

#### SIEMENS

# 2023 Annual Report

ASX:IMR

## Contents

Board of Directors	4
Executive Team	6
Operating & Financial Review	9
Directors Report	13
Remuneration Report	17
Financial Report	23
Additional Stockholder Information	58
Corporate Directory	62

### Imricor Medical Systems,

Imricor Medical Systems, Inc. (ASX:IMR) is a pioneer and leader in developing innovative MRI-compatible medical devices which can be used to carry out MRIguided cardiac catheter ablation procedures. Imricor is the first company in the world to bring commercially viable and safe MRI-compatible products to the cardiac catheter ablation market. Headquartered in the US, Imricor seeks to make a meaningful impact on patients, healthcare professionals and healthcare facilities around the world by increasing the success rates and bringing down the overall costs of cardiac catheter ablation procedures.

### About this report

Imricor Medical Systems, Inc. listed on the Australian Securities Exchange (ASX) and commenced trading on 30 August 2019. References to "Imricor" or "the Company" in this Annual Report are references to Imricor Medical Systems, Inc. The information contained in this report reflects the results for Imricor for the year ended 31 December 2023.

### AGM Details

Imricor will hold its Annual Meeting of Stockholders on Wednesday, 15 May 2024 at 8:00 am Sydney time (on Tuesday, 14 May 2024, at 5:00 pm U.S. Central Daylight Time).

This is a completely virtual Annual Meeting. Stockholders can watch and participate in the Annual Meeting virtually via the online platform by visiting http://www. meetnow.global/MP2YNVQ on your smartphone, tablet or computer. You will need the latest versions of Chrome, Safari, Edge or Firefox. Please ensure your browser is compatible.

Further details are provided to stockholders in Imricor's Notice of Annual Meeting.

### imric@r

### **Board of Directors**



STEVE WEDAN President, Chief Executive Officer, and Chair

Joined Board in May 2006

Mr Wedan co-founded the Company in 2006 and has served as CEO since that time. Mr Wedan is responsible for the overall management and strategic direction of the Company.

Mr Wedan has over 30 years of experience in the medical device industry including design engineering of MRI and ultrasound systems for GE Healthcare, as well as Vice President and Chief Technology Officer for Applied Biometrics Inc. Immediately prior to co-founding Imricor, Mr Wedan founded and operated a technical consulting company, Wedan Technologies Inc., from 2000-2006. Mr Wedan is a member of various international standards committees in the fields of MRI safety and the compatibility of implanted and interventional products in MRI.

Mr Wedan currently serves on the Board of Directors of Medical Device Research Forum, Inc. and Water Rescue Innovations, Inc., as well as the Advisory Board of Poiesis Medical, LLC.

Mr Wedan holds a Bachelor of Science in Electrical Engineering from Michigan Technological University (summa cum laude), and a Master of Science in Electrical Engineering from Marquette University.

Chair of the Nomination and Remuneration Committee

Member of the Audit and Risk Committee

Joined Board in September 2014

Mr Tibbles is an entrepreneur, business owner, company director and active venture investor in and advisor to technology, life science and medical device companies.

Mr Tibbles is currently a Board member of OMEDZA.com, Inc., FamGenix, and CorVent Medical, Inc.; an owner and managing member of STEM Fuse, LLC, one of the largest providers of digital K-12 STEM curriculum in the U.S.; and the Managing Director of Strategic Stage Ventures, LLC.

Prior to his current roles, Mr Tibbles was a Board member of the Nerdery, LLC as well as an owner and member of Intuitive Technology Group until it was sold in 2017. Mr Tibbles was also a President and founder of PRC Consulting, Inc., a company specialising in the management and implementation of IT projects for Fortune 1000 Companies, from 1998 until 2013, when PRC was sold.

Mr Tibbles holds a Bachelor of Arts from Oral Roberts University.



MARK TIBBLES Deputy Chair and Lead Independent Director



PETER MCGREGOR Non-Executive Director

Chair of the Audit and Risk Committee

Member of the Nomination and Remuneration Committee

Joined Board in May 2019

Mr McGregor has over 30 years of experience in senior finance and management roles, including having been a partner in the investment banking firm of Goldman Sachs JBWere and a managing director in the institutional banking & markets division of Commonwealth Bank of Australia. He is also a former Chief Financial Officer of the ASX50 transport company, Asciano Limited (ASX: AIO), and Chief Operating Officer of ASX listed Australian Infrastructure Fund Limited (ASX: AIX).

Mr McGregor is an experienced company director, and currently serves as a Director of Treasury Corporation of Victoria and True Infrastructure Management Pty Ltd, and is a former director of Pivotal Systems Corporation (ASX:PVS) and the Brisbane Lions Australian Football Club.

Mr McGregor holds a Bachelor of Commerce from the University of Melbourne, is a member of the Australian Institute of Company Directors and a Fellow of the Financial Services Institute of Australasia.

Member of the Audit and Risk Committee

Member of the Nomination and Remuneration Committee

Joined Board in March 2021

Ms Messal has over 35 years of experience in the health care and benefits industry, most recently as the Chief Integration Officer at AccentCare where she was responsible for the successful integration of merged and acquired entities across all areas of the business.

Ms Messal has experience in health plan services, health care delivery, care management, and benefits administration. She has worked with self-funded, fully insured and CMS funded care. Her customers and partners include large and mid-size employers, health plans, insurance carriers, brokers, resellers, enterprise software companies and consumers.

Ms Messal has participated in fund raising from start-up through IPO and sale to strategic buyers and private equity. Anita has worked in both F100 and startup companies with experience in public, private and non-profit businesses. Her experience includes working in domestic and international markets, with time spent developing programs and partnerships in the United Kingdom and Europe.

Ms Messal currently serves on the Board of Directors of Ideon.

Ms Messal holds a Bachelor of Arts from the University of Minnesota and a Master of Business Administration from the University of Minnesota - Carlson School of Management.



ANITA MESSAL Non-Executive Director

### **Executive Team**

Refer to page 4



STEVE WEDAN President and Chief Executive Officer, & Chair



JONATHON GUT

Vice President of Finance and Chief Financial Officer Mr Gut joined Imricor in 2020 and has served as the Company's Chief Financial Officer since July 2022.

Mr Gut has over 15 years of accounting and finance experience, the last 12 of them in the medical device industry, having previously worked for both private and publicly owned companies, including Galil Medical and Boston Scientific.

Mr Gut holds a Bachelor of Accounting from the University of Minnesota- Duluth and a Master of Accountancy from the University of Minnesota- Twin Cities. He is a licensed Certified Public Accountant.



GREGG STENZEL Chief Operating Officer

Mr Stenzel commenced his role as Chief Operating Officer in January 2021 and is responsible for leading the execution of Imricor's strategic plan across most functional areas of the business.

Mr Stenzel was previously Imricor's Vice President of Operations with responsibility for the Company's operations and the development of manufacturing strategies, including personnel, facilities and outsourcing. He has over 25 years of medical device experience with deep knowledge in new product development, supply chain management, quality and regulatory systems and customer support.

Prior to joining Imricor in 2007, Mr Stenzel was the Manager of Instrument Technical Operations at Beckman Coulter, Inc. a leading manufacturer of In Vitro Diagnostic Systems.

Mr Stenzel holds a Bachelor of Science in Electrical Engineering from the University of Wisconsin - Madison and a Master of Business Administration from the University of Minnesota - Carlson School of Management.



DAN SUNNARBORG

Vice President of Engineering Mr Sunnarborg joined Imricor in 2007 and is responsible for all hardware and software development activities at the Company, including platform development, system control, image processing, user interface, and outsource partnerships.

Mr Sunnarborg has more than 30 years of engineering experience in fields such as medical devices, telecommunications, defense, and consumer electronics. Mr Sunnarborg has also held various design software engineering positions and has led development groups for more than 20 years.

Mr Sunnarborg holds a Bachelor of Science in Engineering Physics from North Dakota State University and a Master of Science in Electrical Engineering from Marquette University.



NICK CORKILL

Vice President Corporate Strategy Mr Corkill joined Imricor in 2024 and is responsible for Corporate Strategy, Investor Communications and Capital Markets.

Prior to joining Imricor, Mr Corkill spent 15 years in Asset Management initially as an Equity Analyst at Perpetual Investments followed by 7 years as an Analyst and Portfolio Manager at BlackRock Inc. and more recently as Portfolio Manager of the Lennox Capital Future Leaders Fund.

Mr Corkill holds a Bachelor of Commerce from Lincoln University and a Bachelor of Arts from University of Canterbury.



JENNIFER WEISZ

Vice President of Regulatory and Quality



VIC FABANO Vice President of Operations



NICK TWOHY Vice President of Marketing



GREG ENGLEHARDT Executive Director of Sales



KATE LINDBORG Director of Clinical Affairs

Ms Weisz joined Imricor in 2012 and commenced her current role in 2018. Ms Weisz is responsible for implementing and managing the Company's regulatory strategy and quality system.

Ms Weisz has over 20 years of experience in the medical device industry, including product development, clinical evidence development, quality system implementation, and regulatory strategy development and implementation.

Prior to joining the Company, Ms Weisz was a member of the Medtronic Global Clinical Operations Quality team.

Ms Weisz holds a Bachelor of Science in Electrical Engineering from North Dakota State University and a Master of Science in Technical Management from the University of St. Thomas.

Mr Fabano joined Imricor in 2023 and is responsible for developing and leading operations strategies related to manufacturing, procurement, and field service.

Mr Fabano has more than 25 years of experience in the medical device industry, holding executive positions in Operations, Quality, and Product Development. His expertise is efficiently scaling up the supply chain and operations infrastructure to support rapid growth, profitability, and quality. Prior to joining Imricor, Mr Fabano was Vice President of Operations and Quality at Osprey Medical for 11 years, and served in a similar capacity for several start-ups to midsize medical device firms in the greater Minneapolis/St. Paul area.

Mr Fabano has a bachelor's degree in Mechanical Engineering from the University of North Dakota.

Mr Twohy joined Imricor in 2019 and is responsible for global portfolio management, including the product roadmap, product management, marketing teams and communications.

Mr Twohy has over 20 years of experience in the medical devices industry. Most recently he worked as the International Marketing Director for Medtronic in the Cardiac Resynchronisation Therapies business. There he led business planning and execution for the International Markets. Prior to that role, Mr Twohy led multiple product launches at Medtronic including various launches in the CareLink remote monitoring business, and in the Cardiac Rhythm Management business where he led the US launch of the Revo MRI pacemaker system.

Mr Twohy holds a Bachelor of Arts from Hamline University and a Master of Business Administration from the University of St. Thomas.

Mr Englehardt joined Imricor in 2018 and is responsible for developing and managing the Company's global sales strategies and performance.

Mr Englehardt has more than 20 years of experience working in the medical device industry with 18 years of sales leadership experience. Prior to joining the Company, Mr Englehardt served as Regional Business Director at Medtronic from 2011 to 2018. Before joining Medtronic, he worked at NeuroMetrix from 2004 until 2011, where he was promoted to multiple sales and leadership roles including Director of Global Business Development/Sales and National Director of Sales.

Mr Englehardt also served as a combat medic in the U.S. army and holds a Bachelor of Science in Nursing from Louisiana State University.

Dr Lindborg joined Imricor in 2020 and is responsible for developing the company's clinical strategy and leading preclinical and clinical investigations.

Dr Lindborg has over 13 years of experience in the medical device industry primarily focused on clinical study development, execution, and evidence generation.

Prior to joining the Company, Dr Lindborg held various roles within Medtronic's Cardiac Rhythm and Heart Failure and Diagnostics Clinical organizations. Dr Lindborg's roles included leading pre and post-market clinical investigations, managing evidence generation, and clinical strategy development to gain and maintain market approval of novel devices.

Dr Lindborg holds a Doctor of Philosophy and Master of Science in Physiological Sciences from the University of Arizona as well as a Bachelor of Arts from Gustavus Adolphus College.



### **Operating & Financial Review**

#### **Overview**

Imricor is a US-based medical device company that seeks to address the current issues with traditional x-ray guided ablation procedures through the development of MRI-guided technology. The Company's principal focus is the design, manufacturing, sale and distribution of MRI-compatible products for cardiac catheter ablation procedures.

Imricor is a pioneer and leader in developing MRI-compatible products for cardiac catheter ablation procedures and in early 2020, brought the first commercially viable and safe MRI-compatible products to the cardiac catheter ablation market.

In January 2020, Imricor obtained CE mark approval for its key consumable products, the Vision-MR Ablation Catheter (with an indication for treating type 1 atrial flutter) and the Vision-MR Dispersive Electrode. In March 2024, the Company received CE mark approval for the Vision-MR Diagnostic Catheter which, upon commercial release in 2024, will be paired with the Vision-MR Ablation Catheter for use in procedures to treat type 1 atrial flutter. The Vision-MR Ablation Catheter is the Company's prime product offering, specifically designed to work under real-time MRI guidance with the intent of enabling higher success rates along with a faster and safer treatment compared to conventional procedures using x-ray guided catheters. The Company also has approval for the sale of its capital product, the Advantage-MR EP Recorder/Stimulator System, in the European Union.

Imricor is in the early stage of commencing the sale of its capital and consumable products to hospitals and clinics for use in Interventional Cardiac Magnetic Resonance Imaging (iCMR) labs, in which ablation procedures using the Vision-MR Ablation Catheter can be performed. The installation of iCMR labs is driven primarily by MRI equipment vendors working collaboratively with Imricor. These vendors help to target certain sites and support the design and construction of iCMR labs for those sites.

Imricor collaborates with GE, Philips, and Siemens, the three leading global MRI vendors who provide MRI systems for iCMR labs.

The Company has performed contract research on and liscenced some of its IP for use in other MRI compatible devices. Moving forward, Imricor expects its primary revenue source to be from the sale of its capital and consumable products. Sales revenue will depend on the number of established clinical sites and the procedure volume at each of those sites, as well as the types of arrhythmias the products are used to treat.

#### **Business strategy and opportunities**

Imricor's products are designed to operate in a global cardiac catheter ablation market which is estimated to be in excess of US\$8 billion worldwide, with a CAGR of 8.2%. The global growth is underpinned by several favourable drivers, including rising incidences of cardiac disease due to changing demographic trends, a shift towards minimally invasive procedures and cost savings that have been associated with catheter ablation as a treatment method for certain arrhythmias.

Following receipt of CE mark approval for the Vision-MR Ablation Catheter, Imricor has commenced a controlled release of its key products across Europe, with seventeen sites having executed purchased agreements across Germany, the Netherlands, France, Hungary, Greece, Italy and Croatia. Imricor aims to expand its installed base with a dedicated European sales team targeting clinical sites across these and other European countries.

Within each targeted country, Imricor will first target ablation centres which historically have carried out larger volumes of procedures or which have influential key opinion leaders. The Company is focused on establishing new iCMR labs which are owned and controlled by cardiology to support higher procedure volumes at each site. Imricor believes targeting locations which are geographically proximate to existing clinical sites may also promote growth.

In the Middle East, Imricor has entered into distribution agreements with Al Faisaliah Medical Systems (FMS) in Saudi Arabia and East Agency WLL, (Firm of The Holding) [East Agency] in Qatar. These agreements establish FMS and East Agency as the exclusive distributor of Imricor's consumable products and capital equipment in the respective territories. With the support of FMS, Imricor received Medical Device Marketing Authorization from the Saudi Food & Drug Authority in January 2024 and subsequently commenced commercialization efforts in the Kingdom of Saudi Arabia. The Company expects to secure its first sales in the region during the second half of the year.

### imric@r

In Australia, Imricor has entered into a distribution agreement with Regional Health Care Group (RHCG), based in Sydney, who will be the exclusive distributor of Imricor's consumable products and a non-exclusive distributor of Imricor's capital equipment. RHCG is helping facilitate the necessary regulatory approvals to commence the commercialization of Imricor's products in Australia and New Zealand.

In the United States, Imricor is preparing to commence enrollment for a global clinical trial that is intended to support approval of the Company's products from the US Food and Drug Administration (FDA): "**Vis**ion-MR **Abl**ation of **A**trial **Fl**utter" or VISABL-AFL. The study is a prospective, single-arm multi-centre interventional investigation designed to demonstrate the safe and effective use of the Vision-MR Ablation Catheter 2.0 for the treatment of type 1 atrial flutter and will enroll up to 91 patients at sites in the US and Europe. An interim analysis will be completed after 76 patients have achieved the 7-day follow-up with final follow-up occurring 3 months after the procedure. Since the start of 2024, the Company has received approval from Johns Hopkins Hospital's Institutional Review Board (IRB) to commence enrollment at the hospital, with Ethics Committee approvals also received from Cardiovascular Institute of South Paris (ICPS) and Lausanne University Hospital (CHUV). For ICPS and CHUV, Ethics Committee approval is the first of two required approvals to commence enrollment and reviews by the respective Competent Authorities are ongoing. The Company expects to also submit for approval to commence the trial at the Amsterdam University Medical Center.

In conjunction with organic growth across existing products, the Company is targeting growth through expanding its product line, providing the opportunity for Imricor's products to be used across a broader range of MR-guided interventional procedures (i.e. beyond type 1 atrial flutter). To further this effort, during the year the Company received final approvals to commence a real-time iCMR-guided ventricular tachycardia (VT) ablation clinical trial in Europe. The study, named "**Vis**ion-MR **Abl**ation of **VT**" or VISABL-VT, is a prospective, single-arm multi-centre interventional investigation of the safety and efficacy of radiofrequency (RF) ablation of ventricular tachycardia associated with ischemic cardiomyopathy performed with the Vision-MR Ablation Catheter 2.0 in the iCMR environment. The study calls for treating 64 patients and includes a 6month follow-up for each patient, as is typical. Approval to initiate the trial was received in Germany at the Leipzig Heart Center and in the Netherlands at the Haga Hospital. The Company expects to submit for approval to commence the trial at other sites across Europe, including in Germany and the Netherlands.

#### Material business risks

The material business risks faced by the Company that have the potential to impact the financial prospects of the Company include:

- Regulatory risk: The sale of Imricor's products requires regulatory approval in each relevant jurisdiction. The Company is
  not assured of receiving future regulatory clearances for its existing products outside of the European Union or approvals
  for expanding indications or additional products currently in Imricor's product pipeline.
- Market adoption risk: The ability of Imricor to generate revenue is dependent on hospitals and clinics with ablation centres in markets where it obtains the required regulatory approval establishing an iCMR lab and adopting Imricor's MRI-compatible technology for cardiac catheter ablation procedures. While Imricor works collaboratively with leading MRI vendors to drive lab adoption, there can be no guarantee on the outcome.
- Going concern: The Company continues to incur losses from operations and negative cash flows from operations and is
  in need of additional working capital to fund future operations. Under U.S. generally accepted accounting principles (U.S.
  GAAP), these conditions raise substantial doubt about its ability to continue as a going concern. If the Company is not
  able to raise additional working capital through an equity or debt offering, it would have an adverse effect on the
  operations of the Company and continuing research and development of its product, as well as commercialization.

Beyond these risks, the Company maintains general risk exposure associated with market competition, employee capability and intellectual property as well as potential financial capacity constraints within the healthcare sector.

#### **Financial performance**

For the year ended 31 December 2023, the Company generated revenue of US\$0.616 million compared to US\$0.816 million for the prior corresponding period ("pcp") due to decreased product sales, which were partially offset by US\$0.130 million of consulting revenue recognized in the year. Total product sales of US\$0.437 million were down approximately US\$0.211 million, or 33%, compared to the prior corresponding period. The Company's sales were limited by fewer active sites that were able to consistently perform procedures, with the underlying reasons generally being unique for each site. However, particularly during the second half of the year, the Company's sales team was diligently focused on reconnecting with customers to fully understand the status of their electrophysiology practice, their goals for the future and how iCMR ablations can be a key part of that future.

Imricor reported a net loss of US\$22.626 million compared to US\$17.356 million in the prior corresponding period due to charges recognized on the change in fair value of the convertible notes and the capital commitment agreement the Company signed in July. Adjusted for these items, the net loss for the year would have been US\$16.619 million, a decrease of 4% compared to \$17.370 million in the pcp.

#### **Financial position**

For the 12-month period ending 31 December 2023, Imricor's net cash outflow from operations was US\$12.977 million compared to US\$16.510 million for the prior year. Net cash outflows from investing activities of US\$0.083 were down compared to US\$0.239 million for the prior year.

Net cash inflows from financing activities of US\$8.214 million were predominately associated with the convertible note issued in March and the equity placements completed in July, August and October.

At 31 December 2023, Imricor maintained a cash balance of US\$0.832 million (FY22 US\$5.688 million), but subsequently launched a capital raising initiative comprising two concurrent equity placements and an accelerated non-renounceable entitlement offer to raise up to A\$15 million (see the Subsequent Events section on page 14 of this Annual Report for more detail). As of 4 April 2024, the capital raising initiative has resulted in gross proceeds of US\$10.001 million which brings Imricor's pro forma cash balance at 31 December 2023 to US\$10.833 million.



### **Directors' Report**

#### **Principal activities**

Imricor is a US-based medical device company focused on addressing the current issues with traditional x-ray guided ablation procedures through the development of MRI-guided technology.

The principal activities of Imricor during the course of the year were to design, manufacture and sell MRI-compatible products for cardiac catheter ablation procedures to treat arrhythmias.

There were no significant changes in the nature of the activities of the Company during the year.

#### Significant changes in the state of affairs

There were no other significant changes in the state of affairs of the Company during the year.

#### **Operating and financial review**

The operating and financial review is set out on pages 9 to 11 of this Annual Report.

#### **Directors qualifications and experience**

The directors of Imricor at any time during or since the end of the financial year are:

Director	Appointed
Steve Wedan	May 2006
Mark Tibbles	September 2014
Peter McGregor	May 2019
Anita Messal	March 2021

The specific duties, qualifications and experience of each Director are set out on pages 4 to 5 of this Annual Report.

#### **Company secretary**

Mr Kobe Li was appointed as the Australian company secretary and local agent in April 2019. Mr Li provides company secretarial and corporate governance consulting services to ASX listed companies. Mr Li has previously worked at the ASX Listings Compliance team for eight years as a Senior Adviser. Mr Li is a member of the Governance Institute of Australia.

#### **Directors' meetings**

The number of Directors' meetings (including meetings of Committees of Directors) and number of meetings attended by each of the Directors of the Company during the financial year are:

Director Board		Audit & Risk Committee		Nomination & Remuneration Committee		
	Held	Attended	Held	Attended	Held	Attended
Steve Wedan	5	5	-	_	-	-
Mark Tibbles	5	5	6	5	3	3
Peter McGregor	5	4	6	6	3	3
Anita Messal	5	5	6	5	3	3

Held: represents the number of meetings held during the time the director held office or was a member of the relevant committee.

Mr Wedan is an invitee and attends the Audit & Risk Committee and Nomination & Remuneration Committee meetings.

### imric@r

#### **Directors' interests**

In this section, reference is made to Share ownership. The instruments registered for trade on the Australian Securities Exchange are CHESS Depositary Interests (CDIs). One CDI is equivalent to one Share.

The relevant interest of each Director in the Shares and stock options of Imricor, as notified by the Directors to the Australian Securities Exchange (ASX) in accordance with ASX Listing Rule 3.19A.2, at the date of this report is as follows:

Director	Number of Shares	Number of Options
Steve Wedan	4,983,586	4,670,325
Mark Tibbles	6,123,357	526,806
Peter McGregor	665,479	246,906
Anita Messal	252,330	38,340

#### Directors' directorships in other listed entities

Please refer to the Board of Directors section above.

#### **Dividends**

No dividends were paid or declared by Imricor during the year.

#### **Subsequent events**

On 1 February 2024, the Company announced that it was undertaking an institutional placement, a placement to US investors and an accelerated non-renounceable pro-rata entitlement offer ("ANREO") to raise up to A\$15 million. The offer price was set at A\$0.45 per share for non-US investors and US\$0.30 per share for US investors. The ANREO was available to existing securityholders to purchase 1 new CDI for every 7.5 CDIs held as of the offer record date and was split into two main components: an accelerated Institutional Entitlement Offer and a Retail Entitlement Offer.

The placements and Institutional Entitlement Offer were completed on 5 February 2024 and resulted in gross proceeds of approximately US\$5.309 million (using an exchange rate of A\$1 to US\$0.66).

The Retail Entitlement Offer was completed on 22 February 2024 and resulted in gross proceeds of approximately US\$0.421 million (using an exchange rate of A\$1 to US\$0.66). The Retail Entitlement Offer was not fully subscribed, leaving up to 14,378,862 shortfall CDIs available to be issued at the Company's discretion within 3 months after the closing date of the Retail Entitlement Offer. On 2 April 2024, the Company secured commitment for all shortfall CDIs, with 14,378,862 new CDIs to be issued at A\$0.45 per CDI, which will result in total proceeds of approximately \$4.270 million (using an exchange rate of A\$1 to US\$0.66).

#### Likely developments

Imricor will continue to pursue its product and geographic-led growth strategy, with a focus on product distribution and the establishment of new customer sites in existing markets, as well as expansion into new markets. The Company will also continue efforts to raise funds in order to support these operating activities of the business.

Further information about likely developments in the operations of Imricor and the expected results of those operations in future financial years has not been included in this report because disclosure of the information would be likely to result in unreasonable prejudice to the Company.

#### **Environmental regulation**

Imricor is not subject to any significant environmental regulation under United States legislation.

#### Indemnities and insurance of officers

As permitted under Delaware law, Imricor indemnifies its Directors and certain officers and is permitted to indemnify employees for certain events or occurrences that happen by reason of their relationship with, or position held at, Imricor. The Company's Certificate of Incorporation and Bylaws provide for the indemnification of its Directors, officers, employees and other agents to the maximum extent permitted by the Delaware General Corporation Law. Imricor has entered into indemnification agreements with its Directors and certain officers to this effect, including advancement of expenses incurred in legal proceedings to which the Director or officer was, or is threatened to be made, a party by reason of the fact that such Director or officer is or was a Director, officer, employee or agent of Imricor, provided that such a Director or officer acted in good faith and in a matter that the Director or officer reasonably believed to be in, or not opposed to, the Company's best interests. At present, there is no pending litigation or proceedings involving a Director or officer for which indemnification is sought, nor is the Company aware of any threatened litigation that may result in claims for indemnification.

Imricor maintains insurance policies that indemnify the Company's Directors and officers against various liabilities that might be incurred by any Director or officer in his or her capacity as such. The premium paid has not been disclosed as it is subject to confidentiality provisions under the insurance policy.

#### **Corporate Governance**

Imricor's Corporate Governance Statement is available on the Imricor website at https://imricor.com/corporate-governance/.

#### **Non-audit services**

During the year, the Company's auditor, BDO USA, P.C., did not perform other services beyond the audit and review of the financial statements. The following table summarizes fees for professional audit services rendered to us by BDO USA, P.C. for the years ended 31 December 2023 and 2022 are set out below:

	2023 US\$	2022 US\$
Audit Fees	238,675	225,792

#### Jurisdiction of incorporation

Imricor is a company incorporated in the State of Delaware in the United States and registered in Australia as a foreign company. As a foreign company registered in Australia, Imricor is subject to different reporting and regulatory regimes than Australian public companies.

#### **Presentation currency**

The functional and presentation currency of the Company is United States Dollars (US Dollars). The financial report is presented in US Dollars with all references to Dollars, cents or \$'s in these financial statements presented in US currency, unless otherwise stated.

#### **Directors authorisation**

This Directors' Report is made out in accordance with a resolution of the Directors.

Seal

Steve Wedan Chairman 4 April 2024



### **Remuneration Report**

Imricor is a Delaware domiciled company that is listed on the Australian Securities Exchange and as such is subject to remuneration disclosure requirements that are suitable for reporting in both Australia and the United States. This remuneration report forms part of the Directors' Report and has been prepared using the requirements of section 300A of the *Australian Corporations Act 2001* (Cth) as a proxy to determine the contents that the Board has chosen to report.

The Report details the remuneration arrangements for Imricor's key management personnel (KMP):

- Non-Executive Directors (NEDs);
- President and Chief Executive Officer (CEO), Steve Wedan;
- Chief Operating Officer (COO), Gregg Stenzel; and
- Chief Financial Officer (CFO), Jonathon Gut.

KMP are those persons who, directly or indirectly, have authority and responsibility for planning, directing and controlling the major activities of the Company.

#### Role of the Board and Nomination and Remuneration Committee

The Board and its Nomination and Remuneration Committee are responsible for reviewing and approving remuneration and incentive policies and practices. The Company has a clear distinction between the structure of Non-Executive Directors' remuneration and that of the President and CEO, Steve Wedan, COO, Gregg Stenzel and CFO, Jonathon Gut.

The Nomination and Remuneration Committee:

- Establishes processes for the identification of suitable candidates for appointment to the Board;
- Establishes processes for reviewing the performance of individual Directors, the Board as a whole, and Board committees;
- Determines executive remuneration policy and Non-Executive Director remuneration policy;
- Reviews all equity-based incentive plans and makes recommendations to the Board regarding their adoption and implementation; and
- Ensures that the remuneration policies of Imricor are balanced and do not reward behaviour that is inconsistent with its values.

The Nomination and Remuneration Committee comprises three Non-Executive Directors: Mark Tibbles (Chair), Peter McGregor, and Anita Messal.

The Nomination and Remuneration Committee has a formal charter which can be viewed on the Company's website at https://imricor.com/corporate-governance/.

#### Use of external remuneration advisors

From time to time the Nomination and Remuneration Committee may, at its discretion, appoint external advisors or instruct management to compile information as an input to decision making. No external advisors were engaged to provide remuneration benchmarking services during the year.

#### **Principles of compensation**

Imricor's remuneration framework is designed to support and reinforce its principal strategic objectives. The purpose is to create a reward and incentive framework that produces remuneration outcomes that are aligned to corporate financial and operational performance, as well as the interest of stockholders, having regard to high standards of corporate governance.

The Company aims to reward executives with a level and mix of remuneration appropriate to their position, experience and responsibilities, while being market competitive and enabling the Company to structure awards that may conserve cash reserves due to the Company's current stage of development.

#### 2023 remuneration structure

Imricor's executive compensation packages include a mix of fixed and variable compensation, and short and long-term performance-based incentives.

### imric@r

#### **Fixed component**

The Company aims to provide a competitive base salary with reference to the role, market and experience of the individual. The performance of the Company and the individual are considered during the annual remuneration review.

#### Short-term incentive component

The Company allocates cash bonuses linked to annual performance targets determined by the Board. These targets are established to promote and reward outstanding performance, beyond what is expected in the ordinary course of business. The target STI opportunity is set as a percentage of fixed remuneration. For 2023 the maximum target opportunity was 50% for the President and CEO, Steve Wedan, 40% for the COO, Gregg Stenzel, and 30% for the CFO, Jonathon Gut.

Performance targets determined by the Board in relation to 2023 were based 50% on sales revenue and clinical study enrollments in the VISABL-VT and VISABL-AFL trials and 50% based upon departmental objectives. While many of the departmental objectives were met during the year, the Board exercised discretion and determined no payout of STI to KMP was warranted for 2023.

#### Long-term incentives component

Imricor's 2019 Equity Incentive Plan (2019 Plan) provides equity-based compensation for individuals that is linked to service, the growth and profitability of the Company, and increases in stockholder value. The 2019 Plan is designed to align the interests of management with its stockholders, while maintaining a total remuneration opportunity that enables the Company to retain, attract and motivate qualified and high-performing executives.

The 2019 Plan replaced the 2016 Stock Option Plan, with the Company ceasing to grant new awards under the 2016 Plan in February 2019. The predecessor to the 2016 Plan was the 2006 Plan. The rules of all plans were released to the ASX on 30 August 2019 and copies are available on the ASX Announcements section of the Company's website at https://imricor.com/investors/.

#### Other benefits

Certain other benefits are afforded to the executives including medical insurance, life and disability insurance, health savings and flexible spending account, and participation in the Company's 401(k) Plan. Since listing on the ASX, the Company has matched employee contributions made to the 401(k) Plan to a maximum of 4% of the employee's annual income.

#### **Share options**

#### **Options granted**

The following options were granted during FY23:

- 6,174,180 options with exercise price of US\$0.19, expiring 12 May 2033
- 305,000 options with exercise price of US\$0.29, expiring 24 October 2033

#### **Unissued shares**

At the date of this report, unissued Shares under option are:

Expiry date	Exercise price US\$	Time-Based	Performance-Based	Total Number of Shares
19 May 2024	0.60	60,000	-	60,000
15 March 2029	0.52	3,848,700	-	3,848,700
30 August 2029	0.98	435,000	-	435,000
17 December 2029	0.75	235,000	-	235,000
6 January 2030	0.80	134,889	53,956	188,845
18 January 2030	0.80	25,000	-	25,000
20 February 2030	1.14	25,000	-	25,000
13 May 2030	0.89	666,495	209,790	876,285
7 October 2030	1.96	200,000	-	200,000
7 April 2031	1.61	22,500	-	22,500
5 May 2031	1.55	175,500	-	175,500
7 May 2031	1.57	120,132	698,665	818,797
10 February 2032	0.65	205,000	-	205,000
6 April 2032	0.47	25,000	-	25,000
9 May 2032	0.28	25,000	2,974,244	2,999,244
26 July 2032	0.21	25,000	174,264	199,264
18 August 2032	0.31	511,250	-	511,250
12 May 2033	0.19	480,000	5,196,446	5,676,446
24 October 2033	0.29	230,000	-	230,000
11 March 2034	0.32	800,000	-	800,000

These options do not entitle the holder to participate in any share issuance of the Company.

#### Shares issued on exercise of options

During FY23 the Company did not issue Shares as a result of the exercise of options.

### imric@r

#### Executive remuneration during the year

The remuneration of key management personnel in respect of the financial year ended 31 December 2023 is summarised below. The options to be granted under the long-term incentive plan for the CEO in relation to 2024 remuneration must be approved by stockholders at the 2024 Annual Meeting of Stockholders (AGM).

Executive	Base Salary	Short-term Incentive <sup>1</sup>	Long-term incentive
Steve Wedan President and CEO	US\$464,900	Nil	1,426,949 options granted on 12 May 2023 at an exercise price of US\$0.19 <sup>2</sup> 1,161,420 options to be granted following stockholder approval <sup>3</sup> 1,000,000 options to be granted following Stockholder approval <sup>4</sup>
Gregg Stenzel COO	US\$315,000	Nil	966,851 options granted on 12 May 2023 at an exercise price of US\$0.19 <sup>2</sup>
Jonathon Gut CFO	US\$259,375	Nil	796,117 options granted on 12 May 2023 at an exercise price of US\$0.19 <sup>2</sup>

1. Determined at the discretion of the Board as discussed above.

<sup>2. 2023</sup> Options:

2. 2023 Options:		
Tranche	Percentage of 2023 Options	Vesting Conditions
1	50%	Three clinical sites installed in Australia
2	30%	Five clinical sites installed in the United States
3	20%	First clinical sale for VT ablation

3. Options value determined based on 70% of base salary for 2024 and short-term incentive paid in 2024 for 2023, subject to stockholder approval at Imricor's 2024 AGM. As set out in the Company's Notice of Meeting, the number of Options proposed to be issued to Mr Wedan was determined by dividing the LTI Grant Value by the Black-Scholes value of an Option assuming an exercise price per Option equal to the closing sale price of a CDI as of the immediately preceding trading day prior to the Record Date, converted from Australian Dollars to US Dollars using the prevailing exchange rate.

Tranche	Percentage of 2024 Options	Vesting Conditions	
1	30%	First sale of products into dedicated iCMR lab in Middle East	
2	40%	First FDA approval	
3	30%	First sale of consumable product in US post FDA approval	

4. Options value determined based on Mr Wedan's current equity holdings compared to executives at comparable companies of similar size and status. As set out in the Company's Notice of Meeting, the Special Grant of options will, together with the proposed 2024 LTI Options and all other Options currently held by Mr Wedan, bring Mr Wedan's Option holdings to a level equal to 2.75% of the issued share capital of the Company on a fully diluted basis (assuming stockholder approval of both grants). The Special Grant will vest at the end of the first quarter during which the Company generates positive cash flow from operations.

#### **Non-Executive Directors (NED)**

Under Imricor's Bylaws, the Directors decide the total amount paid to all Directors for their services as a Director of Imricor. However, under the ASX Listing Rules, the total amount paid to all Directors (excluding the salary of any executive Director) for their services must not exceed in aggregate in any financial year, the amount fixed by Imricor in a general meeting. This amount has been fixed at US\$400,000.

The Board seeks to set NED fees at a level that provides the Company with the ability to attract and retain NED of high calibre with relevant professional expertise and reflects the demands that are made on, and the responsibilities of, the NED, while incurring a cost that is acceptable to stockholders. As Imricor's operations are in the initial stages of commercialisation, the Company has structured NED fees to include both cash remuneration and options in order to maintain appropriate remuneration structures and preserve cash flow. Options issued to NED do not have performance hurdles attached.

NED serving on the board of directors will receive US\$65,000 in annual fees. Committee chairs will receive an additional US\$10,000 in annual fees. Committee members will receive an additional US\$5,000 in annual fees. All fees for Australian NED are inclusive of superannuation. The Chairman, Mr Steve Wedan, receives no remuneration.

The remuneration of Non-Executive Directors in respect of the financial year ended 31 December 2023 is summarised below:

Non-Executive Director	Cash Fees	Restricted Stock Granted <sup>1</sup>
Peter McGregor	US\$80,000	179,775
Mark Tibbles	US\$80,000	179,775
Anita Messal	US\$75,000	168,539

1. Restricted stock vests annually over four years, 25% on each anniversary of the grant date.



Minneapolis, Minnesota

Including Independent Auditor's Report

As of and for the years ended December 31, 2023 and 2022

TABLE OF CONTENTS

In	ndependent Auditor's Report	1
Fi	inancial Statements	
	Balance Sheets	3
	Statements of Operations	4
	Statements of Stockholders' Equity (Deficit)	5
	Statements of Cash Flows	6
	Notes to Financial Statements	7 - 32



Tel: 612-367-3000 Fax: 612-367-3001 www.bdo.com 800 Nicollet Mall, Suite 600 Minneapolis, MN 55402

#### Independent Auditor's Report

Stockholders and Board of Directors Imricor Medical Systems, Inc. Burnsville, Minnesota

#### Opinion

We have audited the financial statements of Imricor Medical Systems, Inc. (the Company), which comprise the balance sheets as of December 31, 2023 and 2022, and the related statements of operations, changes in stockholders' equity (deficit), and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2023 and 2022, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Substantial Doubt About the Company's Ability to Continue as a Going Concern

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As described in Note 2 to the financial statements, the Company has suffered recurring losses and has negative cash flows from operations, has an accumulated deficit, and has stated that substantial doubt exists about the Company's ability to continue as a going concern. Management's evaluation of the events and conditions and management's plans regarding these matters are also described in Note 2. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. Our opinion is not modified with respect to this matter.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

BDO USA, P.C.

Minneapolis, MN February 28, 2024

## IMRICOR MEDICAL SYSTEMS, INC. BALANCE SHEETS As of December 31, 2023 and 2022

CURRENT ASSETS         2023         2022           Cash         \$         831,522         \$         5.667,816           Accounts reselvable         132,647         123,544         2,276,743           Prepaid expenses and other current assets         1,034,708         1,584,217         125,844           ACCOUNTS RECEIVABLE, LONG TERM         185,854         2,276,743         9,8984,314           ACCOUNTS RECEIVABLE, LONG TERM         185,854         2,263,365         .           INVENTORY, LONG TERM         838,365         .         .           OTHER ASSETS         891,251         996,428         .           TOTAL ASSETS         \$         8,308,317         \$         13,700,861           LUBULTIES         Accounts payable         \$         2,104,144         \$         2,292,67           Accrued expenses         \$         2,307,722         9,24,396         .         .         9,24,396         .         .         9,24,396         .	ASSETS				
CURRENT ASSETS         S         831.522         \$         6.5687.816           Accounts receivable         392.557         125.544         2276.743           Immetroy         1.81.354         2276.743         1.594.211           Total Current Assets         3.940.139         8.684.314           Accountrs Receivable         3.940.139         8.684.314           Accountrs Receivable         2.274.310         2.563.366           INVENTORY, LONG TERM         638.365         -           OTHER ASSETS         991.251         996.428           TOTAL ASSETS         5         8.308.319         \$           CURRENT LIABLITIES         Accounts payable         5         2.104.144         \$         259.267           Accounts payable         S         2.104.144         \$         259.267         -           Accounts payable         S         2.104.144         \$         259.267           Accounts payable         S         2.104.144 <th>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</th> <th></th> <th>2023</th> <th></th> <th>2022</th>	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		2023		2022
Cash         \$         81,522         \$         6,687,316           Accounts revealedue         392,657         125,544           Inventory         1881,354         2276,743           Prepaid expenses and other current assets         1,034,706         1,526,44           Total Current Assets         3,940,139         9,688,314           ACCOUNT'S RECEIVABLE, LONG TERM         165,854         226,984           PROPERTY AND EQUIPMENT, NET         2,274,310         2,563,336           INVENTORY, LONG TERM         838,365         -           OTHER ASSETS         891,251         996,428           TOTAL ASSETS         891,251         996,428           CURRENT LIABILITIES         2,104,144         \$         259,267           Accuraci expenses         5         2,104,144         \$         259,267           Current portion of financing obligation         42,286         5         13,700,861           Current portion of financing obligation         42,286         5         13,700,861           Current portion of financing obligation         42,286         259,267         -           Accurd expenses         2,104,144         \$         259,267           Current portion of financing obligation         42,286 <td< th=""><th>CURRENT ASSETS</th><th></th><th></th><th></th><th></th></td<>	CURRENT ASSETS				
Accounts medinable         392,557         125,544           Inventory         1,631,354         22,276,743           Prepaid expenses and other current assets         1,034,706         1,564,211           Total Current Assets         3,940,139         9,669,314           ACCOUNTS RECEIVABLE, LONG TERM         165,854         228,984           PROPERTY AND EQUIPMENT, NET         2,274,310         2,563,356           INVENTORY, LONG TERM         838,365         -           OPERATING LEASE RIGHT OF USE ASSETS         891,251         996,428           TOTAL ASSETS         2,104,144         \$         2,553,356           Current protion of pomotisony note         364,751         -         13,700,661           Current portion of finance lease liabilities         226,263         23,338         Current portion of offinance lease liabilities         227,172         198,073           Current portion of finance lease liabilities         237,172         198,073         -         5,568,347         2,074,748           Convertible note         6,453,300         2,182,900         -         -         6,508,424         -         -         -         -         -         -         -         -         -         -         -         -         -         - </th <th></th> <th>\$</th> <th>831.522</th> <th>\$</th> <th>5.687.816</th>		\$	831.522	\$	5.687.816
Inventoy         1.681.354         2.276.743           Prepeid expenses and other current assets         1.034.706         1.504.211           Total Current Assets         0.940.139         9.684.314           ACCOUNTS RECEIVABLE, LONG TERM         165.854         226.964           PROPERTY AND EQUIPMENT, NET         2.274.310         2.563.356           INVENTORY, LONG TERM         838.365         -           OTHER ASSETS         891.251         996.428           TOTAL ASSETS         \$ 8.308.319         \$ 13.700.861           CURRENT LIABILITIES         \$ 8.308.319         \$ 13.700.861           Accounts payable         \$ 2.104.144         \$ 259.267           Accounts payable         \$ 2.104.144         \$ 259.267           Accounts payable         \$ 2.104.144         \$ 259.267           Accounts payable         \$ 2.104.144         \$ 2.92.927           Accounts payable         \$	Accounts receivable				
Prepaid expenses and other current assets         1,034,706         1,594,211           Total Current Assets         3,940,139         9,684,314           ACCOUNTS RECEIVABLE, LONG TERM         185,854         228,984           PROPERTY AND EQUIPMENT, NET         2,274,310         2,563,356           INVENTORY, LONG TERM         536,365         -           OTHER ASSETS         178,400         227,779           OPERATING LEASE RIGHT OF USE ASSETS         891,251         996,428           TOTAL ASSETS         \$ 6,306,319         \$ 13,700,861           Accounts payable         \$ 2,104,144         \$ 259,267           Account payable         \$ 2,104,144         \$ 259,267           Account payable         \$ 2,104,144         \$ 259,267           Accounts payable         \$ 2,104,144         \$ 259,267           Account payable         \$ 2,104,144         \$ 259,267           Account payable         \$ 2,104,144         \$ 2,292,927           Current portion of promission nobe         3,847,671         -           Current portion of finance lease liability         6,999         160,680           Current portion of finance lease liability         6,999         160,680           Current portion of finance lease liability, record current portion         1,348,60	Inventory		-		
Total Current Assets         3,940,139         9,684,314           ACCOUNTS RECEIVABLE, LONG TERM         185,854         228,984           PROPERTY AND EQUIPMENT, NET         2,274,310         2,563,356           INVENTORY, LONG TERM         838,365         -           OTHER ASSETS         178,400         227,779           OPERATING LEASE RIGHT OF USE ASSETS         891,251         996,428           TOTAL ASSETS         \$ 8,308,319         \$ 13,700,861           LABILITIES AND STOCKHOLDERS' EQUITY         CURRENT LIABILITIES         \$ 2,104,144         \$ 259,267           Accounts payable         \$ 2,104,144         \$ 259,267         2924,936           Current portion of promissory note         364,751         -         996,428           Current portion of contract liabilities         237,172         924,936         23,358           Current portion of ontract liabilities         237,172         188,073         Current portion of finance lease liability         659,999         160,080           Current portion of marken dibilities         1,945,276         -         -         -           Contract liabilities, net of current portion         1,945,276         -         -         -           Contract liabilities, net of current portion         1,945,276         -	•				
ACCOUNTS RECEIVABLE, LONG TERM         185,854         228,994           PROPERTY AND EQUIPMENT, NET         2,274,310         2,663,366           INVENTORY, LONG TERM         838,365         -           OTHER ASSETS         178,400         227,779           OPERATING LEASE RIGHT OF USE ASSETS         891,251         996,428           TOTAL ASSETS         \$ 8,308,319         \$ 13,700,861           LIBULITIES AND STOCKHOLDERS' EQUITY           CURRENT LIABILITIES           Accured openees         790,722         924,936           Current portion of contract liabilities         582,693         323,368           Current portion of contract liabilities         582,693         323,868           Current portion of financing obligation         422,866         364,771           Current portion of financing obligation         422,866         364,747           Convertible nole         8,453,300         2,182,900           Option and warrant liabilities, net of current portion         1,346,611         1,329,890           Finance lease liability, net of current portion         1,346,5276         -           Promissory nole, net of current portion         1,346,329         -           Option and warrant liabilities, net of current portion         1,345,3300				-	
PROPERTY AND EQUIPMENT, NET         2.274,310         2.563,356           INVENTORY, LONG TERM         838,365					
INVENTORY, LONG TERM         838,365         -           OTHER ASSETS         178,400         227,779           OPERATING LEASE RIGHT OF USE ASSETS         891,251         996,428           TOTAL ASSETS         \$ 8,306,319         \$ 13,700,861           LIBULITIES AND STOCKHOLDER'S EQUITY           CURRENT LIABILITIES           Accrued expenses         \$ 2,104,144         \$ 259,267           Current portion of promissory note         364,751         -           Current portion of contract liabilities         582,693         23,358           Current portion of operating lease liabilities         227,172         198,073           Current portion of financing obligation         422,866         508,424           Total Current Liabilities         23,578         2,074,738           Convertible note         8,453,300         2,182,900           Option and warrant liabilities         1,946,276         -           Promissorynote, net of current portion         33,219         -           Convertible note         8,453,300         2,182,900           Option and warrant liabilities         1,946,276         -           Promissorynote, net of current portion         1,138,601         1,329,890           Finance lease liabilities, net of	ACCOUNTS RECEIVABLE, LONG TERM		185,854		228,984
OTHER ASSETS         178,400         227,799           OPERATING LEASE RIGHT OF USE ASSETS         891,251         996,428           TOTAL ASSETS         \$ 83,08,319         \$ 13,700,861           LIABILITIES AND STOCKHOLDERS' EQUITY           CURRENT LIABILITIES           Accounts payable         \$ 2,104,144         \$ 259,267           Accounts payable         \$ 2,104,144         \$ 259,267           Current portion of promissory note         364,751         -           Current portion of operating lease liabilities         582,693         23,358           Current portion of operating lease liabilities         237,172         198,073           Current portion of operating lease liabilities         2074,738         2074,738           Constract liabilities, net of current portion         749,699         492,2653           Option and warrant liabilities, net of current portion         749,699         492,2653           Operating lease liabilities, net of current portion         1,38,601         1,329,890	PROPERTY AND EQUIPMENT, NET		2,274,310		2,563,356
OPERATING LEASE RIGHT OF USE ASSETS         891,251         996,428           TOTAL ASSETS         \$ 8,308,319         \$ 13,700,861           LIABLITIES AND STOCKHOLDER'S EQUITY           CURRENT LIABILITIES           Accounts payable         \$ 2,104,144         \$ 259,267           Accurate option of promissory note         384,751         -           Current portion of contract liabilities         522,032         23,358           Current portion of operating lease liabilities         237,172         198,073           Current portion of financing obligation         422,866         508,424           Total Current Labilities         4,568,347         2,074,738           Contract liabilities, net of current portion         1,945,276         -           Convertible note         8,453,300         2,182,900           Option and warrant liabilities         1,945,276         -           Promissory note, net of current portion         794,969         492,853           Operating lease liabilities, net of current portion         1,136,601         1,329,890           Finance lease liabilities, net of current portion         192,972         44,041           Common stock, \$0,0001 par value:           25,000,000 sharesa suthorized and 0 shares outstanding as of both	INVENTORY, LONG TERM		838,365		-
TOTAL ASSETS         \$ 0.308.319         \$ 13.700.861           LABILITIES AND STOCKHOLDERS' EQUITY           CURRENT LABILITIES           Accounds payable         \$ 2.104.144         \$ 2.59.267           Accurate expenses         790.722         924.936           Current portion of promissory note         364.751         -           Current portion of operating lease liabilities         23.568         Current portion of operating lease liabilities         23.568           Current portion of finance lease liabilities         237.172         198.073           Current portion of finance lease liabilities         237.172         198.073           Current portion of finance lease liabilities         23.568         508.424           Total Current Liabilities         242.2666         508.424           Total Current portion of finance lease liabilities         1.945.276         -           Constract liabilities, net of current portion         33.2.19         -           Contract liabilities, net of current portion         1.346.601         1.329.800           Operating lease liabilities, net of current portion         1.136.601         1.329.800           Contract liabilities, net of current portion         1.136.601         1.329.800           Operating lease liability, net of current portion         <	OTHER ASSETS		178,400		227,779
LIABILITIES AND STOCKHOLDERS' EQUITY         CURRENT LIABILITIES         Accounts payable       \$ 2,104,144       \$ 259,267         Accounts payable       \$ 2,104,144       \$ 259,267         Accounts payable       \$ 20,722       924,936         Current portion of promissory note       364,751       -         Current portion of contract liabilities       582,693       23,358         Current portion of finance lease liability       65,999       160,680         Current portion of finance lease liabilities       4,568,347       2,074,738         LONC-TERM LIABILITIES       Convertible note       8,453,300       2,182,900         Option and warrant liabilities       1,945,276       -       -         Convertible note       8,453,300       2,182,900       -         Option and warrant liabilities, net of current portion       1,345,276       -       -         Contract liabilities, net of current portion       1,326,601       -       -       65,999       492,853         Operating lease liabilities, net of current portion       1,36,601       1,322,980       -       -       65,999       0ther long-term liabilities       10,321,929,902       44,041         Total Liabilities       129,972       44,041       -	OPERATING LEASE RIGHT OF USE ASSETS		891,251		996,428
CURRENT LIABILITIES         \$         2,104,144         \$         259,267           Accounds payable         \$         2,104,144         \$         259,267           Accourde expenses         790,722         924,936         23,358           Current portion of optic on formissory note         364,751         -           Current portion of optic on of pranting lease liabilities         23,358         23,358           Current portion of finance lease liabilities         237,172         198,073           Current portion of financing obligation         422,866         508,424           Total Current Liabilities         4,568,347         2,074,738           LONC-TERM LIABILITIES         -         -           Convertible note         8,453,300         2,182,900           Option and warrant liabilities         1,945,276         -           Promissory note, net of current portion         794,969         492,853           Operating lease liability, net of current portion         1,36,601         1,329,890           Finance lease liabilities         129,972         44,041           Total Liabilities         17,061,884         6,190,421           Commit bock, \$90,000 par value:         25,000,000 shares authorized and 0 shares outstanding as of both         -         -	TOTAL ASSETS	\$	8,308,319	\$	13,700,861
CURRENT LIABILITIES         \$         2,104,144         \$         259,267           Accounds payable         \$         2,104,144         \$         259,267           Accourde expenses         790,722         924,936         23,358           Current portion of optic on formissory note         364,751         -           Current portion of optic on of pranting lease liabilities         23,358         23,358           Current portion of finance lease liabilities         237,172         198,073           Current portion of financing obligation         422,866         508,424           Total Current Liabilities         4,568,347         2,074,738           LONC-TERM LIABILITIES         -         -           Convertible note         8,453,300         2,182,900           Option and warrant liabilities         1,945,276         -           Promissory note, net of current portion         794,969         492,853           Operating lease liability, net of current portion         1,36,601         1,329,890           Finance lease liabilities         129,972         44,041           Total Liabilities         17,061,884         6,190,421           Commit bock, \$90,000 par value:         25,000,000 shares authorized and 0 shares outstanding as of both         -         -	LIABILITIES AND STOCKHOLDERS	' EQUITY			
Accounts payable         \$ 2,104,144         \$ 259,267           Accrued expenses         790,722         924,936           Current portion of contract liabilities         364,751         -           Current portion of operating lease liabilities         237,172         198,073           Current portion of finance lease liabilities         237,172         198,073           Current portion of financing obligation         422,866         508,424           Total Current Liabilities         4,568,347         2,074,738           LONC-TERM LIABILITIES         2,162,900         0ption and warrant liabilities, net of current portion         1,945,276         -           Promissory note, net of current portion         33,219         -         -           Convertible note         8,453,300         2,182,900         0ption and warrant liabilities, net of current portion         1,945,276         -           Promissory note, net of current portion         794,969         492,853         0perating lease liability, net of current portion         -         65,999           Other long-term liabilities         129,972         44,041         -         6,190,421           COMMITMENTS AND CONTINCENCIES (NOTE 6)         -         -         -         -           STOCKHOLDERS' EQUITY (DEFICT)         -         -					
Accrued expenses         790,722         924,936           Current portion of promissory note         364,751         -           Current portion of contract liabilities         582,693         23,358           Current portion of finance lease liabilities         237,172         198,073           Current portion of finance lease liabilities         237,172         198,073           Current portion of finance lease liabilities         237,172         198,073           Current portion of financing obligation         422,866         508,424           Total Current Liabilities         4,568,347         2,074,738           LONG-TERM LIABILITIES         Convertible note         8,453,300         2,182,900           Option and warrant liabilities         1,945,276         -         -           Convertible note         794,969         492,853         -           Option and warrant liabilities, net of current portion         1,136,601         1,329,890           Finance lease liability, net of current portion         1,136,601         1,329,890           Other long-term liabilities, net of current portion         1,136,601         1,329,890           Finance lease liability, net of current portion         1,136,601         1,329,890           Other long-term liabilities         12,972         44,041	Accounts payable	\$	2,104,144	\$	259,267
Current portion of promissory note         364,751         -           Current portion of contract liabilities         582,693         23,358           Current portion of finance lease liabilities         237,172         198,073           Current portion of financing obligation         422,866         508,424           Total Current Liabilities         4,568,347         2,074,738           LONG-TERM LIABILITIES         4,568,347         2,074,738           Convertible note         8,453,300         2,182,000           Option and warrant liabilities, net of current portion         33,219         -           Promissory note, net of current portion         744,969         492,853           Operating lease liabilities, net of current portion         1,136,601         1,328,890           Other long-term liabilities         129,972         44,041           Total Liabilities         17,061,684         6,190,421           COMMITMENTS AND CONTINGENCIES (NOTE 6)         535,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022         -         -           Common stock, \$0,0001 par value:         535,000,000 shares authorized as of both December 31, 2023 and         2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively         16,893         15,135           Additional paid-			790,722		
Current portion of contract liabilities         582,693         23,358           Current portion of operating lease liabilities         237,172         198,073           Current portion of financing obligation         223,868         508,424           Total Current Liabilities         237,172         198,073           Current portion of financing obligation         422,866         508,424           Total Current Liabilities         4,568,347         2,074,738           LONG-TERM LIABILITIES         8,453,300         2,182,900           Option and warrant liabilities         1,945,276         -           Promissory note, net of current portion         733,219         -           Contract liabilities, net of current portion         749,696         492,853           Operating lease liability, net of current portion         1,136,601         1,329,890           Finance lease liabilities         129,972         44,041           Total Liabilities         17,061,684         6,190,421           COMMITMENTS AND CONTINGENCIES (NOTE 6)         535,000,000 shares authorized and 0 shares outstanding as of both         -           December 31, 2023 and 2022         -         -         -           Common stock, \$0,0001 par value:         535,000,000 shares authorized as of both December 31, 2023 and         2022 and 168,918,134 a			364,751		-
Current portion of operating lease liabilities         237,172         198,073           Current portion of finance lease liability         65,999         160,680           Current portion of finance lease liability         65,999         160,680           Current Liabilities         422,866         508,424           Total Current Liabilities         4,568,347         2,074,738           LONG-TERM LIABILITIES         8,453,300         2,182,900           Option and warrant liabilities, net of current portion         1,945,276         -           Promissory note, net of current portion         794,969         492,853           Operating lease liabilities, net of current portion         1,136,601         1,329,890           Finance lease liabilities         129,972         44,041           Total Liabilities         129,972         44,041           Total Liabilities         17,061,684         6,190,421           COMMITMENTS AND CONTINCENCIES (NOTE 6)         535,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022         -         -           Common stock, \$0.0001 par value:         535,000,000 shares authorized and 0 bhares issued and outstanding as of December 31, 2023 and 2022, respectively         16,893         15,135           Additional paid-in capital         (12,586,886)         (89,960,984)			582,693		23,358
Current portion of finance lease liability         65,999         160,680           Current portion of financing obligation         422,866         508,424           Total Current Liabilities         4,568,347         2,074,738           LONG-TERM LIABILITIES         8,453,300         2,182,900           Option and warrant liabilities         1,945,276         -           Promissory note, net of current portion         33,219         -           Contract liabilities, net of current portion         794,969         492,853           Operating lease liabilities, net of current portion         1,136,601         1,329,890           Finance lease liabilities         129,972         44,041           Total Liabilities         17,061,684         6,190,421           COMMITMENTS AND CONTINGENCIES (NOTE 6)         5         5           STOCKHOLDERS' EQUITY (DEFICH)         -         -           Preferred stock, \$0.0001 par value:         25,000,000 shares authorized and 0 shares outstanding as of both         -           December 31, 2023 and 2022         -         -         -           Common stock, \$0.0001 par value:         535,000,000 shares authorized as of both December 31, 2023 and 2022, respectively         16,893         15,135           2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023					
Current portion of financing obligation422,866508,424Total Current Liabilities4,568,3472,074,738LONG-TERM LIABILITIES2Convertible note8,453,3002,182,900Option and warrant liabilities1,945,276-Promissory note, net of current portion794,969492,853Operating lease liabilities, net of current portion1,136,6011,329,890Finance lease liabilities129,97244,041Total Liabilities17,061,6846,190,421COMMITMENTS AND CONTINGENCIES (NOTE 6)535,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022Common stock, \$0,0001 par value:535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,89315,135Additional paid.in capital Accumulated deficit(112,586,886)(89,960,984)(87,53,365)7,510,440			-		
Total Current Liabilities         4,568,347         2,074,738           LONG-TERM LIABILITIES         8,453,300         2,182,900           Option and warrant liabilities         1,945,276         -           Promissory note, net of current portion         33,219         -           Contract liabilities, net of current portion         794,969         492,853           Operating lease liability, net of current portion         1,329,990         -           Finance lease liability, net of current portion         1,329,992         44,041           Total Liabilities         129,972         44,041           Total Liabilities         129,972         44,041           Total Liabilities         17,061,684         6,190,421           COMMITMENTS AND CONTINGENCIES (NOTE 6)         535,000,000 shares authorized and 0 shares outstanding as of both         -           December 31, 2023 and 2022         -         -         -           Common stock, \$0.0001 par value:         535,000,000 shares authorized as of both December 31, 2023 and 2022, respectively         16,893         15,135           Additional paid-in capital         103,816,628         97,456,289         103,816,628         97,456,289           Accumulated deficit         (12,586,886)         (89,960,984)         16,803         15,135					
Convertible note8,453,3002,182,900Option and warrant liabilities1,945,276-Promissory note, net of current portion33,219-Contract liabilities, net of current portion794,969492,853Operating lease liabilities, net of current portion1,136,6011,329,800Finance lease liabilities129,97244,041Total Liabilities129,97244,041Total Liabilities17,061,6846,190,421COMMITMENTS AND CONTINGENCIES (NOTE 6)STOCKHOLDERS' EQUITY (DEFICIT)Preferred stock, \$0.0001 par value:25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022Common stock, \$0.0001 par value:535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,89315,135Additional paid-in capital103,816,62897,456,289(89,960,984)Accumulated deficit(112,586,886)(89,960,984)Total Stockholders' Equity (Deficit)(87,53,365)7,510,440					
Option and warrant liabilities1,945,276-Promissory note, net of current portion33,219-Contract liabilities, net of current portion794,969492,853Operating lease liabilities, net of current portion1,136,6011,329,890Finance lease liabilities, net of current portion-65,999Other long-term liabilities129,97244,041Total Liabilities17,061,6846,190,421COMMITMENTS AND CONTINGENCIES (NOTE 6)STOCKHOLDERS' EQUITY (DEFICIT)Preferred stock, \$0.0001 par value:25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022-Common stock, \$0.0001 par value:535,000,000 shares authorized as of both December 31, 2023 and outstanding as of Doth December 31, 2023 and 2022, respectively16,893Additional paid-in capital103,816,62897,456,289Accumulated deficit(112,586,886)(89,960,984)Total Stockholders' Equity (Deficit)(8,753,365)7,510,440	LONG-TERM LIABILITIES				
Option and warrant liabilities1,945,276-Promissory note, net of current portion33,219-Contract liabilities, net of current portion794,969492,853Operating lease liabilities, net of current portion1,136,6011,329,890Finance lease liabilities, net of current portion-65,999Other long-term liabilities129,97244,041Total Liabilities17,061,6846,190,421COMMITMENTS AND CONTINGENCIES (NOTE 6)STOCKHOLDERS' EQUITY (DEFICIT)Preferred stock, \$0.0001 par value:25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022-Common stock, \$0.0001 par value:535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,893 103,816,628Additional paid.in capital103,816,628 (89,960,984)97,456,289Accumulated deficit Total Stockholders' Equity (Deficit)(8,753,365) (8,751,365)7,510,440	Convertible note		8,453,300		2,182,900
Promissory note, net of current portion33,219-Contract liabilities, net of current portion794,969492,853Operating lease liabilities, net of current portion1,136,6011,329,890Finance lease liability, net of current portion-65,999Other long-term liabilities129,97244,041Total Liabilities17,061,6846,190,421COMMITMENTS AND CONTINGENCIES (NOTE 6)STOCKHOLDERS' EQUITY (DEFICIT)Preferred stock, \$0.0001 par value:25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022-Common stock, \$0.0001 par value:535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,89315,135Additional paid-in capital103,816,62897,456,289(112,586,886)(89,960,984)Total Stockholders' Equity (Deficit)(8,753,365)7,510,440	Option and warrant liabilities		1,945,276		-
Contract liabilities, net of current portion794,969492,853Operating lease liability, net of current portion1,136,6011,329,890Finance lease liability, net of current portion-65,999Other long-term liabilities129,97244,041Total Liabilities17,061,6846,190,421COMMITMENTS AND CONTINGENCIES (NOTE 6)STOCKHOLDERS' EQUITY (DEFICIT)Preferred stock, \$0.0001 par value:25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022-Common stock, \$0.0001 par value:535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,893Additional paid-in capital103,816,62897,456,289Accumulated deficit Total Stockholders' Equity (Deficit)(8,753,365)7,510,440			33,219		-
Operating lease liabilities, net of current portion1,136,6011,329,890Finance lease liability, net of current portion-65,999Other long-term liabilities129,97244,041Total Liabilities17,061,6846,190,421COMMITMENTS AND CONTINGENCIES (NOTE 6)STOCKHOLDERS' EQUITY (DEFICIT)Preferred stock, \$0.0001 par value:25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022-Common stock, \$0.0001 par value:535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,893 103,816,628Additional paid-in capital103,816,628 (112,586,886)97,456,289 (89,960,984)Accumulated deficit Total Stockholders' Equity (Deficit)(8,753,365)7,510,440					492,853
Finance lease liability, net of current portion-65,999Other long-term liabilities129,97244,041Total Liabilities17,061,6846,190,421COMMITMENTS AND CONTINGENCIES (NOTE 6)STOCKHOLDERS' EQUITY (DEFICIT)Preferred stock, \$0.0001 par value:25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022-Common stock, \$0.0001 par value:535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,893Additional paid-in capital103,816,62897,456,289Accumulated deficit Total Stockholders' Equity (Deficit)(8,753,365)7,510,440	•				
Other long-term liabilities129,97244,041Total Liabilities17,061,6846,190,421COMMITMENTS AND CONTINGENCIES (NOTE 6)STOCKHOLDERS' EQUITY (DEFICIT)Preferred stock, \$0.0001 par value: 25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022-Common stock, \$0.0001 par value: 535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively-Additional paid-in capital Accumulated deficit Total Stockholders' Equity (Deficit)103,816,628 (89,960,984) (8,753,365)97,456,289 (89,960,984)			-		
Total Liabilities17,061,6846,190,421COMMITMENTS AND CONTINGENCIES (NOTE 6)STOCKHOLDERS' EQUITY (DEFICIT)Preferred stock, \$0.0001 par value: 25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022Common stock, \$0.0001 par value: 535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,89315,135Additional paid-in capital Accumulated deficit Total Stockholders' Equity (Deficit)(8,753,365)7,510,440	Other long-term liabilities		129,972		
STOCKHOLDERS' EQUITY (DEFICIT)Preferred stock, \$0.0001 par value:25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022Common stock, \$0.0001 par value:535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,89315,135Additional paid-in capital103,816,62897,456,289Accumulated deficit(112,586,886)(89,960,984)Total Stockholders' Equity (Deficit)(8,753,365)7,510,440	-		17,061,684		6,190,421
Preferred stock, \$0.0001 par value:25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022Common stock, \$0.0001 par value:535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,893 15,135Additional paid-in capital Accumulated deficit Total Stockholders' Equity (Deficit)(112,586,886) (89,960,984)	COMMITMENTS AND CONTINGENCIES (NOTE 6)				
Preferred stock, \$0.0001 par value:25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022Common stock, \$0.0001 par value:535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively16,893 15,135Additional paid-in capital Accumulated deficit Total Stockholders' Equity (Deficit)(112,586,886) (89,960,984)					
25,000,000 shares authorized and 0 shares outstanding as of both December 31, 2023 and 2022-Common stock, \$0.0001 par value: 535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively-Additional paid-in capital Accumulated deficit Total Stockholders' Equity (Deficit)(112,586,886) (87,53,365)(89,960,984) 7,510,440					
December 31, 2023 and 2022         -         -         -           Common stock, \$0.0001 par value:         535,000,000 shares authorized as of both December 31, 2023 and         -         -           2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively         16,893         15,135           Additional paid-in capital         103,816,628         97,456,289           Accumulated deficit         (112,586,886)         (89,960,984)           Total Stockholders' Equity (Deficit)         (8,753,365)         7,510,440					
Common stock, \$0.0001 par value:       535,000,000 shares authorized as of both December 31, 2023 and 2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively       16,893       15,135         Additional paid-in capital       103,816,628       97,456,289         Accumulated deficit       (112,586,886)       (89,960,984)         Total Stockholders' Equity (Deficit)       (8,753,365)       7,510,440	-		-		-
535,000,000 shares authorized as of both December 31, 2023 and       2022 and 168,918,134 and 151,347,625 shares issued and         outstanding as of December 31, 2023 and 2022, respectively       16,893       15,135         Additional paid-in capital       103,816,628       97,456,289         Accumulated deficit       (112,586,886)       (89,960,984)         Total Stockholders' Equity (Deficit)       (8,753,365)       7,510,440					
2022 and 168,918,134 and 151,347,625 shares issued and outstanding as of December 31, 2023 and 2022, respectively       16,893       15,135         Additional paid-in capital       103,816,628       97,456,289         Accumulated deficit       (112,586,886)       (89,960,984)         Total Stockholders' Equity (Deficit)       (8,753,365)       7,510,440					
outstanding as of December 31, 2023 and 2022, respectively       16,893       15,135         Additional paid-in capital       103,816,628       97,456,289         Accumulated deficit       (112,586,886)       (89,960,984)         Total Stockholders' Equity (Deficit)       (8,753,365)       7,510,440					
Additional paid-in capital       103,816,628       97,456,289         Accumulated deficit       (112,586,886)       (89,960,984)         Total Stockholders' Equity (Deficit)       (8,753,365)       7,510,440			16 893		15 135
Accumulated deficit         (112,586,886)         (89,960,984)           Total Stockholders' Equity (Deficit)         (8,753,365)         7,510,440					
Total Stockholders' Equity (Deficit)         (8,753,365)         7,510,440					
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT) \$ 8,308,319 \$ 13,700,861			. ,		
I UTAL LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)			0.000.010		40 700 001
	I OTAL LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)	\$	8,308,319	\$	13,700,861

See accompanying notes to financial statements

#### IMRICOR MEDICAL SYSTEMS, INC. STATEMENTS OF OPERATIONS

STATEMENTS OF OPERATIONS For the Years Ended December 31, 2023 and 2022

	2023		2022		
REVENUES					
Product revenue	\$	436,719	\$	647,230	
Service revenue		48,849		120,835	
Consulting revenue		130,000		-	
Government contract revenue		-		47,946	
Total Revenues		615,568		816,011	
COSTS AND EXPENSES					
Cost of goods sold		1,731,407		2,342,795	
Sales and marketing		2,731,756		2,804,769	
Research and development		7,919,568		7,946,129	
General and administrative		5,087,841		4,982,404	
Total Costs and Expenses		17,470,572		18,076,097	
Loss from Operations		(16,855,004)		(17,260,086)	
OTHER EXPENSE					
Interest income		63,013		107,999	
Government grant income		164,446		-	
Foreign currency exchange loss		5,514		(17,955)	
Interest expense		(47,947)		(177,917)	
Fair value change of financial instruments		(4,645,923)		14,200	
Loss from capital commitment agreement		(1,297,204)		-	
Other Expense		(12,797)		(22,508)	
Total Other Expense		(5,770,898)		(96,181)	
NET LOSS	\$	(22,625,902)	\$	(17,356,267)	
EARNINGS PER SHARE:					
Basic and diluted loss per common share	\$	(0.14)	\$	(0.12)	
Basic and diluted weighted average shares outstanding		156,610,729		145,744,865	

See accompanying notes to financial statements

**IMRICOR MEDICAL SYSTEMS, INC.** STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT) For the Years Ended December 31, 2023 and 2022

	Commor	n Stoo	ck	Additional	Accumulated	Tota	l Stockholders'
	Shares	Ar	mount	Paid-in Capital	Deficit	E	quity (Deficit)
BALANCES, December 31, 2021 Stock-based compensation expense Exercise of stock options, net of fees Issuance of common stock and restricted stock, net of issuance	143,234,637 - 59,300	\$	14,324 - 6	\$ 94,991,107 320,835 29,825	\$ (72,604,717) - -	\$	22,400,714 320,835 29,831
costs of \$22,924	8,053,688		805	1,992,673	-		1,993,478
Issuance of warrants, net of fees	-		-	121,849	-		121,849
Netloss	-		-	-	(17,356,267)		(17,356,267)
BALANCES, December 31, 2022	151,347,625	\$	15,135	\$ 97,456,289	\$ (89,960,984)	\$	7,510,440
Stock-based compensation expense Issuance of common stock and restricted stock, net of issuance	-		-	538,943	-		538,943
costs of \$80,931	17,570,509		1,758	4,992,836	-		4,994,594
Issuance of warrants, net of fees	-		-	828,560	-		828,560
Netloss	-		-	-	(22,625,902)		(22,625,902)
BALANCES, December 31, 2023	168,918,134	\$	16,893	\$103,816,628	\$(112,586,886)	\$	(8,753,365)

See accompanying notes to financial statements

## IMRICOR MEDICAL SYSTEMS, INC. STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2023 and 2022

		2023		2022
CASH FLOWS FROM OPERATING ACTIVITIES Net loss	\$	(22,625,902)	\$	(17,356,267)
Adjustments to reconcile net loss to net cash flows from operating	Ψ	(22,023,902)	Ψ	(17,550,207)
activities:				
Depreciation		707,545		712.491
Stock-based compensation expense		538,943		320,835
Loss on disposal of property and equipment		854		509
Change in inventory reserves		375,107		682,187
Amortization of right-of-use assets		152,493		222,275
Foreign currency exchange (gain) loss		(5,514)		17,955
Issuance of promissory note for capital commitment agreement		399,660		
Issuance of derivative liability		920,550		-
Change in fair value of convertible note		4,136,600		(14,200)
Change in fair value of derivative asset and liability		509,323		(14,200)
Amortization of issuance costs of convertible note		10,160		- 103,937
Changes in assets and liabilities		10,100		105,957
Accounts receivable		(216 252)		(69.217)
		(216,252)		(68,217)
Inventory		(919,453)		(444,967)
Prepaid expenses and other assets		601,773		584,527
Accounts payable		1,910,926		(404,192)
Accrued expenses		(134,214)		(476,809)
Lease liabilities		(201,506)		(221,606)
Contract liabilities		861,451		(168,679)
Net Cash Flows used in Operating Activities		(12,977,456)		(16,510,221)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of property and equipment		(82,783)		(238,859)
Net Cash Flows used in Investing Activities		(82,783)		(238,859)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from exercise of stock options		-		29,831
Proceeds from financing obligation		598,228		839,148
Payments on financing obligation		(683,786)		(864,121)
Proceeds from convertible note and warrant		2,675,000		2,325,000
Debt issuance costs on convertible note		(10,573)		(47,749)
Proceeds from issuance of common stock, restricted stock, and warrants		5,847,517		2,016,402
Issuance costs of common stock, restricted stock, and warrants		(85,266)		(22,924)
Proceeds from promissory note		33,219		(,,'
Payments on finance lease liability		(160,680)		(332,155)
Net Cash Flows provided by Financing Activities		8,213,659		3,943,432
Net Change in Cash		(4,846,580)		(12,805,648)
CASH - Beginning of Year		5,687,816		18,516,208
Effect of foreign currency exchange rate changes on cash	<u>_</u>	(9,714)	¢	(22,744)
CASH - End of Year	\$	831,522	\$	5,687,816
Supplemental cash flow disclosure				
Cash paid for interest	\$	45,157	\$	73,932
Noncash investing and financing activities				
Property and equipment included in accounts payable	\$	35,200	\$	16,723
Transfer from inventory to property and equipment	\$	301,370	\$	68,850
Leasehold improvements paid by landlord	\$	-	\$	35,041
Operating lease right of use assets in exchange for operating	÷		<u></u>	,
lease liability	\$	47,316	\$	570,752
-	φ	47,310	φ	570,752
Issuance costs included in accounts payable and accrued	<b>^</b>	0.007	¢	~~ ~~~
expenses	\$	3,864	\$	62,239
Settlement of promissory note with issuance of CDIs	\$	42,630	\$	_

NOTES TO FINANCIAL STATEMENTS As of and for the years ended December 31, 2023 and 2022

#### **NOTE 1 – Summary of Significant Accounting Policies**

#### Nature of Operations and Basis of Presentation

Imricor Medical Systems, Inc. ("Imricor" and the "Company") is a U.S.-based medical device company that seeks to address the current issues with traditional x-ray-guided ablation procedures through the development of Magnetic Resonance Imaging ("MRI") guided technology. Incorporated in the State of Delaware in 2006, the Company's principal focus is the design, manufacturing, sale and distribution of MRI-compatible products for cardiac catheter ablation procedures. Imricor's technology utilizes an intellectual property ("IP") portfolio that includes technology developed in-house, as well as IP originating from Johns Hopkins University and Koninklijke Philips N.V. The Company is headquartered in Burnsville, Minnesota, where it has development and manufacturing facilities. The Company's primary product offering is the Vision-MR Ablation Catheter, which is specifically designed to work under real-time MRI guidance, with the intent of enabling higher success rates along with a faster and safer treatment compared to conventional procedures using x-ray guided catheters. Historically, Imricor generated revenue from licensing some of its IP for use in implantable devices and performing contract research but expects to generate most of its future revenue from the sale of the MRI-compatible products it has developed for use in cardiac catheter ablation procedures (comprising single-use consumables and capital goods). On January 13, 2016, Imricor obtained CE mark approval to place one of its key products, the Advantage-MR EP Recorder/Stimulator System, on the market in the European Union. On January 23, 2020, the Company obtained CE mark approval for its other key products, the Vision-MR Ablation Catheter (with an indication for treating type I atrial flutter) and the Vision-MR Dispersive Electrode.

The Company has prepared the accompanying financial statements and notes in conformity with accounting principles generally accepted in the United States of America ("US GAAP").

The Company's financial statements and notes are presented in United States dollars which is also the functional currency.

#### Cash

Cash consists of funds in depository accounts. The Company holds cash with high quality financial institutions and, at times, such balances may be in excess of federal insurance limits.

#### Accounts Receivable and Customer Concentrations

Accounts receivable are unsecured, are recorded net of amounts expected for credit losses, and do not bear interest except if a revenue transaction has a significant financing component. The Company reviews the allowance for credit losses by considering factors such as historical experience, current economic conditions that may affect a customer's ability to pay, and reasonable and supportable forecasts. Payment is generally due 30 days from the invoice date. When all collection efforts have been exhausted, the account is written off against the related allowance. To date the Company has not experienced any significant write-offs or significant deterioration of its accounts receivable aging, and therefore, no allowance for credit losses was considered necessary as of December 31, 2023 or 2022.

During the year ended December 31, 2023, the Company had sales from 4 customers that accounted for 21%, 21%, 20%, and 20% of revenue and accounts receivable from 3 customers that represented 89% of the accounts receivable balance. During the year ended December 31, 2022, the Company had sales from 4 customers that accounted for 25%, 16%, 16%, and 16% of revenue and accounts receivable from 5 customers that represented 100% of the accounts receivable balance.

Accounts receivable includes unbilled receivables of \$43,130 and \$41,874 as of December 31, 2023 and 2022, respectively, which represents the current portion of minimum royalties due to the Company during the following year. The accounts receivable-long term relates to minimum royalties due to the Company beyond twelve months from the respective balance sheet date.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 1 – Summary of Significant Accounting Policies (cont.)

#### Inventory

Inventories are stated at the lower of cost or net realizable value, with cost determined on the first-in, firstout ("FIFO") method. The establishment of allowances for excess and obsolete inventories is based on historical usage and estimated exposure on specific inventory items. Inventories are as follows:

	 2023	2022		
Inventory - Current Portion				
Raw materials	\$ 98,169	\$	893,739	
Work in process	355,504		400,058	
Finished goods	1,227,681		982,946	
Total Inventory - Current Portion	 1,681,354		2,276,743	
Inventory - Long-term	838,365		-	
Total Inventory	\$ 2,519,719	\$	2,276,743	

The Company utilizes significant estimates in determining the realizable value of its inventory, including the future revenue forecasts that will result in product sales. These estimates have a corresponding impact on the inventory values recorded as of December 31, 2023 and 2022. Management continually evaluates the likelihood of future sales based on current economic conditions, expiration timing of products, and product design changes prior to sale of product on hand. If actual conditions are less favorable than those the Company has projected, it may need to increase its reserves for excess and obsolete inventories. Any increases in the Company's reserves will adversely impact its results of operations. The establishment of a reserve for excess and obsolete inventory establishes a new cost basis in the inventory. Future sales of inventory on hand at December 31, 2023 will result in recognition of cost of sales based on initial inventory costs, net of reserves taken for expected realization values.

The Company recognizes an expense for commitments of inventory purchases that will not provide future economic benefit when that is known. Based upon estimates of future demand for its products and the timing of future generation products, the Company recorded an expense of \$41,375 for the year ended December 31, 2023, which is included in Cost of goods sold on the statements of operations. The Company had a balance of \$15,541 in Accrued expenses on the balance sheets related to these commitments at December 31, 2023. For the year ended December 31, 2022, the Company recorded an expense of \$113,888 related to these commitments, which is included in Cost of goods sold on the statements of operations. The Company had a balance of \$194,823 in Accrued expenses on the balance sheets related to these sheets related to these commitments at December 31, 2022.

#### Property and Equipment

Property and equipment are stated at cost. Additions and improvements that extend the lives of assets are capitalized, while expenditures for repairs and maintenance are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Amortization of leasehold improvements is computed on a straight-line basis over the shorter of the estimated useful lives of the related assets or life of the lease.

The standard estimated useful lives of property and equipment are as follows:

Office furniture and equipment	5 years
Lab and production equipment	5 years
Computer equipment	3 - 5 years
MRI scanner	7 years
Leasehold improvements	Lesser of useful life or remaining lease term

NOTES TO FINANCIAL STATEMENTS As of and for the years ended December 31, 2023 and 2022

#### NOTE 1 – Summary of Significant Accounting Policies (cont.)

The Company reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If the impairment tests indicate that the carrying value of the asset, or asset group, is greater than the expected undiscounted cash flows to be generated by such asset or asset group, further analysis is performed to determine the fair value of the asset or asset group. To the extent the fair value of the asset or asset group is less than its carrying value, an impairment loss is recognized equal to the amount the carrying value of the asset or asset groups, or by discounting estimated future cash flows from such assets or asset groups using an appropriate discount rate. Considerable management judgment is necessary to estimate the fair value of assets or asset groups, and accordingly, actual results could vary significantly from such estimates. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. To date, the Company has not recognized any impairment loss for property and equipment.

#### Research and Development Costs

The Company expenses research and development costs as incurred.

#### Other Assets

Other assets on the balance sheet include security deposits related to the Company's operating leases and financing obligations, an equity investment, and a derivative asset. The balance is made up of the following as of December 31:

	December 31,				
	 2023	2022			
Security deposit	\$ 52,597	\$	116,563		
Equity investment	69,560		69,560		
Derivative asset	56,243		-		
Service agreement	 -		41,656		
	\$ 178,400	\$	227,779		

The equity investment made during the year ended December 31, 2021 is held at cost, less impairment plus or minus changes resulting from observable price changes. There have been no impairment losses or observable price changes recognized for the years ended December 31, 2023 and 2022.

#### Patents

Expenditures for patent costs are charged to operations as incurred.

#### Income Taxes

Income taxes are recorded under the liability method. Deferred income taxes are provided for temporary differences between financial reporting and tax bases of assets and liabilities. Deferred tax assets are reduced by a valuation allowance to the extent the realization of the related deferred tax asset is not assured.

The Company recognizes the financial statement benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more-likely-than not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement with the relevant tax authority.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 1 – Summary of Significant Accounting Policies (cont.)

#### Loss per Share

Basic loss per share is computed by dividing net loss by the weighted average shares outstanding during the reporting period. The weighted average common shares outstanding were 156,610,729 and 145,744,865 for the years ended December 31, 2023 and 2022, respectively.

Dilutive net income (loss) per share assumes the exercise and issuance of all potential common stock equivalents in computing the weighted-average number of common shares outstanding, unless their effect is antidilutive. The effects of including incremental shares associated with options and warrants outstanding are anti-dilutive due to the net loss incurred and are not included in the diluted weighted average number of shares of common stock outstanding for the years ending December 31, 2023 and 2022.

The table below provides potentially dilutive securities not included in the calculation of the diluted net loss per share for the years ended December 31 because to do so would be anti-dilutive:

	2023	2022
Eversion of stack entires	22 505 084	10 012 196
Exercise of stock options	22,595,981	12,913,186
Conversion of convertible notes	20,304,392	8,659,794
Exercise of warrants	5,216,158	907,141
Total	48,116,531	22,480,121

#### Foreign Currency Exchange Gains (Losses)

As of December 31, 2023, the Company had cash accounts denominated in Euros, accounts payable that were denominated in both Australian dollars and Euros, a promissory note denominated in Australian dollars, and accounts receivable denominated in Euros and Swiss Francs. As of December 31, 2022, the Company had cash accounts and accounts receivable that were denominated in Euros, and accounts payable denominated in Australian dollars, British pound sterling, and Euros. These assets and liabilities have been translated into US dollars at year-end exchange rates. Foreign currency exchange gains and losses are included in the statements of operations within other income (expense).

#### Revenue Recognition

The Company recognizes revenue for product sales when its customers obtain control of the products, which occurs at a point in time, in an amount that reflects the consideration that the Company expects to receive in exchange for those goods. Control is transferred to customers when title to the goods and risk of loss transfers, the timing of which varies on an individual customer basis.

The Company's product sales contain a single performance obligation and the transaction price is based on invoice price as there is no variable consideration impacting the transaction price.

Revenue is derived from both domestic and foreign countries. Sales tax and value added taxes in foreign jurisdictions that are collected from customers and remitted to governmental authorities are accounted for on a net basis and therefore are excluded from net sales. Product sales include shipment and handling fees charged to customers. Shipping and handling costs associated with outbound freight after control over a product has transferred to a customer are accounted for as a fulfillment cost and are included in cost of goods sold.

Revenue from service contracts is recognized over the contract period on a straight-line basis.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 1 – Summary of Significant Accounting Policies (cont.)

The following table provides revenue by country based on the location where services are provided and products are sold for more than 10% of the total revenue for the years ended December 31:

December 31,				
2023			2022	
\$	195,841	\$	342,810	
	162,966		350,522	
	130,000		47,946	
	126,761		-	
	-		74,733	
\$	615,568	\$	816,011	
	·	2023 \$ 195,841 162,966 130,000 126,761 -	2023 \$ 195,841 \$ 162,966 130,000 126,761	

#### Royalties

On June 1, 2012, the Company licensed certain intellectual property to a customer which included a royalty of 3% of product sales, subject to a minimum of \$50,000 per year. The minimum guaranteed royalties were recognized upon the execution of the license agreement as these proceeds were not variable consideration. The remaining minimum royalty payments to be received, less the portion which represents future interest expected to be received within 12 months is included in Accounts Receivable and the amounts expected to be received in future periods beyond 12 months are included in Accounts Receivable-Long term. Any royalties received in the future which are more than the minimum guaranteed royalty will be recognized when they are earned.

#### Government Contract Revenue

The Company recognizes revenue for government contracts over time using the "as invoiced" practical expedient.

The Company was awarded a contract with the U.S. government on September 25, 2020 for up to \$399,539 to develop an MRI compatible myocardial biopsy system. The Company recognized the final \$47,946 of the contract as revenue during the year ended December 31, 2022.

#### **Consulting Revenue**

The Company recognizes revenue for consulting over time using the "as invoiced" practical expedient.

In April 2023, the Company entered into a Statement of Work to develop a prototype version of the Company's catheter that is compatible with a GE Healthcare MRI system. The Company recognized \$130,000 as consulting revenue during the year ended December 31, 2023.

#### Contract Liabilities

In 2013, the Company licensed certain intellectual property to a customer in exchange for an upfront nonrefundable license fee and milestone payments, which can total up to \$7,000,000. The Company collected \$6,000,000 of these milestone payments, including the non-refundable license fee, on or before October 2016. A total of \$373,333 of this amount is deferred and is included in long-term contract liabilities as of December 31, 2023 and 2022. The customer sold the portion of the business which held this license in May 2018. The license has been assigned to the purchaser. The project is still on hold with no plans to work on final development during the next 12 months, and therefore, the contract liability is included in long-term liabilities.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 1 – Summary of Significant Accounting Policies (cont.)

Amounts received prior to satisfying the above revenue recognition criteria are recorded as contract liabilities in the accompanying balance sheets, with the contract liabilities to be recognized beyond one year being classified as non-current contract liabilities. As of December 31, 2023 and 2022, the Company had total current and long-term contract liabilities of \$1,377,662 and \$516,211, respectively, of which \$794,969 and \$492,853 was included in long-term liabilities as of December 31, 2023 and 2022, respectively. A total of \$166,046 of the contract liability balance as of December 31, 2023 was also in accounts receivable on the balance sheets. The increase in contract liabilities is due to two new product contracts, one new service contract, and one new consulting contract entered into during the period in which billings were made in advance of the revenue recognition.

The following table sets forth information related to the contract liabilities for the years ended December 31:

	 2023	 2022		
Balance at the beginning of the year Decrease from revenue recognized for completion of performance obligations that were included in contract liabilities at the beginning of the period included in:	\$ 516,211	\$ 684,890		
Product revenue	-	(97,842)		
Service revenue	(21,406)	(73,419)		
Increase for revenue deferred as the performance				
obligation has not been satisfied related to:				
Product revenue	768,937	-		
Service revenue	58,172	2,582		
Consulting revenue	55,748	-		
Balance at the end of the year	\$ 1,377,662	\$ 516,211		

#### Derivative Asset and Liability

The Capital Commitment Agreement ("Agreement") with GEM Global Yield LLC SCS ("GGY") (discussed further in Note 9) meets the definition of a derivative and is recorded upon issuance within other assets on the balance sheets at fair value. The derivative asset is revalued at each balance sheet date, with changes in fair value recorded on the statements of operations as other income or expense. The Company estimates the fair value of the asset using the Monte Carlo Simulation model.

Also in connection with the Agreement with GGY, the Company issued 5,700,000 options which were determined to qualify as liabilities in accordance with ASC 480-10, Distinguishing Liabilities from Equity and ASC 815-40, Derivatives and Hedging. Additionally, the Company issued warrants in connection with the equity raises in August and October 2023 (Note 10), where 2,100,568 warrants were determined to qualify as liabilities due to the exercise price being denominated in a currency other than the Company's functional currency. The result of this accounting treatment is that the options and warrants are recorded upon issuance as a liability on the balance sheets at fair value and are revalued at each balance sheet date, with the change in fair value recorded in the statements of operations as other income or expense. The Company estimates the fair value of the liability using the Black-Scholes pricing model.

See **Notes 9 and 10** for further details and assumptions used in the Black-Scholes pricing model and Monte Carlo Simulation model.

NOTES TO FINANCIAL STATEMENTS As of and for the years ended December 31, 2023 and 2022

#### NOTE 1 – Summary of Significant Accounting Policies (cont.)

#### Stock-Based Compensation

The Company measures and records compensation expense using the applicable accounting guidance for share-based payments related to stock option awards granted to directors and employees. The fair value of stock options, including performance awards, without a market condition is estimated at the date of grant, using the Black-Scholes option-pricing model. The fair value of stock options with a market condition is estimated at the date of grant using the Monte Carlo Simulation model. The Black-Scholes and Monte Carlo Simulation valuation models incorporate assumptions as to stock price volatility, the expected life of options or awards, a risk-free interest rate and dividend yield.

The Company's policy is to account for forfeitures as they occur and compensation expense is recognized on a straight-line basis over the vesting period for awards with service and market conditions; for awards with performance conditions, expense is recognized for those that are probable of being achieved. Compensation expense is recognized for all awards over the vesting period to the extent the employees or directors meet the requisite service requirements, whether or not the award is ultimately exercised. Conversely, when an employee or director does not meet the requisite service requirements and forfeits the award prior to vesting, any compensation expense previously recognized for the award is reversed.

See Note 10 for further details and assumptions used in the Black-Scholes pricing model.

#### Fair Value Measurement

ASC 820, Fair Value Measurements, ("ASC 820") provides guidance on the development and disclosure of fair value measurements. Under this accounting guidance, fair value is defined as an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or a liability.

The accounting guidance classifies fair value measurements in one of the following three categories for disclosure purposes:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Inputs other than Level 1 prices for similar assets or liabilities that are directly or indirectly observable in the marketplace.
- Level 3: Unobservable inputs which are supported by little or no market activity and values determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant judgment or estimation.

The Company evaluates assets and liabilities subject to fair value measurements on a recurring basis to determine the appropriate level at which to classify them for each reporting period. This determination requires significant judgments to be made by the Company.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 1 – Summary of Significant Accounting Policies (cont.)

The carrying value of financial assets and liabilities recorded at fair value is measured on a recurring or nonrecurring basis. Financial assets and liabilities measured on a non-recurring basis are those that are adjusted to fair value when a significant event occurs. The Company had no financial assets or liabilities carried and measured on a nonrecurring basis during the reporting periods. Financial assets and liabilities measured on a recurring basis are those that are adjusted to fair value each time a financial statement is prepared. The following tables present information about the Company's financial assets and liabilities measured at fair value on a recurring basis, based on the fair value hierarchy:

				As of Decen	nber 31,	2023	
	L	evel 1	Le	evel 2		Level 3	Total
Other Assets							
Derivative asset	\$	-	\$	-	\$	56,243	\$ 56,243
Total Other Assets	\$	-	\$	-	\$	56,243	\$ 56,243
Current Liabilities							
Option and warrant liability	\$	-	\$	-	\$	1,945,276	\$ 1,945,276
Total Current Liabilities	\$	-	\$	-	\$	1,945,276	\$ 1,945,276
Long-term Liabilities							
Convertible note	\$	-	\$	-	\$	8,453,300	\$ 8,453,300
Total Long-term Liabilities	\$	-	\$	-	\$	8,453,300	\$ 8,453,300
				As of Decer	nber 31,	2022	
	L	evel 1	Le	evel 2		Level 3	Total
Long-term Liabilities							
Convertible note	\$	-	\$	-	\$	2,182,900	\$ 2,182,900
Total Long-term Liabilities	\$	-	\$	-	\$	2,182,900	\$ 2,182,900

The convertible note (Note 7) and the derivative asset and liability (Notes 9 and 10) are recognized at fair value on a recurring basis at December 31, 2023 and 2022 and are all classified as Level 3. There have been no transfers between levels. The Company estimates the fair value of the asset or liabilities using the Monte Carlo Simulation model or Black-Scholes pricing model.

See Notes 7, 9 and 10 for further details and assumptions used in the respective pricing model.

As of December 31, 2023 and 2022, the recorded values of cash, prepaid expenses, accounts payable, and accrued expenses and other liabilities approximate their fair values due to the short-term nature of these items. The carrying value of the promissory note (Note 8) is a reasonable approximation of fair value.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Employee retention credit

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") was signed into law providing numerous tax provisions and other stimulus measures, including an employee retention credit ("ERC"), which is a refundable tax credit against certain employment taxes. The Taxpayer Certainty and Disaster Tax Relief Act of 2020 and the American Rescue Plan Act of 2021 extended and expanded the availability of the ERC.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 1 – Summary of Significant Accounting Policies (cont.)

The Company qualified for the ERC as it experienced a significant decline in gross receipts in 2021 and 2020. The Company determined that it was eligible for the ERC as follows:

	Total	
Quarter ended September 30, 2020	\$	269,654
Quarter ended December 31, 2020		22,995
Quarter ended September 30, 2021		465,065
Total	\$	757,714

As it relates to the 2020 amounts, the Company applied for the ERC by amending its previously filed forms 941 and, as a result, the Company has accounted for this government grant by way of analogy to Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 410, Asset Retirement and Environmental Obligations. ASC 410-30-35-8 indicates that a claim for recovery should be recognized only when the claim is probable of recovery as defined in ASC 450-20-25-1 (i.e. Contingencies).

As it relates to the 2021 amounts, the Company has elected to account for the credit as a government grant. U.S. GAAP do not include grant accounting guidance related to transfers of assets from governments to business entities, therefore, the Company has elected to follow the grant accounting model in International Accounting Standard ("IAS") 20, Accounting for Government Grants and Disclosure of Government Assistance. In accordance with IAS 20, the Company cannot recognize any income from the grant until there is reasonable assurance (similar to the "probable" threshold in U.S. GAAP) that any conditions attached to the grant will be met and that the grant will be received. Once it is reasonably assured that the grant conditions will be met and that the grant will be received, grant income is recorded on a systematic basis over the periods in which the Company recognizes the payroll expenses for which the grant is intended to compensate. Income from the grant can be presented as either other income or as a reduction in the expenses for which the grant was intended to compensate.

As of December 31, 2022, the Company recorded ERC benefits of \$474,445 in Prepaid expense and other current assets on the balance sheets. The Company collected the remaining receivable balance in 2023.

#### Bioscience Innovation Grant

In August 2023, the Company received a \$1,158,000 grant from the North Dakota Department of Agriculture as part of the department's Bioscience Innovation Grant ("BIG") program. The grant money is obtained by submitting requests for reimbursement of specific expenses incurred to support the remaining approval process of the Company's products in the US.

The Company determined that it was eligible for reimbursement of expenses as follows:

	 Total
Quarter ended September 30, 2023 Quarter ended December 31, 2023	\$ 56,210 108,218
Total	\$ 164,428

NOTES TO FINANCIAL STATEMENTS As of and for the years ended December 31, 2023 and 2022

#### NOTE 1 – Summary of Significant Accounting Policies (cont.)

The Company has elected to account for the reimbursement as a government grant. U.S. GAAP do not include grant accounting guidance related to transfers of assets from governments to business entities, therefore, the Company has elected to follow the grant accounting model in International Accounting Standard ("IAS") 20, Accounting for Government Grants and Disclosure of Government Assistance. In accordance with IAS 20, the Company cannot recognize any income from the grant until there is reasonable assurance (similar to the "probable" threshold in U.S. GAAP) that any conditions attached to the grant will be met and that the grant will be received. Once it is reasonably assured that the grant conditions will be met and that the grant will be received, grant income is recorded on a systematic basis over the periods in which the Company incurred the reimbursable expenses for which the grant is intended to compensate. Income from the grant can be presented as either other income or as a reduction in the expenses for which the grant was intended to compensate.

As of December 31, 2023, the Company recorded BIG benefits of \$164,428 in Prepaid expense and other current assets on the balance sheets and in government grant income on the statements of operations. The Company collected the full amount in January 2024.

### Recently Adopted Accounting Pronouncement

Effective January 1, 2023, the Company adopted Accounting Standards Update ("ASU") No. 2016-13, *Measurement of Credit Losses on Financial Instruments*. ASU 2016-13 requires financial assets measured at amortized cost to be presented at the net amount expected to be collected, through an allowance for credit losses that is deducted from the amortized cost basis. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. Adoption of the ASU did not materially impact the Company's financial statements.

#### **Recent Accounting Pronouncements**

In March 2023, the FASB issued ASU 2023-01, *Leases (Topic 842): Common Control Arrangements*. These amendments require all entities to amortize leasehold improvements associated with common control leases over the useful life to the common control group. This ASU is effective for fiscal years beginning after December 15, 2023, including interim periods within those fiscal years. Early adoption is permitted. The Company does not expect this ASU to have any impact on its financial statements.

In November 2023, the Financial Accounting Standards Board ("FASB") issued ASU 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures. The amendments in ASU 2023-07 improve the disclosures about a public entity's reportable segments and address requests from investors for additional, more detailed information about a reportable segment's expenses. This ASU is effective for fiscal years beginning after December 15, 2024, and interim periods within fiscal years beginning after December 15, 2024. Early adoption is permitted. The Company does not expect this ASU to have any impact on its financial position or operations but is currently assessing the impact on the financial statement disclosures.

In December 2023, the FASB issued ASU 2023-09, which requires more detailed income tax disclosures. The guidance requires entities to disclose disaggregated information about their effective tax rate reconciliation as well as expanded information on income taxes paid by jurisdiction. The disclosure requirements will be applied on a prospective basis, with the option to apply them retrospectively. The standard is effective for fiscal years beginning after December 15, 2024, with early adoption permitted. We are evaluating the disclosure requirements related to the new standard.

NOTES TO FINANCIAL STATEMENTS As of and for the years ended December 31, 2023 and 2022

#### NOTE 2 – Going Concern

The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and satisfaction of liabilities and commitments in the normal course of business. The Company incurred losses from operations and negative cash flows from operations for both of the years ended December 31, 2023 and 2022, had an accumulated deficit as of December 31, 2023 and is in need of additional working capital to fund future operations. These conditions raise substantial doubt about its ability to continue as a going concern for twelve months from the report date.

To continue in existence and expand its operations, the Company will be required to, and management plans to, raise additional working capital through an equity or debt offering and ultimately attain profitable operations. If the Company is not able to raise additional working capital, it would have a material adverse effect on the operations of the Company and continuing research and development of its product, as well as commercialization. These financial statements do not include any adjustments related to the recoverability and classification of recorded assets or the amounts and classification of liabilities or any other adjustments that might be necessary should the Company be unable to continue as a going concern.

#### **NOTE 3 – Accrued Expenses**

Accrued expenses consisted of the following:

	December 31,				
	 2023		2022		
Compensation	\$ 122,843	\$	147,453		
Firm inventory commitments	15,541		194,823		
Other accruals	 652,338		582,660		
	\$ 790,722	\$	924,936		

#### **NOTE 4 – Property and Equipment**

As of December 31, 2023, property and equipment consisted of the following:

	December 31,					
		2023		2022		
Office furniture and equipment	\$	272,267	\$	272,267		
Lab and production equipment		2,143,096		1,754,068		
Computer equipment		228,794		240,669		
MRI scanner		1,200,000		1,200,000		
Leasehold improvements		1,641,837		1,641,837		
		5,485,994		5,108,841		
Less: accumulated depreciation and amortization		(3,211,684)		(2,545,485)		
	\$	2,274,310	\$	2,563,356		

Depreciation expense was \$707,545 and \$712,491 for the years ended December 31, 2023 and 2022, respectively.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 4 – Property and Equipment (cont.)

Property and equipment is held in the following countries as of December 31:

	December 31,				
	 2023	2022			
U.S. Foreign countries	\$ 1,623,999 650,311	\$	2,202,954 360,402		
	\$ 2,274,310	\$	2,563,356		

No individual country other than the U.S. accounted for more than 10% of the total net book value.

### NOTE 5 – Leases

#### **Operating Leases**

In March 2007, the Company entered into an operating lease agreement for its office and manufacturing space (Gateway) which was originally set to expire in July 2014. The lease was extended through July 2019. In June 2019, the lease was extended through October 2022. The lease was amended to increase the square footage and extend the term for five years. Upon commencement of the amended lease in March 2022, the Company recorded a right of use asset and lease liability of \$570,752. As part of the amendment, the landlord reimbursed the Company for \$35,041 in leasehold improvements. The Company received the reimbursement in October 2022.

The Company entered into a second operating lease agreement for office and warehouse space (Design Center) in August 2018 which commenced on January 1, 2019 and was originally set to expire in March 2026. In February 2020, this lease was amended to include an expansion of space and an increase to the term through May 2030. In addition, the landlord agreed to pay \$593,534 in leasehold improvements. Upon commencement of the lease in June 2020, the Company recorded \$593,534 in leasehold improvements, a \$606,277 right of use asset, and a \$1,201,811 lease liability.

Neither lease includes renewal or extension rights. Both lease agreements require the Company to pay a pro rata portion of the lessor's actual operating expenses which are considered variable lease costs as the expenses are trued up on an annual basis.

The Company also entered into an operating lease for a vehicle in August 2023. The lease is set to expire in February 2027. Upon commencement of the lease, the Company recorded a right of use asset and a lease liability of \$47,316.

As the leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at the lease commencement date in determining the present value of the lease payments. As of December 31, 2023 and 2022, the remaining lease term on operating leases was 5.4 and 6.4 years, respectively, and the discount rate was 5.5%. For the year ended December 31, 2023 and 2022, the operating cash outflows from operating leases was \$283,076 and \$261,583 respectively.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 5 – Leases (cont.)

As of December 31, 2023, maturities of the Company's operating lease liabilities are as follows:

		2023
2024	\$	308,179
2025	Ψ	316,983
2026		326,075
2027		220,290
2028		173,167
2029 and thereafter		253,588
Total lease payments		1,598,282
Less: interest		(224,509)
Present value of lease liabilities		1,373,773
Less: current portion		(237,172)
Operating lease liability, net of current portion	\$	1,136,601

The cost components of the Company's operating leases for office and manufacturing space, which were included in General and administrative expenses on the statements of operations were as follows for the years ended December 31, 2023 and 2022:

	December 31,				
	 2023	2022			
Operating lease cost Variable lease cost	\$ 228,426 142,038	\$	227,210 137,997		
	\$ 370,464	\$	365,207		

#### Finance Lease Liability

On June 1, 2019, the Company entered into a sale leaseback agreement for the purchase of its MRI scanner (\$1,200,000) and related Service Agreement (\$500,000). The term of the lease was 36 months with a monthly rental payment of \$54,865 and an implied interest rate of 21.5%. The lease originally met the requirements to be classified as a financing obligation. It was considered a failed sale leaseback arrangement as the lease agreement included an option to repurchase the related assets for \$425,000 at the end of the lease term, which the Company deemed it was reasonably certain to do. On December 8, 2021, the Company executed a revised lease to extend the term of lease for an additional 24 months after the expiration of the original lease, with the Company owning the scanner outright at the conclusion of the start of the amended agreement term, the monthly rental payment is \$13,342 and the implied interest rate is 7.0%. As of December 31, 2023, the remaining payments to be made on this finance lease liability are \$67,159, with \$1,160 of the remaining balance representing interest. The remainder will be paid in 2024.

In December 2019, the Company entered into a \$36,580 finance lease agreement for certain equipment. The Company traded in fully depreciated equipment worth \$26,250. The total equipment value of \$62,380 is included in property and equipment. The interest rate implied in the finance lease is 5.4% and the term of the lease is four years. As of December 31, 2023, there are no remaining payments on this lease.

NOTES TO FINANCIAL STATEMENTS As of and for the years ended December 31, 2023 and 2022

#### **NOTE 6 – Commitments and Contingencies**

#### Vendor concentration

Certain components and products that meet the Company's requirements are available only from a single supplier or a limited number of suppliers. The inability to obtain components and products as required, or to develop alternative sources, if and as required in the future, could result in delays or reductions in product shipments, which in turn could have a material adverse effect on the Company's business, financial condition, and results of operations. The Company believes that it will be able to source alternative suppliers or materials if required to do so.

For the year ended December 31, 2023, the Company had accounts payable to three vendors that accounted for 15%, 14% and 11% of the total outstanding balance. For the year ended December 31, 2022, the Company had accounts payable to three vendors that accounted for 11%, 10%, and 10% of the total outstanding balance.

#### Purchase Commitments

At December 31, 2023 and 2022, the Company had \$475,800 and \$1,294,613, respectively, in outstanding firm purchase commitments for raw materials inventory and prototype components used in research and development activities. As of December 31, 2023, payment of the purchase commitments are expected to be as follows:

2024	\$ 242,713
2025	 233,087
	\$ 475,800

During the years ended December 31, 2023 and 2022, the Company purchased \$911,475 and \$800,646 respectively, under firm purchase commitments outstanding at the beginning of the respective year.

#### Financing Obligation

The Company entered into an agreement to finance a portion of an annual insurance premium for the policy periods beginning August 2023 and 2022. The financing obligation is to be paid in 10 monthly installments of \$62,012 and \$86,203 beginning in September 2023 and 2022, respectively, and the stated interest rate is 7.91% and 5.91%, respectively. The remaining balance on the financing obligation is \$422,866 and \$508,424 as of December 31, 2023 and 2022, respectively.

#### Retirement Plan

The Company maintains retirement plans for its employees in which eligible employees can contribute a percentage of their compensation. The Company contributed \$243,951 and \$257,480 to these plans during the years ended December 31, 2023 and 2022, respectively.

#### **Employment Agreements**

The Company has employment agreements with the CEO and certain senior executives of the Company. The agreements require severance of twelve and six months, respectively, of current annual salary and medical insurance in the event employment is terminated without cause.

#### **NOTE 7 – Convertible Notes with Warrants**

On December 16, 2022, the Company entered into a Securities Purchase Agreement for the issue of unsecured, unquoted convertible promissory notes, to be issued in two tranches, to raise a maximum aggregate amount of \$5,000,000.

NOTES TO FINANCIAL STATEMENTS As of and for the years ended December 31, 2023 and 2022

#### NOTE 7 – Convertible Notes with Warrants (cont.)

The first tranche was issued on December 23, 2022. The Company received \$2,325,000 in gross proceeds from the issuance of the convertible note. The convertible note bears interest of 10% per annum, compounded annually. The interest accrued during the years ending December 31, 2023 and 2022 was \$233,010 and \$5,096, respectively. All or a portion of the principal is convertible into CHESS Depositary Interests ("CDIs", as described further in Note 10) at a price of \$0.2691 per share at the election of the holder following the 36 month anniversary of the closing date. All or a portion of accrued and unpaid interest is convertible into CDIs at a price of \$0.2563 per share at the election of the holder during the same time frame. The maximum number of CDIs to be issued upon conversion of the principal amount and interest is no more than 12,849,949 CDIs. As of December 31, 2023, 9,568,922 CDIs would be issued if the principal and accrued interest were converted.

The second tranche was issued on March 28, 2023. The Company received \$2,675,000 of gross proceeds from the issuance of the convertible note. The second tranche is subject to the same terms as the first tranche. The interest accrued during the year ending December 31, 2023 was \$203,740. The maximum number of CDIs to be issued upon conversion of the principal and interest is no more than 14,784,350 CDIs. As of December 31, 2023, 10,735,470 CDIs would be issued if the principal and accrued interest were converted.

The maturity date on the notes is the earliest occurrence of (i) a change-in-control event, at which time the Company would be required to pay the holder the greater of 125% of the then outstanding balance plus accrued and unpaid interest or the amount the holder would receive if the principal and accrued and unpaid interest had been converted to CDIs at a conversion price equal to the variable weighted average price ("VWAP") of the CDIs for the 10 day period ending on the change-in-control event date; or (ii) the four year anniversary of the closing date of each tranche.

On March 28, 2023 and December 23, 2022, pursuant to the Securities Purchase Agreement, the Company issued warrants exercisable for 1,043,699 and 907,141 CDIs, respectively, with an exercise price of \$0.2563 per share. The warrants expire five years after the dates of issuance.

The Company accounts for its convertible promissory notes under ASC 815, Derivatives and Hedging ("ASC 815"). Under 815-15-25, the election can be made at the inception of a financial instrument to account for the instrument under the fair value option under ASC 825. The Company has made such election for its convertible promissory notes. Using the fair value option, the convertible promissory notes are required to be recorded at its initial fair value on the date of issuance, and each balance sheet date thereafter. Changes in the estimated fair value of the notes are recognized as non-cash change in the fair value of the financial instruments in the statements of operations.

The convertible notes were recorded as a liability on the balance sheets at the dates of issuance. The following table provides a summary of change in fair value of the two tranches of the convertible notes for the year ended December 31, 2023:

	Total		Tranche 1		Tranche 2	
Fair value at December 31, 2021	\$	-	\$	-	\$	-
Fair value of additions at issuance date		-		2,197,100		-
Fair value change in convertible note		-		(14,200)		-
Fair value at December 31, 2022	\$	2,182,900	\$	2,182,900	\$	_
Fair value of additions at issuance date		2,133,800		-		2,133,800
Fair value change in convertible note		4,136,600		1,781,900		2,354,700
Fair value at December 31, 2023	\$	8,453,300	\$	3,964,800	\$	4,488,500

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 7 – Convertible Notes with Warrants (cont.)

The fair value of the convertible notes is measured in accordance with ASC 820 "Fair Value Measurement" using the "Monte Carlo Method" modeling incorporating the following inputs:

	Dec	ember 31, 2023	 March 28, 2023	De	ecember 31, 2022	C	December 23, 2022
Expected dividend yield		0%	0%		0%		0%
Expected stock-price volatility	95	.3% - 98.7%	90%		80%		80%
Risk-free interest rate	3.	91% - 3.94%	3.67%		3.90%		4.03%
Stock price	\$	0.3885	\$ 0.2045	\$	0.2514	\$	0.2481
Conversion price	\$	0.2691	\$ 0.2691	\$	0.2691	\$	0.2691

Significant assumptions used to determine the fair value of the convertible note include the estimated probability of a change in control event, which is based on management's expectation of future transactions, and the volatility of the stock price, which is estimated based on both the Company's own historical volatility as well as historic volatilities of traded shares from a selected publicly traded peer group, believed to be comparable after consideration of size, maturity, profitability, growth, risk and return on investment.

The Company evaluated the warrants under ASC 480, "Distinguishing Liabilities from Equity" and ASC 815. The warrants do not meet the characteristics for liability classification under either provision and as such are classified as equity under ASC 815. Given that the convertible notes were subject to fair value remeasurement, the fair value of the convertible notes was carved out from gross proceeds and the remainder of the gross proceeds of the first and second tranches of \$127,900 and \$541,200, respectively, was allocated to warrants. The warrants were recorded as Additional paid-in capital on the balance sheets at the dates of issuance. No subsequent remeasurement of the warrants is required.

Issuance costs attributable to the second tranche of the convertible note of \$10,160 were recorded as interest expense during the year ended December 31, 2023 given the fair value accounting treatment, in accordance with ASC 825-10-25-3. The issuance costs attributable to the first tranche of the convertible note of \$103,937 were recorded as interest expense during the year ended December 31, 2022. Issuance costs allocated to the first and second tranches of the warrant of \$6,051 and \$413, respectively were recorded in Additional paid-in capital given the equity classification of the warrants.

# NOTE 8 – Promissory Notes

#### LIFT Loan

On January 6, 2023, the Company obtained a \$1,500,000 loan from the Bank of North Dakota under the North Dakota Commerce Department's Innovation Technology Loan Fund ("LIFT"). The loan matures in five years and has an interest rate of 0% for the first three years and 2% for the next two years of the loan, with monthly interest payments due. The outstanding loan balance is due at maturity on January 6, 2028. As of December 31, 2023, the Company had drawn \$33,219 on the loan. The balance is included within long-term liabilities on the balance sheets.

The loan includes certain restrictions on the use of the funds. The Company may use the funding only to conduct applied research, experimentation, or operational testing within the state of North Dakota. The funds may not be used for capital or building investments or for general corporate purposes to support existing operations outside the state of North Dakota.

NOTES TO FINANCIAL STATEMENTS As of and for the years ended December 31, 2023 and 2022

#### **NOTE 8 – Promissory Notes**

#### GGY Promissory Note

As part of the Agreement with GGY (discussed further in Note 9), the Company issued a promissory note in relation to its promise to pay a fee of \$600,000 Australian dollars within the first year of the Agreement's term. The promissory note is revalued at each reporting date. As of December 31, 2023, the balance of the note was \$364,751 and is included within current liabilities on the balance sheets. During the year ended December 31, 2023, the Company settled \$66,738 Australian dollars on the promissory note by issuing 118,935 CDIs at an average price of \$0.56 Australian dollars per share.

#### **NOTE 9 – Capital Commitments**

On July 6, 2023, the Company entered into a Capital Commitment Agreement ("Agreement") with GEM Global Yield LLC SCS ("GGY"), under the terms of which GGY has agreed to provide the Company with up to \$30 million Australian dollars through a Security Subscription Facility (the "Facility") over a 3-year term. The Agreement allows the Company to draw down funds during the 3-year term by giving GGY 15 Australian Securities Exchange ("ASX") trading days' notice to subscribe for CDIs, subject to share lending arrangement(s) being in place. The number of CDIs which GGY may subscribe for is capped at 700% of the average daily number of CDIs traded on the ASX during the 15 trading days prior to the relevant drawdown notice, subject to certain adjustments. The subscription price of the CDIs to be issued to GGY is the higher of (i) 90% of the average closing bid price of the Company's CDIs over the 15 consecutive trading days after the Company gives the drawdown notice, subject to certain adjustments; or (ii) a fixed floor price nominated by the Company in the drawdown notice. The Company controls the timing of drawdowns under the Facility and has no minimum drawdown obligation. The issue of CDIs to GGY pursuant to any drawdown notice will also be conditional on the Company having sufficient placement capacity under ASX Listing Rules 7.1 or 7.1A (as applicable) or obtaining any requisite securityholder approval for the issue.

The issuance date fair values of the financial instruments issued in connection with the Agreement and issuance costs of \$40,348 have been recorded as a loss from capital commitment agreement on the Statements of Operations. Any subsequent changes in fair value of such instruments have been recorded in fair value change of financial instruments on the Statements of Operations.

The Agreement meets the definition of a derivative in accordance with ASC 815-10-15-83 and is measured at fair value. The following table provides a summary of the change in fair value of the derivative asset for the year ended December 31, 2023:

Fair value at issuance date	\$ 63,354
Fair value change in derivative asset	(7,111)
Fair value at December 31, 2023	\$ 56,243

The derivative asset's fair value was calculated using the Monte Carlo Simulation model utilizing the following assumptions:

	Dec	ember 31, 2023	 July 6, 2023		
Expected stock-price volatility		104.1%	92.5%		
Risk-free interest rate		4.03%	4.57%		
Stock price (in Australian dollars)	\$	0.5700	\$ 0.4450		

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 9 – Capital Commitments (cont.)

The Company entered into a promissory note to pay GEM Yield Bahamas Limited a fee equal to two percent of the aggregate purchase price, being \$600,000 Australian dollars (\$399,660 US dollars at issuance date). The fee is payable, whether or not any draw down notices have been delivered, within the first year of the Agreement's term. In the event the fee is not paid in full within the first year, interest will accrue on the unpaid portion at the Mortgage Free Business Finance Rate published by Westpac Banking Corporation, compounded monthly.

In addition, pursuant to the terms of the Agreement, the Company issued options to purchase 5,700,000 CDIs with an exercise price of \$0.61 Australian dollars per CDI and a 3-year term.

The following table provides a summary of the change in fair value of the options for the year ended December 31, 2023:

Fair value at issuance date	\$ 920,550
Fair value change in options	372,210
Fair value at December 31, 2023	\$ 1,292,760

The options' fair value was calculated using the Black-Scholes option pricing model utilizing the following assumptions:

	December 31, 2023		July 7, 2023	
Expected dividend yield		0%		0%
Expected stock-price volatility		104.1%		92.5%
Risk-free interest rate		3.67%		4.26%
Stock price	\$	0.3830	\$	0.2997
Conversion price	\$	0.4172	\$	0.4063

Since issuance, the Company has drawn \$444,922 Australian dollars on the Facility, and \$29,555,078 Australian dollars is available as of December 31, 2023.

#### NOTE 10 – Stockholders' Equity

#### Capital Stock Authorized

As of both December 31, 2023 and 2022, the Board of Directors of the Company had authorized 560,000,000 shares of capital stock, consisting of 535,000,000 shares of common stock and 25,000,000 shares of preferred stock.

#### Common Stock

The Australian Securities Exchange ("ASX") uses an electronic system called CHESS for the clearance and settlement of trades on the ASX. The State of Delaware does not recognize the CHESS system of holding securities or electronic transfers of legal title to shares. To enable companies to have their securities cleared and settled electronically through CHESS, depositary instruments called CHESS Depositary Interests ("CDIs") are issued. CDIs are units of beneficial ownership in shares and are traded in a manner similar to shares of Australian companies listed on the ASX. The legal title to the shares is held by a depositary, CHESS Depositary Nominees Pty Ltd ("CDN"), which is a wholly-owned subsidiary of the ASX, and is an approved general participant of ASX Settlement.

NOTES TO FINANCIAL STATEMENTS As of and for the years ended December 31, 2023 and 2022

#### NOTE 10 – Stockholders' Equity (cont.)

During January 2022, a total of 59,300 options to purchase common stock were exercised at \$0.52 per share for total proceeds of \$29,831, net of expenses.

In September 2022, the Company completed an equity raise from US investors which consisted of 7,755,391 shares of common stock at \$0.26 per share for proceeds of \$1,994,445, net of expenses.

In July 2023, the Company completed an equity raise from a US investor which consisted of 2,857,143 shares of common stock at \$0.35 per share for proceeds of \$981,766, net of expenses. In conjunction with the equity raise, the Company issued 428,571 warrants to purchase common stock at a price of \$0.60 per share. The accounting treatment of the warrants is discussed below.

In August 2023, the Company completed an equity raise with a mix of US, Australian and New Zealand investors, which consisted of 2,564,103 shares of common stock at \$0.39 per share for US investors and 2,127,056 CDIs at \$0.61 Australian dollars per share for Australian and New Zealand investors for proceeds of \$1,816,939, net of expenses. In conjunction with the equity raise, the Company issued warrants to purchase common stock or CDIs, with 384,616 warrants to purchase common stock issued to US investors at a price of \$0.60 per share and 319,068 warrants to purchase CDIs to Australian and New Zealand investors at a price of \$1.00 Australian dollars per share. The accounting treatment of the warrants is discussed below.

In September and October 2023, the Company completed two draws on the GGY Facility and issued a total of 961,868 shares of common stock at an average price of \$0.53 Australian dollars per share for proceeds of \$257,868, net of expenses and payments on the GGY promissory note.

In October 2023, the Company completed an equity raise with a mix of US, Australian and New Zealand investors, which consisted of 1,406,250 shares of common stock at \$0.32 per share for US investors and 7,126,000 CDIs at \$0.50 Australian dollars per share for Australian and New Zealand investors for proceeds of \$2,676,957, net of expenses. In conjunction with the equity raise, the Company issued warrants to purchase common stock or CDIs, with 351,563 warrants to purchase common stock issued to US investors at a price of \$0.60 per share and 1,781,500 warrants to purchase CDIs to Australian and New Zealand investors at a price of \$0.95 Australian dollars per share. The accounting treatment of the warrants is discussed below.

#### **Dividend Rights**

Subject to the prior rights of holders of all classes of stock at the time outstanding having prior rights as to dividends, the holders of the common stock shall be entitled to receive, out of any assets of the Corporation legally available therefore, any dividends as may be declared from time to time by the Board of Directors. The right to such dividends shall not be cumulative, and no right shall accrue by reason of the fact that dividends are not declared in any prior period.

#### Voting Rights

The holder of each share of common stock shall have the right to one vote for each such share, and shall be entitled to notice of any stockholders' meeting in accordance with the Bylaws of the Corporation, and shall be entitled to vote upon such matters and in such manner as may be provided by law.

NOTES TO FINANCIAL STATEMENTS As of and for the years ended December 31, 2023 and 2022

### NOTE 10 – Stockholders' Equity (cont.)

#### Stock Option Plans

The Company and its stockholders adopted a stock incentive plan (the "2006 Plan") in 2006. The 2006 Plan, as amended on January 26, 2011 by the stockholders, reserved 10,918,500 shares of the Company's common stock for the granting of incentive and nonqualified stock options to employees, directors and consultants. On May 22, 2016, the Company replaced the 2006 Plan with the 2016 Stock Option Plan (the "2016 Plan"), as the 2006 Plan was expiring. The terms of the 2016 Plan were the same as the 2006 Plan. In August 2018, the Board of Directors approved an increase of 500,000 shares to the option pool. On February 14, 2019, the Board of Directors terminated the 2016 Plan and approved the 2019 Equity Incentive Plan (the "2019 Plan"), reserving 11,418,500 shares of the Company's common stock for the granting of incentive and nonqualified stock options, or other stock-based awards, to employees, directors and consultants. On June 4, 2019, the Board of Directors approved an increase of 2,000,000 shares to the option pool and provided that on the first day of each of the Company's fiscal years during the term of the 2019 Plan beginning in 2020, the number of shares of Common Stock available for issuance from time to time under the 2019 Plan will be increased by an amount equal to the lesser of (i) five percent (5%) of the aggregate number of shares reserved under this Plan on the last day of the immediately preceding fiscal year, and (ii) such number of shares determined by the Board (the "Annual Increase"). On April 20, 2020, the Board of Directors approved an increase of 3.470,925 shares to the option pool, which was approved by the stockholders at the Annual Meeting on May 12, 2020. On January 14, 2021, the Board of Directors approved an increase of 844,471 shares to the option pool. On April 6, 2022, the Board of Directors approved an increase of 848,695 shares to the option pool. On April 4, 2023, the Board of Directors approved an increase of 7,929,130 shares to the option pool, which was approved by the shareholders at the Annual General Meeting on May 11, 2023.

Options are granted at a price equal to the closing sale price of a CDI as of the date of grant, converted from Australian dollars to US dollars using the prevailing exchange rate. Generally, vesting terms of outstanding options range from immediate to four years. In addition, some options have been issued to the executive management team that vest upon completion of certain milestones, performance requirements, and market conditions; as of December 31, 2023, 9,307,365 of these options are issued and outstanding. For these performance-based awards, expense is recognized when it is probable the performance condition will be achieved. If at any point the Company determines that the performance condition is improbable, any previously recognized expense is reversed. Adjustments for forfeitures are recorded as they occur. In no event are the options exercisable for more than ten years after the date of grant. The Company issues new shares of common stock when stock options are exercised.

Information regarding the Company's stock options is summarized below:

	Number of Option Shares	Ex	ed-Average ercise Price	 Aggregate Intrinsic Value
Options outstanding - December 31, 2022	12,913,186	\$	0.64	
Exercised	-		-	
Forfeited	(1,362,978)		0.48	
Expired	(1,133,407)		0.71	
Granted	6,479,180		0.19	
Options outstanding - December 31, 2023	16,895,981	\$	0.47	\$ 1,575,274
Options exercisable - December 31, 2023	5,759,508	\$	0.67	\$ 13,413
Weighted average fair value of options granted during the year ended December 31, 2023 Weighted average fair value of options granted		\$	0.15	
during the year ended December 31, 2022		\$	0.19	

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 10 - Stockholders' Equity (cont.)

As of December 31, 2023, the Company had 4,248,057 shares available for grant under the Plan.

The weighted average remaining contractual life of options outstanding and exercisable was 7.66 and 5.55 years, respectively, as of December 31, 2023.

The intrinsic value of options exercised during the years ended December 31, 2023 and 2022 was \$0 and \$16,379, respectively.

The fair value of option awards granted was determined using the Black-Scholes option pricing model utilizing the following assumptions:

	2023	2022
Expected life	5.70 - 6.32 years	5.70 - 6.82 years
Volatility	87.40% - 94.49%	63.58% - 64.96%
Risk-free interest rate	3.45% - 4.85%	2.00% - 3.01%
Dividend yield	0%	0%

The Company reviews its current assumptions on a periodic basis and adjusts them as necessary to determine the option valuation. The expected life represents the period that the stock option awards are expected to be outstanding and is based on an evaluation of historic expected lives from the Company's stock option grants. Volatility is based on the Company's own historical volatility as well as historic volatilities of traded shares from a selected publicly traded peer group, believed to be comparable after consideration of size, maturity, profitability, growth, risk and return on investment. The risk-free interest rate is based on the yield of constant maturity U.S. treasury bonds with a remaining term equal to the expected life of the awards at the grant date. The expected dividend yield is zero, as the Company has not paid or declared any dividends to common stockholders and does not expect to pay dividends in the foreseeable future. The Company's policy is to account for forfeitures as they occur and records stock-based compensation expense only for those awards that are expected to vest.

Total stock-based compensation expense resulting from options is charged to the Company's statements of operations as follows:

	December 31,			
	2023		2022	
Cost of goods sold	\$	24,329	\$	31,309
Sales and marketing		79,475		81,914
Research and development		126,800		62,913
General and administrative		271,471		131,207
	\$	502,075	\$	307,343

No income tax benefits were recognized related to this compensation expense due to the full valuation allowance provided on the Company's deferred income tax assets.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 10 – Stockholders' Equity (cont.)

As of December 31, 2023, the total unrecognized compensation cost related to unvested stock options then outstanding was \$2,289,667. Future stock-based compensation expense is expected to be as follows for the years ending December 31:

	2023	
2024	\$	406,297
2025		239,390
2026		61,208
2027		20,232
Total related to options expected to vest		727,127
Performance grants not probable of achievement		1,562,540
Total unrecognized compensation expense	\$	2,289,667

The performance grants not probable of achievement are generally related to the receipt of regulatory approvals or sales milestones predicated on the receipt of regulatory approvals not yet received. Under current U.S. GAAP, these milestones are generally not considered probable until the regulatory approval is obtained.

Issuance of additional options subsequent to December 31, 2023 could affect future expected amounts.

#### Restricted Stock

On May 9, 2022, the Company granted 298,297 shares of restricted stock to its three independent board directors. The restricted stock vests annually over four years on the anniversary of the grant date, provided that the participant continuously provides services to the Company through the applicable vesting date. The fair market value on the date of grant was \$0.28 per share.

On May 12, 2023, the Company granted 528,089 shares of restricted stock to its three independent board directors. The restricted stock vests annually over four years on the anniversary of the grant date, provided that the participant continuously provides services to the Company through the applicable vesting date. The fair market value on the date of grant was \$0.19 per share.

A summary of activity related to time-based nonvested restricted stock grants during 2023 is as follows:

	Nonvested Restricted Shares	Weighted Average Grant Date Fair Value	
Outstanding as of January 1, 2023 Granted Vested	298,297 528,089 (74,574)	\$	0.28 0.19 0.28
Forfeited Outstanding as of December 31, 2023	- 751,812	\$	- 0.22

Total stock-based compensation expense resulting from grants of restricted stock was \$36,868 and \$13,492 for the years ended December 31, 2023 and 2022, respectively. No income tax benefits were recognized related to this compensation expense due to the full valuation allowance provided on the Company's deferred income tax assets.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 10 – Stockholders' Equity (cont.)

As of December 31, 2023, the total unrecognized compensation cost related to unvested restricted stock was \$133,500. Future unrecognized stock-based compensation expense is expected to be as follows for the years ended December 31 thereafter:

	 2023
2024	\$ 46,002
2025	45,934
2026	32,499
2027	9,065
Total	\$ 133,500

#### Warrants

As part of the convertible note issuances in 2022 and 2023 and the equity raises in 2023, the Company issued warrants to purchase common stock or CDIs which are summarized below:

	Number of Weighted-Av Warrants		0
Warrants outstanding - December 31, 2022	907,141	\$	0.2563
Warrants issued	4,309,017		0.5201
Warrants exercised	-		-
Warrants expired/forfeited	-		-
Warrants outstanding - December 31, 2023	5,216,158	\$	0.4742
Warrants exercisable - December 31, 2023	5,216,158	\$	0.4742

The warrants issued in connection with the equity raises were evaluated under ASC 480 and ASC 815. Of the 3,235,318 warrants issued in connection with the equity raises, 2,100,568 were determined to qualify as liabilities due to the exercise price being denominated in a currency other than the Company's functional currency, while the remaining 1,164,750 do not meet the characteristics for liability classification under either provision and as such are classified as equity under ASC 815.

Issuance costs attributable to the warrants classified as a liability of \$9,656 were expensed during the year ended December 31, 2023 given the fair value accounting treatment. Issuance costs allocated to the warrants classified as equity of \$4,335 were recorded in Additional paid-in capital given the equity classification of the warrants.

The following table provides a summary of change in fair value of the warrants classified as a liability for the year ended December 31, 2023:

Fair value at issuance date	\$ 522,514
Fair value change in options	130,002
Fair value at December 31, 2023	\$ 652,516

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 10 – Stockholders' Equity (cont.)

The fair value of the warrants was determined using the Black-Scholes option pricing model utilizing the following assumptions:

		ember 31, 2023		ober 23, 2023	August 14 and 1 2023	5,	July 14, 2023
Expected dividend yield		0%		0%	C	0%	0%
Expected stock-price volatility		86.7%		87.2%	87.3	3%	85.4%
Risk-free interest rate		3.96%	4.7	0% - 4.86%	4.19% - 4.26	5%	3.83%
Stock price	\$	0.3830	\$	0.2840	\$0.4079 - \$0.429	98 \$	0.2687
Conversion price	\$0.649	98 - \$0.6840	\$0.599	5 - \$0.6000	\$0.6000 - \$0.65	12 \$	0.6000

# NOTE 11 – Income Taxes

As of December 31, 2023, the Company had generated approximately \$79,236,000 of net operating losses ("NOL") for federal tax purposes. As a result of the Tax Cuts and Jobs Act, for U.S. income tax purposes, NOLs generated prior to December 31, 2017 can still be carried forward for up to 20 years, while NOLs generated after December 31, 2017 carryforward indefinitely, but are limited to 80% utilization against taxable income. Of the total federal NOL of \$79,236,000, \$18,662,000 will begin to expire in 2028 and \$60,574,000 will not expire but will only offset 80% of future taxable income.

As of December 31, 2023, the Company had also generated approximately \$37,135,000 of state NOLs. The state NOLs can be carried forward for up to 15 years and are limited to 80% utilization against taxable income. The state NOLs will begin to expire in varying amounts through 2038 if they are not used.

As of December 31, 2023, the Company had approximately \$1,890,000 of federal research and development ("R&D") credit carryforwards available for federal tax purposes. As of December 31, 2023, the Company also had approximately \$1,004,000 of state R&D credit carryforwards available for Minnesota. The federal and state R&D credits carryforwards begin to expire in 2027 and 2028, respectively, if they are not used.

In assessing the realizability of deferred tax assets as of December 31, 2023 and 2022, the Company determined it is more likely than not that its net deferred tax assets will not be realized and the Company continues to maintain a valuation allowance for the full amount of the deferred tax assets.

Pursuant to Sections 382 and 383 of the Internal Revenue Code of 1986, as amended (the "Code"), annual use of the Company's NOLs and R&D credit carryforwards may be limited if there is a cumulative change in ownership of greater than 50% within a three-year period. The amount of annual limitation is determined based on the value of the Company immediately prior to the ownership change. Subsequent ownership changes may further affect the limitation in future years. If sufficiently limited, the related tax assets would be removed from the deferred tax asset schedule with a corresponding reduction in the valuation allowance.

In 2023, the Company completed an analysis of past equity offerings, and other transactions that have an impact on the Company's ownership structure, for potential ownership changes under Sections 382 and 383 of the Code and concluded that the Company experienced ownership changes in 2009, 2011 and 2020. The analysis determined that there were limitations on the amount of pre-ownership change NOL carryforwards that can be utilized annually to offset future taxable incomes. In addition, we may experience subsequent ownership changes as a result of future equity offerings or other changes in the ownership of our stock, some of which are beyond our control. Similar provisions of state tax law may also apply to limit the use of accumulated state tax attributes.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 11 – Income Taxes (cont.)

The Company conducts intensive research and experimentation activities, generating R&D tax credits for Federal and state purposes under Section 41 of the Code. The Company has not performed a formal study validating these credits claimed in the tax returns. Once a study is prepared, the amount of R&D tax credits available could vary from what was originally claimed on the tax returns.

Income tax expense (benefit) consists of the following for the year ended December 31:

	2023		2022	
Current: Federal	\$	-	\$	-
State	·	-		-
Deferred:		-		-
Federal		(4,594,000)		(3,961,000)
State		(737,000)		305,000
		(5,331,000)		(3,656,000)
Deferred tax asset valuation allowance		5,331,000		3,656,000
Total provision (benefit)	\$	-	\$	-

Components of deferred income taxes are as follows as of December 31:

	2023	2022
Deferred tax assets:		
Net operating loss carryforwards	\$ 19,514,000	\$ 18,119,000
Research and development credit carryforwards	2,683,000	2,280,000
Section 174 Capitalization of R&D	3,352,000	753,000
Stock-based compensation	359,000	294,000
Accrued expenses	339,000	372,000
Deferred revenue	313,000	111,000
Fixed assets	299,000	210,000
Fair value change in convertible note	1,051,000	-
Gross deferred tax assets	27,910,000	22,139,000
Valuation allowance	(27,061,000)	(21,730,000)
Deferred tax assets, net	849,000	409,000
Deferred tax liabilities:		
Section 174 Amortization of R&D	669,000	63,000
Prepaid expenses and other assets	141,000	303,000
Foreign currency exchange	39,000	40,000
Fair value change in convertible note	-	3,000
Net deferred tax assets (liabilities)	\$ -	\$ -

The change in the valuation allowance was \$5,331,000 and \$3,656,000 for the years ended December 31, 2023 and 2022, respectively.

The effective tax rate for the year ended December 31, 2023 differs from the federal and state statutory tax rates mainly due to the change in full valuation allowance, incentive stock option expense, and research and development credits.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2023 and 2022

#### NOTE 11 – Income Taxes (cont.)

The Company has recognized a reserve of approximately \$723,000 and \$615,000 for uncertain tax positions which was recorded directly against the valuation allowance as of December 31, 2023 and 2022, respectively. If recognized, these benefits would favorably impact the effective tax rate.

The tax years from 2008 through December 31, 2023 remain subject to examination by all major taxing authorities due to the net operating loss carryforwards. The Company is not currently under examination by any taxing jurisdiction. In the event of any future tax assessments, the Company has elected to record the income taxes and any related interest and penalties as income tax expense in the Company's statements of operations.

Changes in tax laws and rates may affect recorded deferred tax assets and liabilities and the Company's effective tax rate in the future.

#### NOTE 12 – Subsequent Events

For the year ended December 31, 2023, the Company evaluated, for potential recognition and disclosure, events that occurred through the date the financial statements were available for issuance, February 28, 2024.

#### February 2024 Placements and Accelerated Non-renounceable Entitlement Offer

On February 1, 2024, the Company announced that it was undertaking an institutional placement, a placement to US investors and an accelerated non-renounceable pro-rata entitlement offer ("ANREO") to raise up to \$15 million Australian dollars. The offer price was set at \$0.45 Australian dollars per share for non-US investors and \$0.30 US dollars per share for US investors. The ANREO was available to existing securityholders to purchase 1 new CDI for every 7.5 CDIs held as of the offer record date and was split into two main components: an accelerated Institutional Entitlement Offer and a Retail Entitlement Offer.

The placements and Institutional Entitlement Offer were completed on February 5, 2024 and resulted in gross proceeds of approximately \$5.3 million US dollars (using an exchange rate of \$1 Australian dollar to \$0.66 US dollar).

The Retail Entitlement Offer was completed on February 22, 2024 and resulted in gross proceeds of approximately \$421 thousand US dollars (using an exchange rate of \$1 Australian dollar to \$0.66 US dollar). The Retail Entitlement Offer was not fully subscribed, leaving up to 14,378,862 shortfall CDIs available to be issued at the Company's discretion within 3 months after the closing date of the Retail Entitlement Offer. The issue price for these shortfall CDIs will be no less than \$0.45 Australian dollars.



# imric@r

# **Additional Stockholder Information**

#### **Additional Stockholder Information**

The Company has CHESS Depositary Interests (CDIs) quoted on the Australian Securities Exchange (ASX) trading under the ASX code IMR. Each CDI represents an interest in one share of Class A common stock of the Company (Share). Legal title to the Shares underlying the CDIs is held by CHESS Depositary Nominees Pty Ltd (CDN), a wholly owned subsidiary of the ASX. The Company's securities are not quoted on any other exchange.

Except where noted, all information provided below is current as at 25 March 2024, except as otherwise stated. To avoid double-counting, the holding of Shares by CHESS Depositary Nominees Pty Limited (underpinning the CDIs on issue) have been disregarded in the presentation of the information below, unless otherwise stated.

#### **Share Capital**

Type of Security	No. of Securities
Total number of issued shares <sup>1</sup>	188,173,265
Total number of issued CDIs	131,846,263

1. Includes shares held by CHESS Depositary Nominees Pty Limited (131,846,263).

#### Top 20 Holders of CDIs and Shares Combined (based on share registry reports)

Rank	Name	Number	% of issued capital
1	CITICORP NOMINEES PTY LIMITED < DOMESTIC HIN A/C>	21,527,041	11.44
2	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	17,838,946	9.48
3	WARREN G HERREID II	9,486,098	5.04
4	BNP PARIBAS NOMS (NZ) LTD	9,002,900	4.78
5	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED - A/C 2	8,544,746	4.54
6	SIEMENS MEDICAL SOLUTIONS USA INC	8,384,150	4.46
7	HR GLOBAL INVESTMENTS LLC	6,879,579	3.66
8	BNP PARIBAS NOMINEES PTY LTD <ib au="" noms="" retailclient=""></ib>	4,649,106	2.47
9	UBS NOMINEES PTY LTD	3,333,334	1.77
10	KAHR FOUNDATION	2,950,988	1.57
11	STEVEN R WEDAN	2,693,720	1.43
12	MACLAY GROUP PTY LTD <maclay a="" c="" family="" longhurst=""></maclay>	1,761,113	0.94
13	BAUER PRIVATE EQUITY FUND VI LLC	1,696,555	0.90
14	MATTHEW JAMES BANFIELD	1,461,868	0.78
15	STEVEN R WEDAN & CHERRI J WEDAN JT TEN	1,427,373	0.76
16	MERRILL LYNCH (AUSTRALIA) NOMINEES PTY LIMITED	1,358,832	0.72
17	RONALD D BERGER	1,300,000	0.69
18	PACIFIC PREMIER TRUST CUST FBO JEFFREY J QUINN IRA	1,288,462	0.68
19	STOJANOV INVESTMENT PTY LTD <stojanov a="" c="" family=""></stojanov>	1,236,363	0.66
20	BRADICA NOMINEES PTY LTD <l &="" a="" bradica="" c="" f="" j="" s=""></l>	1,185,750	0.63
	Top 20 holders	108,006,924	57.40%
	Remaining holders	80,166,341	42.60%
	Total	188,173,265	100.00%

### **Substantial Holders**

The names of substantial holders in the Company and their respective holdings of equity securities (to the best of the Company's knowledge) are as follows:

Name	Number of equity securities	% voting
Saville Capital	12,850,001	6.83
Warren G. Herreid II & KAHR Foundation	12,437,086	6.61
HR Global Investments	11,204,996	5.95

#### **Distribution of CDIs and Shares**

Range	Number	% of issued capital	No. of holders
1 – 1,000	112,962	0.06	214
1,001 – 5,000	772,549	0.41	280
5,001 – 10,000	798,166	0.42	101
10,001 - 100,000	16,878,175	8.97	405
100,001 and over	169,611,413	90.14	240
Total	188,173,265	100.00	1,240

There are 158 investors holding less than a marketable parcel of CDIs or Shares, based on a minimum of A\$500 parcel at A\$0.565 per CDI or Share (close of trade price on 25 March 2024)

### **Distribution of Options Issued Under Equity Incentive Plans**

Range	Number	% of issued capital	No. of holders
1 – 1,000	-	-	-
1,001 – 5,000	2,250	0.01	1
5,001 - 10,000	21,000	0.12	3
10,001 - 100,000	758,190	4.32	25
100,001 and over	16,777,641	95.55	17
Total	17,559,081	100	46

# **Convertible Notes**

As at 25 March 2024, the Company has two Convertible Notes issued to the K.A.H.R. Foundation (see ASX announcement dated 19 December 2022 for full details).

# imric@r\_

## Warrants and Options Issued in Connection with Financing Activities

Expiry date	Exercise Price US\$ <sup>1</sup>	No. of Securities
7 July 2026	0.40	5,700,000
23 December 2027	0.26	907,141
28 March 2028	0.26	1,043,699
14 July 2033	0.60	428,571
10 August 2033	0.60	384,616
15 August 2033	0.66	319,068
18 October 2033	0.60	78,125
19 October 2033	0.60	273,438
23 October 2033	0.63	1,781,500

1. Where contractual exercise price is defined in Australian dollars, converted to US dollars using an exchange rate of A\$1 to US\$0.66.

#### Securities Subject to Voluntary Escrow

Last day of escrow	No. of Securities
9 May 2024	74,574
12 May 2024	132,023
18 July 2024	2,857,143
15 August 2024	2,564,103
24 October 2024	1,406,250
9 February 2025	3,766,666
9 May 2025	74,574
12 May 2025	132,023
9 May 2026	74,575
12 May 2026	132,023
12 May 2027	132,020

#### **Required Statements**

- There is no current on-market buy-back of the Company's securities.
- The Company is incorporated in the state of Delaware in the United States of America.
- The Company is not subject to Chapters 6, 6A, 6B and 6C of the *Corporations Act 2001* (Cth) dealing with the acquisition of shares (i.e., substantial holdings and takeovers).
- The Company's securities are not quoted on any exchange other than the ASX.
- The Company's Australian Company Secretary is Mr. Kobe Li.
- Under the Delaware General Corporation Law, shares are generally freely transferable subject to restrictions imposed by US federal or state securities laws, by the Company's certificate of incorporation or bylaws, or by an agreement signed with the holders of the shares at issue. The Company's amended and restated certificate of incorporation and bylaws do not impose any specific restrictions on transfer.

#### **Voting Rights**

Every holder of Shares present in person or by proxy is entitled one vote for each Share held on the record date for the meeting on all matters submitted to a vote of stockholders. Options and Warrants do not carry a right to vote.

CDI holders may attend and vote at the Company's general meetings. The Company must allow CDI holders to attend any meeting of stockholders unless relevant US law at the time of the meeting prevents CDI holders from attending those meetings.

In order to vote at such meetings, CDI holders may:

- instruct CDN, as the legal owner, to vote the Shares underlying their CDIs in a particular manner. A voting instruction
  form will be sent to CDI holders with the notice of meeting or proxy statement for the meeting and this must be completed
  and returned to the CDI Registry before the meeting.
- inform the Company that they wish to nominate themselves or another person to be appointed as CDN's proxy for the purposes of attending and voting at the general meeting: or
- convert their CDIs into a holding of Shares and vote these at the meeting. Afterwards, if the former CDI holder wishes to sell their investment on the ASX, the holder would need to convert the Shares back to CDIs. In order to vote in person, the conversion of CDIs to Shares must be completed before the record date for the meeting. For information on the process for converting CDIs to common stock, please contact the CDI registry.

One of the above steps must be undertaken before CDI holders can vote at stockholder meetings. CDI voting instruction forms and details of these alternatives will be included in each notice of meeting or proxy statement sent to CDI holders.

# imric@r

# **Corporate directory**

# **US Office and Headquarters**

Imricor Medical Systems, Inc. 400 Gateway Boulevard Burnsville, Minnesota 55337 United States Telephone: +1 952 818 8400

# **Board of Directors**

Steve Wedan (Chairman and CEO) Mark Tibbles (Non-executive Director) Anita Messal (Non-executive Director) Peter McGregor (Non-executive Director)

Local Agent & Company Secretary Kobe Li

Australian Registered Address

Level 30, 35 Collins Street Melbourne VIC 3000 Australia

# **CDI Registry**

Computershare Investor Services Pty Limited GPO Box 2975 Melbourne, Victoria 3001 Australia Telephone: 1300 850 505 (within Australia) or +61 3 9415 4000 (outside Australia) www.computershare.com

# Share Registry

Computershare Trust Company, N.A. 150 Royall Street Canton, Massachusetts 02021 United States www.computershare.com

# Australian Legal Advisor

Johnson Winter & Slattery Level 14, 50 Bridge Street Sydney NSW 2000 Australia Telephone: +61 2 8274 9555 www.jws.com.au

# **US Legal Advisor & Patent Attorney**

Fox Rothschild LLP City Center 33 South Sixth Street, Suite 3600 Minneapolis, Minnesota 55402 United States Telephone: +1 612 607 7000 www.foxrothschild.com

# Auditor

BDO USA, P.C. 800 Nicollet Mall, Suite 600 Minneapolis, Minnesota 55402 United States Telephone: +1 612 367 3000 www.bdo.com

ASX Code ASX: IMR

Website www.imricor.com



ASX:IMR

