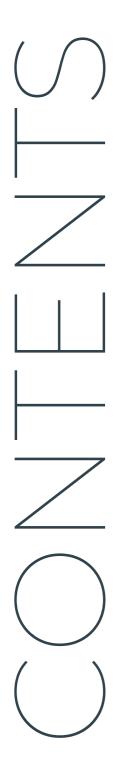


# FY 23

Australian Made | Proudly Australian Furniture | Advanced Patented Technology | Indigenous

# ANNUAL REPORT

### Table of Contents



01.

Letter from the chair

02.

MD'S Address

03.

Director's Profile

04.

Management Team

05.

Who Are We

06.

Technology FY23 Results

07.

Furniture FY23 Results

# MESSAGE FROM THE CHAIRMAN



Dear Shareholders,

Thank you for your continued support.

This year we focussed on the establishment of our post covid plans to ensure our planned growth continues on its current trajectory with potential for improved earnings for the benefit of all our stakeholders.

After a sustained period of stability the Company made the decision to optimise our IP and look globally for opportunities.

Thus far, we have expanded into in the USA with our new Montgomery TX US operations headed by Mr Christopher Coy and our Philippine Manila Office operations headed by Mr Aaron Caraan. Our patented Technology, Hazavoid ™ has been introduced into these markets whereby we have secured both our trademarks and various patent approvals/protections/certification achieved

during the 2023 Financial Year.

The Group's closing cash balance stood at \$946k, up 8% on the previous year, as a result of the Pro-Rata Rights Issue of \$354K pre 30 June 2023 and \$300K in August 2023. During this financial year, we also paid tranche 2 for the acquisition of ECD. At our recent EGM, shareholders approved additional facilities with our funders in excess of \$5 million to aid further IVT growth initiatives.

The Board is aware of the size of our total operations and the necessity for us to gain benefit from a more sustainable size as a public Company.

Given the growth path the group has taken over the last three years and in particular with closed Australian borders for most of that time due to Covid, it was necessary to chart a path toward international growth to seek opportunities to improve our basket of goods on offer and thus deliver a more comprehensive commercial furniture solution whilst integrating and utilising a more comprehensive aspect of the process of design build and delivery locally.

During the year several "one-of" costs associated with the Due Diligence undertaken as part of the aborted OPG Group acquisition and the strategy of global expansion have impacted our results for FY-2023. Pleasingly however, we have established a larger pipeline of open quotes which Management will attempt to close many of them during this financial year.

Mr Andrew Mayes the vendor, has remained with the group and continues to assist ECD, whose revenues for FY-2023 were \$2.44M with a unadjusted EBITDA of \$1 Million before corporate and management fees. Although our overall interest burden rose during F23, the Company is pleased with its acquisition of ECD and sees potential growth opportunities internationally with this business.

The technology business achieved almost 100% growth in its Revenue and the opportunity for the Company to grow internationally and thus consolidate and improve Revenue and Gross Profit Margin.

In line with the strategy outlined above, whereby the group has secured additional funds to enable it to seek to bring on board more like business growth through M&A. Additionally, the Company recently signed a binding Heads of Agreement with the GDK Group on the terms outlined in our 4E report. Details about this initiative will be expanded upon by our MD, Mr Anthony Mankarios.

This proposed partnering with GDK aligns with our cost optimisation plan and our ability to bring on like business with synergy into the Commercial Furniture space.

The opportunity allows GDK main shareholder Ivan Simic plans to leverage growth together utilising a joint facility and an improved sales and marketing team approach.

The Company has great brands and future potential to deliver on significant growth and plans, and I would like to take this opportunity to thank our board and management for their efforts and to our shareholders thank you for your continued support.

Tony Noun

Chairman of the Board



# MD'S ADDRESS



Dear shareholder,

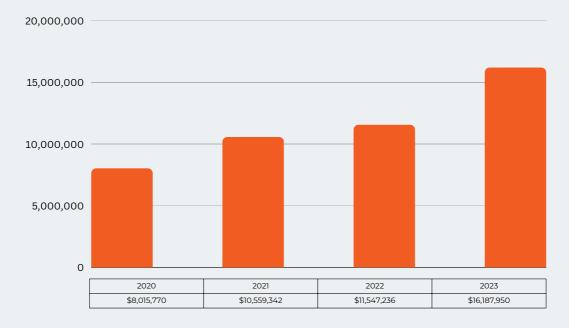
The Company maintained a solid double-digit growth rate over the last four years. The statutory Revenue Growth in F23 trajectory has grown to 40% Year on Year (YoY) to \$16.2 million. The strategic growth decisions made this year have given rise to significant one-of costs and investments that have affected net profit but pleasingly should place the company onto an improved solid platform for future sustainable growth.

The Group reported a loss was (\$1.9 M) to 30th June 2023 compared to a restated profit of \$70k the prior year. Whilst disappointing, the Group decided to invest in global expansion and a raft of initiatives to further improve the Group moving

forward, these expenses were taken up in the F23 results.

Growth plans for the USA and in other regions globally is anticipated to be significant over the next three years as a result of the Hazavoid strategy.

#### **Statuary Annual Turnover**





Sales across the Technology Division for F23 were up 98.9% (YOY). Electronic Circuit Designs (ECD) was fully integrated in F23 and was a solid net earnings accretive contributor.

ECD continued to perform well and continues to display opportunities of scaling globally. We are hoping to leverage their new client base across additional zones in Asia Pacific in F24. We have already put in place plans for Manila supply in that period.

The large investment in international Sales staff, marketing, and operations in the USA and in The Philippines was made in F23. The benefits of which is expected to benefit the group from 1H24.

We have already built up a solid quote book in the USA region of over \$530K AUD with the overall Technology Division showing a healthy pipeline of opportunities going forward into F24. Commitments for the opening stock in the USA has been received in August 23, making the US an exciting growth opportunity moving forward.

Inventis Technology's US operations in Montgomery Texas commenced in F23. The team is working hard at building relationships with key decision makers in the education and commercial sectors. They are leveraging its US patent (application No. 17/124,815) for its Emergency Alert System HazavoidTM. This patent provides protection to 17 December 2040. With the benefit of this patent, we are now working diligently to secure partnerships in response to US market demand for an emergency alert system.

Other trademarks for Hazavoid and Inventis Technology have also been lodged in the USA. This has allowed our team to receive benefits from changing legislation in the USA in particular the education sector, we are starting to see progress toward future commitments for Hazavoid.

The Inventis commercial Furniture Division with Gregory Commercial Furniture,
Bassett and Workstations grew overall sales revenue by 16% in total over the period to 30th June 2023. However, in general due to costs impact with disruptions and the growth in our network costs this contributed less than previous year. Initiatives have already taken place to correct this in F24.

Sales revenue for (the 49% owned associate) Winya continues to steam ahead in the same period compared to last year up by 61% (YOY).

Gregory's Commercial Dealer network footprint grew by 34.4% in F23, a real focus on increasing dealer distribution and recurring revenue was achieved successfully in F23. This ensured investment in dealer showrooms took place in F23 with this cost being expensed, the benefit is expected to be realised in F24.

During this period the exiting new product ranges were introduced. Healthcare range was launched, and additional work was completed on the new acoustic Pod. GCF supplied large orders into various hospitals in both NSW and Victoria and various initiatives are taking place to launch additional new products in F24.



Gregory chairs, notably a leader in Ergonomics, is now certified to the highest level (160kg multi shift) of any chair by AFRDI. Our systems are also NDIS Certified assuring users of the optimum level of ergonomic, customised safety and infection control processes for our medical seating. Environmental Certification is to ISO14001. Gregory continues to gain ground in Ergonomic seating using technology with the G-Smart (smart phone app for iPhone and android.)

With Inventis investing in the development of overseas markets and building its local sales team, the Operating Expense base increased by \$3.1 million over F23. The main contributors were the increased operational costs in Sales and Marketing (driven by building our USA and Philippines' footprint, and local sales team), as well as increases in general operational and administrative expenses as a result of changeover in headcount, and the higher replacement cost being driven by market forces. The full year impact of ECD's operational costs have also impacted, however ECD remained a solid performer providing an earnings accretive impact on the PBT result.

Management has commenced implementing initiatives to return the business to a more positive footing over the F24 period. The cost of Finance was \$1.56 Million up \$642K on last year mainly driven by the full year impact of Interest payments for the ECD acquisition, and recent RBA interest rate rises. The Group continues to nurture and bring on improving people talent and has invested in senior management in F23 with our new CFO and COO.

This cost crossover period was taken up in employment costs during the year and this investment will see benefits moving forward by enhancing our IP and culture.

The current management has a proven track record of robust sustained double-digit sales growth over the last four-year period. This financial year the trajectory has improved again over the last 4-year periods to June 30th, 2023. The current total Group Network Sales growth trajectory including all of the 49% minority held Winya sales was up 49% YoY compared to an average three-year growth rate of 33%.

Winya has settled into its new location at 7/107 Pitt Street Sydney. Winya plans to showcase its wider product ranges, with special focus in Australian made and innovative design work across a larger network of national showrooms.

Despite widely publicised logistic freight and delivery delays, our local Australian factories have maintained relatively high levels of Delivery in Full and on Time (DIFOT) KPI's of an average 95% during F23 across the manufacturing business. We thank our dedicated Australian manufacturing team and suppliers for this support.

The Company has negotiated additional M&A facilities with its funder THN that was approved at an EGM on 7th August 2023. This along with support from Directors both directly and indirectly has ensured the future plans gain momentum in F23.



#### The Group announced we signed a Binding Heads of Agreement with GDK Group

GDK has traded successfully for more than 30 years as an Australian Manufacturer of commercial office desks, tables, cabinetry, and joinery works and supplies design and fits-out to some of the country's prestigious and top rating building groups including Banks and Corporates.

The agreement has two main parts.

Stage 1

Our Gregory and Bassett operations will be relocated to unit 1 in the same complex that GDK operates from (268-270 Victoria Street Wetherill Park, NSW), as part of a strategic collaboration and shared services that will help utilise efficiency and cost benefits to both parties. This is planned to be completed by end of January 2024. The ongoing overall cost savings to our Inventis Group are significant and the move will see common clients and projects maximised into the future. The anticipated overall ongoing savings for Gregory is Circa \$500K pa with opportunity for additional efficiency gains.

Stage 2

GDK Group and Vibe Furniture will look to further collaborate through a joint

venture with Vibe Furniture (a 100% owned subsidiary of Inventis). This will of course be subject to due diligence and finance approval as well as a range of commercial terms.

Inventis sees this as an exciting opportunity to expand its Commercial Furniture operations consistent with our Vision for growth in the Commercial Furniture space to encompass design, sales, build, delivery and install services.

Our plans bring about a strategic resolve to grow into the Australian Commercial Furniture market estimated to be over \$1.5 Billion annually nationally.

The effect of our strategic decisions thus far over the few years has brough together extra capability through M&A activity and synergy with our existing like business activity. Adding workstations, softs seating manufacturing utilising common facilities whilst enhancing the Gregory brand through technology innovation and added national dealer footprint, increasing by 34.4% in F23. We invested in a fast growth Indigenous 51% owned business Winya Indigenous Furniture earlier, which has now enhanced our national dealer footprint further.

Similarly, we completed a similar plan with Technology in Electronic Circuit Design (ECD) adding accretive net earnings growth in F23.

These investments have quickly built up a unique group led by technological innovations with patents and IP that are certified. The addition of significant intangible assets along with recent bricks and mortar asset with the ECD manufacturing facility at Matraville (close to Botany ports in Sydney), has enhanced our asset quality over the past few years.

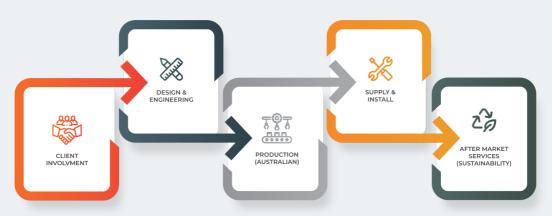
The Group is frequently approached by companies seeking opportunities to join the group. This of course a signal of continued confidence in management, our growth plans and our existing national position. We seek to continue to guard this closely. Our comprehensive Due Diligence process can sometimes take a prolonged period and often lead to aborting unworthy and potentially riskier than expected opportunities that do not meet expectations. We have selected important capability and criteria that we seek to consider in our overall strategic plan to enhance the Groups' effective growth into this market.

The plans with GDK initially, brings about an opportunity to reduce costs on one of our top three tier costs being accommodation costs, our plan initially involves moving into shared joint manufacturing facilities at Wetherill Park NSW by end of January 2024 that reduces our exposure to existing real estate rent hikes and optimises efficiency across both businesses.

Furthermore, it also allows for additional synergy through improved joint management and improved joint staff utilisation.

This being a material cost reduction plan, in more uncertain times that is expected to also bring about vertical integration opportunity, leveraging our expanding dealer network, our IP and our existing client base with access to design and project management and delivery opportunities.

#### STRATEGY VISION



I take this opportunity to thank our staff and management team for their continued efforts and look forward to bringing our Sharehoilders some positive news into the near future.

Anthony Mankarious *Managing Director* 



# DIRECTOR'S PROFILE

Dr. Tony Noun Chairman

Tony has more than 30 years of professional and commercial management experience, enabling him to bring extensive financial and corporate experience to lead the Board and Management of Inventis Limited.

He is also an active director for national and international companies that cover various industries and professional disciplines, including financial services, health care, hospitality, manufacturing and sales and marketing.





Peter Bobbin

Non-Executive Director

Peter has been a practising solicitor for more than 34 years. He is also a notary public and was a former accountant and university lecturer. He practices primarily in taxation strategy planning and commercial law and was recognised as Tax Advisor of the Year, 2015 (SME) by the Taxation Institute of Australia. He brings his legal and tax knowledge and experience running a profitable and cash-flow-positive legal businesses to the Board.



Anthony Mankarios Group Managing Director

Anthony Mankarios was appointed Group Managing Director in late 2019. Since, the Executive team turned a loss-making organisation into a profit each year and has added 5 related Brands to the Group in a relatively short timeframe, adding significant off-balance sheet value to the Group. Anthony has over 30 years of experience leading organisations in both the capacity of an Executive Director and a Non-Executive Director in manufacturing, wholesale and retail sectors encompassing national and international markets.

# MANAGEMENT TEAM



Jeffry Stone General Manager -Technology Division



Matt Brown Chief Operating Officer



Michael Green Chief Financial Officer



Chantelle Knight Manager & Executive PA



Ben Xu Finance Manager



Manager



Joshua Duong Quality Assurance Manager



Charlie Fan IT Manager



Kerri Brinnand Planning & Furniture Division



Scott Keegan Planning & Technology Division

# WHO WE ARE

Inventis Limited is an Australian ASX-listed company involved in the design, manufacture, sales and marketing of products and services.

Our core **aim** is to build upon inspiration and innovation on all of our **Autralian-made products.** 

Inventis Group's strategy involves growth through the addition of synergy and capability, whilst growing organically by spreading our footprint Australia-wide.

#### **OUR VISION**

Our Vision is to be a leader in the development of innovative products and inspired solutions for consistent and sustainable shareholder value.

#### **OBJECTIVE**

To grow revenue and returns to shareholders through our business innovation and technology whilst holding fast to our core values and social responsibilities.

#### **STRATEGY**

To focus on satisfying customer needs and expanding its business. we seek new opportunities to enhance the group's value through innovation and technology, with a sustainable strategy for growth and increased earnings.



# ABOUT US

Inventis Limited, a publicly traded Australian company listed on the ASX, specializes in the creation, production, and promotion of a wide range of products and services. Our central mission revolves around nurturing creativity and ingenuity in all our Australian-manufactured offerings.

#### **FURNITURE DIVISION**

Inventis Furniture Division features five key brands: Gregory Commercial Furniture, Workstations, Bassets Furniture, Bevisco, and Winya

These brands excel in crafting innovative, functional, and stylish office and commercial furniture solutions. Gregory emphasizes durability and aesthetics, Workstations optimizes workspace layouts, Bassets offers luxury options, Bevisco integrates advanced technology, and Winya prioritizes sustainability. Together, they provide a comprehensive suite of furniture solutions tailored to modern workplace needs.











#### **TECHNOLOGY DIVISION**

Inventis Technology consists of 6 main brands: Impart, PNE, Hazavoid™, Safezone, Inventis International and ECD.

At the essence of each brand is the delivery of improved safety and security. Core competencies include electronics design and manufacturing, industrial design and manufacture of finished electronic items, wireless communication systems applied to control safety and device networking applications, biometrics collections and verification platforms and electronics project management.









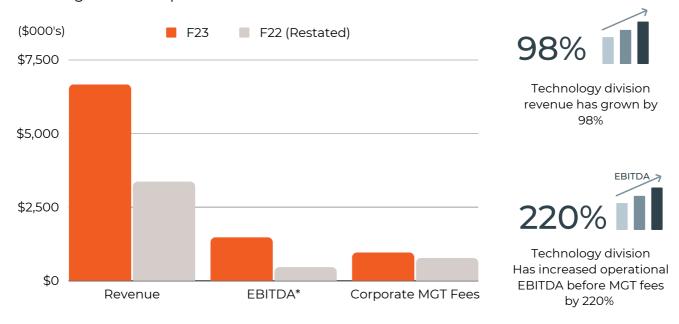




# FY23 RESULTS

# Technology Division

\* Earnings before corporate service allocations



- Has grown Revenue by 98%
- Has increased operational EBITDA before MGT fees by 220%
- We have completed related accretive acquisitions with ECD.
- Has been onboarded with US/ APEC Hazavoid distributor and have now been formally endorsed by the NDRRMC -National Disaster Risk reduction Development association. The Philippines.











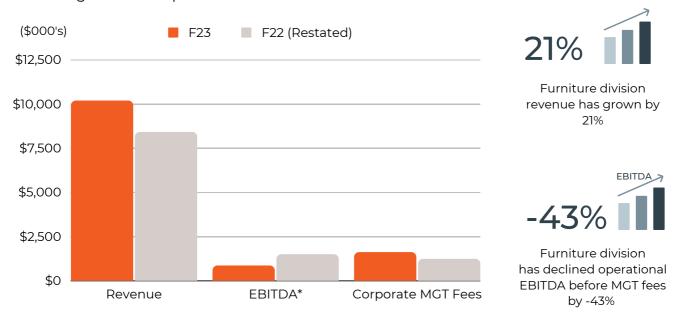


# FY23 RESULTS

## Furniture Division

(Reporting all Divisions except Winya 49% associate Revenue )

\* Earnings before corporate service allocations



- Continued growth in Ergonomic Furniture and Commercial Furniture sales.
- Expansion of related innovation and ranges across the Division.









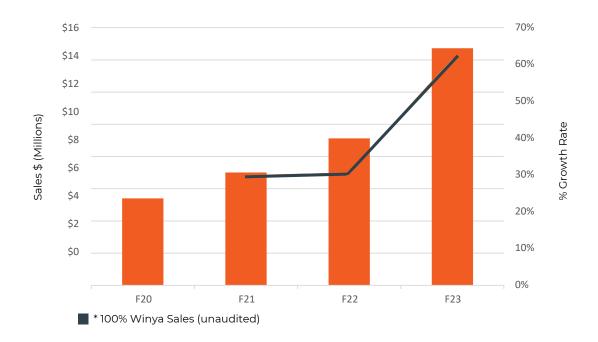




# FY23 RESULTS

# Winya Indigenous Furniture

(investment in 49% Associate)



- Winya Indigenous Furniture is a 51% owned Indigenous business. It is certified by Australia's first certified NSW Chamber of Commerce and Supply Nation .
- In 2018 Winya was the First Company to be awarded by The United Nations for leadership and sustainable development.
- Winya a premier Indigenous Furniture business boasting unique contemporary Indigenous design using sustainable materials and putting back into First Nation communities with employment and sourcing.
- Inventis has invested in this business and has supply and Australian manufacturing agreements in place.

Contents	Page
Directors' Report (including Corporate Governance Statement and Remuneration Report)	18
Lead Auditor's Independence Declaration	33
Consolidated Statement of Profit or Loss and Other Comprehensive Income	34
Consolidated Statement of Changes in Equity	35
Consolidated Statement of Financial Position	37
Consolidated Statement of Cash Flows	38
Index to Notes to the Financial Statements	39
Notes to the Financial Statements	40
Directors' Declaration	76
Independent Auditor's Report	77
ASX Additional Information	81
Corporate Directory	83

DIRECTORS REPORT	Page
Section 1	
Directors	18
Company Secretary	19
Directors' Meetings	19
Directors' Interests	19
Corporate Governance Statement including Remuneration Report	20
Section 2	
Principal Activities	28
Financial Review	28
Financial Condition	28
Principal Businesses	28
Review of Operations and Activities	31
Significant Changes in the State of Affairs	31
Dividends	31
Events Subsequent to the Reporting Date	31
Indemnification and Insurance of Officers and Auditors	31
Non-Audit Services	32
Proceedings on Behalf of the Company	32
Rounding	32
Lead Auditor's Independence Declaration	33

#### **DIRECTORS' REPORT**

The Directors present their report together with the financial report of the Group, being Inventis Limited ("The Company") and its subsidiaries ("Inventis"), for the financial year ended 30 June 2023 and the auditor's report thereon.

#### **SECTION 1:**

#### 1. DIRECTORS

The directors of the Company at any time during or since the end of the financial year are:

#### Tony Noun MBA, AICD, FAIM, CFP, CIAM, A&CIPANZIP, DipLi, JP Chair

Dr Tony Noun has more than 30 years professional and commercial experience with a proven track record of success. Tony's commercial experience, from both an investor and manager perspective, enables him to bring extensive financial and corporate experience to lead the Board and Management of Inventis Limited.

Tony is also an active director for a number of national and international companies that cover a broad range of industries and professional disciplines including financial services, health care, hospitality and manufacturing as well as sales and marketing.

Directorships held in other listed entities in the last 3 years: NIL.

### Peter Bobbin B.Com, LL.B, M. Tax, CTA, TEP Non-Executive Director

Peter, a practicing solicitor for more than 30 years, is a former accountant, former university lecturer and is a Notary Public. He practices primarily in taxation strategy planning and commercial law and was recognised as Tax Advisor of the Year, 2015 (SME) by the Taxation Institute of Australia.

Peter brings to the Board his legal and tax knowledge as well as his experience of running profitable and cash flow positive legal business.

Directorships held in other listed entities in the last 3 years - NIL.

## Anthony Mankarios MBA, CFTP, FAICD Managing Director

Anthony is experienced in leading national and international businesses in multiple sectors and sized companies across manufacturing, property, wholesale, and retail. One of his key strengths is his visionary leadership style. Anthony has proven his ability to continually identify growth opportunities and work with the business to develop and implement strategies to maximise their potential. Anthony has been responsible for integrating 5 Brands into the Inventis Group in his three years as MD. He is effective in assisting Boards and their stakeholders achieve common goals; through professional timely communication promoting learning, creativity, whilst developing strong mentoring relationships with them. Anthony is currently Inventis Limited's Managing Director.

Anthony is an experienced director with over 30 years' experience. He played a key role in developing Joyce Corporation's strategy and developed Joyce's underlying business growth performances since 2010 to 2019 and is Chairman of Man Investments and Consultants as well as being involved in a number of other private companies.

Directorships held in other listed entities in the last 3 years – Joyce Corporation Limited [ASX:JYC]

#### 1. DIRECTORS (continued)

#### Alfred Kobylanski B.Bus, CPA, ACIS, ACSA Alternate Director & Company Secretary – until 01/03/2023

Alfred has significant experience in finance and management within multinational organisations in Australia and in the United Kingdom. This experience includes manufacturing, information technology and financial services in both emerging and established markets.

Alfred's background in finance, general management, corporate governance as well as his knowledge of manufacturing and service organisations adds to the substantive body of knowledge at the Board and Senior Management level.

Mr Kobylanski was also appointed Company Secretary.

Directorships held in other listed entities in the last 3 years - NIL.

Mr Kobylanski retired on 01/03/2023

#### 2. COMPANY SECRETARY

Mr Michael Green was appointed CFO and Company Secretary - 13/03/2023

Chantelle Knight is also the Co-Company Secretary

#### 3. DIRECTORS' MEETINGS

The number of Directors' meetings (including meetings of committees of Directors) and number of meetings attended by each of the Directors of the Company during the financial year were:

				Audit Committee		Nomination and	
	Board Meetings		Meetings		Remuneration Committee		
Directors	Attended No. of		Attended	No. of	Attended	No. of	
Directors	Attended	Meetings	Attonada	Meetings	Atteriaca	Meetings	
Mr Tony Noun	9	10	2	2	3	3	
Mr Peter Bobbin	10	10	2	2	3	3	
Mr Anthony Mankarios	10	10	2	2	3	3	
Alfred Kobylanski as Alternate Director	7	10	1	2	2	3	

A – Number of meetings attended.

#### 4. DIRECTORS' INTERESTS

The relevant interest of each Director that held office during the year in the ordinary shares issued by Inventis Limited, as notified by the Directors to the Australian Securities Exchange in accordance with S205G(1) of the Corporations Act 2001, at 30 June 2023 is as follows:

	Held at 1 July 2022	Holding at the date of appointment	Purchases	Sales / transfers / Other	Held 30 June 2023	Direct Holdings held 30 June 2023
Directors						
Tony Noun	7,116,667	-	2,050,000		9,166,667	-
Peter Bobbin	2,402,999	-	739,385		3,142,384	-
Anthony Mankarios	9,856,075	-	3,059,637		12,915,712	-
Executives						
Alfred Kobylanski ***	1,750,000	-	10,000		1,760,000	150,000

Note:\*\*\* Mr Alfred Kobylanski retired 1 March 2023.

B - Number of meetings held during the time the director held office during the year.

<sup>&</sup>lt;sup>1</sup> The external auditor met with the Board once during the year together with management. The Audit and Risk Management sub-committee as well as the Remuneration and Nomination sub-committee comprise of all directors however, the Chair of each committee is currently Peter Bobbin and Tony Noun respectively.

#### 5. CORPORATE GOVERNANCE STATEMENT

The Directors of Inventis Limited (the Company) are committed to fulfilling its governance obligations and responsibilities in the best interests of the Company and its Shareholders. The 2023 Corporate Governance Statement details the key aspects of the Company's corporate governance framework and practices. Except where specified in the statement, the recommendations set by the ASX Corporate Governance Council's Principles and Recommendations 4th Edition, have been followed.

The Company's current Corporate Governance Statement and additional information about the Company's Governance Framework and Company Policies can be found on the corporate web site. The link below will provide access to Board Charters, Key Corporate Policies, and Key Corporate Documents.

https://www.inventis.com.au/governance/

#### 5.1 Ethical Standards and Policies

#### 5.1.1. Diversity and Inclusion Policy:

The Company has developed a Diversity and Inclusion Policy (last amended and approved September 2022). The Company understands and recognises the value in having a diverse workforce from which to draw on. The Company is committed to treating staff equally irrespective of their gender, race, age, ethnicity, sexual orientation, disability, or religious belief.

The Company's diversity objectives have and continues to be:

- > To seek, appoint and promote based on skills, experience, and capability, not gender, race or any other criteria;
- Ensure all employees have equal access to opportunities in the workplace; and
- > Ensure equal pay for equal work in the workplace.

The Company has the following women as senior executives:

The Human Resources Manager and Co-Company Secretary

As at 30 June 2023, the Company had the following female staff:

Company Name	Female Staff	Total Staff	Percentage	
Corporate Division	1	5	20%	
Inventis Group	21	64	32%	

Currently, the Board positions have been restricted to three by the Board and Shareholders.

#### 5.6 Remuneration Report - audited

The Remuneration Report is set out under the following main headings:

- A. Principles used to determine the nature and amount of remuneration
- B. Details of remuneration
- C. Service agreements
- D. Additional disclosures

#### A. Principles used to determine the nature and amount of remuneration

The remuneration policy of the Group has been designed to align Director and executive objectives with shareholders and business objectives by providing a fixed remuneration component and offering incentive based on key performance areas affecting the Group's financial results. The Board believes the remuneration policy to be appropriate and effective in its ability to attract and retain the best executives and directors to run and manage the Group, as well as create goal congruence between directors, executives and shareholders

#### 5.6 Remuneration Report - audited (continued)

#### A. Principles used to determine the nature and amount of remuneration (continued)

#### Directors' fees

All remuneration paid to Directors is valued at the cost to the Group and expensed.

#### **Executive pay**

The executive pay and reward framework has three components:

- Base pay and benefits
- Short-term performance incentives
- Other remuneration such as superannuation.

The combination of these comprises the executive's total remuneration. The Group approved its long-term equity linked performance incentives specifically for executives. For the reporting period, no options were issued under the Employee Performance Option Plan (EPOP).

#### Base pay and benefits

Base pay is structured as a total employment cost package which may be delivered as a combination of cash and prescribed non-financial benefits at the executive's discretion. It includes Super Guarantee Charge at the rate prescribed by the Government from time to time.

Executives are offered a competitive base pay that comprises the fixed component of pay and rewards. When required, external remuneration consultants provide analysis and advice to ensure base pay is set to reflect the market for a comparable role. Base pay for senior executives is reviewed annually to ensure the executive's pay is competitive with the market. An executive's pay is also reviewed on promotion.

There are no guaranteed base pay increases, except for CPI in some cases included in any senior executives' contracts.

#### Benefits

Executives receive benefits including car allowances.

#### **Short-term performance incentives (STI)**

If the Group achieves a predetermined profit target set by the Board, a short-term incentive (STI) pool is available to executives during the annual review. Cash incentives (bonuses) are payable on 30 September each year. Using a profit target ensures variable reward is only available when value has been created for shareholders and when profit is consistent with the business plan. The incentive pool is leveraged for performance above the threshold to provide an incentive for executives to out-perform.

The Group has a bonus incentive scheme for individual management employees. This is broadly based on the achievement of the Group profit objectives and the achievements of the individual KPIs. During the year ended 30 June 2023 due to the performance of the business, no profit targets or individual KPI targets were set and therefore no bonus pool was available.

Other remuneration such as superannuation

The Directors, if salaried, and executives receive a superannuation guarantee contribution required by government, which was 10.5% for the 2023 year and is currently 11%, and do not receive any other retirement benefits. However, some individuals have chosen to sacrifice part of their salary to increase payments towards superannuation.

#### Consequences of performance on shareholder wealth

In considering the Group's performance and benefits for shareholder wealth, the Board considers the following indices in respect of the current financial year and the previous four financial years.

#### 5.6 Remuneration Report - audited (continued)

#### A. Principles used to determine the nature and amount of remuneration (continued)

Consequences of performance on shareholder wealth (continued)

	2023	2022 restated	2021	2020	2019
Net profit / (loss) attributable to equity holders of the parent (\$)	(1,940,715)	70,303	76,794	(292,804)	(1,669,750)
Basic earnings / (loss) per share	(2.95)c	0.11c	0.01c	(0.04)c	(0.24)c

Dividends, share price and return on capital are not considered in setting STI. The overall level of key management personnel's compensation takes into account the performance of the Group over a number of years and meeting specified KPI's.

#### B. Details of remuneration

#### **Amounts of remuneration**

Details of the remuneration of the Directors and the key management personnel of the Group are set out in the following tables. The total value of amounts paid to Directors and the key management personnel was \$592,693 (2022: \$590,834).

For the year ended 30 June 2023, the key management personnel of the Group included the following Directors and executive officers:

#### **Directors:**

Mr. Tony Noun - Chair

Mr. Peter Bobbin - Non-executive Director

Mr. Anthony Mankarios - Managing Director

#### Other Key Management Personnel:

Alfred Kobylanski - Chief Financial Officer & Company Secretary - Until 1 March 2023

Michael Green - Chief Financial Officer & Company Secretary - Commenced 13 March 2023.

	Short-term			Post- employment Other long term			Termination Pay Includes Unused Long					
		Salary & Fees	Other Benefits	Cash & Bonus	Non-monetary benefits	Total	Superannuation Benefits	Long service leave	Share option Expense to profit and Loss	Total including benefits	Proportion of remuneration performance related	Service Leave and unused Annual Leave
Company												
Non-Executive Directors		\$	\$	\$	\$	\$	\$	\$		\$	\$	\$
Mr. T Noun	2023	-	_	_	-			_		-	-	-
	2022	-	-	-	-	-	-	-	-	-	-	_
Mr. Peter Bobbin	2023		_							_	-	-
	2022	-	-	-	-	-	-	-	-	-	-	-
Mr Anthony Mankarios	2023	250,000	-	-	-	250,000	-	-	53,048	303,048	-	-
Managing Director	2022	205,200	-	-	-	205,200	-	-	185,372	390,572	-	-
Other Key Management Personnel												
Mr. Alfred Kobylanski ***	2023	174,513	_	4,000		178,513	30,523	5,283	_	214,320	-	-
Chief Financial Officer - Retired 1st March 2023	2022	172,502	-	-	-	172,502	27,760	-	-	200,262	-	-
Mr Michael Green	2023	68,167				68,167	7,158			75,325	-	-
Chief Financial Officer - Appointed 13th March 2023	2022	-	-	-	-	-	- 1,100	-	-	. 5,626	-	-
Total	2023	492,680	-	4,000	•	496,680	37,681	5,283	53,048	592,693	-	-
Total	2022	377,702	_	-	-	377,702	27,760	_	185,372	590,834	_	-

#### Notes:

- 1.The Non-executive Directors agreed to waive there renumeration in 2023
- 2.Excludes payments made from Associates

#### 5.6 Remuneration Report - audited (continued)

#### B. Service agreements

It is the Group's policy that service contracts for key management personnel are unlimited in term but capable of termination on notice by either party.

The key management personnel are also entitled to receive on termination of employment their statutory entitlements of accrued annual and long service leave, together with any superannuation benefits.

The service contracts outline the components of compensation paid to the key management personnel but do not prescribe how compensation levels are modified year to year. Compensation levels are reviewed each year to take into account cost-of-living changes, any change in the scope of the role performed by the senior executive and any changes required to meet the principles of the compensation policy.

Anthony Mankarios is the Managing Director of the Group and receives remuneration in accordance with a services agreement with Starball Pty Ltd, trading as Man Investments and Consultants dated 28 October 2019, as amended from time to time by the Board. The contract operates continuously with a 12-month notice period.

Michael Green commenced employment as the Chief Financial Officer and Company Secretary of the Group and receives remuneration in accordance with a contract of employment dated 13 March 2023 with a 3-month notice period, as amended from time to time

Alfred Kobylanski retired 1 March 2023 and received remuneration in accordance with a contract of employment dated 1 October 2007.

#### C. Additional disclosures

#### Directors' and Executive Officers' Compensation Parent Entity and Group

Details of the nature and amount of each major element of compensation of each Director of the Parent Company and the Group, the Chief Financial Officer and relevant Group executives as other key management personnel are set out in the tables on page 23.

#### **Non-Executive Directors**

Total compensation for all Non-Executive Directors, last voted upon by shareholders at the 2004 AGM, is not to exceed \$250,000 per annum and is set based on advice from external advisors with reference to fees paid to other Non-Executive Directors of comparable companies. Directors' base fees are presently set at \$48,000 per annum, with the Chair set at \$96,000 per annum.

Non-Executive Directors do not receive performance related compensation. Directors' fees cover all main Board activities and membership of one committee. Currently there are no sub-committees to the Board.

In the event any non-executive director is required to do an executive role for a short period of time, a separate remuneration amount for the executive role is paid in addition to their director's remuneration.

#### **Share Options**

#### **Employee Performance Option Plan**

The Group previously established an Employee Performance Option Plan to assist in the attraction, retention, and motivation of employees, senior executives and Executive Directors of the Group. This is currently being updated to a new Executive Share Option Plan (ESOP), which will be put to this year's Annual General Meeting for Shareholder consideration.

The ESOP is administered by the Board which may determine:

- Which executives and employees are eligible to participate;
- > The criteria relevant to the selection of eligible executives and employees; and

The ineligibility of an executive or employee to participate in the ESOP if in the Board's opinion participation by that executive or employee would constitute a breach of the rules of ESOP, or of the Company's Constitution, or of the ASX Listing Rules, or of any law of any jurisdictions.

A person eligible for participation in the ESOP means either a person who is an employee of the Company or any of its associated entities as an executive or an employee on a full time or part time basis and is declared by the Committee to be eligible to participate in the ESOP.

#### 5.6 Remuneration Report - audited (continued)

#### D. Additional disclosures (continued)

**Share Based Compensation** 

#### a. Issue of Shares

There were no shares issued to directors or other key management personnel as part of compensation during the year ended 30 June 2023.

#### b. Options

The terms and conditions of each grant of options over ordinary shares affecting remuneration of directors and other key management personnel in this financial year or future reporting years are as follows:

Name	Nuumber of options granted	Grant Date	Vesting date and exerciseable date	Expiry Date	Exercise Price	Fair Value per option at grant Date
Directors						
Anthony Mankarios	666,666	26-Nov-21	26-Nov-22	26-Nov-23	0.130	0.0550
Anthony Mankarios	666,666	26-Nov-21	26-Nov-23	26-Nov-24	0.130	0.0660
Anthony Mankarios	666,668	26-Nov-21	26-Nov-24	26-Nov-25	0.130	0.0750

Options granted carry no dividend or voting rights.

All options were granted over unissued fully paid ordinary shares in the company. Options vest based on the provision of service over the vesting period whereby the executive becomes beneficially entitled to the option on vesting date. Options are exercisable by the holder as from the vesting date. There has not been any alteration to the terms or conditions of the grant since the grant date. There are no amounts paid or payable by the recipient in relation to the granting of such options other than on their potential exercise.

Values of options over ordinary shares granted, exercised and lapsed for directors and other key management personnel as part of compensation during the year ended 30 June 2023 are set out below:

Name	Value of options granted during the year	Value of options exercised during the year	Valuse of options lapse during the year	Remunmeratio n consisting of options for the year
<b>Directors</b> Anthony Mankarios	-	-	-	17.5%
<b>Executive</b> Alfred Kobyanski	-	-	-	-

#### c. Option Holding

The number of options over ordinary shares in the company held during the financial year by each director and other members of key management personnel of the consolidated entity, including their personally related parties, is set out below:

Name	Balance at the start of the year Granted		Expire forfeite Exercised other		Balance at the end of the year
Directors					
Anthony Mankarios	2,000,000	-	-	-	2,000,000
Executive					
Alfred Kobyanski	250,000	-	-	(250,000)	-

#### 5.6 Remuneration Report - audited (continued)

#### D. Additional disclosures (continued)

**Share Based Compensation (continued)** 

#### d. Shares under Option

Unissued ordinary shares of Inventis Limited under option at the date of this report are as follows:

Grant Date	Expiry Date	Exercise Price	Number under option
01-Jul-21	01-Jul-24	0.000	330,000
26-Nov-21	26-Nov-23	0.130	666,666
26-Nov-21	25-Nov-24	0.130	666,666
26-Nov-21	26-Nov-25	0.130	666,668
30-Nov-21	30-Nov-23	0.130	240,000
30-Nov-21	30-Nov-24	0.130	240,000
30-Nov-21	30-Nov-25	0.130	120,000
04-May-22	19-Sep-24	0.080	500,000

No person entitled to exercise the options had or has any right by virtue of the option to participate in any share issue of the company or of any other body corporate.

#### e. Shares issued on exercise of options

The were no ordinary shares of Inventis Limited issued during the year ended 30 June 2023 and up to the date of this report as a result of the exercise of options granted.

#### Individual directors and executive's compensation disclosures

The Company paid interest of \$1,460,329 (2022: \$825,442), purchased information technology services of \$3,191 (2022: \$5,362), obtained additional loans totalling \$1,100,000, drew down funds on existing facilities totalling \$1,644,928 and repaid \$1,112,390 (2022: obtained a loan of \$4,006,947 and repaid \$1,415,632) from / to entities associated with Tony Noun. All transactions entered into had been done on arm's length basis.

The Company paid interest of \$11,595 (2022: \$Nil), obtained an additional loan totalling \$298,000 and repaid \$181,718 (2022: Nil Loans and Nil repayments) from / to entities associated with Anthony Mankarios. All transactions entered into had been done on arm's length basis.

The Company paid interest of \$Nil (2022: \$Nil), obtained an additional loan totalling \$150,000 and repaid Nil (2022: Nil Loans and Nil repayments) from / to entities associated with Peter Bobbin. All transactions entered into had been done on arm's length basis.

Apart from the details disclosed in this note, no director has entered into a material contract with the Group since the end of the previous financial year and there were no material contracts involving directors' interests existing at year-end.

#### Loans from key management personnel and their related parties

Loan amounts owed to an entity associated with Tony Noun as at the reporting date were \$10,857,688 (2022: \$9,279,392).

#### Other key management personnel transactions

From time to time, key management personnel of the Group, its subsidiaries or their related entities, may purchase goods from the Group. These purchases are on the same terms and conditions as those entered into by other Group employees or customers and are trivial or domestic in nature.

#### Movements in shares

The movement during the reporting period in the number of ordinary shares in Inventis Limited held, directly, indirectly or beneficially, by each key management person, including their related parties, is as follows:

#### 5.6 Remuneration Report - audited (continued)

D. Additional disclosures (continued)

Movements in shares - (continued)

FY 2023

	Held at 1 July 2022	Holding at the date of appointment	Purchases	Sales / transfers / Other	Held 30 June 2023	Direct Holdings held 30 June 2023
D:						
Directors						
Tony Noun	7,116,667	-	2,050,000	-	9,166,667	-
Peter Bobbin	2,402,999	-	739,385	-	3,142,384	-
Anthony Mankarios	9,856,075	=	3,059,637	=	12,915,712	-
Executives						
Alfred Kobylanski ***	1,750,000	-	10,000		1,760,000	150,000

#### Prior Period Correction Original FY 2022 Disclosure

	Held at 1 July 2021	Holding at the date of appointment	Purchases	Sales / transfers / Other	Held 30 June 2022	Direct Holdings held 30 June 2022
Directors						
Tony Noun	142,333,332	-	_	(135,216,665)	7,116,667	-
Peter Bobbin	42,859,975	-	5,200,020	(45,656,996)		-
Anthony Mankarios	159,614,486	-	1,839,551	(151,633,762)	9,820,275	-
Executives						
Alfred Kobylanski	33,064,994	-	1,935,006	(33,250,000)	1,750,000	150,000

#### **Amended FY 2022 Disclosure**

	Held at 1 July 2021	Holding at the date of appointment	Purchases	Sales / transfers / Other	Held 30 June 2022	Direct Holaings held 30 June 2022
Dina stana						
Directors						
Tony Noun	142,333,332	-	-	(135,216,665)	7,116,667	-
Peter Bobbin	42,859,975	-	5,200,020	(45,656,996)	2,402,999	-
Anthony Mankarios****	159,839,486	-	1,864,551	(151,847,962)	9,856,075	-
Executives						
Alfred Kobylanski	33,064,994	-	1,935,006	(33,250,000)	1,750,000	150,000

Note:\*\*\*\* Management has identified incorrect opening balance and sales/transfers issues in relation to two of the associates of the Managing Director Mr Anthony Mankarios. The opening balance and movements were omitted in error and related to his associated entities MAN Investments Pty Ltd and Starball Pty Ltd

## Changes in shares held by key management personnel in the period after the reporting date and prior to the date when the financial report was authorised or issue

	Held at 1 July 2023	Holding at the date of appointment	Purchases	Sales / transfers / Other	Held 31 August 2023	Holdings held 31 August 2023
Directors						
Tony Noun	9,166,667	_	_	_	9,166,667	_
Peter Bobbin	3,142,384	-	2,500,000	-	5,642,384	-
Anthony Mankarios	12,915,712	-	2,500,000	-	15,415,712	-

On 7 August an EGM was held wherein the members voted in the majority to approve the take up of shortfall shares by two of the Directors being the Managing Director, Mr Anthoy Mankarios and Mr Peter Bobbin.

#### End of audited remuneration report.

#### **SECTION 2:**

#### 1. PRINCIPAL ACTIVITIES

The principal activities of the Group during the course of the financial year were the manufacture and sale of commercial furniture, electronic controllers and computers.

#### 2. FINANCIAL REVIEW

	2023	2022 restated	2021	2020	2019
Net profit / (loss) attributable to equity holders of the parent (\$)	(1,940,715)	70,303	76,794	(292,804)	(1,669,750)
Basic earnings / (loss) per share	(2.95)c	0.11c	0.01 c	(0.04) c	(0.24) c

#### 3. FINANCIAL CONDITION

#### **Capital structure**

As at the reporting date the number of shares on issue was 70,927,387 (2022: 65,023,217). At the reporting date the share capital of the Group stood at \$37,698,583 (2022: \$37,382,842) and net liability stood at \$(1,288,951) (2022 restated:net equity \$326,735).

#### Liquidity and funding

As at the reporting date, cash and cash equivalents on hand of the Group stood at \$946,726 (2022:\$883,313).

Total current assets stood at \$6,951,858 (2022(restated): \$6,858,231) and current liabilities stood at \$9,618,335 (2022: \$7,559,552) making the liquidity ratio 0.74 (2022 (restated): 0.91).

The Group has available to it \$17.3 million in funding facilities of which \$10.8 million has been activated as at the reporting date. Included in the \$17.3 million funding facility amount are Debtor Financing and Purchase Order Funding Facilities. The combined limit of these facilities is \$7.3 million, however the ability of the Group to access the full limit of these facilities is contingent upon the Group's ability to generate the necessary sales to unrelated third party customers.

#### Cash flows from operations

In the financial year net cash outflows of the Group from operating activities were (\$651,622) (2022: (\$44,281)).

Net cash outflows from investing activities during the financial year were (\$599,978) (2022: (\$4,617,510)).

Net cash inflows from financing activities during the financial year was \$1,314,414 (2022: \$4,787,157).

In the financial year there was a net increase in cash and cash equivalents of \$62,813 (2022: \$125,365).

#### 4. PRINCIPAL BUSINESSES

A commentary on the two operating divisions is set out below:

#### **Technology Division:**

The Technology Division's revenue for the year ended 30 June 2023 was \$6,658,617 as compared to \$3,362,338 for the previous financial year and an increase of 98%.

EBITDA (Earnings before Interest, Tax, Depreciation and Amortisation and excluding shared corporate costs) for the year was \$1,469,663 as compared to \$458,937 for the previous financial year.

Normalised EBITDA	2023	2022 restated
Reportable Segment Profit	(198,886)	(510,700)
Net Finance income / (Expense)	(677,505)	(198,076)
Depreciation and Amortisation	(46,459)	(9,128)
Shared Services reallocation	(944,585)	(762,433)
Normalised Divisonal EBITDA	1,469,663	458,937

Forecasts for this division provide for growth over the coming 12 months which is dependent upon increases in sales from the USA Market and Australian Market in relation to the Sales of the Patented Hazavoid Product.

#### **Furniture Division:**

The Furniture Division's continuing operations revenue for the year ended 30 June 2023 was \$9,529,334 as compared to \$8,184,899 for the previous financial year and an increase of 16%.

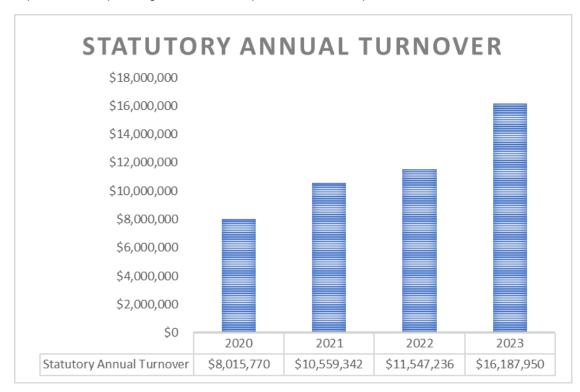
EBITDA (Earnings before Interest, Tax, Depreciation and Amortisation, excluding shared corporate costs) for the year was \$850,557 as compared to the previous financial year of \$1,488,490:

Normalised EBITDA	2023	2022 restated
Danartable Sagment Brofit	(4.166.407)	(20.447)
Reportable Segment Profit	(1,166,427)	(29,447)
Net Finance income / (Expense)	(231,239)	(130,034)
Depreciation and Amortisation	(188,727)	(165,437)
Shared Services reallocation	(1,597,018)	(1,222,466)
Normalised Divisonal EBITDA	850,557	1,488,490

#### 4. PRINCIPAL BUSINESSES continued

#### **Group Results Commentary:**

The Group reported a loss was (\$1.9 M) to 30th June 2023 compared to a restated profit of \$70k the prior year. Whilst disappointing, the Group decided to invest in global expansion and a raft of initiatives to further improve the Group moving forward, these expenses were taken up in the F23 results.



Sales across the Technology Division for F23 were up 98% (YOY).

Electronic Circuit Designs (ECD) was fully integrated in F23 and was a solid net earnings accretive contributor.

ECD continued to perform well and continues to display opportunities of scaling globally. We are hoping to leverage their new client base across additional zones in Asia Pacific in F24. We have already put in place plans for Manila supply in that period.

The large investment in international Sales staff, marketing, and operations in the USA and in The Philippines was made in F23. The benefits of which is expected to benefit the group from 1H24.

We have already built up a solid quote book in the USA region of over \$530K AUD with the overall Technology Division showing a healthy pipeline of opportunities going forward into F24. Commitments for the opening stock in the USA has been received in August 23, making the US an exciting growth opportunity moving forward.

#### 4. PRINCIPAL BUSINESSES continued

#### **Group Results Commentary: (continued)**

Inventis Technology's US operations in Montgomery Texas commenced in F23. The team is working hard at building relationships with key decision makers in the education and commercial sectors. They are leveraging

its US patent (application No. 17/124,815) for its Emergency Alert System HazavoidTM. This patent provides protection to 17 December 2040. With the benefit of this patent, we are now working diligently to secure partnerships in response to US market demand for an emergency alert system. Other trademarks for Hazavoid and Inventis Technology have also been lodged in the USA. This has allowed our team to receive benefits from changing legislation in the USA in particular the education sector, we are starting to see progress toward future commitments for Hazavoid.

The Inventis commercial Furniture Division with Gregory Commercial Furniture, Bassett and Workstations grew overall sales revenue by 16% in total over the period to 30th June 2023. However, in general due to costs impact with disruptions and the growth in our network costs this contributed less than previous year. Initiatives have already taken place to correct this in F24.

Sales revenue for (the 49% owned associate) Winya continues to steam ahead in the same period compared to last year up by 61% (YOY).

Gregory's Commercial Dealer network footprint grew by 34.4% in F23, a real focus on increasing dealer distribution and recurring revenue was achieved successfully in F23. This ensured investment in dealer showrooms took place in F23 with this cost being expensed, the benefit is expected to be realised in F24.

During this period the exiting new product ranges were introduced. Healthcare range was launched, and additional work was completed on the new acoustic Pod. GCF supplied large orders into various hospitals in both NSW and Victoria and various initiatives are taking place to launch additional new products in F24.

Gregory chairs, notably a leader in Ergonomics, is now certified to the highest level (160kg multi shift) of any chair by AFRDI. Our systems are also NDIS Certified assuring users of the optimum level of ergonomic, customised safety and infection control processes for our medical seating. Environmental Certification is to ISO14001. Gregory continues to gain ground in Ergonomic seating using technology with the G-Smart (smart phone app for iPhone and android.)

With Inventis investing in the development of overseas markets and building its local sales team, the Operating Expense base increased by \$3.1 million over F23. The main contributors were the increased operational costs in Sales and Marketing (driven by building our USA and Philippines' footprint, and local sales team), as well as increases in general operational and administrative expenses as a result of changeover in headcount, and the higher replacement cost being driven by market forces. The full year impact of ECD's operational costs have also impacted, however ECD remained a solid performer providing an earnings accretive impact on the PBT result.

Management has commenced implementing initiatives to return the business to a more positive footing over the F24 period.

The cost of Finance was \$1.56 Million up \$642K on last year mainly driven by the full year impact of Interest payments for the ECD acquisition, and recent RBA interest rate rises.

The Group continues to nurture and bring on improving people talent and has invested in senior management in F23 with our new CFO and COO. This cost crossover period was taken up in employment costs during the year and this investment will see benefits moving forward by enhancing our IP and culture.

The current management has a proven track record of robust sustained double-digit sales growth over the last four-year period. This financial year the trajectory has improved again over the last 4- year periods to June 30th, 2023.

Winya has settled into its new location at 7/ 107 Pitt Street Sydney. Winya plans to showcase its wider product ranges, with special focus in Australian made and innovative design work across a larger network of national showrooms.

Despite widely publicised logistic freight and delivery delays, our local Australian factories have maintained consistent levels of Delivery in Full and on Time (DIFOT) KPI's of 95% Year to Year. We thank our dedicated Australian manufacturing team and suppliers for this support.

#### 4. PRINCIPAL BUSINESSES continued

#### **Group Results Commentary: (continued)**

#### **Outlook and Post Reporting Date Balance information**

Post 30th June 2023, the Group announced that it had signed a Binding Heads of Agreement with GDK Group.

GDK has traded successfully for more than 30 years as an Australian Manufacturer of commercial office desks, tables, cabinetry, and joinery works and supplies design and fits-out to some of the country's prestigious and top rating building groups including Banks and Corporates.

The agreement has two main parts.

#### Stage 1

Our Gregory Bassett operations will be relocated to unit 1 in the same complex that GDK operates from (268-270 Victoria Street Wetherill Park, NSW), as part of strategic collaboration and shared services that will help utilise efficiency and cost benefits to both parties. This is planned to be completed by end of January 2024. The ongoing overall cost savings to our Inventis Group are significant and the move will see common clients and projects maximised into the future. The anticipated overall ongoing savings for Gregory is Circa \$500K pa with opportunity for additional efficiency gains.

#### Stage 2

GDK Group and Vibe Furniture will look to further collaborate through a joint venture with Vibe Furniture (a 100% owned subsidiary of Inventis). This will of course be subject to due diligence and finance approval as well as a range of commercial terms.

Inventis sees this as an exciting opportunity to expand its Commercial Furniture operations consistent with our Vision for growth in the Commercial Furniture space to encompass design, sales, build, delivery and install services.

#### 5. REVIEW OF OPERATIONS AND ACTIVITIES

#### **Financial Review**

The consolidated results for the financial year ended 30 June 2023 are:

	2023	2022 restated
Sales Continuing Operations	16,187,950	11,547,236
(Loss) / Profit from Continuing Operations after	(1,940,715)	70,303
(Loss) / Profit after tax for the period	(1,940,715)	70,303

#### 6. SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

There have been no significant changes in the state of affairs of the Group during the year up to the date of this Report.

#### 7. DIVIDENDS

No dividend has been declared or paid relating to the current year.

#### 8. EVENTS SUBSEQUENT TO REPORTING DATE

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction, or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group, in future financial years.

#### 9. INDEMNIFICATION AND INSURANCE OF OFFICERS AND AUDITORS

The Company has agreed to indemnify the current Directors of the Company against all liabilities to another person (other than the Company or a related body corporate) that may arise from their position as Directors of the Company and its controlled entities, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Company will meet the full amount of any such liabilities, including costs and expenses.

The Auditor is not indemnified.

#### 9. INDEMNIFICATION AND INSURANCE OF OFFICERS AND AUDITORS (Continued)

#### Insurance premiums

Since the end of the previous financial year the Company has paid insurance premiums of \$33,827 (2022: \$23,634) in respect of Directors' and Officers' liability insurance for current and former Directors and Officers of the Company. The insurance premiums relate to:

- > Costs and expenses incurred by the relevant Officers in defending proceedings, whether civil or criminal and whatever their outcome; and
- > Other liabilities that may arise from their position, with the exception of conduct involving a wilful breach of duty or improper use of information or position to gain a personal advantage.

The insurance policies outlined above do not contain details of the premiums paid in respect of individual Officers of the Company.

#### 10. NON-AUDIT SERVICES

	Consolidated				
	2023 2022				
Audit Services					
Auditors of the Company					
BDO * :					
Review of half yearly financial reports	34,000	31,500			
Audit and review of year end financial reports	102,350	115,500			
Total Auditor's Remuneration	136,350	147,000			

	Consolidated					
	2023 2022					
Other Services						
BDO Corporate Finance						
Due Diligence review OPG	25,000	-				
Total Auditor's Remuneration	25,000	-				

Note \*Includes accrued audit fees as at 30 June 2023.

#### 11. PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for the purpose of taking responsibility for and on behalf of the Company for all or part of those proceedings. No proceedings have been brought or intervened in or on behalf of the Company with leave of the Court under section 237 of the Corporations Act 2001.

#### 12. ROUNDING

The Company is of the kind referred to in the Corporations Instrument 2016/191; issued by the Australian Securities and Investments Commissions relating to "rounding off". Amounts in this report have been rounded off in accordance with the Corporations Instrument 2016/191 to the nearest dollar unless otherwise stated.

#### 13. LEAD AUDITOR'S INDEPENDENCE DECLARATION

The Lead Auditor's Independence Declaration is set out on page 33 and forms part of the Directors' Report for the financial year ended 30 June 2023.

This report is made with a resolution of the Directors:

Tony Noun
Chair

Anthony Mankarios
Managing Director

Dated at Sydney this 29 September 2023



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#### DECLARATION OF INDEPENDENCE BY STEPHEN MAY TO THE DIRECTORS OF INVENTIS LIMITED

As lead auditor of Inventis Limited for the year ended 30 June 2023, I declare that, to the best of my knowledge and belief, there have been:

- 1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- 2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Inventis Limited and the entities it controlled during the period.

Stephen May Director

**BDO Audit Pty Ltd** 

Sydney

29 September 2023

		Consoli	dated
	Note	2023	2022 restated
Continuing Operations			
Revenue	7	16,187,950	11,547,236
Cost of sales		(8,647,240)	(6,593,520)
Gross profit		7,540,710	4,953,716
Other Income	8	260,328	620,480
Share of profit of equity accounted		74,997	91,249
		,	,
Expenses		(0.460.450)	(4, 400, 400)
Manufacturing & operations		(2,162,453)	(1,420,429)
Engineering & quality assurance		(952,980)	(584,056)
Administration		(2,421,197)	(1,997,373)
Sales and marketing Results from operating activities	8	(2,685,734) (346,329)	(1,697,108)
Results from operating activities	0	(340,329)	(33,521)
Financial income		3,332	1,469
Financial expenses		(1,610,218)	(939,895)
Net financing income / (expense)	9	(1,606,886)	(938,426)
(Loss) / Profit before income tax expense		(1,953,215)	(971,947)
Income tax benefit	10	12,500	1,042,250
(Loss) / Profit from continuing operations		(1,940,715)	70,303
Other Comprehensive Income			
Items that are or may be reclassified to the profit and loss			
Foreign currency translation differences			
for foreign operations – continuing operations		319	(540)
Total other comprehensive income for the period, net of income tax		319	(540)
Total comprehensive (Loss) / income for the period		(1,940,396)	69,763
(loss) / Earnings per share			
Basic (loss) / earnings per share (cents)	23	(2.95)	0.11
Diluted earnings per share (cents)	23	(2.95)	0.11
Continuing operations			
Basic (Loss) / earnings per share (cents)	23	(2.95)	0.11
Diluted earnings per share (cents)	23	(2.95)	0.11
	-	(=:30)	··

Refer Note 26 – Correction of errors

The notes on pages 40 to 75 are an integral part of these consolidated financial statements.

Note   Share capital   Profession   Profes	Consolidated			Attributable to	equity holders of	the Company	
Contributions by and distributions to owners   Contributions by and distributions to owners   Cancellation   Cancel Can							
Ralance at 1 July 2021 - (as originally report)   3.5.521.545   17.982   1.096,272   (35.797.579   1.354.     Prior Period Adjustments*							
Balance at 1 July 2021 - (as originally report)   35,521,545   17,982   (1,096,272)   (35,797,579)   (1,354, 17,962)   (1,096,272)   (35,797,579)   (1,354, 17,962)   (1,096,272)   (35,797,579)   (1,354, 17,962)   (1,096,272)							
Prior Period Adjustments *	(In thousands of AUD)	Note	Share capital	reserve	retranslation	earnings	Total equity
Prior Periods Project Expenses not recognised in Income Statement of 49% Associate WINYA   Prior Periods Project Expenses not recognised in Income Statement of 100% owned Workstations   26	Balance at 1 July 2021 -(as originally report)		35,521,545	17,982	(1,096,272)	(35,797,579)	(1,354,324)
- Prior Periods Project Expenses not recognised in Income Statement of 49% Associate WINYA 26 (171, 372) (171, - Prior Periods Project Expenses not recognised in Income Statement of 100% owned Workstations 26 (98,589) (98, 589	Prior Period Adjustments *						
- Prior Periods Project Expenses not recognised in Income Statement of 100% owned Workstations - Prior Periods Repair Order Expenses not recognised in Income Statement of 100% owned PNE 26 (98,589) (98, 589	•	26				(171.372)	(171,372)
Prior Periods Repair Order Expenses not recognised in Income Statement of 100% owned PNE   26   (98,589) (98, 589)	, ,					, ,	(102,857)
Total comprehensive income for the period   70,303   70,	, ,					, ,	(98,589)
Total comprehensive income for the period   70,303   70,	Balance at 1 July 2021 - restated		35.521.545	17.982	(1.096,272)	(36.170.397)	(1,727,142)
Profit for the period         70,303         70, Other comprehensive income           Foreign currency translation differences for foreign operations - continuing operations         (540)			,,	,	(-,,,	(00,110,001)	( -, , ,
Other comprehensive income           Foreign currency translation differences for foreign operations         (540)         (           - continuing operations         -         -         (540)         70,303         69,           Total other comprehensive loss / income         -         -         -         (540)         70,303         69,           Transactions with owners, recorded directly in equity           Contributions by and distributions to owners           Issue of ordinary shares         1,955,299         1,955,           Application Monies received - not allotted         -         -           Cancellation of shares         (94,003)         (94,003)           Share issue costs         (94,003)         (94,003)           Share based payments         122,818         -         -         1,984,003           Total contributions by and distributions to owners         1,861,296         122,818         -         -         1,984,003	Total comprehensive income for the period						
Foreign currency translation differences for foreign operations	Profit for the period					70,303	70,303
- continuing operations Total other comprehensive loss / income  (540) 70,303 69,  Total comprehensive income for the period  (540) 70,303 69,  Transactions with owners, recorded directly in equity  Contributions by and distributions to owners  Issue of ordinary shares Application Monies received - not allotted  Cancellation of shares Share issue costs Share based payments Other  Total contributions by and distributions to owners  1,955,299 1,955,  (94,003) (94,003) (94,003) 122,818 122,00  Total contributions by and distributions to owners  1,861,296 122,818 1,984,	Other comprehensive income						-
Total other comprehensive loss / income   (540) 70,303 69.	Foreign currency translation differences for foreign operations						-
Total comprehensive income for the period  (540) 70,303 69,  Transactions with owners, recorded directly in equity  Contributions by and distributions to owners  Issue of ordinary shares Application Monies received - not allotted  Cancellation of shares Share issue costs (94,003) (94, Share based payments Other  Total contributions by and distributions to owners  1,861,296 122,818 1,984,	- continuing operations				(540)		(540)
Transactions with owners, recorded directly in equity  Contributions by and distributions to owners  Issue of ordinary shares  Application Monies received - not allotted  Cancellation of shares  Share issue costs  Share based payments  Other  Total contributions by and distributions to owners  1,955,299  1,	Total other comprehensive loss / income		-	=	(540)	70,303	69,763
Contributions by and distributions to owners  Issue of ordinary shares Application Monies received - not allotted Cancellation of shares Share issue costs Share based payments Other Total contributions by and distributions to owners  1,955,299 1,955,  (94,003) (94,003) (94,003) 122,818 122,818 122,818 1,984,	Total comprehensive income for the period			-	(540)	70,303	69,763
Contributions by and distributions to owners  Issue of ordinary shares Application Monies received - not allotted Cancellation of shares Share issue costs Share based payments Other Total contributions by and distributions to owners  1,955,299 1,955,  (94,003) (94,003) (94,003) 122,818 122,818 122,818 1,984,	Transactions with owners, recorded directly in equity						
Issue of ordinary shares Application Monies received - not allotted Cancellation of shares Share issue costs Share based payments Other Total contributions by and distributions to owners  1,955,299 1,955,29	· · · · · · · · · · · · · · · · · · ·						
Application Monies received - not allotted  Cancellation of shares  Share issue costs  Share based payments  Other  Total contributions by and distributions to owners  (94,003)  (94,003)  (122,818  122,818  1,984,	·		1.955.299				1,955,299
Cancellation of shares       (94,003)       (94,003)         Share issue costs       122,818       122,818         Other       1,861,296       122,818       -       -       1,984,	•		,,				-
Share based payments Other Total contributions by and distributions to owners  122,818	Cancellation of shares						-
Other Total contributions by and distributions to owners  1,861,296 122,818 1,984,	Share issue costs		(94,003)				(94,003)
Other Total contributions by and distributions to owners  1,861,296 122,818 - 1,984,	Share based payments		, ,	122,818			122,818
· · · · · · · · · · · · · · · · · · ·							-
Total transactions with owners 1,861,296 122,818 1,984,	Total contributions by and distributions to owners		1,861,296	122,818	-	=	1,984,114
	Total transactions with owners		1,861,296	122,818	-	-	1,984,114
Balance at 30 June 2022 37,382,841 140,800 (1,096,812) (36,100,094) 326,	Balance at 30 June 2022		37,382,841	140,800	(1,096,812)	(36,100,094)	326,735

The notes on pages 40 to 75 are an integral part of these consolidated financial statements.

Consolidated		Attributable to equity holders of the Company (Accumulated				
(In thousands of AUD)	Note	Share capital	Options reserve	Foreign currency retranslation	losses) / Retained earnings	Total equity
Balance at 1 July 2022	26	37,382,841	140,800	(1,096,812)	(36,100,094)	326,735
Total comprehensive income for the period Loss for the period Other comprehensive income					(1,940,715)	(1,940,715) -
Foreign currency translation differences for foreign operations - continuing operations				319		- 319
Total other comprehensive loss / income		-	-	319	(1,940,715)	(1,940,396)
Total comprehensive income for the period				319	(1,940,715)	(1,940,396)
Transactions with owners, recorded directly in equity Contributions by and distributions to owners						
Issue of ordinary shares Application Monies received - not allotted Cancellation of shares		354,070 185				354,070 185
Share issue costs Share based payments Other		(38,513)	8,968			(38,513) 8,968
Total contributions by and distributions to owners		315,742	8,968	-	=	324,710
Total transactions with owners		315,742	8,968	-	-	324,710
Balance at 30 June 2023		37,698,583	149,768	(1,096,493)	(38,040,809)	(1,288,951)

The notes on pages 40 to 75 are an integral part of these consolidated financial statements.

			Consolidated	
	Note	2023	2022 - Restated	1 July 2021 - Restated
Assets				
Current assets				
Cash and cash equivalents	11	946,726	883,313	757,948
Trade and other receivables	12	2,909,369	2,971,908	3,168,670
Inventories	13	3,001,824	2,909,656	2,086,318
Current Tax Assets		93,939	93,354	
Total current assets		6,951,858	6,858,231	6,012,936
Non-Current assets				
Property, plant and equipment	16	2,975,744	3,006,463	152,277
Right of Use Assets	20	646,708	1,057,111	1,665,173
Investments accounted for using the equity method	27	283,059	220,061	68,813
Other financial assets	14	76,208	56,847	67,094
Deferred tax assets	15	506,564	506,245	-
Intangible assets	17	5,290,752	5,145,981	3,395,779
Total non-current assets		9,779,035	9,992,708	5,349,136
Total Assets		16,730,893	16,850,939	11,362,072
1 to b 1041				
Liabilities Current liabilities				
Trade and other payables	18	4,470,715	4,446,741	3,076,697
Interest-bearing liabilities	16 19		936,439	1,093,077
Lease liabilities	20	2,920,019 736,731	795,456	751,041
Employee benefits	21	1,370,054	1,220,272	944,070
Unearned Income	21	110,816	160,644	463,707
Provn Income Tax		110,010	100,044	1,994
Deferred Tax Liability	15	10,000	_	1,334
Total Current Liabilities	75	9,618,335	7,559,552	6,330,586
				· ·
Non-Current Liabilities	40	0.400.004	0.400.004	E EOE 000
Interest-bearing liabilities	19	8,136,661	8,436,661	5,595,000
Lease liabilities	20	31,537	476,089	1,103,369
Deferred Tax Liability	21	177,500	-	-
Employee benefits  Total non-current liabilities	21	55,811	51,902	60,259
Total Liabilities		8,401,509	8,964,652	6,758,628
		18,019,844	16,524,204	13,089,214
Net (Liabilities) / Assets		(1,288,951)	326,735	(1,727,142)
Equity				
Share capital	22	37,698,583	37,382,841	35,521,545
Reserves	22	(946,725)	(956,012)	(1,078,290)
(Accumulated losses)/Retained Earnings		(38,040,809)	(36,100,094)	(36,170,397)
Total Equity		(1,288,951)	326,735	(1,727,142)

Refer note 26 – correction of errors

The notes on pages 40 to 75 are an integral part of these consolidated financial statements.

		Consolidated			
	Notes	2023	2022		
Cook flows from anaroting activities					
Cash flows from operating activities Receipts from customers		16,231,920	12,752,190		
Receipts from government grants	8	128,328	415,890		
Payments to suppliers and employees	Ū	(15,474,698)	(12,290,830)		
Cash Generated from operations		885,550	877,250		
Interest received		3,332	1,469		
Interest Paid		(1,540,504)	(923,000)		
Income taxes refund / (paid)		_	, ,		
Net cash (used in) / from operating activities	33	(651,622)	(44,281)		
Cash flows from investing activities					
Purchase of fixed assets		(76,101)	(90,665)		
Purchase of Investments	34	(548,877)	(4,526,846)		
Development expenditure		-	-		
Proceeds from the sale of fixed assets		-	-		
Dividends Received		25,000	(4 647 540)		
Net cash from / (used in) investing activities		(599,978)	(4,617,510)		
Cash flows from financing activities					
Proceeds from rights offer		131,689	1,859,699		
Transactions costs paid		(38,000)	(94,003)		
Proceeds from borrowings		3,116,805	5,157,138		
Repayment of borrowings		(1,112,389)	(1,415,632)		
Finance lease payments		(783,691)	(720,045)		
Dividends paid		-			
Net cash from /(used in) financing activities		1,314,414	4,787,157		
Net decrease in cash and cash equivalents		62,813	125,365		
Cash and cash equivalents at 1 July		883,913	758,548		
Cash and cash equivalents at 30 June 2023	11	946,726	883,913		

The notes on pages 40 to 75 are an integral part of these consolidated financial statements.

Note	Detail	Page Number
1	Reporting Entity	40
2	Basis of Preparation	40
3	Significant Accounting Policies	42
4	Determination of Fair Values	50
5	Financial Risk Management	50
6	Segment Reporting	52
7	Revenue	53
8	Other Income and Expenses	54
9	Finance Income and Finance Expenses recognised in Profit or Loss	55
10	Income Tax Benefit / Expense	55
11	Cash and Cash Equivalents	55
12	Trade and Other Receivables	56
13	Inventories	56
14	Other Financial Assets	56
15	Tax Assets and Liabilities	57
16	Plant, Property and Equipment	58
17	Intangible Assets	58
18	Trade and Other Payables	60
19	Interest Bearing Liabilities	61
20	Lease Liabilities	61
21	Employee Benefits	62
22	Capital and Reserves	62
23	Earnings / (Loss) per Share	63
24	Financial Instruments	63
25	Related Parties	68
26	Correction of Errors	69
27	Investments Accounted for Using the Equity Method	71
28	Share Based Payments	72
29	Group Entities	73
30	Parent Entity Disclosures	73
31	Subsequent Events	74
32	Auditor's Remuneration	74
33	Reconciliation of (Loss) after Income Tax to Net Cash Outflow from Operating Activities	74
34	Acquisitions of Subsidiaries and Associates	75

#### **NOTE 1 REPORTING ENTITY**

Inventis Limited (the "Company") is a company domiciled in Australia and incorporated in Australia. The current address of the Company's registered office is Unit 4, 2 Southridge Street, Eastern Creek NSW 2766. The Financial Statements of the Company as at and for the year ended 30 June 2023 comprise the Company and its subsidiaries (together referred to as the "Group" and individually as "Group entities"). The Group is a "for profit" entity and a manufacturer of products and services including ergonomic office furniture, electronic control systems and computing products (see Note 6 – Segment Reporting).

#### **NOTE 2 BASIS OF PREPARATION**

#### (a) Statement of compliance

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards (AASBs) (including Australian Interpretations) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act, 2001. The Financial Statements were authorised for issue by the Board of Directors on 29 September 2023.

These consolidated financial statements have been prepared in accordance with and in compliance with IFRS.

#### (b) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis, except for financial assets and liabilities which are recognised initially at fair value.

The methods used to measure fair values are discussed further in Note 4.

# (c) Functional and presentation currency

These consolidated financial statements are presented in Australian dollars, which is the Company's functional currency and the functional currency of the majority of the Group.

#### (d) Use of estimates and judgements

The preparation of financial statements in conformity with AASBs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

In particular, significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are:

- Note 13 Inventory , obsolescence provisions
- ➤ Note 15(i) and (ii) Tax assets and liabilities
- ➤ Note 17 Intangible assets, such as customer relationship assets
- Note 20 Leases, incremental borrowing rate, lease period

#### (e) Going concern

The financial report has been prepared on the going concern basis, which assumes, the continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business.

As at 30 June 2023 the Group was in a net liability position of \$1,288,951 (2022: net assets of \$326,735).

As at 30 June 2023 the Group's current liabilities exceeded its current assets by \$2,666,477 (2022 (restated): \$701,321).

The Group recorded a loss for the financial year of \$(1,940,715) (2022 restated profit of: \$70,303).

The Group incurred net cash outflows from operating activities for the full year of \$651,622 (2022: \$44,281) an increase on last financial year by \$607,341

There was no breach of any loan covenants as at 30 June 2023.

The ability of the Group to continue as a going concern is dependent on it generating adequate cash from operations to meet its liabilities as and when they fall due, and raising additional equity or loan financing as and when required.

These circumstances represent a material uncertainty that may cast significant doubt on the Group's ability to continue as a going concern, and therefore, whether the Group will realise its assets and discharge its liabilities in the normal course of business at the amounts recorded in the financial statements.

# **NOTE 2 BASIS OF PREPARATION (CONTINUED)**

## (e) Going concern (continued)

If the Group is unable to continue as a going concern, it may be required to realise its assets and discharged its liabilities other than in the normal course of its business and at amounts different to those in the financial statements. In relation to the Directors' assessment of the ability of the Group to continue as a going concern, and therefore, the basis of preparation of this financial report, the directors have considered the following:

- Management has prepared a forecast that shows that the Group will generate a profit and positive cash flows for the years ending 30 June 2024 and 2025. The Directors have reviewed these forecasts and believe that, based on the continuing improvement in operating results, there will be sufficient cash inflows and facilities available to enable the Group to fund its operations for at least 12 months from the date of authorisation of these financial statements:
- Management has submitted to the Board in addition to the budgets a restructure plan identifying potential cost savings to the group as well as potential opportunities for further Revenue and EBITDA improvement over the later part of 2024 through to 2028 so as to address structural issues in its cost base. It is anticipated that successful implementation of the plan will garner over time an average increase in EBITDA of 55%
- > The Group continues to invest in senior sales personnel including ongoing product specific training and as a result the Group has a strong pipeline of sales and has achieved improved sales and gross margin in the current year which is expected to be maintained going forward. The significant local and international supply agreements with both multinational commercial organisations and government entities are valid for up to three years in some instances. These preferred supplier agreements are in both key divisions;
- > The Directors are confident that the Group has sufficient facilities in place to meet the Group's requirements for at least 12 months from the signing of the financial statement and that all covenants required to be met to maintain these facilities will be met as they were for the financial year ended 30 June 2023. The Group has the following finance facilities in place as at 30 June 2023:
  - A term loan facility with THN Property Fund Pty Limited, a related party of the Group, of \$7,125,000, which was drawn to \$6,236,661 at balance date. As at balance date there is \$888,339 available to be drawn down (limit of the long-term loan is \$7,125,000); and
  - A secured mortgage loan facility with THN Property Fund Pty Limited, a related party of the Group, of \$2,100,000, which was drawn to \$2,100,000 at balance date; and
  - A debtor finance facility of \$5,850,000 with THN SPV1 Pty Limited, a related party of the Group, which
    was drawn to \$578,625 at balance date. Based upon the Group's Debtors, an amount of \$174,015 was
    available to be drawn as of 30 June 2023; and
  - O Should the Group require, an additional short-term loan facility is available to confirmed sales order funding for use in the current financial year on any major projects subject to the approval of THN Capital Solutions Pty Limited, a related party of the Group. The short-term facility, which is linked to the invoice finance facility, of \$1,500,000 is available to fund specific large projects which assist in the management of free working capital of the Group. This facility was drawn to \$1,086,224 as of 30 June 2023; and
  - The Directors envisage a raising of capital of \$2,000,000 during the financial year 2024.

The Directors have therefore concluded that it is appropriate to prepare the financial report on a going concern basis, as they are confident the Group will be able to pay its debts as and when they become due and payable through positive cash flows from operations and finance facilities.

#### NOTE 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities.

#### (a) Basis of consolidation

#### i. Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Inventis Limited ("Company" or "Parent Entity") as at 30 June 2023 and the results of all subsidiaries for the year then ended. Inventis Limited and its subsidiaries together are referred to in these Financial Statements as the Group or the Consolidated Entity.

Subsidiaries are all those entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases

#### Acquisitions

#### (a) Business Combination

Business combination occurs where an acquirer obtains control over one or more businesses. A business combination is accounted for by applying the acquisition method, unless it is a combination involving entities or businesses under common control. The business combination will be accounted for from the date that control is obtained, whereby the fair value of the identifiable assets acquired and liabilities (including contingent liabilities) assumed is recognised (subject to certain limited exemptions).

When measuring the consideration transferred in the business combination, any asset or liability resulting from a contingent consideration arrangement is also included. Subsequent to initial recognition, contingent consideration classified as equity is not measured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability is remeasured in each reporting period to fair value, recognising any change to the fair value in profit and loss, unless the change in value can be identified as existing at acquisition date.

All transactions costs incurred in relation to the business combinations, other than those associated with the issue of a financial instrument, are recognised as expenses in profit and loss when incurred. The acquisition of a business may result in the recognition of goodwill or a gain from a bargain purchase.

#### (b) Associates

Associates are entities over which the consolidated entity has significant influence but not control or joint control. Investments in associates are accounted for using the equity method. Under the equity method, the share of the profits or losses of the associate is recognised in profit or loss and the share of the movements in equity is recognised in other comprehensive income. Investments in associates are carried in the statement of financial position at cost plus post-acquisition changes in the consolidated entity's share of net assets of the associate. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment. Dividends received or receivable from associates reduce the carrying amount of the investment.

When the consolidated entity's share of losses in an associate equal or exceeds its interest in the associate, including any unsecured long-term receivables, the consolidated entity does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

The consolidated entity discontinues the use of the equity method upon the loss of significant influence over the associate and recognises any retained investment at its fair value. Any difference between the associate's carrying amount, fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

# ii. Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

# (b) Foreign currency

## i. Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### ii. Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to Australian dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to Australian dollars at exchange rates at the dates of the transactions.

Foreign currency differences are recognised in other comprehensive income, and presented in the foreign currency translation reserve (translation reserve) in equity.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognised in other comprehensive income, and are presented within equity in the translation reserve in equity.

#### (c) Financial instruments

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss', financial assets at 'amortised cost'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Cash and cash equivalents, trade receivables, other assets and other financial assets are measured at amortised cost using the effective interest method less impairment.

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period.

Interest income is recognised on an effective interest rate basis for debt instruments other than those financial assets 'at fair value through profit or loss'.

## (c) Financial instruments (continued)

## i. Share capital

# **Ordinary shares**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

#### **Dividends**

Dividends are recognised as a liability in the period in which they are declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the financial year but not distributed at reporting date.

# (d) Property, plant and equipment

# i. Recognition and measurement

Property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised through profit or loss.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

# ii. Subsequent costs

The cost of replacing a part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

# iii. Depreciation

Depreciation is calculated over the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value.

Depreciation is recognised in profit or loss on a straight-line basis, for assets acquired after 2008 and diminishing value prior to 2008, over the estimated useful lives of each part of an item of property, plant and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term.

Depreciation Rates calculated under the straight line method (unless otherwise stated) for the current and comparative periods are as follows:

Leasehold improvements 2.5% Plant and equipment 9% - 50%

Furniture and fittings 11.25% - 40% Motor vehicles 22.5%

Leased plant and equipment 20% - 33%

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

#### (e) Intangible assets

#### i. Goodwill

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets.

#### Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses.

# ii. Research and development

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognised in profit or loss as incurred.

Development activities involve a plan or design for the production of new or substantially improved products and processes. Development expenditure is capitalised only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and the Group intends to and has sufficient resources to complete development and to use or sell the asset. The expenditure capitalised includes the cost of materials, direct labour and overhead costs that are directly attributable to preparing the asset for its intended use, and capitalised borrowing costs (see note 3(d)(i)). Other development expenditure is recognised in profit or loss as incurred.

Capitalised development expenditure is measured at cost less accumulated amortisation and accumulated impairment losses. The amortisation period used in the financial statements is 10 years.

# iii. Customer relationships, patents and trademarks

Customer relationships have a finite useful life and are carried at cost less accumulated amortisation and impairment losses.

The amortisation periods used in the Financial Statements are:

Customer relationships - 20 years.

Brands, patents and trademarks are not amortised as they have and indefinite useful life

## iv. Other intangible assets

Other intangible assets that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and accumulated impairment losses.

#### v. Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred.

#### vi. Amortisation

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use.

#### (f) Leases

The Group leases a number of assets that include property and equipment. The Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred significantly all of the risks and rewards incidental to ownership of the underlying asset to the Group. Under AASB 16 the Group recognises right of use assets and lease liabilities for most of these leases.

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone price.

On transition for these leases, the lease liabilities were measured at the present value of the remaining lease payments, discounted at the Groups borrowing rate. The Group did not recognise right of uses assets and liabilities for leases for which the lease term ends within 12 months of the date of initial application or were low value assets. The right of use asset is depreciated on a straight-line basis over the term of the lease.

#### Right-of-use assets

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Right of use assets are depreciated on a straight-line basis over the term of the lease. Where the consolidated entity expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

The consolidated entity has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

#### Lease liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the consolidated entity's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

### (g) Inventories

Raw materials and stores, work in progress and finished goods are measured at the lower of cost and net realisable value. Cost comprises direct materials, direct labour, and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Costs are assigned to individual items of inventory on the basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

## (h) Impairment

#### i. Impairment of financial assets

Impairment is measured using a 12-month ECL method unless the credit risk on a financial asset has increased significantly since recognition in which case the lifetime ECL method is adopted.

#### Trade and other receivables

The Company has adopted a simplified approach for trade receivables with an amount equal to the full expected credit losses to be recognised. The expected loss rates are based on the Company's movement of balances from one aging category to the next to indicate increase in collection time which is an indicator of the probability of default. These loss rates are then applied to the individual aging categories to calculate an expected credit loss. Refer to Note 12 for further details.

#### ii. Non-financial assets

The carrying amounts of the Group's non-financial assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite useful lives or that are not yet available for use, the recoverable amount is estimated each year at the same time. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment is tested reflects the lowest level at which goodwill is monitored for internal reporting purposes. The Group's corporate assets do not generate separate cash inflows and are utilised by more than one CGU.

Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (or group of CGUs), and then to reduce the carrying amounts of the other assets in the CGU (or group of CGUs) on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

# (i) Employee benefits

# i. Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available. Contributions to a defined contribution plan that are due for more than 12 months after the end of the period in which the employees render the service are discounted to their present value.

# ii. Long service leave

Liabilities for long service leave are recognised as part of the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees to the reporting date. Consideration is given to expected future salaries and wage levels, experience of employee departures and periods of service.

Expected future payments are discounted using high quality corporate bond rates at reporting date with terms of maturity and currency that match, as closely as possible, the estimated future cash outflows.

## (i) Employee benefits (continued)

## iii. Wages and salaries and annual leave

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of reporting date are recognised in respect of employees' services rendered up to reporting date and are measured at amounts expected to be paid when the liabilities are settled. Liabilities for wages and salaries are included as part of other payables and liabilities for annual leave are included as part of employee benefits provision.

#### iv. Bonus plans

The Group recognises an expense and a liability for bonuses when the entity is contractually obliged to make such payments or where there is past practice that has created a constructive obligation.

#### v. Employee performance option plan

The Group has an Employee Performance Option Plan ("EPOP") available to assist in the attraction, retention, and motivation of employees, senior executives and Executive Directors of the Group. The EPOP is not available to the Non-Executive Directors of the Group. This plan has been approved with effect from 1 July 2008. No options have been granted to date.

#### (j) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

#### (k) Revenue

Sales revenue is recognised on the satisfaction of each performance obligation the consolidated entity has with its customers, and is measured based on an allocation of the contract's transaction price. The consolidated entity's key performance obligation is the delivery of goods to its customers. Revenue from bill and hold sales are recognised on agreement with the customer at the date the items are available for despatch as satisfaction of the key performance obligation. Revenue from the sale of goods is measured at the fair value of the consideration received or receivable. Key components of the transaction price include the price for the goods, along with stock rotation, rebates, and other similar allowances.

Government grants are recognised as income when it is reasonably certain that the Group complies the conditions attached to them and when the right to receive payment is established. The Group has elected to recognise grant income as other income in the financial statements.

## (I) Finance income and finance expenses

Finance income comprises interest income on funds invested and foreign currency gains that are recognised in profit or loss. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

Finance costs comprise interest expense on borrowings, unwinding of the discount on provisions, impairment losses recognised on financial assets, and foreign currency losses that are recognised in profit or loss. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

Foreign currency gains and losses are reported on a net basis as either finance income or finance cost depending on whether foreign currency movements are in a net gain or net loss position.

#### (m) Income tax

Income tax expense comprises current and deferred tax. Current and deferred tax are recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

## (n) Income tax (continued)

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for temporary differences when this does not affect either accounting or taxable profit or loss, and differences relating to investments in subsidiaries and associates and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognised for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### Tax consolidation

The Company and its wholly-owned Australian resident entities are part of a tax-consolidated group. As a consequence, all members of the tax-consolidated group are taxed as a single entity. The head entity within the tax-consolidated group is Inventis Limited.

#### (o) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

## (p) Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for the effects of all dilutive potential ordinary shares.

### (q) Segment reporting

The Group comprises the following main business segments:

- Furniture Division. The design, manufacture and sale of a range of commercial furniture, which includes
  office chairs, tables, lounges, and workstations; and
- > Technology Division. The design and manufacture of custom control and market ready electronic systems, mobile computing solutions and emergency vehicle control systems.

A corporate head office function provides the Group with finance, human resources and IT services, however this corporate function does not satisfy the requirements for disclosures as a reportable segment.

Information regarding the operations of each reportable segment is included in Note 6. Performance is measured based on segment profit before income tax. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of each segment. Inter-segment pricing is determined on an arm's length basis.

#### (r) Presentation of financial statements

# New Accounting Standards and Interpretations not yet mandatory or early adopted

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the consolidated entity for the annual reporting period ended 30 June 2023.

#### **NOTE 4 DETERMINATION OF FAIR VALUES**

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the Notes specific to that asset or liability.

#### i. Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

#### NOTE 5 FINANCIAL RISK MANAGEMENT

#### Overview

The Group has exposure to the following risks from its use of financial instruments:

- > credit risk
- > liquidity risk
- market risk
- currency risk
- > interest rate risk

This note presents information about the Group's exposure to each of the above risks, its objectives, policies and processes for measuring and managing risk, and its management of capital. Further quantitative disclosures are included throughout these Consolidated Financial Statements.

## Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework. The Board is responsible for developing and monitoring risk management policies. Risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Board oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group.

#### Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. The Group does not require collateral in respect of financial assets.

Goods are sold subject to retention of title clauses, so that in the event of non-payment the Group may have a secured claim.

The Group does not require collateral in respect of trade and other receivables.

The Group holds credit risk insurance to limit the exposure to any customer and provide protection against bad debts.

The Group has established an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

At the reporting date there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the Statement of Financial Position.

#### NOTE 5 FINANCIAL RISK MANAGEMENT (continued)

#### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

- The Group has the following finance facilities in place at 30 June 2023:
  - A debtor finance facility of \$5,850,000 with THN SPV1 Pty Limited, a related party of the Group, which
    was drawn to \$578,625 at balance date. Based upon the Group's Debtors, an amount of \$174,015
    was available to be drawn as of 30 June 2023; and
  - A term loan facility with THN Property Fund Pty Limited, a related party of the Group, of \$5,625,000, which was drawn to \$4,736,661 at balance date.

The Group also has access to both short term and long loan funding from a related party (refer Note 25(ii)).

#### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

The Group does not have a significant exposure to equity price risk.

The Group does not enter into derivatives. All market risk transactions are carried out within guidelines set by the Board.

#### **Currency risk**

The Group is exposed to currency risk on sales, purchases and borrowings that are denominated in a currency other than the respective functional currencies of Group entities, primarily the Australian dollar (AUD) and US dollar (USD). The currencies in which these transactions primarily are denominated are AUD.

Foreign exchange risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency that is not the entity's functional currency.

The Group's Technology Division both purchases and sells internationally in USD. International sales and purchases are operated through USD bank accounts. This provides a limited natural hedge against foreign exchange risk.

#### Interest rate risk

The Group's fixed-rate borrowings are exposed to a risk of change in their fair value due to changes in interest rates. The Group's variable-rate borrowings are exposed to a risk of change in cash flows due to changes in interest rates. Investments in short-term receivables and payables are not exposed to interest rate risk.

Exposure to credit, interest rate and currency risks arises in the normal course of the Group's business.

#### Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors monitors the return on capital, which the Group defines as the result from operating activities divided by total shareholders' equity.

There were no changes in the Group's approach to capital management during the year.

Neither the Company nor the Group are subject to externally imposed capital requirements.

#### **NOTE 6 SEGMENT REPORTING**

The Group comprises the following main business segments:

- > Furniture Division. The design, manufacture and sale of a range of commercial furniture, which includes office chairs, tables, lounges, and workstations; and
- > Technology Division. The design and manufacture of custom control and market ready electronic systems, mobile computing solutions and emergency vehicle control systems.

A corporate head office function provides the Group with finance, human resources and IT services; however, this corporate function does not satisfy the requirements for disclosure as a reportable segment. This is consistent with the component information provided to the General Manager and Board, who are the chief operating decision makers in relation to decisions about resources allocated to each segment and its performance.

Information regarding the operations of each reportable segment is included below. Performance is measured based on segment profit before income tax. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of each segment. Inter-segment pricing is determined on an arm's length basis.

Information about reportable segments is as follows:

mormation about reportable eigmente le de fellowe.	Furniture Division 2022		Techn	ology 2022	Total S	egment 2022	Corpo	orate 2022	Tot	tal 2022
	2023	restated	2023	restated	2023	restated	2023	restated	2023	restated
Total revenue	10,180,185	8,404,662	6,658,617	3,362,338	16,838,802	11,767,000	-	-	16,838,802	11,767,000
Inter-segment revenue	(650,851)	(219,763)	-	-	(650,851)	(219,763)	-	-	(650,851)	(219,763)
Total external revenue	9,529,334	8,184,899	6,658,617	3,362,338	16,187,951	11,547,237	-	-	16,187,951	11,547,237
Earnings before share service allocations	850,557	1,488,490	1,519,663	458,937	2,370,220	1,947,427	(1,924,440)	(1,302,594)	445,780	644,833
Shared services cost allocations	(1,597,018)	(1,222,466)	(944,585)	(762,433)	(2,541,603)	(1,984,899)	2,541,604	1,984,899	-	-
EBITDA	(746,461)	266,024	575,078	(303,496)	(171,383)	(37,472)	617,164	682,305	445,781	644,833
Depreciation Amortisation	(183,204) (5,523)	(161,818) (3,619)	(35,825) (60,634)	(7,868) (1,260)	(219,029) (66,157)	(169,686) (4,879)	(506,922)	(503,787) -	(725,951) (66,157)	(673,473) (4,879)
Interest revenue	1,468	1,375	1,246	48	2,714	1,423	620	45	3,334	1,468
Interest expense	(222,585)	(125,703)	(645,478)	(186,934)	(868,063)	(312,637)	(698,764)	(610,363)	(1,566,827)	(923,000)
Net Foreign currecy exchange profit / (loss)	(10,122)	(5,706)	(33,273)	(11,190)	(43,395)	(16,896)	-	-	(43,395)	(16,896)
Dividends	-	-	-	-	-	-	-	-	-	_
Reportable segment profit before income tax (EBT)	(1,166,427)	(29,447)	(198,886)	(510,700)	(1,365,313)	(540,147)	(587,902)	(431,800)	(1,953,215)	(971,947)
Capital expenditure	-	(24,830)	-	(2,139,729)	-	(2,164,559)	-	(26,106)	-	(2,190,665)
Reportable segment assets	14,236,361	14,715,791	16,404,042	16,393,842	30,640,403	31,109,633	-	-	30,640,403	31,109,633
Reportable segment liabilities	(6,080,078)	(5,118,720)	(6,252,679)	(5,957,518)	(12,332,757)	(11,076,238)	-	-	(12,332,757)	(11,076,238)

# **NOTE 6 SEGMENT REPORTING (continued)**

Reconciliations of reportable segment revenues, profit or loss, assets and liabilities and other material items

		2022
	2023	2022 restated
Revenues		
Total revenue for reportable segments	16,838,802	11,767,000
Elimination of inter-segment revenue	(650,851)	(219,763)
Elimination of discontinued operations	-	-
Corporate revenues	-	-
Consolidated revenue from continuing operations	16,187,951	11,547,237
Profit or loss		
Total profit/(loss) for reportable segments	(1,365,313)	(540,147)
Elimination of inter-segment profits/(losses)	-	- 1
Elimination of discontinued operations	-	-
Share services payroll	64,543	105,907
Share services facilities	(56,421)	143,300
Shared services corpoarte loan recovery	-	-
Share services corporate	(596,024)	(681,007)
Consolidated profit/(loss) before income tax from continuing operations	(1,953,215)	(971,947)
Assets		
Total assets for reportable segments	30,640,403	31,109,633
Cash and cash equivalent held in Shared services	677,367	730,367
Share services fixed assets	26,809	10,866
Share services leased assets	423,884	1,390,740
Share services intangible assets	3,010,716	1,607,423
Net Eliminations and other corporate assets	(18,048,286)	(17,998,090)
Consolidated total assets	16,730,893	16,850,939
Liabilities		
Total liabilities for reportable segments	(12,332,757)	(11,076,238)
Interest bearing liabilities held in Corporate	(4,736,661)	
Share services leased liabilities	(572,158)	, , ,
Eliminations and other corporate liabilities	(378,268)	1,705,587
Consolidated total liabilities	(18,019,844)	(16,524,204)
	( .,,	, .,,/

## **Geographical segments**

The Group predominantly operates in one geographical area (Australia).

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers. Segment assets are based on the geographical location of the assets.

Geographical information

	202	23	2022 re	stated
	Non-current			Non-current
	Revenues	assets	Revenues	assets
Australia	16,187,951	9,779,035	11,547,236	9,992,709

## NOTE 7 REVENUE FROM CONTRACTS WITH CUSTOMERS

#### i. Revenue recognition

Sales revenue is recognised on the satisfaction of each performance obligation the consolidated entity has with its customers, and is measured based on an allocation of the contract's transaction price. The consolidated entity's key performance obligation is the delivery of goods to its customers. Revenue from bill and hold sales are recognised on agreement with the customer at the date the items are available for despatch as satisfaction of the key performance obligation. Revenue from the sale of goods is measured at the fair value of the consideration received or receivable. Key components of the transaction price include the price for the goods, along with stock rotation, rebates, and other similar allowances.

# NOTE 7 REVENUE FROM CONTRACTS WITH CUSTOMERS (CONTINUED)

	Consolidated		
		2022	
	2023	restated	
Revenue from the Sale of Goods	16,187,950	11,547,236	

# ii. Disaggregation of revenue

Revenue is disaggregated by the product as this depicts how the nature, amount, timing and uncertainty of our revenue and cash flows are affected by economic factors. See further detail on revenue by product within Note 6.

# **NOTE 8 OTHER INCOME & EXPENSES**

(i) Other Income

(i) Other income	Consolidated 2022		
	2023	restated	
Government Grant	157,877	33,000	
Export Market Development Grant	28,000	-	
Government Job Keeper Grant	-	382,891	
R & D incentive	-	-	
License fees	-	6,000	
Other net (expenses) / income	74,451	198,589	
	-	-	
	260,328	620,480	

# (ii) Personnel expenses

	Consolidated 2022		
	2023	restated	
Warran and adams	5 504 607	0.747.400	
Wages and salaries Other associated personnel expenses	5,504,627 649,237	3,747,498 593,995	
Contributions to defined contribution plans	558,577	373,658	
Increase in liability for annual leave	(14,583)	145,492	
Increase in liability for long service leave	25,884	150,686	
	-	-	
	6,723,742	5,011,329	

# (iii) Profit / (loss) from continuing operations includes the following specific expenses

	Consolid 2023	ated 2022 restated
Depreciation fixed assets	49,337	23,031
Depreciation ROU	676,616	650,443
Amortisation	66,158	4,879
Impairment of goodwill	-	-
Research & development	-	368,612
Net rental expenses on operating leases	73,679	78,739

# NOTE 9 FINANCE INCOME AND FINANCE EXPENSES RECOGNISED IN PROFIT OR LOSS

	Consolid	ated 2022
	2023	restated
Interest income on bank deposits	3.332	1 460
Interest income on bank deposits  Net foreign exchange gain	3,332	1,469 -
Dividends received	-	-
Finance income	3,332	1,469
Interest expense on financial liabilities measured at amortised cost	(1,566,821)	(923,000)
Net foreign exchange loss	(43,397)	(16,895)
Finance expense	(1,610,218)	(939,895)
Net finance income / (expense)	(1,606,886)	(938,426)

# Interest income

Interest income is recognised on a time proportionate basis that takes into account by applying the effective interest rate.

# **NOTE 10 INCOME TAX BENEFIT / EXPENSE**

	Conso 2023	lidated 2022 restated
Current tax benefit		
Current period	-	-
Deferred tax expense		
Origination and reversal of temporary differences	12,500	-
Deferred tax recognised /(not recognised)	-	1,042,250
Income tax benefit / (expense)	12,500	1,042,250

Numerical reconciliation between tax (benefit)/expense and pre-tax net (loss)/profit

	Consol	lidated
		2022
	2023	restated
Total income tax expense		
Profit / (loss) from continuing operations excluding income tax	(1,953,215)	(955,055)
Profit / (loss) from discontinued operations excluding income		
tax	-	
Profit / (loss) excluding income tax	(1,953,215)	(955,055)
Income tax using the Company's domestic tax rate of 25.0%	(488,304)	(238,764)
Non-deductible Amortisation	(12,500)	-
Tax losses not recognised / (recognised)	488,304	(313,486)
Timing differences not recognised / (recognised)	-	(490,000)
Tax (benefit) expense	(12,500)	(1,042,250)

# **NOTE 11 CASH AND CASH EQUIVALENTS**

NOTE IT GAOTI AND GAOTI EQUIVALENTS	Conso	lidated
	2023	2022 restated
Bank balances	946,726	883,313
Cash and cash equivalents in the statement of cash flows	946,726	883,313

The Group's exposure to interest rate risk and a sensitivity analysis for financial assets and liabilities are disclosed in Note 24.

#### **NOTE 12 TRADE AND OTHER RECEIVABLES**

	2023	2022 restated
Current		
Trade receivables	2.658.766	2,513,181
Provision for expected credit losses	(17,631)	(17,631)
•	,	, , ,
Other receivables	, -	·
Other receivables	268,234	476,358 2.971.908

#### **Bad and Doubtful Trade Receivables**

The Group maintains trade receivables insurance which has an excess of \$15,000 per claim and the allowance for the expected credit loss is discussed at Note 24 which includes specific impairment provisions for bad and doubtful debt.

#### Other Receivables

Other receivables amount primarily comprise GST recoverable and certain balances generally arising from transactions outside the usual operating activities of the Group. Interest and /or security are not normally obtained.

#### Effective interest rates and credit risk

The Group's exposure to credit and currency risks and impairment losses related to trade and other receivables are disclosed in Note 24.

#### Other receivables

Receivables denominated in currencies other than the functional currency comprise \$3,106 of trade and other receivables denominated in US Dollars (2022: \$1,825).

The Group's trade and other receivables at year end assessed under impairment requirements which use an 'expected credit loss' ('ECL') model to recognise an allowance. Impairment is measured using a 12-month ECL method unless the credit risk on a financial asset has increased significantly since initial recognition in which case the lifetime ECL method is adopted. +As part of this impairment review Covid had been considered but to date there has not been any. material impact on collectability.

As at 30 June 2023 current trade receivables of the Group with a nominal nil value (2021: Nil) were fully impaired.

# **NOTE 13 INVENTORIES**

	Consol	idated 2022 restated
Boundaries and comments	0.557.544	0.407.040
Raw materials and consumables	2,557,541	2,497,049
Work in progress	203,028	210,537
Finished goods	238,025	199,312
Stock in transit	3,230	2,758
	3,001,824	2,909,656

There was an increase in the provision of \$101,629 in the provision for impairment to \$152,009 (2022: \$50,380) recognised in relation to certain obsolete inventories and is included in the amount shown for raw materials and consumables.

# **NOTE 14 OTHER FINANCIAL ASSETS**

	Conso	lidated 2022
	2023	restated
Non-current		
Rental deposits	71,049	52,901
Other investments	5,159	3,946
	76,208	56,847

# **NOTE 15 TAX ASSETS AND LIABILITIES**

# i. Unrecognised deferred tax assets

Deferred tax assets have not been recognised in in the statement of financial position for the following items:

	Consolidated 2023	2022 restated
Unused Tax Losses Deductible temporary differences	17,351,346	15,398,131 -
	17,351,346	15,398,131

The deductible tax losses and temporary differences do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Group can utilise the benefits there from.

# ii. Recognised deferred tax assets and liabilities

	Consolidate	d
	2023	2022 restated
Deferred Tax Assets		
Opening Balance	506,245	-
Credited to Profit and Loss	-	1,042,250
Credited and charged to equity	-	6,495
Recognised due to business combinations	-	(542,500)
	506,245	506,245
Deferred Tax Liabilities		
Opening Balance	-	-
Expensed to Profit and Loss	(12,500)	-
Credited and charged to equity		
Recognised due to business combinations	200,000	
	187,500	-
Current Deferred Tax Liability	10,000	=
Non-Current Deffered Tax Liability	177,500	-
	187,500	

# NOTE 16 PROPERTY, PLANT AND EQUIPMENT

			2023	3				2022 - restated				
	Land and Buildings	Leasehold improvem ents	Plant and equipment	Fixtures and fittings	Motor vehicles	Total	Land and Buildings	Leasehold improvem ents	Plant and equipment	Fixtures and fittings	Motor vehicles	Total
Balance at 1 July Additions Depreciation for the year Disposals Balance at 30 June	2,650,000	(954)	279,018 18,618 (36,990) - 260,646	26,840 - (2,815) - 24,025	48,458 - (8,578) - 39,880	3,006,463 18,618 (49,337) - 2,975,744	2,650,000 - 2,650,000	3,102 - (954) - 2,148	122,002 176,493 (19,478) - 279,017	15,945 12,849 (1,954) - 26,840	11,229 38,250 (1,021) - 48,458	152,278 2,877,592 (23,407) 0 3,006,463
At 30 June												
Cost Accumulated depreciation Carrying amount	2,650,000	124,144 (122,950) 1,194	1,461,386 (1,200,740) 260,646	109,535 (85,510) 24,025	84,732 (44,853) 39,880	4,429,797 (1,454,053) 2,975,744	2,650,000 - 2,650,000	124,144 (121,996) 2,148	1,442,768 (1,163,751) 279,017	109,535 (82,695) 26,840	84,732 (36,274) 48,458	4,411,179 (1,404,716) 3,006,463
Carrying amounts												
At beginning of financial year	2,650,000	2,148	279,018	26,840	48,458	3,006,463		3,102	122,002	15,945	11,229	152,278
At end of financial year	2,650,000	1,194	260,646	24,025	39,880	2,975,744	2,650,000	2,148	279,017	26,840	48,458	3,006,463

Note the Land and Buildings were acquired for \$1,878,150 as per the share sale agreement and a subsequent independent market valuation was used as support for an asset revaluation of \$771,850

# **NOTE 17 INTANGIBLE ASSETS**

	Goodwill	Patents and trademarks	Customer & Relationships &	Development costs	Total	Goodwill	Patents and trademarks	Customer - 7 Constitutionships	Development costs	Total
Balance at 1 July	4,992,859	55,000	-	98,122	5,145,981	3,294,711	55,000	-	46,068	3,395,779
Additions - Note 34	(600,000)	-	800,000	10,929	210,929	1,698,148	-	-	56,932	1,755,080
Impairment loss	-	-	-	-	-	-	-	-	-	-
Amortisation for the year	-	-	(50,000)	(16,158)	(66,158)	-	-	-	(4,878)	(4,878)
Balance at 30 June	4,392,859	55,000	750,000	92,893	5,290,752	4,992,859	55,000	-	98,122	5,145,981
At 30 June										
Cost	4,556,158	1,753,000	1,886,623	1,914,654	10,110,435	5,156,158	1,753,000	1,086,623	1,903,723	9,899,504
Accumulated amortisation and impairment	(163,299)	(1,698,000)	(1,136,623)	(1,821,760)	(4,819,682)	(163,299)	(1,698,000)	(1,086,623)	(1,805,601)	(4,753,523)
Carrying amount	4,392,859	55,000	750,000	92,893	5,290,752	4,992,859	55,000	-	98,122	5,145,981
Carrying amounts										
At beginning of financial year	4,992,859	55,000	-	98,122	5,145,981	3,294,711	55,000	-	46,068	3,395,779
At end of financial year	4,392,859	55,000	750,000	92,893	5,290,752	4,992,859	55,000	-	98,122	5,145,981

# **NOTE 17 INTANGIBLE ASSETS (continued)**

#### Amortisation and impairment charge

The amortisation is allocated as an expense to administration expense.

Any impairment loss is recognised through profit or loss and is allocated to Administration expenses for continuing operations.

#### Valuation of identifiable intangibles at acquisition (at fair value)

- Customer Relationships This was valued on a discounted cash flow basis, taking into account future revenues and likely customer turnover. The discount rate was based on a weighted average cost of capital for the Company; and
- > Patents and Trademarks These were also based on a notional royalty basis and were discounted using a weighted average cost of capital for the Company.

#### Impairment testing for cash-generating units containing goodwill

For the purpose of impairment testing, goodwill is allocated to the Group's operating divisions which represent the lowest level within the Group at which the goodwill is monitored for internal management purposes, which is not higher than the Group's operating segments reported in Note 6.

The aggregate carrying amounts of goodwill allocated to each unit are as follows:

	2023	2022
Gregory Commercial Furniture Pty Limited	2,478,191	2,478,191
Workstations Pty Limited	320,844	320,844
Impart Special Products Pty Limited	495,676	495,676
Electronic Circuit Design Pty Limited	1,098,148	1,698,148
	4,392,859	4,992,859

For the following entities, the recoverable amount of the cash generating unit of each business was based on its value in use:-

- Gregory Commercial Furniture Pty Limited ("Furniture")
- Impart Special Products Pty Limited ("Technology")
- Electronic Circuit Design Pty Limited ("Circuit")
- Workstations Pty Limited ("Workstations")

Based on management impairment test conducted as at 30 June 2023 the estimated recoverable amount of the Furniture CGU exceeds it carrying amount by approximately \$2,306,498, the Workstations CGU exceeds it carrying amount by approximately \$921,629, \$8,351,904 for Technology CGU and \$1,274,422 for Circuit CGU. Management has identified that a reasonably possible change in a key assumption could cause the carrying amount to exceed the recoverable amount.

The sensitivity analyses performed for the CGU's assuming all other factors are consistent that:

- A minimum annual revenue growth of 5.64% in 2024-2028 is calculated for the Furniture CGU's estimated recoverable amount to be equal to the carrying amount.
- A minimum annual revenue growth of 11.57% in 2024-2028 is calculated for the Workstations CGU's estimated recoverable amount to be equal to the carrying amount.
- A minimum annual revenue growth of 13.25% in 2024-2028 is calculated for the Technology CGU's estimated recoverable amount to be equal to the carrying amount.
- A minimum annual revenue growth of 4.60% in 2024-2028 is calculated for the Circuit CGU's estimated recoverable amount to be equal to the carrying amount.

# **NOTE 17 INTANGIBLE ASSETS (continued)**

Value in use was determined by discounting the future cash flows generated from the continuing use of the unit and was based on the following key assumptions:

#### 2023 Value in use assumptions:

Cash flows were projected based on the Management approved forecasts for the financial year ending 30 June 2024 and 30 June 2025, cash flows for further 3-year period to 30 June 2028 were extrapolated using a constant growth rate and a terminal value incorporated.

Cash Generating Unit ("CGU")	Furniture	Workstations	Technology	ECD
Revenue growth in approved forecast for year ended 30 June 2024	15.96%	27.15%	46.68%	10.33%
Annual average revenue growth per annum 2025-2028	6.50%	11.45%	22.40%	5.56%
Terminal growth	5.00%	5.00%	5.00%	5.00%
Inflation per annum	3.00%	3.00%	3.00%	3.00%
Cost growth per annum 2024-2028	4.72%	11.33%	8.11%	5.51%
Pre-tax discount rate	20.65%	20.65%	20.65%	20.65%

#### 2022 Value in use assumptions:

Cash flows were projected based on the Management approved forecasts for the financial year ending 30 June 2023, cash flows for further 4-year period to 30 June 2027 were extrapolated using forecasted growth rates and a terminal value incorporated.

Cash Generating Unit ("CGU")	Furniture	Workstations	Technology	ECD
Revenue growth in approved forecast for year ended 30 June 2023	33.00%	20.50%	93.80%	269.40%
Annual average revenue growth per annum 2024-2027	7.44%	6.25%	6.64%	6.25%
Terminal growth	3.00%	3.00%	3.00%	3.00%
Inflation per annum	3.00%	3.00%	3.00%	3.00%
Cost growth per annum 2023-2027	10.67%	7.33%	13.48%	61.01%
Pre-tax discount rate	18.60%	18.60%	18.60%	18.60%

The values assigned to the key assumptions represent management's assessment of future trends in the industry and are based on both external sources and internal sources (historical data).

# **NOTE 18 TRADE AND OTHER PAYABLES**

	Consolidated		
	2023	2022 restated	
Trade payables	1,929,996	1,654,417	
Other trade payables	193,944	956,191	
GST Payable	260,511	279,178	
PAYG Payable	909,364	525,940	
Non-trade payables and accrued expenses	1,176,900	1,031,015	
	4,470,715	4,446,741	

The Group's exposure to currency and liquidity risks related to trade and other payables is disclosed in Note 24.

# **NOTE 19 INTEREST BEARING LIABILITIES**

This note provides information about the contractual terms of the Group's interest-bearing loans and borrowings. For more information about the Group's exposure to interest rate and foreign currency risk, see note 24.

	Consolidated 2022		
	2023	restated	
Current liabilities			
Debtors finance facility Purchase order funding	578,625 1,179,933	842,731 93,708	
Loan from related parties (Note 25(ii))	961,461	-	
Term Loan from related party	200,000	-	
Total current Liabilities	2,920,019	936,439	
Non-current liabilities			
Loan from related party (Note 25(ii))	8,136,661	8,436,661	
Totalnon-current Liabilities	8,136,661	8,436,661	
Total interest bearing liabilities	11,056,680	9,373,100	

# Terms and debt repayment schedule

Terms and conditions of outstanding loans were as follows:

				20	23	20	022
	Currency	Interest rate	Year of maturity	Face value	Carrying amount	Face value	Carrying amount
Debtors financing facility	AUD	11.75% - 12.40%	2023	578,625	578,625	842,731	842,731
Purchase order funding	AUD	9.30%	2023	1,179,933	1,179,933	93,708	93,708
Interest Bearing Short term debt	AUD	8.5% - 16.15%	2024	961,461	961,461	-	-
Interest bearing long term debt	AUD	10.00%	2025	8,336,661	8,336,661	8,436,661	8,436,661

The loans for both the current and the comparative period were secured by a mortgage over the Group's assets.

# **NOTE 20 LEASE LIABILITY**

	Consolidated		
	2022		
	2023	restated	
Lease liability - Current	736,731	795,456	
Lease liability - Non-current	31,537	476,089	
	768,268	1,271,545	

	Consolidated 2022	
	2023	restated
Reconciliation of Right of Use Assets		
Right of use assets recognised opening balance	1,057,111	1,665,173
Right of use assets recognised for the period	266,213	34,820
Amortisation expense	(676,616)	(642,882)
Balance as at 30 June	646,708	1,057,111
Reconciliation of Lease Liability		
Lease liability recognised opnening balance	(1,271,545)	(1,854,410)
Additonal Lease liability recognised for the period	67,178	(89,222)
Interest expense and cash payments	436,099	672,087
Balance as at 30 June	(768,268)	(1,271,545)

#### **NOTE 21 EMPLOYEE BENEFITS**

	Consolidated 2022		
	2023	restated	
Current			
Liability for annual leave	354,534	369,117	
Liability for long service leave	487,332	465,357	
Other employee benefits	528,188	385,798	
Total employee benefits - current	1,370,054	1,220,272	
Non-current			
Liability for long service leave	55,811	51,902	
Total employee benefits - non-current	55,811	51,902	

# **NOTE 22 CAPITAL AND RESERVES**

### Share capital

**Equity Share Capital** 

	Ordinary shares		
	2023	2022 restated	
On issue at 1 July	65,023,217	1,050,515,107	
Share Consolidation	-	(997,989,419)	
Issued for cash	5,901,170	12,497,529	
Reclassification - converted to ordinary shares	-		
On issue at 30 June	70,924,387	65,023,217	

The Company does not have authorised capital or par value in respect of its issued shares. All issued shares are fully paid.

# **Ordinary shares**

The holders of these shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at general meetings of the Company.

# Translation reserve

The translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

# **Dividends**

The following dividends were declared and paid by the Company for the year.

	2023	2022
0.0 cents per non-redeemable preference share (2022: 0.0 cents)	<del>-</del>	<u>-</u>

## Dividend franking account

In AUD Dollars	2023	2022
Dividend franking account		
Amount of franking credits available to shareholders of Inventis Ltd for		
subsequent financial years	1,539,339	1,539,339

The ability to utilise the franking credits is dependent upon there being sufficient available profits to declare dividends. In accordance with the tax consolidation legislation, the Company as the head entity in the tax-consolidated group has also assumed the benefit of \$1,539,339 (2022: \$1,1539,339) franking credits.

The 30 per cent franking credits are available to shareholders of Inventis Limited for subsequent financial years.

The above available amounts are based on the balance of the dividend franking account at year-end adjusted for:

(a) Franking credits that will arise from the payment of the current tax liabilities;

- (b) Franking debits that will arise from the payment of dividends recognised as a liability at the year-end;
- (c) Franking credits that will arise from the receipt of dividends recognised as receivables by the tax consolidated group at the year-end; and
- (d) Franking credits that the entity may be prevented from distributing in subsequent years.

### **Capital Management**

Management controls the capital of the Group in order to maintain a sustainable debt to equity ratio, generate long-term shareholder value and ensure that the Group can fund its operations and continue as a going concern.

The Group's debt and capital include ordinary share capital, convertible preference shares and financial liabilities, supported by financial assets.

The Group is not subject to any externally imposed capital requirements.

Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

There have been no changes in the strategy adopted by management to control the capital of the Group since the prior year.

## **NOTE 23 EARNINGS PER SHARE**

# Basic and Diluted earnings per share

The calculation of basic and diluted earnings per share at 30 June 2023 was based on the profit / (loss) attributable to ordinary shareholders of \$(1,940,715) (2022 restated: \$70,303) and a weighted average number of ordinary shares outstanding of 65,863,932 (2022: 62,537,332).

Weighted average number of ordinary shares

	Consolidated		
	2023	2022 restated	
Issued ordinary shares at beginning of the period	62,537,332	65,023,217	
Weighted average number of ordinary shares at the end of the period	65,863,932	62,537,332	

#### Basic and Diluted earnings per share (continued)

Loss attributable to ordinary shareholders

Loss attributable to ordinar	y Silai eliolaei S			
		Consolidated		
		2023	2022 restated	
Net profit /(loss) from continuing ope	rations attributable to ordinary shareholders			
(basic)		(1,940,715)	70,303	
Net profit / (loss) from continuing ope	erations attributable to ordinary shareholders			
(diluted)		(1,940,715)	70,303	

#### **NOTE 24 FINANCIAL INSTRUMENTS**

#### **Exposure to Credit Risk**

The carrying amount of the Group's financial assets represents the maximum credit exposure. The maximum exposure to credit risk at reporting date was:

		Consolidated				
			2022			
	Note	2023	restated			
			_			
Cash and cash equivalents	11	946,726	883,313			
Trade and other receivables	12	2,658,766	2,513,181			
		3,605,492	3,396,494			

# Exposure to credit risk (continued)

The Group's maximum exposure to credit risk for trade receivables at the reporting date by geographical region was:

		Consolidated			
	Note	2023	2022 restated		
Australia USA		2,654,198 4,568	2,510,646 2,535		
	12	2,658,766	2,513,181		

The Group's maximum exposure to credit risk for trade receivables at the reporting date by customer type was:

	Note	2023	2022 restated
End user customer Distributors Government		2,186,561 114,419 357,785	2,193,536 140,465 179,180
	12	2,658,766	2,513,181

The Group's receivable ageing at the reporting date was as follows:

Consolidated	Gross 2023	Impairment 2023	Gross 2022 restated	Impairment 2022 restated	
Current	2,072,333	-	1,783,615	-	
Past due 30 days	266,105	-	508,286	-	
Past due 60 days	52,812	-	43,460	-	
Past due 90 days and over	267,516	17,631	177,820	17,631	
	2,658,766	17,631	2,513,181	17,631	

# **Impairment Losses**

The movement in the allowance for impairment in respect of trade receivables in the consolidated group during the year was as follows:

		Consolidated			
,	Vote	2023	2022 restated		
Balance 1 July		17,631	17,631		
Impairment (reversal) / loss recognised		0	-		
Balance at 30 June		17,631	17,631		

The Group has adopted a simplified approach for the impairment of trade receivables based upon the adoption of AASB 9 with an amount equal to the full expected credit losses to be recognised. The expected loss rates are based on the Company's movement of balances from one aging category to the next to indicate increase in collection time which is an indicator of the probability of default. These loss rates are then applied to the individual aging categories to calculate an expected credit loss as at 30 June 2023.

However, the Group maintained an impairment loss provision of \$17,631 (2022: \$17,631) that had been determined after specific review of all outstanding amounts greater than 90 days taking into account any likely debtors insurance claims.

The Group believes that no further impairment allowance is necessary in respect of trade receivables than that already identified and provided for.

# Currency risk

# Exposure to currency risk

The Group's exposure to foreign currency risk at reporting date was as follows, based upon notional amounts:

Consolidated								
Note	NZD	EUR	USD	PHP				
30 June 2023								
Trade receivables			2.406					
	(4.400)	-	3,106	(00 504)				
Trade payables	(1,400)	-	(18,503)	(26,524)				
Net exposure	(1,400)	-	(15,397)	(26,524)				
Estimated forecast sales	-	-	336,524	-				
Estimated forecast purchases	(18,354)	(289,204)	(3,903,673)	(317,039)				
Gross Exposure	(19,754)	(289,204)	(3,582,546)	(343,563)				
30 June 2022								
Trade receivables	_	_	42,015	_				
Trade payables	(20,973)	-	(30,935)	-				
Net exposure	(20,973)	-	11,080	-				
Estimated forecast sales	5,625	-	362,715	-				
Estimated forecast purchases	<u> </u>	(289,759)	(5,186,825)					
Gross Exposure	(15,348)	(289,759)	(4,813,030)	-				

The following rates applied during the year:

	Avera	ge rate	Reporting d	ate spot rate
	2023	2022 restated	2023	2022 restated
NZD 1.00 = AUD	0.9153	0.9374	0.9189	0.9019
USD 1.00 = AUD	1.4858	1.3785	1.5083	1.4516
EUR 1.00 = AUD	1.5560	-	1.6396	-

# **Sensitivity Analysis**

Consolidated	30-Jui Equity	n-23 Profit or loss	30/06/2022 - Equity	restated Profit or loss
NZD	(732,362)	(116)	(767,056)	(1,787)
EURO	-	-	-	-
USD	-	(2,080)	-	1,389
PHP	-	(64)	-	
Total	(732,362)	(2,261)	(767,056)	(398)

# Interest rate risk

#### **Profile**

At the reporting date the interest rate profile of the Group's interest bearing financial instruments was:

	Consolidated Carrying Amount						
	Note	2023	2022 restated				
Fixed rate instruments							
Financial assets							
Cash and cash equivalents	11	6,374	6,332				
Financial liabilities							
Secured Loan	19	(8,336,661)	(8,436,661)				
Total fixed rate instruments		(8,330,287)	(8,430,329)				
Variable rate instruments							
Financial assets	4.4	0.40.050	070.004				
Cash and cash equivalents	11	940,352	876,981				
Financial liabilities		/\					
Debtors financing facility	19	(578,625)	(842,731)				
Purchase order finance	19	(1,179,933)	(93,708)				
ST - Related Party Loans	19	(961,460)					
Total variable rate instruments		(1,779,666)	(59,458)				

# Cash flow sensitivity analysis for variable rate instruments.

A change of 100 basis points on the interest rates charged would have increased / (decreased) the profit or loss by the amounts shown below which is also the net cash flow effect. The analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2022.

Note	Increase 100bp \$	Decrease 100bp \$
<b>30 June 2023</b> Variable rate instruments	27,200	(27,200)
<b>30 June 2022</b> Variable rate instruments	(9,364)	9,364_

# NOTE 24 FINANCIAL INSTRUMENTS (continued)

# Effective interest rates and repricing analysis

In respect of interest-bearing financial liabilities, the following tables indicate their average effective interest rates at the reporting date and the periods in which they mature or, if earlier, re-priced.

Consolidated	2023				2022 - restated									
	Average interest rate	Total	6 months or less	6-12 months	1-2 years	2-5 years	More than 5 years	Average interest rate	Total	6 months or less	6-12 months	1-2 years	2-5 years	More than 5 years
Variable rate instruments	44 75% 40 40%	570.005	570.005					0.400/ .44.750/	040.704	040 704				
Debtors financing facility Purchase order facility	11.75% - 12.40% 9.30%	578,625 1,179,933	578,625 1,179,933	-	-	-	-	8.40% - 11.75% 9.30%	842,731 93,708	842,731 93,708	-	-	-	-
Lease Liabilities	4.63% - 10.45%	768,268	425,845	308,498	21,792	12,133	-	4.63%	1,271,545	381,749	375,567	504,884	9,345	-
Short Term Related Party Loans  Loan from related party	8.5% - 16.15% 10.00%	961,460	50,000	911,460	8,336,661			0.00% 7.75%	- 0 426 664	-	-	-	- 8,436,661	-
Loan nom related party	10.00%	8,336,661	<u> </u>		0,330,001	<u> </u>	-	1.15%	8,436,661	-	<u> </u>	-	0,430,001	<del></del>
Carrying amount		11,824,947	2,234,403	1,219,958	8,358,453	12,133	-		10,644,645	1,318,188	375,567	504,884	8,446,006	-

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet, are as follows:

Consolidated	2023	3	2022	
	Carrying amount	Fair value	Carrying amount	Fair value
Trade and other receivables	2,658,766	2,658,766	2,971,908	2,971,908
Cash and cash equivalents	946,726	946,726	883,313	883,313
Trade and other payables	(4,470,715)	(4,470,715)	(3,952,752)	(3,952,752)
Unearned revenue	(110,816)	(110,816)	(160,644)	(160,644)
Debtors financing facility related party	(578,625)	(578,625)	(842,731)	(842,731)
Purchase order funding	(1,179,933)	(1,179,933)	(93,708)	(93,708)
Lease liabilities	(768,268)	(768,268)	(1,271,545)	(1,271,545)
S.T. Rleated Party Loan	(961,460)	(961,460)	-	-
Related Party Loan	(8,336,661)	(8,336,661)	(8,436,661)	(8,436,661)

#### **NOTE 25 RELATED PARTIES**

#### Key management personnel compensation

The key management personnel compensation included in 'personnel expenses' (see Note 8 (i)) is as follows:

W. C.	Consolidated		
Note	2023	2022	
Short term employee benefits	496,680	377,702	
Other long term benefits	5,284	-	
Post-employment benefits	37,681	27,760	
Share options expense	53,048	185,372	
	592,693	590,834	

## i. Transactions with Key Management Personnel

ii. The Company paid interest of \$1,460,329 (2022: \$825,442), purchased information technology services of \$3,191 (2022: \$5,362), obtained additional loans totalling \$1,100,000, drew down funds on existing facilities totalling \$1,644,928 and repaid \$1,112,390 (2022: obtained a loan of \$4,006,947 and repaid \$1,415,632) from / to entities associated with Tony Noun. All transactions entered into had been done on arm's length basis..

The Company paid interest of \$11,595 (2022: \$Nil), obtained an additional loan totalling \$298,000 and repaid \$181,718 (2022: Nil Loans and Nil repayments) from / to entities associated with Anthony Mankarios. All transactions entered into had been done on arm's length basis.

The Company paid interest of \$Nil (2022: \$Nil), obtained an additional loan totalling \$150,000 and repaid Nil (2022: Nil Loans and Nil repayments) from / to entities associated with Peter Bobbin. All transactions entered into had been done on arm's length basis.

Apart from the details disclosed in this note, no director has entered into a material contract with the Group since the end of the previous financial year and there were no material contracts involving directors' interests existing at year-end.

# iii. Loans from key management personnel and their related parties

Loan amounts owed to an entity associated with Tony Noun as at the reporting date were \$10,857,688 (2022: \$9,279,392).

## iv. Other key management personnel transactions -

From time to time, key management personnel of the Group, its subsidiaries or their related entities, may purchase goods from the Group. These purchases are on the same terms and conditions as those entered by other Group employees or customers and are trivial or domestic in nature.

## **NOTE 26. CORRECTION OF ERRORS**

During the year ended 30 June 2023, Management identified a number of unreconciled balance sheet accounts relating to Work In Progress. This included an error whereby part of the work in progress balance related to closed/completed projects which should have been taken up as cost of sales. This resulted in an overstatement of the work in progress balance and understatement of the cost of sales in 2 of the 100% owned subsidiaries Workstations Pty Limited and Inventis Technology Pty Limited (PNE). For the equity accounted for investment in Winya Indigenous Office Furniture Pty Limited, it resulted in an overstatement of the 'investments accounted for using the equity method' balance and overstatement of the 'share of profit of equity accounted'.

Following the requirements of paragraph 42 AASB 108 Accounting Policies Changes in Accounting Estimates and Errors, the Group has restated the 30 June 2022 statement of profit or loss and other comprehensive income and statement of financial position. In addition, in line with the requirements of AASB 101 para 40A, a third balance sheet has been presented for the beginning for the preceding period being 1 July 2021. The impact of these errors is noted below with the restated balances disclosed in note 13 and note 27.

# i. Consolidated Statement of Financial Position

	As Previously		
1 July 2021	reported	Adjustments	As restated
Cash and cash equivalents	757,948	-	757,948
Trade and other receivables	3,168,670	-	3,168,670
Inventories	2,287,764	(201,446)	2,086,318
Prepayments	_,,,,,,,,,,	-	_,,,,,,,,,,
Current tax asset	<del>-</del>	_	_
Total current assets	6,214,382	(201,446)	6,012,936
Property, plant and equipment	152,277	-	152,277
Right of Use Asset	1,665,173	_	1,665,173
Investments accounted for using the equity method	240,185	(171,372)	68,813
Other financial assets	67,094	-	67,094
Deferred tax asset	· <u>-</u>	_	· -
Intangible assets	3,395,779	-	3,395,779
Total Non-Current Assets	5,520,508	(171,372)	5,349,136
Total Assets	11,734,890	(372,818)	11,362,072
Total Liabilities	13,089,214	-	13,089,214
Share capital	35,521,545	-	35,521,545
Reserves	(1,078,290)	-	(1,078,290)
Accumulated losses	(35,797,579)	(372,818)	(36,170,397)
Total Equity	(1,354,324)	(372,818)	(1,727,142)

# NOTE 26. CORRECTION OF ERRORS (continued)

# i. Consolidated Statement of Financial Position (continued)

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30 June 2022	reported A	Adjustments	As restated
Cash and cash equivalents	883,313	-	883,313
Trade and other receivables	2,971,908	-	2,971,908
Inventories	3,182,188	(272,532)	2,909,656
Prepayments	-	-	-
Current tax asset	93,354	-	93,354
Total current assets	7,130,763	(272,532)	6,858,231
Property, plant and equipment	3,006,463	-	3,006,463
Right of Use Asset	1,057,111	_	1,057,111
Investments accounted for using the equity method	526,245	(306,184)	220,061
Other financial assets	56,847	-	56,847
Deferred tax asset	506,245	-	506,245
Intangible assets	5,145,981	-	5,145,981
Total Non-Current Assets	10,298,892	(306,184)	9,992,708
Total Assets	17,429,655	(578,716)	16,850,939
Total Liabilities	16,524,204	-	16,524,204
Share capital	37,382,841	-	37,382,841
Reserves	(956,012)	-	(956,012)
Accumulated losses	(35,521,378)	(578,716)	(36,100,094)
Total Equity	905,451	(578,716)	326,735

# ii. Consolidated Statement of Comprehensive Income

Δs	Previously	

30 June 2022	reported	Adjustments	As restated
Cost of Sales	(6,522,434)	(71,086)	(6,593,520)
Share of profits of associates accounted for using equity method	226,061	(134,812)	91,249
Others	6,572,574	-	6,572,574
Profit	276,201	(205,898)	70,303
Total Comprehensive Income	275,661	(205,898)	69,763

# iii. Earnings Per Share

30 June 2022	reported	Adjustments	As restated
Earnings / (loss) per share			
Basic earnings per share (cents)	0.44		0.11
Diluted earnings per share (cents)	0.42		0.11
Continuing operations			
Basic earnings per share (cents)	0.44		0.11
Diluted earnings per share (cents)	0.42		0.11

# NOTE 26. CORRECTION OF ERRORS (continued)

# iv. Segment Reporting

	As Previously		
30 June 2022	reported	Adjustments	As restated
Furniture Division			
Earnings before share service allocations	1,685,061	(196,571)	1,488,490
Reportable segment assets	14,912,362	(196,571)	14,715,791
	As Previously		
30 June 2022	reported	Adjustments	As restated
Technology Division			
Earnings before share service allocations	468,264	(9,327)	458,937
Reportable segment assets	16,403,169	(9,327)	16,393,842

# NOTE 27. INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD

	Ownership	Ownership Interest	
	2023	2022	
Name			
Winya Indigenous Office Furniture Pty Ltd	49%	49%	

Winya Indigenous Office Furniture				
Summarised Financial Information	2023	2022 restated	1 July 2021 restated	
Summarised Statement of Financial Position	on			
Current Assets Non current Assets Total Assets	5,116,750 941,306 6,058,056	6,226,086 757,914 6,984,000	2,843,157 479,716 3,322,873	
Current Liabilities Non Current Liabilities Total Liabilities	5,353,609 535,271 5,888,880	6,062,609 428,813 6,491,422	3,351,478 268,211 3,619,689	
Net Assets	169,176	492,578	(296,816)	

#### NOTE 27. INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD (continued)

	2023	2022 restated
Revenue	14,722,142	9,129,242
Other income	2,175	166,456
Expenses	14,570,242	9,048,871
Profit before income Tax	154,074	246,827
Income Tax expense / (benefit)	51,018	(66,117)
Profit after income tax	103,056	312,944
Other comprehensive income	-	-
Total comprehensive income	103,056	312,944
Reconciliation of the consolidated entitles	carrying amount	
Opening Carrying amount	220,061	6,719
Share of profit after income tax	50,497	153,342
Acquisition tranche payment	-	60,000
Dividend Received	12,501	
Closing Carrying amount	283,059	220,061

#### **NOTE 28 SHARE BASED PAYMENTS**

During the financial year ended 30 June 2023, no shares were issued to key management personnel.

A share option plan has been established by the consolidated entity and approved by shareholders at a general meeting, whereby the consolidated entity may, at the discretion of the Nomination and Remuneration Committee, grant options over ordinary shares in the company to certain key management personnel of the consolidated entity. The options are issued for nil consideration and are granted in accordance with performance guidelines established by the Nomination and Remuneration Committee.

Set out below are summaries of options granted under the plan:

Grant Date	Expiry Date	Exercise	Balance at the Start of the Year	Granted	Exercised	Expired/ Forfeited / Other	Balance at End of the Year
1/07/21	1/07/24	0	580,000	-	-	(250,000)	330,000
26/11/21	26/11/25	0.13	2,000,000	-	-	-	2,000,000
30/11/21	30/11/25	0.13	600,000	-	-	-	600,000
Weighted Ave	erage Exercise	e Price	0.12	-	-	-	0.12

The weighted average remaining contractual life of options outstanding at the end of the financial year was 3.77 years.

#### **NOTE 29 GROUP ENTITIES**

#### Significant subsidiaries

The consolidated financial statements incorporate the assets, liabilities, and results of the following subsidiaries in accordance with the accounting policy described in Note 3.

Parent Entity Significant Subsidiaries		Country of	% Interest	
Parent Entity	Significant Subsidiaries	Entity	2023	2022
Inventis Limited	Gregory Commercial Furniture Pty Limited	Australia	100	100
	Inventis Technology Pty Limited	Australia	100	100
	Opentec Solutions Pty Limited	Australia	100	100
	Inventis HR Services Pty Limited	Australia	100	100
	Inventis Properties Pty Limited	Australia	100	100
	Vibe Furniture Pty Limited	Australia	100	100
Vibe Furniture Pty Limited	Bassett Furniture Pty Limited	Australia	100	100
	Workstations Pty Limited	Australia	100	100
	Winya Indigenous Office Furniture Pty Limited *	Australia	49	49
Inventis Technology Pty Limited	Electronic Circuit Designs Pty Limited	Australia	100	100

The proportion of ownership interest is equal to the proportion of voting power held.

#### **NOTE 30 PARENT ENTITY DISCLOSURES**

As at, and throughout, the financial year ended 30 June 2023 the parent company of the Group was Inventis Limited.

	Company		
	2023	2022 restated	
Results of the parent entity			
• •			
Profit / (loss) for the period	(596,019)	475,883	
Other Comprehensive income	-	-	
Totat comprehensive profit / (loss) for the period	(596,019)	475,883	
Financial position of parent entity at year end			
Current assets	10,229,702	10,106,787	
Total assets	12,221,706	12,109,710	
Current liabilities	(987,367)	(686,422)	
Total liabilities	(5,906,309)	(5,523,084)	
Total equity of the parent entity comprising of:			
Share Capital	46,790,861	46,466,072	
Accumulated losses	(40,475,464)	(39,879,446)	
Total equity	6,315,397	6,586,626	

<sup>\*</sup> Equity accounted as an associate as the Group has significant influence.

#### **NOTE 31 SUBSEQUENT EVENTS**

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction, or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group, in future financial years.

#### **NOTE 32 AUDITOR'S REMUNERATION**

	Consolidated		
	2023 2022		
Audit Services			
Auditors of the Company			
BDO *:			
Review of half yearly financial reports	34,000	31,500	
Audit and review of year end financial reports	102,350	115,500	
Total Auditor's Remuneration	136,350	147,000	

	Consolidated		
	2023 2022		
Other Services			
BDO Corporate Finance			
Due Diligence review OPG	25,000	-	
Total Auditor's Remuneration	25,000	-	

## NOTE 33 RECONCILIATION OF LOSS AFTER INCOME TAX TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES

(In thousands of AUD) Note	Consolidated 2023
Cash flow from operating activities  Profit / (loss) after tax  Adjustments for non-cash items:  Depreciation  Amortisation of intangible assets  Unrealised foreign exchange gain / (losses)  Loss / (Gain) on sale of property, plant and equipment  Loss / (Gain) on acquisition  Equity accounted profits of associate  Inventory Obsolescence Provision	(1,940,712) 725,953 66,158 (43,397) - (74,997) 100,557
Operating profit before changes in working capital	(1,166,438)
Decrease /(Increase) in trade and other receivables Decrease / (Increase) in prepayments Decrease/(Increase) in inventories Decrease in assets held for sale (Decrease) / Increase in trade and other payables (Decrease) / increase in employee benefits (Decrease) / in lease liabilities Income tax (paid)/refunded	62,539 - 180,364 - 177,532 153,691 (58,725) (585)
Net cash outflow from operating activities	(651,622)

#### **NOTE 34 ACQUISITION OF SUBSIDIARIES AND ASSOCIATES**

On the 31 March 2022 the Group member Inventis Technology Pty Limited acquired all the of the shares in Electronic Circuit Designs Pty Ltd for a total consideration amount of \$5,610,934. The company manufactures, supplies and repairs electronic circuits primarily for mechanical lifts and escalators of major lift manufacturers and maintenance service providers.

Due to the timing of the acquisition, the accounting for the acquisition was initially provisionally determined in accordance with AASB 3 Business Combinations' for the financial year ended 2022. For the financial year ended 2023 the provisional amounts recognised have been adjusted retrospectively to recognise a customer relationship intangible asset of \$800,000 and a deferred tax liability of \$200,000. The company has determined the useful life of the customer relationship to be 20 years.

The acquisition of Electronic Circuit Designs Pty Ltd had the following effect on the Group's assets and liabilities:

	Recognised on Acquisition in 2023 after adjustments within measurement period	Recognised on Acquisition in 2022 provisionally determined
Cash and cash equivalents	1,187,004	1,187,004
Trade and other receivables	297,097	297,097
Inventories	340,783	340,783
Property, Plant & Equipment	2,871,850	2,871,850
Customer Relationship	800,000	-
Right of use asset	13,182	13,182
Other financial assets	69,426	69,426
Trade and other payables	(115,695)	(115,695)
Interest-bearing liabilities / leases	(13,444)	(13,444)
Employee benefits	(195,635)	(195,635)
Deferred Tax Liability	(742,500)	(542,500)
Net identifiable assets and liabilities	4,512,067	3,912,067
Goodwill	1,098,148	1,698,148
Consideration Payable *	1,002,070	1,002,070
Consideration paid	4,608,145	4,608,145

<sup>\*</sup> The consideration payable relates to tranche payments due per sale agreement. The tranche payment made in the current financial year is \$548,877 (see consolidated statement of cash flows).

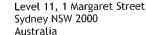
#### **DIRECTORS' DECLARATION**

- 1.In the opinion of the directors of Inventis Limited ('the Company'):
  - a. the financial statements and notes set out on pages 39 to 75 and the Remuneration report in section 5.4 of the Directors' report, are in accordance with the Corporations Act 2001, including:
    - i. giving a true and fair view of the Group's financial position as at 30 June 2023 and of its performance, for the financial year ended on that date; and
    - ii. complying with Australian Accounting Standards and the Corporations Regulations 2001; and
  - b. there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.
- 2.The directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the chief executive officer and chief financial officer for the financial year ended 30 June 2023.
- 3.The directors draw attention to note 2(a) to the financial statements, which includes a statement of compliance with International Financial Reporting Standards.

Signed in accordance with a resolution of the directors:

	Mankeons
Tony Noun	Anthony Mankarios
Chair	Managing Director

Dated at Sydney this 29 September 2023





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#### INDEPENDENT AUDITOR'S REPORT

To the members of Inventis Limited

## Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Inventis Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2023, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Group's financial position as at 30 June 2023 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



#### Material uncertainty related to going concern

We draw attention to Note 2 in the financial report which describes the events and/or conditions which give rise to the existence of a material uncertainty that may cast significant doubt about the Group's ability to continue as a going concern and therefore the Group may be unable to realise its assets and discharge its liabilities in the normal course of business. Our opinion is not modified in respect of this matter.

#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the *Material uncertainty* related to going concern section, we have determined the matters described below to be the key audit matters to be communicated in our report.

#### Carrying value of Intangibles

#### Key audit matter

As disclosed in Note 17 of the financial report, intangible assets amounted to \$5,290,752 at 30 June 2023.

This was determined to be a key audit matter as the determination of the "Value in Use" of each cash generating unit (CGU) and whether or not an impairment charge is necessary, involved judgements and estimates by management about the future growth rates of the business in each CGU, discount rates applied to future cash flow forecasts for each CGU and sensitivities of inputs and assumptions used in the cash flow models. Furthermore, the intangible asset balance is material.

#### How the matter was addressed in our audit

Our audit procedures included, amongst others:

- Assessing the appropriateness of identified CGU's and the allocation of carrying values to identified CGU's;
- Obtaining the Group's value in use model and reviewing the reasonableness of the cash flows against historical trends and future budgets approved by management and those charged with governance;
- Evaluating and challenging the assumptions used in the discounted cash flow analysis, in particular the key assumptions regarding revenue growth, gross margin, expenses, discount rates and terminal growth rates;
- Reviewing the discount rate in conjunction with the BDO Corporate Finance team;
- Performing a sensitivity analysis on the Group's discounted cash flow models for each cash generating unit to assess whether changes in the assumptions made would result in impairment; and
- Assessing the adequacy of disclosures within the financial statements.



#### **Recoverability of Deferred Tax Assets**

#### Key audit matter

As disclosed in Note 15, the Group has recognised a net deferred tax asset balance of \$318,745 at 30 June 2023.

The recognition and measurement of the deferred tax assets was a key audit matter given that there was significant judgement in assessing whether there will be sufficient future taxable profits to utilise the tax losses and timing differences recognised.

#### How the matter was addressed in our audit

Our audit procedures included, amongst others:

- Assessing the forecasted profits over the relevant utilisation period and evaluated whether the forecasts had been appropriately adjusted for the differences between accounting profits, to taxable profits; and
- Assessing and challenging management's judgements relating to the forecast of future taxable profits and evaluated the reasonableness of the key assumptions underlying the preparation of these forecasts.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 30 June 2023, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.



#### Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at:

https://www.auasb.gov.au/admin/file/content102/c3/ar1\_2020.pdf

This description forms part of our auditor's report.

#### Report on the Remuneration Report

#### Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 20 to 27 of the directors' report for the year ended 30 June 2023.

In our opinion, the Remuneration Report of Inventis Limited, for the year ended 30 June 2023, complies with section 300A of the *Corporations Act* 2001.

#### Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

**BDO Audit Pty Ltd** 

BDO

Stephen May Director

Sydney, 29 September 2023

#### **ASX Additional Information**

Additional information required by the ASX Limited Listing Rules and not disclosed elsewhere in this report is set out below

#### 1. Shareholdings (as at 26 September 2023)

#### **Substantial Shareholders**

The number of shares held by substantial shareholders and their associates are set out below:

Shareholder	Number Held
MRS DEBRA ANN NOUN	11,980,000
INNOVATIVE MANAGEMENT PTY LIMITED	8,800,000
TOVEKEN PROPERTIES PTY LTD	7,094,219
STARBALL PTY LTD	5,498,117
BOBBIN ED PTY LTD	4,988,537

#### 2. Voting rights

#### **Ordinary shares**

Every ordinary share is entitled to one vote when a poll is called, otherwise each member present at the meeting or by proxy has one vote on a show of hands.

#### Distribution of equity security holders

Category	Ordinary Shares
1 -1,000	59,088
1,001 – 5,000	172,934
5,001-10,000	678,623
10,0001-100,000	2,018,865
100,001-9,999,999	72,994,876
Rounding Total	75,924,386

The number of shareholders holding less that a marketable parcel of ordinary shares is 216 as at 26 September 2023.

#### **Unmarketable Parcels**

	Minimum Parcel Size	Holders	Units
A below minimum \$500.00 parcel at \$0.029 per unit	17,241	362	1,157,689

#### 3. Unquoted equity securities

#### **Securities Exchange**

The Company is listed on the Australian Securities Exchange. The home exchange is Sydney.

#### Other information

Inventis Limited, incorporated and domiciled in Australia, is a publicly listed company limited by shares. All ordinary shares are listed on the Australian Securities Exchanges.

#### On-market buy-back

There is no current on-market buy back.

#### 4. Twenty largest shareholders

Rank	Name	Units at 26 September 2023	% of Units
1	MRS DEBRA ANN NOUN	11,980,000	15.78
2	INNOVATIVE MANAGEMENT PTY LIMITED	8,800,000	11.59
3	TOVEKEN PROPERTIES PTY LTD	7,094,219	9.34
4	STARBALL PTY LTD	5,498,117	7.24
5	BOBBIN ED PTY LTD	4,988,537	6.57
6	MERRILL LYNCH (AUSTRALIA) NOMINEES PTY LIMITED	4,629,974	6.10
7	RICHTOLL PTY LIMITED	4,529,273	5.97
8	AUSTRALIAN PERPETUAL PROPERTIES PTY LTD	2,617,286	3.45
9	ASB NOMINEES LIMITED	2,120,348	2.79
10	DR DAVID REX GEORGE LITTLEJOHN	2,022,221	2.66
11	LOG-IT PTY LTD	1,842,000	2.43
12	BASELINE PROFESSIONAL SERVICES PTY LTD	1,600,000	2.11
13	MR BRIAN PAUL HERMANN & WAIKATO TRUSTEE SERVICES LTD	1,333,333	1.76
14	NETWEALTH INVESTMENTS LIMITED	995,647	1.31
15	MR JOHN ROY WESTWOOD	840,000	1.11
16	NICHOLAS P S OLISSOFF	750,000	0.99
17	FALAFEL INVESTMENTS PTY LIMITED	689,045	0.91
18	PETFERN CONSULTANTS PTY LTD	669,999	0.88
19	RUSSELL ROY MALONEY	624,999	0.82
20	JOELBESU INVESTMENTS PTY LTD	507,636	0.67
Totals: Top 20 holders of Ordinary Fully Paid Shares		64,132,634	84.47
Total Remaining Holders Balance		11,791,752	15.53

#### 5. Offices and Officers

Tony H Noun, Chair

Peter Bobbin, Non-Executive Director

Anthony Mankarios, Managing Director

Michael Green, Chief Financial Officer

Matt Brown, Chief Operations Officer

Jeffery Stone, General Manager Technology

#### 6. Company Secretary

Michael Green

## 7. Co-Company Secretary

Chantelle Knight

#### **Principal Registered Office**

## **Inventis Limited**

Unit 4, 2 Southridge Street Eastern Creek NSW 2766

Telephone: +61 2 8808 0400 Facsimile: +61 2 9620 1582

## **Location of Share Registries**

Link Market Services Limited Level 12, 680 George Street SYDNEY NSW 2000

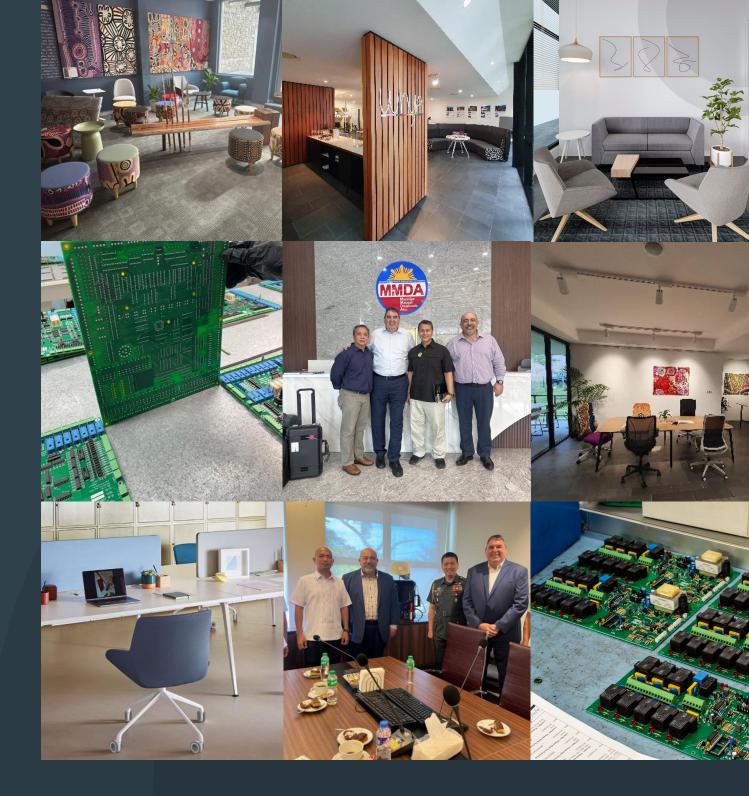
Telephone: +61 1300 554 474 Facsimile: +61 2 9287 0303

#### **Auditors**

BDO Audit Pty Ltd Level 11, 1 Margaret Street Sydney NSW 2000

#### **Solicitors**

Eakin McCaffery Cox Level 28, I Market Street Sydney NSW 2000



# CONTACT

Inventis Limited Group

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