified in respect of all expenses, liabilities, costs and any other matters in connection with the trusts and against all actions, proceedings, costs, claims and demands brought against the Responsible Entity in its capacity as trustee of the trusts, with limited exceptions.

### **Newmark Property Group Pty Ltd**

Newmark Property Group Pty Ltd ('Newmark Group') and its related entities (being entities associated with directors, shareholders or other related parties, including its controlled entities comprising Newmark REIT Management Limited, Newmark Property Funds Management Pty Ltd ('investment manager'), Newmark Operations Pty Ltd and Newmark Asset Management Pty Ltd ('property manager')) own 18.58% of the stapled securities of Newmark Property REIT.

#### **Investment Manager**

A member of the Newmark Group, Newmark Property Funds Management Pty Ltd, has been appointed to provide investment management services to Newmark Property REIT in accordance with the investment strategy of Newmark Property REIT, which includes, among other matters, providing strategic management, arranging debt and equity and managing the assets (excluding property management services) of Newmark Property REIT ('Investment Management Services').

The Investment Manager is entitled to the following fees:

- (Investment management fee) 0.60% of GAV per annum (before GST) for the provision of Investment Management Services which is payable monthly by the Responsible Entity out of the assets of Newmark Property REIT. If the Investment Manager does not charge a fee in any given month, the Responsible Entity is able to charge Newmark Property REIT.
- (Acquisition fee) 1.00% of the purchase price (excluding acquisition costs) of any assets acquired by Newmark Property REIT (directly or indirectly) or any controlled sub-trust following completion of such acquisition.
- (Finance facility fee) 0.20% of the amount of debt finance arranged by the Investment Manager for NHT, which is payable upon entering into the relevant finance facility.

The Investment Manager is also entitled to such fees and reimbursements for reasonable expenses incurred as agreed in writing between the Investment Manager and the Responsible Entity relating to the provision of Investment Management Services.



### **Property Manager**

A member of the Newmark Group, Newmark Asset Management Pty Ltd, has been appointed by the Responsible Entity to act as the property manager of Newmark Property REIT under the Property Management Agreement. The Property Management Services, however in doing so, will retain all rights and liabilities in respect of those services under the Property Management Agreement. The Property Manager is responsible for matters including providing property management services, property accounting services, facilities management services, leasing and lease administration services, sales agency services and project management services to Newmark Property REIT ('Property Management Services').

The Property Manager is entitled to the following fees:

- (Property Management Fee): Up to 1.5% of annual gross income for the current portfolio, and up to 3% of annual gross income for any properties acquired after the date of the Property Management Agreement, or such lesser amount as agreed under the Property Management Agreement.
- (New Lease Fee): 15% of the gross rental income for the first year of the lease term where the tenant is a new tenant, or if the lease term is for a period of less than a year, then that lesser period.
- (Lease Renewal Fee): 7.5% of gross rental income for the first year of the lease term with an existing tenant (including renewals), or if the lease term is for a period of less than a year, then that lesser period.
- (Market Review Fee): At market rates determined as a percentage of the increase in gross rental income payable between the year before the rent review date and the year after.
- (Lease Administration Fees): By reference to market rates, subject to a market review on each anniversary of the commencement of the Property Management Agreement.
- (Project Management Fee): Up to 5% of the value of any works (as determined by a quantity surveyor) undertaken.
- (Development Services Fee): 4% of project costs.
- (Sales Agent Fees): At market rates if the Property Manager acts as a sale agent in respect of a property.

#### **Subsidiaries**

Interests in subsidiaries are set out in note 28.

### Key management personnel

Disclosures relating to key management personnel are set out in note 22.

### Transactions with related parties

The following transactions occurred with related parties:

|  | Consol             | idated             |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Payment for services   |                    |                    |
| The following payments were made to Newmark REIT Management Ltd as Responsible Entity:               |                    |                    |
| Management fees  | 3,133,514          | 859,196            |
| Compliance fees  | 168,500            | -                  |
|  | 3,302,014          | 859,196            |
| The following payments were made to Newmark Operations Pty Ltd:                                      |                    |                    |
| Investor relation fees   | 31,500             | -                  |
| Legal fees   | 101,250            | -                  |
|  | 132,750            | -                  |
| The following payments were made to Newmark Property Funds Management Pty Ltd as Investment Manager: |                    |                    |
| Investment management fee  | -                  | 1,601,951          |
| Acquisition fees   | 610,000            | 653,805            |
| Finance facility fee   | 120,000            | 338,933            |
| Reimbursed expenses  | 317,678            | 120,724            |
|  | 1,047,678          | 2,715,413          |
| The following payments were made to Newmark Asset Management Pty Ltd as Property Manager:            |                    |                    |
| Property management fee  | 247,028            | -                  |
|  | 247,028            | -                  |

### **Directors' fees**

Total directors' fees paid by the Responsible Entity during the current year was \$365,000 (2022: \$330,000).

### Receivable from and payable to related parties

There were no trade receivables from or trade payables to related parties at the current and previous reporting date.

### Loans to/from related parties

There were no loans to or from related parties at the current and previous reporting date.



### **Director security holdings**

The stapled securities held by directors in the stapled group at the end of the financial period are as follows:

| Director             | Stapled securities held |
|----------------------|-------------------------|
| Christopher Langford | 48,729                  |
| Michael Doble        | 56,513                  |
| Andrew Erikson       | 50,000                  |
| Melinda Snowden      | 15,000                  |
| Mark Allan           | 27,323                  |
|                      | 197,565                 |

### Terms and conditions

All related party transactions were made on normal commercial terms and conditions and at market rates.

### Note 27. Parent entity

Set out below is the supplementary information about the parent entity.

### Statement of profit or loss and other comprehensive income

|                            | Parent             |                    |
|----------------------------|--------------------|--------------------|
|                            | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Profit/(loss)              | (11,439,112)       | 48,864,233         |
| Total comprehensive income | (11,439,112)       | 48,864,233         |

### Statement of financial position

|                           | Parent             |                    |
|---------------------------|--------------------|--------------------|
|                           | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Total current assets      | 10,766,176         | 6,609,239          |
| Total assets              | 473,138,883        | 414,871,809        |
| Total current liabilities | 18,413,656         | 5,762,454          |
| Total liabilities         | 204,367,610        | 116,750,292        |
| Net assets                | 268,771,273        | 298,121,517        |
| Equity                    |                    |                    |
| Issued capital            | 219,712,673        | 224,119,254        |
| Retained earnings         | 49,058,600         | 74,002,263         |
| Total equity              | 268,771,273        | 298,121,517        |

### Guarantees entered into by the parent entity in relation to the debts of its subsidiaries

The parent entity had no guarantees in relation to the debts of its subsidiaries as at 30 June 2023 and 30 June 2022.

### **Contingent liabilities**

The parent entity had no contingent liabilities as at 30 June 2023 (30 June 2022: Nil).

### **Capital commitments**

On 5 July 2022, NPR made a partial advance payment of \$15.0 million relating to the acquisition of the Preston property. Following Bunnings Preston opening on 28 June 2023, NPR settled the Preston property by making final payments totalling \$53.5 million on 8 August 2023. It was funded by NPR's debt facility. The property is situated on 2ha of land, approximately 10km north of Melbourne CBD and has a 12-year lease to Bunnings Group and total lettable area of 18,612 sqm.

On 8 July 2022, NPR announced the conditional acquisition of the Underwood property, a high-quality LFR property in metropolitan Brisbane, Queensland for \$57.0 million. On 23 August 2022 a fire occurred at the property causing material damage to one of the property's buildings (Building 4). On 19 December 2022, NPR announced that it had agreed with the vendor (Clarence Property) to vary the terms of the original contract, including a reduction in the purchase price to \$56.0 million. Additionally, settlement of the property was revised to 21 December 2022 with NPR making a partial payment of \$46.0 million on settlement, funded from NPR's debt facility. The remaining \$10.0 million is due and payable upon certain milestones being reached, including reinstatement of Building 4, commencement of trading by affected tenants and rectification of defects. The Vendor has provided a rent guarantee over the gross passing rent derived from tenants within the building that was damaged by the fire, from settlement through to completion of building works and re-commencement of rent.

At the date of this report, the parent entity has undrawn debt capacity of \$14.8 million post Preston settlement. NPR has several available options at its disposal and may fund the remaining capital commitments by increasing the parent entity's debt capacity, raising new equity and/or selling assets.

### Significant accounting policies

The accounting policies of the parent entity are consistent with those of the stapled group, as disclosed in note 3.



### Note 28. Interest in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 3:

|   | Principal place of business/ | Ownership interest |              |
|---|------------------------------|--------------------|--------------|
| Name  | Country of incorporation     | 30 June 2023       | 30 June 2022 |
| Newmark Hardware Property Trust No.2                          | Australia                    | 100.00%            | 100.00%      |
| Newmark Hardware Property Trust No.3                          | Australia                    | 100.00%            | 100.00%      |
| Newmark Capital (Chadstone) Property Trust (stapled entity) 1 | Australia                    | -                  | -            |

### Note 29. Reconciliation of profit to net cash from operating activities

|   | Consolidated       |                    |
|---|--------------------|--------------------|
|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Profit/(loss) for the year                            | (8,873,809)        | 51,849,823         |
| Adjustments for:                                      |                    |                    |
| Amortisation  | 714,641            | 744,537            |
| Remeasurement to fair value of derivatives            | (421,993)          | (2,880,094)        |
| Net fair value remeasurement of investment properties | 21,949,898         | (38,083,612)       |
| Straight line rental adjustment                       | 17,168             | (486,236)          |
| Interest received                                     | (1,290,425)        | (661,405)          |
| Change in operating assets and liabilities:           |                    |                    |
| Decrease in trade and other receivables               | 364,718            | 404,562            |
| Decrease/(increase) in other assets                   | 178,313            | (984,934)          |
| Increase/(decrease) in trade and other payables       | 69,874             | (293,344)          |
| Increase/(decrease) in revenue received in advance    | 178,742            | (289,122)          |
| Net cash from operating activities                    | 12,887,127         | 9,320,175          |

### Note 30. Changes in liabilities arising from financing activities

| Consolidated                          | Bank loans<br>\$ |
|---------------------------------------|------------------|
| Balance at 1 July 2021                | 164,450,000      |
| Net cash used in financing activities | (102,569,668)    |
| Drawdown                              | 27,850,000       |
| Changes through business combinations | 41,000,000       |
| Balance at 30 June 2022               | 130,730,332      |
| Drawdown                              | 76,000,000       |
| Balance at 30 June 2023               | 206,730,332      |

#### Notes:

<sup>1.</sup> The consolidated financial statements of the current year incorporate the financial information of Newmark Capital (Chadstone) Property Trust (NCP). NCP is treated as a controlled entity for accounting purposes. The entire issued capital of NCP is presented as non-controlling interests in the consolidated financial statements of NPR as at 30 June 2023. NHT does not have any direct ownership interest in NCP.

### Note 31. Earnings per security

|  | Consolidated       |                    |
|--|--------------------|--------------------|
|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Profit/(loss)  | (8,873,809)        | 51,849,823         |
| Non-controlling interest   | (2,565,303)        | (2,985,590)        |
| Profit/(loss) attributable to the owners of Newmark Property REIT  | (11,439,112)       | 48,864,233         |
|  | Number             | Number             |
| Weighted average number of stapled securities (30 Jun 2022: ordinary units) used in calculating basic earnings per stapled security (30 Jun 2022: per ordinary unit)   | 180,292,738        | 190,322,793        |
| Weighted average number of stapled securities (30 Jun 2022: ordinary units) used in calculating diluted earnings per stapled security (30 Jun 2022: per ordinary unit) | 180,292,738        | 190,322,793        |
|  | ¢                  | ¢                  |
| Earnings per stapled security on profit/(loss) attributable to security holders of the Trust (parent entity):  |                    |                    |
| Basic earnings per stapled security  | (6.34)             | 25.67              |
| Diluted earnings per stapled security  | (6.34)             | 25.67              |

### Note 32. Events after the reporting period

Following Bunnings Preston opening on 28 June 2023, NPR settled the Preston property by making final payments totalling \$53.5 million on 8 August 2023. It was funded by NPR's debt facility. The property is situated on 2ha of land, approximately 10km north of Melbourne CBD and has a 12-year lease to Bunnings Group and total lettable area of 18,612 sqm.

No other matter or circumstance has arisen since 30 June 2023 that has significantly affected, or may significantly affect the stapled group's operations, the results of those operations, or the stapled group's state of affairs in future financial years.



# Newmark Capital (Chadstone) Property Trust Financial Report

For the year ended 30 June 2023

(ARSN 648 280 219)



## NCP – Statement of profit and loss and other comprehensive income

For the year ended 30 June 2023

|   | Note | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|---|------|--------------------|--------------------|
| Revenue and other income  | 5    | 6,462,102          | 6,090,999          |
| Net fair value remeasurement of investment properties   | 9    | (603,406)          | 611,045            |
| Expenses  |      |                    |                    |
| Custodian fees  |      | (26,536)           | (36,689)           |
| Transaction costs   |      | (486,990)          | (260,196)          |
| Legal and professional fees   |      | (124,781)          | (143,156)          |
| Management fees   |      | (493,657)          | (483,620)          |
| Borrowing costs amortisation  |      | -                  | (67,097)           |
| Property expenses   |      | (1,200,430)        | (1,255,103)        |
| Registry fees   |      | (9,155)            | (29,259)           |
| Other expenses  |      | (116,786)          | (578,805)          |
| Finance costs   |      | (835,058)          | (525,098)          |
| Profit for the year attributable to the unitholders of Newmark Capital (Chadstone) Property Trust                     |      | 2,565,303          | 3,323,021          |
| Other comprehensive income for the year   |      | -                  | -                  |
| Total comprehensive income for the year attributable to the unitholders of Newmark Capital (Chadstone) Property Trust |      | 2,565,303          | 3,323,021          |
|   |      | ¢                  | ¢                  |
| Basic earnings per share  | 24   | 1.42               | 2.96               |
| Diluted earnings per share  | 24   | 1.42               | 2.96               |

## NCP – Statement of financial position

#### As at 30 June 2023

|  | Note | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|--|------|--------------------|--------------------|
| Assets   |      |                    |                    |
| Current assets                                 |      |                    |                    |
| Cash and cash equivalents                      |      | 573,949            | 939,389            |
| Trade and other receivables                    | 6    | 20,047             | 4,779              |
| Other assets                                   | 7    | 210,236            | 277,531            |
| Non-current assets classified as held for sale | 8    | 82,000,000         |                    |
| Total current assets                           |      | 82,804,232         | 1,221,699          |
| Non-current assets                             |      |                    |                    |
| Investment properties                          | 9    | -                  | 82,000,000         |
| Total non-current assets                       |      | -                  | 82,000,000         |
| Total assets                                   |      | 82,804,232         | 83,221,699         |
| Liabilities                                    |      |                    |                    |
| Current liabilities                            |      |                    |                    |
| Trade and other payables                       | 10   | 1,348,973          | 1,727,798          |
| Borrowings                                     | 11   | 19,512,407         | 18,118,771         |
| Distributions payable                          | 12   | 614,545            | 795,693            |
| Revenue received in advance                    |      | 258,957            | 300,955            |
| Total current liabilities                      |      | 21,734,882         | 20,943,217         |
| Total liabilities                              |      | 21,734,882         | 20,943,217         |
| Net assets                                     |      | 61,069,350         | 62,278,482         |
| Equity   |      |                    |                    |
| Issued capital                                 | 13   | 48,597,866         | 49,518,398         |
| Retained earnings                              |      | 12,471,484         | 12,760,084         |
| Total equity                                   |      | 61,069,350         | 62,278,482         |



## NCP – Statement of changes in equity

## For the year ended 30 June 2023

|   | Issued<br>capital<br>\$ | Retained<br>earnings<br>\$ | Total<br>equity<br>\$ |
|---|-------------------------|----------------------------|-----------------------|
| Balance at 1 July 2021  | 26,100,395              | 12,558,392                 | 38,658,787            |
| Profit for the year   | -                       | 3,323,021                  | 3,323,021             |
| Other comprehensive income for the year                         | -                       | -                          | -                     |
| Total comprehensive income for the year                         | -                       | 3,323,021                  | 3,323,021             |
| Transactions with unitholders in their capacity as unitholders: |                         |                            |                       |
| Contributions of equity, net of transaction costs               | 23,418,003              | -                          | 23,418,003            |
| Distributions declared (note 14)                                | -                       | (3,121,329)                | (3,121,329)           |
| Balance at 30 June 2022   | 49,518,398              | 12,760,084                 | 62,278,482            |

| Consolidated  | Issued<br>capital<br>\$ | Retained<br>earnings<br>\$ | Total<br>equity<br>\$ |
|---|-------------------------|----------------------------|-----------------------|
| Balance at 1 July 2022  | 49,518,398              | 12,760,084                 | 62,278,482            |
| Profit for the year   | -                       | 2,565,303                  | 2,565,303             |
| Other comprehensive income for the year                         | -                       | -                          | -                     |
| Total comprehensive income for the year                         | -                       | 2,565,303                  | 2,565,303             |
| Transactions with unitholders in their capacity as unitholders: |                         |                            |                       |
| Share buybacks (note 13)  | (920,532)               | -                          | (920,532)             |
| Distributions declared (note 14)                                | -                       | (2,853,902)                | (2,853,903)           |
| Balance at 30 June 2023   | 48,597,866              | 12,471,484                 | 61,069,350            |

## NCP - Statement of cash flows

### For the year ended 30 June 2023

|  | Note | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|--|------|--------------------|--------------------|
| Cash flows from operating activities                             |      |                    |                    |
| Rental and outgoings received (inclusive of GST)                 |      | 6,375,494          | 6,928,457          |
| Payments to suppliers (inclusive of GST)                         |      | (2,624,000)        | (2,253,048)        |
| Interest received  |      | 10,977             | 70                 |
| Interest and other finance costs paid                            |      | (835,058)          | (525,098)          |
| Net cash from operating activities                               | 22   | 2,927,413          | 4,150,381          |
| Cash flows from investing activities                             |      |                    |                    |
| Payments for capital improvements                                | 9    | (730,905)          | (1,590,550)        |
| Net cash used in investing activities                            |      | (730,905)          | (1,590,550)        |
| Cash flows from financing activities                             |      |                    |                    |
| Proceeds from issue of units                                     |      | -                  | 23,418,003         |
| Repayment of borrowings  |      | -                  | (41,000,000)       |
| Proceeds from borrowings   |      | 473,103            | 18,118,771         |
| Distributions paid   | 14   | (3,035,051)        | (3,092,783)        |
| Net cash from financing activities                               |      | (2,561,948)        | (2,556,009)        |
| Net increase/(decrease) in cash and cash equivalents             |      | (365,440)          | 3,822              |
| Cash and cash equivalents at the beginning of the financial year |      | 939,389            | 935,567            |
| Cash and cash equivalents at the end of the financial year       |      | 573,949            | 939,389            |



## Notes to the financial statements

#### Note 1. General information

The financial statements are those of Newmark Capital (Chadstone) Property Trust as an individual entity. The financial statements are presented in Australian dollars, which is Newmark Capital (Chadstone) Property Trust's functional and presentation currency.

Newmark Capital (Chadstone) Property Trust ('the Trust') is a managed investment scheme registered in Australia. The governing body and responsible entity of the Trust is Newmark REIT Management Limited ('the Responsible Entity'). Its registered office and principal place of business are:

Level 17, 644 Chapel Street, South Yarra Victoria, 3141

A description of the nature of the Trust's operations and its principal activities are included in the Responsible Entity's report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of the Responsible Entity, on 9 August 2023. The Responsible Entity has the power to amend and reissue the financial statements.

#### Note 2. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### New or amended Accounting Standards and Interpretations adopted

The Trust has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

#### Going concern

The directors of the Responsible Entity have a reasonable expectation that the Trust will be able to pay its debts as and when they become due and payable. This view is formed after the directors have considered projected cashflow information for the twelve months from the date of the financial statements and the continued profitability of the Trust and stapled group. Accordingly, the financial statements have been prepared on a going concern basis.

The Chadstone property was marketed for sale in June 2023. The marketing process is ongoing as at the date of this financial report.

#### **Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the *Corporations Act 2001*, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

#### Historical cost convention

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss, financial assets at fair value through other comprehensive income, investment properties, and derivative financial instruments.

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Trust's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 3.

#### Operating segments

Operating segments are presented using the 'management approach', where the information presented is on the same basis as the internal reports provided to the Chief Operating Decision Makers ('CODM'), which is the Board of Directors of the Responsible Entity. The CODM is responsible for the allocation of resources to operating segments and assessing their performance.

#### Revenue recognition

The Trust recognises revenue as follows:

#### Rental income

Rent revenue from investment properties is recognised on a straight-line basis over the lease term. Lease incentives granted are recognised as part of the rental revenue. Contingent rentals are recognised as income in the period when earned.

#### Recoverable outgoings

Recoverable outgoings represents direct and indirect actual costs incurred by the Trust that are recovered from the tenant in accordance with the terms of the related leases on an accrual basis and billed monthly in arrears. The outgoings recoverable are recognised as income as the costs are incurred by the Trust which corresponds to the period that the underlying services are provided by the service provider to the property.

#### Other property income

Other property income is recognised where the right to receive the revenue has been established which is as and when a service is provided or a good has been delivered.

#### Interest

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

#### Income tax

The Trust is not subject to income tax as all unitholders become presently entitled to taxable income of the financial year. The Trust is required to distribute its income to unitholders through cash distributions. Distributable income is determined by reference to the taxable income of the Trust.

#### Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.



An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the Trust's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the Trust's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

#### Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### Trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The Trust has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

#### Non-current assets classified as held for sale

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use, and a sale is considered highly probable. Non-current assets classified as held for sale is measured at fair value.

Non-current assets classified as held for sale are presented separately from the other assets in the Statement of Financial Position. Non-current assets held for sale are classified as current assets.

#### Investments and other financial assets

Investments and other financial assets are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. Such assets are subsequently measured at either amortised cost or fair value depending on their classification. Classification is determined based on both the business model within which such assets are held and the contractual cash flow characteristics of the financial asset unless an accounting mismatch is being avoided.

Financial assets are derecognised when the rights to receive cash flows have expired or have been transferred and the Trust has transferred substantially all the risks and rewards of ownership. When there is no reasonable expectation of recovering part or all of a financial asset, it's carrying value is written off.

#### Financial assets at amortised cost

A financial asset is measured at amortised cost only if both of the following conditions are met: (i) it is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and (ii) the contractual terms of the financial asset represent contractual cash flows that are solely payments of principal and interest.

#### Impairment of financial assets

The Trust recognises a loss allowance for expected credit losses on financial assets which are measured at amortised cost. The measurement of the loss allowance depends upon the Trust's assessment at the end of each reporting period as to whether the financial instrument's credit risk has increased significantly since initial recognition, based on reasonable and supportable information that is available, without undue cost or effort to obtain.

#### **Investment properties**

Investment properties principally comprise of freehold land and buildings held for long-term rental and capital appreciation that are not occupied by the Trust. Investment properties are initially recognised at cost, including transaction costs, and are subsequently remeasured annually at fair value. Movements in fair value are recognised directly to profit or loss.

Investment properties are derecognised when disposed of or when there is no future economic benefit expected.

Investment properties also include properties under construction for future use as investment properties. These are carried at cost less accumulated impairment where construction is incomplete.

#### Impairment of non-financial assets

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

#### Trade and other payables

Trade and other payables represent liabilities for goods and services provided to the Trust prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

#### **Borrowings**

Loans and borrowings are initially recognised at the fair value of the consideration received, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method.

#### Finance costs

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial amount of time to get ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other finance costs are expensed in the period in which they are incurred.

#### **Provisions**

Provisions are recognised when the Trust has a present (legal or constructive) obligation as a result of a past event, it is probable the Trust will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.



The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. If the time value of money is material, provisions are discounted using a current pre-tax rate specific to the liability. The increase in the provision resulting from the passage of time is recognised as a finance cost.

#### Fair value measurement

When a financial or non-financial asset or liability is measured at fair value for recognition or disclosure purposes, the fair value is based on, as applicable, the price that would be received to sell the asset or the price paid to transfer the liability in an orderly transaction between market participants at the measurement date and on the assumption that the transaction will take place either in the principal market or, in the absence of a principal market, in the most advantageous market available.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interests. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques used to measure fair value are those that are appropriate in the circumstances and which maximise the use of relevant observable inputs and minimise the use of unobservable inputs.

Assets and liabilities measured at fair value are classified into three levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed at each reporting date and transfers between levels are determined based on a reassessment of the lowest level of input that is significant to the fair value measurement.

Deferred consideration measured at fair value with subsequent changes in fair value capitalised into the value of investment property.

For recurring and non-recurring fair value measurements, external valuers may be used when internal expertise is either not available or when the valuation is deemed to be significant. External valuers are selected based on market knowledge and reputation. Where there is a significant change in fair value of an asset or liability from one period to another, an analysis is undertaken, which includes a verification of the major inputs applied in the latest valuation and a comparison, where applicable, with external sources of data.

#### **Issued capital**

Ordinary units are classified as equity. Incremental costs directly attributable to the issue of new units are shown in equity as a deduction, net of tax, from the proceeds. The units of the trust are stapled to those of Newmark Hardware Trust and are listed on the Australian Securities Exchange as Newmark Property REIT staples securities (ASX: NPR).

#### **Distributions**

Distributions are recognised when declared during the financial year and no longer at the discretion of the Trust.

Provision is made for the amount of any distribution declared, being appropriately authorised and no longer at the discretion of the Trust, on or before the end of the financial year but not distributed at the reporting date.

#### Earnings per unit

#### Basic earnings per unit

Basic earnings per unit is calculated by dividing the profit attributable to the unitholders of Newmark Capital (Chadstone) Property Trust, excluding any costs of servicing equity other than ordinary units, by the weighted average number of ordinary units outstanding during the financial year, adjusted for bonus elements in ordinary units issued during the financial year.

#### Diluted earnings per unit

Diluted earnings per unit adjusts the figures used in the determination of basic earnings per unit to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary units and the weighted average number of units assumed to have been issued for no consideration in relation to dilutive potential ordinary units.

#### Goods and Services Tax ('GST') and other similar taxes

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the tax authority, are presented as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

#### New and amended Accounting Policies not yet adopted by the Trust

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted by the trust for the annual reporting period ended 30 June 2023. The trust has not yet conducted a full assessment of the impact of these new or amended Accounting Standards and Interpretations, however, based on the current operations of the trust, preliminary analysis indicates that no standard will have a material impact on the financial statements. The standards that may have some relevance are as follows:

AASB 2020-1: Amendments to Australian Accounting Standards – Classification of Liabilities as Current or Non-current

The Trust plans on adopting the amendment for the reporting period ending 30 June 2024 along with the adoption of AASB 2022-6.

AASB 2022-6: Amendments to Australian Accounting Standards – Non-current Liabilities with Covenants The Trust plans on adopting the amendment for the reporting period ending 30 June 2024.

AASB 2021-2: Amendments to Australian Accounting Standards – Disclosure of Accounting Policies and Definition of Accounting Estimates

The Trust plans on adopting the amendment for the reporting period ending 30 June 2024.

AASB 2021-7b & c: Amendments to Australian Accounting Standards – Effective Date of Amendments to AASB 10 and AASB 128 and Editorial Corrections

The Trust plans on adopting the amendments for the reporting periods ending 30 June 2024 and 30 June 2026.

AASB 2022-7: Editorial Corrections to Australian Accounting Standards and Repeal of Superseded and Redundant Standards

The Trust plans on adopting the amendments for the reporting period ending 30 June 2024.

#### Comparatives

Where applicable, certain comparative figures are restated in order to comply with the current period's presentation of the financial statements. There were no changes to the comparative figures in the current reporting period.



#### Note 3. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

#### Investment property valuation

Investment properties are measured at fair value. Fair values have been determined in accordance with the fair value measurement hierarchy. The fair value assessment of investment property as at 30 June 2023 has been conducted using the information available at the time of the preparation of the financial statements and best estimates of future performance.

Refer to note 15 for the details of key assumptions and inputs in measuring fair value.

#### Fair value measurement hierarchy

The Trust is required to classify all assets and liabilities, measured at fair value, using a three level hierarchy, based on the lowest level of input that is significant to the entire fair value measurement, being: Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date; Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and Level 3: Unobservable inputs for the asset or liability. Considerable judgement is required to determine what is significant to fair value and therefore which category the asset or liability is placed in can be subjective.

The fair value of assets and liabilities classified as level 3 is determined by the use of valuation models. These include discounted cash flow analysis or the use of observable inputs that require significant adjustments based on unobservable inputs.

#### Note 4. Operating segments

#### Identification of reportable operating segments

The business of the Trust is the ownership and management of the single investment property constituting the Chadstone Homeplus Homemaker Centre in Chadstone, Victoria. This property represents a high-quality large format retail ('LFR') commercial property that is tenanted by various businesses including Bunnings.

The Trust represents a single operating segment based on the internal reports that are reviewed and used by the CODM in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments. The operating segment information is therefore the same information as disclosed in these financial statements and is therefore not duplicated as a separate segment note.

The CODM reviews Funds from Operations ('FFO') on a monthly basis, being cash flows generated by the operations of the trust. This is derived as Net Income with non-cash items and financing related cash flows added back. The accounting policies adopted for internal reporting to the CODM are consistent with those adopted in the financial statements.

#### Intersegment transactions

There were no intersegment operating transactions made during the year.

#### Major customers

During the year ended 30 June 2023, external rental income generated was derived from the following tenants: Bunnings 42% (30 June 2022: 39%); E&S Trading 13% (30 June 2022: 12%); The Good Guys 10% (30 June 2022: 11%).

#### Note 5. Revenue

|                                 | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|---------------------------------|--------------------|--------------------|
| Revenue and other income        |                    |                    |
| Rental income                   | 5,990,555          | 5,675,416          |
| Straight line rental adjustment | (127,499)          | (201,595)          |
| Recoverable outgoings           | 524,814            | 544,630            |
| Interest income                 | 10,977             | 70                 |
| Other income                    | 63,255             | 72,478             |
| Revenue and other income        | 6,462,102          | 6,090,999          |

#### Note 6. Trade and other receivables

|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|--|--------------------|--------------------|
| Current assets                             |                    |                    |
| Trade receivables                          | 20,047             | 9,985              |
| Less: Allowance for expected credit losses | -                  | (5,206)            |
|  | 20,047             | 4,779              |

Movements in the allowance for expected credit losses are as follows:

|                                | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|--------------------------------|--------------------|--------------------|
| Opening balance                | 5,206              | -                  |
| Additions provision recognised | -                  | 17,217             |
| Unused amounts reversed        | (5,206)            | (12,011)           |
|                                | -                  | 5,206              |

#### Note 7. Other assets

|                 | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|-----------------|--------------------|--------------------|
| Current assets  |                    |                    |
| Accrued revenue | 17,670             | -                  |
| Prepayments     | 192,567            | 277,531            |
|                 | 210,236            | 277,531            |



#### Note 8. Non-current assets classified as held for sale

|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|--|--------------------|--------------------|
| Current assets                                 |                    |                    |
| Non-current assets classified as held for sale | 82,000,000         | -                  |

The Chadstone property was marketed for sale in June 2023. The marketing process is ongoing as at the date of this financial report.

#### Note 9. Investment properties

|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|--|--------------------|--------------------|
| Non-current assets                               |                    |                    |
| Investment properties – at independent valuation | -                  | 82,000,000         |

#### Reconciliation

Reconciliation of the fair values at the beginning and end of the current and previous financial year are set out below:

|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|---|--------------------|--------------------|
| Opening fair value  | 82,000,000         | 80,000,000         |
| Other transaction and leasing costs                                 | 730,905            | 1,590,550          |
| Straight line rental adjustments                                    | (127,499)          | (201,595)          |
| Revaluation increments/(decrements)                                 | (603,406)          | 611,045            |
| Transfer to non-current assets classified as held for sale (note 8) | (82,000,000)       | -                  |
| Closing balance   | -                  | 82,000,000         |

#### Valuations of investment properties

The directors will assess the value of the property as at each financial reporting date. The basis of the valuation of investment property is fair value. The scheme documents of NCP require its investment property to be independently valued at least once every three years or more frequently if required by a lender or where the directors believe there has been a material change in value. The directors currently intend to have the property independently valued on a rolling cycle once every 18 months.

A valuation of the Chadstone Homeplus Homemaker Centre was obtained on 30 June 2022 from an independent valuer, being a member of the Australian Property Institute and having adequate experience in the location and category of investment property being valued. At 30 June 2023, an internal directors valuation was adopted.

For further information on valuations, refer to note 16.

#### Lease payments receivable

|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|--|--------------------|--------------------|
| Minimum undiscounted lease payments receivable but not recognised in the financial statements: |                    |                    |
| Year 1   | 6,260,400          | 4,776,489          |
| Year 2   | 6,038,085          | 4,912,402          |
| Year 3   | 5,029,783          | 4,694,340          |
| Year 4   | 2,603,362          | 4,566,256          |
| Year 5   | 1,685,125          | 2,555,207          |
| Over 5 years   | 6,474,963          | 7,822,474          |
|  | 28,091,718         | 29,327,168         |

#### Note 10. Trade and other payables

|                               | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|-------------------------------|--------------------|--------------------|
| Current liabilities           |                    |                    |
| Trade payables                | 1,086,048          | 805,228            |
| BAS payable                   | 78,611             | 79,690             |
| Sundry creditors and accruals | 184,314            | 842,880            |
|                               | 1,348,973          | 1,727,798          |

Refer to note 15 for further information on financial risk management.

#### Note 11. Borrowings

|                               | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|-------------------------------|--------------------|--------------------|
| Current liabilities           |                    |                    |
| Loan – Newmark Hardware Trust | 19,512,407         | 18,118,771         |
|                               | 19,512,407         | 18,118,771         |

Borrowings from Newmark Hardware Trust at reporting date are unsecured.

#### Assets pledged as security

Upon stapling and IPO, the assets of the Trust have been provided as security for borrowings drawn by Newmark Hardware Trust.

The carrying amounts of assets pledged as security for borrowings are:

|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|---|--------------------|--------------------|
| Non-current assets classified as held for sale (note 8) | 82,000,000         | -                  |
| Investment properties (note 9)                          | -                  | 82,000,000         |
|   | 82,000,000         | 82,000,000         |



#### Financing arrangements

Unrestricted access was available at the reporting date to the following lines of credit:

|                              | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|------------------------------|--------------------|--------------------|
| Total facilities             |                    |                    |
| Newmark Hardware Trust       | 19,512,407         | 18,118,771         |
| Used at the reporting date   |                    |                    |
| Newmark Hardware Trust       | 19,512,407         | 18,118,771         |
| Unused at the reporting date |                    |                    |
| Newmark Hardware Trust       | -                  | -                  |

#### Note 12. Distribution payable

|                     | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|---------------------|--------------------|--------------------|
| Current liabilities |                    |                    |
| Distributions       | 614,545            | 795,693            |

#### **Distributions**

The provision represents distributions declared, being appropriately authorised and no longer at the discretion of the Trust, on or before the end of the financial year but not distributed at the reporting date.

| 30 June 2023                             | Distribution payable<br>\$ |
|--|----------------------------|
| Carrying amount at the start of the year | 795,693                    |
| Distribution declared for the year       | 2,853,903                  |
| Distribution paid for the year           | (3,035,051)                |
| Carrying amount at the end of the year   | 614,545                    |

#### Note 13. Issued capital

|                                 | 30 June 2023<br>Units | 30 June 2022<br>Units | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|---------------------------------|-----------------------|-----------------------|--------------------|--------------------|
| Stapled securities – fully paid | 177,819,763           | 181,648,297           | 48,597,866         | 49,518,398         |
|                                 | 177,819,763           | 181,648,297           | 48,597,866         | 49,518,398         |

#### Movements in ordinary unit capital

| Details        | Date                          | Units       | \$         |
|----------------|-------------------------------|-------------|------------|
| Balance        | 1 July 2022                   | 181,648,297 | 49,518,398 |
| Share buybacks | 16 August 2022 - 30 June 2023 | (3,828,534) | (920,532)  |
| Balance        | 30 June 2023                  | 177,819,763 | 48,597,866 |

#### **Ordinary units**

Ordinary units entitle the holder to participate in distributions and the proceeds on the winding up of the Trust in proportion to the number of and amounts paid on the units held. The fully paid ordinary units have no par value and the Trust does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each unit shall have one vote.

The units of the Trust are stapled to those of Newmark Hardware Trust and are listed on the Australian Securities Exchange as Newmark Property REIT stapled securities (ASX: NPR).

#### On-market buy-back

Newmark Property REIT commenced an on-market buy-back of stapled securities on 16 August 2022. As at 30 June 2023, Newmark Capital (Chadstone) Property Trust had bought back 3,828,534 units for total consideration of \$920,533.

#### Capital risk management

The Trust's objective when managing capital is to safeguard its ability to continue as a going concern so that it can provide returns for stapled security holders and to maintain an optimum capital structure.

Capital is regarded as total equity, as recognised in the statement of financial position, plus net debt. Net debt is calculated as total borrowings less cash and cash equivalents.

In order to maintain or adjust the capital structure, the Trust may adjust the amount of distributions paid to unitholders, return capital to unitholders, issue new units or sell assets to reduce debt.

The Trust would look to raise capital when an opportunity to invest in a business or company was seen as value adding to the NPR stapled group at the time of the investment. The Trust as a separate entity is not actively pursuing additional investments in the short term.

There have been no events of default on the financing arrangements during the financial year. The capital risk management policy remains unchanged from the 2022 Annual Report.



#### Note 14. Distributions

Distributions declared and/or paid during the financial year were as follows:

|  | 30 June 2023<br>CPU \$ |           | 3<br>CPU | 0 June 2022<br>\$ |
|--|------------------------|-----------|----------|-------------------|
| Distribution paid for the period 1 July 2021 to 30 September 2021    |                        |           | 2.50     | 732,489           |
| Distribution paid for the period 1 October 2021 to 7 December 2021   |                        |           | 1.83     | 543,510           |
| Distribution paid for the period 8 December 2021 to 31 December 2021 | 21                     |           | 0.13     | 232,219           |
| Distribution paid for the period 1 January 2022 to 31 March 2022     |                        |           | 0.45     | 817,418           |
| Distribution paid for the period 1 April 2022 to 30 June 2022        |                        |           | 0.46     | 795,693           |
| Distribution paid for the period 1 July 2022 to 30 September 2022    | 0.432                  | 839,733   |          |                   |
| Distribution paid for the period 1 October 2022 to 31 December 2022  | 0.432                  | 778,916   |          |                   |
| Distribution paid for the period 1 January 2023 to 31 March 2023     |                        | 620,709   |          |                   |
| Distribution declared for the period 1 April 2023 to 30 June 2023    | 0.346                  | 614,545   |          |                   |
|  | 1.556                  | 2,853,902 | 5.37     | 3,121,329         |

The total distributions paid during the year ended 30 June 2023 was \$3,035,051. (Total distribution paid include distribution paid on 11 August 2022 for the period 1 April 2022 to 30 June 2022 \$795,693; distribution paid on 11 November 2022 for the period 1 July 2022 to 30 September 2022 \$839,733; distribution paid on 10 February 2023 for the period 1 October 2022 to 31 December 2022 \$778,916; and distribution paid on 12 May 2023 for the period 1 January 2023 to 31 March 2023 \$620,709.

#### Note 15. Financial risk management

#### **Risk objectives**

The Trust's activities expose it to financial risks associated with financial instruments: market risk (primarily interest rate risk), credit risk (associated with trade and other receivables) and liquidity risk. The Trust's overall risk management program is governed by the Responsible Entity and focuses primarily on the ability to service debt and pay debts as and when they become due and payable. The Responsible Entity seeks to minimise potential adverse effects on the financial performance of the Trust.

The Trust uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate and ageing analysis for credit risk.

Risk management is carried out by senior finance executives under policies approved by the Board of the Responsible Entity ('the Board'). These policies include identification and analysis of the risk exposure of the Trust and appropriate procedures, controls and risk limits. Finance executives identify, evaluate and, where considered necessary, hedge financial risks of the Trust. Finance executives report to the Board on a monthly basis.

#### Market risk

#### Foreign currency risk

The Trust does not undertake transactions denominated in foreign currency and is therefore not exposed to foreign currency risk arising through foreign exchange rate fluctuations.

#### Price risk

The Trust is not exposed to any significant price risk associated with financial instruments.

#### Interest rate risk and sensitivity

The Trust's main interest rate risk arises from long-term borrowings. Borrowings obtained at variable rates expose the Trust to interest rate risk. Borrowings obtained at fixed rates expose the Trust to fair value interest rate risk.

Interest rate fluctuations may also impact the income and resale value of investment property which is the Trust's main asset. The Trust's exposure to interest rate risk as it relates to future cashflows and the effective weighted average interest rates on classes of financial assets and financial liabilities is as follows:

The following information is applicable to the Trust's borrowings outstanding at the end of the financial year:

#### Year ended 30 June 2023

Lender: Newmark Hardware Trust

Amount outstanding

at reporting date: \$19,512,407

Nature of loan: Principal and interest payment loan

Net profit/loss sensitivity: An official increase/(decrease) in interest rates of 100 basis points

as at reporting date would have an adverse/favourable effect on

profit before tax of +/- \$195,124.

Lender: Newmark Hardware Trust (operating loan)

Amount outstanding

at reporting date: \$672,930

Nature of loan: Principal and interest free loan

Net profit/loss sensitivity: N/A

#### Year ended 30 June 2022

Lender: Newmark Hardware Trust

Amount outstanding

at reporting date: \$18,118,771

Nature of loan: Principal and interest payment loan

Net profit/loss sensitivity: An official increase/(decrease) in interest rates of 100 basis points

as at reporting date would have an adverse/favourable effect on

profit before tax of +/- \$181,260.

Lender: Newmark Hardware Trust (operating loan)

Amount outstanding

at reporting date: \$672,930

Nature of loan: Principal and interest free loan

Net profit/loss sensitivity: N/A

The basis point changes above used in the sensitivity are based on the expected volatility of interest rates using market data and analysts forecasts at each reporting date.

#### Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Trust. The Trust has a strict code of credit, including obtaining agency credit information, confirming references and setting appropriate credit limits. The Trust obtains guarantees where appropriate to mitigate credit risk. The maximum exposure to credit risk at the reporting date to recognised financial assets is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. The Trust does not hold any collateral.



The Trust has adopted a lifetime expected loss allowance in estimating expected credit losses to trade receivables through the use of a provisions matrix using fixed rates of credit loss provisioning. These provisions are considered representative across all tenants of the Trust based on recent tenancies experience, historical collection rates and forward-looking information that is available.

Generally, trade receivables are written off when there is no reasonable expectation of recovery. Indicators of this include the failure of a debtor to engage in a repayment plan, no active enforcement activity and a failure to make contractual payments for a period greater than 1 year.

#### Allowance for expected credit losses

The Trust has recognised a gain of \$5,206 (30 June 2022: gain of \$12,011) in profit or loss in respect of the expected credit losses for the year ended 30 June 2023.

#### Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. Vigilant liquidity risk management requires the Trust to maintain sufficient liquid assets (mainly cash and cash equivalents) and available borrowing facilities to be able to pay debts as and when they become due and payable.

The Trust manages liquidity risk by maintaining adequate cash reserves and available borrowing facilities by continuously monitoring actual and forecast cash flows.

#### Financing arrangements

Unused borrowing facilities at the reporting date are as disclosed in note 11.

The Trust has entered into a borrowing arrangement with its parent entity, Newmark Hardware Trust, that provides the Trust with sufficient liquidity for its operations. The terms of the loan are as follows:

Facility limit: \$19,512,407

Interest rate: At market rates based on the syndicated loan

Repayment terms: Repayment on demand

Maturity: No maturity date, repayable on demand.

#### Remaining contractual maturities

The following tables detail the Trust's remaining contractual maturity for its financial instrument liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables include both interest and principal cash flows disclosed as remaining contractual maturities and therefore these totals may differ from their carrying amount in the statement of financial position.

| 30 June 2023                       | Weighted<br>average<br>interest rate<br>% | 1 year<br>or less<br>\$ | Between<br>1 and 2<br>years<br>\$ | Between<br>2 and 5<br>years<br>\$ | Over<br>5 years<br>\$ | Remaining<br>contractual<br>maturities<br>\$ |
|------------------------------------|---|-------------------------|-----------------------------------|-----------------------------------|-----------------------|--|
| Non-<br>derivatives                |   |                         |                                   |                                   |                       |  |
| Non-interest<br>bearing            |   |                         |                                   |                                   |                       |  |
| Trade<br>and other<br>payables     | -   | 1,348,973               | -                                 | -                                 | -                     | 1,348,973                                    |
| Interest-<br>bearing<br>– variable |   |                         |                                   |                                   |                       |  |
| Newmark<br>Hardware<br>Trust       | 3.01%                                     | 19,512,407              | -                                 | -                                 | -                     | 19,512,407                                   |
| Total non-<br>derivatives          |   | 20,861,380              | -                                 | -                                 | -                     | 20,861,380                                   |

| 30 June 2022                       | Weighted<br>average<br>interest rate<br>% | 1 year<br>or less<br>\$ | Between<br>1 and 2<br>years<br>\$ | Between<br>2 and 5<br>years<br>\$ | Over<br>5 years<br>\$ | Remaining<br>contractual<br>maturities<br>\$ |
|------------------------------------|---|-------------------------|-----------------------------------|-----------------------------------|-----------------------|--|
| Non-<br>derivatives                |   |                         |                                   |                                   |                       |  |
| Non-interest<br>bearing            |   |                         |                                   |                                   |                       |  |
| Trade<br>and other<br>payables     | _   | 1,727,798               | -                                 | -                                 | _                     | 1,727,798                                    |
| Interest-<br>bearing<br>– variable |   |                         |                                   |                                   |                       |  |
| Bank loans                         | 0.78%                                     | 18,118,771              | -                                 | -                                 | -                     | 18,118,771                                   |
| Total non-<br>derivatives          |   | 19,846,569              | -                                 | -                                 | -                     | 19,846,569                                   |

The cash flows in the maturity analysis above are not expected to occur significantly earlier than contractually disclosed above.

#### Fair value of financial instruments

Unless otherwise stated, the carrying amounts of financial instruments reflect their fair value.



#### Note 16. Fair value measurement

#### Fair value hierarchy

The following tables detail the Trust's assets and liabilities, measured or disclosed at fair value, using a three level hierarchy, based on the lowest level of input that is significant to the entire fair value measurement, being:

**Level 1:** Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date

**Level 2:** Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly

Level 3: Unobservable inputs for the asset or liability

| 30 June 2023                                   | Level 1<br>\$ | Level 2<br>\$ | Level 3<br>\$ | Total<br>\$ |
|--|---------------|---------------|---------------|-------------|
| Assets   |               |               |               |             |
| Non-current assets classified as held for sale | -             | -             | 82,000,000    | 82,000,000  |
| Total assets                                   | -             | -             | 82,000,000    | 82,000,000  |

| 30 June 2022                        | Level 1<br>\$ | Level 2<br>\$ | Level 3<br>\$ | Total<br>\$ |
|-------------------------------------|---------------|---------------|---------------|-------------|
| Assets                              |               |               |               |             |
| Investment properties at fair value | -             | -             | 82,000,000    | 82,000,000  |
| Total assets                        | -             | -             | 82,000,000    | 82,000,000  |

There were no transfers between levels during the financial year.

The carrying amounts of trade and other receivables and trade and other payables are assumed to approximate their fair values due to their short-term nature.

The fair value of financial liabilities is estimated by discounting the remaining contractual maturities at the current market interest rate that is available for similar financial liabilities.

#### Valuation techniques for fair value measurements categorised within level 2 and level 3

A valuation of the Chadstone Homeplus Homemaker Centre was obtained on 30 June 2022 from an independent valuer, being a member of the Australian Property Institute and having adequate experience in the location and category of investment property being valued. An internal directors' valuation was adopted as at 30 June 2023, resulting in no change to the book value of the property.

The basis of the valuation of investment properties is fair value. The scheme documents of the Trust require investment properties to be independently valued at least once every three years or more frequently if required by a lender or where the directors believe there has been a material change in value. In the intervening periods, the property valuations may be revised according to the Responsible Entity's assessment of the property market.

Valuations are based on current prices in an active market for similar properties of the same location and condition, subject to similar leases and takes into consideration occupancy rates and returns on investment. Any changes in estimates impacts the carrying value of investment property and the fair value adjustment recognised in profit or loss.

For details of the effect of the recurring remeasurements of investment properties on profit or loss and other comprehensive income for the period, and movement in carrying values for the reporting period, refer to note 8.

#### Level 3 assets and liabilities

The unobservable inputs and sensitivities relating to the valuation of level 3 assets and liabilities are as follows:

| Description         |                         | 30 June 2023 | 30 June 2022 |
|---------------------|-------------------------|--------------|--------------|
| Investment property | (i) Capitalisation rate | 6.50%        | 6.25%        |
|                     | (ii) Discount rate      | 7.25%        | 6.75%        |
|                     | (iii) Terminal yield    | 6.75%        | 6.50%        |
|                     | (iv) Rental growth      | 3.00%        | 2.51%        |

Changes to key inputs would result in changes to the fair value of investment properties. An increase in capitalisation rate and/or discount rate would result in lower fair value, while a decrease in capitalisation rate and/or discount rate will result in higher fair value (with all other factors held constant).

#### Sensitivity to changes in capitalisation rate

The sensitivity of property valuations (i.e. increase/(decrease) in fair value) to reasonably possible changes in capitalisation rates is as follows:

| Capitalisation rate movement – increase/(decrease) | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|--|--------------------|--------------------|
| Minus 50 bps                                       | 6,823,492          | 8,833,333          |
| Minus 25 bps                                       | 3,260,352          | 5,280,000          |
| Plus 25 bps  | (3,073,909)        | (1,037,037)        |
| Plus 50 bps  | (5,901,605)        | (3,857,143)        |

A discount rate decrease of 25 bps and 50 bps would increase the discounted cashflow valuation by 2.24% and 4.10% respectively, and an increase of 25 bps and 50bps in discount rate would decrease the discounted cashflow valuation by 1.34% and 3.06% respectively.

#### Note 17. Key management personnel disclosures

#### **Responsible Entity**

The following persons were key management personnel ('KMP') of the Responsible Entity of Newmark Capital (Chadstone) Property Trust during the financial year:

| Michael Doble        | Chairperson and Independent Non-Executive Director |
|----------------------|--|
| Melinda Snowden      | Independent Non-Executive Director                 |
| Andrew Erikson       | Independent Non-Executive Director                 |
| Christopher Langford | Managing Director                                  |
| Mark Allan           | Non-Executive Director                             |
| Peter Hulbert        | Company Secretary                                  |

Remuneration of KMP is paid directly by the Responsible Entity and its related parties. KMP are not provided with any remuneration by the Trust itself and are not entitled to any equity interests, or options over equity interests, in the Trust. The directors of the Responsible Entity do not consider that there is any direct correlation between the level of remuneration provided to the directors of the Responsible Entity and the fees paid by the Trust to the Responsible Entity in accordance with the Scheme Constitution and Product Disclosure Statement. The Trust has not made, guaranteed, or secured, directly or indirectly, any loans to KMP or their personally related entities at any time during the reporting period.

Refer to note 21 for further information on related party transactions.



#### Note 18. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by SW Audit, the auditor of the Trust:

|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|---|--------------------|--------------------|
| Audit services – SW Audit:                          |                    |                    |
| Audit or review of the financial statements         | 30,250             | 28,500             |
| Other assurance services                            | 8,250              | 3,500              |
|   | 38,500             | 32,000             |
| Other services – SW Accountants & Advisors Pty Ltd: |                    |                    |
| Taxation services                                   | 13,160             | 31,002             |
|   | 51,660             | 63,002             |

#### Note 19. Contingent liabilities

The Trust had no contingent liabilities as at 30 June 2023 (30 June 2022: Nil).

#### Note 20. Commitments

There are no commitments for expenditure as at 30 June 2023 (30 June 2022: Nil).

#### Note 21. Related party transactions

#### Parent entity

Newmark Hardware Trust is the parent entity. The units of the Newmark Capital (Chadstone) Property Trust are stapled to the units of the parent. The resultant stapled securities are listed on the Australian Securities Exchange (ASX: NPR).

#### **Responsible Entity**

Newmark Capital (Chadstone) Property Trust is managed by Newmark REIT Management Limited ('NRML' or 'the Responsible Entity') as Responsible Entity. The Responsible Entity is entitled to charge a management fee equal to 0.60% per annum of Newmark Property REIT's Gross Asset Value (GAV) (before GST). However, the Responsible Entity has determined that it will not charge a management fee in respect of Newmark Property REIT for so long as the Investment Manager charges an investment management fee equal to 0.60% per annum of GAV (before GST) under the Investment Management Agreement in respect of Newmark Property REIT.

In addition, subject to the Corporations Act, the Responsible Entity is entitled to be paid and reimbursed for all administration costs, charges, expenses and outgoings incurred in the proper performance of its duties, as and when incurred. It also has a right to be fully indemnified in respect of all expenses, liabilities, costs and any other matters in connection with the Trust and against all actions, proceedings, costs, claims and demands brought against the Responsible Entity in its capacity as trustee of the Trust, with limited exceptions.

#### **Newmark Property Group**

Newmark Property Group Pty Ltd ('Newmark Group') and its related entities (being entities associated with directors, shareholders or other related parties, including its controlled entities in Newmark REIT Management Limited, Newmark Property Funds Management Pty Ltd ('investment manager'), Newmark Operations Pty Ltd and Newmark Asset Management Pty Ltd ('property manager'), owns approximately 18.58% of the capital of Newmark Property REIT.

#### **Investment Manager**

A member of the Newmark Group, Newmark Property Funds Management Pty Ltd, has been appointed to provide investment management services to Newmark Property REIT in accordance with the investment strategy of Newmark Property REIT, which includes, among other matters, providing strategic management, arranging debt and equity and managing the assets (excluding property management services) of Newmark Property REIT ('Investment Management Services').

The Investment Manager will be entitled to the following fees:

- (Investment management fee) 0.60% of GAV per annum (before GST) for the provision of Investment Management Services which will be payable monthly by the Responsible Entity out of the assets of Newmark Property REIT.
- (Acquisition fee) 1.00% of the purchase price (excluding acquisition costs) of any assets acquired by Newmark Property REIT (directly or indirectly) or any controlled sub-trust following completion of such acquisition.
- (Finance facility fee) 0.20% of the amount of debt finance arranged by the Investment Manager for NHT, which will be payable upon entering into the relevant finance facility.

The Investment Manager is also entitled to such fees and reimbursements for reasonable expenses incurred as agreed in writing between the Investment Manager and the Responsible Entity relating to the provision of investment management services.

#### **Property Manager**

A member of the Newmark Group, Newmark Asset Management Pty Ltd, has been appointed by the Responsible Entity to act as the property manager of Newmark Property REIT under the Property Management Agreement. The Property Manager is responsible for matters including providing property management services, property accounting services, facilities management services, leasing and lease administration services, sales agency services and project management services to Newmark Property REIT (Property Management Services).

The Property Manager will be entitled to the following fees:

- (Property Management Fee): Up to 1.5% of annual gross income for the current portfolio, and up to 3% of annual gross income for any properties acquired after the date of the Property Management Agreement, or such lesser amount as agreed under the Property Management Agreement.
- (New Lease Fee): 15% of the gross rental income for the first year of the lease term where the tenant is a new tenant, or if the lease term is for a period of less than a year, then that lesser period.
- (Lease Renewal Fee): 7.5% of gross rental income for the first year of the lease term with an existing tenant (including renewals), or if the lease term is for a period of less than a year, then that lesser period.
- (Market Review Fee): At market rates determined as a percentage of the increase in gross rental income payable between the year before the rent review date and the year after.
- (Lease Administration Fees): By reference to market rates, subject to a market review on each anniversary of the commencement of the Property Management Agreement.
- (Project Management Fee): Up to 5% of the value of any works (as determined by a quantity surveyor) undertaken.
- (Development Services Fee): 4% of project costs.
- (Sales Agent Fees): At market rates if the Property Manager acts as a sale agent in respect of a property.

#### Key management personnel

Disclosures relating to key management personnel are set out in note 17.



#### Transactions with related parties

The following transactions occurred with related parties:

|  | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|--|--------------------|--------------------|
| Payment for services   |                    |                    |
| The following payments were made to Newmark REIT Management Ltd as Responsible Entity:               |                    |                    |
| Management fees  | 493,657            | 207,864            |
| Compliance fees  | 33,600             | -                  |
|  | 527,257            | 207,864            |
| The following payments were made to Newmark Operations Pty Ltd:                                      |                    |                    |
| Investor relation fees   | 5,500              | -                  |
| Legal fees   | 41,250             | -                  |
|  | 46,750             | -                  |
| The following payments were made to Newmark Property Funds Management Pty Ltd as Investment Manager: |                    |                    |
| Investment management fee  | -                  | 275,756            |
| Reimbursed expenses  | 94,585             | 31,235             |
|  | 94,585             | 306,991            |
| The following payments were made to Newmark Asset Management Pty Ltd as Property Manager:            |                    |                    |
| Property management fee  | 23,690             | 23,868             |
|  | 23,690             | 23,868             |

#### Receivable from and payable to related parties

There were no trade receivables from or trade payables to related parties at the current and previous reporting date.

#### Loans to/from related parties

The following balances are outstanding at the reporting date in relation to loans with related parties:

|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|---|--------------------|--------------------|
| Current payables  |                    |                    |
| Loan from controlling entity (Newmark Hardware Trust) – operating (note 11) | 672,930            | 672,930            |
| Loan from controlling entity (Newmark Hardware Trust) – financing (note 11) | 19,512,407         | 18,118,771         |

The operating balance is repayable at call/demand and bears no interest.

The Financing Loan from NHT has an applicable interest rate as determined in the syndicated facility agreement entered into by Newmark REIT Management as responsible entity for Newmark Hardware Trust. The financing balance will not be called at any time up to 12 months from the date of the signing of the Annual Report of the for the year ended 30 June 2023.

#### Terms and conditions

All transactions were made on normal commercial terms and conditions and at market rates.

Note 22. Reconciliation of profit to net cash from operating activities

|   | Consolidated       |                    |
|---|--------------------|--------------------|
|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
| Profit for the year                                   | 2,565,303          | 3,323,021          |
| Adjustments for:                                      |                    |                    |
| Depreciation of amortisation                          | -                  | 67,097             |
| Net fair value remeasurement of investment properties | 603,406            | (611,045)          |
| Straight line rental adjustment                       | 127,499            | 201,595            |
| Change in operating assets and liabilities:           |                    |                    |
| Decrease in trade and other receivables               | 9,660              | 72,618             |
| Decrease/(increase) in other operating assets         | 42,367             | (223,891)          |
| Increase/(decrease) in trade and other payables       | (378,824)          | 1,036,354          |
| Increase/(decrease) in other liabilities              | (41,998)           | 284,632            |
| Net cash from operating activities                    | 2,927,413          | 4,150,381          |

#### Note 23. Changes in liabilities arising from financing activities

|  | Bank loans<br>\$ | Loan –<br>Newmark<br>Hardware Trust<br>\$ | Total<br>\$  |
|--|------------------|---|--------------|
| Balance at 1 July 2021                       | 40,932,903       |   | 40,932,903   |
| Net cash from/(used in) financing activities | (40,932,903)     | 18,118,771                                | (22,814,132) |
| Balance at 30 June 2022                      | -                | 18,118,771                                | 18,118,771   |
| Net cash from financing activities           | -                | 1,393,636                                 | 1,393,636    |
| Balance at 30 June 2023                      | -                | 19,512,407                                | 19,512,407   |

#### Note 24. Earnings per unit

|   | 30 June 2023<br>\$ | 30 June 2022<br>\$ |
|---|--------------------|--------------------|
| Profit attributable to the unitholders of Newmark Capital (Chadstone) Property Trust    | 2,565,303          | 3,323,021          |
|   | Number             | Number             |
| Weighted average number of ordinary units used in calculating basic earnings per unit   | 180,292,738        | 112,264,733        |
| Weighted average number of ordinary units used in calculating diluted earnings per unit | 180,292,738        | 112,264,733        |
|   | ¢                  | ¢                  |
| Basic earnings per unit   | 1.42               | 2.96               |
| Diluted earnings per unit   | 1.42               | 2.96               |

#### Note 25. Events after the reporting period

No matter or circumstance has arisen since 30 June 2023 that has significantly affected, or may significantly affect the group's operations, the results of those operations, or the group's state of affairs in future financial years.



## Directors' declaration

#### In the Directors' opinion:

- the attached financial statements and notes of Newmark Property REIT (representing the registered managed investment schemes of Newmark Hardware Trust (ASRN 161 274 111) and Newmark Capital (Chadstone) Property Trust (ARSN 648 280 219)) comply with the Corporations Act 2001, Australian Accounting Standards which constitutes compliance with International Financial Reporting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes of Newmark Property REIT give a true and fair view of the stapled group's financial position as at 30 June 2023 and of its performance for the financial year ended on that date;
- the attached financial statements and notes of Newmark Capital (Chadstone) Property Trust give a true and fair view of the scheme's financial position as at 30 June 2023 and of its performance for the financial year ended on that date; and
- there are reasonable grounds to believe that both Newmark Property REIT and Newmark Capital (Chadstone) Property Trust will be able to pay their debts as and when they become due and payable.

The Responsible Entity has been given the declarations required by section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of the Responsible Entity made pursuant to section 295(5)(a) of the *Corporations Act 2001*.

Michael Doble

Chairperson 9 August 2023 Melbourne

## Independent auditor's report





#### **INDEPENDENT AUDITOR'S REPORT**

#### TO THE STAPLED SECURITY HOLDERS OF NEWMARK HARDWARE TRUST AND

#### **NEWMARK CAPITAL (CHADSTONE) PROPERTY TRUST**

#### Report on the Audits of the Financial Reports

#### **Opinion**

We have audited the financial report of Newmark Property REIT, consisting of Newmark Hardware Trust as the deemed parent, its controlled entities and Newmark Capital (Chadstone) Property Trust (NCP) (the Stapled Group) which comprises the consolidated statement of financial position as at 30 June 2023, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

We have also audited the financial report of NCP which comprises the statement of financial position as at 30 June 2023, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements and including a summary of significant accounting policies.

We have also audited the Responsible Entity's declaration for the Stapled Group and NCP.

In our opinion, the accompanying financial reports of the Stapled Group and NCP are in accordance with the *Corporations Act 2001*, including:

- a. giving a true and fair view of the financial positions of the Stapled Group and NCP as at 30 June 2023 and of their financial performance for the year then ended, and
- b. complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### **Basis for Opinions**

We conducted our audits in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Stapled Group and NCP in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial reports in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our

#### Key Audit Matters of the Stapled Group's Financial Report

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the Stapled Group for the year. These matters were addressed in the context of our audit of the Stapled Group's financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Brisbane Level 15 240 Queen Street Brisbane QLD 4000 T + 61 7 3085 0888 Melbourne Level 10 530 Collins Street Melbourne VIC 3000 T + 61 3 8635 1800 Perth Level 18 197 St Georges Terrace Perth WA 6000 T + 61 8 6184 5980 Sydney Level 7, Aurora Place 88 Phillip Street Sydney NSW 2000 T + 61 2 8059 6800



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#### 1. Valuation of investment properties

#### Area of focus

How our audit addressed the area of focus

Refer to Note 4 Critical accounting judgements, estimates and assumptions, Note 11 Non-current assets classified as held for sale, Note 13 Investment properties and Note 21 Fair value measurement

Our audit procedures included:

The Stapled Group's investment property portfolio comprises large format retail properties located along the eastern seaboard of Australia. The 30 June 2023 carrying value of the Stapled Group's investment property portfolio is \$541,772,018 inclusive of investment property held for sale of \$82,000,000.

In measuring the fair value of investment properties, the investment properties are measured at fair value under Australian Accounting Standards and the valuation methodology described in Note 21 of the financial report. The same measurement principle has been applied for the investment property held for sale.

Fair value measurement of investment property is subject to significant estimation uncertainty due to the use of Level 3 inputs such as capitalisation rate, net market rent, terminal yield and discount rate. Due to the inherent uncertainties associated with this estimation we have determined valuation of investment properties to be a key audit matter.

- Considering the control environment including an assessment of the level of oversight that the directors have over the financial reporting process related to investment property valuation.
- Assessing the latest valuation reports, including agreeing the fair value to the accounting records and checking that the valuations have been adopted by the directors at 30 June 2023.
- For investment properties where a directors' valuation was performed, assessing the reasonableness of the capitalisation rate and other key inputs against equivalent assumptions used in independent valuations prepared by valuation experts.
- Comparing the tenancy schedule in the valuation reports to the tenancy schedule per the accounting records.
- Assessing the appropriateness of the methodology adopted and the mathematical accuracy of the valuations.
- Assessing the appropriateness of key inputs to the calculation of fair value including a comparison of key rates to market data.
- Assessing the scope, competency and capability of the valuation experts engaged by the Stapled

  Croup.
- Assessing if impairment indicators exist for investment properties under development and ensuring that an impairment expense is recorded where the recoverable amount is less than the carrying amount.
- Vouching material investment property additions to sales contracts and ensuring transaction costs have been suitably included in the initial measurement of the investment property.
- For investment properties held for sale, assessing whether a sale is highly probable at balance date.
- Assessing the investment property disclosures with a focus on the estimation uncertainty and fair value disclosures as set out in Note 21 of the financial report.

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#### 2. External borrowings and financial covenant compliance

#### Area of focus

#### How our audit addressed the area of focus

#### Refer to Note 17 Borrowings

The Stapled Group entered into an amended \$275,000,000 borrowing facility for three years with its financiers on 20 December 2022. The facility contains loan to value and interest cover financial covenants.

The Stapled Group is reliant on external borrowings to fund its investment property portfolio. Should support be withdrawn by the financiers due to noncompliance with the facility agreement including financial covenants, then the Stapled Group's going concern may come into question.

For these reasons, borrowings and financial covenant compliance are a key audit matter.

#### Our audit procedures included:

- Summarising key terms and conditions of the loan agreements.
- Assessing whether the amended loan is a debt modification or extinguishment and issue of new debt
- Agreeing the closing loan balance to the bank audit certificate.
- Reperforming financial covenant compliance at the end of the financial year and considering forecast covenant compliance for the period to 12 months after the date of the auditor's report.
- Considering the adequacy of disclosures in respect of borrowings as set out in note 17.

#### Information Other than the Financial Reports and Auditor's Report Thereon

The directors of the Responsible Entity are responsible for the other information. The other information comprises the information included in the annual reports for the year ended 30 June 2023, but does not include the financial reports and our auditor's report thereon.

Our opinions on the financial reports do not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial reports, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial reports or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors of the Responsible Entity for the Financial Reports

The directors of the Responsible Entity are responsible for the preparation of the financial reports that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors of the Responsible Entity determine is necessary to enable the preparation of the financial reports that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial reports, the directors of the Responsible Entity are responsible for assessing the ability of the Stapled Group and NCP to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Responsible Entity either intend to liquidate the Stapled Group and NCP or to cease operations, or has no realistic alternative but to do so.

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#### Auditor's Responsibilities for the Audit of the Financial Reports

Our objectives are to obtain reasonable assurance about whether the financial reports as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial reports.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial reports, whether due to fraud or error,
  design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and
  appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from
  fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Stapled Group or NCP's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors of the Responsible Entity.
- Conclude on the appropriateness of the directors of the Responsible Entity's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Stapled Group or NCP's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial reports or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Stapled Group or NCP to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial reports, including the disclosures, and
  whether the financial reports represent the underlying transactions and events in a manner that achieves fair
  presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
  activities within the Stapled Group to express an opinion on the financial report of the Stapled Group. We are
  responsible for the direction, supervision and performance of the Stapled Group's audit. We remain solely
  responsible for our audit opinion.

We communicate with the directors of the Responsible Entity regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors of the Responsible Entity with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them, all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.



From the matters communicated with the directors of the Responsible Entity, we determine those matters that were of most significance in the audit of the financial report of the Stapled Group of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**SW** Audit

**Chartered Accountants** 

Rami Eltchelebi

Partner

Melbourne, 9 August 2023

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## Stapled Security Holder information

#### 30 June 2023

The stapled security holder information set out below was applicable as at 30 June 2023.

#### **Equity security holders**

#### Twenty largest quoted equity security holders

The names of the twenty largest security holders of quoted equity securities are listed below:

|   | Stapled s   | ecurities                 |
|---|-------------|---------------------------|
| Registered security holders as at 30 June 2023        | Number held | % of total options issued |
| HSBC Custody Nominees (Australia) Limited             | 14,243,247  | 8.01                      |
| Newmark Property Group Pty Ltd                        | 10,554,090  | 5.94                      |
| Charter Hall Wholesale Management Limited             | 9,488,797   | 5.34                      |
| HSBC Custody Nominees (Australia) Limited             | 8,035,056   | 4.52                      |
| Newmark Capital Investments Pty Ltd                   | 6,776,243   | 3.81                      |
| Newmark Capital Limited                               | 6,761,144   | 3.80                      |
| One Managed Investment Funds Ltd                      | 3,735,300   | 2.10                      |
| Haya Capital Pty Ltd                                  | 3,508,733   | 1.97                      |
| Ronnie Capital Pty Ltd                                | 3,340,484   | 1.88                      |
| BNP Paribas Nominees Pty Ltd Hub24 Custodial Serv Ltd | 3,045,938   | 1.71                      |
| BNP Paribas Noms Pty Ltd                              | 2,827,398   | 1.59                      |
| Citicorp Nominees Pty Limited                         | 2,556,226   | 1.44                      |
| J P Morgan Nominees Australia Pty Limited             | 2,353,034   | 1.32                      |
| Dodshall Pty Ltd                                      | 2,021,006   | 1.14                      |
| Jetan Pty Limited                                     | 1,850,000   | 1.04                      |
| Netwealth Investments Limited                         | 1,698,079   | 0.95                      |
| National Nominees Limited                             | 1,455,874   | 0.82                      |
| T M Berkowitz & P S Berkowitz                         | 1,257,014   | 0.71                      |
| Raylou Investments Pty Ltd                            | 1,056,971   | 0.59                      |
| Gold Tiger Investments Pty Ltd                        | 925,984     | 0.52                      |
|   | 87,490,618  | 49.20                     |

#### Distribution of equitable securities

Analysis of number of equitable security holders by size of holding:

|                                       | Ordinary units    |                         | Options over ordinary units |                            |
|---------------------------------------|-------------------|-------------------------|-----------------------------|----------------------------|
|                                       | Number of holders | % of total units issued | Number of holders           | % of total<br>units issued |
| 1 to 1,000                            | 68                | 0.02                    | -                           | -                          |
| 1,001 to 5,000                        | 100               | 0.19                    | -                           | -                          |
| 5,001 to 10,000                       | 287               | 1.21                    | -                           | -                          |
| 10,001 to 100,000                     | 1,316             | 23.04                   | -                           | -                          |
| 100,001 and over                      | 220               | 75.54                   | -                           | -                          |
|                                       | 1,991             | 100.00                  | -                           | -                          |
| Holding less than a marketable parcel | -                 | -                       | -                           | -                          |

#### **Unquoted equity securities**

There are no unquoted equity securities.

#### **Substantial holders**

|   | Stapled securities |                           |
|---|--------------------|---------------------------|
|   | Number held        | % of total options issued |
| HSBC Custody Nominees (Australia) Limited | 14,243,247         | 8.01                      |
| Newmark Property Group Pty Ltd            | 10,554,090         | 5.94                      |
| Charter Hall Wholesale Management Limited | 9,488,797          | 5.34                      |

#### **Voting rights**

The voting rights attached to ordinary units are set out below:

#### **Ordinary units**

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each unit shall have one vote.

There are no other classes of equity securities.

## Corporate directory

#### 30 June 2023

Registered office and principal place of business of Responsible Entity Newmark REIT Management Limited

Level 17, 644 Chapel Street South Yarra, Victoria, 3141

Newmark REIT Management Limited is the responsible entity of:

- Newmark Hardware Trust (ARSN 161 274 111); and

- Newmark Capital (Chadstone) Property Trust (ARSN 648 280 219)

Directors of Responsible Entity

Michael Doble Melinda Snowden Andrew Erikson Christopher Langford

Mark Allan

Company secretary

Peter Hulbert

Share register

BoardRoom Pty Limited

Grosvenor Place, Level 12, 225 George Street, Sydney, NSW, 2000 Phone: 1300 737 760 (in Aust); +61 2 9290 9600 (International)

Auditor

SW Audit

Level 10, 530 Collins Street, Melbourne, VIC, 3000

Phone: +61 3 8635 1800

Solicitors

Allens Hall and Wilcox

Level 28, Deutsche Bank Place Level 11, Rialto South Tower

 126 Phillip Street
 525 Collins Street

 Sydney, NSW, 2000
 Melbourne, VIC, 3000

 Phone: +61 2 9230 4000
 Phone: +61 3 9603 3555

Bankers

Commonwealth Bank of Australia

Westpac Banking Corporation

Tower 1, Collins Square 150 Collins Street 727 Collins Street Melbourne, VIC, 3000

Melbourne, VIC, 3008

Stock exchange listing

Newmark Property REIT stapled securities are listed on the Australian

Securities Exchange (ASX code: NPR)

Website

https://www.newmarkcapital.com.au/listed-funds/

Business objectives

In accordance with Listing Rule 4.10.19 the stapled group confirms that it has been utilising the cash and assets in a form readily convertible to cash that it held at the time of its admission to the Official List of ASX since its admission to the end of the reporting period in a way

that is consistent with its business objectives.

Corporate Governance

Statement

The directors and management of the Responsible Entity are committed to conducting the business of Newmark Property REIT in an ethical manner and in accordance with the highest standards of corporate governance. The Responsible Entity has adopted and substantially complied with the ASX Corporate Governance Principles and Recommendations (Fourth Edition) ('Recommendations') to the extent appropriate to the size and nature of its operations. The NPR Corporate Governance Report for FY23 is located on NPR's website www.newmarkcapital.com.au/npr and has been lodged with ASX on the same date as this Annual Report.











For further details contact us at

investor@newmarkcapital.com.au or 03 9820 3344